RICHARD AUSTIN ALLOYS LIMITED

Report and Accounts

31 March 2001

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#### **DIRECTORS**

S T Kelly

W S Wright

(appointed 1 November 2000)

J R Johnson

(appointed 12 April 2001)

#### **SECRETARY**

W S Wright

#### **AUDITORS**

Ernst & Young LLP George House 50 George Square Glasgow G2 1RR

#### BANKERS

Bank of Scotland Head Office PO Box 5 The Mound Edinburgh EH1 1YZ

#### **SOLICITORS**

MacDonald Henderson Standard Buildings 94 Hope Street Glasgow G2 6PH

#### REGISTERED OFFICE

Easter Queenslie Industrial Estate Glasgow G33 4TP

#### COMPANY REGISTRATION NUMBER

SC 074125

#### DIRECTORS' REPORT

The directors present their report and the group accounts for the year ended 31 March 2001.

#### RESULTS AND DIVIDENDS

The group profit for the year, after taxation and minority interests, amounted to £310,129. The directors do not recommend payment of a dividend.

#### REVIEW OF THE BUSINESS AND PRINCIPAL ACTIVITY

The group's principal activity during the year was that of stockholders of non-ferrous metals.

The operating performance of the group companies was satisfactory in the year ended 31 March 2001 in terms of profitability and market share achieved.

#### **FUTURE DEVELOPMENTS**

The directors aim to maintain the management policies adopted during the year to 31 March 2001 and consider the company is well placed to take advantage of opportunities which may arise in the current year.

#### **DIRECTORS AND THEIR INTERESTS**

The directors during the year and their interests in the ordinary share capital of the company at the year end were as follows:

		Ordinary shares of £1		
		At 31 March	At l April	
		2001	2000	
S T Kelly	Kelly 20,000		20,000	
T McFadden	(resigned 17 August 2000)	9,465	11,250	
R J Weir W S Wright	(resigned 17 August 2000) (appointed 1 November 2000)	9,465	11,250	
** 5 ***115****	(uppointed 1 110 tember 2000)			

In addition, J R Johnston was appointed to the board on 12 April 2001.

During the year the company repurchased 3,570 ordinary shares with a nominal value of £3,570 for a consideration of £284,414. Further repurchase commitments are disclosed in note 24 to the accounts.

#### **AUDITORS**

On 28 June 2001, Ernst & Young, the company's auditors, transferred its entire business to Ernst & Young LLP, a limited liability partnership incorporated under the Limited Liability Partnerships Act 2000. The directors consented to treating the appointment of Ernst & Young as extending to Ernst & Young LLP with effect from 28 June 2001. A resolution to reappoint Ernst & Young LLP as the company's auditors will be put to the forthcoming annual general meeting.

By order of the board

W S Wright Secretary

3 October 2001

## STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



## REPORT OF THE AUDITORS to the shareholders of Richard Austin Alloys Limited

We have audited the accounts on pages 5 to 20, which have been prepared under the historical cost convention and the accounting policies set out on pages 9 and 10.

#### Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of accounts in accordance with applicable United Kingdom law and accounting standards. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the company and of the group as at 31 March 2001 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young LLP Registered Auditor Glasgow

3 October 2001

#### GROUP PROFIT AND LOSS ACCOUNT

for the year ended 31 March 2001

	Note	2001 £	2000 £
	1,010	~	~
TURNOVER Cost of sales	2	35,532,324 29,104,194	29,129,578 22,961,620
GROSS PROFIT		6,428,130	6,167,958
Selling and distribution costs Administrative expenses		3,598,465 1,941,907	3,340,163 1,626,256
		5,540,372	4,966,419
GROUP OPERATING PROFIT Share of operating profit in associates	3	887,758 46,670	1,201,539 84,790
		934,428	1,286,329
Interest payable - Group - Share of associated undertakings Interest receivable	5	400,071 6,463	315,499 8,205 (4,929)
		406,534	318,775
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION Tax on profit on ordinary activities	6	527,894 173,822	967,554 300,222
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION Minority interests		354,072 43,943	667,332 58,566
PROFIT ATTRIBUTABLE TO MEMBERS OF HOLDING COMPANY	7 & 17	310,129	608,766

#### STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

There are no recognised gains or losses other than the profit attributable to shareholders of the company of £310,129 in the year ended 31 March 2001 and of £608,766 in the year ended 31 March 2000.

