EDINBURGH INTERNATIONAL CONFERENCE CENTRE LIMITED

ANNUAL REPORT AND ACCOUNTS FOR THE YEAR TO 31 DECEMBER 2022

COMPANY NUMBER SC131773

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GENERAL INFORMATION

Company number

SC131773

Present Company Directors

L.M. Cameron

M.C. Dallas

I. Whyte

S.R. Bone

A. Mumford

R. Aldridge

C. Fullerton

Company Secretary

Pinsent Masons Secretarial Limited 1 Park Row Leeds LS1 5AB

Registered Office

Edinburgh International Conference Centre Limited 150 Morrison Street Edinburgh EH3 8EE

Auditor

Azets Audit Services Exchange Place 3 Semple Street Edinburgh EH3 8BL

Bankers

Bank of Scotland plc 3 Earl Grey Street Edinburgh EH3 9BN

Solicitors

Pinsent Masons LLP Princes Exchange 1 Earl Grey Street Edinburgh EH3 9AQ

STRATEGIC REPORT

Principal activities

The principal activities that the Company undertook during the year were in respect of the operation of an international conference centre.

Results and review of the business

The results for the year are shown on the statement of profit or loss and other comprehensive income on page 11.

The loss from continuing operations before tax for the year amounted to £588,184 (2021 – loss of £35,791). The Company has, after taxation adjustments, a total comprehensive loss for the year of £588,184 (2021 – loss of £35,791). The Directors do not recommend the payment of a dividend for the year ended 31 December 2022.

The year to December 2022 saw the Company report an operating profit, before adjustments for depreciation and the release of capital grants, despite continued uncertainty at the beginning of the year due to coronavirus and the significant cost inflation incurred across the cost base.

At the outset of 2022 the company anticipated a challenging and uncertain financial year given the continued prevalence of coronavirus both nationally and internationally. The Company had budgeted an operating surplus of £0.2m for 2022 based on, amongst other things: the level of contracted bookings that had been secured for the year including the NHS in the first quarter; the expected bookings that could be secured in the year for the year; the uncertainty with regards expenditure specifically the level of forecasted inflation and impact on utilities cost and the extension of Non-Domestic rates relief until March 2022.

The year to December 2022 saw the Company produce operating profits significantly ahead of budget, before adjustments for depreciation and the release of capital grants. This was achieved against a continuing backdrop of: a depressed economic outlook; increased levels of competition within the UK and from across the world; aggressive price competition; and a number of local problems including the difficulties encountered trying to secure sufficient hotel room allocations for clients.

In the course of the year the sales team secured the required business in the year - for the year, in order to outperform against our budget. This was as a result of a number of initiatives that had been introduced by the Company in the preceding five years which led to a marked increase in the number of enquiries and consequently the value of short lead bookings contracted during the period, compared to previous years.

The Company grew its turnover and gross profit, before adjusting for depreciation and the release of capital grants, through an increase in both volume and value of the Conference Centre's association, corporate, banqueting and other business. In addition to this there was year on year growth across all elements of the Company's operation, namely room rental charges, charges for additional services and catering commission. Turnover and gross profits were also ahead of budget for the year.

The cumulative effect of the company's activities had a significant impact on the Company's revenues for the year which amounted to £8.688m. This was a significant increase on the previous year's figure of £6.616m which is equivalent to an increase of 31.3%. These revenues generated a gross profit of £0.835m in 2022 compared to a gross profit of £1.043m for the previous year.

The Conference Centre held 175 events in 2022, which was significantly up on the previous year. These events varied enormously in their size, duration, diversity and profitability. Of the association and corporate events that were held during the year 11 recorded an event gross profit of over £150,000 each and the top 10 conference and meeting events by value generated £2.216m in cumulative event gross profit during the year.

The Company continued to broaden the diversification of events held at the EICC and in the course of the year, as well as holding conferences, meetings and exhibitions, the Conference Centre hosted, amongst other things: NHS vaccination centres; celebrity evenings; a variety of award ceremonies; dance competitions; ballet performances; comedy shows; comic book and horror movie exhibitions; theatre-circus performances; food and drink fairs; and university examinations.

Expenditure in respect of cost of sales and administration expenses totalled £8.344m in 2022, which was an increase of £2.366m on the previous year's expenditure which had amounted to £5.978m. This represented an increase of 40% compared to the expenditure recorded during the previous year. This increase was in comparison to an increase in gross revenues of 31% and was primarily due to non-recurring cost savings achieved in 2021 from the furlough scheme and Non-Domestic rates relief.

The operating profit generated by the activities of the Conference Centre, which is the Company's internal measure of performance, was well ahead of target for the year. This measure of performance is based on the operating profit generated before adjustments in respect of depreciation, finance costs and the recognition of capital grant income.

During the year 71,716 delegates attended events at the Conference Centre which generated a total number of delegate days of 237,022 for the year. The delegates who attended events at the EICC during the year generated an economic impact of £51.9m for the year compared to £14.9m in 2021. The economic impact that is produced as a result of the EICC's activities helps to create and sustain employment within Edinburgh and further afield.

The Company continues to align its operations with the business excellence model, and it is accredited to several quality standards. These standards cover systems management, human resources and environmental practices and the EICC continues to achieve very positive results from assessments in respect of its re-accreditation to these standards.

The Company made significant progress towards its aim of operating an hotel, in close proximity to the Conference Centre, during the year. It is believed that this is essential in order to provide the necessary funding for the Conference Centre's long-term capital expenditure programme. An agreement for lease with the developer and a franchise agreement with the hotel brand were completed and signed off in April 2022. Construction commenced in August with the hotel due to open in late 2025. A new fully owned subsidiary, Edinburgh International Conference Centre Hotels Ltd, was incorporated in February prior to the formal sign off of the various agreements.

Future business on the books remained strong coming into 2023, both for the current year and for each of the succeeding years until 2026. Post covid the booking patterns have changed quite significantly with the volume of shorter lead time business increasing substantially. This has provided challenges to both our sales and operational teams.

The Company outlook remains extremely positive despite continued pressure faced by inflationary pressures across large parts of the Company's cost base. Notwithstanding this the Conference Centre has an extensive list of bookings for future years and the Company's business outlook for the medium and long term remains very positive. The level of future bookings at the end of 2022 compares very favourably with previous years. As we now are firmly in a post pandemic era, we believe that the Company's prospects look extremely healthy as we move into a new phase with an expanded business which includes the new hotel development.

Key performance indicators

The Company's performance with regard to its key financial and other performance indicators during the year was as follows:-

	2022	£,000	%
	£'000	£,000	Change
Turnover Cost of sales and administration expenses	8,688	6,616	31.3%
	8,344	5,978	39.6%
Customer delight	93%	94%	
Economic impact	51,995	14,937	

Risks and uncertainties

In common with many other businesses the Company is exposed to a range of risks. The principal risks and uncertainties facing the Company are associated with market forces and the behaviour of competition as well as the risks associated with catastrophic events.

