

In accordance with Regulation 32 of the Overseas Companies Regulations 2009

OS AA01

Statement of details of parent law and other information for an overseas company



A36

CODUS. What this form is for You may use this form to accompany your accounts disclosed under parent law

What this form is NO You cannot use this fori an alteration of manner with accounting require

A05 08/03/2014 **COMPANIES HOUSE**

A32JFPFE A14 26/02/2014

#72 **COMPANIES HOUSE**

A321LIG3

19/02/2014 **COMPANIES HOUSE** #149

#225

Part 1 Corporate company name Corporate name of overseas company 0

Yes Go to Section A4

UK establishment number

Filling in this form Please complete in typescript or in bold black capitals

All fields are mandatory unless specified or indicated by *

This is the name of the company in its home state

Part 2 Statement of details of parent law and other information for an overseas company

A1	Legislation			
	Please give the legislation under which the accounts have been prepared and, if applicable, the legislation under which the accounts have been audited	This means the relevant rules or legislation which regulates the preparation and, if applicable, the		
Legislation 2	SWITZERLAND	audit of accounts		
A2	Accounting principles			
Accounts	Have the accounts been prepared in accordance with a set of generally accepted accounting principles? Please tick the appropriate box No Go to Section A3 Yes Please enter the name of the organisation or other body which issued those principles below, and then go to Section A3	Please insert the name of the appropriate accounting organisation or body Please insert the name of the appropriate accounting organisation or body		
Name of organisation or body •	KPMG			
A3	Accounts			
Accounts	Have the accounts been audited? Please tick the appropriate box			

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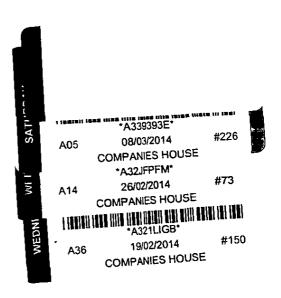
A4	Audited accounts	
Audited accounts	Have the accounts been audited in accordance with a set of generally accepted auditing standards?	• Please insert the name of the appropriate accounting
	Please tick the appropriate box	organisation or body
	No Go to Part 3 'Signature'	
	Yes Please enter the name of the organisation or other body which issued those standards below, and then go to Part 3 'Signature'	
Name of organisation or body •	KIMG.	
A5	Unaudited accounts	
Unaudited accounts	Is the company required to have its accounts audited?	
	Please tick the appropriate box	
	☑No	
	Yes	
Part 3	Signature	
	I am signing this form on behalf of the overseas company	
Signature	Signature X	
	This form may be signed by Director, Secretary, Permanent representative	

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SCOTT Sports SA, Givisiez

Report of the Statutory Auditor on the Financial Statements to the General Meeting of Shareholders

Financial Statements August 31, 2013



KPMG SA Fribourg, December 3, 2013 Ref SG/MR 7+3



KPMG SA Audit Suisse romande Rue des Pilettes 1 CH-1700 Fribourg

P O Box 887 CH-1701 Fribourg Telephone +41 58 249 49 00 Fax +41 58 249 49 01 Internet www kpma ch

Report of the Statutory Auditor on the Financial Statements to the General Meeting of Shareholders of

SCOTT Sports SA, Givisiez

As statutory auditor, we have audited the accompanying financial statements of SCOTT Sports SA, which comprise the balance sheets, statement of income, statement of retained earnings and notes for the year ended August 31, 2013

Board of Directors' Responsibility

The board of directors is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the company's articles of incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The board of directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements for the year ended August 31, 2013 comply with Swiss law and the company's articles of incorporation



SCOTT Sports SA, Givisuez
Report of the Statutory Auditor
on the Financial Statements
to the General Meeting of Shareholders

Report on Other Legal Requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the board of directors

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved

KPMG SA

Stéphane Gard Licensed Audit Expert

Auditor in Charge

Myriam Roulin
Licensed Audit Expert

Fribourg, December 3, 2013

Enclosures

- Financial statements (balance sheets, statement of income, statement of retained earnings and notes)
- Proposed appropriation of available earnings

BALANCE SHEETS AS OF AUGUST 31, (Currency - Swiss Francs)