Included in the above is the group's share of total recognised gains and losses of associated companies amounting to £27,259 (2000 - £54,686).

# GROUP BALANCE SHEET at 31 March 2001

		2001	2000
	Note	£	£
FIXED ASSETS Tangible assets	8	3,064,170	2,632,529
Investments	9	188,200	160,941
		3,252,370	2,793,470
CURRENT ASSETS			
Stocks	10	5,588,993	6,153,426
Debtors Cash at bank and in hand	11	8,498,338 984	8,071,309 146,728
Cash at bank and in hand		704	140,720
		14,088,315	14,371,463
CREDITORS - amounts falling due within one year	12	12,344,058	12,436,791
NET CURRENT ASSETS		1,744,257	1,934,672
TOTAL ASSETS LESS CURRENT LIABILITIES		4,996,627	4,728,142
CREDITORS - amounts falling due after more than one year			
Loans	13	1,828,888	1,629,542
Obligations under finance leases and hire purchase contracts	14	6,132	89,038
		1,835,020	1,718,580
ACCRUALS AND DEFERRED INCOME Deferred government grants	15	104,388	_
Deterred government grants	15		
MINORITY INTEREST		301,245	279,303
		2,240,653	1,997,883
		2,755,974	2,730,259
CAPITAL AND RESERVES		00.005	10.500
Called up share capital Capital redemption reserve	16 & 17 17	38,930 3,570	42,500
Profit and loss account	17	2,713,474	2,687,759
EQUITY SHAREHOLDERS' FUNDS		2,755,974	2,730,259
$\mathcal{A}$			

S T Kelly Director

3 October 2001

# BALANCE SHEET at 31 March 2001.

		2001	2000
	Note	£	£
FIXED ASSETS Tangible assets	8	1,074,992	446,030
Investments	9	441,817	419,817
		1,516,809	865,847
CURRENT ASSETS		-	•
Debtors	11	328,611	457,811
Cash at bank and in hand		-	145,104
·		328,611	602,915
CREDITORS - amounts falling due within one year	12	405,044	138,407
NET CURRENT (LIABILITIES)/ASSETS		(76,433)	464,508
TOTAL ASSETS LESS CURRENT LIABILITIES		1,440,376	1,330,355
CREDITORS - amounts falling due after more than one year			
Loans	13	783,680	461,834
ACCRUALS AND DEFERRED INCOME	_		
Deferred government grants	15	104,388	-
		552,308	868,521
CAPITAL AND RESERVES		<del></del> =	
Called up share capital	16 & 17	38,930	42,500
Capital redemption reserve	17	3,570	-
Profit and loss account	17	509,808	826,021
EQUITY SHAREHOLDERS' FUNDS		552,308	868,521

S T Kelly Director

3 October 2001

### GROUP STATEMENT OF CASH FLOWS

for the year ended 31 March 2001

	Note	2001 £	2000 £
NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES	18(a)	1,614,056	(950,241)
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			
Interest received		-	4,929
Interest paid		(385,302)	(300,732)
Interest element of hire purchase payments		(14,769)	(14,767)
		(400,071)	(310,570)
TAXATION			<del></del>
Corporation tax paid		(276,285)	(134,194)
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT			<u> </u>
Payment to acquire tangible fixed assets		(806,117)	(305,312)
Receipts from disposals of tangible fixed assets		29,306	1,600
Receipt of government grants		104,388	-
		(672,423)	(303,712)
ACQUISITIONS AND DISPOSALS			
Payment to acquire minority interest in subsidiary undertakings		(22,000)	
FINANCING		(204 414)	
Share buy back	12	(284,414)	-
New bank loans	13	706,990	(249.076)
Bank loan payments	13 14	(427,644)	(248,976)
Capital element of finance leases and hire purchase contracts	14	(82,906)	(82,905)
		(87,974)	(331,881)
INCREASE/(DECREASE) IN CASH	18(b)	155,303	(2,030,598)
RECONCILIATION OF NET CASH TO MOVEMENT IN NET DEBT	18(b)		
Increase/(decrease) in cash in period Net cash flow from (increase)/decrease in debt and hire		155,303	(2,030,598)
purchase financing		(196,440)	331,881
Changes in net debt resulting from cash flows		(41,137)	(1,698,717)
Net debt at 1 April 2000		(6,377,593)	(4,678,876)
Net debt at 31 March 2001		(6,418,730)	(6,377,593)

## NOTES TO THE ACCOUNTS at 31 March 2001

#### 1 ACCOUNTING POLICIES

#### Accounting convention

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards.

