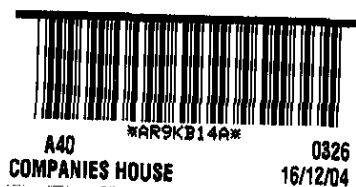


**Community Schools Holdings Limited**

**Directors' report and financial  
statements**

**Registered number SC210980**

**31 July 2004**



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## Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 July 2004.

### Principal activities

The principal activity of the company is that of a holding company.

### Business review

The company has the beneficial ownership of the entire issued share capital of Community Schools (Highlands) Limited. The results for the group are set out in these financial statements. The group made a profit before tax of £127,698 (2003: profit of £48,972).

### Proposed dividend

The directors do not recommend the payment of a dividend.

### Directors and directors' interests

The directors who held office during the year were as follows:

Paul E Hilton

Ronald G Jack

William J Mackintosh

Colin W McLellan (appointed 24 February 2004)

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of the company.

According to the register of directors' interests, no rights to subscribe for shares in or debentures of the company or any other group company were granted to any of the directors or their immediate families, or exercised by them, during the financial year.

### Political and charitable contributions

The company made no political or charitable contributions during the year.

### Auditors

KPMG Audit Plc were re-appointed as auditors during the period. In accordance with section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG Audit Plc as auditors of the company is to be proposed at the forthcoming Annual General Meeting

By order of the board



Paul E Hilton  
Director

Unit 9  
Callender Business Park  
Falkirk  
Scotland  
FK1 1XR

## Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



## KPMG Audit Plc

St James' Square  
Manchester  
M2 6DS  
United Kingdom

### **Report of the independent auditors to the members of Community Schools Holdings Limited**

We have audited the financial statements on pages 4 to 18.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

The directors are responsible for preparing the directors' report and, as described on page 2, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

#### **Basis of audit opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 July 2004 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

*KPMG Audit Plc*

KPMG Audit Plc  
Chartered Accountants  
Registered Auditor

*15 December 2004*

**Consolidated profit and loss account**  
*for the year ended 31 July 2004*

	<i>Note</i>	2004 £	2003 £
<b>Turnover</b>	<i>1</i>	<b>1,934,622</b>	<b>3,409,033</b>
Cost of sales		(1,036,431)	(2,749,227)
<b>Gross profit</b>		<b>898,191</b>	<b>659,806</b>
Administrative expenses	<i>3</i>	(169,159)	(94,272)
<b>Operating profit</b>		<b>729,032</b>	<b>565,534</b>
Other interest receivable and similar income	<i>4</i>	987,182	982,664
Interest payable and similar charges	<i>5</i>	(1,588,516)	(1,499,226)
<b>Profit on ordinary activities before taxation</b>	<i>2</i>	<b>127,698</b>	<b>48,972</b>
Tax on profit on ordinary activities	<i>6</i>	-	5,108
<b>Retained profit for the year</b>	<i>14</i>	<b>127,698</b>	<b>54,080</b>

**Consolidated balance sheet**  
*at 31 July 2004*

	<i>Note</i>	<b>2004</b>		<b>2003</b>	
		£	£	£	£
<b>Current assets</b>					
Debtors (including £17,879,906 (2003: £18,419,387) due after more than one year)	8	18,347,012		19,396,652	
Cash at bank and in hand		1,717,902		1,291,752	
		<u>20,064,914</u>		<u>20,688,404</u>	
<b>Creditors: amounts falling due within one year</b>	10	(1,195,123)		(1,327,746)	
		<u>18,869,791</u>		<u>19,360,658</u>	
<b>Net current assets</b>					
		18,869,791		19,360,658	
<b>Creditors: amounts falling due after more than one year</b>	11	(18,721,501)		(19,340,066)	
<b>Provisions for liabilities and charges</b>	12	-		-	
		<u>148,290</u>		<u>20,592</u>	
<b>Net assets</b>					
		148,290		20,592	
<b>Capital and reserves</b>					
Called up share capital	13	198		198	
Profit and loss account	14	148,092		20,394	
		<u>148,290</u>		<u>20,592</u>	
<b>Equity shareholders' funds</b>					
		148,290		20,592	

These financial statements were approved by the board of directors on 9TH DECEMBER 2004 and were signed on its behalf by:



**Paul E Hilton**  
*Director*

**Company balance sheet**  
*at 31 July 2004*

	<i>Note</i>	<b>2004</b> <b>£</b>	<b>2003</b> <b>£</b>
<b>Fixed assets</b>			
Investments	7	198	198
<b>Net assets</b>		<u>198</u>	<u>198</u>
<b>Capital and reserves</b>			
Called up share capital	13	198	198
<b>Equity shareholders' funds</b>		<u>198</u>	<u>198</u>

These financial statements were approved by the board of directors on 9TH DECEMBER 2004 and were signed on its behalf by:



**Paul E Hilton**  
*Director*



**Consolidated cash flow statement**  
*for the year ended 31 July 2004*

	Note	2004 £	£	2003 £	£
<b>Cash flow from operating activities</b>	15		<b>1,431,322</b>		<b>(2,544,978)</b>
<b>Returns on investments and servicing of finance</b>					
Bank interest received		61,697		37,017	
Finance debtor interest received	4	925,485		945,647	
Bank interest paid		(1,415,555)		(1,089,100)	
Net cash outflow from returns on investments and servicing of finance			<b>(428,373)</b>		<b>(106,436)</b>
Cash inflow/(outflow) before management of liquid resources and financing			<b>1,002,949</b>		<b>(2,651,414)</b>
<b>Management of liquid resources and financing</b>					
Increase in secured loan repayable in 2025 (senior debt)		-		3,088,073	
Increase in unsecured loan repayable in 2025 (sub-ordinate debt)		-		441,272	
Repayment of secured loan – senior debt		(521,396)		(201,949)	
Repayment of secured loan – subordinate debt		(55,403)		(21,445)	
Net cash inflow from management of liquid resources and financing	17		<b>(576,799)</b>		<b>3,305,951</b>
<b>Increase in cash in the period</b>	17		<b>426,150</b>		<b>654,537</b>

**Reconciliation of movements in shareholders' funds**  
*for the year ended 31 July 2004*

	<b>Group</b> <b>2004</b> £	<b>2003</b> £	<b>Company</b> <b>2004</b> £	<b>2003</b> £
<b>Profit for the financial year</b>	<b>127,698</b>	<b>54,080</b>	<b>-</b>	<b>-</b>
<b>Net addition to shareholders' funds</b>	<b>127,698</b>	<b>54,080</b>	<b>-</b>	<b>-</b>
<b>Opening shareholders' funds</b>	<b>20,592</b>	<b>(33,488)</b>	<b>198</b>	<b>198</b>
<b>Closing shareholders' funds</b>	<b>148,290</b>	<b>20,592</b>	<b>198</b>	<b>198</b>

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

The following accounting policies have been applied in dealing with items which are considered material in relation to the company's financial statements.

#### *Basis of preparation*

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

The company is exempt under s230(4) of the Companies Act 1985 from the requirement to present its own profit and loss account.

#### *Basis of consolidation*

The consolidated financial statements include the financial statements of the company and its subsidiary undertaking made up to 31 July 2004. The acquisition method of accounting has been adopted.

#### *Turnover*

Turnover represents the value of work done and services rendered, excluding sales and related taxes.

#### *Amounts recoverable under contracts / stocks and work in progress*

Costs incurred in the construction of the schools have been accounted for under Financial Reporting Standard ('FRS') 5 'Reporting the substance of transactions' Application Note F. Applying the guidance within the Application Note indicates that the project's principal agreements transfer substantially all the risks and rewards of ownership to the Highland Council. As such, all construction costs incurred on the project, including interest on finance up to the date of commission and incidental costs, are recorded as construction work in progress during the construction phase of the project. Costs are recognised as cost of sales to the extent that they relate to the value of work done in respect of turnover recognised.

On the practical completion date, the amounts outstanding under the contract were transferred from amounts recoverable under contracts into a finance debtor.

#### *Finance lease debtor*

Accounts receivable under the agreement with the Highland Council relating to the schools facilities transferred are included under debtors and represent the total amount outstanding under the agreement less unearned interest. Finance lease income is allocated to accounting periods so as to give a constant rate of return on the net cash investment in the lease.

#### *Capitalisation of interest*

Loan interest incurred during the construction of the school is capitalised into work-in-progress.

#### *Debt issue costs*

Debt issue costs are netted off the outstanding loan balance and are amortised over the loan period in accordance with FRS 4 'Capital Instruments'.

#### *Taxation*

The charge for taxation is based on the result for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19 'Deferred Tax'.