Directors believe that the business outlook for the medium and long term remains very positive.

Future developments

The Directors intend to maintain the objectives and aims of the Company, which have resulted in many notable achievements and successes to date.

Director

30 May 2023

DIRECTORS' REPORT

The Directors have pleasure in submitting their annual report and financial statements, in respect of Edinburgh International Conference Centre Limited (the Company), for the year ended 31 December 2022.

Directors

The Directors who served during the period were as follows:

L.M. Cameron (Chair)

M.C. Dallas

G.A. Gordon resigned 30 June 2022 J.Mc.H. McFarlane resigned 16 February 2022

S.R. Bone I. Whyte

R.C. Aldridge appointed 30 June 2022
A. Mumford appointed 30 June 2022
F.W. Ross appointed 30 June 2022
F.W. Ross resigned 11 January 2023
C. Fullerton appointed 9 February 2023

None of the Directors had any interest in the shares of the company during the period.

Going concern

In line with the FRC guidance on Going Concern issued in November 2009, the directors have undertaken an exercise to review the appropriateness of the continued use of the Going Concern basis.

The Company's business activities, together with the factors likely to affect its future development, its financial position, financial risk management objectives and its exposure to interest rate, credit and liquidity risk are described in note 26 to the financial statements.

The Company's ultimate parent entity, the City of Edinburgh Council, has committed to providing continued funding, sufficient to meet all liabilities as and when they fall due.

After making suitable enquiries, the Directors have a reasonable expectation that the Company has adequate resources to remain in operation for the foreseeable future and have therefore continued to adopt the going concern basis of accounting in preparing the annual financial statements, as described in note 2 to the financial statements.

Directors' responsibilities for the Financial Statements

The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have prepared the company financial statements in accordance with UK adopted international accounting standards. Under Company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss for that period. In preparing these financial statements the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable IFRS's, as adopted by the UK have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgments and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006 and Article 4 of the IAS Regulation. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to the auditor

So far as each person who was a Director at the date of approving this report is aware, there is no relevant audit information of which the Company auditor is unaware and each Director has taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Auditor

A resolution to re-appoint Azets Audit Services as the Company's auditor will be put to the forthcoming Annual General Meeting.

By Order of the Board

DIRECTOR, FOR AUD ON BEHALFOF

Pinsent Masons Secretarial Limited

Ken Dann

30 May 2023

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF EDINBURGH INTERNATIONAL CONFERENCE CENTRE LTD

Opinion

We have audited the financial statements of Edinburgh International Conference Centre Limited (the 'company') for the year ended 31 December 2022 which comprises the Statement of Profit or Loss and Other Comprehensive Income, the Statement of Changes in Equity, the Statement of Financial Position, the Cashflow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and UK adopted international accounting standards.

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2022 and of its loss for the year then ended;
- have been properly prepared in accordance with UK adopted international accounting standards; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on pages 6 and 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above and on the Financial Reporting Council's website, to detect material misstatements in respect of irregularities, including fraud.

We obtain and update our understanding of the entity, its activities, its control environment, and likely future developments, including in relation to the legal and regulatory framework applicable and how the entity is complying with that framework. Based on this understanding, we identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. This includes consideration of the risk of acts by the entity that were contrary to applicable laws and regulations, including fraud.

In response to the risk of irregularities and non-compliance with laws and regulations, including fraud, we designed procedures which included:

- Enquiry of management and those charged with governance around actual and potential litigation and claims as well as actual, suspected and alleged fraud;
- Reviewing minutes of meetings of those charged with governance;
- Assessing the extent of compliance with the laws and regulations considered to have a direct material effect on the financial statements or the operations of the company through enquiry and inspection;
- Reviewing financial statement disclosures and testing to supporting documentation to assess compliance with applicable laws and regulations;
- Performing audit work over the risk of management bias and override of controls, including testing of journal entries and other adjustments for appropriateness, evaluating the business rationale of significant transactions outside the normal course of business and reviewing accounting estimates for indicators of potential bias.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Councils website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Nick Bennett, Senior Statutory Auditor

For and on behalf of

Azets Audit Services, Statutory Auditor

Exchange Place 3 Semple Street Edinburgh EH3 8BL

Date: 12 June 2023

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the year ended 31 December 2022

	Notes	£	2022 £	2021 £
Revenue	3		8,687,980	6,616,384
Cost of sales			(7,852,861)	(5,572,753)
Gross profit			835,119	1,043,631
Development expenses		(16,738)		(114,500)
Administration expenses	4	<u>(491,000)</u>		(405,522)
			(507,738)	(520,022)
Operating profit/(loss) from continuing operations	6		327,381	523,609
Finance revenue	8	•	11,981	-
Finance costs	9		(927,546)	(559,400)
Profit/(loss) from continuing operations before tax			(588,184)	(35,791)
Tax charge	10		Ξ	=
Total comprehensive profit/(loss) for the year			<u>(588,184)</u>	(35,791)

The accompanying notes form part of the financial statements

STATEMENT OF CHANGES IN EQUITY For the year ended 31 December 2022

	Share Capital	Other Reserves	Retained Earnings	Shareholder's Funds
	£	£	£	£
At 31 December 2020	63	62,313,737	(54,572,426)	7,741,374
Total comprehensive profit for period	-	-	(35,791)	(35,791)
Increase in loan stock	_=	106,352	<u> </u>	106,352
At 31 December 2021	63	62,420,089	(54,608,217)	<u>7,811,935</u>
Total comprehensive profit for period	-	-	(588,184)	(588,184)
Increase in loan stock	_=	263,971		_263,971
At 31 December 2022	<u>63</u>	62,684,060	(55,196,401)	7,487,722

The accompanying notes form part of the financial statements

STATEMENT OF FINANCIAL POSITION

At 31 December 2022	Notes		2022	2021
Non-current assets		£	£	£
Property, plant and equipment	11		5,204,433	5,416,619
Right of use assets	12		710,399	830,140
Investments	13		10	-
1111000111011100	20		5,914,842	6,246,759
Current assets			5,711,012	0,210,757
Trade and other receivables	14	2,001,105		1,674,459
Cash on deposit	15	3,000,000		-
Cash and cash equivalents	16	5,520,945		<u>7,651,142</u>
			10,522,050	9,325,601
Total assets			16,436,892	15,572,360
Current liabilities				
Trade and other payables	17	2,967,000		2,292,628
Provisions	18	55,000		-
Financial liabilities	19	115,120		873,970
Capital grants	20	67,390		85,322
Deferred revenue	20	<u>1,749,112</u>		<u>1,655,910</u>
Non-current liabilities			4,953,622	4,907,830
Financial liabilities	19	2,713,502		1,189,595
Capital grants	20	1,060,671		1,128,061
Deferred revenue	20	221,375		_534,939
Capital & reserves			3,995,548	2,852,595
Issued share capital	21	63		63
Other reserves	22	62,684,060		62,420,089
Accumulated losses		(55,196,401)		(54,608,217)
			7,487,722	7,811,935
Total equity & liabilities			16,436,892	15,572,360

