

Company Registration No. NI029742 (Northern Ireland)

MERIT RETAIL LIMITED
ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

MERIT RETAIL LIMITED

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MERIT RETAIL LIMITED

COMPANY INFORMATION

Directors	Mr J Conway Mrs M Conway Ms O Conway Mrs T E Conway Mr P J Conway	(Appointed 22 June 2017) (Appointed 9 June 2017)
Secretary	Mrs M Conway	
Company number	NI029742	
Registered office	58 Moneymore Road Magherafelt County Londonderry BT45 6HG	
Auditor	Moore Stephens (NI) LLP 32 Lodge Road Coleraine Co Londonderry BT52 1NB	
Bankers	Danske Bank 14 Broad Street Magherafelt Co. Londonderry BT45 6EA	
Solicitors	MKB Law 14 Great Victoria Street Belfast BT2 7BA	

MERIT RETAIL LIMITED

STRATEGIC REPORT

FOR THE YEAR ENDED 31 DECEMBER 2017

The directors present the strategic report and financial statements for the year ended 31 December 2017.

Principal activities

The principal activities of the company are those of the operation of residential nursing homes.

Review of business

The company's turnover has increased due to an increase in rates charged. The directors consider the results for the period to be satisfactory. The company will continue to seek every opportunity to increase profitable turnover.

Risks and uncertainties

The company's operations expose it to a variety of financial risks that include price risk, credit risk, liquidity risk and interest rate risk. The company has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the company by monitoring levels of debt finance and the related finance costs.

Given the size of the company, the directors have assumed responsibility for the monitoring of financial riskmanagement.

Price risk

The company is exposed to commodity price risk. However, given the size of the company's operations, the costs of managing exposure to commodity price risk exceed any potential benefits. The directors will keep this policy under review having regard to the company's operations and any change in size or nature.

Credit risk

The company is exposed to credit risk due to its policy of giving credit to residents. However given the nature of the company's activities, the exposure to credit risk is minimal.

Liquidity risk

The company actively maintains a mixture of long-term and short-term debt finance that is designed to ensure the company has sufficient available funds for operations and planned expansions.

Interest rate cash flow risk

The company has interest bearing liabilities. The company has a policy of monitoring its debt finance to ensure certainty of future interest cash flows. The directors will revisit this policy should the company's operations change in size or nature or otherwise be deemed necessary.

Key performance indicators

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPI's is not necessary for an understanding of the development, performance or position of the business.

On behalf of the board

Mrs M Conway

Director

29 June 2018

MERIT RETAIL LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2017

The directors present their annual report and financial statements for the year ended 31 December 2017.

Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Mr J Conway	
Mrs M Conway	
Ms O Conway	
Mrs T E Conway	(Appointed 22 June 2017)
Mr P J Conway	(Appointed 9 June 2017)

Results and dividends

The results for the year are set out on page 7.

No interim dividends were paid. The directors do not recommend payment of a final dividend.

Auditor

The auditors, Moore Stephens (NI) LLP, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 The Financial Reporting Standard Applicable in the UK and Republic of Ireland (FRS102). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

MERIT RETAIL LIMITED

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

On behalf of the board

Mrs M Conway

Director

29 June 2018

MERIT RETAIL LIMITED

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MERIT RETAIL LIMITED

Opinion

We have audited the financial statements of Merit Retail Limited (the 'company') for the year ended 31 December 2017 which comprise the statement of comprehensive income, the balance sheet, the statement of changes in equity, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's *responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

MERIT RETAIL LIMITED

INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF MERIT RETAIL LIMITED

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <http://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

John Love (Senior Statutory Auditor)
for and on behalf of **Moore Stephens (NI) LLP**

29 June 2018

Chartered Accountants
Statutory Auditor

32 Lodge Road
Coleraine
Co Londonderry
BT52 1NB

MERIT RETAIL LIMITED

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2017

	Notes	2017 £	2016 £
Turnover	3	3,886,456	3,857,213
Cost of sales		(150,495)	(141,258)
Gross profit		3,735,961	3,715,955
Administrative expenses		(2,810,712)	(2,647,131)
Other operating income		264,445	281,238
Operating profit	4	1,189,694	1,350,062
Interest payable and similar expenses	6	(110,784)	(125,227)
Profit on ordinary activities before taxation		1,078,910	1,224,835
Taxation on profit on ordinary activities	7	(12,230)	(244,944)
Profit for the financial year		1,066,680	979,891
Other comprehensive income		-	-
Total comprehensive income for the year		1,066,680	979,891

The statement of comprehensive income has been prepared on the basis that all operations are continuing operations.

