**DIRECTORS' REPORT AND FINANCIAL STATEMENTS** FOR THE YEAR ENDED 31 DECEMBER 2005

Company Registration No. SC46491 (Scotland)

COMPANIES HOUSE

29/04/06

#### **COMPANY INFORMATION**

**Directors** Robert McKay

James Wilson Mr Mark Doolan

Secretary James Wilson

Company number SC46491

Registered office 18 - 20 York Street

Ayr KA8 8AN

Auditors William Duncan & Co.

30 Miller Road

Ayr KA7 2AY

Business address Building 11C

BAE Systems Tarbolton Road Monkton

KA9 2RR

Bankers Bank of Scotland

123 High Street

Ayr KA7 1QP

Solicitors Martin & Co.

Solicitors

2 Wellington Square

KA7 1EW

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### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2005

The directors present their report and financial statements for the year ended 31 December 2005.

#### Principal activities and review of the business

The principal activities of the company in the year under review are the provision of sub-contract machining and sheet metal work services for OEM's and major supply chain companies.

The Directors are encouraged by the continuing progress into improved margins during 2005. The relocation of all our major capital equipment to new premises has now been completed and the resultant benefits are now visible through the improved performance over the last quarter of the year.

#### Results and dividends

The results for the year are set out on page 5.

The directors do not recommend payment of an ordinary dividend.

#### **Directors**

The following directors have held office since 1 January 2005:

Robert McKay

James Wilson

Mr Mark Doolan

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

|                | Oramary shares or a reason             |                |  |  |
|----------------|--|----------------|--|--|
|                | 31 December 2005                       | 1 January 2005 |  |  |
| Robert McKay   | 256,000                                | 256,000        |  |  |
| James Wilson   | 16,000                                 | 16,000         |  |  |
| Mr Mark Doolan | 16,000                                 | 16,000         |  |  |
|                | Redeemable ordinary shares of £ 1 each |                |  |  |
|                | 31 December 2005                       | 1 January 2005 |  |  |
| Robert McKay   | -                                      | •              |  |  |
| James Wilson   | -                                      | •              |  |  |
| Mr Mark Doolan | -                                      | -              |  |  |
|                |  |                |  |  |

Ordinary shares of £ 1 each

|                | Deferred ordinary shares of £ 1 each |                |  |  |
|----------------|--------------------------------------|----------------|--|--|
|                | 31 December 2005                     | 1 January 2005 |  |  |
| Robert McKay   | 167,176                              | 167,176        |  |  |
| James Wilson   | -                                    | -              |  |  |
| Mr Mark Doolan | <u>-</u>                             | _              |  |  |

None of the directors have any interest in the shares of the company's subsidiary.

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that William Duncan & Co. be reappointed as auditors of the company will be put to the Annual General Meeting.

### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

#### **Directors' responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgements and estimates that are reasonable and prudent;
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

James Wilson

Director

30 March 2006

### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF WALLACE MCDOWALL LIMITED

We have audited the financial statements of Wallace McDowall Limited for the year ended 31 December 2005 set out on pages 5 to 19. These financial statements have been prepared in accordance with the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the directors and auditors

As described in the Statement of Directors' Responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records or if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE SHAREHOLDERS OF WALLACE MCDOWALL LIMITED

