ZEBRA REALISATIONS LLP (FORMERLY KNOWN AS ZOLFO COOPER LLP)

MEMBERS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2015

07/03/2016

COMPANIES HOUSE

Report and Financial Statements

For the year ended 31st March 2015

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Members' Report

The Members present their annual report and the audited financial statements for the year ended 31st March 2015.

Principal activities and business review

The principal activity of the LLP is the provision of insolvency and corporate advisory services.

Demand for the LLP's services is dependent on the overall business cycle, and thus subject to variation. The financial period in question saw both a challenging and buoyant business environment, and the members are satisfied with the LLP's performance in the face of these challenges. The profit for the period is set out on page 4.

On 23 February 2015, the business and assets of the LLP were sold to AlixPartners Services UK LLP. The LLP changed its name from Zolfo Cooper LLP to Zebra Realisations LLP and ceased trading.

Designated members

The designated Members throughout the period were:

Simon Freakley
Gary Squires
Simon Appell
Paul Thompson (appointed designated member 2nd April 2015)
Anthony Brierly (appointed designated member 2nd April 2015)

Members' capital

All Members are required to subscribe to a fixed capital requirement on appointment. Any increase in capital is determined by a resolution of the Members, requiring a three-quarter majority. On departure, a Member will be entitled to a return of capital, with repayments made in four equal instalments at six monthly intervals commencing three months after the preparation of annual accounts for the financial year in which his leaving date occurred.

Members' profit share and drawings

Members are remunerated solely out of the profits of the partnership. Profits are allocated between Members in line with recommendations from the Profit Sharing Committee on approval by a simple majority. Members are paid on account of profit shares determined by the designated members. The timing and level of drawings are determined by the designated partners, who set a level of monthly drawings and additional distributions based upon profit entitlements and the working capital requirements of the business.

Registration

The LLP is registered in England and Wales with the registration number OC340361.

Auditors

The financial statements are audited by Moore Stephens LLP.

On behalf of the Members

Paul Thompson

Designated Member

Statement of Members' Responsibilities

The members are responsible for preparing the Members' Report and the financial statements in accordance with applicable law and regulations.

Company law, as applicable to LLPs, requires the members to prepare financial statements for each financial year. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, as applicable to LLPs, the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the LLP and of the profit or loss of the LLP for that period. In preparing these financial statements, the members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any
 material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the LLP's transactions and disclose with reasonable accuracy at any time the financial position of the LLP and enable them to ensure that the financial statements comply with the Companies Act 2006, as applicable to LLPs. They are also responsible for safeguarding the assets of the LLP and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent Auditor's Report to the Members of Zebra Realisations LLP

We have audited the financial statements of Zebra Realisations LLP for the year ended 31st March 2015 which are set out on pages 4 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the limited liability partnership's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, as applied to limited liability partnerships. Our audit work has been undertaken so that we might state to the limited liability partnership's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the limited liability partnership and the limited liability partnership's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of members and auditor

As explained more fully in the Members' Responsibilities Statement set out on page 2, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the limited liability partnership's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the designated members; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Members' Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the Group and parent limited liability partnership's affairs as at 31st March 2015 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 as applied to limited liability partnerships requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent limited liability partnership, or returns
 adequate for our audit have not been received from branches not visited by us; or
- the parent limited liability partnership financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

Thomas Wad

Thomas Ward, Senior Statutory Auditor
For and on behalf of Moore Stephens LLP, Statutory Auditor
150 Aldersgate Street, London
EC1A 4AB

Consolidated Profit and Loss Account For the year ended 31st March 2015

	Note	2015 £	2014 £
Turnover	2	32,458,199	37,991,119
Cost of sales		(9,227,919)	(8,458,730)
Gross Profit		23,230,280	29,532,389
Administration expenses		(6,535,725)	(7,577,208)
Operating Profit	3	16,694,555	21,955,181
Profit on sale of business Interest receivable and similar income Interest payable and similar charges	18 5 6	47,516,101 37,367 (259,740)	23,994 (265,304)
Profit on Ordinary Activities before Taxation		63,988,283	21,713,871
Tax charge on profit on ordinary activities	7	(152,109)	234,918
Profit available for discretionary division among Members	12	63,836,174	21,948,789

Turnover and operating profits derive wholly from discontinued operations.