The financial statements were authorised for issue by the Board of Directors on 30 May 2023 and were signed on its behalf, on that date, by:

Councillor Lezley Marion Cameron

Director: Dio Simon

The accompanying notes form part of the financial statements

Councillor Iain Whyte

Director:

Company Number SC/31773

CASHFLOW STATEMENT

For the year ended 31 December 2022			
	£	2022 £	2021 £
Operating activities			
Profit/(loss) before tax	(588,184)		(35,791)
Finance revenue	(11,981)		-
Finance costs	927,546		559,400
Operating profit/(loss) for the year	327,381		523,609
Net finance revenues	11,981		-
Depreciation on property, plant and equipment	476,157		554,532
Depreciation on right-of-use assets	122,520		122,965
Capital grants released	(85,322)		(91,470)
Decrease/(increase) in trade and other receivables	(326,646)		(580,567)
(Decrease)/increase in trade and other payables	674,372		564,463
(Decrease)/increase in provisions	55,000		-
Increase/(decrease) in deferred income	(220,362)		(14,952)
Cash generated from operations	1,035,081		1,078,580
Tax on continuing operations	_		<u>-</u>
Cash flow from operating activities		1,035,081	1,078,580
Investing activities			
Payment to acquire subsidiary	(10)		
Fixed term cash deposit	(3,000,000)		-
Payments to acquire property, plant and equipment	(263,971)		(106,352)
Cash flow from investing activities		(3,263,981)	(106,352)
Financing activities			
Receipt of loan stock	263,971		106,352
Repayment of lease liability	(165,268)		(165,931)
Cash flow from financing activities		98,703	(59,579)
Net increase in cash and cash equivalents		(2,130,196)	912,649
Cash and cash equivalents at 1 January 2022		7,651,142	6,738,493
Cash and cash equivalents at 31 December 2022		5,520,945	<u>7,651,142</u>

NOTES TO THE FINANCIAL STATEMENTS

1. Authorisation of financial statements and statement of compliance with IFRS's

The financial statements of Edinburgh International Conference Centre Limited for the year ended 31 December 2022 were approved by the Board of Directors on 30 May 2023 and signed on its behalf by the Directors noted on the Statement of Financial Position. Edinburgh International Conference Centre Limited is a company incorporated and domiciled in Scotland. The principal activities of the Company are described in the Strategic Report and information regarding its ultimate parent company is presented in Note 25.

2. Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements.

Basis of preparation

The Company's financial statements have been prepared in accordance with UK adopted international accounting standards as they apply to the financial statements of the Company for the year ended 31 December 2022 and applied in accordance with the Companies Act 2006.

The accounting policies which follow set out those policies which apply, in preparing the financial statements for the year ended 31 December 2022. The Company has used the "cost of sales" method of presenting income and expenditure and the Company's financial statements are presented in Sterling.

Adoption of new and revised standards

The company has adopted, where applicable, the following new and amended IFRSs as of 1 January 2022:

- Annual Improvements to IFRS: 2018 2020 Cycle
- IFRS 3; Business Combinations (Amendment Conceptual Framework)
- IAS 37; Provisions, Contingent Liabilities and Contingent Assets (Amendment Onerous Contracts Cost of Fulfilling a Contract)
- IAS 16; Property, Plant and Equipment (Amendment Proceeds before Intended Use)

Other new standards, amendments to standards and interpretations that are mandatory for the first time in 2022 are considered to have no significant or material effect on the Company's financial statements.

Guidance in issue but not in force

IAS 8 requires disclosure of guidance in issue but not in force. The minimum disclosure relates to guidance issued by 31 December 2022, and with potential effect.

Effective for periods beginning on or after	Effective for periods beginning on or after
IFRS 17; Insurance Contracts (including amendments issued on 25 June 2020)	1 January 2023
IAS 1; Presentation of Financial Statements (Amendment – Classification of Liabilities as	1 January 2023
Current or Non-Current, including deferral or effective date)	
IAS 1; Presentation of Financial Statements and IFRS Practice Statement 2 (Amendment –	1 January 2023
Disclosure of Accounting Policies) (issued on 12 February 2021)	
IAS 8; Accounting Policies (Amendment – Changes in Accounting Estimates and Errors;	1 January 2023
Definition of Accounting Estimates) (issued on 12 February 2021)	
IAS 12; Income Taxes (Amendment – Deferred Tax related to Assets and Liabilities arising	1 January 2023
from a single transaction) (issued on 7 May 2021)	
IAS 1 Presentation of Financial Statements (Amendment – Classification of Liabilities as	1 January 2024
Current or Non-Current	
IAS 1 Presentation of Financial Statements (Amendment - Non-current Liabilities with	1 January 2024
Covenants	
Lease Liability in a Sale and Leaseback (Amendment to IFRS 16)	1 January 2024

The Directors have reviewed the requirements of the new standards and interpretations listed above and they are either not applicable or not expected to have a material impact on the company's financial statements in the period of initial application.

Going concern

The financial statements have been prepared on a going concern basis which assumes that the company will continue in operational existence for the foreseeable future. The validity of this assumption depends on the continuing support of the Company's ultimate parent undertaking, The City of Edinburgh Council. The ultimate parent undertaking has confirmed its intention to continue that support for a period of at least 12 months. Having taken into account the Company's cash balances at the year end and the contracted business on the books for future years it is the directors' opinion that the financial statements should be prepared on a going concern basis.

Judgements and key sources of estimation uncertainty

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities at the end of the reporting period and the amounts reported for revenues and expenses during the year. Uncertainty about these assumptions and estimates could, however, result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

The areas impacted by such judgements and estimation uncertainties, within these accounts, relate primarily to the depreciation policy used, assumptions used in undertaking impairment reviews and the basis of determining whether or not to capitalise equipment purchases in respect of fixed assets, the recoverability of items contained within trade and other receivables and the discount interest rates to fair value loan stock and right-of-use assets.

Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. Cost comprises the aggregate amount paid and the cost of any other consideration given to acquire the asset and includes costs directly attributable to making the asset capable of operating as intended.

Depreciation is provided on all property, plant and equipment on a straight-line basis over its expected useful life as follows: Infrastructural works - 20 years; Leasehold Land and Buildings - 10 to 50 years; Office Equipment and Furniture - 3 to 10 years.

