## LLP NUMBER: OC304696

# ATLANTIC EQUITIES LLP ANNUAL REPORT AND FINANCIAL STATEMENTS

♦ Year ended 31 March 2013 ♦

TUESDAY



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# LIMITED LIABILITY PARTNERSHIP INFORMATION

Designated Members

Hamilton Faber

Christopher Middleton Rupert Della-Porta

LLP Registration No

OC304696

Registered Office

20-22 Bedford Row

London WC1R 4JS

Auditors

Grant Thornton UK LLP

Chartered Accountants and Statutory Auditor

30 Finsbury Square

London EC2P 2YU

Bankers

Coutts & Co 188 Fleet Street

London EC4A 2HT

#### REPORT OF THE MEMBERS

The members present their report for the year ended 31 March 2013

#### **Principal Activity**

The principal activity of the group is the provision of brokerage and investment research services

#### **Business Review**

In February 2013 the partnership acquired 100 per cent ownership of Atlantic Equities Service Company Limited, its corporate member The group's loss after tax for the year was £17,470 The partnership profit for the year was £13,260,808 (2012 £12,712,963) This is before an amount of £7,231,654 (2012 £10,362,217) that is payable to the corporate member, Atlantic Equities Service Company Limited in respect of expenses incurred on behalf of the partnership plus a margin thereon

During the year the partnership turnover has decreased by 9.7% compared with the previous year (2012 3.9% decrease) resulting from a reduction in client coverage and activity reflecting difficult markets. The partnership currently provides investment brokerage and research services to a wide range of clients.

## Members and Drawings

Members during the year

<u>Member</u>	Class	<u>Appointed</u>	Resigned
Beaver Capital Limited	Α	19 05 2003	N/A
Ben Clark	A&B	24 09 2003	N/A
Alan Devlin	A&B	24 09 2003	01 10 2012
Hamilton Faber	A&B	24 09 2003	N/A
Vernon Golding	A&B	24 09 2003	N/A
Christopher Hickey	A&B	24 09 2003	N/A
Nathan Judge	A&B	24 09 2003	N/A
Edward Lewis	A&B	24 09 2003	N/A
Markus McNally	A&B	24 09 2003	N/A
Christopher Middleton	A&B	24 09 2003	N/A
Keely Oliver	A&B	24 09 2003	N/A
Richard Radbourne	A&B	09 02 2004	N/A
William Ross-Hurst	A&B	07 01 2004	N/A
Christopher Watts	A&B	24 09 2003	N/A
Daniela Nedialkova	A&B	01 12 2005	N/A
Rupert Della-Porta	A&B	27 02 2008	N/A
Anne Hollingworth	Α	26 07 2011	N/A
Kurt Peterson	Α	01 04 2011	19 11 2012
Mehdı Sunderji	Α	01 04 2011	31 12 2012
Warren Nelson	Α	01 04 2011	19 11 2012
Richard Staite	A&B	01 07 2011	N/A
Jonathan Trafford	A&B	01 07 2011	N/A
Richard Purkiss	A&B	01 10 2012	N/A
Atlantic Equities Service Company Limited	В	24 09 2003	N/A
(corporate member)			
Richard Staite Jonathan Trafford Richard Purkiss Atlantic Equities Service Company Limited	A&B A&B A&B	01 07 2011 01 07 2011 01 10 2012	N/A N/A N/A

Unless indicated, all members were members throughout the year

## Principal Risks and Uncertainties

As an independent broker and investment research business that specialises in US equities, the partnership is exposed to the risks and uncertainties of the financial markets. Subject to these, the members expect continued profitability during the forthcoming year

# REPORT OF THE MEMBERS (continued)

# Policy for Members Profits, Bonuses, Drawings, Subscriptions and Repayment of Members Capital

Policies for members' profits, drawings, bonuses, and transfers between equity and debt, contributions (being equity or debt) and repayment of members' contributions are governed by the Limited Liability Partnership Agreement dated 24 September 2003 as amended In summary, the Management Board determines the capital contribution to be made by each member and such capital contribution shall be repayable only on winding-up or with the consent of the Management Board Any contribution may be made by a member at his discretion by payment to the LLP or by transfer from his Current Account The Management Board determines the monthly drawings and bonuses (collectively "drawings") of each member and can direct repayment where drawings during the year have been in excess of a member's share of profits, as determined by the Management Board, for any financial year All sums to be charged against a member are debited against his Current Account to the extent that this is sufficient for the purpose in which case they shall be debited in reduction of his interest in the Capital as the Management Board may determine

#### Pillar III Disclosures

The partnership has documented the disclosures required by the FCA under BIPRU 11 3 These can be found on the partnership's website <a href="https://www.atlantic-equities.com">www.atlantic-equities.com</a>

#### Financial instruments

The company is exposed to credit risk as evidenced by its debtor balances. The company has no material exposure to either liquidity risk or price risk.