#### Opinion

In our opinion the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

William Duncan & Co.
Chartered Accountants
Registered Auditor

30 Miller Road

Ayr

KA7 2AY

30 March 2006

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2005

|  | Notes | 2005<br>£                              | 2004<br>£   |
|--|-------|--|-------------|
| Turnover                                     | 2     | 4,366,268                              | 3,846,328   |
| Cost of sales                                |       | (3,478,944)                            | (3,138,000) |
| Gross profit                                 |       | 887,324                                | 708,328     |
| Distribution costs                           |       | (327,735)                              | (191,993)   |
| Administrative expenses                      |       | (306,478)                              | (316,013)   |
| Other operating income                       |       | 12,348                                 | 23,000      |
| Operating profit                             | 3     | 265,459                                | 223,322     |
| Other interest receivable and similar        |       |  |             |
| income                                       | 4     | 1,822                                  | 1,079       |
| Interest payable and similar charges         | 5     | (139,690)                              | (171,341)   |
| Profit on ordinary activities before         |       | · · · · · · · ·                        |             |
| taxation                                     |       | 127,591                                | 53,060      |
| Tax on profit on ordinary activities         | 6     | (30,176)                               | (439)       |
| Drofit on audinous activities of             |       | ************************************** | -           |
| Profit on ordinary activities after taxation | 17    | 97,415                                 | 52,621      |
| ***************************************      | "     | 97,413                                 | <u> </u>    |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEET AS AT 31 DECEMBER 2005

|   |       | 20          | 005       | 20          | 004       |
|---|-------|-------------|-----------|-------------|-----------|
|   | Notes | £           | £         | £           | £         |
| Fixed assets  |       |             |           |             |           |
| Tangible assets   | 7     |             | 1,673,903 |             | 1,651,009 |
| Investments   | 8     |             | 100       |             | 100       |
|   |       |             | 1,674,003 |             | 1,651,109 |
| Current assets  |       |             |           |             |           |
| Stocks  | 9     | 364,044     |           | 279,304     |           |
| Debtors   | 10    | 1,019,788   |           | 937,205     |           |
| Cash at bank and in hand                                |       | 42,809      |           | 35,233      |           |
|   |       | 1,426,641   |           | 1,251,742   |           |
| Creditors: amounts falling due within one year          | 11    | (1,915,684) |           | (1,789,414) |           |
| Net current liabilities                                 |       | 7           | (489,043) |             | (537,672) |
| Total assets less current liabilities                   |       |             | 1,184,960 |             | 1,113,437 |
| Creditors: amounts falling due after more than one year | 12    |             | (610,640) |             | (693,278) |
| Provisions for liabilities and charges                  | 13    |             | (100,450) |             | (70,931)  |
| Accruals and deferred income                            | 14    |             | (70,728)  |             | (43,502)  |
|   |       |             | 403,142   | ,           | 305,726   |
| Capital and reserves                                    |       |             |           |             |           |
| Called up share capital                                 | 16    |             | 547,176   |             | 547,176   |
| Revaluation reserve                                     | 17    |             | 42,494    |             | 43,438    |
| Profit and loss account                                 | 17    |             | (186,528) |             | (284,888) |
| Shareholders' funds - equity interests                  | 18    |             | 403,142   |             | 305,726   |

The financial statements were approved by the Board on 30 March 2006

Robert McKay Mobal In Char Director

James Wilson
Director

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# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2005

|  | £           | 2005<br>£ | £           | 2004<br>£ |
|--|-------------|-----------|-------------|-----------|
|  | -           | ·         | _           |           |
| Net cash inflow from operating activities        |             | 430,858   |             | 216,490   |
| Returns on investments and servicing of          |             |           |             |           |
| finance  | 4.000       |           | 4.070       |           |
| Interest received                                | 1,822       |           | 1,079       |           |
| Interest paid                                    | (112,086)   |           | (147,940)   |           |
| Interest element of finance lease rentals        | (27,604)    |           | (23,401)    |           |
| Net cash outflow for returns on investments      |             |           |             |           |
| and servicing of finance                         |             | (137,868) |             | (170,262) |
| Capital expenditure                              |             |           |             |           |
| Payments to acquire tangible assets              | (144,915)   |           | (9,302)     |           |
| Receipts from sales of tangible assets           | 12,500      |           | 70,000      |           |
|  | <del></del> |           |             |           |
| Net cash (outflow)/inflow for capital            |             |           |             |           |
| expenditure                                      |             | (132,415) |             | 60,698    |
| Acquisitions and disposals                       |             |           |             |           |
| Purchase of subsidiary undertakings (net of cash |             |           |             |           |
| acquired)  | _           |           | (100)       |           |
|  |             |           |             |           |
| Net cash outflow for acquisitions and            |             |           |             |           |
| dìsposals  |             | -         |             | (100)     |
| Net cash inflow before management of liquid      |             |           |             |           |
| resources and financing                          |             | 160,575   |             | 106,826   |
| Financing  |             |           |             |           |
| New long term bank loan                          | -           |           | 332,000     |           |
| Other new long term loans                        | 50,000      |           | 48,501      |           |
| Other new short term loans                       | 59,271      |           | 170,950     |           |
| Government grant received                        | 80,000      |           | ~           |           |
| Repayment of long term bank loan                 | (16,600)    |           | (297,500)   |           |
| Repayment of other long term loans               | (28,721)    |           | (13,841)    |           |
| Capital element of hire purchase contracts       | (234,677)   |           | (332,611)   |           |
| Net cash outflow from financing                  |             | (90,727)  | <del></del> | (92,501)  |
|  |             |           |             |           |