**Notes (continued)**

**2 Profit on ordinary activities before taxation**

	2004 £	2003 £
<i>Profit on ordinary activities before taxation is stated after charging</i>		
Auditors' remuneration:		
Audit	6,100	6,500
Other services	8,450	12,500
	<u>          </u>	<u>          </u>

The company audit fee is borne by the company's subsidiary.

**3 Staff numbers and costs**

The company had no employees during the period and the directors received no emoluments for their services.

**4 Other interest receivable and similar income**

Group	2004 £	2003 £
Bank interest	61,697	37,017
Finance interest	925,485	945,647
	<u>          </u>	<u>          </u>
	987,182	982,664
	<u>          </u>	<u>          </u>

**5 Interest payable and similar charges**

Group	2004 £	2003 £
On bank loans and overdrafts	1,580,866	1,518,377
Amortisation of issue costs	7,650	7,650
Interest capitalised in work in progress	-	(26,801)
	<u>          </u>	<u>          </u>
	1,588,516	1,499,226
	<u>          </u>	<u>          </u>

Cumulative finance costs of £698,793 (2003: £698,793) have been capitalised into the finance lease debtor.

## Notes (continued)

### 6 Taxation

#### Analysis of charge in period

Group	2004 £	2003 £
Current tax on income for the period	-	-
Deferred tax (see note 12)		
Origination and reversal of timing differences	-	(5,108)
	<hr/>	<hr/>
Tax charge/(credit) on profit on ordinary activities	-	(5,108)
	<hr/>	<hr/>

There is no current tax charge arising on the results for the period since tax losses arising from trading activities are available for offset against future trading profits.

#### Factors affecting the tax charge for the current period

The current tax charge for the period is lower (2003: lower) than the standard rate of corporation tax in the UK. The differences are explained below.

Group	2004 £	2003 £
<i>Current tax reconciliation</i>		
Profit on ordinary activities before tax	127,698	48,972
	<hr/>	<hr/>
Current tax at 30% (2003: 30%)	38,309	14,692
Expenses not deductible for tax purposes	76,215	186,788
Capital allowances in excess of finance debtor amortisation	(336,064)	(306,158)
Other timing differences	-	14,234
Increase in tax losses carried forward	221,540	90,444
	<hr/>	<hr/>
Total current tax charge (see above)	-	-
	<hr/>	<hr/>

## Notes (continued)

### 7 Fixed asset investments

	Total £
<i>Shares</i>	
<i>Cost and net book value</i>	
At beginning of year	198
Additions	-
	<hr/>
At end of year	198
	<hr/>

Information in respect of subsidiary undertakings:

	Country of incorporation	Principal activity	Class and percentage of shares held
Community Schools (Highlands) Limited	Scotland	Building management services	Ordinary £1 shares 100%

### 8 Debtors

	Group 2004 £	2003 £	Company 2004 £	2003 £
Trade debtors	-	547,128	-	-
Finance lease debtor (see note 9)	18,324,491	18,842,802	-	-
Prepayments and accrued income	22,521	6,722	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
	18,347,012	19,396,652	-	-
	<hr/>	<hr/>	<hr/>	<hr/>

### 9 Analysis of finance debtor

Group		2004 £	2003 £
Amounts due within	1 year	444,585	423,415
	1 – 2 years	466,815	444,585
	2 – 5 years	1,545,215	1,471,633
	Over 5 years	15,867,876	16,503,169
		<hr/>	<hr/>
		18,324,491	18,842,802
Less: amounts due within one year		(444,585)	(423,415)
		<hr/>	<hr/>
		17,879,906	18,419,387
		<hr/>	<hr/>

## Notes (continued)

### 9 Analysis of finance debtor (continued)

The movement in the finance debtor balance can be considered as follows:

Group	2004 £	2003 £
Opening debtor	18,842,802	-
Additions to finance debtor in the period	-	19,246,054
Capital element of payments received in period	(518,311)	(403,252)
<b>Total finance debtor</b>	<b>18,324,491</b>	<b>18,842,802</b>

In accordance with FRS 5 Application Note F, the income received in the form of a unitary charge has been allocated to the finance debtor using a property specific rate of return which the directors consider appropriate for the asset concerned. The gross earnings in respect of the finance debtor are allocated to give a constant periodic rate of return on Community Schools (Highlands) Limited's net cash investment.