The company attempts to mitigate its exposure to credit risk by regular monitoring of debtor balances by the credit control department to help ensure prompt payment

The partnership invests in foreign exchange forward contracts for the purpose of hedging foreign income receivable

#### Statement as to Disclosure of Information to Auditors

It is stated by the members who held office at the date of approval of this Members' Report that, so far as they are aware, there is no relevant audit information of which the LLP's auditors are unaware, and all the members have taken all the steps that they ought to have taken as members to make themselves aware of any relevant audit information and to establish that the LLP's auditors are aware of that information

#### Auditors

A resolution to reappoint Grant Thornton UK LLP will be proposed at the forthcoming annual general meeting

This report was approved and signed on behalf of the members by

Rupert Della-Porta, Designated Member 22 July 2013

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#### STATEMENT OF MEMBERS' RESPONSIBILITIES

The members are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 (the "Regulations") requires the members to prepare financial statements for each financial year. Under that law the members have prepared the partnership financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law as applied to limited liability partnerships the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the partnership and of the profit or loss of the partnership for that period. In preparing these financial statements, the members are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any
  material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the partnership will continue in business

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the partnership's transactions and disclose with reasonable accuracy at any time the financial position of the partnership and enable them to ensure that the financial statements comply with the Companies Act 2006 as applied to limited liability partnerships by the Regulations. They are also responsible for safeguarding the assets of the partnership and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Rupert Della-Porta, Designated Member 22 July 2013

# REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF ATLANTIC EQUITIES LLP

We have audited the financial statements of Atlantic Equities LLP for the year ended 31 March 2013 which comprise the consolidated and partnership profit and loss accounts, consolidated and partnership balance sheets, consolidated and partnership cash flow statements and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, as applied to limited liability partnerships by the Limited Liability Partnership (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the partnership and members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of members and auditor

As explained more fully in the Members' Responsibilities Statement set out on page 5, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent limited liability partnership's affairs as at 31 March 2013 and of the group's and the parent limited liability partnership's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008

# REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF ATLANTIC EQUITIES LLP (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 as applied to limited liability partnerships requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · we have not received all the information and explanations we require for our audit.

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Julian Bartlett
Senior Statutory Auditor
for and on behalf of Grant Thornton UK LLP
Statutory Auditor, Chartered Accountants
London, England

22 July 2013

# CONSOLIDATED AND PARTNERSHIP PROFIT AND LOSS ACCOUNTS for the year ended 31 March 2013

	Note	Group Year ended 31 March 2013 £	Partnership Year ended 31 March 2013 £	Partnership Year ended 31 March 2012 £
Turnover	le	14,670,978	14,654,690	16,224,195
Cost of sales		(156,268)	(156,268)	(171,269)
Gross profit		14,514,710	14,498,422	16,052,926
Administrative expenses		(4,162,565)	(1,241,115)	(3,225,849)
Other operating (expense)/ income				(117,781)
Operating profit	3	10,352,145	13,257,307	12,709,296
Interest receivable Interest payable		3,649 (2,568)	3,501	3,667
Profit on ordinary activities before taxation		10,353,226	13,260,808	12,712,963
Taxation		(105,422)	<del>-</del>	
Profit for the financial year before members' remuneration and profit shares		10,247,804	13,260,808	12,712,963
Members' remuneration charged as an expense		(10,265,274)	(13,260,808)	(12,712,963)
Loss for the financial year available for discretionary division among members		(17,470)	-	

There are no recognised gains and losses in the period other than disclosed in the profit and loss account above

All activities related to continuing operations

The partnership profit for the year to 31 March 2013 is before paying, by way of drawings, £7,231,654 (2012 £10,362,217) of expenses incurred by the corporate member, Atlantic Equities Service Company Limited, plus a margin thereon

