PITLOCHRY FESTIVAL SOCIETY LIMITED COMPANY NO. 29243

ACCOUNTS AT 31ST OCTOBER 1995

MOIR WOOD & CO., CHARTERED ACCOUNTANTS AND REGISTERED AUDITORS PERTH





TRUSTEES' ANNUAL REPORT
TO THE FORTY SECOND ANNUAL GENERAL
MEETING OF MEMBERS

Page 1

The Governors submit their Report and Accounts for the year ended 30th November 1995.

The Pitlochry Festival Society Limited is a company limited by guarantee and not having a share capital; it is governed by and in accordance with the Memorandum and Articles of Association.

Hon. Patrons

Major Sir David H. Butter, K.C.V.O. M.C I.A. Duncan Miller, C.B.E., M.C., J.P.

Governors

A.W. Barbour, Esq., C.B.E.

J.C.F. Cameron, Esq.,

N.K.P. Jamieson, Esq., (Resigned 30/5/95)

J.S. MacKay, Esq.,

P.B. Mackenzie-Ross, Esq.,

E.J. Penker, Esq., A.G. Thomson, Esq., Miss M. Marquis, M.B.E.

Nominated by

Perth & Kinross Council

A. Murray, Esq., G.C. Hallewell, Esq., W.G. Falconer, Esq.,

Mrs. K. Scott Mrs. M. Archibald W.S. Courts, Esq.,

Nominated by

Scottish Arts Council

W.R. Douglas, Esq., W.S.,

M. Heller, Esq.,

Secretaries and Solicitors

Messrs. J. & H. Mitchell, W.S.,

51 Atholl Road,

Pitlochry.

Perthshire. PH16 5BU

Auditors

Moir Wood & Co., C.A., 3 Kinnoull Street Perth. PH1 5EW

Bankers

Bank of Scotland 76 Atholl Road Pitlochry,

Perthshire. PH16 5BW

Registered Office

Pitlochry Festival Theatre,

Pitlochry,

Perthshire. PH16 5DR

Charities Registered Number

38779

Company Registered Number

29243

Objects of the Charity

The principal activity of the Society has been the promotion of the Performing Arts at the Pitlochry Festival Theatre. The theatre plays a major role in the provision of drama in Scotland as well as making a substantial contribution to the economic wellbeing of Highland Perthshire.

TRUSTEES' ANNUAL REPORT
TO THE FORTY SECOND ANNUAL
GENERAL MEETING OF MEMBERS (Cont'd)

Review of the development, activities and achievements of the charity

Review of the transactions and financial position of the charity

The format of presenting seven plays in the season, one of which is a new play and five of which are in the repertoire before the end of May, is now well established and continues to be successful.

The loss for the year ended 31st October 1995 amounted to £45,350. This loss has been transferred to the general fund. The governors are concerned at the level of year. the Apart for improvements in operating efficiency they are hopeful that, as explained in Note 24, continued and improved support by grant aiding bodies will be made available in the year ending 31st October 1996 to achieve its company the to enable objectives as set out above.

Pitlochry Theatre Company Limited is a wholly owned subsidiary which operates the Society's bar and catering business. Profits made during the year of £29,498 were remitted to Pitlochry Festival Society Limited by deed of covenant. The attached accounts incorporate the results of Pitlochry Theatre Company Limited; Note 20 sets out the group statement of financial activities.

The fixed assets of the charity are all held to allow the charitable objectives of the company to be met.

It is with considerable regret that the governors note the death of the Honorary President, His Grace the Duke of Atholl. The governors wish to acknowledge the contribution made by His Grace the Duke of Atholl to the Pitlochry Festival Society over the years.

J.S. MacKay and A.G. Thomson retire as governors and, being eligible, offer themselves for re-election. On 31st March 1996 Mrs. K. Scott, Mrs. M.Archibald and W.S. Courts retired from the Board of Governors and on 1st April 1996 J. Culliven, D. Cumming and Mrs. E. Howie were elected to the Board of Governors.

In accordance with Section 384 of the Companies Act 1985, a Resolution to re-appoint Moir Wood & Co., C.A., as Auditors of the Company will be proposed at the Annual General Meeting.

BY ORDER OF THE BOARD

Tannitabell 3/7/96

J. & M. MITCHELL Secretaries

Date:

STATEMENT OF GOVERNORS RESPONSIBILITIES

Company law requires the governors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the governors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The governors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

We have audited the financial statements on pages 5 to 15. The Accounts have been prepared under the historical cost convention, as modified by the revaluation of certain tangible fixed assets, and the accounting policies set out on page 8.