Management use judgement in arriving at the Company's depreciation policy by taking account of the residual value of the assets concerned and their useful economic life. The Company expects that items of property, plant and equipment will be used for their entire life and as a result it is expected that these items will have no residual value. An assets useful economic life is based on past experience and general expectations.

The carrying values of property, plant and equipment are reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable, and are written down immediately to their recoverable amount. Useful lives and residual values are reviewed annually and where adjustments are required these are made prospectively.

An item of property, plant or equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the derecognition of the asset is included in the statement of comprehensive income in the period of derecognition.

The capitalisation of infrastructural works and assets under construction is based on management's judgement of when a projects future economic benefit can be determined. Initial project development costs in respect of feasibility studies, design team fees and pre construction activities are expensed via the statement of comprehensive income. However, once a project's feasibility has been determined and a future benefit is expected to arise from it the costs of that project are capitalised.

Foreign currency translation

Transactions in foreign currencies are initially recorded in the Company's functional currency by applying the spot exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. All differences are taken to the statement of comprehensive income.

Capital grants

Grants in respect of capital expenditure are credited to deferred income and are released to income in equal amounts over the expected useful lives of the relevant assets by equal annual instalments.

Leasing and hire purchase commitments

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the company, and hire purchase contracts are capitalised in the statement of financial position and are depreciated over the shorter of the lease term and the asset's useful lives. The capital elements of future obligations under leases and hire purchase contracts are included as liabilities in the statement of financial position.

The interest elements of the rental obligations are charged in the statement of comprehensive income over the periods of the leases and hire purchase contracts and represent a constant proportion of the balance of capital repayments outstanding.

The lease of the Conference Centre was treated as a finance lease until 8 December 1999 when the option to enter into a new lease was exercised. From this date the assets have been depreciated over their useful lives, rather than the period of the lease, as the substance of the transaction is effectively that of financing. The leaseholders hold no rights to impose restrictions on or reclaim the title of the Conference Centre.

Leased assets

For all contracts in existence on 1 January 2022 and any new contracts entered into on or after 1 January 2022, the Company considers whether a contract is, or contains a lease. A lease is defined as 'a contract, or part of a contract, that conveys the right to use an asset for a period of time in exchange for consideration'.

Where it is determined that: the contract contains an identified asset; the Company has the right to obtain substantially all of the economic benefits from the use of that asset throughout the period of use; and it has the right to direct the use of that asset throughout the period of use, the contract will be deemed to include a right-of-use-asset.

At lease commencement date, a right-of-use asset and a lease liability are recognised on the balance sheet. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred and an estimate of any costs required to dismantle and remove the asset at the end of the lease.

The right-of-use assets are depreciated on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

The lease term for each category of assets are: Office accommodation - 10 years; Office Equipment and Furniture - 5 years; Motor Vehicles - 4 years.

The lease liability is measured at the commencement of the lease as the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease if that rate is readily available or an incremental borrowing rate.

The lease liability is subsequently reduced by the value of lease rentals paid and increased by a charge for interest, based on the value of the outstanding lease liability.

Within the statement of financial position, right-of-use assets have been included in non-current assets and lease liabilities have been included in financial liabilities.

Trade and other receivables

Trade receivables which generally have 30 day terms are recognised and carried at their original invoiced value, less an allowance for impairment of doubtful debt. An allowance for doubtful debt is estimated by management, taking into account future cashflows, based on past experience and an assessment of the current economic climate in which the company operates.

Cash on deposit

Cash on deposit in the statement of financial position comprise cash on deposit at a fixed interest rate.

Cash and cash equivalents

Cash and cash equivalents in the statement of financial position comprise cash at banks and on hand.

Trade and other payables

Trade and other payables are recognised at fair value and subsequently held at amortised cost.

Provisions

Provisions are present when the company has a present legal on constructive obligation as a result of past events, it is probable that an outflow of economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made. Provisions at the year-end relate to repair costs for plant and equipment.

Loans

Loans are initially recognised at fair value and then held at amortised cost using the effective interest rate method of calculation. The effective interest rate charge for the year is included in finance costs in the statement of comprehensive income.

Taxation

The charge for taxation is based on the results for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the reporting date where transactions or events that result in an obligation to pay more, or right to pay less, tax in future have occurred at the reporting date. This is subject to deferred tax assets only being recognised if it is considered more likely than not that there will be suitable taxable profits from which the future reversal of the underlying differences can be deducted. Timing differences are differences arising between the Company's taxable profits and its results as stated in the financial statements which are capable of reversal in one or more subsequent periods.

Deferred tax is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on the tax rates and laws enacted or substantially enacted at the reporting date.

The Company does not recognise amounts which may be recoverable under group relief until the tax computations for the companies in the tax group have been agreed.

Revenue recognition

EICC contracts with a range of customers to provide meeting and conference facilities for the events that they wish to hold. Under the terms of these contracts the Company usually receives a number of stage payments from clients prior to and post their event taking place. The Company however does not finish performing its obligations until the end point of the contract and that is when revenue is recognised.

Revenue is recognised to the extent that the Company obtains the right to consideration in exchange for its performance and that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, excluding VAT.

Pensions

The Company operates a defined contribution pension scheme. Contributions are charged to the statement of comprehensive income as they become payable in accordance with the rules of the scheme.

Government grants

Grants from government bodies and similar organisations are recognised where there is reasonable assurance that the grant will be received, and the company will comply with all attached conditions.

Consolidation

The Company has taken advantage of the exemption provided by section 400 of the Companies Act 2006 not to prepare group accounts on the bases that it is wholly owned by CEC Holdings Limited, and that company prepares consolidated financial statements which are publicly available and comply with International Financial Reporting Standards. Details of the company's ownership and access to the financial statements are given in note 25.

3. Revenue

Revenue recognised in the statement of comprehensive income is analysed as follows:

	2022 £	2021 £
Revenue recognised from contracts with customers	8,567,048	6,413,014
Rendering of other services	120,932	203,370
	<u>8,687,980</u>	6,616,384

4. Administration expenses

Administration expenses recognised in the statement of comprehensive income is analysed as follows:

	2022 £	2021 £
Office costs	115,824	122,909
Professional fees	131,019	80,508
Company administration costs	239,212	192,040
Corporate resources	4,945	10,065
	491,000	405,522

5. Segment information

For management purposes the Company operates as a single business unit.

All revenues are derived from external customers who are based in the United Kingdom. In the opinion of the directors it would be prejudicial to the interest of the company to provide an analysis of turnover by customer.