The notes on pages 11 to 20 form part of these financial statements

# CONSOLIDATED AND PARTNERSHIP BALANCE SHEETS

as at 31 March 2013

as at 31 March 2013				
	Note	Group 31 March 2013	Partnership 31 March 2013	Partnership 31 March 2012
	11000	£	£	£
Fixed assets	7	00.620		
Tangible assets Intangible assets - goodwill	7 8	90,630 526,294	-	-
Investments	9	320,294	640,000	-
in vestments		616,924	640,000	-
		,	•	
Current assets				
Debtors	10	2,041,968	1,650,563	1,392,924
Cash at bank and in hand		3,126,601	2,917,366 4,567,929	2,200,402
		5,168,569	4,367,929	3,593,326
Creditors: Amounts falling due within				
one year	11	(2,814,217)	(228,122)	(272,651)
,			` '	
Net current assets		2,354,352	4,339,807	3,320,675
Total assets less current liabilities		2,971,276	4,979,807	3,320,675
Provisions for liabilities and charges	12	(8,960)	-	-
Net assets attributable to members		2,962,316	4,979,807	3,320,675
Represented by:				
Members' other interests				
Members' capital disclosed as				
equity under FRS25	13	2,233,836	2,233,836	1,528,665
Other reserves classified as equity		(17,470)	•	<u> </u>
		2,216,366	2,233,836	1,528,665
Loans and other debts due to				
members within one year Other amounts	13	745,950	2,745,971	1,792,010
Other amounts	13	745,750	2,7 (3,771	1,772,010
		2,962,316	4,979,807	3,320,675
Total members' interests:				
Other amounts		2,216,366	2,233,836	1,528,665
Loans and other debts due from members		(20,217)	(20,217)	1 702 010
Loans and other debts due to members	13	745,950	2,745,971	1,792,010
		2,942,099	4,959,590	3,320,675

The fundial statements were approved and signed by the designated members on 22 July 2013

Christopher Middleton

Designated Member, Atlantic Equities LLP

LLP Number: OC304696

The notes on pages 11 to 20 form part of these financial statements

# CONSOLIDATED AND PARTNERSHIP CASH FLOW STATEMENTS for the year ended 31 March 2013

	Note	Group Year ended 31 March 2013 £	Partnership Year ended 31 March 2013 £	Partnership Year ended 31 March 2012 £
Net cash inflow from operating activities	14	12,379,013	13,014,409	11,693,493
Returns on investment and servicing of finance Interest received		3,649	3,501	2 667
Interest payable		(2,568)	3,301	3,667 -
Taxation paid		(8,720)	-	-
Capital expenditure Purchase of tangible fixed assets Purchase of investments Sale of investments		(10,515) - 5,525	(640,000)	- - -
Financing Repayment of bank loan		(781,796)	-	-
Transactions with members Contributions by members Repayments to members Loans to members Drawings		750,672 (45,501) (20,217) (11,311,334)	750,672 (45,501) (20,217) (12,306,847)	1,291,747 (642,419) (12,940,756)
		(10,626,380)	(11,621,893)	12,291,428
Increase/(decrease) in cash		958,208	756,017	(594,268)
Reconciliation of net cash flow to movement in net funds:				
Increase/(decrease) in cash in the year	15	958,208	756,017	(594,268)
Foreign exchange differences		(19,276)	(26,320)	159,853
Movement in net funds in the year		938,932	729,697	(434,415)
Net funds at 1 April 2012		2,187,669	2,187,669	2,622,084
Net funds at 31 March 2013	15	3,126,601	2,917,366	2,187,669

The notes on pages 11 to 20 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1. ACCOUNTING POLICIES

#### a) Basis of accounting

The partnership accounts have been prepared following generally accepted UK accounting policies and the historical cost convention and in accordance with applicable accounting standards, the Statement of Recommended Practice relating to Limited Liability Partnerships (2010 version) and the terms of the Partnership Agreement

#### b) Basis of consolidation

The consolidated financial statements incorporate the financial statements of the partnership and its wholly owned subsidiary

#### c) Goodwill

Goodwill arising on an acquisition of a subsidiary undertaking is the difference between the fair value of the consideration paid and the fair value of the assets and liabilities acquired. It is capitalised and amortised through the profit and loss account over the Members' estimate of its useful economic life of 10 years. Impairment tests on the carrying value of goodwill are undertaken at the end of the first full financial year following acquisition and in other periods if events or changes in circumstance indicate that the carrying value may not be recoverable

#### d) Accounting for acquisition of subsidiaries

On acquisition the assets and liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the net assets acquired is recognised as goodwill on consolidation. The results of any subsidiary acquired during the year are included in the consolidated profit and loss from the effective date of acquisition.

