Annual report and financial statements

For the year ended 31 December 2018



Company Information

Directors

John Blackwood

Dane Petrie

Company secretary

P Loebig

Registered number

SC081670

Registered office

Unit 1

Grange Works Lomond Road Coatbridge ML5 2NN

Independent auditors

Ernst & Young LLP

5 George Square

Glasgow G1 2DY

Bankers

The Royal Bank of Scotland plc

37 High Street Dumbarton G82 1LX

Solicitors

CMS Cameron McKenna LLP

Saltire Court 20 Castle Terrace

Edinburgh EH1 2EN

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Strategic report For the year ended 31 December 2018

Introduction

The directors present their Strategic report for the year ended 31 December 2018.

Business review

It was another good year with growth in our global engine sales increasing from 3,465 to 3,788 in 2018.

Turnover increased by £1.9m to a total figure of £36.8m, with the only downside that our gross margin decreased from 24% to 23.3%

The biggest challenge we will face in 2019 will be to continue our rate of growth and maintain our margin. The reasons for this being our costs are going up with suppliers passing onto us price increases that we are unable to transfer onto our client base due to the competitive pricing we are facing from European and Asia engine manufacturers.

The £ (GBP) performance against the major currencies is an area of focus, and then you once again throw in Brexit and the implications to us as a company leaving without a deal and being subjected to increased tariffs and costs which will have a major impact on the Company as 70% of our turnover goes to the European market.

The new management structure put in place is reaping rewards and our growth and continuous improvement is paramount to us as a company to allow us to meet the demands of our increasing business and the challenges this brings internally and externally.

We have developed a new engine model in conjunction with Caterpillar which will take us into the Oil and Gas sector of the Industry and are hopeful this will increase our return in this area with some sales growth before the end of the year.

The Board of Directors in USA were satisfied with our performance in 2018 and we are aiming to do the same in 2019 despite the challenges we face.

Principal risks and uncertainties

Competitive risks

The Company is at risk from aggressive pricing and goods delivery strategies from its competitors. The Company is focused on cost control and the delivery of high quality products to minimise the impact of this competition.

Legislative risks

The Company is required to comply with all relevant legislation, but in particular covering activities such as standards of health and safety of employees and employment legislation.

Financial risk management

The Company's financial risk management policies are determined by the Company's ultimate parent undertaking and controlling party, Clarke Power Services Inc. The Company's principal financial instruments comprise cash, short term deposits and/or borrowings, the main purpose of which is to provide finance for its normal trading operations. The Company has various other financial instruments such as trade debtors and creditors that arise directly from its trading operations.

The main risks arising from the Company's financial instruments are liquidity and foreign currency risks. The Company has clear policies for managing each of these risks.

Strategic report (continued)
For the year ended 31 December 2018

This report was approved by the board on 4 September 2019 and signed on its behalf.

John Blackwood Director

Directors' report For the year ended 31 December 2018

The directors present their report and the financial statements for the year ended 31 December 2018.

Results and dividends

The profit for the year, after taxation, amounted to £2,137,958 (2017 - £2,566,387).

Directors

The directors who served during the year were:

John Blackwood Dane Petrie

Future developments

The biggest challenge we will face in 2019 will be to continue our rate of growth and maintain our margin. The reasons for this being our costs are going up with suppliers passing onto us price increases that we are unable to transfer onto our client base due to the competitive pricing we are facing from European and Asia engine manufacturers.

The £ (GBP) performance against the major currencies is concerning, and then you once again throw in Brexit and the implications to us as a company leaving without a deal and being subjected to increased tariffs and costs which will have a major impact on the Company as 70% of our turnover goes to the European market.

The new management structure put in place is reaping rewards and our growth and continuous improvement is paramount to us as a company to allow us to meet the demands of our increasing business and the challenges this brings internally and externally.

We have developed a new engine model in conjunction with Caterpillar which will take us into the Oil and Gas sector of the Industry and are hopeful this will increase our return in this area with some sales growth before the end of the year.