### 10 Creditors: amounts falling due within one year

	Group 2004 £	2003 £	Company 2004 £	2003 £
Bank loans and overdrafts	626,178	576,762	-	-
Trade creditors	173,702	215,100	-	-
Taxation and social security	96,012	15,616	-	-
Other creditors	-	429,735	-	-
Accruals and deferred income	299,231	90,533	-	-
	<b>1,195,123</b>	<b>1,327,746</b>	<b>-</b>	<b>-</b>

### 11 Creditors: amounts falling due after more than one year

	Group 2004 £	2003 £	Company 2004 £	2003 £
Bank loans and overdrafts	18,721,501	19,340,066	-	-
	<b>18,721,501</b>	<b>19,340,066</b>	<b>-</b>	<b>-</b>

**Notes (continued)**

**11 Creditors: amounts falling due after more than one year (continued)**

	<b>Group</b>		<b>Company</b>	
	<b>2004</b>	<b>2003</b>	<b>2004</b>	<b>2003</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Debt can be analysed as falling due:				
In one year or less	626,178	576,762	-	-
Between one and two years	678,531	627,533	-	-
Between two and five years	2,372,662	2,197,381	-	-
In five years or more	15,830,948	16,683,443	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
	19,508,319	20,085,119	-	-
Issue costs	(160,640)	(168,290)	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
	19,347,679	19,916,829	-	-
	<hr/>	<hr/>	<hr/>	<hr/>

The loan from The Royal Bank of Scotland plc (the senior debt) is secured by way of a fixed and floating charge over all the assets of the borrower, and by a fixed charge over the cash balances and investments of the borrower.

Interest on the senior debt is charged at a margin of 1.05% over LIBOR until service commencement date (12 August 2002) and 0.95% over LIBOR thereafter. Repayment is scheduled at six-monthly intervals between January 2003 and July 2025.

No interest on the subordinated debt accrues during the construction phase of the project. Subsequently, interest is charged at 16% per annum. Repayment is scheduled at six-monthly intervals between January 2003 and July 2025.

Payments of interest and principal in respect of subordinated debt are conditional on satisfaction of covenants specified in the loan agreement with The Royal Bank of Scotland plc.

Amounts repayable in more than five years:

	<b>2004</b>	<b>2003</b>
	<b>£</b>	<b>£</b>
Senior debt	14,311,302	15,081,929
Subordinated debt	1,519,646	1,601,514
	<hr/>	<hr/>
	15,830,948	16,683,443
	<hr/>	<hr/>



**Notes (continued)**

**12 Provisions for liabilities and charges**

	Taxation including deferred taxation £	Total £
At beginning of year	-	-
Charged during the year	-	-
	<hr/>	<hr/>
At end of year	-	-
	<hr/>	<hr/>

The elements of deferred taxation are as follows:

	2004 £	2003 £
Capital allowances in excess of finance debtor amortisation	1,049,705	312,804
Other timing differences	-	(14,234)
Losses	(1,049,705)	(298,570)
	<hr/>	<hr/>
Deferred tax liability	-	-
	<hr/>	<hr/>

Further losses of £2,795 (2003: £94,341) have not been recognised on the basis that the recoverability of this element of the losses cannot be predicted with sufficient certainty.

**13 Called up share capital**

	2004 £	2003 £
<i>Authorised</i>		
Equity: A Ordinary shares of £1 each	500	500
Equity: B Ordinary shares of £1 each	500	500
	<hr/>	<hr/>
	1,000	1,000
	<hr/>	<hr/>
<i>Allotted, called up and fully paid</i>		
Equity: A Ordinary shares of £1 each	99	99
Equity: B Ordinary shares of £1 each	99	99
	<hr/>	<hr/>
	198	198
	<hr/>	<hr/>

The A and B ordinary shares rank pari passu.

