CAMPBELL AND KENNEDY LIMITED

REPORT AND FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31st MARCH 1997

COMPANY NO: 164130

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#### DIRECTORS' REPORT

The Company was incorporated on 13th March 1996 and the Directors present their Report and the Financial Statements for the period ended 31st March 1997.

## PRINCIPAL ACTIVITY AND REVIEW OF BUSINESS

The principal activities of the Company are the design, installation and maintenance of Satellite T.V. Systems. The Directors are disappointed with the first year of trading, and are hopeful that profits will be achieved in the coming year.

#### DIRECTORS

The Directors of the Company during the period and their interests in the Share Capital of the Company, as recorded in the Register of Directors' Interests, were as follows:-

	At
	31.3.97
G. KENNEDY	25,394
J. KENNEDY	25,394

In accordance with the Articles of Association, Mr. G. Kennedy retires by rotation and, being eligible, offers himself for reelection.

## SMALL COMPANY EXEMPTIONS

Advantage has been taken in the preparation of this Report of special exemptions applicable to small companies provided by Part II of Schedule 8 to the Companies Act 1985.

BY ORDER OF THE BOARD

Secretary

CLYDEBANK, 2nd October 1997

## UNAUDITED FINANCIAL STATEMENTS OF

## CAMPBELL AND KENNEDY LIMITED

We report on the Financial Statements for the period ended 31st March 1997, set out on pages 3 to 9.

Respective Responsibilities of Director and Reporting Accountants The Company's Directors are responsible for the preparation of the Financial Statements. In their opinion, they consider that the Company is exempt from an audit under Section 249A(1) of the Companies Act 1985. It is our responsibility to carry out procedures designed to enable us to report our opinion to you.

Basis of Opinion

Our work was conducted in accordance with the Statement for Reporting Accountants, and so our procedures consisted of comparing the Financial Statements with the accounting records kept by the Company, and making such limited enquiries of the officers of the Company as we considered necessary for the purposes of this report. These procedures provide only the assurance expressed in our opinion.

#### Opinion

In our opinion:-

- (a) the Financial Statements are in agreement with the accounting records kept by the Company under Section 221 of the Companies Act 1985; and
- (b) having regard only to, and on the basis of, the information contained in these accounting records:-
  - (i) the Financial Statements have been drawn up in a manner consistent with the accounting requirements specified in Section 249C(6) of the Act; and
  - (ii) the Company satisfied the conditions for exemption from an audit of the Financial Statements for the period specified in Section 249A(4) of the Act and did not, at any time within the period, fall within any of the categories of companies not entitled to the exemption specified in Section 249B(1).

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ALEXANDER SLOAN & CO., C.A. Reporting Accountants

GLASGOW, 2nd October 1997

# PROFIT AND LOSS ACCOUNT

# FOR THE PERIOD ENDED 31st MARCH 1997

	Notes	£	1997 £
Turnover	1		209,703
Cost of Sales			137,578
Gross Profit			72,125
Distribution Costs		32,841	
Administration Expenses		48,943	
			81,784
Operating Loss	2		(9,659)
Interest Payable			2,326
Loss on ordinary activities before Taxation			(11,985)
Taxation			_
Loss on ordinary activities after Taxation			(11,985)
Dividends	3		7,908
Retained Loss for the period			(19,893)

## RECOGNISED GAINS AND LOSSES

The Company made no recognised gains or losses in the period ended 31st March 1997 other than the loss for the period.

## BALANCE SHEET

## AS AT 31st MARCH 1997

	Notes	£	1997 £
FIXED ASSETS Intangible Assets Tangible Assets	<b>4</b> 5		19,598 12,226
CURRENT ASSETS	6	20,847	31,824
Stocks Debtors Cash in Hand	7	32,002	
CREDITORS: Amounts falling due	8	53,099 43,344	
within one year  NET CURRENT ASSETS	J		9,755
TOTAL ASSETS LESS CURRENT LIABILITIES			41,579
CREDITORS: Amounts falling due after more than one year	9		10,684
			30,895
CAPITAL AND RESERVES Share Capital Profit and Loss Account	10 11		50,788 (19,893)
TOTAL SHAREHOLDERS' FUNDS	12		30,895

In approving these Financial Statements, we, as Directors of the Company, hereby confirm:-

- (a) that for the period in question, the Company was entitled to the exemption conferred by Section 249A(1);
- (b) that no notice has been deposited under Section 249B(2), in relation to the Accounts for the financial period; and
- (c) that the Directors acknowledge their responsibility for:-
  - (i) ensuring that the Company keeps accounting records which comply with Section 221; and

BALANCE SHEET (Contd.)

AS AT 31st MARCH 1997

(ii) preparing Accounts which give a true and fair view of the state of affairs of the Company as at the end of the financial period and of its profit for the financial period in accordance with the requirements of Section 226, and which otherwise comply with the requirements of the Companies Act 1985 relating to the Accounts insofar as applicable to the Company.

The Financial Statements, which have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies, were approved by the Board of Directors on 2nd October 1997.

Signed on behalf of the Board.

G. KENNEDY

Director

J. KENNEDY

Director

## NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE PERIOD ENDED 31st MARCH 1997

#### 1. ACCOUNTING POLICIES

## (a) Basis of Accounting

The Financial Statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

## (b) Goodwill

Goodwill is the difference between the amount paid on acquisition of the business and the value of the net assets. It is amortised through the Profit and Loss Account in equal instalments over three years.