Going concern

The Company's business activities, a review of the business, together with the factors likely to affect its future developments, its financial position, financial risk management objectives and details of its financial instruments are described in the Strategic Report on pages 1 and 2.

After making suitable enquiries, the Directors have a reasonable expectation that the Company has adequate resources to meet its liabilities as they fall due for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

Qualifying third party indemnity provisions

The ultimate parent undertaking of the Company maintains liability and indemnity insurance for its directors and officers and for those of its subsidiaries. The provision has been in place throughout the year.

Disclosure of information to auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to make himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information.

Directors' report (continued)
For the year ended 31 December 2018

Auditors

The auditors, Ernst & Young LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 4 September 2019 and signed on its behalf.

John Blackwood

Director

Directors' responsibilities statement For the year ended 31 December 2018

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report to the shareholders of Clarke Fire Protection Products Limited

Opinion

We have audited the financial statements of Clarke Fire Protection Products Limited (the 'Company') for the year ended 31 December 2018, which comprise the Statement of comprehensive income, the Balance sheet, the Statement of changes in equity, the Statement of cash flows and the related notes 1 to 25, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
 cast significant doubt about the Company's ability to continue to adopt the going concern basis of
 accounting for a period of at least twelve months from the date when the financial statements are
 authorised for issue.

Independent auditors' report to the shareholders of Clarke Fire Protection Products Limited (continued)

Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' report thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Independent auditors' report to the shareholders of Clarke Fire Protection Products Limited (continued)

Responsibilities of directors

As explained more fully in the Directors' responsibilities statement on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Ernst & Young LLP.

Nicola McIntyre (Senior statutory auditor)

for and on behalf of Ernst & Young LLP

5 George Square Glasgow G1 2DY

10 September 2019

Statement of comprehensive income For the year ended 31 December 2018

| | Note | 2018 £ | 2017 £ |
|--|------|--------------|---------------|
| Turnover | 3 | 36,767,896 | 34,868,884 |
| Cost of sales | | (28,195,833) | (26,481,629) |
| Gross profit | | 8,572,063 | 8,387,255 |
| Administrative expenses | | (5,912,167) | (5, 196, 180) |
| Operating profit | 4 | 2,659,896 | 3,191,075 |
| Interest receivable and similar income | 7 | 3,778 | 3,391 |
| Interest payable and expenses | 8 | (7,589) | (7,066) |
| Profit before tax | | 2,656,085 | 3,187,400 |
| Tax on profit | 9 | (518,127) | (621,013) |
| Profit for the financial year | | 2,137,958 | 2,566,387 |

There were no recognised gains and losses for 2018 or 2017 other than those included in the statement of comprehensive income.

There was no other comprehensive income for 2018 (2017:£NIL).

Clarke Fire Protection Products Limited Registered number: SC081670

Balance sheet As at 31 December 2018

| | Note | 2018 £ | 2017 £ |
|---|------|-------------|-------------|
| Fixed assets | | _ | ~ |
| Tangible assets | 11 | 343,409 | 349,835 |
| Investments | 12 | 2 | 2 |
| | | 343,411 | 349,837 |
| Current assets | | | • |
| Stocks | 13 | 6,081,122 | 5,447,653 |
| Debtors | 14 | 6,930,612 | 6, 165, 799 |
| Cash at bank and in hand | 15 | 2,642,791 | 2,639,192 |
| | | 15,654,525 | 14,252,644 |
| Creditors: amounts falling due within one year | 16 | (7,803,106) | (6,041,894) |
| Net current assets | | 7,851,419 | 8,210,750 |
| Total assets less current liabilities | | 8,194,830 | 8, 560, 587 |
| Creditors: amounts falling due after more than one year Provisions for liabilities | 17 | (104,680) | (104,680) |
| Deferred tax | 19 | (23,018) | (26,733) |
| Net assets | | 8,067,132 | 8,429,174 |
| Capital and reserves | | | |
| Called up share capital | 20 | 6,431 | 6,431 |
| Share premium account | 21 | 153,889 | 153,889 |
| Capital redemption reserve | 21 | 100,000 | 100,000 |
| Profit and loss account | | 7,806,812 | 8,168,854 |
| Total shareholders funds | | 8,067,132 | 8,429,174 |

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 4 September 2019.

