ABBREVIATED AUDITED ACCOUNTS

FOR THE YEAR ENDED 31 MARCH 2013

FOR

CAMPBELL & KENNEDY LIMITED

WEDNESDAY

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16/10/2013 COMPANIES HOUSE

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#### 'CAMPBELL & KENNEDY LIMITED

## COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2013

DIRECTORS:

G Kennedy

S Leggat

Miss M Templeton

A Campbell

SECRETARY:

G Kennedy

**REGISTERED OFFICE:** 

6th Floor, Gordon Chambers

90 Mitchell Street

Glasgow G1 3NQ

**REGISTERED NUMBER:** 

SC164130 (Scotland)

SENIOR STATUTORY AUDITOR: Susan Wood

**AUDITORS:** 

Henderson Loggie

90 Mitchell Street

Glasgow G1 3NQ

**BANKERS:** 

Clydesdale Bank

32 Sylvania Way South

Clydebank G81 1RP

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2013

The directors present their report with the accounts of the company for the year ended 31 March 2013.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the design, installation and maintenance of television aerial and satellite systems together with the installation of solar panels, internal reception systems and electrical contracting.

#### REVIEW OF BUSINESS

At £7.9 million, turnover remained steady year on year. The director's remain pleased with trading performance during the year given a more competitive market place having an impact on pricing policy in certain business segments.

Distribution and Administrative expenses have reduced, year on year, and is reflective of management strategy. Overall the company achieved a net profit of £237,387 (2012 £267,319).

#### DIVIDENDS

The total distribution of dividends for the period ended 31 March 2013 was £128,764 (2012: £161,692).

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2012 to the date of this report.

G Kennedy S Leggat Miss M Templeton A Campbell

Other changes in directors holding office are as follows:

J McAlpine - resigned 18 December 2012

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2013

#### **AUDITORS**

The auditors, Henderson Loggie, will be proposed for re-appointment at the forthcoming Annual General Meeting.

#### ON BEHALF OF THE BOARD:

A Campbell - Director

11 October 2013

# REPORT OF THE INDEPENDENT AUDITORS TO CAMPBELL & KENNEDY LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages five to seventeen, together with the full financial statements of Campbell & Kennedy Limited for the year ended 31 March 2013 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

#### **Basis of opinion**

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Doch wood

Susan Wood (Senior Statutory Auditor) for and on behalf of Henderson Loggie 90 Mitchell Street Glasgow G1 3NQ

11 October 2013

## ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2013

		2013		2012	
	Notes	£	£	£	£
TURNOVER			7,890,926		7,948,532
Cost of sales and other operating income			(6,478,814)		(6,464,526)
			1,412,112		1,484,006
Distribution costs Administrative expenses		126,481 1,020,488		236,128 942,787	
·		<del></del>	1,146,969		1,178,915
OPERATING PROFIT	3		265,143		305,091
Interest receivable and similar income			203		
			265,346		305,091
Interest payable and similar charges	4		27,959		37,772
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			237,387		267,319
Tax on profit on ordinary activities	5		68,668		74,761
PROFIT FOR THE FINANCIAL YEAR			168,719		192,558
Retained profit brought forward			400,967		370,101
			569,686		562,659
Dividends	6		(128,764)		(161,692)
RETAINED PROFIT CARRIED FORWARD			440,922		400,967

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

#### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

## ABBREVIATED BALANCE SHEET 31 MARCH 2013

		2013		2012	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		274,895		711,219
CURRENT ASSETS					
Stocks	8	172,737		239,101	
Debtors	9	1,931,012		1,757,050	
Cash at bank and in hand		321,155		22,554	
		2,424,904		2,018,705	
CREDITORS					
Amounts falling due within one year	10	2,051,300		1,923,060	
NET CURRENT ASSETS			373,604		95,645
TOTAL ASSETS LESS CURRENT LIABILITIES			648,499		806,864
CREDITORS  Amounts falling due after more than one					
year	11		(1,799)		(167,921)
PROVISIONS FOR LIABILITIES	14		(4,975)		(37,173)
NET ASSETS			641,725		601,770
CAPITAL AND RESERVES					
Called up share capital	15		65,803		65,803
Share premium	16		135,000		135,000
Profit and loss account	-		440,922		400,967
SHAREHOLDERS' FUNDS	20		641,725		601,770