Respective responsibilities of Governors and Auditors

As described on page 3 the company's governors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on these statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the governors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Fundamental Uncertainty

In forming our opinion we have considered the adequacy of the disclosures made in the financial statements concerning the continued support of grant aiding bodies. The financial statements have been prepared on a going concern basis the validity of which depends on the continued support of grant aiding bodies being available. The financial statements do not include any adjustments that would result from discontinuance of support of grant aiding bodies. Details of the circumstances relating to this fundamental uncertainty are described in Note 24. Our opinion is not qualified in this respect.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31st October 1995 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Moir Wood & Co

MOIR WOOD & CO., Chartered Accountants and Registered Auditors 3 Kinnoull Street Perth Date: 3rd July 1996

GROUP PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST OCTOBER 1995

OLOGE THOUTH IND BODD HOCCONE		•	
TURNOVER		1995 £1,031,142	1994 £1,071,339
GRANTS AND SPONSORSHIP	Note 1	379,730	330,050
OTHER OPERATING INCOME	Note 2	79,189	88,336
Production and Material Costs		£1,490,061 330,355 £1,159,706	£1,489,725 339,094 £1,150,631
Staff Costs Depreciation Operating Expenses	Note 3 £ 875,594 90,788 238,286	1,204,668	£ 850,137 100,911 218,968 £1,170,016
OPERATING LOSS	Note 4	£ (44,962)	£ (19,385)
Interest (Paid) Received	Note 5	(388)	2,309
LOSS FOR YEAR		£ (45,350)	£ (17,076)
Appropriated as follows:			
General Fund		£ (45,350)	£ (17,076)

There were no recognised gains or losses for 1994 or 1995 other than those included in the profit and loss account.

BALANCE	SHEETS	ΔS	ΔT	31 ST	OCTOBER	1995

Group Parent Undertak							
			roup				
		1995	1994	1995	1994		
		£	£	£	£		
FIXED ASSETS							
Tangible Assets	Note 6	£2,607,004	£2,681,605				
Investments	Note 7			3	3		
		62 607 004	£2,681,605				
		£2,007,004	L2,001,003	£2,337,370	£2,072,401		
CURRENT ASSETS							
Stocks	Note 8	£ 26,759	£ 26,150	£ 17,091	£ 19,472		
Debtors	Note 9	43,261	20,068	48,396	32,974		
Cash at Bank and on Ha	nd	17,938	82,366	4,319	60,000		
		£ 87,958					
CONTRACTOR .		£ 07,930	1 120,004	2 05,000	2 112/110		
CREDITORS:							
Amounts falling due	. 10	101 671	171 106	162 001	1/5 01/		
within one year	Note 10	<u>191,671</u>			145,914		
NET CURRENT LIABILITIE	S	£ (103,713)	£ (42,612)	£ $(94,085)$	£ $(33,468)$		
TOTAL ASSETS LESS CURR	ENT						
LIABILITIES		£2,503,291	£2,638,993	£2,503,291	£2,638,993		
		=======	=======	========	=======		
CREDITORS:							
Amounts falling due af			0 017 660	c 200 E00	c 217 660		
more than one year	Note 11	£ 206,506	£ 217,669	£ 206,506	£ 217,009		
ACCRUALS AND DEFERRED	INCOME						
Grants received	Note 12	2,099,593	2,178,782	2,099,593	2,178,782		
	11000	_,,	,	•			
CAPITAL AND RESERVES		00.460	45 070	20.460	41 272		
Revaluation Reserve	Note 13	20,460	41,272	20,460	41,272		
General Fund -				4.5.5.500	001 070		
Unrestricted	Note 14	<u> 176,732</u>	201,270	176,732	201,270		
		£ 197,192	£ 242,542	£ 197,192	£ 242,542		
			£2,638,993	£2,503,291			
		£2,503,291		£2,303,291			
			=======	_=======			

APPROVED BY THE BOARD

G.C. HALLEWELL

Chairman of Governors

m. on for

W.R. DOUGLAS Governor

Date: 3.7.96

PITLOCHRY FESTIVAL SOCIETY LIMITED

GROUP CASH FLOW STATEMENT FOR TH	e year ended 31st o	CTOBER 1995	Page 7
		1995	1994
Net cash outflow from operating activities	Note 17	£ (58,717)	£ (31,432)
Returns on Investments and Service Interest Received	cing of Finance	(388)	2,309
Investing Activities Payments to acquire tangible fix Receipts from sale of fixed asse Net cash outflow from investing	ts	£ (16,187) £ (16,187)	466
Financing Capital funding received Decrease in cash and cash equivalents	Note 18	£ (75,292)	£ 5,791 £(112,494)

STATEMENT OF ACCOUNTING POLICIES

ACCOUNTING CONVENTION

The Accounts have been prepared under the historical cost convention, adjusted for revaluation of certain fixed assets, and in accordance with applicable accounting standards. The Accounts include the results of the company's operations which are described in the Governors report and all of which are continuing.