	2013	2012
ASSETS		
CURRENT ASSETS:		
Cash and securities	45'862'871	74'782'300
Accounts receivable		
- Trade	37'226'063	35'265'242
- Allowance for doubtful accounts	(3'484'385)	(3'258'440)
Total trade receivable	33'741'678	32'006'802
- Group	20'289'222	45'595'557
- Allowance for doubtful accounts	(564'525)	(3'375'286)
Total group recesvable	19'724'697	42'220'271
- Shareholders	-	12'904'397
- Other	539'862	466'868
- Taxes receivable	509'898	261'563
Total accounts receivable	54'516'135	87'859'901
Inventories, net of reserve of		
CHF 32'431'754 (2012: CHF 32'431'754)	75'178'339	71'785'403
Prepaid expenses	1'377'770	1'485'902
Total current assets	176'935'115	235'913'506
NON-CURRENT ASSETS:		
Long term group receivable	29'110'765	_
Allowance for doubtful accounts	(2'911'077)	_
Total long term group receivable	26'199'688	
Investment in subsidiaries	8'868'263	8'868'263
Fixed assets, at cost	45'383'018	41'351'178
Less- accumulated depreciation	(28'513'952)	(25'077'392)
Total net fixed assets	16'869'066	16'273'786
Intangible assets, at cost	5'384'014	4'158'994
Less- accumulated depreciation	(1'667'931)	(769'060)
Total patent	3'716'083	3'389'934
Total non-current assets	55'653'100	28'531'983
Total assets	232'588'215	264'445'489

BALANCE SHEETS AS OF AUGUST 31, (Currency - Swiss Francs)

	2013	2012
LIABILITIES AND SHAREHOLDER'S EQUITY		
CURRENT LIABILITIES		
Bank borrowings	104'322'119	140'515'585
Current portion long-term debt	662'615	662'145
Current portion notes payable	1'039'740	631'400
Accounts payable		
- Trade	58'188'400	50'895'530
- Group	8'313'006	4'838'563
Total accounts payable	66'501'406	55'734'093
Accrued expenses	7'365'013	11'182'234
Provision	500'000	-
Accrued taxes	534'116	327'272
Total current liabilities	180'925'009	209'052'729
NON-CURRENT LIABILITIES :		
Long-term debt	2'902'763	3'712'763
Long-term note payable	1'894'200	2'525'600
Long-term payable to shareholder	16'200'000	-
Total non-current liabilities	20'996'963	6'238'363
SHAREHOLDER'S EQUITY:		
Share capital	6'000'000	6'000'000
Legal reserve	3'000'000	3'000'000
Retained earnings	21'666'243	40'154'397
Total shareholder's equity	30'666'243	49'154'397
Total liabilities and shareholder's equity	232'588'215	264'445'489

STATEMENT OF INCOME FOR THE YEARS ENDED AUGUST 31, (Currency - Swiss Francs)

	2013	2012
Net Sales	408'381'209	383'627'868
Cost of Sales	(337'604'677)	(315'427'604)
Gross profit	70'776'532	68'200'264
EXPENSES.		
Personnel	(25'273'847)	(23'641'752)
Selling and distribution	(5'970'613)	(7'526'055)
Advertising and product development	(24'882'934)	(21'194'097)
Professional fees and management fees	(16'206'681)	(12'991'270)
Depreciation for G&A related fixed assets	(1'285'671)	(1'334'274)
Depreciation for G&A related intangible assets	(22'467)	(14'978)
Office rent, telephone, postage	(3'739'385)	(3'309'903)
Travel and representation	(301'961)	(334'972)
Repair and maintenance	(1'076'074)	(1'284'809)
Total expenses	(78'759'633)	(71'632'110)
Loss from operations	(7'983'099)	(3'431'846)
OTHER (EXPENSES) / INCOME:		
Interest income	863'696	977'281
Interest expense	(7'168'912)	(4'667'604)
Exchange differences (expense) / income	(4'557'879)	10'819'881
Other income	`1'019'21 4	611'709
Other expense	(144'084)	(101'178)
Gain on sale of fixed assets	-	69'598
Total other (expenses) / income	(9'987'965)	7'709'687
(Loss) / income before taxes	(17'971'064)	4'277'841
TAXES	(504'782)	(919'485)
Net (loss) / income	(18'475'846)	3'358'356
, ,,		