The notes on pages 11 - 24 form part of these financial statements and should be read in conjunction therewith.

MERIT RETAIL LIMITED

BALANCE SHEET

AS AT 31 DECEMBER 2017

	Notes	2017 £	£	2016 £	£
Fixed assets					
Tangible assets	9	5,403,803		5,563,492	
Investment properties	10	1,039,174		1,039,174	
		<u>6,442,977</u>		<u>6,602,666</u>	
Current assets					
Stocks	12	1,000		1,000	
Debtors	13	10,141,522		9,598,779	
Cash at bank and in hand		325,002		459,888	
		<u>10,467,524</u>		<u>10,059,667</u>	
Creditors: amounts falling due within one year	14	<u>(3,311,118)</u>		<u>(3,803,226)</u>	
Net current assets		<u>7,156,406</u>		<u>6,256,441</u>	
Total assets less current liabilities		<u>13,599,383</u>		<u>12,859,107</u>	
Creditors: amounts falling due after more than one year	15	<u>(3,442,929)</u>		<u>(3,791,733)</u>	
Provisions for liabilities	18	<u>(250,123)</u>		<u>(227,723)</u>	
Net assets		<u><u>9,906,331</u></u>		<u><u>8,839,651</u></u>	
Capital and reserves					
Called up share capital	21	100,000		100,000	
Profit and loss reserves		9,806,331		8,739,651	
Total equity		<u><u>9,906,331</u></u>		<u><u>8,839,651</u></u>	

The financial statements were approved by the board of directors and authorised for issue on 29 June 2018 and are signed on its behalf by:

Mrs M Conway
Director

Company Registration No. NI029742

The notes on pages 11 - 24 form part of these financial statements and should be read in conjunction therewith.

MERIT RETAIL LIMITED

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

	Share capital	Profit and loss reserves	Total
Notes	£	£	£
Balance at 1 January 2016	100,000	7,759,760	7,859,760
Year ended 31 December 2016:			
Profit and total comprehensive income for the year	-	979,891	979,891
	<hr/>	<hr/>	<hr/>
Balance at 31 December 2016	100,000	8,739,651	8,839,651
Year ended 31 December 2017:			
Profit and total comprehensive income for the year	-	1,066,680	1,066,680
	<hr/>	<hr/>	<hr/>
Balance at 31 December 2017	100,000	9,806,331	9,906,331

The notes on pages 11 - 24 form part of these financial statements and should be read in conjunction therewith.

MERIT RETAIL LIMITED

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2017

	Notes	2017 £	£	2016 £	£
Cash flows from operating activities					
Cash generated from operations	24	227,820		722,375	
Interest paid		(110,784)		(125,227)	
Corporation tax paid		(1)		(74,055)	
Net cash inflow from operating activities		117,035		523,093	
Investing activities					
Purchase of tangible fixed assets		(3,358)		(13,157)	
Net cash used in investing activities		(3,358)		(13,157)	
Financing activities					
Repayment of bank loans		(245,573)		(237,941)	
Payment of finance leases obligations		(2,990)		(2,990)	
Net cash used in financing activities		(248,563)		(240,931)	
Net (decrease)/increase in cash and cash equivalents		(134,886)		269,005	
Cash and cash equivalents at beginning of year		459,888		190,883	
Cash and cash equivalents at end of year		325,002		459,888	

The notes on pages 11 - 24 form part of these financial statements and should be read in conjunction therewith.

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

Company information

Merit Retail Limited is a private company limited by shares incorporated in Northern Ireland. The registered office is 58 Moneymore Road, Magherafelt, County Londonderry, BT45 6HG.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The principal accounting policies adopted are set out below.

1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

1.3 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business.

