Registered number: SC224908

## **CHAMPION TECHNOLOGIES LIMITED**

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2010



## **COMPANY INFORMATION**

**DIRECTORS** 

H T R Montgomerie S MacDonald

**COMPANY SECRETARY** 

Paull & Williamsons LLP

**COMPANY NUMBER** 

SC224908

**REGISTERED OFFICE** 

W. Sam White Building,

Peterseat Drive, Altens

Aberdeen

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## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2010



The directors present their report and the financial statements for the year ended 31 December 2010.

### **PRINCIPAL ACTIVITIES**

The group's principal activity during the year was the supply of performance chemicals and technical services to the offshore oil and gas industry.

#### . BUSINESS REVIEW

The directors are satisfied with the results for the year which saw an increase in turnover as shown in the profit and loss account.

The directors remain confident with regards to the future and this is underpinned by contracts in place. The company and the directors remain committed to the ongoing development of all employees.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £5,400,847 (2009 - £4,181,547).

A dividend of £2,232,920 (2009 - £nil) was paid during the year.

#### **DIRECTORS**

The directors who served during the year were:

H T R Montgomerie S MacDonald

## PRINCIPAL RISKS AND UNCERTAINTIES

#### Risk 1

The management of the business and the performance of the company are subject to a number of risks. The key business risks and uncertainties affecting the company are considered to relate to activity levels within the oil and gas sector, competition and employee retention.

## **PROVISION OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any information needed by the company's auditors in connection with preparing their report and to
  establish that the company's auditors are aware of that information.

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2010



## **AUDITORS**

The auditors, Anderson Anderson & Brown LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

S MacDonald Director

Date: 3 8 11

## STATEMENT OF DIRECTORS' RESPONSIBILITIES FOR THE YEAR ENDED 31 DECEMBER 2010



The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF CHAMPION TECHNOLOGIES LIMITED



We have audited the financial statements of Champion Technologies Limited for the year ended 31 December 2010, set out on pages 6 to 17. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS**

As explained more fully in the Statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF **CHAMPION TECHNOLOGIES LIMITED**



### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

James Pirrie (Senior statutory auditor)

for and on behalf of

Anderson & Brown LLP

Statutory Auditors

9 Queens Road Aberdeen

**AB15 4YL** 

Date: 3rd August 2011

Anderson Anderson & Brown LLP

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2010

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	Note	2010 £	2009 £
TURNOVER	1	24,246,556	20,924,385
Cost of sales		(14,492,559)	(11,951,166)
GROSS PROFIT		9,753,997	8,973,219
Administrative expenses		(8,063,536)	(7,328,616)
OPERATING PROFIT	2	1,690,461	1,644,603
Income from shares in group undertakings		4,241,653	3,044,569
Interest receivable and similar income		-	1,137
Interest payable and similar charges	5	(6,561)	(5,376)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		5,925,553	4,684,933
Tax on profit on ordinary activities	6	(524,706)	(503,386)
PROFIT FOR THE FINANCIAL YEAR	14	5,400,847	4,181,547

All amounts relate to continuing operations.

There were no recognised gains and losses for 2010 or 2009 other than those included in the Profit and loss account.

The notes on pages 8 to 17 form part of these financial statements.

## **CHAMPION TECHNOLOGIES LIMITED REGISTERED NUMBER: SC224908**

## **BALANCE SHEET AS AT 31 DECEMBER 2010**

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			2010		2009
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	7		8,271,512		8,489,060
Investments	8		618,189		618,189
			8,889,701		9,107,249
CURRENT ASSETS					
Stocks	9	3,803,666		1,692,438	
Debtors	10	12,113,057		4,741,800	
Cash at bank		1,318,503		3,308,412	
		17,235,226		9,742,650	
CREDITORS: amounts falling due within					
one year	11	(6,543,538)		(2,640,331)	
NET CURRENT ASSETS			10,691,688		7,102,319
TOTAL ASSETS LESS CURRENT LIABILIT	TES		19,581,389		16,209,568
PROVISIONS FOR LIABILITIES					
Deferred tax	12		(330,000)		(126,106)
NET ASSETS			19,251,389		16,083,462
CAPITAL AND RESERVES					
Called up share capital	13		2,000,000		2,000,000
Profit and loss account	14		17,251,389		14,083,462
SHAREHOLDERS' FUNDS	15		19,251,389		16,083,462

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

S MacDonald Director

Date:

The notes on pages 8 to 17 form part of these financial statements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



#### 1. ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### 1.2 Consolidation

The company is itself a subsidiary company and is exempt from the requirement to prepare group accounts by virtue of Section 400 of the Companies Act 2006. These financial statements therefore present information about the company as an individual undertaking and not about its group.