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on 11 October 2013 and were signed on its behalf by:

A Campbell - Director

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2013

		2013	3	2012	
	Notes	£	£	£	£
Net cash inflow			<=4 =00		400.004
from operating activities	1		651,583		498,904
Returns on investments and					
servicing of finance	2		(27,756)		(37,772)
					<b>510</b>
Taxation			(115,022)		518
Capital expenditure	2		220,087		(377,364)
			•		
Equity dividends paid			(128,764)		(161,692)
			600,128		(77,406)
			000,120		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Financing	2		(301,527)		(14,206)
Increase/(decrease) in cash in the perio	ad.		298,601		(91,612)
increase/(decrease) in cash in the perio	ou		=====		====
Reconciliation of net cash flow					
to movement in net debt	3				
Increase/(decrease)		***		(01 (10)	
in cash in the period  Cash outflow		298,601		(91,612)	
from decrease in debt and lease financing	2	302,652		13,766	
		<del></del>		<u> </u>	
Change in net debt resulting			(01.053		(77.046)
from cash flows			601,253		(77,846)
Movement in net debt in the period			601,253		(77,846)
Net debt at 1 April			(330,890)		(253,044)
			250.262		(220,000)
Net funds/(debt) at 31 March			270,363		(330,890)

### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2013

## 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2013	2012
	£	£
Operating profit	265,143	305,091
Depreciation charges	126,076	186,514
Loss on disposal of fixed assets	90,161	-
Decrease/(increase) in stocks	66,364	(121,214)
Increase in debtors	(173,995)	(302,450)
Increase in creditors	277,834	430,963
Net cash inflow from operating activities	651,583	498,904

#### 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2013	2012
	£	£
Returns on investments and servicing of finance		
Interest received	203	-
Interest paid	(9,490)	(15,214)
Interest element of hire purchase payments	(18,469)	(22,558)
Net cash outflow for returns on investments and servicing of finance	(27,756)	(37,772)
Capital expenditure		
Purchase of tangible fixed assets	(57,629)	(377,364)
Sale of tangible fixed assets	277,716	-
Net cash inflow/(outflow) for capital expenditure	220,087	(377,364) =====
Financing		
New loans in year	-	169,274
Loan repayments in year	(14,000)	(13,725)
Capital repayments in year	(288,614)	•
Amount introduced by directors	-	3,000
Amount withdrawn by directors	1,087	(3,438)
Net cash outflow from financing	(301,527)	(14,206)

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2013

#### 3. ANALYSIS OF CHANGES IN NET DEBT

Neak	At 1/4/12 £	Cash flow £	At 31/3/13 £
Net cash: Cash at bank and in hand	22,554	298,601	321,155
	22,554	298,601	321,155
Debt: Hire purchase Debts falling due	(301,068)	288,614	(12,454)
within one year	(13,723)	(24,615)	(38,338)
Debts falling due after one year	(38,653)	38,653	
	(353,444)	302,652	(50,792)
Total	(330,890)	601,253	270,363

### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2013

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvements to property

Plant and machinery

Fixtures and fittings

Motor vehicles

Computer equipment

- 10% on a straight line basis

- 25% on a reducing balance basis

- 25% on a reducing balance basis

- 33% on a straight line basis

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

#### Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance lease charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

#### Investments

Fixed asset investments are stated at cost less provision for permanent diminution in value.

#### Preference shares

Where preference shares carry an obligation to deliver economic value they are included as liabilities in the balance sheet and any related dividend is treated as a finance cost in the profit and loss account. Where preference shares carry no such obligation, they are treated as equity.

