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ABBEY NATIONAL HEALTHCARE LIMITED

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ANNUAL REPORT AND FINANCIAL STATEMENTS

For the year ended 31 December 1998

Registered Number: 3249879

DIRECTORS' REPORT

The directors present their report and the audited financial statements for the year ended 31 December 1998.

PRINCIPAL ACTIVITIES

The principal activity of the Company is to write private medical insurance ("PMI").

RESULTS AND DIVIDENDS

The Company made a loss after tax for the year of £971,953 (1997 - £1,994,714) which has been transferred from reserves. The directors consider the results to be satisfactory. Business volumes are expected to increase significantly in 1999. The directors do not recommend payment of a dividend.

DIRECTORS' REPORT (continued)

DIRECTORS

The directors who served in office during the year were as follows:

A McGinn M Bevan

A Pople

H R Soni

S Evans J Connor (Managing Director) Appointed on 23 September 1998

Appointed on 26 January 1998

Appointed on 1 June 1998

N Bosanquet (External Non-Executive Director) Appointed on 26 January 1998

D Ramsay resigned as a Director on 9 February 1998. P T Dix resigned as Managing Director on 17 April 1998 and J Connor was appointed as Managing Director on 1 June 1998. B A Brown resigned as a director on 23 September 1998. A McGinn resigned as Chairman, and M J Pendle was appointed as Chairman on 11 February 1999. H R Soni resigned and G Thomas was appointed as Director on 31 March 1999.

DIRECTORS' INTERESTS

None of the directors had a beneficial interest in the shares of the Company at the year end. The directors' interests in the shares of the parent company, Abbey National plc, (other than those disclosed in that company's report and accounts) were as follows:-

	As at 1 January (or at the appointm later)		Options granted during the year (or since appointment if later)	Options exercised during the year (or since appointment if later)	As at 31 Decemi 1998	ber
	10p Ord				10p Ord	
	<u>Shares</u>	O <u>ptions</u>			<u>Shares</u>	<u>Options</u>
M Bevan	139	2,416	499	-	139	2,915
A S McGinn	250	63,358	10,085	-	250	73,443
J Connor	2,304	4,114	-	1,071	3,105	3,043
N Bosanquet	220	-	-	-	220	-
S Evans	-	-	150	-	-	150

Options granted to directors under the parent company's Sharesave Scheme are exercisable at prices between 232p and 1087p per share within six months of the third, fifth or seventh anniversary of contract start date. Options granted under the Executive Share Option scheme and Employee Share Option Schemes are exercisable at prices between 254p and 1195p per share after three years or five years and before ten years from the date of grant.

Shares awarded under the Abbey National Long Term Incentive Plan ("the Plan") are held by the Abbey National Employee Trust ("the Trust"). Whilst the Plan is currently restricted to members of the Abbey National plc Executive Committee, each of the directors of the Company is a potential beneficiary of the Trust and is therefore deemed to have an interest in the shares held by the Trust. At 31 December 1998, the Trust held 268,936 ordinary shares (1997 - 129,780 ordinary shares).

YEAR 2000 AND EUROPEAN AND MONETARY UNION

The Company is aware of the significant compliance and operational risks faced in connection with Year 2000 and the strategic and operational risks posed by Economic

DIRECTORS' REPORT (continued)

and Monetary Union (EMU). These issues are being addressed by the ultimate parent undertaking Abbey National plc, through the provision of management, technology and systems support and through a Group-wide steering committee.

Further disclosures in respect of both Year 2000 and EMU, including details of the impact on business, risks and uncertainties, general plans to address these issues and estimated costs of these plans are detailed in the consolidated accounts of the ultimate parent undertaking.

DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE PREPARATION OF THE ACCOUNTS

The directors of the Company are required by UK company law to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss of the Company for that year.

The directors confirm that suitable accounting policies have been applied consistently and reasonable and prudent judgements have been made in the preparation of the financial statements for the year ended 31 December 1998. The directors also confirm that the financial statements have been prepared on a going concern basis.

The directors are responsible for keeping proper accounting records, for taking reasonable steps to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

AUDITORS

In accordance with Section 386 of the Companies Act 1985, the company has elected to dispense with the obligation to appoint auditors annually.

Our auditors, Coopers & Lybrand, merged with Price Waterhouse on 1 July 1998, following which Coopers & Lybrand resigned and the directors appointed the new firm PricewaterhouseCoopers, as auditors.

The Board of the parent company, Abbey National plc, announced on 10 November 1998 its intention to nominate Deliotte & Touche for appointment as Auditors of the Company and its subsidiaries. Deloitte & Touche have expressed their willingness to accept this appointment. Accordingly, PricewaterhouseCoopers will retire following approval of the 1998 accounts, and Deloitte & Touche will be appointed.