John Blackwood

Director

Statement of changes in equity For the year ended 31 December 2018

| | Called up share capital | Share premium account | Capital redemption reserve | Profit and loss account | Total equity |
|-----------------------------------|----------------------------|-----------------------------|----------------------------------|-------------------------|--------------|
| | £ | £ | £ | £ | £ |
| At 1 January 2018 | 6,431 | 153,889 | 100,000 | 8,168,854 | 8,429,174 |
| Comprehensive income for the year | | | | | |
| Profit for the year | - | - | - | 2,137,958 | 2,137,958 |
| | | | | | |
| Other comprehensive income for | · | | | | |
| the year | - | - | - | - | - |
| Total comprehensive income for | | | | | |
| the year | - | . | - | 2,137,958 | 2,137,958 |
| Dividends: Equity capital | - | - | - | (2,500,000) | (2,500,000) |
| Total transactions with owners | • | . • | | (2,500,000) | (2,500,000) |
| At 31 December 2018 | 6,431 | 153,889 | 100,000 | 7,806,812 | 8,067,132 |
| | | | | | |

Statement of changes in equity For the year ended 31 December 2017

| | Called up | Share premium account | | Profit and loss account | Total equity |
|-----------------------------------|-----------|-----------------------|----------|-------------------------|--------------|
| | £ | £ | £ | £ | £ |
| At 1 January 2017 | 6,431 | 153,889 | 100,000 | 7,102,467 | 7,362,787 |
| Comprehensive income for the year | | | | | |
| Profit for the year | • | - | | 2,566,387 | 2,566,387 |
| | | | | | |
| Other comprehensive income for | | | | | |
| the year | - | - | - | - | - |
| Total comprehensive income for | | | <u> </u> | - | |
| the year | - | - | - | 2,566,387 | 2,566,387 |
| Dividends: Equity capital | - | - | - | (1,500,000) | (1,500,000) |
| Total transactions with owners | • | • | - | (1,500,000) | (1,500,000) |
| At 31 December 2017 | 6,431 | 153,889 | 100,000 | 8,168,854 | 8,429,174 |

Statement of cash flows For the year ended 31 December 2018

| | Notes | 2018 £ | 2017 £ |
|--|------------|---------------|-------------|
| | 110163 | ~ | ~ |
| Reconciliation of operating profit to net cash inflow/(outflow) fr | om operati | ng activities | |
| Operating profit | | 2,659,896 | 3,191,075 |
| Depreciation | | 104,254 | 71,079 |
| Gain on sale of tangible fixed assets | | (260) | - |
| (Increase)/decrease in debtors | | (764,813) | 1,462,734 |
| Increase in stocks | | (633,469) | (212,814) |
| Increase/(decrease) in creditors | | 1,945,324 | (1,392,235) |
| Taxation | | | |
| Corporation tax paid | | (705,954) | (599,771) |
| Net cash inflow from operating activities | | 2,604,978 | 2,520,068 |
| Investing activities | | | |
| Interest received | | 3,778 | 3,391 |
| Sale of tangible fixed assets | | 260 | 15,163 |
| Payments to acquire tangible fixed assets | | (97,828) | (99,464) |
| Net cash flow from investing activities | | (93,790) | (80,910) |
| Financing activities | | | |
| Interest on preference shares | | (7,589) | (7,066) |
| Equity dividends paid | | (2,500,000) | (1,500,000) |
| Net cash flow from financing activities | | (2,507,589) | (1,507,066) |
| Increase in cash and cash equivalents | | 3,599 | 932,092 |
| Cash and equivalents at 1 January | 15 | 2,639,192 | 1,707,100 |
| Cash and equivalents at 31 December | 15 | 2,642,791 | 2,639,192 |
| | | | |

Notes to the financial statements For the year ended 31 December 2018

1. General information

Statement of compliance

Clarke Fire Protection Products Limited is a limited liability Company incorporated in Scotland. The registered office is Unit 1, Grange Works, Lomond Road, Coatbridge, ML5 2NN.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006. The financial statements are prepared in sterling which is the functional currency of the Company.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies.