#### e) Turnover

Turnover comprises investment research fees and commissions earned on the introduction of business to brokers. The research fees and broker commissions are accounted for in the profit and loss account on an accruals basis.

#### f) Expenses

Expenses relate to costs incurred by the partnership in relation to the constitution, administration and business of the partnership and are accounted for in the profit and loss account on an accruals basis

#### g) Depreciation

Depreciation is provided on a straight line basis to allocate the cost, less estimated residual value, of the tangible fixed assets over their estimated useful lives -

Leasehold improvements - 5 years
Office equipment - 3 years
Computer equipment - 3 years

Where there is evidence of impairment, fixed assets are written down to their recoverable amount Any such write down would be charged to operating profit

#### 1. ACCOUNTING POLICIES (CONTINUED)

#### h) Taxation

In the group accounts, the payment of taxation is deferred or accelerated because of timing differences between the treatment of certain items for accounting and taxation purposes. Full provision for deferred taxation is made under the liability method, without discounting, on all timing differences that have arisen, but not reversed by the balance sheet date, unless such provision is not permitted by Financial Reporting Standard 19

No provision for taxation is made in the partnership accounts as any liability arising is assessable directly on the partners

#### i) Foreign currency

Transactions in foreign currencies are translated at the exchange rate ruling at the date of transaction. Assets and liabilities denominated in foreign currency are translated at the rates ruling at 31 March 2013. Exchange differences are taken into the profit and loss.

Other operating income consists of gains and losses made on foreign exchange forward deals. These deals are valued at the exchange rate ruling at 31 March 2013 with exchange differences also taken into other operating income.

#### j) Foreign exchange forward contracts

The partnership invests in foreign exchange forward contracts for the purpose of hedging foreign income receivable. Any unrealised loss resulting from such investments is classified under creditors amounts falling due within one year.

#### k) Service company expenses

In the partnership accounts, an amount paid as drawings is allocated to the corporate member, the service company, in respect of the expenses it incurs on behalf of the partnership

#### 1) Members' interests

In accordance with the Statement of Recommended Practice 'Accounting by Limited Liability Partnerships' (2010 version), and as defined in the Limited Liability Partnership Agreement dated 24 September 2003, Members' capital is treated as equity in the financial statements while loans and other debts due to members are treated as a liability due within one year

#### m) Members' remuneration

Members' remuneration is charged as an expense in accordance with the Statement of Recommended Practice relating to Limited Liability Partnerships (2010 version)

#### 2. PRINCIPAL SUBSIDIARY

Atlantic Equities LLP ("the LLP") is the sole shareholder of Atlantic Equities Service Company Limited ("AE Limited"), a company incorporated in the United Kingdom. The investment in AE Limited is carried at cost on the balance sheet, less any impairment. The LLP purchased 10,076 shares for £10,076 on 11 February 2013 (see note 17). AE Limited, including its wholly owned subsidiaries, Atlantic Equities (US) Inc. and Atlantic Equities LLC, is the LLP's only wholly owned subsidiary included in the consolidation. In March 2013 the LLP subscribed to 629,924 ordinary shares of £1 each in AE Ltd for a total consideration of £629,924.

AE Limited provides management services to Atlantic Equities LLP and receives payment, by way of drawings, for the expenses it incurs on behalf of the LLP. It is also the corporate member of the LLP.