#### Basis of consolidation

The group accounts consolidate the accounts of Richard Austin Alloys Limited and its subsidiaries, Richard Austin Alloys (Scotland) Limited, Richard Austin Alloys (Northern) Limited, Richard Austin Alloys (North West) Limited and Richard Austin Alloys (East Midlands) Limited.

No profit or loss account is presented for Richard Austin Alloys Limited as permitted by section 230 of the Companies Act 1985.

Companies, other than subsidiary companies, in which the group has an investment and over which it is in a position to exercise a significant influence are treated as associated undertakings. The group accounts include the appropriate share of these undertakings' results and reserves based on audited accounts to 31 March 2001.

#### Goodwill

Goodwill arising on consolidation pre the implementation of FRS 10 is written off to reserves in the year in which it arises.

#### Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Freehold buildings - over 50 years
Motor vehicles - over 4 years
Plant and machinery - over 5 years
Fixtures and fittings - over 5 years

The carrying values of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

#### Stocks

Stocks are stated at the lower of cost and net realisable value where cost is defined as the cost incurred in bringing each product to its present location and condition, taking the purchase costs on a weighted average basis.

Net realisable value is based on estimated selling price less further costs expected to be incurred to disposal.

#### Deferred taxation

Deferred taxation is provided on the liability method on all timing differences which are expected to reverse in the future, calculated at the rate at which it is anticipated the timing differences will reverse.

#### NOTES TO THE ACCOUNTS

at 31 March 2001

#### 1 ACCOUNTING POLICIES (continued)

#### Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The corresponding lease or hire purchase obligation is capitalised in the balance sheet as a liability. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals payable under operating lease are charged to the profit and loss account on a straight line basis over the lease term.

#### Pension costs

The group operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

#### Government grants

Grants in respect of capital expenditure are credited to a deferred income account and released to profit over the expected useful lives of the relevant assets by equal annual instalments.

Grants of a revenue nature are credited to income so as to match them with expenditure to which they relate.

#### 2 TURNOVER

Turnover represents the invoiced amount of goods sold during the year, stated net of value added tax.

The turnover and pre-tax profit is attributable to one activity, that of stockholders of non-ferrous metals.

#### 3 OPERATING PROFIT

(a) This is stated after charging/(crediting):

	2001	2000
	£	£
Auditors' remuneration		
- audit services	20,600	23,000
- non audit services	8,000	6,000
Depreciation		
- Assets held under finance leases and hire purchase contracts	84,158	84,158
- Owned assets	266,080	238,480
Gain on disposal of fixed assets	(5,068)	(401)
Operating lease rentals - land and buildings	63,000	63,000

# NOTES TO THE ACCOUNTS at 31 March 2001

#### 3 OPERATING PROFIT (continued)

OPERATING PROFIT (continued)		
(b) Directors' remuneration:		
	2001	2000
	£	£
Emoluments (includes £60,000 compensation for loss of office (2000 - £Nil)	470,430	310,942
Company contributions to money purchase pension schemes	73,893	29,415
	No.	No.
Members of money purchase pension schemes	4	3
The amounts in respect of the highest paid director were as follows:		
	£	£
Emoluments	180,860	156,149
Company contributions to money purchase pension scheme	32,352	8,246
STAFF COSTS	<del></del>	
	2001	2000
	£	£
Wages and salaries	2,481,080	2,360,651
Social security costs Other pension costs	234,249 224,380	249,129 219,081
Other pension costs	224,360	219,061
	2,939,709	2,828,861
	<del></del>	=====
The average weekly number of employees during the year was made up as followed	ows:	
	No.	No.
Sales and administration	54	53
Warehouse and drivers	67	56
	121	109

# NOTES TO THE ACCOUNTS at 31 March 2001

5	INTEREST PAYABLE		
		2001	2000
		£	£
	Bank loans and overdrafts wholly repayable within five years	299,867	205,580
	Other loan wholly repayable within five years	8,303	20,320
	Bank loans not wholly repayable within five years	77,132	74,832
	Finance charges payable under finance leases and hire purchase contracts	14,769	14,767
		400,071	315,499
6	TAX ON PROFIT ON ORDINARY ACTIVITIES		
		2001	2000
		£	£
	Based on the profit for the year:		
	Corporation tax at 28% (2000 - 29%)	162,912	284,349
	Overprovision in previous year	(2,038)	(6,026)
		160,874	278,323
	Associated companies	12,948	21,899
		173,822	300,222
_	DECEMBER OF THE PROPERTY OF THE WOLLD COMP		-
7	PROFIT ATTRIBUTABLE TO MEMBERS OF THE HOLDING COMP		
	•	2001	2000
		£	£
	Dealt with in the accounts of the holding company	(31,799)	(3,929)
	Retained by the subsidiaries	341,928	612,695
		<del></del>	