The following principal accounting policies have been applied:

2.2 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

Sale of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on dispatch of the goods, the amount of revenue can be measured reliably, it is probable that the economic benefts associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

2.3 Going concern

The Company's business activities, a review of the business and a description of the principal risks and uncertainties, together with the Company's financial risk management processes and narrative regarding its exposure to key financial risks are outlined in the strategic and director's report.

After making enquiries, the directors have a reasonable expectation that the Company has adequate resources to meet its liabilities as they fall due for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

2.4 Group financial statements

The Company is exempt from the requirement to prepare group financial statements by virtue of section 400 of the Companies Act 2006, and accordingly the financial statements present information about the Company as an individual undertaking and not about its group.

Notes to the financial statements For the year ended 31 December 2018

2. Accounting policies (continued)

2.5 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

2.6 Pensions

The Company operates a defined contribution pension scheme. Contributions are charged in the Profit and loss account as they become payable in accordance with the rules of the scheme.

2.7 Leasing and hire purchase commitments

Assets obtained under finance leases are capitalised in the statement of financial position and are depreciated over their estimated useful life. The interest element of the rental obligations is charged to income statement over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the term of the lease.

2.8 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Notes to the financial statements For the year ended 31 December 2018

2. Accounting policies (continued)

2.8 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Leasehold improvements

- over the lease term

Plant and machinery

- between 12.5% and 25% per annum

Motor vehicles

- 3 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of comprehensive income.

2.9 Research and development

Research and development expenditure is written off to the income statement as incurred.

2.10 Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition and net realisable value as follows:

Raw materials and goods for resale Work in progress and finished goods purchase cost on a first-in, first-out basis

cost of direct materials and labour plus attributable overheads based on a normal level of activity

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

2.11 Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All differences are taken to the income statement.

2.12 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

Notes to the financial statements For the year ended 31 December 2018

3. Turnover

Turnover, which is stated net of value added tax, represents amounts invoiced to third parties and is attributable to one continuing activity of manufacture of bespoke fire protection systems, as stated in the directors' report.

Analysis of turnover by country of destination:

| | 2018 £ | 2017 £ |
|-------------------|------------|------------|
| United Kingdom | 4,480,014 | 4,870,611 |
| Rest of the world | 32,287,882 | 29,998,273 |
| | 36,767,896 | 34,868,884 |
| | | |

4. Operating profit

The operating profit is stated after charging:

| | 2018 | 2017 |
|---|---------|--------------|
| | τ, Ε | £ |
| Auditors' remuneration - audit services | 22,770 | 22,160 |
| Auditors' remuneration - non-audit services | 14,265 | 13,385 |
| Depreciation of tangible fixed assets | 104,254 | 71,079 |
| Operating lease rentals - plant and machinery | 5,268 | <i>5,055</i> |
| Operating lease rentals - land and buildings | 105,000 | 105,000 |
| Research and development expenditure | 7,054 | 3,825 |
| Net exchange loss on trading activites | 2,053 | 820 |
| | | |

| Notes to the | financial | statements |
|--------------|-----------|---------------|
| For the year | ended 31 | December 2018 |