#### 2. STAFF COSTS

	2013	2012
	£	£
Wages and salaries	1,179,224	1,538,380
Social security costs	99,616	121,927
	1,278,840	1,660,307

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2013

#### 2. STAFF COSTS - continued

	The average monthly number of employees during the year was as follows:	2013	2012
	Full time	60	94
3.	OPERATING PROFIT	<del></del>	
٥.			
	The operating profit is stated after charging:		
		2013 £	2012 £
	Hire of plant and machinery Depreciation - owned assets	5,060 126,076	11,732 186,513
	Loss on disposal of fixed assets	90,161	100,515
	Auditors' remuneration	5,500	3,000
	Directors' remuneration	63,754	60,324
	The number of directors to whom retirement benefits were accruing was as follow	s:	
	Money purchase schemes	<u> </u>	
4.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2013	2012
	Bank interest	£ 1,408	£ 349
	Bank loan interest	7,854	14,346
	Interest on overdue tax	228	519
	Hire purchase	18,469	22,558
		<u>27,959</u>	37,772
5.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:		
		2013 £	2012 £
	Current tax:	100.000	70 017
	UK corporation tax	100,866	60,916
	Deferred tax	(32,198)	13,845
	Tax on profit on ordinary activities	68,668	74,761
			<del></del>

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2013

#### 5. TAXATION - continued

Factors	affecting	the	tax	charge
---------	-----------	-----	-----	--------

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	Profit on ordinary activities before tax		2013 £ 237,387	2012 £ 267,319
	Day Change and You are added to		<del></del>	=====
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 23.820% (2012 - 23.210%)		56,546	62,045
	Effects of:			
	Expenses not deductible for tax purposes		63,465	48,067
	Capital allowances in excess of depreciation		(18,922)	(49,196)
	Other income		542	<u>-</u>
	Marginal relief		(765)	-
	Current tax charge		100,866	60,916
_	DIMIDENIDO			
6.	DIVIDENDS		2013	2012
			£	£
	A to J shares of £1 each		-	
	Interim		128,764	161,692
7.	TANGIBLE FIXED ASSETS			
		Improvements		Fixtures
		to	Plant and	and
		property £	machinery	fittings £
	COST	I.	£	L
	At 1 April 2012	79,180	184,469	58,239
	Additions	-	15,561	•
	At 31 March 2013	79,180	200,030	58,239
			<del></del>	
	DEPRECIATION			
	At 1 April 2012	26,653	88,629	31,629
	Charge for year	14,553	33,386	6,652
	Eliminated on disposal	<u> </u>	-	
	At 31 March 2013	41,206	122,015	38,281
	NET BOOK VALUE			
	At 31 March 2013	37,974	78,015	19,958
	At 31 March 2012	52,527	95,840	26,610

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2013

#### 7. TANGIBLE FIXED ASSETS - continued

	Motor vehicles	Computer equipment	Totals
	£	£	£
COST			
At 1 April 2012	785,803	139,477	1,247,168
Additions	-	42,068	57,629
Disposals	(522,086)		(522,086)
At 31 March 2013	263,717	181,545	782,711
DEPRECIATION			
At 1 April 2012	306,980	82,058	535,949
Charge for year	27,737	43,748	126,076
Eliminated on disposal	(154,209)		(154,209)
At 31 March 2013	180,508	125,806	507,816
NET BOOK VALUE			
At 31 March 2013	83,209	55,739	274,895
At 31 March 2012	478,823	57,419	711,219
	<del></del>		

The net book value of the Company's fixed assets included £54,391 (2012: £433,089) in respect of assets held under finance leases or hire purchase contracts. Depreciation charged on these assets in the year amounted to £18,130 (2012: £111,973).

#### 8. STOCKS

		2013	2012
		£	£
	Stocks	172,737	224,101
	Work-in-progress		15,000
		172,737	239,101
			====
9.	DEBTORS		
7.	DEDICAG	2013	2012
		£	£
	Amounts falling due within one year:		
	Trade debtors	1,655,909	1,563,030
	Other debtors	187,243	121,123
	Directors' current accounts	5,919	5,952
	Prepayments and accrued income	79,703	64,707
		1,928,774	1,754,812
			<del></del>
	Amounts falling due after more than one year:		
	Corporation tax recoverable	2,238	2,238
	Aggregate amounts	1,931,012	1,757,050