The group has no recognised gains or losses other than the profit for the above period.

Consolidated Balance Sheet As at 31st March 2015

	Note	2015		2014	.
		£	£	£	£
Fixed Assets					•
Fixed assets Investments	8 9		45,434 254,897		254,897 <u></u>
			300,331		254,897
Current Assets			333,33		,,,,
Debtors Cash at bank and in	10	10,313,116		14,482,289	
hand		11,702,578		13,246,442	
0		22,015,694		27,728,731	
Creditors: amounts falling due within one year	11	(530,756)		(4,939,480)	
Net Current Assets			21,484,938		22,789,251
Net Assets attributable to members			21,785,269		23,044,148
Represented by:					
Loans and other debt due to members	12				
Members' capital classified as a liability Other amounts			382,351 16,802,960		9,819,526 6,998,898
			17,185,311		16,818,424
Equity Members' other interests - other					
reserves			4,599,958		6,225,724
			21,785,269		23,044,148
Total Members' Interests					
Amount due from Members			-		(32,072)
Loans and other debts due to members Members' other interests			17,185,311 4,599,958	٠	16,818,424 6,225,724
			21,785,269		23,012,076

These financial statements were approved by the members and signed an their behalf by:

Paul Thompson-Designated Member

Partnership Balance Sheet As at 31st March 2015

	Note	2015		2014	4
		£	£	£	£
Fixed Assets					
Fixed assets	8 9		45,434		- 254,998
Investments	9		254,998		254,996
Comment Assets			300,432		254,998
Current Assets					
Debtors Cash at bank and in	10	10,313,116		8,933,917	
hand		11,356,404		9,602,231	
		21,669,520		18,536,148	
Creditors: amounts		,,,			
falling due within one year	11	(4,784,641)	·	(1,972,722)	
Net Current Assets			16,884,879		16,563,426
Net Assets attributable to members			17,185,311		16,818,424
Represented by:					
Loans and other debt due to members	13	·			
Members' capital					
classified as a liability Other amounts			382,351 16,802,960		9,819,526 6,998,898
			17,185,311		16,818,424
Total Members'					
Amount due from					(00.076)
Members Loans and other debts			-		(32,072)
due to members			17,185,311		16,818,424
			17,185,311		16,786,352

These financial statements were approved by the members on and signed on their behalf by:

Paul Thompson
Designated Member

Consolidated Cash Flow Statement For the year ended 31st March 2015

	Note	2015		2014	_
		£	£	£	£
Net Cash Inflow from Operating Activities	14		16,950,188		14,513,063
Returns on Investments and Servicing of Finance					
Interest received Interest paid		37,367 (259,740)	(222,373)	23,994 (265,304)	(241,310)
Taxation paid			(333,045)		(1,281,311)
Capital Expenditure and Financial Investment					
Purchase of fixed assets	8	(54,532)		-	
			(54,532)		-
Acquisitions and Disposals					·
Sale of business	18		47,210,951		-
Transactions with Members					
Capital introduced by Members		171,000		7,215,851	
Capital repaid to Members Payment to Members	12	(9,608,175) (55,657,878)		(193,200) (16,555,039)	•
. ayment to members	, <u>-</u>		(65,095,053)		(9,532,388)
(Decrease)/Increase					
in Cash	15		(1,543,864)		3,458,054

Financial Statements for the year ended 31st March 2015

Notes

1. Accounting Policies

(a) Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Statement of Recommended Practice, Accounting by Limited Liability Partnerships March 2010 and applicable United Kingdom Accounting Standards.

(b) Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the Partnership and its subsidiary undertakings. As permitted by Section 408 of the Companies Act 2006, no profit and loss account is presented for the Partnership.