6. Operating profit

This is stated after charging/(crediting):

This is stated area charging (erealing).	2022 £	2021 £
Depreciation of fixed assets	598,677	677,497
Auditor's remuneration - audit services	19,500	10,075
Auditor's remuneration – taxation services	3,500	1,835
Other income	-	-
Capital grants released	(85,322)	<u>(91,469)</u>

7. Staff costs and directors' emoluments

Salaries 2,242,965 1,804,106 Social security costs 195,757 178,588 Pension costs 145,199 145,211 Job Retention Scheme ± (273,473) 2,583,921 1,854,432 The monthly average number of staff employed during the year was: 2022 2021 Sales and Marketing 14 12 Operations 26 29 Administration 5 7 (b) Directors' emoluments 2022 2021 £ £ £ Directors' remuneration 356,368 272,410 Directors' pension 29,312 29,964
Social security costs 195,757 178,588 Pension costs 145,199 145,211 Job Retention Scheme = (273,473) (273,473) The monthly average number of staff employed during the year was: 2022 2021 Sales and Marketing 14 12 Operations 26 29 Administration 5 7 (b) Directors' emoluments 2022 2021 £ £ Directors' remuneration 356,368 272,410
Pension costs 145,199 145,211 Job Retention Scheme c (273,473) 2,583,921 1.854,432 The monthly average number of staff employed during the year was: 2022 2021 Sales and Marketing 14 12 Operations 26 29 Administration 5 7 (b) Directors' emoluments 2022 2021 £ £ Directors' remuneration 356,368 272,410
Job Retention Scheme c (273,473) 2,583,921 1,854,432 The monthly average number of staff employed during the year was: Sales and Marketing 14 12 Operations 26 29 Administration 5 7 (b) Directors' emoluments 2022 2021 £ £ £ Directors' remuneration 356,368 272,410
2,583,921 1,854,432 The monthly average number of staff employed during the year was: 2022 2021 Sales and Marketing 14 12 Operations 26 29 Administration 5 7 (b) Directors' emoluments 2022
The monthly average number of staff employed during the year was: 2022 2021 Sales and Marketing 14 12 Operations 26 29 Administration 5 7 (b) Directors' emoluments 2022 ± £ 2021 ± £ Directors' remuneration 356,368 272,410
Sales and Marketing 14 12 Operations 26 29 Administration 5 7 (b) Directors' emoluments 2022 2021 £ 2021 £ £ £ £ Directors' remuneration 356,368 272,410
Operations 26 29 Administration 5 7 (b) Directors' emoluments 2022 ± £ 2021 ± £ Directors' remuneration 356,368 272,410
Administration 5 7 (b) Directors' emoluments 2022 2021 £ £ £ Directors' remuneration 356,368 272,410
(b) Directors' emoluments 2022 2021 £ £ Directors' remuneration 356,368 272,410
2022 2021 £ £ Directors' remuneration 356,368 272,410
2022 2021 £ £ Directors' remuneration 356,368 272,410
Directors' pension 29 312 29 964
<u> </u>
<u>385,680</u> <u>302,374</u>
The remuneration of the highest paid director included: 2022 2021
${f f}$. ${f f}$
Directors' remuneration 230,991 157,326
Directors' pension <u>18,252</u> <u>17,464</u>
<u>249,243</u> <u>174,790</u>
8. Finance revenue
2022 2021 £ £
Interest receivable on bank deposits <u>11,981</u> <u>-</u>
9. Finance costs
2022 2021 £ £
Effective interest on loan stock (873,447) (499,118)
Effective interest on right-of-use-assets (54,099) (60,282)
<u>(927,546)</u> (559,400)

10. Tax charge

10.	Tax charge	2022 £	2021 £
UK Cor	poration Tax	Ξ	<u>=</u>

The tax assessed on the profit on ordinary activities for the period is different from the standard rate of corporation tax in the UK of 19.00% (2021: 19.00%). A number of factors affect the tax charge, and these are shown/reconciled below:

	2022 £	2021 £
Profit from continuing operations before tax	(588,184)	(35,791)
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2021: 19.00%)	(111,755)	(6,800)
Expenses not deductible for tax purposes	5,821	1,934
Fixed asset differences	30,380	56,949
Adjust deferred tax to average rate	-	5,596
Remeasurement of deferred tax for changes in tax rates	-	(558,743)
Deferred tax not recognised	<u>75,554</u>	<u>501,064</u>
Tax charge for the period		_

As at 31 December 2022 there was an unrecognised deferred tax asset amounting to £2,442,480 (2021: £2,328,096) of which £345,162 (2021: £357,498) was in respect of accelerated capital allowances and other timing differences and £2,097,318 (2021: £1,970,598) was in respect of trading losses. The directors have elected not to recognise a deferred tax asset due to uncertainty surrounding future profitability from which any reversal of timing differences could be deducted.

No other factors that may affect future tax charges have been identified.

11. Property, plant and equipment

	Infrastructure Works	Long Leasehold Buildings £	Office Equipment & Furniture £	Total £
Cost or valuation				
At 1 January 2022	6,669,993	35,602,734	6,652,408	48,925,135
Additions	-	-	263,971	263,971
Disposals	<u></u>		-	
At 31 December 2022	6,669,993	35,602,734	6,916,379	49,189,106
Depreciation				
At 1 January 2022	6,669,993	30,804,476	6,034,047	43,508,516
Charge for the period	-	187,295	288,862	476,157
Released on disposal	_	<u></u>		
At 31 December 2022	6,669,993	30,991,771	6,322,909	43,984,673
Net book value				
At 31 December 2021	Ξ	4,798,258	<u>618,361</u>	<u>5,416,619</u>
At 31 December 2022	Ξ	<u>4,610,963</u>	<u>593,470</u>	5,204,433
Cost or valuation				
At 1 January 2021	6,669,993	35,602,734	6,546,056	48,818,783
Additions	-	-	106,352	106,352
Disposals				
At 31 December 2021	6,669,993	35,602,734	6,652,408	48,925,135
Depreciation				
At 1 January 2021	6,669,993	30,616,461	5,667,530	42,953,984
Charge for the period	-	188,015	366,517	554,532
Released on disposal	_			
At 31 December 2021	<u>6,669,993</u>	<u>30,804,476</u>	<u>6,034,047</u>	43,508,516
Net book value				
At 31 December 2020	Ξ	<u>4,986,273</u>	<u>878,526</u>	5,864,799
At 31 December 2021	Ξ	4,798,258	618,361	<u>5,416,619</u>

Long leasehold buildings consist of freehold buildings constructed on land that is leased to the company until 2117.