## 2. PRINCIPAL SUBSIDIARY (CONTINUED)

For the period 12 February to 31 March 2013 AE Limited group made a loss after tax and before dividends of £761,565 For the period 1 April 2012 to 11 February 2013, date of acquisition, the AE Limited group made a loss of £101,260

#### 3. OPERATING PROFIT

Operating profit is arrived at after charging

	Group Year ended 31 March 2013 £	Partnership Year ended 31 March 2013	Partnership Year ended 31 March 2012 £
Auditor's remuneration -			
Fees payable to the partnership's auditor for the			
audit of the annual financial statements	2,038	-	-
Fees payable to the partnership's auditor for the audit of subsidiaries	2,276	-	-
Fees payable to the partnership's auditor and its associates for other services			
- other services relating to taxation	2,654	-	-
Operating lease rentals - property	29,366		
Depreciation	6,356		
Foreign exchange loss/(gain)	19,276	26,320	(159,853)

Auditor's remuneration in relation to audit services of £15,500 (2012 £14,500) and other services relating to taxation of £3,500 (2012 £3,700) have been paid for by Atlantic Equities Service Company Limited, the corporate member on behalf of the partnership These expenses are included in the £7,231,654 (2012 £10,362,217) allocated to the corporate member

## 4. EMPLOYEES

	Group Year ended 31 March 2013 £	Partnership Year ended 31 March 2013 £	Partnership Year ended 31 March 2012 £
Wages and salaries Social security costs	683,406 59,225	-	-
	742,631	<u>-</u>	<del></del>
The average monthly number of employees was as follows	No.	No.	No.
Office and management	35	<u>-</u>	

#### 5. MEMBERS

#### Number of members

Administration in inclinated and inc	Group Year ended 31 March 2013 No.	Partnership Year ended 31 March 2012 No	Partnership Year ended 31 March 2012 No
Research analysts and sales representatives	21	21	21
Corporate members	2	2	2
	23	23	23

During the year, no members received remuneration other than their entitlement to partnership profit

The largest entitlement to profit of a single member during the year was £7,384,787 (2012 £10,362,217) This amount is made up of the member's profit allocation for the year ended 31 March 2013 out of the partnership profit of £13,260,808 (2012 £12,712,963) as shown on page 8

# 6. TAXATION - Group

	Year ended 31 March 2013 £
UK Corporation tax at 24%	110,782
Tax charge in respect of current period	110,782
Deferred tax	(5,360)
	105,422

The current taxation charge for the year is different from the standard rate of corporation tax in the UK (24%) The differences are explained below

Year ended

	31 March 2013 £
Loss on ordinary activities before taxation of wholly-owned	
subsidiary and its subsidiaries	(761,565)
Theoretical tax at UK corporation tax rate of 24% Effects of	(182,776)
- Pre-acquisition profits	3,275
- Depreciation in excess of capital allowances	4,971
- Other expenditure which is not tax deductible	14,704
- Non taxable income	56,072
- Loss on disposal of investments	299,731
- Overseas taxation	(9,334)
- Dividend from overseas subsidiary	39,550
- Discontinued operations	(102,288)
- Other	(13,123)
Actual current tax charge	110,782

 $\mathcal{A}_{1} = \P$ 

# 7. TANGIBLE FIXED ASSETS - Group

	Office Equipment £	Computer Equipment £	Leasehold Improvements £	Total £
Cost	<del></del>	<del></del>		
At 12 February 2013	107,762	252,903	101,968	462,633
Additions	· •	10,515	-	10,515
At 31 March 2013	107,762	263,418	101,968	473,148
Depreciation				
At 12 February 2013	102,882	231,839	41,441	376,162
Charge for the period	737	2,939	2,680	6,356
At 31 March 2013	103,619	234,778	44,121	382,518
Net book value				
At 31 March 2013	4,143	28,640	57,847	90,630

The partnership holds no tangible fixed assets

# 8. INTANGIBLE ASSETS - GOODWILL

# Group

				Total
	Cost			
	At 1 April 2012			-
	Additions			526,294
	At 31 March 2013			526,294
	Amortisation			
	At 1 April 2012			-
	Charge for the year			-
	At 31 March 2013			<u>-</u>
	Net book value			
	At 31 March 2013		_	526,294
9.	INVESTMENTS			
		Group	Partnership	Partnership
		31 March	31 March	31 March
		2013	2013	2012
		£	£	£
	Shares in group undertaking		640,000	-

# 10. DEBTORS

	Group 31 March 2013 £	Partnership 31 March 2013 £	Partnership 31 March 2012 £
Trade debtors	65,929	65,929	62,613
Amounts due from Atlantic Equities LLC	_	-	120,655
Other debtors	57,649	11	11
Prepayments and accrued income	1,676,172	1,564,406	1,209,645
Recoverable VAT	73,364	-	-
Amounts due from members	20,217	20,217	<u>-</u>
Amounts falling due within one year	1,893,331	1,650,563	1,392,924
Amounts falling due after more than one year			
Rent deposit	148,637	-	
	2,041,968	1,650,563	1,392,924