Revenue is recognised to the extent that the company obtains the right to consideration in exchange for its nursing home services, the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

1.4 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Land and buildings Freehold	Depreciation is provided on the asset value within property cost, which qualifies for capital allowances on a straight line basis of 10% per annum
Plant and machinery	15% straight line
Fixtures, fittings & equipment	25% straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

(Continued)

1.5 Investment properties

Investment property, which is property held to earn rentals and/or for capital appreciation, is initially recognised at cost, which includes the purchase cost and any directly attributable expenditure. Subsequently it is measured at fair value at the reporting end date. The surplus or deficit on revaluation is recognised in profit or loss.

Where fair value cannot be achieved without undue cost or effort, investment property is accounted for as tangible fixed assets.

1.6 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

1.7 Stocks

Stocks are stated at the lower of cost and net realisable value.

1.8 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.9 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

(Continued)

Basic financial assets

Basic financial assets, which include trade and other receivables and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Basic financial liabilities, including trade and other payables, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

1.10 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

(Continued)

1.11 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

1.12 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.13 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

1.14 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the profit and loss account so as to produce a constant periodic rate of interest on the remaining balance of the liability.

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

(Continued)

1.15 Related party transactions

The company has taken advantage of the exemption contained in FRS 102 not to disclose details of transactions between members of a wholly owned group.

2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

3 Turnover and other revenue

An analysis of the company's turnover is as follows:

	2017 £	2016 £
Turnover analysed by class of business		
Rendering of services	<u>3,886,456</u>	<u>3,857,213</u>
	2017 £	2016 £
Turnover analysed by geographical market		
United Kingdom	<u>3,886,456</u>	<u>3,857,213</u>

4 Operating profit

	2017 £	2016 £
Operating profit for the year is stated after charging/(crediting):		
Fees payable to the company's auditor for the audit of the company's financial statements	6,000	6,000
Depreciation of owned tangible fixed assets	29,991	27,204
Depreciation of tangible fixed assets held under finance leases	<u>3,056</u>	<u>3,056</u>

5 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

2017 Number	2016 Number
<u>143</u>	<u>154</u>

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

5	Employees	(Continued)	
	Their aggregate remuneration comprised:		
		2017	2016
		£	£
	Wages and salaries	2,343,335	2,204,905
	Social security costs	138,197	131,243
	Pension costs	14,708	16,135
		2,496,240	2,352,283
6	Interest payable and similar expenses		
		2017	2016
		£	£
	Interest on financial liabilities measured at amortised cost:		
	Interest on bank overdrafts and loans	110,222	124,438
	Interest on finance leases and hire purchase contracts	562	789
		110,784	125,227
7	Taxation		
		2017	2016
		£	£
	Current tax		
	UK corporation tax on profits for the current period	-	221,924
	Adjustments in respect of prior periods	(10,170)	(23)
	Total current tax	(10,170)	221,901
	Deferred tax		
	Origination and reversal of timing differences	22,400	23,043
	Total tax charge	12,230	244,944

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

7 Taxation

(Continued)

The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:

	2017 £	2016 £
Profit before taxation	<u>1,078,910</u>	<u>1,224,835</u>
Expected tax charge based on the standard rate of corporation tax in the UK of 19.00% (2016: 20.00%)	204,993	244,967
Adjustments in respect of prior years	(10,170)	(23)
Group relief	(180,869)	-
Permanent capital allowances in excess of depreciation	(24,124)	(23,043)
Deferred tax charge	<u>22,400</u>	<u>23,043</u>
Taxation charge for the year	<u>12,230</u>	<u>244,944</u>

8 Intangible fixed assets

	Goodwill £
Cost	
At 1 January 2017 and 31 December 2017	<u>500,000</u>
Amortisation and impairment	
At 1 January 2017 and 31 December 2017	<u>500,000</u>
Carrying amount	
At 31 December 2017	-
At 31 December 2016	-

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

9 Tangible fixed assets

	Land and buildings Freehold £	Plant and machinery £	Fixtures, fittings & equipment £	Total £
Cost				
At 1 January 2017	5,472,365	313,121	569,129	6,354,615
Additions	-	-	3,358	3,358
Adjustment	(130,000)	-	-	(130,000)
At 31 December 2017	<u>5,342,365</u>	<u>313,121</u>	<u>572,487</u>	<u>6,227,973</u>
Depreciation and impairment				
At 1 January 2017	-	311,749	479,374	791,123
Depreciation charged in the year	-	279	32,768	33,047
At 31 December 2017	<u>-</u>	<u>312,028</u>	<u>512,142</u>	<u>824,170</u>
Carrying amount				
At 31 December 2017	<u>5,342,365</u>	<u>1,093</u>	<u>60,345</u>	<u>5,403,803</u>
At 31 December 2016	<u>5,472,365</u>	<u>1,372</u>	<u>89,755</u>	<u>5,563,492</u>

The net carrying value of tangible fixed assets includes the following in respect of assets held under finance leases or hire purchase contracts.