12. Right-of-use-assets

12. Night-of-use-assets	Long Leasehold Buildings £	Office Equipment & Furniture £	Motor Vehicles £	Total £
Cost or valuation				
At 1 January 2022	1,143,059	35,323	10,055	1,188,437
Additions	-	-	2,779	2,779
Disposals				Ξ
At 31 December 2022	1,143,059	35,323	12,834	1,191,216
Depreciation				
At 1 January 2022	337,917	10,597	9,783	358,297
Charge for the period	112,639	7,065	2,816	122,520
Released on disposal				_=
At 31 December 2022	<u>450,556</u>	<u>17,662</u>	12,599	480,817
Net book value				
At 31 December 2021	805,142	24,726	<u>272</u>	<u>830,140</u>
At 31 December 2022	. 692,503	<u>17,661</u>	<u>235</u>	<u>710,399</u>

The right-of-use assets are included under the same fixed asset categories as they would be if they were owned.

13. Investments

The Company owns 100% of the share capital of Edinburgh International Conference Centre Hotels Limited, a company registered in Scotland which has the principal activity to operate a hotel in Haymarket.

Edinburgh International Conference Centre Hotels Limited which was incorporated on 25 February 2022 made a loss of £138,540 for the period ended 31 December 2022 and its aggregate capital and reserves at 31 December 2022 amounted to £138,530.

14. Trade and other receivables

	2022 £	2021 £
Trade receivables	1,322,423	1,247,980
Amount owed by the City of Edinburgh Council	263,976	106,354
Amounts owed by group undertaking	138,530	
Other receivables	22,894	169,378
Prepayments	_253,282	<u>150,747</u>
	<u>2,001,105</u>	<u>1,674,459</u>

Trade receivables are non-interest bearing and are generally on 30 days' terms. As at 31 December 2022 £16,977 of trade receivables were determined to be impaired (31 December 2021: nil).

14. Trade and other receivables (cont.)

At 31 December, the analysis of trade receivables that were past due but not impaired is as follows:

	Neither past due		Past due but not impaired		
	Total £	nor impaired £	< 30 days £	30-60 days £	> 90 days £
At 31 December 2021	1,247,980	1,187,463	19,933	27,994	12,591
At 31 December 2022	1,322,423	1,065,570	147,140	86,357	23,361

The credit rating of trade receivables that are neither past due nor impaired is assessed by reference to external credit ratings, where available, historical information in respect of repeat business and payment history with regard to current business.

15. Cash on deposit 2022 2021 £ £ Cash on deposit 3.000,000 =

Cash on deposit earns interest at a fixed rate. The fair value of the fixed deposit investments is £3,000,000. (31 December 2021: nil).

16.	Cash and cash equivalents		
	•	2022	2021
		£	£
Cas	sh at bank and in hand	5,520,945	7,651,142

Cash at bank earns interest at floating rates based on daily bank deposit rates. The fair value of cash and cash equivalents is £5,520,945 (31 December 2021: £7,651,142).

17. Trade and other payables		
•	2022	2021
	£	£
Trade payables	1,312,876	995,424
Value Added Tax	437,228	248,599
Other taxes and social security costs	61,466	65,549
Other payables	684,995	513,335
Accruals	470,435	469,721
	2,967,000	<u>2,292,628</u>

Trade payables are non-interest bearing and are normally settled on 30-60 days' terms. Other payables are non-interest bearing.

18.	Provisions		
		2022 £	2021 £
Bala	nce brought forward	-	-
Prov	isions recognised in year	55,000	Ξ
Bala	nce Carried Forward	<u>55,000</u>	Ξ
Provisi	ons recognised in the year relate to repair costs for plant and equipment.		
19.	Financial liabilities		
Loans	and borrowings	2022	2021
		2022 £	2021 £
Fair	value - Right-of-use-assets	790,476	898,867
Fair	value - Loan stock	2,038,146	1,164,698
		<u>2,828,622</u>	2,063,565
•		. 2022	2021
This	is made up as:	£	£
	ent obligations	115,120	873,970
	current obligations	<u>2,713,502</u>	<u>1,189,595</u>
Non-	current congations	2,828,622	2,063,565
		2,020,022	<u>2,003,303</u>
Non-o	current obligations are made up as:	2022	2021
		£	£
Due	within one year	121,786	114,893
Due	within two to five years	2,568,724	908,564
Due	after five years	_22,991	166,138
		<u>2,713,501</u>	<u>1,189,595</u>
Fina	ncial liabilities are made up of:		
Righ	t-of use-assets	2022	2021
		£	£
Curr	ent obligations	115,120	108,619
Non-	current obligations	675,356	790,248
		<u>790,476</u>	<u>898,867</u>

19. Financial liabilities (cont.)

Non-current obligations are made up as:	2022 £	2021 £
Due within one year	121,786	114,893
Due within two to five years	532,123	510,143
Due after five years	21,447	<u>165,212</u>
	<u>675,356</u>	<u>790,248</u>

The Company has entered into a number of leases in relation to office accommodation, office equipment and motor vehicles. These leases have a duration of between 2 and 14 years. The leases are in respect of identified assets and under the terms of the agreements the Company has the right to obtain substantially all of the economic benefits from the use of the assets throughout the period of their use. It also has the right to direct the use of the assets throughout their period of use.

The lease liability, in respect of these assets, is measured at the commencement of the lease as the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease if that rate is readily available or an incremental borrowing rate.

The lease liability is subsequently reduced by the value of lease rentals paid and increased by a charge for interest, based on the value of the outstanding lease liability.

Loan stock	2022 £	2021 £
Current obligations	-	765,351
Non-current obligations	2,038,145	399,347
	2,038,145	1,164,698
Non-current obligations are made up as:	2022 £	2021 £
Due within one year	-	-
Due within two to five years	2,036,601	398,421
Due after five years	<u>1,544</u> 2,038,145	926 399,347

The company has issued convertible and non-convertible loan stock to the City of Edinburgh Council and CEC Holdings Limited, as shown below. These loan stocks, which amount to a face value of £62,684,060 (31 December 2021: £62,420,088) either bear no interest or the interest on them has been waived by the stockholder.

The loans have been recognised at fair value by discounting the future cash flows using market interest rates. Loan stocks are then held at amortised cost by applying an effective interest rate, to increase the loan stock to its face value over the term of the loan stock's issue. These loans have been received from the parent company and the Company relies on these loans as an ongoing source of funding.