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2005

| 1 | Reconciliation of operating profit to net activities | 2005                  | 2004        |                            |                     |
|---|--|-----------------------|-------------|----------------------------|---------------------|
|   |  |                       |             | £                          | £                   |
|   | Operating profit                                     |                       |             | 265,459                    | 223,322             |
|   | Depreciation of tangible assets                      |                       |             | 230,956                    | 264,576             |
|   | Loss/(profit) on disposal of tangible assets         |                       |             | 496                        | (8,280)             |
|   | Increase in stocks                                   |                       |             | (84,740)                   | (120,041)           |
|   | Increase in debtors                                  |                       |             | (82,583)                   | (193,051)           |
|   | Increase in creditors within one year                |                       |             | 154,044                    | 89,408              |
|   | Movement on grant provision                          |                       |             | (52,774)                   | (39,444)            |
|   | Net cash inflow from operating activities            | 5                     |             | 430,858                    | 216,490             |
| 2 | Analysis of net debt                                 | 1 January 2005        | Cash flow   | Other non-<br>cash changes | 31 December<br>2005 |
|   |  | £                     | £           | · £                        | £                   |
|   | Net cash:  |                       |             |                            |                     |
|   | Cash at bank and in hand                             | 35,233                | 7,576       | -                          | 42,809              |
|   | Bank overdrafts                                      | (92,041)              | 62,272      | -                          | (29,769)            |
|   |  | (56,808)              | 69,848      | -                          | 13,040              |
|   | Bank deposits  | -                     |             | -                          | -                   |
|   | Debt:  |                       |             |                            |                     |
|   | Finance leases                                       | (554,404)             | 112,747     | -                          | (441,657)           |
|   | Debts falling due within one year                    | (738,542)             | (92,382)    | -                          | (830,924)           |
|   | Debts falling due after one year                     | (346,263)             | (289)       |                            | (346,552)           |
|   |  | (1,639,209)           | 20,076      | -                          | (1,619,133)         |
|   | Net debt   | (1,696,017)           | 89,924      | -                          | (1,606,093)         |
| _ |  |                       |             |                            |                     |
| 3 | Reconciliation of net cash flow to move              | ment in net debt      |             | 2005<br>£                  | 2004<br>£           |
|   | Increase in cash in the year                         |                       |             | 69,848                     | 14,325              |
|   | Cash outflow/(inflow) from decrease/(increase        | ase) in debt and leas | e financing | 20,076                     | (453,823)           |
|   | Movement in net debt in the year                     |                       |             | 89,924                     | (439,498)           |
|   | Opening net debt                                     |                       |             | (1,696,017)                | (1,256,519)         |
|   | Closing net debt                                     |                       |             | (1,606,093)                | (1,696,017)         |

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards, which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold

2% straight line

Leasehold Improvements

over the term of the lease

Plant and machinery

15-33.3% reducing balance

Motor vehicles

20% reducing balance

#### 1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.7 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value.