On the acquisition of a subsidiary, all of the subsidiary's assets and liabilities that exist at the date of acquisition are recorded at their fair values reflecting their condition at that date. All changes to those assets and liabilities, and the resulting gains and losses, that arise after the LLP has gained control of the subsidiary, are charged to the post acquisition profit and loss account. The results and cash flows relating to the business are included in the consolidated profit and loss account and the consolidated cash flow statement from the date of acquisition or up to the date of disposal.

(c) Turnover

Turnover represents the value of both billed and unbilled services provided during the period, excluding amounts received in advance in respect of work to be performed after the year end. Turnover excludes VAT but includes expenses recoverable.

(d) Unbilled revenue

Unbilled revenue is recognised as revenue on engagements, if the final outcome can be assessed with reasonable certainty, by including in the profit and loss account turnover and related costs as the engagement activity progresses. The value of unbilled revenue at the year end is included in the balance sheet of the LLP at its estimated recoverable amount.

(e) Pensions and other post-retirement benefits

The LLP operates a defined contribution pension scheme and the amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the contributions payable in the period. Difference between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

(f) Operating leases

Costs in respect of operating leases are charged on a straight line basis over the lease term.

(g) Members' remuneration

The allocation of profits to those who were Members during the period is based on the recommendations from the Profit Sharing Committee on approval by a simple majority.

Financial Statements for the year ended 31st March 2015

Notes (Continued)

1. Accounting Policies (Continued)

(h) Taxation

Taxation on the profits of the Partnership is solely the liability of individual Members. Therefore neither income tax nor deferred tax arising in respect of the Partnership's profits is included in these financial statements

Amounts identified as taxation in these financial statements relates to corporate subsidiaries.

Current tax, including corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date.

Deferred taxation is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

(i) Investments

Investments are valued at cost less provision for impairment.

(j) Foreign currency

Transactions in foreign currencies are recorded in sterling at the rate of exchange at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at the year end. All exchange differences are included in the profit and loss account.

2. Analysis of Turnover

All turnover is derived from the partnership's principal activity. The geographical split of turnover for markets supplied is:

		<u>2015</u> £	<u>2014</u> £
	UK Europe Asia	26,375,816 3,760,726 2,321,657	30,883,396 6,404,752 702,971
		32,458,199	37,991,119
3.	Operating Profit		
	Operating profit is stated after charging:	2015 £	2014 £
	Auditor's remuneration – audit services	30,000	30,000

Financial Statements for the year ended 31st March 2015

Notes (Continued)

4. **Members and Staff**

The average profit attributable to Members and the profit attributable to the Member with the

largest entitlement were:	2015 £	2014 £
Average profit per member Average profit per variable income member Profit attributable to the member with the largest entitlement	1,418,582 3,348,443 6,966,149	484,813 939,919 1,426,838
The average number of Members during the period was as follows:	ows:	
	<u>2015</u> Number	<u>2014</u> Number
Variable income members Fixed income members Corporate member	14 31 1	14 29 1
	46	44
The LLP had no employees during the accounting period	but incurred a cha	arge from Zulu

Realisations Limited in respect of services provided by employees of that company.

Interest Receivable and Similar Incom	5.	interest	Receivable	and Simila	r Income
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Adjusted profit on ordinary activities at the standard rate of taxation of 21% (2014: 23%)

5.	Interest Receivable and Similar Income	2015 £	2014 £
	Bank interest receivable	37,367	23,994
6.	Interest Payable and Similar Charges	2015 £	<u>2014</u> £
	Other loans	259,740	265,304
7.	Tax Charge/(Credit) on Profit on Ordinary Activities	<u>2015</u> £	2014 £
	United Kingdom corporation tax for the year Lithuanian corporation tax for the year Adjustment in respect of prior years	152,109 -	31,387 292,016 (558,321)
	Tax charge/(credit) on profit on ordinary activities	152,109	(234,918)
	Tax has been calculated using the UK standard rate of corporation standard rate of corporation tax of 15.5%.	on tax of 21% an	d the Lithuanian
	standard rate of corporation tax of 10.0 %.	<u>2015</u> £	2014 £
	Profit on ordinary activities before tax Profits of the LLP not subject to corporation tax	63,988,283 (63,007,146)	21,713,871 (19,630,635)
	Adjusted profit	981,137	2,083,236_