#### 1.3 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1.

#### 1.4 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts.

### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Land and buildings -

5% straight line

Furniture, fittings and equipment -

20% straight line

Plant and machinery

20% straight line

#### 1.6 Investments

Investments held as fixed assets are shown at cost less provision for impairment.

#### 1.7 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

#### 1.8 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



## 1. ACCOUNTING POLICIES (continued)

#### 1.9 Research and development

Research and development expenditure is written off in the year in which it is incurred.

#### 1.10 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

#### 1.11 Taxation

Current tax, including UK corporation tax and foreign tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have been originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the accounts that arise from the inclusion of gains and losses in tax assessments in the period which are different from those recognised in the accounts. Deferred tax has been measured on a non-discounted basis.

#### 2. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2010	2009
	£	£
Depreciation of tangible fixed assets:		
- owned by the company	898,528	605,947
Auditors' remuneration	15,000	15,000
Auditors' remuneration - non-audit	28,000	20,000
Operating lease rentals:		
other operating leases	8,728	-
land and buildings	62,664	119,253
Difference on foreign exchange	(5,183)	94,264
Research and development expenditure written off	25,875	31,500
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## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



### 3. STAFF COSTS

Staff costs, including directors' remuneration, were as follows:

	2010 £	2009 £
Wages and salaries Social security costs Other pension costs	6,366,728 679,922 280,157	5,335,430 525,615 387,998
	7,326,807	6,249,043
The average monthly number of employees, including the dir	ectors, during the year was a	s follows:

	2010 No.	2009 No.
Technical	44	25
Sales and distribution	36	24
Office and management	31	51
Yard Personell	10	11
	121	111

## 4. DIRECTORS' REMUNERATION

	2010 £	2009 £
Emoluments	307,121	420,088
Company pension contributions to defined contribution pension schemes	29,367	82,284

During the year retirement benefits were accruing to 2 directors (2009 - 3) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £180,208 (2009 - £145,645).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £18,195 (2009 - £67,630).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



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	2010 £	2009 £
On bank loans and overdrafts	6,561	5,376
TAXATION		
	2010 £	2009 £
Analysis of tax charge in the year		
Current tax (see note below)		
UK corporation tax charge on profit for the year Adjustments in respect of prior periods	566,000 (245,880)	396,260 1,020
Total current tax	320,120	397,280
Deferred tax		
Origination and reversal of timing differences Adjustment relating to prior year	(20,000) 224,586	104,698 1,408
Total deferred tax (see note 12)	204,586	106,106
Tax on profit on ordinary activities	524,706	503,386

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



## 6. TAXATION (continued)

## Factors affecting tax charge for the year

The tax assessed for the year is lower than (2009 - lower than) the standard rate of corporation tax in the UK of 28% (2009 - 28%). The differences are explained below:

	2010 £	2009 £
Profit on ordinary activities before tax	5,925,553	4,684,933
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 28% (2009 - 28%)	1,659,155	1,311,781
Effects of:		
Non-tax deductible amortisation of goodwill and impairment	-	23,788
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	90,487	_
Depreciation for year in excess of capital allowances	7,883	-
Capital allowances for the year in excess of depreciation	, <u>-</u>	(81,897)
Non-trade loan relationship credits	•	(318)
Other timing differences	-	(4,615)
Adjustments to tax charge in respect of prior periods	(245,458)	1,020
Deduction for research and development expenditure	(15,284)	-
Provision for foreign tax	11,000	-
Double taxation relief	(1,187,663)	(852,479)
Current tax charge for the year (see note above)	320,120	397,280

## Factors that may affect future tax charges

There were no factors that may affect future tax charges.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



#### 7. **TANGIBLE FIXED ASSETS**

	Freehold	Plant &	Furniture, fittings and	
	property £	machinery £	equipment £	Total £
Cost				
At 1 January 2010	8,293,123	3,092,856	941,666	12,327,645
Additions	312,067	110,026	258,887	680,980
Disposals		-	(57,621)	(57,621)
Transfer between classes	(604,728)	577,593	27,135	
At 31 December 2010	8,000,462	3,780,475	1,170,067	12,951,004
Depreciation				
At 1 January 2010	726,687	2,347,402	764,496	3,838,585
Charge for the year	334,410	422,578	141,540	898,528
On disposals	-	<u>-</u>	(57,621)	(57,621)
At 31 December 2010	1,061,097	2,769,980	848,415	4,679,492
Net book value				
At 31 December 2010	6,939,365	1,010,495	321,652	8,271,512
At 31 December 2009	7,566,436	745,454	177,170	8,489,060