#### 1.8 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.9 Deferred taxation

Deferred taxation is provided in respect of the tax effect of all timing differences at the rates of tax expected to apply when the timing differences reverse, with the exception of the timing difference arising on industrial buildings which is not expected to reverse within the foreseeable future.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

#### 1 Accounting policies

(continued)

#### 1.10 Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

| 3 | Operating profit                                 | 2005        | 2004    |
|---|--|-------------|---------|
|   |  | £           | £       |
|   | Operating profit is stated after charging:       |             |         |
|   | Depreciation of tangible assets                  | 230,956     | 264,576 |
|   | Loss on disposal of tangible assets              | 496         | _       |
|   | Operating lease rentals                          | 30,000      | 20,000  |
|   | Auditors' remuneration                           | 4,500       | 3,900   |
|   | and after crediting:                             |             |         |
|   | Profit on disposal of tangible assets            | <u> </u>    | (8,280) |
|   |  | <del></del> |         |
| 4 | Investment income                                | 2005        | 2004    |
|   |  | £           | £       |
|   | Bank interest                                    | 1,822       | 1,079   |
|   |  |             |         |
| 5 | Interest payable                                 | 2005        | 2004    |
|   |  | £           | £       |
|   | On bank loans and overdrafts                     | 80,114      | 76,825  |
|   | Lease finance charges and hire purchase interest | 59,576      | 94,516  |
|   |  | 139,690     | 171,341 |
|   |  |             |         |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

| Taxation   | 2005<br>£ | 2004<br>£ |
|--|-----------|-----------|
| Domestic current year tax  | 2         |           |
| U.K. corporation tax   | 657       | -         |
| Current tax charge   | 657       | •         |
| Deferred tax   |           |           |
| Deferred tax charge credit current year  | 29,519    | 439       |
|  | 30,176    | 439       |
| Factors affecting the tax charge for the year  |           |           |
| Profit on ordinary activities before taxation  | 127,591   | 53,060    |
| Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 19.00% (2004: 19.00%) | 24,242    | 10,081    |
| Effects of:  |           |           |
| Non deductible expenses  | (21,937)  | 1,855     |
| Depreciation not reflected in deferred tax   | 17,855    | 7,280     |
| Tax losses utilised  | (18,685)  | (19,011)  |
| Other tax adjustments  | (818)     | (205)     |
|  | (23,585)  | (10,081)  |
| Current tax charge   | 657       | -         |

If provision were to be made for deferred taxation on the basis of the full potential liability, the tax charge for the year would increase by £ nil (2004: £ 1,647).

The company has estimated losses of £ nil (2004: £ 98,000) available for carry forward against future trading profits.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

| 7 | Tangible fixed assets |               |           |           |              |             |
|---|-----------------------|---------------|-----------|-----------|--------------|-------------|
|   |                       | Land and      | Leasehold | Plant and | Motor        | Total       |
|   |                       | -             | mprovemen | machinery | vehicles     |             |
|   |                       | Freehold<br>£ | ts<br>£   | £         | £            | £           |
|   | Cost or valuation     | ~             | ~         | ~         | ~            | ~           |
|   | At 1 January 2005     | 490,980       | 11,125    | 2,326,730 | 128,082      | 2,956,917   |
|   | Additions             | · -           | 77,180    | 164,959   | 24,707       | 266,846     |
|   | Disposals             | -             | (11,125)  | (13,857)  | -            | (24,982)    |
|   | At 31 December 2005   | 490,980       | 77,180    | 2,477,832 | 152,789      | 3,198,781   |
|   | Depreciation          |               |           |           | <del>-</del> |             |
|   | At 1 January 2005     | 37,589        | 5,365     | 1,246,024 | 16,930       | 1,305,908   |
|   | On disposals          | -             | (5,921)   | (6,065)   | -            | (11,986)    |
|   | Charge for the year   | 9,396         | 11,294    | 184,332   | 25,934       | 230,956     |
|   | At 31 December 2005   | 46,985        | 10,738    | 1,424,291 | 42,864       | 1,524,878   |
|   | Net book value        |               |           |           | <del></del>  |             |
|   | At 31 December 2005   | 443,995       | 66,442    | 1,053,541 | 109,925      | 1,673,903   |
|   | At 31 December 2004   | 453,391       | 5,760     | 1,080,706 | 111,152      | 1,651,009   |
|   |                       | =             |           |           |              | <del></del> |