206,039

479,144

Financial Statements for the year ended 31st March 2015

Notes (Continued)

7. Tax (Credit)/Charge on Profit on Ordinary Activities (continued)

		<u>2015</u>	<u>2014</u>
		£	£
	Effects of:		
	Profits not chargeable to UK corporation tax Lithuanian corporation tax Prior year over provision	(206,039) 152,109	(447,757) 292,016 (558,321)
		<u>152,109</u>	(234,918)
8.	Tangible Fixed Assets		Motor <u>Vehicles</u> £
	Cost		4-
	At 1st April 2014		-
	Additions		54,532
	At 31st March 2015		54,532
	Depreciation At 1st April 2014		- 9,098
	Charge for the year		9,090
	At 31st March 2015		9,098
	Net Book Value At 31st March 2015		45,434
	At 31st March 2014		-
9.	Fixed Asset Investments		
			Shares in
	Partnership		Group <u>Undertakings</u>
	Cost and net book value As at 1st April 2014		254,998
	Additions		
	At 31st March 2015		254,998

Financial Statements for the year ended 31st March 2015

Notes (Continued)

9. Fixed Asset Investments (Continued)

The principal subsidiary undertakings, which are incorporated in the UK, are as follows:

		Holding	<u>Nature</u>	e of Business
Zebra CEE Ltd		100%		stration and ncy services.
Zebra India Ltd		100%	Billing a	igent
Zebra Investments Ltd		100%	Holding	company
Group			Shares in Other <u>Undertakings</u>	<u>Total</u>
Cost and net book value At 31st March 2014 and 31st Ma	rch 2015		254,897	254,897
Debtors	0		Dortno	rohin
				2014
	£	£	£	£
Trade debtors		3,080,364	-	2,955,145
members	-	32,072	-	32,072
	_	5 119 069	_	5,119,069
Other debtors	9,449,659	540,850	9,449,659	6,710
Unbilled revenue	· · · -	5,567,608	· · ·	678,595
income	712,653	142,326	712,653	142,326
security	150,804		150,804	
	10,313,116	14,482,289	10,313,116	8,933,917
	Zebra India Ltd Zebra Investments Ltd Group Cost and net book value At 31st March 2014 and 31st Ma Debtors Trade debtors Amounts due from members Amounts due from related parties Other debtors Unbilled revenue Prepayments and accrued income Other taxes and social	Zebra India Ltd Zebra Investments Ltd Group Cost and net book value At 31st March 2014 and 31st March 2015 Debtors Group Trade debtors Amounts due from members Amounts due from related parties Other debtors 9,449,659 Unbilled revenue Prepayments and accrued income 712,653 Other taxes and social security 150,804	Zebra CEE Ltd 100% Zebra India Ltd 100% Zebra Investments Ltd 100% Group Cost and net book value At 31st March 2014 and 31st March 2015 Debtors Group 2015 2014 £ £ Trade debtors - 3,080,364 Amounts due from members - 32,072 Amounts due from related parties - 5,119,069 Other debtors 9,449,659 540,850 Unbilled revenue - 5,567,608 Prepayments and accrued income 712,653 142,326 Other taxes and social security 150,804	Zebra CEE Ltd 100% Administration insolver Zebra India Ltd 100% Billing at the property of the

11. Creditors: amounts falling due within one year

	Gro	up	Partne	ership
	<u>2015</u> £	2014 £	2015 £	2014 £
Trade creditors Amounts due to subsidiary undertakings	779 -	248,072 -	779 4,491,840	248,072 27,174
Amounts due to related parties Corporation tax Other taxes and social	148,141 89,534	- 270,470	148,141 -	
security costs Other creditors	<u>-</u>	842,037 50,163	· · · · · · ·	805,321 50,163
Other accruals	<u>292,302</u> 530,756	3,528,738 4,939,480	<u>143,881</u> <u>4,784,641</u>	841,992 1,972,722