TURNOVER

Turnover represents theatre ticket sales, shop, programme and other front of house activities.

A wholly owned subsidiary undertaking, Pitlochry Theatre Company Limited, operates the Society's bar and catering business and remits its profits to the Society under Deed of Covenant. During the year this amounted to £29,498 (1994 - £23,259).

TANGIBLE FIXED ASSETS

(i) Depreciation is provided on the following assets in equal annual instalments over their estimated useful lives and is calculated on the cost less the estimated residual value of the assets.

The following principal rates are used:

Buildings : 2%

Plant and Machinery : 5% - 25%

(ii) Funds received from Grant aiding bodies and from Donations as a contribution to capital expenditure are credited to the Profit and Loss Account over the estimated useful life of the assets to which they relate.

STOCKS

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving stocks. Cost includes all direct costs.

PENSIONS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company as an independently administered fund. The penison cost charge disclosed in the accounts represents contributions payable by the company to the fund.

PITLOCHRY FESTIVAL SOCIETY LIMITED				Page 9
NOTES TO THE ACCOUNTS AT 31ST OCTOBER 1995				raye J
MOLES TO THE ACCOUNTS AT STAT OCTOBER 1993		1995		1994
NOTE 1 GRANTS AND SPONSORSHIP				
Scottish Arts Council - Revenue	£			231,737
- Other		4,000		4,545
Perth & Kinross District Council - Revenue		76,768		
- Deficit payment		25,000		
Bank of Scotland				8,000
Business Sponsorship		- 000		6,500
Cruden Foundation		5,000	•	2,500
	£	379,730	£	330,050
	=	=======	=	
NOTE 2 OTHER OPERATING INCOME Grants and Donations credited to Profit and Loss Account	£	79,189 ======		88,336 ======
Other income comprises of a release of Capital Deferred Income and Accruals credited to the Profit estimated life of the assets to which they relate.	Gr and	ants and Loss Ad	D	onations from unt over the
NOTE 3 STAFF COSTS Wages, Salaries and Fees to Employees Social Security Costs Other Pension Costs	£	1995 814,900 60,694	£	
	£	875,594	£	850,137
Details of persons employed by the Society during the year are as follows: Permanent Staff 20 (1994 - 20)	Ξ	=======	=	
Permanent Statt 20 (1994 - 20)				

Seasonal Staff 100 (1994 - 100)

Depreciation of tangible fixed assets

This is stated after charging:

- owned by the company

Auditors' Remuneration Governors' emoluments

Interest Received

Overdraft Interest

NOTE 4

NOTE 5 INTEREST

OPERATING LOSS

90,788 £ 100,911

-£

(388)

(388)£

£

£

2,400

(91)

2,309

4,650 4,650

Net Book Value

at 31/10/94

NOTES TO THE ACCOUNTS AT 31ST OCTOBER 1995 (CONT'D)

NOTE 6 TANGIBLE FIXED ASSETS - GROU	P		
	Freehold Land and Buildings	Plant and Machinery	Total
Cost or valuation: At 1/11/94 Additions Disposals At 31/10/95	£2,889,002 - - - £2,889,002	£ 624,621 16,187 (12,793) £ 628,015	£3,513,623 16,187 (12,793) £3,517,017
At 31/10/93	£2,009,002	2 020,013	23,317,017
Aggregate Depreciation: At 1/11/94 Disposals Charge for period At 31/10/95	£ 452,239 53,333 £ 505,572	£ 379,779 (12,793) 37,455 £ 404,441	£ 832,018 (12,793) 90,788 £ 910,013
Net book value at 31/10/95	£2,383,430	£ 223,574	£2,607,004 ======
Net book value at 31/10/94	£2,436,763 =======	£ 244,842	£2,681,605
TANGIBLE FIXED ASSETS - PARE	NT UNDERTAKI Freehold Land and Buildings	NG Plant and Machinery	Total
Cost or valuation: At 1/11/94 Additions Disposals At 31/10/95	£2,889,002 - - £2,889,002	£ 590,207 12,491 (12,793) £ 589,905	£3,479,209 12,491 (12,793) £3,478,907
Aggregate Depreciation: At 1/11/94 Disposals Charge for period	£ 452,239 53,333	£ 354,512 (12,793) 34,243	£ 806,751 (12,793) 87,576
At 31/10/95	£ 505,572	£ 375,962	£ 881,534
Net Book Value at 31/10/95	£2,383,430	£ 213,943	£2,597,373