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2013

10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2013	2012
		£	£
	Bank loans and overdrafts (see note 12)	38,338	13,723
	Hire purchase contracts (see note 13)	10,655	171,800
	Trade creditors	894,976	1,009,456
	Current corporation tax	100,866	115,022
	Social security and other taxes	182,242	142,578
	Other creditors	594,184	317,639
	Directors' current accounts	1,114	22
	Accruals & deferred income	228,925	152,820
		2,051,300	1,923,060
11.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
	YEAR		
		2013	2012
		£	£
	Bank loans (see note 12)		38,653
	Hire purchase contracts (see note 13)	1,799	129,268
		1,799	167,921
12.	LOANS		
	An analysis of the maturity of loans is given below:		
		2013	2012
		£	£
	Amounts falling due within one year or on demand:		
	Bank loans	38,338	13,723
	Amounts falling due between one and two years:		
	Bank loans > 1 year	-	38,653
	·		<u> </u>
13.	OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES		
		Hire purch	ase contracts
		2013	2012
		£	£
	Net obligations repayable:		
	Within one year	10,655	171,800
	Between one and five years	1,799	129,268
		12 454	201.068
		12,454	301,068

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2013

#### 13. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued

The following operating lease payments are committed to be paid within one year:

				Land and buildings		Other operating leases	
			2013 £	2012 £	2013 £	2012 £	
	Expiring: Within one y Between one	ear and five years	49,700 112,725	49,400 162,425	110,727 150,012	- 11,299	
			162,425	211,825	260,739	11,299	
14.	PROVISION	NS FOR LIABILITIES			2013	2012	
	Deferred tax				£ 4,975 ———	£ 37,173	
						Deferred tax £	
	Balance at 1 Credit to pro	April 2012 fit and loss account during year				37,173 (32,198)	
	Balance at 31	1 March 2013				4,975	
15.	CALLED U	P SHARE CAPITAL					
	Allotted, issu Number:	ned and fully paid: Class:		Nominal value:	2013 £	2012 £	
	50,788	Ordinary		£1	50,788	50,788	
	15 150,000	A to J Redeemable preference		£1 10p	15 15,000	15 15,000	
					65,803	65,803	
16.	RESERVES					Share premium £	
	At 1 April 20	012				135,000	
	At 31 March	2013				135,000	

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2013

#### 17. ULTIMATE PARENT COMPANY

The ultimate parent company of Campbell & Kennedy Limited is Campbell & Kennedy UK Limited, a company registered in Scotland.

#### 18. TRANSACTIONS WITH DIRECTORS

The following loans to directors subsisted during the years ended 31 March 2013 and 31 March 2012:

	2013 £	2012 £
G Kennedy	r	L
Balance outstanding at start of year Amounts advanced Amounts repaid Balance outstanding at end of year	4,100 (3,118) 1,004	8 85,600 (85,586) 22
A Comphall		
A Campbell  Balance outstanding at start of year	_	_
Amounts advanced	70	-
Amounts repaid	-	-
Balance outstanding at end of year	<del>70</del>	
Miss M Templeton		
Balance outstanding at start of year	-	-
Amounts advanced	40	-
Amounts repaid	-	-
Balance outstanding at end of year	====	
S Leggat		
Balance outstanding at start of year	(5,952)	(2,500)
Amounts advanced	33	(0.455)
Amounts repaid	- (5.040)	(3,452)
Balance outstanding at end of year	(5,919) ====	(5,952) ====

#### 19. RELATED PARTY DISCLOSURES

During the year, total dividends of £128,764 were paid to the directors.

At 31 March 2013, the company owed C K Warranty Services Ltd £86,650 (2012: £31,407), in respect of loans advanced, a company of which G Kennedy is a director.

At 31 March 2013, C K Fire Protection Services Ltd owed the company £108,489, in respect of recharge of expenses, a company of which G Kennedy is a director.

During the year, Tom Kennedy (CK) Ltd provided professional services to the company negotiated at market value of £72,408 (2012: £69,349). This company is controlled by a family member of director G Kennedy.

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2013

#### 20. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2013	2012
	£	£
Profit for the financial year	168,719	192,558
Dividends	(128,764)	(161,692)
Net addition to shareholders' funds	39,955	30,866
Opening shareholders' funds	601,770	570,904
Closing shareholders' funds	641,725	601,770