For and on behalf of Abbey National Secretariat Services Limited.

By Order of The Board

/K May 1999

Registered Office:

Abbey House Baker Street London, NW1 6XL

REPORT OF THE AUDITORS TO THE MEMBERS OF ABBEY NATIONAL HEALTHCARE LIMITED

We have audited the financial statements on pages 6 to 15 which have been prepared in accordance with the accounting policies set out on pages 9 and 10.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors are responsible for preparing the Annual Report, including as described on page 4 the financial statements. Our responsibilities, as independent auditors, are established by statute, the Auditing Practices Board and our profession's ethical quidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the other information contained in the Annual Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the Company's affairs at 31 December 1998 and of its or loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers

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Chartered Accountants and Registered Auditors

London

ス**ム** May 1999

PROFIT AND LOSS ACCOUNT For the year ended 31 December 1998

Technical account - General Business

		Notes	1998 £	For the Period 16 September 1996 to 31 December 1997 £
EARNED PREMIUMS, NET OF REINSURANCE				
Gross premium written Less outward reinsurance		1	1,638,299 (194,756)	31,929 (3,370)
NET PREMIUMS WRITTEN			1,443,543	28,559
Change in provision for unearned premiums	- gross amount - reinsurance share		(930,021) 109,767	(29,376) 3,080
CHANGE IN NET PROVISION FOR UNEARNED I	PREMIUMS		(820,254)	(26,296)
EARNED PREMIUMS NET OF REINSURANCE			623,289	2,263
CLAIMS INCURRED NET OF REINSURANCE Claims paid	- gross amount - reinsurance share	1	(77,155) 19,289	(600) 150
NET CLAIMS PAID			(57,866)	(450)
CHANGE IN GROSS PROVISION FOR CLAIMS	gross amountreinsurance share	1	(74,000) 17,250	(1,000) 250
			(56,750)	(750)
CLAIMS INCURRED NET OF REINSURANCE			<u>(114,616)</u> 508,673	(1,200) 1,063
NET OPERATING EXPENSES		3	(3,499,633)	(3,187,993)
BALANCE ON GENERAL BUSINESS TECHNICAL	. ACCOUNT		(2,990,960)	(3,186,930)

PROFIT AND LOSS ACCOUNT For the year ended 31 December 1998

Non-Technical account - General Business

	Notes	1998	For the Period 16 September 1996 to 31 December 1997
		£	£
BALANCE ON GENERAL BUSINESS TECHNICAL ACCOUNT		(2,990,960)	(3,186,930)
Investment income	4	1,619,540	279,263
Unrealised loss on investments	4	(11,250)	-
Other charges	4	(25,772)	(4,167)
LOSS ON ORDINARY ACTIVITY BEFORE TAX	5	(1,408,442)	(2,911,834)
Tax receivable on loss on ordinary activities	9	436,489	917,120
RETAINED LOSS FOR THE YEAR	15	(971,953)	(1,994,714)

All items dealt with in arriving at the loss on ordinary activities before taxation for 1998 and 1997 relate to continuing operations.

The Company has no recognised gains and losses other than those included in the profit and loss and therefore no separate statement of total recognised gains and losses has been presented.

Notes of Historical Cost Profits and Losses	Notes	1998	For the Period 16 September 1996 to 31 December 1997
Reported loss on ordinary activities before tax		£ (1,408,442)	£ (2,911,834)
Unrealised loss recognised in the year	4	11,250	-
Historical cost loss on ordinary activities before tax		(1,397,192)	(2,911,834)
Tax receivable on loss on ordinary activities		<u>436,489</u>	917,120
Historical cost loss for year after tax		_(960,703)	(1,994,714)

BALANCE SHEET AT 31 DECEMBER 1998

	Notes	1998 £	For the Period 16 September 1996 to 31 December 1997 £
ASSETS		Ľ	L
INVESTMENTS	10	22,049,583	21,543,187
REINSURERS' SHARE OF TECHNICAL PROVISIONS	11	130,347	3,330
DEBTORS			
Debtors arising out of direct insurance operations - policy		921,694	28,856
holders Other debtors	12	<u>448,655</u> 1,370,349	<u>953,828</u> 982,684
OTHER ASSETS			
Tangible assets	13	16,443	-
Cash at bank and in hand		69,9 <u>55</u> 86,398	<u>20,224</u> 20,224
PREPAYMENTS AND ACCRUED INCOME	14	382,043	118,983
TOTAL ASSETS		24,018,720	22,668,408
LIABILITIES			
CAPITAL AND RESERVES			
Called up share capital Profit and Loss account	15 16	24,000,000 (2,966,667)	24,000,000 (1,994,714)
SHAREHOLDERS FUNDS	17	21,033,333	22,005,286
TECHNICAL PROVISIONS			
Provision for unearned premiums Claims outstanding	18	959,398 75,000	29,376 1,000
CREDITORS		1,034,398	30,376
Creditors arising out of reinsurance operations Other Creditors	19	155,067 1,795,171	3,370 <u>629,376</u>
PROVISION FOR LIABILITIES AND CHARGES	20	1,950,238 751	632,746 -
TOTAL LIABILITIES		24,018,720	22,668,408