310,129

608,766

#### 8 TANGIBLE FIXED ASSETS

GROUP	Freehold land and buildings	Motor vehicles	Plant and machinery	Fixtures and fittings	Total
Cost:	£	£	£	£	£
At 1 April 2000	2,034,545	1,014,235	917,004	37,905	4,003,689
Additions Disposals	654,934 -	63,800 (117,560)	87,383 (19,882)	-	806,117 (137,442)
At 31 March 2001	2,689,479	960,475	984,505	37,905	4,672,364
Depreciation:			<u> </u>		
At 1 April 2000	137,195	597,618	598,442	37,905	1,371,160
Provided during the year	35,293	198,960	115,985	-	350,238
Disposals	-	(93,555)	(19,649)	•	(113,204)
At 31 March 2001	172,488	703,023	694,778	37,905	1,608,194
Net book value:					
At 31 March 2001	2,516,991	257,452	289,727	-	3,064,170
At 1 April 2000	1,897,350	416,617	318,562	<u> </u>	2,632,529
	<del></del>				

The net book value of motor vehicles and plant and machinery includes an amount of £56,830 (2000 - £107,852) and £61,733 (2000 - £93,569) respectively in respect of assets held under finance leases and hire purchase contracts.

mic parenase contracts.	Freehold	Makan	
COMPANY	land and buildings £	Motor vehicles £	Total £
Cost: At 1 April 2000 Additions	491,338 654,934	74,620 -	565,958 654,934
At 31 March 2001	1,146,272	74,620	1,220,892
Depreciation: At 1 April 2000 Provided during the year	79,148 9,867	40,780 16,105	119,928 25,972
At 31 March 2001	89,015	56,885	145,900
Net book value: At 31 March 2001	1,057,257	17,735	1,074,992
At 1 April 2000	412,190	33,840	446,030
			-4-8

0	FIXED	ASSET	<b>INVESTMENTS</b>
"	LIVED	MOODI	TIA A ESTIMIENTO

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				£
Cost: At 1 April 2000 Share of profit retained by associated com	npanies			160,941 27,259
At 31 March 2001				188,200
COMPANY				£
Cost: At 1 April 2000 Additions				419,817 22,000
At 31 March 2001				441,817
Details of the investments which the group	p or the company	hold are as fol	lows:	<del></del>
Name of company	Country of Registration	Holding	Proportion of shares held	Nature of business
Subsidiary undertakings All held by the company unless indicated				
Richard Austin Alloys (Scotland) Limited	Scotland	Ordinary shares	100%	Stockholders of non-ferrous metals
Richard Austin Alloys (Northern) Limited	Scotland	Ordinary shares	87.5%	Stockholders of non-ferrous metals
Richard Austin Alloys (North West) Limited	Scotland	Ordinary shares	81.75%	Stockholders of non-ferrous metals
Richard Austin Alloys (East Midlands) Limited	Scotland	Ordinary shares	90%	Stockholders of non-ferrous metals
Associated undertakings All held by the company unless indicated				
Lite Structures (GB) Limited	England	Ordinary shares		anufacturers and suppliers of minium trussing
		Preference shares	100%	equipment
Lite Structures Deutschland Gmbh	Germany	Ordinary shares	24.66% <sup>(1)</sup>	Distributors of aluminium ssing equipment
(1) Shares are held by Lite Structures (GB	) Limited.		LI (4)	<b>.</b> © -dk

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## NOTES TO THE ACCOUNTS at 31 March 2001

#### 10 STOCKS

	2001	Group 2000 f	2001	Company 2000
Non-ferrous metals	5,588,993	6,153,426	t.	±

In the opinion of the directors, the difference between the purchase price of stocks and their replacement cost is not material.