	2017 £	2016 £
Fixtures, fittings & equipment	<u>5,348</u>	<u>8,405</u>
Depreciation charge for the year in respect of leased assets	<u>3,056</u>	<u>3,056</u>

Freehold land and buildings with a carrying amount of £5,342,365(2016 - £5,472,365) have been pledged to secure borrowings of the company.

10 Investment property

	2017 £
Cost	
At 1 January 2017 and 31 December 2017	<u>1,039,174</u>

Investment property comprises land and buildings held to earn rental income. The directors deem initial cost to be a fair reflection of market value, based on market evidence of transaction prices for similar properties.

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

11 Financial instruments

	2017	2016
	£	£
Carrying amount of financial assets		
Debt instruments measured at amortised cost	10,115,720	9,573,867
Carrying amount of financial liabilities		
Measured at amortised cost	6,500,358	7,335,822

12 Stocks

	2017	2016
	£	£
Finished goods and goods for resale	1,000	1,000

13 Debtors

	2017	2016
	£	£
Amounts falling due within one year:		
Trade debtors	14,043	8,119
P J Conway Contractors Limited	9,621,854	8,827,625
Hillhead Building Supplies	125,775	125,775
Conway Estates Limited	-	161,100
Glenbrook Stud Limited	169,023	139,023
Merit Homes Limited	-	143,700
Merit Holdings Limited	185,025	168,525
Prepayments and accrued income	25,802	24,912
	10,141,522	9,598,779

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

14 Creditors: amounts falling due within one year

		2017	2016
	Notes	£	£
Bank loans	16	332,165	245,571
Obligations under finance leases	17	2,741	2,990
Trade creditors		74,892	57,586
Merit Construction NI Limited		354,734	354,734
Brooklands Healthcare Limited		423,068	267,591
Conway Estates Limited		1,637,537	-
Spencer Properties Limited		-	13,000
P. J. (Conway) Developments N.I Limited		-	2,360,587
Corporation tax		211,753	221,924
Other taxation and social security		41,936	37,213
Other loans		13,896	35,488
Accruals and deferred income		218,396	206,542
		<u>3,311,118</u>	<u>3,803,226</u>

The bank borrowings are secured as follows:-

- A fixed charge over book debts

- A floating charge

- Mortgages on the following properties:-

Cottage Nursing Home - Lodge Park, Coleraine

Kilwee Nursing Home - Cloona Park, Belfast

Security has also been provided by Brooklands Healthcare Limited.

The company has an intercompany cross guarantee in favour of P J Conway Contractors Limited and Conway Estates Limited.

15 Creditors: amounts falling due after more than one year

		2017	2016
	Notes	£	£
Bank loans and overdrafts	16	3,442,929	3,775,096
Obligations under finance leases	17	-	2,741
Other loans		-	13,896
		<u>3,442,929</u>	<u>3,791,733</u>

Refer to note 14 for security details.

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

16 Loans and overdrafts

	2017 £	2016 £
Bank loans	3,775,094	4,020,667
Payable within one year	332,165	245,571
Payable after one year	3,442,929	3,775,096

Refer to note 14 for security details.

Included in bank loans is an amount of £1,393,022 which is payable in quarterly instalments. The lending margin applicable to the loan is 2.35%. The bank term loan facility is due to be renegotiated during the year ended 31st December 2022 and as such is therefore shown as being fully repayable within 5 years.

Included in bank loans is an amount of £1,597,894 which is payable in quarterly instalments. The lending margin applicable to the loan is 2.35%. The bank term loan facility is due to be renegotiated during the year ended 31st December 2022 and as such is therefore shown as being fully repayable within 5 years.

Included in bank loans is an amount of £784,178 which is payable in quarterly instalments. The lending margin applicable to the loan is 3.0%. The bank term loan facility is due to be renegotiated during the year ended 31st December 2022 and as such is therefore shown as being fully repayable within 5 years.

