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## REPORT OF THE STATUTORY AUDITORS

with
financial statements
Year ended September 30, 1997
of

ANDREW AG, BACHENBÜLACH

B. 115123 L15-00



**II ATAG ERNST & YOUNG** 

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## Report of the statutory auditors

to the general meeting of

## ANDREW AG, BACHENBÜLACH

As statutory auditors, we have audited the accounting records and the financial statements (balance sheet, statement of income and notes) of Andrew AG for the year ended September 30, 1997. The audit work was completed on October 17, 1997.

These financial statements are the responsibility of the board of directors. responsibility is to express an opinion on these financial statements based on our audit. We confirm that we meet the legal requirements concerning professional qualification and independence.

Our audit was conducted in accordance with auditing standards promulgated by the profession, which require that an audit be planned and performed to obtain reasonable assurance about whether the financial statements are free from material misstatement. We have examined on a test basis evidence supporting the amounts and disclosures in the financial statements. We have also assessed the accounting principles used, significant estimates made and the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the accounting records and financial statements and the proposed appropriation of available earnings comply with the law and the company's articles of incorporation.

We recommend that the financial statements submitted to you be approved.

Zurich, February 20, 1998

ATAG Ernst & Young AG

W. Holdener Certified accountant

R. Schär Certified accountant (in charge of the audit)

#### Enclosures:

- Financial statements (balance sheet, statement of income and notes)
- Proposed appropriation of available earnings

# ANDREW AG, BACHENBÜLACH BALANCE SHEET AS OF SEPTEMBER 30, 1997

	Court	
	September 30, 1997	September 30, 1996
ASSETS	CHF	CHF
Current Assets		
Cash and short-term deposits Accounts receivable	27'342'073	6'860'825
Trade Less allowance for doubtful accounts Parent company Affiliated companies Other  Inventories Prepaid expenses	39'637'726 (1'186'819) 4'366'681 27'308'821 1'389'649 71'516'058 22'807'333	39'966'162 (1'182'958) 2'109'209 18'063'803 625'392 59'581'608 23'557'282
Total Current Assets	1'320'680 122'986'144	1'099'623 91'099'338
Fixed Assets		
Land and land improvements Buildings Equipment	1'824'079 5'956'786 41'506'894	1'518'378 4'724'661 29'825'609
Less allowances for depreciation	49'287'759 (33'919'594)	36'068'648 (25'416'147)
Investment Total Fixed Assets TOTAL ASSETS	15'368'165 47'889'973 63'258'138 186'244'282	10'652'501 21'589'950 32'242'451
		123'341'789

## **BALANCE SHEET AS OF SEPTEMBER 30, 1997 (Continued)**

	September 30, 1997	September 30, 1996
LIABILITIES AND STOCKHOLDERS' EQUITY	CHF	CHF
Liabilities		
Current liabilities		
Accounts payable		
Trade	12'157'109	8'321'022
Parent company	903'086	120'515
Affiliated companies	473'638	433'478
Other	31'126	141'101
	13'564'959	9'016'116
Advance payment and deferred revenue	245'189	185'746
Accrued taxes	12'987'137	6'490'210
Accrued liabilities	2'828'810	3'196'814
Total current liabilities	29'626'095	18'888'886
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Non-current liabilities	0701505	
Deferred taxes	272'585	311'215
Lease obligations	145'785	0
Total non-current liabilities	418'370	311'215
Total Liabilities	30'044'465	19'200'101
Stockholders' Equity		
Share capital	17'200'000	17'200'000
Legal reserve	7'100'000	7'100'000
Retained earnings		
Balance brought forward	79'841'688	50'291'228
Net income for the year	52'058'129	29'550'460
	131'899'817	79'841'688
Total Stockholders' Equity	156'199'817	104'141'688
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	186'244'282	123'341'789