## 11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group 31 March 2013 £	Partnership 31 March 2013 £	Partnership 31 March 2012 £
Bank overdraft	-	-	12,733
Trade creditors	99,183	6,676	3,563
Amounts owed to Atlantic Equities (US) Inc	-	169,555	233,682
Amounts owed to Atlantic Equities LLC	-	40,289	-
Accruals	2,518,377	-	-
Other creditors	26,993	-	8,518
Corporate tax payable	107,265	-	-
Other taxes and social security	62,399	-	-
VAT payable		11,602	14,155
	2,814,217	228,122	272,651

# 12. PROVISIONS FOR LIABILITIES AND CHARGES - Group

	31 March 2013 £
Deferred taxation provided	
- Accelerated capital allowances	8,960
The movement in the provision is as follows	
Provision acquired on acquisition	14,320
Movement	(5,360)_
At 31 March 2013	8,960

Deferred tax has been provided at 23%, the group's current rate of corporation tax, because of uncertainty as to the average rate of tax that will apply when the underlying timing differences will reverse

# 13a. RECONCILIATION OF MOVEMENTS IN MEMBERS' OTHER AND MEMBERS' TOTAL INTERESTS - GROUP

	Members' capital	Other reserves classified as equity	Total £	Loans and other debts	2013 Total £
Amounts due to members				1,792,010	
Members' interests 1 April 2012	1,528,665	-	1,528,665	1,792,010	3,320,675
Profit for the financial year available for division among members	_	10,247,804	10,247,804		10,247,804
Members interests after profit for the year	1,528,665	10,247,804	11,776,469	1,792,010	13,568,479
Allocation of profit for the year	-	(10,265,274)	(10,265,274)	10,265,274	-
Introduced by members	750,672	-	750,672	-	750,672
Repaid to members	(45,501)	-	(45,501)	-	(45,501)
Drawings	-	-	-	(11,311,334)	(11,311,334)
Other movements	-	•		(20,217)	(20,217)
	2,233,836	(17,470)	2,216,366	725,733	2,942,099
Amounts due from members Amounts due to members	-			(20,217) 745,950	-
Members' interests 31 March 2013	2,233,836	(17,470)	2,216,366	725,733	2,942,099

Loans and other debts due to members rank equally with unsecured creditors in the event of a winding up of the partnership

The subsidiary company, Atlantic Equities Service Company Limited, is also a member of the partnership and the balance due from Atlantic Equities Service Company Limited has been excluded on the group balance sheet

# 13b. RECONCILIATION OF MOVEMENTS IN MEMBERS' OTHER AND MEMBERS' TOTAL INTERESTS – PARTNERSHIP

	Members' capital	Other reserves classified as equity	Total £	Loans and other debts	2013 Total £	2012 Total £
Amounts due to members			<u>-</u>	1,792,010	<u>-</u>	
Members' interests 1 April 2012	1,528,665	-	1,528,665	1,792,010	3,320,675	2,899,140
Profit for the financial year available for division among members		13,260,808	13,260,808		13,260,808	12,712,963
Members interests after profit for the year	1,528,665	13,260,808	14,789,473	1,792,010	16,581,483	15,612,103
Allocation of profit for the year	-	(13,260,808)	(13,260,808)	13,260,808	-	-
Introduced by members	750,672	-	750,672	-	750,672	1,291,747
Repaid to members	(45,501)	-	(45,501)	-	(45,501)	(642,419)
Drawings	-	-	-	(12,306,847)	(12,306,847)	(12,940,756)
Other movements		-	-	(20,217)	(20,217)	
	2,233,836	-	2,233,836	2,725,754	4,959,590	3,320,675
Amounts due from members Amounts due to	-	-	-	(20,217)	-	-
members		-	-	2,745,971	-	-
Members' interests 31 March 2013	2,233,836	-	2,233,836	2,725,754	4,959,590	3,320,675

Loans and other debts due to members rank equally with unsecured creditors in the event of a winding up of the partnership