17,185,3<u>11</u>

Zebra Realisations LLP

Financial Statements for the year ended 31st March 2015

Notes (Continued)

12. Members' Interests

Members' interests

at 31st March 2015

Group	Members' <u>capital</u>	Other <u>Amounts</u>	<u>Total</u>
	£	£	£
Members' interests at 1st April 2014	9,819,526	6,998,898	16,818,424
Capital repayment	(9,608,175)	-	(9,608,175)
Capital introduced by members Profit for the financial period available	171,000	-	171,000
for division among Members			
Members' interests after profit for the period	382,351	6,998,898	7,381,249
Division of profits	-	65,461,940	65,461,940
Drawings		(55,657,878)	(55,657,878)

In the event of the LLP being wound up Members' interests would rank below unsecured creditors.

382,351

16,802,960

Financial Statements for the year ended 31st March 2015

Notes (Continued)

13. Members' Interests

Partnership	Members' <u>capital</u> £	Other <u>Amounts</u> £	<u>Total</u> £
Members' interests at 1st April 2014	9,819,526	6,998,898	16,818,424
Capital repayment	(9,608,175)		(9,608,175)
Capital introduced by members Profit for the financial period available	171,000	-	171,000
for division among Members			
Members' interests after profit for the period	382,351	6,998,898	7,381,249
Division of profits Drawings	-	65,461,940 (55,657,878)	65,461,940 (55,657,878)
Members' interests at 31st March 2015	382,351	16,802,960	17,185,311

In the event of the LLP being wound up Members' interests would rank below unsecured creditors.

Financial Statements for the year ended 31st March 2015

Notes (Continued)

14. Reconciliation of Operating Profit to Net Cash Inflow from Operating Activities

		2015 £	<u>2014</u> £
	Reconciliation of operating profit to net cash inflow from operating activities:	-	
	Operating profit Depreciation	16,694,555 9.098	21,955,181 -
	Decrease/(increase) in debtors (Decrease) in creditors	3,081,192 (2,834,657)	(3,477,187) (3,964,931)
	Net cash inflow from operating activities	16,950,188_	14,513,063
15.	Reconciliation of Net Funds		
		<u>2015</u> £	2014 £
	(Decrease)/increase in cash in the year	(1,543,864)	3,458,054
	Change in net funds resulting from cash flows	(1,543,864)	3,458,054
	Net funds at beginning of year	13,246,442	9,788,388
	Net funds at end of year	11,702,578	13,246,442

16. Related Party Transactions

During the period the Limited Liability Partnership was recharged £5,500,959 (2014: £6,431,138) by Zulu Realisations Limited, a member of the LLP and at the year end owed £148,141 to this company.

The company has taken advantage of the exemptions set out in Financial Reporting Standard 8 – Related Party Disclosures and has not presented and disclosed details of transactions with its 100% owned subsidiaries.

17. Ultimate controlling party

There is no ultimate controlling party of the Limited Liability Partnership.

Financial Statements for the year ended 31st March 2015

Notes (Continued)

18. Profit on sale of business and assets

On 23 February 2015, the business and assets of Zebra Realisations LLP and Zulu Realisations Limited were sold to AlixPartners Services UK LLP. The assets and liabilities that were sold at that date are shown below along with the total consideration paid. The profit on sale represents goodwill acquired by AlixPartners Services UK LLP.

	31 January 2015 £
Unbilled Revenue Debtors Creditors	5,918,349 3,957,140 (1,316,902)
Net assets as at 31 January 2015	8,558,587
Net liabilities transferred from Zulu Realisations Limited	(76,229)
Total net assets sold	8,482,358
Profit on sale of business	47,516,101
Consideration	55,998,459
Satisfied by:	
Cash (consideration less disposal costs) Deferred Consideration	47,210,951 8,787,508 55,998,459