#### 11 DEBTORS

		Group		Company
	2001	2000	2001	2000
	£	£	£	£
Trade debtors	8,421,822	7,999,434	-	-
Other debtors and prepayments	76,516	71,875	6,582	4,791
Amounts due from group companies	-	-	303,732	453,020
Group relief receivable	-	-	18,297	-
	8,498,338	8,071,309	328,611	457,811
· · · ·				

The group's trade debtors include £85,653 (2000 - £78,932) due from an associated company.

#### 12 CREDITORS - amounts falling due within one year

		Group		Company
	2001	2000	2001	2000
	£	£	£	£
Bank loans (note 13)	265,976	185,976	143,476	63,476
Bank overdraft	4,235,811	4,536,858	183,758	-
Trade creditors	6,953,491	6,741,693	_	-
Current corporation tax	162,912	278,323	4,766	5,402
Other taxes and social security costs	438,516	406,367	8,359	52,472
Obligations under finance leases and hire				
purchase contracts (note 14)	82,907	82,907	_	-
Accruals	204,445	204,667	39,217	17,057
Amounts due to group companies	· -	-	25,468	· -
	12,344,058	12,436,791	405,044	138,407

#### 13 LOANS

		Group		Company
	2001	2000	2001	2000
	£	£	£	£
Bank loans not wholly repayable within five years				
- by instalments	1,603,197	1,031,708	760,489	66,500
Bank loans wholly repayable within five years				
- by instalments	166,667	223,810	166,667	223,810
- other	325,000	325,000	-	-
Pension loans	-	235,000	-	235,000
	2,094,864	1,815,518	927,156	525,310
Less: amounts within creditors falling due				
within one year (note 12)	265,976	185,976	143,426	63,476
Amount due after more than one year	1,828,888	1,629,542	783,680	461,834
		Group		Company
	2001	2000	2001	2000
	£	£	£	£
Amounts falling due:				
Payable within one year	265,976	185,976	143,476	63,476
Payable between one and two years	265,976	185,976	143,476	63,476
Payable between two and five years	1,003,882	821,024	311,382	128,524
Payable after five years	559,030	622,542	328,822	269,834
Total	2,094,864	1,815,518	927,156	525,310

Company loans not wholly repayable within five years comprise £60,166 remaining on a bank term loan which bears interest at 1.5% over bank base rate and is repayable in quarterly instalments of £1,583, and £700,323 on a bank term loan which bears interest at 1.25% over bank base rate and is repayable in monthly instalments of £6,667.

In addition, group loans include £197,708 and £645,000 remaining on term loans which bear interest at 1.25% per annum over the bank base rate and are repayable in monthly instalments of £2,708 and £7,500 respectively.

The bank holds a standard security over the company's factory premises and flatted property together with a bond and floating charge.

Analysis of changes in group loan financing during the year:

	2001	2000
	£	£
At 1 April 2000 Net cash inflow from financing	1,815,518 706,990	2,064,494
Repayment of long term loans	(427,644)	(248,976)
At 31 March 2001	2,094,864	1,815,518
	<del></del> :	

# NOTES TO THE ACCOUNTS at 31 March 2001

	Group				
				2001 £	2000 £
				£	£
	These amounts mature as follows: Within one year			97,675	97,675
	In the second to fifth years			7,504	105,179
			-	105,179	202,854
	Less: Finance charges allocated to future periods			16,140	30,909
				89,039	171,945
	Finance leases and hire purchase contracts are				·
	analysed as follows: Current obligations (note 12)			82,907	82,907
	Non-current obligations		_	6,132	89,038 
				89,039	171,945
	Analysis of changes in finance leases and hire purch	nase contracts -	Group	<del></del>	
				2001	2000
				£	£
	At 1 April 2000 Capital element of finance lease rental payments			171,945 (82,906)	254,850 (82,905)
	At 31 March 2001		- -	89,039	171,945
15	DEFERRED GOVERNMENT GRANTS				
				Group and	Company £
	At 1 April 2000				,
	Received during year				104,388
	At 31 March 2001			_	104,388
16	SHARE CAPITAL			=	
٠					called up
		Aut 2001	horised 2000	and 2001	fully paid 2000
		No.	2000 No.	£	2000 £
	Ordinary shares of £1 each	42,500	42,500	38,930	42,500