19. Financial liabilities (cont.)

Loan Stock	Effective Interest Rate %	Loan Stock £	Amortised cost at 31 December 2022	
Convertible Unsecured Loan Stock 2117	15	45,297,609	78	76
Non-Convertible Unsecured Loan Stock 2117	13	7,229,264	66	64
Non-Convertible Unsecured Loan Stock 2026	75	1,339,365	1,339,365	1,339,364
Non-Convertible Unsecured Loan Stock 2026	75	868,000	496,000	495,999
Non-Convertible Unsecured Loan Stock 2026	70	546,000	178,286	178,285
Non-Convertible Unsecured Loan Stock 2026	75	123,000	22,950	22,950
Non-Convertible Unsecured Loan Stock 2034	75	154,299	187	187
Non-Convertible Unsecured Loan Stock 2035	75	799,000	553	553
Non-Convertible Unsecured Loan Stock 2036	75	709,141	281	280
Non-Convertible Unsecured Loan Stock 2037	75	461,069	104	104
Non-Convertible Unsecured Loan Stock 2038	75	1,278,074	165	164
Non-Convertible Unsecured Loan Stock 2039	75	841,099	62	61
Loan Stock	Effective Interest Rate %	Loan Stock £	Amortised cost at 31 December 2022	Aggregate Interest £
Loan Stock Non-Convertible Unsecured Loan Stock 2040	Interest	Stock	31 December 2022	Interest
	Interest Rate %	Stock £	31 December 2022 £	Interest £
Non-Convertible Unsecured Loan Stock 2040	Interest Rate %	Stock £ ———————————————————————————————————	31 December 2022 £	Interest £
Non-Convertible Unsecured Loan Stock 2040 Non-Convertible Unsecured Loan Stock 2041	Interest Rate % 75	Stock £ 718,922 123,525	31 December 2022 £ 30 3	Interest £ 30 3
Non-Convertible Unsecured Loan Stock 2040 Non-Convertible Unsecured Loan Stock 2041 Non-Convertible Unsecured Loan Stock 2042	75 75	Stock £ 718,922 123,525 482,438	31 December 2022 £ 30 3 7	30 3 6
Non-Convertible Unsecured Loan Stock 2040 Non-Convertible Unsecured Loan Stock 2041 Non-Convertible Unsecured Loan Stock 2042 Non-Convertible Unsecured Loan Stock 2043	75 75 75 75	Stock £ 718,922 123,525 482,438 595,438	31 December 2022 £ 30 3 7 5	30 3 6 4
Non-Convertible Unsecured Loan Stock 2040 Non-Convertible Unsecured Loan Stock 2041 Non-Convertible Unsecured Loan Stock 2042 Non-Convertible Unsecured Loan Stock 2043 Non-Convertible Unsecured Loan Stock 2044	75 75 75 75 75	Stock £ 718,922 123,525 482,438 595,438 716,826	31 December 2022 £ 30 3 7 5	30 3 6 4
Non-Convertible Unsecured Loan Stock 2040 Non-Convertible Unsecured Loan Stock 2041 Non-Convertible Unsecured Loan Stock 2042 Non-Convertible Unsecured Loan Stock 2043 Non-Convertible Unsecured Loan Stock 2044 Non-Convertible Unsecured Loan Stock 2045	75 75 75 75 75 75	Stock £ 718,922 123,525 482,438 595,438 716,826 30,668	31 December 2022 £ 30 3 7 5	30 3 6 4
Non-Convertible Unsecured Loan Stock 2040 Non-Convertible Unsecured Loan Stock 2041 Non-Convertible Unsecured Loan Stock 2042 Non-Convertible Unsecured Loan Stock 2043 Non-Convertible Unsecured Loan Stock 2044 Non-Convertible Unsecured Loan Stock 2045 Non-Convertible Unsecured Loan Stock 2046	75 75 75 75 75 75 75 75 75	Stock £ 718,922 123,525 482,438 595,438 716,826 30,668 106,352 263,971	31 December 2022 £ 30 3 7 5 3	30 3 6 4 1
Non-Convertible Unsecured Loan Stock 2040 Non-Convertible Unsecured Loan Stock 2041 Non-Convertible Unsecured Loan Stock 2042 Non-Convertible Unsecured Loan Stock 2043 Non-Convertible Unsecured Loan Stock 2044 Non-Convertible Unsecured Loan Stock 2045 Non-Convertible Unsecured Loan Stock 2046 Non-Convertible Unsecured Loan Stock 2047	75 75 75 75 75 75 75 75 75	Stock £ 718,922 123,525 482,438 595,438 716,826 30,668 106,352 263,971	31 December 2022 £ 30 3 7 5 3 2,038,145	Interest £ 30 3 6 4 1 - 2,038,132
Non-Convertible Unsecured Loan Stock 2040 Non-Convertible Unsecured Loan Stock 2041 Non-Convertible Unsecured Loan Stock 2042 Non-Convertible Unsecured Loan Stock 2043 Non-Convertible Unsecured Loan Stock 2044 Non-Convertible Unsecured Loan Stock 2045 Non-Convertible Unsecured Loan Stock 2046 Non-Convertible Unsecured Loan Stock 2047 The face value of loan stock issued by the company	75 75 75 75 75 75 75 75 75	Stock £ 718,922 123,525 482,438 595,438 716,826 30,668 106,352 263,971	31 December 2022 £ 30 3 7 5 3 - 2,038,145	Interest £ 30 3 6 4 1 - 2,038,132 2021 £

19. Financial liabilities (cont.)

Non-convertible unsecured loan stock

Issued to The City of Edinburgh Council and CEC Holding Ltd	4,675,316	4,675,316
Due to be issued to The City of Edinburgh Council and CEC Holdings Ltd	12,711,135	12,447,164
	17,386,451	17,122,480

The convertible unsecured loan stock, which is all held by CEC Holdings Ltd, bears no interest and is repayable on 31 March 2117 at par. CEC Holdings Ltd have the right to convert loan stock into fully paid preferred ordinary shares at the rate of one preferred ordinary share per £1 nominal of loan stock.

A further £8,999,952 of non-convertible unsecured loan stock 2117 (31 December 2020: £8,735,981) has been issued or is due to be issued to the City of Edinburgh Council and is repayable at par.

CEC Holdings Ltd hold £8,386,499 (31 December 2021: £8,386,499) of the remaining issued or due to be issued non-convertible unsecured loan stock. This non-convertible unsecured loan stock bears no interest and is repayable within 25 years of issue.