FIXED ASSET INVESTMENTS					
				Investments in subsidiary companies £	
Cost or valuation					
At 1 January 2010 and 31 December 2010				618,189	
Subsidiary undertakings					
The following were subsidiary undertakings of the company:					
			2010	2009	
Name	Class of shares	Holding	£	£	
Champion Technologies AS	Ordinary	100%	618,189	618,189	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



## 8. FIXED ASSET INVESTMENTS (continued)

The aggregate of the share capital and reserves as at 31 December 2010 and of the profit or loss for the year ended on that date for the subsidiary undertakings were as follows:

		Aggregate of share capital and	
	Name	reserves	Profit/(loss)
		NOK	NOK
	Champion Technologies AS	33,935,830	25,850,348
9.	STOCKS		
		2010	2009
		£	£
	Raw materials and consumables	3,803,666	1,692,438
10.	DEBTORS		
		2010	2009
		£	£
	Trade debtors	6,132,959	3,282,257
	Amounts owed by group undertakings Other debtors	4,528,750 510,371	1,019,436
	Prepayments and accrued income	800,968	440,107
	Tax recoverable	140,009	-
		12,113,057	4,741,800
		=======================================	
11.	CREDITORS:		
• • • • • • • • • • • • • • • • • • • •	Amounts falling due within one year		
		2010	2009
		£	£
	Bank loans and overdrafts		35,067
	Trade creditors	1,830,513 2,188,799	849,881 59,326
	Amounts owed to group undertakings Corporation tax	2,100,799	76,012
	Social security and other taxes	663,552	401,500
	Other creditors	4 000 074	62,095
	Accruals and deferred income	1,860,674	1,156,450
		6,543,538	2,640,331
		====	

The company's bank overdraft facility is secured by standard securities over property held at Altens, Aberdeen together with a unlimited cross guarantee given by Champion Technologies BV.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



12. <b>DEF</b>	ERRED T	<b>AXATION</b>
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12,	DEFERRED TAXATION		
		2010 £	2009 £
	At beginning of year Charge for year	126,106 203,894	20,000 106,106
	At end of year	330,000	126,106
ı	The provision for deferred taxation is made up as follows:		
		2010 £	2009 £
	Accelerated capital allowances	330,000	126,106
13.	SHARE CAPITAL		
		2010 £	2009 £
	Authorised, allotted, called up and fully paid	_	_
	2,000,000 Ordinary shares of £1 each	2,000,000	2,000,000
14.	RESERVES		
			Profit and loss account £
	At 1 January 2010		14,083,462
	Profit for the year		5,400,847
	Dividends: Equity capital		(2,232,920)
•	At 31 December 2010		17,251,389
15.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
		2010 £	2009 £
	Opening shareholders' funds Profit for the year Dividends (Note 16)	16,083,462 5,400,847 (2,232,920)	11,901,915 4,181,547 -
	Closing shareholders' funds	19,251,389	16,083,462

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

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16. DIVIDENDS

	2010 £	2009 £
Dividends paid on equity capital	2,232,920	

## 17. CONTINGENT LIABILITIES

The company has given guarantees of £2,306,812 (2009 - £3,779,613) through the normal course of trade.

#### 18. OPERATING LEASE COMMITMENTS

At 31 December 2010 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Other	
	2010	2009	2010	2009
	£	£	£	£
Expiry date:				
Within 1 year	72,966	20,180	-	-
Between 2 and 5 years	-	30,740	8,728	8,728

#### 19. RELATED PARTY TRANSACTIONS

## Control

Throughout the year the company was controlled by Champion Technologies BV, its immediate parent undertaking.

### **Transactions**

The company has taken advantage of the exemption in Financial Reporting Standard Number 8 for disclosing transactions within the group on the basis that the company is a 100% subsidiary and its results are included in the consolidated results of the group.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



#### 20. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The share capital of the company is owned by Champion Technologies BV. The ultimate holding company and the ultimate controlling party is Permian Mud Services Inc., which is incorporated in the United States of America.

The largest group in which the results of the company are consolidated is that headed by the ultimate holding company. The smallest group in which the results of the company are consolidated is Champion Technologies BV whose principal place of business is Delden, Netherlands. Copies of the accounts of Champion Technologies BV can be obtained from Champion Technologies Limited, Sam White Building, Peterseat Drive, Altens, Aberdeen.

As a subsidiary undertaking of Champion Technologies BV, the company has taken advantage of the exemption in FRS8 "Related party disclosures" from disclosing transactions with other members of the group headed by Champion Technologies BV.