Bank interest received

| 5. | Employees | | |
|----|---|------------------|---------------|
| | Staff costs, including directors' remuneration, were as follows: | | |
| | | 2018 £ | 2017 £ |
| | Wages and salaries | 1,969,500 | 1,792,380 |
| | Social security costs | 217,474 | 197,805 |
| | Pension costs | 87,819 | 81,750 |
| | | 2,274,793 | 2,071,935 |
| | The average monthly number of employees, including the directors, during the | ne year was as f | ollows: |
| | | 2018 No. | 2017 No. |
| | Administration | 23 | 21 |
| | Manufacturing | 49 | 48 |
| | | 72 | 69 |
| 6. | Directors' remuneration | | |
| | | 2018 £ | 2017 £ |
| | Directors' emoluments | 189,595 | 202,251 |
| | Directors' pension costs | 7,383 | 7,383 |
| | | 196,978 | 209,634 |
| | During the year retirement benefits were accruing to one director (2017 contribution pension schemes. | - one) in respe | ct of defined |
| 7. | Interest receivable and similar income | | |
| | | 2018 | 2017 |
| | | £ | £ |

3,391

3,778

| Notes to | tne tinani | ciai statem | ents |
|-----------|------------|-------------|----------|
| For the y | ear endec | 31 Decem | ber 2018 |
| | | | |

| 8. | Interest payable and similar expenses | | |
|----|--|---------------|-----------|
| | | 2018 £ | 2017 £ |
| | 3% preference dividend | 7,589 | 7,066 |
| 9. | Taxation | | |
| | | 2018 £ | 2017 £ |
| | Corporation tax | | |
| | Current tax on profits for the year | 514,564 | 605,922 |
| | Adjustments in respect of previous periods | 7,278 | (36) |
| | Total current tax | 521,842 | 605,886 |
| | Deferred tax | - | |
| | Origination and reversal of timing differences | 2,194 | 16,982 |
| | Changes to tax rates | (231) | (1,982) |
| | Adjustment in respect of previous periods | (5,678) | 127 |
| | Total deferred tax | (3,715) | 15,127 |
| | Taxation on profit on ordinary activities | 518,127 | 621,013 |

Notes to the financial statements For the year ended 31 December 2018

9. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is higher than (2017 - higher than) the standard rate of corporation tax in the UK of 19% (2017 - 19.25%). The differences are explained below:

| | 2018 £ | 2017 £ |
|--|-----------|-----------|
| Profit on ordinary activities before tax | 2,656,085 | 3,187,400 |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%) Effects of: | 504,656 | 613,574 |
| Expenses not deductible | 12,102 | 9,330 |
| Adjustments from previous periods | 1,600 | 91 |
| Tax rate changes | (231) | (1,982) |
| Total tax charge for the year | 518,127 | 621,013 |

Factors that may affect future tax charges

The main UK corporation tax rate reduced from 20% to the current rate of 19% on 1 April 2017. The Finance Act 2016 includes legislation which will reduce the tax rate further to 17% from 1 April 2020. This became law when the Finance Act 2016 received Royal Assent on 15 September 2016. Deferred tax balances in the financial statements have therefore been recognised at the 17% rate.

10. Dividends

| · | 2018 £ | 2017 £ |
|---------------|-----------|-----------|
| Dividend paid | 2,500,000 | 1,500,000 |

Notes to the financial statements For the year ended 31 December 2018

11. Tangible fixed assets

| ÷ | Leasehold improvements £ | Plant and machinery £ | Motor vehicles £ | Total £ |
|-------------------------------------|--------------------------|-----------------------|------------------------|------------|
| Cost or valuation | | | | |
| At 1 January 2018 | 678,304 | 882,125 | 20,547 | 1,580,976 |
| Additions | 34,518 | 63,310 | - | 97,828 |
| Disposals | - ' | - | (9,275) | (9,275) |
| At 31 December 2018 | 712,822 | 945,435 | 11,272 | 1,669,529 |
| Depreciation | | | | |
| At 1 January 2018 | 450,652 | 759,942 | 20,547 | 1,231,141 |
| Charge for the year on owned assets | 45,820 | 58,434 | · · - | 104,254 |
| Disposals | - | • | (9,275) | (9,275) |
| At 31 December 2018 | 496,472 | 818,376 | 11,272 | 1,326,120 |
| Net book value | | | | |
| At 31 December 2018 | 216,350 | 127,059 | | 343,409 |
| At 31 December 2017 | 227,652 | 122,183 | - - | 349,835 |