£2,436,763 £ 235,695 £2,672,458

The freehold land and buildings at 31st October 1995 comprised:

On an historical cost basis, freehold land and buildings would have been included as follows:

Cost £2,868,542 £2,868,542 £2,868,542 Accumulated Depreciation £2,362,970 £2,416,303

NOTE 7
INVESTMENTS

The wholly owned subsidiary undertaking is Pitlochry Theatre Company Limited a company incorporated in Scotland. The called up ordinary share capital of Pitlochry Theatre Company Limited amounts to £3 (1994 - £3).

NOTE 8 STOCKS

Production Materials Front of House Stocks Bar and Catering Stocks	£	1995 8,544 8,547 9,668	Gro £	1994 12,926 6,546 6,678	Pa £	rent Und 1995 8,544 8,547	ert £	aking 1994 12,926 6,546
-	£	26,759	£	26,150	£	17,091	£	19,472
NOTE 9 DEBTORS Amount owed by subsidiary undertaking Trade Debtors Other Debtors	£ - £	588 42,673 43,261	£ _ £	20,068	£ - £	5,723 - 42,673 48,396	£ - £	14,605 18,369 ————————————————————————————————————
	E	43,201	E =	20,000 ======	<i>L</i> =	======	=	======

		1995	rou	р 1994		Parent U	nde	rtaking 1994
NOTE 10 CREDITORS: AMOUNTS FALLING DUE		1990		. 133 1		2330		2331
WITHIN ONE YEAR Trade Creditors	£	55,826	£	46,332	£	54,432	£	45,101
Other Taxes and Social Security Costs Bank Overdraft		56,801 67,881		62,266 57,017 5,581		30,415 67,881 11,163		38,215 57,017 5,581
Loan (Note 11)	£ =	11,163 191,671	£ =	171,196	£	163,891	£	145,914

The bank overdraft is secured by standard securities granted to the Bank of Scotland over the heritable properties.

NOTE	11
TACATA	

CREDITORS: AMOUNTS FALLING DUE

AFTER MORE THAN ONE YEAR

	=	=======	=	======	=	=======		=======
Loan	£	206,506	£	217,669	£	206,506	£	217,669
		1995		1994		1995		1994
	Group Parent					Parent 1	Unde	ertaking

The Society received this Loan from Scottish Enterprise Tayside, interest free; it is repayable as follows:

It is repayable as forfows.			rou	-		Parent Undertaking			
		1995		1994		1995		1994	
Within one year	£	11,163	£	5,581	£	11,163	£	5,581	
Between one and two years		11,163		11,163		11,163		11,163	
Between two and five years		33,489		33,489		33,489		33,489	
After five years		161,854		173,017		161,854		173,017	
	=	======	=	=======	=	=======	==	======	
NOTE 12 ACCRUALS AND DEFERRED INCOME Grants and Donations									
As at 1st November 1994	£2	,178,782	£2	,261,327	£2	,178 ,7 82	£2,	261,327	
Amounts received in year	_			5,791	_	_	_	5,791	
	£2	,178,782	£2	,267,118	£2	2,178,782	£2,	267,118	
Credited to Profit and Loss		70 100		00 226		79,189		88,336	
Account	_	79,189	_	88,336	-	79,109	_	00,550	
As at 31st October 1995	£2	,099,593	£2	,178,782	£2	2,099,593	£2,	.178,782	
	=	======	=	======	=	=======	==	======	

NOTE 13 REVALUATION RESERVE - GROUP AND PARENT UNDERTAKING

	======	======
	£ 20,460	£ 41,272
Gain on Revaluation of Art Collection		20,812
Gain on Revaluation of Land and Buildings - Knockendarroch	£ 20,460	£ 20,460
a : Description of Land and Paildings	1995	1994
TEVALIDATION TENDERVE		