# STATEMENT OF INCOME FOR THE YEAR ENDED SEPTEMBER 30, 1997

	1996/97	1995/96
	CHF	CHF
OPERATING INCOME		
Net sales	213'100'576	156'225'987
Cost of sales	150'395'020	112'055'842
Gross Profit	62'705'556	44'170'145
Operating Expenses		
Engineering expenses	2'110'536	1'759'408
Sales and business development	5'678'921	7'635'436
Administrative expenses	5'705'238	4'992'561
Research and development	888'150	546'012
Total Operating Expenses	14'382'845	14'933'417
NET OPERATING INCOME	48'322'711	29'236'728
OTHER INCOME/(EXPENSE)		
Interest expense	(13'559)	(42'593)
Interest income	2'015'226	1'217'991
Gain on exchange and translation	13'629'676	4'366'844
Miscellaneous	203'844	435'513
NET OTHER INCOME	15'835'187	5'977'755
INCOME BEFORE TAXES	64'157'898	35'214'483
Income taxes	12'099'769	5'664'023
NET INCOME FOR THE YEAR	52'058'129	29'550'460

## NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 1997

#### **BASIS OF FINANCIAL STATEMENTS**

The financial statements of Andrew AG incorporate the accounts of Andrew AG Bachenbülach, Switzerland, and the accounts of Andrew Ltd., Scotland, a branch of Andrew AG.

Both companies maintain their official accounting records and prepare their financial statements in their local currencies for domestic purposes (Swiss francs and pound sterling, respectively). The combined financial statements, prepared in Swiss francs for Swiss reporting purposes, include the accounts of Andrew AG Bachenbülach and its branch, Andrew Ltd. Lochgelly. They are prepared in accordance with accounting practices in Switzerland.

All significant balances and transactions between Andrew AG and its branch, Andrew Ltd. Lochgelly, have been eliminated on combination.

### FOREIGN CURRENCY TRANSLATION

The financial statements of Andrew Ltd. are prepared in local currency (pound sterling). In the combination, assets and liabilities were translated into Swiss francs at the approximate exchange rates in effect at balance sheet date and the statement of income at the average exchange rate for the year.

Any translation gains or losses are included in the statement of income.

#### CONTINGENT LIABILITIES

CONTINGENT EIABILITIES	September 30, 1997 CHF	September 30, 1996 CHF
Bank and other guarantees on behalf of affiliated company	<u>2'851'566</u>	<u>1'912'708</u>

# NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 1997 (Continued)

DETAILS TO STATEMENT OF INCOME	September 30, 1997	September 30, 1996
Cost of sales include the following:	CHF	CHF
Materials and goods purchased Direct labour Manufacturing expenses Material control expenses Quality assurance expenses Technical services expenses Change in inventories Total	112'493'551 5'838'054 20'890'614 4'021'330 886'407 1'154'412 5'110'652	92'972'275 4'080'780 13'982'614 3'763'467 852'300 1'267'087 (4'862'681)
Personnel cost are included in cost of sales and operating expenses at	22'768'131	18'196'414
<u>Depreciation</u> of fixed assets	4'273'587	3'332'697
Gain on fixed asset disposals are included in other income at	150'534	94'360
INVESTMENT		
Andrew Cayman Islands Ltd. Activity: Holding Company Common stock and additional paid-in capital: USD 36'665'305 (1996 - USD 18'300'000) 100 % owned at cost of	47'889'973	21'589'950
INSURANCE VALUE		
Insurance value of fixed assets including buildings under operating leases	62'475'301	52'650'259

# APPROPRIATION OF RETAINED EARNINGS AS OF SEPTEMBER 30, 1997 (Proposal of the Board of Directors)

	September 30, 1997 CHF	September 30, 1996 CHF
Retained earnings brought forward	79'841'688	51'220'228
Payment of extraordinary dividend	0	(929'000)
Net income for the year	52'058'129	29'550'460
Retained earnings available	131'899'817	79'841'688
Retained earnings to be carried forward	131'899'817	79'841'688