The financial statements on pages 6 to 15 were approved by the board of directors on 17 May 1999 and signed on its behalf by:

G. Thomas Director J.Connor Director Janes Canad

NOTES TO THE ACCOUNTS

For the year ended 31 December 1998

1. PRINCIPAL ACCOUNTING POLICIES

(a) Basis of Presentation

The Group financial statements have been prepared in accordance with the provisions of Section 255A of, and Schedule 9A to, the Companies Act 1985, and with the Statement Of Recommended Practice on Accounting for Insurance Business issued by the Association of British Insurers ("the ABI SORP") dated December 1998. The balance sheet of the holding company has been prepared in accordance with Section 226 of, and Schedule 4 to, the Companies Act 1985.

The financial statements have been prepared in accordance with applicable accounting standards.

Cashflow Statements

The Company is a wholly owned subsidiary of Abbey National plc and the cash flows of the Company are included in the consolidated group of Abbey National plc. Consequently, the Company is exempt under the terms of Financial Reporting Standard No.1 from publishing a cash flow statement

Basis of Accountancy

The financial statements are prepared in accordance with the historical cost convention, modified by the revaluation of certain assets as required by the Companies Act 1985 (Insurance Companies Accounts) Regulations 1993.

All gross premiums written are in respect of private medical insurance and are written in the United Kingdom.

(b) <u>Technical Account</u>

The technical result is determined on an annual basis as follows:-

Premiums written relate to business incepted during the year. Unearned premiums represent the proportion of premiums accounted for in periods up to the accounting date which is attributable to subsequent periods calculated on a time apportionment basis.

Costs associated with acquiring new business are deferred on the same basis as unearned premiums.

Commissions are recognised on inception of business and are deferred on the same basis as unearned premiums.

No unexpired risk provision was considered necessary in the year up to the balance sheet date.

Claims incurred comprise claims and related expenses paid in the year. Outstanding claims represent claims and related expenses arising from incidents prior to the balance sheet date, but not settled at that date and include provision for claims incurred, but not reported by that date.

NOTES TO THE ACCOUNTS (continued) For the year ended 31 December 1998

(c) <u>Investment Income and Investments</u>

Investments are stated at market value. Investment income consists of interest on deposits (and fixed interest securities) and is accounted for on an accruals basis. Realised gains and losses on investments are calculated as the difference between net sales proceeds and their original cost. Both realised and unrealised gains and losses are taken to the non-technical account. Listed investments are included in the balance sheet at mid-market value.

(d) Deferred Tax

Deferred taxation is provided, using the liability method in respect of all material timing differences to the extent that it is probable that a liability or asset will crystallise.

(e) Depreciation

Tangible fixed assets are depreciated on a straight line basis over their estimated useful lives. The annual rates used are:

Computer Equipment	25%
Fixtures and Fittings	12.5%

2. SEGMENTAL ANALYSIS

The Company has only one business segment, that of accident and health general insurance. The business and net assets of the Company are located in the United Kingdom.

NET OPERATING EXPENSES

	1998	For the period 16 September 1996 to 31 December 1997
	£	£
Acquisition Costs	245,859	4,789
Change in deferred acquisition costs	(139,503)	(4,406)
Depreciation	2,144	-
Administration Expenses	<u>3,396,133</u>	<u>3,187,610</u>
	3,504,633	3 <u>,187,993</u>

4. INVESTMENT RETURN

	1998	For the period 16 September 1996 to 31 December 1997
Investment Income:	£	£
Income from short term deposits	245,162	279,263
Income from listed investments	<u>1,374,378</u> 1,619,540	_
Unrealised loss on investment	<u>(11,250</u>) 1,608,290	279,263
Investment Management Charges Total Investment Return	<u>(25,772)</u> 1,582,518	<u>(4,167)</u> 275,096

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NOTES TO THE ACCOUNTS For the year ended 31 December 1998

5. LOSS ON ORDINARY ACTIVITIES BEFORE TAX

	1998	For the period 16 September 1996 to 31 December 1997
	£	£
The Loss on ordinary activities before tax is		
stated after:		
Auditors Remuneration:		
Audit	29,698	18,000
Other Services	—	<u>16,000</u>
	29,698	<u>34,000</u>

6. COMMISSIONS

Total commissions accounted for by the Company during the period amounted to £245,859 (1997 - £4,789).