Included above are assets held under finance leases or hire purchase contracts as follows:

|                                  | Plant and machinery | Motor vehicles | Total   |
|----------------------------------|---------------------|----------------|---------|
|                                  | £                   | £              | £       |
| Net book values                  |                     |                |         |
| At 31 December 2005              | 437,502             | 109,927        | 547,429 |
|                                  |                     |                |         |
| At 31 December 2004              | 753,194             | 111,158        | 864,352 |
|                                  |                     | <del> </del>   |         |
| Depreciation charge for the year |                     |                |         |
| At 31 December 2005              | 71,559              | 25,938         | 97,497  |
| At 31 December 2004              | 191,961             | 16,925         | 208,886 |
|                                  |                     |                |         |

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

| 8 | Fixed | asset | investme | ents |
|---|-------|-------|----------|------|
|---|-------|-------|----------|------|

Shares in subsidiary undertakings

Cost or valuation

10

At 1 January 2005 & at 31 December 2005

100

Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

| Company                 | Country of registration or | Shares held |     |
|-------------------------|----------------------------|-------------|-----|
|                         | incorporation              | Class       | %   |
| Subsidiary undertakings |                            |             |     |
| SPS (Ayr) Limited       | Scotland                   | Ordinary    | 100 |

These financial statements refer only to Wallace McDowall Ltd as the group is permitted not to prepare consolidated accounts by reason of its size under section 248 of The Companies Act 1985. The subsidiary company's accounting reference date is 31 December 2005.

| 9 | Stocks and work in progress   | 2005<br>£ | 2004<br>£ |
|---|-------------------------------|-----------|-----------|
|   | Raw materials and consumables | 197,880   | 165,803   |
|   | Work in progress              | 166,164   | 113,501   |
|   |                               | 364,044   | 279,304   |
|   |                               |           | <u> </u>  |

| Debtors                        | 2005      | 2004    |
|--------------------------------|-----------|---------|
|                                | £         | £       |
| Trade debtors                  | 879,132   | 840,376 |
| Other debtors                  | 55,314    | 47,679  |
| Prepayments and accrued income | 85,342    | 49,150  |
|                                | 1,019,788 | 937,205 |
|                                |           | =====   |

The company's debtors are subject to a factoring arrangement.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

| 11 | Creditors: amounts falling due within one year                   | 2005      | 2004      |
|----|--|-----------|-----------|
|    |  | £         | £         |
|    | Bank loans and overdrafts  | 860,693   | 830,583   |
|    | Net obligations under finance leases and hire purchase contracts | 177,569   | 207,389   |
|    | Trade creditors  | 680,117   | 609,792   |
|    | Corporation tax  | 657       | -         |
|    | Other taxes and social security costs                            | 71,457    | 61,797    |
|    | Other creditors  | 1,244     | 32,122    |
|    | Accruals and deferred income                                     | 123,947   | 47,731    |
|    |  | 1,915,684 | 1,789,414 |
|    | Debt due in one year or less                                     | 66,311    | 61,921    |

The aggregate amount of creditors for which security has been given amounted to £1,038,262 (2004-£1,066,693).

Bank loans and overdrafts includes £764,613 (2004 - £705,342) in respect of factoring advances.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

| 12 | Creditors: amounts falling due after more than one year                   | 2005<br>£   | 2004<br>£ |
|----|---|-------------|-----------|
|    | Bank loans  | 282,200     | 298,800   |
|    | Other loans   | 64,352      | 47,463    |
|    | Net obligations under finance leases and hire purchase contracts          | 264,088     | 347,015   |
|    |   | 610,640     | 693,278   |
|    | Analysis of loans  Not wholly repayable within five years by instalments: | 149,400     | 166,000   |
|    | The wholly repayable within two years by motaline ite.                    | 143,400     | 100,000   |
|    | Wholly repayable within five years  | 1,028,076   | 918,805   |
|    |   | 1,177,476   | 1,084,805 |
|    | Included in current liabilities   | (830,924)   | (738,542) |
|    |   | 346,552     | 346,263   |
|    | Instalments not due within five years                                     | 149,400     | 166,000   |
|    |   |             |           |
|    | Loan maturity analysis In more than one year but not more than two years  | 62,136      | 64,227    |
|    | In more than two years but not more than five years                       | 135,016     | 116,036   |
|    | In more than five years   | 149,400     | 166,000   |
|    |   | <del></del> |           |

