ARNOLD CLARK FINANCE SIMITED

Directors Report

The Directors submit their Annual Report and the audited accounts of the Company for the year ended 31st December, 1978.

Details of the Directors and of their Shareholdings in the Company, which is a subsidiary of Arnold Clark Automobiles Limited were as follows:-

Name of Director	No. of Shares
John A. Clark	980
W. Dunter	. 6

There were no changes in the above particulars during the year.

The Company's principal activity during the year comprised the hiring of motor vehicles.

The Turnover of the Company was £1,758,688 (1977 £1,052,935) representing Hire Charges relative to the year and no part of this was earned abroad.

Profits before Taxation were £472,071 from which there has been transferred to Taxation Equalisation Reserve £237,000 (Note 1) leaving a balance of £235,071 available for distribution. The Directors recommend that no dividend be paid and this balance be added to the balance brought forward of £592,572 giving £827,643 to be carried forward.

The Director retiring by rotation is Mr. W. Hunter who, being eligible, offers himself for re-election.

In accordance with Section 14 of the Companies Act 1976, a resolution proposing the re-appointment of Messrs. John Gray and Company, Chartered Accountants, Lynton House, 13 Brown Street, Port Glasgow as Auditors of the Company will be put to the Annual General Meeting.

By Orde · of the Board

Secretary.

87 Bothwell Street, GLASGOW.

8th May, 1979.

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ARNOLD CLARK FINANCE LIMITED

Profit and Loss Account for the year ended 31st December, 1978

1977

£630,878	Trading Profit for the year before charging the following:-	.•	£l,	,094,271
£258,266	Depreciation	£554 , 672		
14,289	Interest	146,537		
2,650	Auditors Remuneration	2,650		•
£275,205		£703,859		
224,726	Less: Gain on sale of Vehicles	81,659		
£ 50,479			•	622,200
£580,399	Net Profit before Taxation		£	472,071
,	U.K. Corporation Tax on Profits for Year (Note 1)			
302,600	Transfer to Taxation Equalisation Reserve			237,000
£27: 399	Profit for Year after Taxation		€	235,071
314,173	Balance brought forward			592,572

		
£592,572	Balance carried forward	€ 827,643

ARNOLD CLARK FINANCE LIMITED

Balance Sheet as at 31st December, 1978

19	77

£l	,877,203	Fixed Assets - As per Appendix 1			£3,	,451,510
•	40 (20	Current Assets	0	777 844		
£	42,610	, , , , , , , , , , , , , , , , , , , ,	£	111,544 695,730		
_	57,919	cash in bank and on hand	****	097,190		
£	100,529					807,274
£l	,977,732	TOTAL ASSETS			£4,	,258,784
		Less: Current Liabilities				
£	63,088		£	161,204		•
	3,099	Directors Loan Account		1,599		
	17,571	Contract-Hire Instalments Paid in advance		41,681		
	155,480	Hire Purchase outstanding	1	,738,461		
	300,000	Bank Overdraft (Note 4)		300,000		
£	539,238		_		2	,242,945
£1	.,438,494	NET ASSETS			£2	,015,839
		Share Capital and Reserves				
		Share Capital				
_	75 222	Authorised, Issued and Fully Paid			•	75 600
£	15,000	•			£	15,000
	E02 E72	Reserves Profit and Loss Account				827,643
_	592,572	FIGIII and loss account			_	
£	607,572				£	842,643
	632,600	Taxation Equalisation Reserve				869,600
	15,000	Loan - A. Clark's West End Motors Limited				15,000
	183,322	Amount Due to Arnold Clark Automobiles Ltd	<u>1</u>			288,596

Director

Director

£1,438,494

£2,015,839

ARNOLD CLARK FINANCE LIMITED Year ended 31st December, 1978 Appendix 1 and Notes on Accounts

Appendix 1 Fixed Assets Motor Vehicles on Contract Hire and Hire Drive (Note 5)

		Cost <u>Price</u>	Aggregate Depreciation	Written <u>Down Value</u>
As at 31st De	ecember, 1977	£2,173,637	£296 , 434	£1,877,203
Purchased Du	ring Year	3,272,383	-	3,272,383
		£5,446,020	£296,434	£5,149,586
Sold During	Year	1,258,857	115,453	1,143,404
		£4,187,163	£180,981	£4,006,182
Depreciation	for Year	-	554,672	554,672
		£4,187,163	£735,653	£3,451,510
Note 2	Sundry Credit to A. Clark's to Arnold Cla	West End Motor	e sum of £31,891 s Limited, £6,140 mited and £6,229	(1977 £3,502) du
Note 3 1977	,	Sundry Debtor		
£ 2,202 ··	Hire Purchase	: Instalments du	e but unpaid	£ 2,202
2,202	Less: Provis	ion for Bad Deb	ts	2,202
£ -				€ -
&E7 474	Condens Dabban	a and Proposed (hommon	£100 530

£ 2,202	•.	Hire Purchase Instalments due but unpaid	£ 2,202	
2,202		Less: Provision for Bad Debts	2,202	
£ -				£ -
£51,434		Sundry Debtors and Prepaid Charges	£122,532	
8,824		Less: Provision for Bad Debts	10,988	
£42,610		•		111,544
£42,610				£111,544

- Note 4 This overdraft is secured by a Standard Security over Heritable Property owned by the Company's Holding Company. It is also guaranteed by the Holding Company.
- Note 5 Depreciation has been charged on vehicles placed on Contract Hire at a rate of 25% per annum on a reducing balance basis from the date of purchase of each vehicle.

ARNOLD CLARK FINANCE LIMITED Statement of Source and Application of Funds

<u> 1977</u>

		Source of Funds				
£	580,399	Profit before Tax			£	472,071
		Adjustment for items not involving the movement of Funds:-				
	258,266	Depreciation				554,672
£	838,665	Total Generated from Operations			£l	,026,743
		Funds from Other Sources				
	785,196	Sales of Fixed Assets	•		1	,143,404
£l	,623,861				£2	,170,147
		Application of Funds				
1	,994,451	Purchase of Fixed Assets			3	,272,383
(£	370,590)				(£1	,102,236)
=						
		Increase (Decrease) in Working Capital				
(£	5,013)	Increase/Decrease in Debtors	£	58,934		
(350,255)	Increase/Decrease in Cash and Bank Balance	98	637,811		
(4,679)	Increase in Creditors	(98,116)		
	~	Decrease in Directors Loan Account		1,500		
	39 , 531	Increase/Decrease in Contract Hire Instalments paid in Advance	(24,110)		
(101,347)	Increase in Hire Purchase Creditor	(1,582,981)		
	51,173	Increase/Decrease in amount owing to Holding Company	(105,274)		
-	······································			•		
(£	370,590)				(£]	1,102,236)

PORT GLASGOW - 8th May, 1979.

In our opinion, the foregoing Balance Sheet and Profit and Loss Account have been properly prepared in accordance with the provisions of the Companies Acts 1948 and 1967 and give respectively a true and fair view of the State of affairs of Arnold Clark Finance Limited as at 31st December, 1978 and of the Profit for the year ended on that date.

CHARTERED ACCOUNTANTS