#### (c) Turnover

Turnover represents the sales invoiced net of Value Added Tax.

#### (d) Depreciation

Depreciation has been provided on all Tangible Fixed Assets at rates calculated to write off the cost over their estimated useful lives as follows:-

Plant and Equipment - 33.33% Reducing Balance Fixtures and Fittings - 25% Reducing Balance Motor Vehicles - 25% Reducing Balance

## (e) Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is computed on a first-in, first-out basis. Net realisable value is based on estimated selling price less the estimated cost of disposal.

## (f) Lease Commitments

Assets held under Hire Purchase contracts are capitalised in the Balance Sheet and are depreciated over their expected useful lives. The interest element is charged to the Profit and Loss Account over the period of the contract. Rentals paid under operating leases are charged to the Profit and Loss Account on a straight line basis over the lease term.

## 2. OPERATING PROFIT

1997 £

Operating Profit is stated after charging:-

E	
Directors' Remuneration Amortisation of Goodwill Depreciation of Owned Assets Depreciation of Assets held under Lease Purchase Contracts Operating Lease Rentals - Plant and Machinery - Land and Buildings - Motor Vehicles	13,428 9,799 2,302 2,414 733 7,341 3,289
Lease Purchase Interest	143

#### DIVIDENDS

Ordinary - Paid

7,908

# NOTES TO THE FINANCIAL STATEMENTS (Contd.)

# FOR THE PERIOD ENDED 31st MARCH 1997

4.	INTANGIBLE FIXED ASSETS				Goodwill £
	Cost Additions				29,397
	As at 31st March 1997				29,397
	Amortisation Provided during the period				9,799
	As at 31st March 1997				9,799
	Net Book Value As at 31st March 1997		•		<u>19,598</u>
5.	TANGIBLE FIXED ASSETS	Motor Vehicles £	Plant & Equipment f	Fixtures Fittings £	
	Cost Additions	9,656	<u>5,787</u>	1,499	16,942
	As at 31st March 1997	9,656	<u>5,787</u>	1,499	16,942
	Depreciation	2,414	<u>1,927</u>	<u>375</u>	4,716
	Charge for period				<del></del> -
	As at 31st March 1997	2,414	1,927	<u>375.</u>	4,716
	Net Book Value As at 31st March 1997	7,242	3,860	1,124	12,226
	Motor Vehicles are subject to Lease P	urchase Agr	eements.		
6.	STOCKS				1997 £
	Stocks				20,847
7.	DEBTORS				
	Advance Corporation Tax Trade Debtors Other Debtors	•			1,977 16,879 <u>13,146</u>
					32,002
8.	CREDITORS: Amounts falling due within	one year			
	Bank Loans and Overdraft Trade Creditors Other Creditors Hire Purchase Creditor				17,781 4,362 18,798 _2,403
					43,344

Bank borrowings are secured by a bond and floating charge over the assets of Company.

(19,893)

Loss for the year

# NOTES TO THE FINANCIAL STATEMENTS (Contd.)

# FOR THE PERIOD ENDED 31st MARCH 1997

CREDITORS: Amounts falling due after more than one year	1997 £
Bank Loans and Overdrafts Hire Purchase Creditor repayable within five years	5,278 5,406
	10,684
Analysis of borrowings	
Bank Loan Due within one year	3,333 3,333
Between one to two years Between two to five years	1,945
	8,611
Less: Payable within one year	3,333
	5,278
The Bank Loan is secured by a bond and floating charge over the asset Company.	ts of the
SHARE CAPITAL	1997 £
Authorised 100,000 Ordinary Shares of £1 each	100,000
Allotted, Called up and Fully Paid 50,788 Ordinary Shares of £1 each	50,788
RESERVES	Profit and Loss Account
	Bank Loans and Overdrafts Hire Purchase Creditor repayable within five years  Analysis of borrowings  Bank Loan  Due within one year  Between one to two years  Between two to five years  Less: Payable within one year  The Bank Loan is secured by a bond and floating charge over the asset Company.  SHARE CAPITAL  Authorised 100,000 Ordinary Shares of £1 each  Allotted, Called up and Fully Paid 50,788 Ordinary Shares of £1 each

# NOTES TO THE FINANCIAL STATEMENTS (Contd.)

# FOR THE PERIOD ENDED 31st MARCH 1997

12.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	1997 £
	Loss for the financial period	(11,985)
	Dividends	(7,908)
	Issue of Ordinary Shares	50,788
	Closing Shareholders' Funds	30,895

#### 13. OPERATING LEASES

At 31st March 1997, the Company had an annual commitment under non-cancellable operating leases which expire as follows:-

| Land and Buildings Other | Stand of the part of the

# 14. TRANSACTIONS WITH DIRECTORS

Included in "Other Debtors" (Note 6) are loans to the Directors, G. Kennedy and J. Kennedy, which are interest-free and repayable on demand.

	<b>G.</b> Kennedy £	J. Kennedy £	Total £
Assets transferred to the Company at 1st April 1996	(25,393)	(25,393)	(50,786)
New Share Capital Subscribed	25,394	25,394	50,788
Monies advanced by the Company during the year	4,706	4,706	9,412
Amount outstanding at 31st March 1997	4,707	4,707	9,414