# 14. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	Group Year ended 31 March 2013 £	Partnership Year ended 31 March 2013 £	Partnership Year ended 31 March 2012 £
Operating profit	10,352,145	13,257,307	12,709,296
Depreciation	6,356	-	-
Decrease/(increase) in debtors	442,174	(237,419)	117,587
Increase/(decrease) in creditors	1,554,587	(31,799)	(973,537)
Loss on disposal of fixed assets	4,475	-	-
Foreign exchange differences	19,276	26,320	(159,853)
Net cash inflow from operating activities	12,379,013	13,014,409	11,693,493

## 15. ANALYSIS OF CHANGES IN NET FUNDS - GROUP

	At 1 April 2012	Cash outflow	Non-cash Movement	At 31 March 2013	
	£	£	£	£	
Cash at bank and in hand	2,187,669	958,208	(19,276)	3,126,601	
Net funds	2,187,669_	958,208	(19,276)	3,126,601	

# ANALYSIS OF CHANGES IN NET FUNDS - PARTNERSHIP

	At 1 April 2012	Cash	Non-cash Movement	At 31 March 2013
	£	£	£	£
Cash at bank and in hand	2,200,402	743,284	(26,320)	2,917,366
Bank overdraft	(12,733)	12,733	<del>-</del>	
Net funds	2,187,669	756,017	(26,320)	2,917,366

## 16. FINANCIAL COMMITMENTS - OPERATING LEASES - GROUP

The payments that the group is committed to make in the next year under operating leases are as follows

ionows	31 March 2013 £
Land and buildings leases expiring	-
Between 2 and 5 years	253,000

#### 17. RELATED PARTY TRANSACTIONS

During the year Atlantic Equities LLP (the "LLP") paid drawings to its corporate member, Atlantic Equities Service Company Limited ("AE Limited"), of £7,231,654 (2012 £10,362,217) These were in respect of expenses of £7,021,023 (2012 £10,060,405) plus a margin thereon. In addition the LLP allocated £153,133 (2012 £Nil) of its profits to AE Limited

At 31 March 2013, the LLP owed AE Limited £1,949,020 (2012 £1,145,831)

AE Limited's obligations under the agreement in respect of a loan of £Nil (2012 £903,299) had been secured by a joint and several guarantee of Rupert Della-Porta and Christopher Middleton, limited to \$1,695,378 (equivalent £1,116,850), and a composite guarantee between AE Limited and the LLP AE Limited repaid the loan in March 2013 and no amounts had been paid in respect of these guarantees

During the year the LLP paid a services fee of £287,494 (£2012 £2,387,191) to Atlantic Equities LLC ("the LLC"), a wholly owned subsidiary of AE Limited At 31 March 2012 the LLP owed the LLC £40,289 (2012 the LLC owed the LLP £120,655)

During the year the LLP paid a services fee of £579,022 (£2012 £701,276) to Atlantic Equities (US) Inc ("AEUS"), a wholly owned subsidiary of AE Limited At 31 March 2013 the LLP owed AEUS £169,555 (2012 £233,682)

#### 18. ACQUISITION

On 11 February 2013 the partnership purchased Atlantic Equities Service Company Limited ("AE Limited") for a total consideration of £10,076

In its last financial year to 31 March 2012, AE Limited group made a profit after tax of £194,200

Details of the book values of the assets and liabilities of AE Limited group and any adjustments required to present the net assets of the AE Limited group at fair values in accordance with group accounting principles together with the goodwill arising are detailed as follows

	Book Value	Fair value adjustment	Consistency of accounting policy	Provisional fair value
	£	£	£	£
Tangible fixed assets	86,471	-	-	86,471
Intangible fixed assets	744,091	(744,091)	-	-
Debtors	659,264	-	-	659,264
Creditors	(1,872,737)	-	-	(1,872,737)
Cash	610,784	-	-	610,784
	227,873	-	-	(516,218)
Minority interests	-	-	_	-
Net assets acquired	227,873	(744,091)	-	(516,218)
Goodwill	·	, , ,		526,294
Consideration		-	-	10,076
Consideration satisfied by				
Cash	_	_	-	10,076
<del></del>	<del></del>	<del></del>		10,076
				10,070

The book values of the assets and liabilities have been taken from the management accounts of AE Limited at 11 February 2013, the date of acquisition