STATEMENT OF RETAINED EARNINGS FOR THE YEARS ENDED AUGUST 31, (Currency - Swiss Francs)

	2013	2012
RETAINED EARNINGS		
Balance, beginning of the year	40'154'397	36'780'379
Translation adjustment	(12'308)	15'662
Net (loss) / income	(18'475'846)	3'358'356
Balance, end of the year	21'666'243	40'154'397

SCOTT Sports SA

NOTES TO FINANCIAL STATEMENTS AS OF AUGUST 31, 2013

1. Operations

The Company sells mountain bikes, skipoles, skigoggles, skis, motorcycle-goggles, sunglasses and certain other leisure equipment and accessories through its own sales branches in Europe and to independent distributors.

As of September 1, 1998, SSG (Europe) SA was merged with SSG Holdings SA, without any increase in capital. Its name was then changed to SCOTT Sports SA

2. Investments

Investments in the following subsidiaries are stated at cost.

Subsidiaries	Share Capital	Owned	2013 CHF	Share Capital in l.c.	Owned	2012 CHF
S.P F. S.p.A., Aosta, Italy	EUR 1'074'000	100	3′600′000	EUR 1'074'000	100	3′600′000
Scott Sportech Benelux, N.V., Kortenberg, Belgium	eur 495'787	19	110′094	eur 495'787	19	110′094
Scott Sports AB, Uppsala, Sweden	SEK 500'000	100	2′535′450	sek 500'000	100	2′535′450
Acerbis UK Ltd Luton Beds, UK	GBP 10'000	19	4′614	GBP 10'000	19	4′614
Scott Italia S r l. Albino, Italy	EUR 100'000	81	2'618'105	EUR 100'000	81	2'618'105
			8'868'263			8'868'263

3. Inventories

Inventories are stated at cost. Manufactured inventories are assembled to a large extent by contractors and primarily consist of mountain bikes, ski and motorcycle goggles, skipoles and skis Specific and general reserves are provided on inventory balances.

4. Fixed assets

Fixed assets include land, a building, machinery and equipment, furniture and fixtures, computer equipment and cars. The depreciation is computed on the straight-line basis over the estimated useful lives. The following depreciation rates are used:

•	Building	3.33% p a.
•	Machinery and equipment	20% p.a.
•	Furniture and fixtures	20% p.a.
•	Computer hardware & software	33% pa.
•	Cars	33% p.a.

Expenditures for maintenance and repairs are charged to the statement of income as incurred.

As of the balance sheet date, the Company had insured its fixed assets against fire for a total of CHF 43'304'089 as of August 31, 2013 and CHF 42'810'848 as of August 31, 2012.

5. Intangible assets

The depreciation is computed on the straight-line basis over the estimated useful lives.

•	Goodwill in Switzerland	5 years
•	Goodwill in Germany and Austria	10 years
•	Trademarks	6 years
•	Patents	5 years

6. Legal reserve

No allocation to the general reserve has been recorded, as the legal reserve reaches 50% of the share capital.

	2013 CHF	2012 CHF
Capital surplus	687′200	687′200
General reserve	2′312′800	2′312′800
	3′000′000	3′000′000

7. Depreciation

Total depreciation expense amounts to CHF 6'051'843 (2012 CHF 5'166'222)

	2013 CHF	2012 CHF
Depreciation for G&A related fixed assets	1′285′671	1′334′274
Depreciation for G&A related intangible assets	22'467	14′978
Depreciation included in cost of sales	4′609′194	3′686′003
Depreciation included in advertising	134′511	130′967
	6′051′843	5′166′222

8. Income taxes

The Company is liable for income and capital taxes. In Switzerland, the Company is taxed based on its income from domestic operations only. The foreign branches are taxed in their respective countries based on their local contribution to the Company's net result. For financial reporting purposes the Company has accrued all income taxes which will be levied based on the net income reported as of August 31, 2013.