## Notes (continued)

### 14 Reserves

Group	Profit and loss account £
At beginning of year	20,394
Retained profit for the year	127,698
At end of year	148,092
<hr/>	
Company	Profit and loss account £
At beginning of year	-
Retained profit for the year	-
At end of year	-
<hr/>	

### 15 Reconciliation of operating profit to operating cash flows

	2004 £	2003 £
Operating profit	729,032	565,534
Interest capitalised in work in progress	-	26,801
Decrease/(increase) in debtors	1,049,640	(1,257,921)
(Decrease) in creditors	(347,350)	(1,879,392)
Net cash inflow/(outflow) from operating activities	1,431,322	(2,544,978)
<hr/>		<hr/>

## Notes (continued)

### 16 Reconciliation of net cash flow to movement in net debt

	2004 £	2003 £
Increase in cash in the period	426,150	654,537
Cash outflow/(inflow) from decrease/(increase) in debt financing	576,799	(3,305,951)
Capitalised interest added to loan balance	-	(429,277)
Change in net debt resulting from cash flows	1,002,949	(3,080,691)
Non-cash movement	(7,650)	(7,650)
Movement in net debt in the period	995,299	(3,088,341)
Net debt at the start of the period	(18,625,076)	(15,536,735)
Net debt at the end of the period	17,629,777	(18,625,076)

### 17 Analysis of net debt

	At beginning of year £	Cash flow £	Amortisation of issue costs £	Other non cash changes £	At end of year £
Cash in hand, at bank	1,291,752	426,150	-	-	1,717,902
Debt due after one year	(19,340,066)	576,799	-	41,766	(18,721,501)
Debt due within one year	(576,762)	-	(7,650)	(41,766)	(626,178)
Total	(18,625,076)	1,002,949	(7,650)	-	17,629,777

### 18 Related party disclosures

Community Schools (Highlands) Limited sub-contracted the construction of four schools to MJ Gleeson Group plc, a 50% shareholder of Community Schools Holdings Limited. Retention balances due to MJ Gleeson Group plc of £50,000 (2003: £429,735) are included within accruals (2003: *other creditors due within one year*).

The Royal Bank of Scotland plc, the ultimate parent company of Royal Bank Project Investments Limited and a 50% shareholder of Community Schools Holdings Limited, is providing the senior debt facility to Community Schools (Highlands) Limited. £17,635,667 (2003: £18,157,063) (including interest) is due to The Royal Bank of Scotland plc at 31 July 2004.

Royal Bank Project Investments Limited, a subsidiary of The Royal Bank of Scotland plc, and MJ Gleeson Group plc, are providing a subordinated debt facility to Community Schools (Highlands) Limited. The value of each facility is £975,478. The amount drawn down from MJ Gleeson at 31 July 2004 is £937,007 (2003: £964,748) and from the Royal Bank of Scotland plc £935,646 (2003: £963,308).

The company has entered into a 25 year Swap Agreement with The Royal Bank of Scotland plc which has the effect of fixing the payments due under the loan agreement referred to in Note 11.

## Notes (continued)

### 18 Related party disclosures (continued)

Other related party transactions are as follows:

Name of related party	Relationship	Transaction	Amounts payable/ (receivable) during year	Associated balance due to / (from) related party at 31 July 2004
MJ Gleeson Group plc	Shareholder of Community Schools Holdings Limited	Construction costs	£454,302	£50,000
MJ Gleeson Group plc	Shareholder of Community Schools Holdings Limited	Administration fee	£14,685	£nil
MJ Gleeson Group plc	Shareholder of Community Schools Holdings Limited	Interest charges	£153,693	£nil
Royal Bank Project Investments Limited, a subsidiary of The Royal Bank of Scotland plc	Shareholder of Community Schools Holdings Limited	Interest charges	£1,196,883	£nil
Royal Bank Project Investments Limited, a subsidiary of The Royal Bank of Scotland plc	Shareholder of Community Schools Holdings Limited	Interest from the Royal Bank of Scotland	£(95,877)	£nil
Royal Bank Project Investments Limited, a subsidiary of The Royal Bank of Scotland plc	Shareholder of Community Schools Holdings Limited	Interest rate SWAP fees	£237,940	£158,539
Royal Bank Project Investments Limited, a subsidiary of The Royal Bank of Scotland plc	Shareholder of Community Schools Holdings Limited	Charges	£805	£nil

### 19 Ultimate parent company

The company is controlled by its two equal shareholders MJ Gleeson Group plc and Royal Bank Project Investments Limited.

MJ Gleeson Group plc is incorporated in England. The consolidated accounts of this company are available to the public and may be obtained from MJ Gleeson Group, Haredon House, London Road, North Cheam, Sutton, Surrey, SM3 9BS.

Royal Bank Project Investments Limited is a wholly owned subsidiary of The Royal Bank of Scotland Group plc, a company incorporated in Scotland. The consolidated accounts are available to the public and may be obtained from 42 St Andrew Square, Edinburgh, EH2 2YE.