Notes to the financial statements
For the year ended 31 December 2018

12. Fixed asset investments

| | Investments in subsidiary companies £ |
|---------------------|---|
| Cost or valuation | |
| At 1 January 2018 | 2 |
| At 31 December 2018 | 2 |
| Net book value | |
| At 31 December 2018 | 2 |
| At 31 December 2017 | 2 |

The Company owns 100% of the ordinary share capital of Firedriver Diesel Engines Limited. Firedriver Diesel Engines Limited is a dormant Company registered in Scotland.

13. Stocks

| 2018 £ | 2017 £ |
|-----------|---------------------------------|
| 5,614,139 | 4,854,736 |
| 114,461 | 227,618 |
| 352,522 | 365,299 |
| 6,081,122 | 5,447,653 |
| | 5,614,139 114,461 352,522 |

The difference between purchase price or production cost of stocks and their replacement cost is not material.

Stocks recognised as an expense in the year were £28,195,833 (2017 - £26,481,629).

Notes to the financial statements For the year ended 31 December 2018

| 14. Deblors | 4. | Debtor | S |
|-------------|----|--------|---|
|-------------|----|--------|---|

| , | 2018 £ | 2017 £ |
|------------------------------------|-----------|-------------|
| Trade debtors | 5,976,756 | 5,486,616 |
| Amounts owed by group undertakings | 203,123 | 73,535 |
| Other debtors | 750,733 | 605,648 |
| | 6,930,612 | 6, 165, 799 |
| | | |

Amounts owed by group undertakings are interest free and repayable on demand.

15. Cash and cash equivalents

| | 2018 | 2017 |
|--------------------------|-----------|-----------|
| | £ | £ |
| Cash at bank and in hand | 2,642,791 | 2,639,192 |
| | | |

16. Creditors: Amounts falling due within one year

| , · | 2018 £ | 2017 £ |
|------------------------------------|-----------|-----------|
| Trade creditors | 3,653,434 | 2,536,845 |
| Amounts owed to group undertakings | 2,165,653 | 1,877,362 |
| Corporation tax | 149,155 | 333, 267 |
| Other taxation and social security | 94,078 | 88,280 |
| Other creditors | 388,221 | 114,568 |
| Accruals and deferred income | 1,352,565 | 1,091,572 |
| | 7,803,106 | 6,041,894 |

Amounts owed to group undertakings are interest free and repayable on demand.

Notes to the financial statements For the year ended 31 December 2018

17. Creditors: Preference shares

| | 2018 £ | 2017 £ |
|------------------------------------|-----------|-----------|
| Allotted, called up and fully paid | 104,680 | 104,680 |

In both years the preference shares are £0.10 each and there are 1,046,799 shares.

The preference shares, which were issued at par, carry a final dividend of 3% above base rate per annum, payable half yearly in arrears on 30 June and 31 December. The dividend rights are cumulative.

The preference shares carry no votes at general meetings unless the dividend thereon is three months or more in arrears, in which event each holder will be entitled to ten votes per 10p share on a poll.

On a winding up of the Company, the preference shareholders have a right to receive, in preference to any payments to the ordinary shareholders, 10p per share plus any arrears, deficiency or accruals of fixed dividend. The preference dividend of £7,589 was paid in the year (2017 - £7,066).