9. Foreign currency

The Group's operations are conducted in numerous currencies. The Group manages its foreign currency exposures through a combination of natural hedges and the use of forward exchange contracts. The Company generally enters into these forward contracts to hedge positions for up to twelve months.

At August 31, 2013, the Company had foreign exchange contracts for a total value of CHF 87.7 million (2012. CHF 124.4 million) The Company has unrealized losses relating to these contracts of CHF 760'646 at August 31, 2013 (2012: CHF 96'952).

According to the accounting policy of the company, the related unrealized losses are expensed in the statement of income but the unrealized gains are not recorded.

10. Royalties

Cost of sales includes royalties to Scott USA, Ltd of CHF 3'930'538 for the period ended August 31, 2013 and of CHF 3'699'824 for the period ended August 31, 2012.

11. Credit lines

The credit arrangements include the following conditions and covenants:

- Maximum availability under the credit line of CHF 132'000'000 (2012: CHF 144'000'000); including seasonal credit line of CHF 40'000'000 (2012: CHF 60'000'000) and a credit line for acquisitions and investments of CHF 12'000'000 (2012: CHF 24'000'000).
 - The seasonal credit line of CHF 40'000'000 is temporary reduced by CHF 12'000'000 for 4 months (June, July, September and October), and is not available in August.
- Pledge of all accounts receivable in favour of the bank.
- The company has signed a negative pledge agreement with the Bank in which SCOTT Sports SA agrees not to pledge any assets in favor of any other third party.
- SCOTT Corporation SA, the parent company has pledged the shares of SCOTT Sports SA to the bank
- The distribution of dividend is subject to the approval of the Company's bank under the line of credit agreement

12. Contingent Liabilities

- Irrevocable standby letters of credit amounting to CHF 930'800 (2012. CHF 960'400) were issued to guarantee banking facilities to two customers.
- SCOTT Sports SA has open guarantees amounting to CHF 3'554'610 (2012: CHF 4'234'128) mainly for customs clearing and rent.
- SCOTT Sports SA acts as a guarantor on a real estate mortgage comittment taken by SSG (Europe) Distribution Center N.V. Aubange, Belgium in the amount of CHF 3.0 million (2012: CHF 3.3 million) for a new distribution warehouse.

13. Long-term debt

The long term debt of CHF 1'250'000 (2012: CHF 1'700'000) is secured by the building and land in Switzerland to the extent of CHF 5'501'627 (2012 CHF 5'692'241) (net book value). The repayment of the mortgage is scheduled in installments of CHF 300'000 per year.

The long term debt of CHF 1'652'763 (2012: CHF 2'012'763) is secured by the building and land in France to the extent of CHF 3'085'712 (2012: CHF 3'134'189) (net book value) The repayment of the mortgage is scheduled in installments of CHF 362'615 per year (2012 CHF 362'145)

14. Leasing Commitment

At August 31, 2013, the company had lease commitments that were not recorded in the balance sheet for a total of CHF 2'040'971 (2012. CHF 1'693'493).

15. Litigations and claims

At August 31, 2013, there are no open litigations that could be considered as being material.

At August 31, 2012, the group was in litigation in Belgium with the customs concerning the duty payment on development costs (product development and molds costs) for the fiscal year 2011 and 2012. The amount of CHF 700'000 was fully provided for as of August 31, 2012. The case was closed during fiscal year 2013 by payment agreement of CHF 632'382.

At August 31, 2013, open claims regarding product liabilities are provided for an amount of CHF 500'000 (2012: nil).

16. Changes in presentation

The Company has enhanced the presentation of its statement of income by reclassifying the selling and distribution expenses from advertising and product development expenses into a separate line Comparative figures have been presented accordingly.

17. Risk Assessment

During the year 2013, a risk assessment has been performed with regards to those risks which exercise a material impact on the financial statements. This assessment was approved by the board of directors as at October 16, 2012.

SCOTT Sports SA

PROPOSED APPROPRIATION OF AVAILABLE EARNINGS AS OF AUGUST 31, 2013

The Board of Directors proposes to allocate the balance of retained earnings of CHF 21'666'243 as follows:

To be carried forward

CHF 21'666'243