Bank of Scotland, Ayrshire Development Fund Limited and West of Scotland Loan Fund Limited hold the following security over their respective loans provided:

Standard security over the factory premises and ground at 18/20 York Street, Ayr. Bond & Floating charge over the whole company assets and undertaking.

Bank of Scotland Loan repaid at £33,200 p.a., with interest charged at 2% over the bank's base rate.

Ayrshire Development Fund Limited Ioan 1, repaid at £14,095 p.a., with interest charged at 3.5% over the company's base rate. Ayrshire Development Fund Limited Ioan 2, repaid at £16,932 p.a., with interest charged at 3.5% over the company's base rate.

West of Scotland Loan Fund Limited repaid at £12,500 p.a., with interest charged at 2% over the bank's base rate.

| Net obligations under finance leases and hire purchase contracts |         |         |
|--|---------|---------|
| Repayable within one year  | 177,569 | 207,389 |
| Repayable between one and five years                             | 264,088 | 347,015 |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

| 12 | Creditors: amounts falling due after more than one year                             |             | (continued)                    |
|----|---|-------------|--------------------------------|
|    |   | 441,657     | 554,404                        |
|    | Included in liabilities falling due within one year                                 | (177,569)   | (207,389)                      |
|    |   | 264,088     | 347,015                        |
|    | The aggregate amount of creditors for which security has been given amou £693,278). | nted to £61 | 0,640 (2004 -                  |
| 13 | Provisions for liabilities and charges  |             |                                |
|    |   |             | Deferred tax<br>liability<br>£ |
|    | Balance at 1 January 2005   |             | 70,931                         |
|    | Profit and loss account   |             | 29,519                         |
|    | Balance at 31 December 2005   |             | 100,450                        |
|    | Balance di o i Beternber 2000   |             |                                |
|    | The deferred tax liability is made up as follows:                                   |             |                                |
|    |   | 2005        | 2004                           |
|    |   | £           | £                              |
|    | Accelerated capital allowances  | 100,450     | 85,816                         |
|    | Tax losses available  | -           | (14,885)                       |
|    | . •   | 100,450     | 70,931                         |
|    |   |             | <del></del>                    |
| 14 | Accruals and deferred income  |             |                                |
|    |   |             | Government<br>grants<br>£      |
|    | Balance at 1 January 2005   |             | 43,502                         |
|    | Grants received during the year   |             | 80,000                         |
|    | Amortisation in the year  |             | (52,774)                       |
|    | Balance at 31 December 2005   |             | 70,728                         |
|    |   |             |                                |

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

| 15 | Pension costs                                     |             |           |
|----|---|-------------|-----------|
|    | Defined contribution                              |             |           |
|    |   | 2005<br>£   | 2004<br>£ |
|    | Contributions payable by the company for the year | 22,137      | 22,391    |
| 16 | Share capital                                     | 2005<br>£   | 2004<br>£ |
|    | Authorised  |             |           |
|    | 646,277 Ordinary shares of £1 each                | 646,277     | 646,277   |
|    | 89,270 Redeemable ordinary shares of £1 each      | 89,270      | 89,270    |
|    | 167,176 Deferred ordinary shares of £1 each       | 167,176<br> | 167,176   |
|    |   | 902,723     | 902,723   |
|    | Allotted, called up and fully paid                |             |           |
|    | 320,000 Ordinary shares of £1 each                | 320,000     | 320,000   |
|    | 60,000 Redeemable ordinary shares of £1 each      | 60,000      | 60,000    |
|    | 167,176 Deferred ordinary shares of £1 each       | 167,176     | 167,176   |
|    |   | 547,176     | 547,176   |