#### 17 RECONCILIATION OF SHAREHOLDERS' FUNDS AND MOVEMENT ON RESERVES

Group	Share capital £	Capital redemption reserve £	Profit and loss account £	Total £
At 1 April 1999 Profit for the year	42,500	-	2,078,993 608,766	2,121,493 608,766
At 1 April 2000 Profit for year Purchase of own shares	42,500 (3,570)	3,570	2,687,759 310,129 (284,414)	2,730,259 310,129 (284,414)
At 31 March 2001	38,930	3,570	2,713,474	2,755,974
Company	£	£	£	£
At 1 April 1999 Profit for the year	42,500	-	829,950 (3,929)	872,450 (3,929)
At 1 April 2000 Loss for year Purchase of own shares	42,500	3,570	826,021 (31,799) (284,414)	868,521 (31,799) (284,414)
At 31 March 2001	38,930	3,570	509,808	552,308

#### 18 NOTES TO THE STATEMENT OF CASH FLOWS

(a) Reconciliation of operating profit to net cash outflow from operating activities:

	2001	2000
	£	£
Operating profit	887,758	1,201,539
Depreciation	350,238	322,638
Gain on sale of tangible fixed assets	(5,068)	(401)
Decrease/(increase) in stocks	564,433	(2,224,338)
Increase in debtors	(427,029)	(2,383,590)
Increase in creditors	243,724	2,133,911
Net cash inflow/(outflow) from operating activities	1,614,056	(950,241)

#### 19 NOTES TO THE STATEMENT OF CASH FLOWS (continued)

#### (b) Analysis of net debt:

(b) Timerysis of flot debt.			
	At		At
	I April	Cash	31 March
	2000	flow	2001
•	£	£	£
Cash at bank	146,728	(145,744)	984
Overdrafts	(4,536,858)	301,047	(4,235,811)
	(4,390,130)	155,303	(4,234,827)
Loans due within one year	(185,976)	(80,000)	(265,976)
Loans due after one year	(1,629,542)	(199,346)	(1,828,888)
Finance leases and hire purchase contracts	(171,945)	82,906	(89,039)
	(1,987,463)	(196,440)	(2,183,903)
	(6,377,593)	(41,137)	(6,418,730)
	=	<del></del>	

#### 19 PENSION COMMITMENTS

The group operates a defined contribution scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The outstanding contributions at 31 March 2001 were £Nil (2000 - £Nil).

#### 20 CONTINGENT LIABILITIES

Cross guarantees exist between all group companies in favour of the group bankers. At 31 March 2001 the group companies' combined bank borrowings amounted to £6,330,675 (2000 - £5,972,303).

Cross guarantees exist between all group companies in favour of one group supplier. At 31 March 2001, the group companies' combined liabilities to this supplier amounted to £749,645 (2000 - £671,481).

#### 21 RELATED PARTIES

During the year the company received rent of £90,000 from one of its subsidiary companies in the normal course of business. It also received management charges from four of its subsidiaries totalling £631,457.

The group made sales during the year to its associated undertaking Lite Structures (GB) Limited of £535,451 from whom it also received a management fee of £98,228. At 31 March 2001, the balance due from Lite Structures (GB) Limited to the group was £85,653.

#### 22 LEASE COMMITMENTS

At 31 March 2001, the group had annual commitments under non-cancellable operating leases which expire in over 5 years as follows:

200	2000 £ £
Land and buildings 63,000	63,000

## NOTES TO THE ACCOUNTS at 31 March 2001

#### 23 CAPITAL COMMITMENTS

Amounts contracted for but not provided in the accounts amounted to £Nil (2000 - £850,000).

#### 24 OTHER FINANCIAL COMMITMENTS

On 12 October 2000, the company entered into an agreement with ex-directors, T McFadden and R J Weir, in regards to the repurchase of their shares. The agreement details that the full repurchase will span over four years. The first repurchase took place on 12 October 2000 when 3,570 shares with a nominal value of £3,570 were purchased for a consideration of £284,414.

Future repurchases will comprise 6,310 ordinary shares for a consideration of £500,000 annually on 12 October 2001 to 2003 inclusive.

#### 25 POST BALANCE SHEET EVENTS

After the year end the company has sold shares in Richard Austin Alloys (Scotland) Limited, Richard Austin Alloys (Northern) Limited and Richard Austin Alloys (East Midlands) Limited for a total consideration of £50,000. This reduces the company's holding in these subsidiaries to 87.5%, 82.5% and 75% respectively.

After the year end the associated undertaking, Lite Structures (GB) Limited, repurchased 17 ordinary shares with a nominal value of £17 for a consideration of £45,000. This reduces the company's holding to 24.8%.