18. Financial instruments

| | 2018 £ | 2017 £ |
|---|-----------|-------------|
| Financial assets | | |
| Financial assets that are equity instruments measured at cost less impairment | 2 | 2 |
| Financial assets that are debt instruments measured at amortised cost - debtors | 6,930,612 | 6, 165, 799 |
| | 6,930,614 | 6,165,801 |
| Financial liabilities | | |
| Financial liabilities measured at amortised cost - liability component of | | |
| preference shares | 104,680 | 104,680 |
| Financial liabilities measured at amortised cost - trade creditors | 3,653,434 | 2,536,845 |
| Amounts owed to group undertakings | 2,165,653 | 1,877,362 |
| | 5,923,767 | 4,518,887 |
| | · | |

Notes to the financial statements For the year ended 31 December 2018

| 19. | Deferred taxation | | |
|-----|---|-----------|-----------|
| | | | 2018 |
| | | | £ |
| | At beginning of year | | (26,733) |
| | Utilised in year | | 3,715 |
| | At end of year | = | (23,018) |
| | The provision for deferred taxation is made up as follows: | | |
| | | 2018 £ | 2017 £ |
| | Accelerated capital allowances | (41,038) | (42,922) |
| | Other timing differences | 18,020 | 16, 189 |
| | | (23,018) | (26, 733) |
| 20. | Share capital | | |
| | | 2018 | 2017 |
| | Shares classified as equity | £ | £ |
| | Allotted, called up and fully paid | | |
| | 64,313 (2017 - 64,313) Ordinary shares of £0.10 each | 6,431 | 6,431 |
| | | 2018 £ | 2017 £ |
| | Shares classified as debt | | |
| | Allotted, called up and fully paid | | |
| | 1,046,799 (2017 - 1,046,799) Preference shares shares of £0.10 each | 104,680 | 104,680 |

Notes to the financial statements For the year ended 31 December 2018

21. Reserves

Share premium account

This reserve records the amount above the nominal value received for shares issued, less transaction costs.

Capital redemption reserve

This reserve relates to the nominal value of shares repurchased by the Company.

22. Pension commitments

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pensions cost charge (note 5) represents contributions payable by the Company to the fund and amounted to £87,819 (2017 – £81,750). The unpaid contributions outstanding at the year-end were £13,849 (2017 – £13,376).

23. Commitments under operating leases

At 31 December 2018 the Company had future minimum lease payments under non-cancellable operating leases as follows:

| | 2018 £ | 2017 £ |
|--|---------------|-----------|
| Land and buildings | - | ~ |
| Not later than 1 year | 105,000 | 105,000 |
| Later than 1 year and not later than 5 years | 420,000 | 420,000 |
| Later than 5 years | 35,000 | 140,000 |
| | 560,000 | 665,000 |
| | 2018 £ | 2017 £ |
| Other | | |
| Not later than 1 year | 4,831 | 2,518 |
| Later than 1 year and not later than 5 years | 8,239 | 3,818 |
| | 13,070 | 6,336 |
| | - | |

Notes to the financial statements For the year ended 31 December 2018

24. Related party transactions

During the year the Company entered into transactions, in the ordinary course of business, with other related parties. The transactions entered into, and trading balances outstanding at 31 December 2018, are as follows:

| | Sales to related party £ | Purchases from related party £ | Amounts owed from related party £ | Amounts owed to related party £ |
|--|-----------------------------------|---|---|---|
| Clarke Fire Protection Products Inc. Parent undertaking | | | | |
| 2018 | 231,504 | 9,047,537 | 203,123 | 2,165,653 |
| 2017 Clarke Power Service Inc. Ultimate parent undertaking | 270,040 | 8,771,666 | 73,535 | 1,877,362 |
| 2018 | - | - | - | - |
| 2017 | - | 11,026 | | - |

25. Ultimate parent undertaking and controlling party

The Company is a wholly owned subsidiary of Clarke Fire Protection Products Inc. which is in turn wholly owned by Clarke Power Services Inc, both companies being incorporated in the United States of America. In the opinion of the directors, Clarke Power Services Inc. is the Company's ultimate parent undertaking and controlling party. Copies of their group financial statements, which include the Company, are available from 3133 East Kemper Road, Cincinnati, Ohio, 45241 USA.