No dates have been fixed for the redemption of the redeemable ordinary shares. A cash premium is payable on redemption, the amount depending on the period since the date of issue of the shares. The income rights of the redeemable ordinary shares rank pari passu with the ordinary shares until the date of redemption. On a return of assets on liquidation or capital reduction or otherwise, the assets of the company remaining after payment of its liabilities shall be distributed equally to the holders of the redeemable ordinary shares on a pari passu basis with the holders of the ordinary shares pro rata according to the number of shares held.

The deferred ordinary shares do not carry any rights to participate in any profits of the company.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

| 17 | Statement of movements on reserves                           |             |             |
|----|--|-------------|-------------|
|    |  | Revaluation | Profit and  |
|    |  | reserve     | loss        |
|    | •  |             | account     |
|    |  | £           | 3           |
|    | Balance at 1 January 2005                                    | 43,438      | (284,887)   |
|    | Retained profit for the year                                 | -           | 97,415      |
|    | Transfer from revaluation reserve to profit and loss account | (944)       | 944         |
|    | Balance at 31 December 2005                                  | 42,494      | (186,528)   |
| 18 | Reconciliation of movements in shareholders' funds           | 2005        | 2004        |
|    |  | 3           | £           |
|    | Profit for the financial year                                | 97,415      | 52,621      |
|    | Opening shareholders' funds                                  | 305,726     | 253,105     |
|    | Closing shareholders' funds                                  | 403,142     | 305,726     |
|    | -<br>-   | <del></del> | <del></del> |

#### 19 Financial commitments

At 31 December 2005 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2006:

|    |   | Land and buildings |             |
|----|---|--------------------|-------------|
|    |   | 2005               | 2004        |
|    |   | £                  | £           |
|    | Operating leases which expire:                          |                    |             |
|    | Between two and five years                              | 75,000             | 20,000      |
|    | ·   | <del></del> -      | <del></del> |
| 20 | Directors' emoluments                                   | 2005               | 2004        |
|    |   | £                  | £           |
|    | Emoluments for qualifying services                      | 116,250            | 111,475     |
|    | Company pension contributions to money purchase schemes | 7,119              | 6,334       |
|    |   | 123,369            | 117,809     |
|    |   |                    |             |

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 2 (2004 - 2).

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2005

#### 21 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was:

|                                      | 2005<br>Number | 2004<br>Number |
|--------------------------------------|----------------|----------------|
| Number of employees - Production     | 77             | 64             |
| Number of employees - Administration | 3              | 3              |
| Number of employees - Technical      | 4              | 4              |
| Number of employees - Sales          | 5              | 7              |
|                                      | 89             | 78             |
| Employment costs                     | 2005           | 2004           |
|                                      | £              | £              |
| Wages and salaries                   | 1,506,303      | 1,300,891      |
| Social security costs                | 144,320        | 124,006        |
| Other pension costs                  | 22,137         | 22,391         |
|                                      | 1,672,760      | 1,447,288      |
|                                      |                |                |

#### 22 Control

Robert McKay owns 80% of the ordinary shares in the company and as such is the controlling shareholder. James Wilson, Mark Doolan, Jim Gillies and Alistair Simond each own 5% of the ordinary shares.

#### 23 Related party transactions

Wallace McDowall Limited holds 100% of the share capital of SPS (Ayr) Limited. During the year to 31 December 2005 Wallace McDowall Limited made sales totalling £36,400 to SPS (Ayr) Limited, of which £5,679 is an outstanding debtor at 31 December 2005. Wallace McDowall Limited also made purchases to the value of £350 from SPS (Ayr) Limited, of which £Nil is an outstanding creditor at 31 December 2005.

Included within 'Other Debtors' is an amount of £54,314 due from SPS (Ayr) Limited which is interest free and has no set repayment terms.