17 Finance lease obligations

	2017 £	2016 £
Future minimum lease payments due under finance leases:		
Within one year	3,256	3,552
In two to five years	-	3,256
	3,256	6,808
Less: future finance charges	(515)	(1,077)
	2,741	5,731

Finance lease payments represent rentals payable by the company for certain items of fixtures and fittings. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is 3 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

18 Provisions for liabilities

	Notes	2017 £	2016 £
Deferred tax liabilities	19	250,123	227,723

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

19 Deferred taxation

Deferred tax assets and liabilities are offset where the company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

	Liabilities 2017 £	Liabilities 2016 £
Balances:		
Accelerated capital allowances	250,123	227,723
Movements in the year:		2017 £
Liability at 1 January 2017		227,723
Charge to profit or loss		22,330
Liability at 31 December 2017		250,053

The net deferred tax liability expected to reverse in 12 months is £19,257. This primarily relates to the reversal of tax timing differences on capital allowances.

20 Retirement benefit schemes

	2017 £	2016 £
Defined contribution schemes		
Charge to profit or loss in respect of defined contribution schemes	14,708	16,135

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

21 Share capital

	2017 £	2016 £
Ordinary share capital		
Issued and fully paid		
100,000 Ordinary shares of £1 each	100,000	100,000
	100,000	100,000

The company has one class of ordinary shares which carry full voting rights, entitles the holders to full rights to participate in dividends as voted and entitles holders to full rights to participate in a distribution.

22 Related party transactions

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

22 Related party transactions

(Continued)

The company has taken advantage of the exemption not to disclose related party transactions with wholly owned members of the group under FRS 102 - Related Party Disclosures. The members of the group are:

- P J Conway Contractors Limited
- Merit Investments & Properties Limited
- P J Conway (Developments) NI Limited
- McAuley Property Developments Limited
- Brooklands Healthcare Limited
- Merit Retail Limited
- Merit Construction (NI) Limited
- Conway Estates Limited
- Merit Developments Limited
- Spencer Properties Limited
- Carswood Limited
- Merit Homes Limited

Mr Patrick Conway, Mrs Matilda Conway and Mr Jarlath Conway, who are directors in the company, are also directors in the following companies with whom there were transactions during the period, or balances outstanding, and on that basis these companies are considered to be a related party as defined by FRS102 "Related Party Disclosures".

- Merit Holdings Limited

In addition to the above, Mr Patrick Conway and Mrs Matilda Conway, were also directors in the following company with whom there were transactions during the period, or balances outstanding, and on that basis this company is considered to be a related party as defined by FRS102 "Related Party Disclosures".

- Glenbrook Stud Limited

Mr Patrick Conway also operates an unincorporated business, Hillhead Building Supplies with whom there were transactions during the period, or balances outstanding, and on that basis it is considered to be a related party as defined by FRS102 "Related Party Disclosures".

The transactions during the year with these related undertakings and the amounts owed by/(to) these related undertakings at the start and end of the year are analysed as follows:

MERIT RETAIL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

22 Related party transactions

(Continued)

	At 1 January 2017	L o a n repayment/ (advance)	Other transactions	At 31 December 2017
Glenbrook Stud Limited	139,023	30,000	-	169,023
Hillhead Building Supplies	125,775	-	-	125,775
Merit Holdings Limited	168,525	16,500	-	185,025
	<u>433,323</u>	<u>46,500</u>	<u>-</u>	<u>479,823</u>

Interest has not been charged on outstanding balances.

23 Controlling party

At the balance sheet date 100% of the company's share capital was owned by Brooklands Healthcare Limited, 58 Moneymore Road, Magherafelt, BT45 6HG.

The Conway family are the ultimate controlling party.

24 Cash generated from operations

	2017 £	2016 £
Profit for the year after tax	1,066,680	979,891
Adjustments for:		
Taxation charged	12,230	244,944
Finance costs	110,784	125,227
Depreciation and impairment of tangible fixed assets	33,047	30,260
Movements in working capital:		
(Increase) in debtors	(542,743)	(538,594)
(Decrease) in creditors	(452,178)	(119,353)
Cash generated from operations	<u>227,820</u>	<u>722,375</u>

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.