20. Deferred revenue and capital grants

	2022 £	2021 £
Deferred revenue	1,970,487	2,190,849
Capital grants	1,128,061	1,213,383
	3,098,548	3,404,232
Deferred revenue relates to the advance deposits received in respect of events which are dend.	•	-
	2022	2021

end.	2022 £	2021 £
At 1 January	2,190,849	2,205,801
Deferred during the year	1,483,182	1,591,273
Released to the income statement	(1,703,544)	(1,606,225)
At 31 December	<u>1,970,487</u>	2,190,849
Deferred revenue is analysed as follows	2022 £	2021 £
Current obligations	1,749,112	1,655,910
Non-current obligations	221,375	534,939
	1,970,487	2,190,849

20. Deferred revenue and capital grants (cont.)

Capital grants have been received in respect of building construction and roadworks as follows:

			2022 £	2021 £
At 1 January			1,213,383	1,304,853
Receivable during the year			-	-
Released to the income statement			_(85,322)	<u>(91,469)</u>
At 31 December			1,128,061	1,213,383
Capital grants are analysed as follows:			2022 £	2021 £
Current obligations			67,390	85,322
Non-current obligations			1,060,671	1,128,061
			<u>1,128,061</u>	1,213,383
21. Share capital				
Allotted, called up and fully paid:	2022 No.	2021 No.	2022 £	2021 £
Preferred Ordinary shares	40	40	40	40
Ordinary shares	2	2	2	2
RBL Ordinary shares	10	10	10	10
Preference shares	10	10	10	10
Special share	1	. 1	_1	_1
			_63	63

The 10 preference shares, 2 ordinary shares and 40 preferred ordinary shares were all issued to The City of Edinburgh Council and subsequently gifted to CEC Holdings Ltd (wholly owned subsidiary of the Council) in 1996. The special share was issued to Scottish Enterprise Edinburgh and Lothian Ltd on 18 December 1996. The City of Edinburgh Council is the ultimate holding organisation of the Company.

The special share has a nominal value of £1. The share can only be transferred to a body nominated by Scottish Enterprise Edinburgh and Lothian Ltd and approved by the City of Edinburgh Council. The special shareholder is entitled to receive notice of general meetings, and to attend and speak at such meetings but has no other rights. Specifically, the special shareholder has no right to vote at such a meeting. The special shareholder is however entitled to receive a copy of each resolution passed at a general meeting, to receive any resolution proposed as a written resolution and each circular sent by the Company to holders of any class of shares in the Company.

The special shareholder ranks after all other members of the Company in respect of distribution of capital on the winding up of the Company. The special share confers no right to participate in the profits of the Company.

21. Share capital (cont.)

The Articles of Association entitle the holder of the special share to appoint one person as a Director of the Company. This right is effected by a notice in writing either being lodged at the Company's registered office or delivered to a meeting of the directors.

The preference shares carry no voting rights, but have the right to a fixed cumulative preferential dividend at the rate of 6% (net of associated tax credit) per annum, on the amount paid up, to be paid annually on 31 December each year.

The RBL ordinary shares, which were issued on 29 November 1995, carry no voting rights and are entitled to a dividend of £0.01 for every full amount of £100 worth of assets paid. This is payable after payment of the fixed dividend to holders of the preference shares.

The ordinary and preferred ordinary shares carry one vote per share and participate in profits available for dividend pro rata.

In the event of a capital distribution the shares rank in the following order: £1 for each Preference Share; £1 for each Preference Share; £1 for each Share; £1 for each Special Share. Thereafter pro rata.

22. Other reserves

Other reserves arise from the fair valuing of loan stock where the difference between the fair value and face value of the loan has been recognised as a capital contribution where the loan has been issued at below market rate from a parent company.

At 1 January 2022	£ 62,420,089
Net movement on recognition of loans	<u>263,971</u>
At 31 December 2022	62,684,060

23. Capital commitments

As at 31 December 2022 the Company had contracted to purchase plant and equipment amounting to £125,481 (31 December 2021: £nil).

24. Pension commitments

The Company operates a defined contribution scheme for its employees. The assets of this scheme are held separately from those of the Company in an independently administered fund.

The total amount paid to the scheme during the year totals £145,199 (31 December 2021: £145,211). The unpaid contributions outstanding at the year end, included in other creditors, amount to £nil (31 December 2021: £nil).

25. Related party transactions

The transactions that have been entered into with related parties, which have a significant influence over the Company, for the financial year, are as follows:

	Net funding received £
The City of Edinburgh Council	
2022	106,352
2021	30,668

25. Related party transactions (cont.)

CEC Holdings Limited

2022

2021

Loans received from or made to related parties, which have a significant influence over the Company, are as follows:

	Owed by related parties £	Owed to related parties £
The City of Edinburgh Council		
2022	263,971	8,999,952
2021	106,352	8,735,981
CEC Holdings Limited		
2022	-	53,684,108
2021	-	53,684,108

The Company's immediate parent undertaking is CEC Holdings Limited. It has included the Company in its group financial statements. The ultimate parent undertaking is The City of Edinburgh Council. Copies of the accounts of both companies are available from the Head of Finance, The City of Edinburgh Council, Waverley Court, 4 East Market Street, Edinburgh, EH8 8BG.

At the balance sheet date, the company was owed £138,530 (2021: £nil) from its subsidiary undertaking, Edinburgh International Conference Centre Hotels Limited, with respect to initial setup costs.

26. Financial instruments and risk management

The company has the following categories of financial instruments at the balance sheet date:

	2022 £	2021 £
Financial assets measured at amortised cost:		
Trade and other receivables	1,747,823	1,523,712
Cash on deposit	3,000,000	-
Cash and cash equivalents	<u>5,520,945</u>	7,651,142
	10,268,768	9,174,854
	2022 £	2021 £
Financial liabilities measured at amortised cost:	~	~
Trade and other payables	2,468,306	1,978,480
Provisions	55,000	
Loan stock	2,038,146	1,164,698
Right of use assets	<u>790,476</u>	898,867
	5,351,928	4,042,045

26. Financial instruments and risk management (cont.)

Capital management and risk management objectives

The company aims to manage its overall capital structure to ensure it continues to operate as a going concern. The company's capital structure represents the equity attributable to the shareholders of the company together with cash equivalents.

The Board is charged with the overall responsibility of establishing and monitoring the company's risk management policies and processes in order to identify, analyse and monitor the risks that are faced by the company. The company does not enter into or trade financial instruments for speculative purposes.

The main risks that the company is exposed to through its financial instruments are market risk, credit risk and liquidity risk. These are managed as follows:

Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the company's income. The company monitors this risk but it is very unlikely to affect the company's overall liquidity. The company's debt is primarily non-interest bearing.

Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the company. It arises from exposure to customers and amounts owed by group undertakings.

The maximum exposure to credit risk to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

Credit risk is reviewed regularly by the directors and monitored by actively assessing the rating quality and liquidity of counterparties as follows:

- Only banks and institutions with an acceptable credit rating are utilised;
- All customers are rated for credit worthiness, where practical, taking into account their size, market position and financial standing;

Over 85% of the company's gross profits are derived from room hire fees which are paid in advance and from catering commission which is paid by the catering concessionaire.

Liquidity risk

Liquidity risk arises from the possibility that the company might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The company manages that risk as follows:

- Preparing forward looking cash flow analysis; and
- Managing cash generated by its operations and retaining surplus cash in readily accessible bank deposit accounts.

Fair values

The directors consider that the carrying values of all the company's financial assets and liabilities approximate to their fair values at the balance sheet date.