NOTE 14 GENERAL FUND - UNRESTRICTED - GROUP AND PARENT UNDERTAKING General beautiful 1953 with Departions to	1995	1994
Capital transferred in 1953 with Donations to original Theatre Cost now fully written off Accumulated Surplus as at 31st October 1994	£ 67,665 126,417	£ 67,665 143,493
Transfer from Harry Cruden Fund Transfer of revaluation gain on Art Collection Deficit for year	£194,082 7,188 20,812 (45,350)	£211,158 7,188 - (17,076)
_	£176,732	£201,270
NOTE 15 STATEMENT OF RETAINED PROFITS/RESERVES - GROUP AND	PARENT UND 1995	ERTAKING 1994
Retained deficit for period Retained Profits/Reserves at	£(45,350)	£(17,076)
beginning of year	242,542	259,618
Capital and Reserves at end of year	£197,192	£242,542

NOTE 16

REFUNDABLE GRANTS

Certain of the Grant Contributors have required the Society to treat their Grants as partly or wholly refundable in the event of the Theatre Buildings ceasing to be used for the purposes of a Theatre. These Grants amount to £764,000 (1994 - £1,088,642) and are being written off over the estimated useful life of the assets to which they relate.

NOTE 17		
RECONCILIATION OF OPERATING LOSS TO		
NET CASH OUTFLOW FROM OPERATING ACTIVITIES	1995	1994
Operating Loss	£ (44,962)	£ (19,385)
Depreciation Charges	90,788	100,911
Grants written back	(79,187)	(88,336)
Loss on sale of fixed assets	-	1,744
(Increase)/Decrease in stocks	(609)	(11,209)
(Increase)/Decrease in debtors	(23,193)	8,471
(Decrease)/Increase in creditors	(1,554)	(23,628)
		C (21 422)
Net cash outflow from operating activities	£ (58,717)	£ (31,432)
	======	======
NOTE 18		
ANALYSIS OF CHANGES IN CASH AND CASH		
EQUIVALENTS DURING THE YEAR		
Balance at 1/11/94	£ 25,349	£ 13 7, 843
Net cash outflow	(75,292)	<u>(112,494</u>)
	£ (49,943)	£ 25,349
Balance at 31/10/95	L (47, 343)	=======

31st October 1995

£ 176,732

========

NOTES TO THE ACCOUNTS AT 31ST OCTOBER 1995 (CONT'D)

NOTE 19		
ANALYSIS OF	THE BALANCES OF	CASH AND CASH
EQUIVALENTS	AS SHOWN IN THE	BALANCE SHEET

EQUIVALENTS AS SHOWN IN THE BALANCE	SHEET		
	1995	1994	Change in year
Cash at bank and in hand Cash on deposit Bank overdrafts	£ 17,938 	£ 22,366 £ 60,000 (57,017)	(4,428) (60,000) (10,864)
Dalk Overdrates	£ (49,943)		(75,292)
NOTE 20 GROUP STATEMENT OF FINANCIAL ACTIVITY			
FOR THE YEAR ENDED 31ST OCTOBER 1995)	Unrestricted Funds	ł
INCOMING RESOURCES Donations Grants receivable		£ 79,189 3 7 9,730	
Income from trading activities:parent undertakingsubsidiary undertaking		720,338 310,804	
Total Incoming Resources		£1,490,061	
RESOURCES EXPENDED Direct charitable expenditure: - parent undertaking		£1,254,735	
- subsidiary undertaking		263,306	
Other Expenditure: - fundraising and publicity - management and adminstration		12,670 4,700	
Total Resources Expended		£1,535,411	
Net Outgoing Resources Transfer of revaluation gain on Art	Collection	£ (45,350) 20,812	
Net Movements in Funds Fund balances brought forward at 1st November 1994		£ (24,538) 201,270	
Fund Balances carried forward at		£ 176 732	

NOTE 21

SECURITIES

The Bank of Scotland and Scottish Enterprise Tayside have been granted standard securities over the Heritable assets of the Society.

NOTE 22

CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

As far as the Governors of the Society are aware there are no contingent liabilities at 31st October 1995 (1994 - £Nil). There were no capital commitments at 31st October 1995 (1994 - £Nil).

NOTE 23

COMPANY STATUS OF THE SOCIETY

The Society is a private company limited by guarantee. It is registered in Scotland and is a charity for tax purposes.

NOTE 24

GOING CONCERN

These Accounts have been prepared under the going concern basis; this basis is dependent on the continued support of grant aiding bodies. It is anticipated that such support will continue to be made available to Pitlochry Festival Society Limited for the foreseeable future.