7. EMPLOYEE INFORMATION

The Company has no employees. The Company's business is managed and administered under service contracts between the Company and Abbey National plc, Abbey National Finance and Investment Services plc and Norwich Union Healthcare Limited.

8. DIRECTORS' EMOLUMENTS

	1998	For the period 16 September 1996 to 31 December 1997
Emoluments	£ 229,939	£ 145 <u>,</u> 784
Fees	9,356	**************************************

Directors' emoluments are borne by the parent company, Abbey National plc and other group undertakings and are recharged to the Company. No apportionment was made for the emoluments of the non-executive directors paid by the parent company.

Highest paid director

•	1998	For the period 16 September 1996 to 31 December 1997
Aggregate emoluments Defined benefit pension scheme:	63,013	-
Accrued pension at the end of year (per annum)	1,083	-

NOTES TO THE ACCOUNTS (continued) For the year ended 31 December 1998

9.	TAXATION
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	1998	For the period 16 September 1996 to 31 December 1997
Group Relief	£	£
receivable at 31% (1997 - 31.5%)	437,240	917,120
Deferred Tax	<u>(751)</u> 436,489	<u>9</u> 17,120

10. INVESTMENTS

1 1011EIV10	Carrying Value		Purchase Price	
	1998 ´	1997 £	1998 £	1997 £
Variable yield securities	19,908,300	. -	19,919,550	-
Deposits with credit institutions	2,141,283	21,543,187	_2,141,283	21,543,187
	22,049,583	21,543,187	22,060,833	21,543,187

Included in the carrying values above are amounts in respect of listed investments as follow:

	1998	For the period 16 September 1996 to 31 December 1997
	£	£
Variable yield securities	19,908,300	-

The investments comprise of deposits with, and securities of, financial institutions and are shown at market value.

11. REINSURERS' SHARE OF TECHNICAL PROVISIONS

		1998 £	For the period 16 September 1996 to 31 December 1997 £
	Reinsurers' share of unearned premiums Reinsurers' share of outstanding claims reserve	112,847 _17,500 130,347	3,080 <u>250</u> 3,330
12	OTHER DEBTORS		
		1998	For the period 16 September 1996 to 31 December 1997
		£	£
	Group relief receivable Sundry debtors Debtors arising from reinsurance	437,240 348 11,067 448,655	917,120 36,558 <u>150</u> <u>9</u> 53,828

NOTES TO THE ACCOUNTS (continued) For the year ended 31 December 1998

For the year ended 31 December 1998				
13	TANGIBLE ASSETS	Computer Equipment		ngs
	Cont	£	£	£
	Cost At 1 January 1998 Additions At 31 December 1998	- <u>16,561</u> 16,561	- 2,02 2,02	
	Depreciation At 1 January 1998 Charge for the Year At 31 December 1998	- <u>1,954</u> _1,954		- 90 <u>2,144</u> 90 <u>2,144</u>
	Net Book Value At 31 December 1998	14,607	1,83	36 16,443
14	PREPAYMENT AND ACCRUED INC	OME		
			1998	For the period 16 September 1996 to 31 December 1997
	Accrued income on investments Deferred commissions Other	· · · · · · · · · · · · · · · · · · ·	£ 199,519 143,909 	£ 114,577 4,406 — 118,983
15	CALLED UP SHARE CAPITAL			
13	CADDED OF SHAKE CAFTIAL		1998	For the period 16 September 1996 to 31 December 1997
	Authorised:		£	£
	24,000,000 ordinary shares of £1 each	24	,000,000	24,000,000
	Allotted, called up and fully paid: 24,000,000 ordinary shares of £1 each	24	,000,000	24,000,000
	During the period to 31 December ordinary shares of £1 each to Abbey consideration.			
16	PROFIT AND LOSS ACCOUNT			
			1998 £	For the period 16 September 1996 to 31 December 1997 £
	As at the start of the year (period) Loss for the year (period)		,994,714) (971,953)	<u>(1,994,714)</u>

The whole of shareholders' funds is attributable to equity interests.

As at 31 December

(1,994,714)

2,966,667

NOTES TO THE ACCOUNTS (continued) For the year ended 31 December 1998

17	RECONCILIATION OF MOVEMENTS I	N SHAREHOLDERS	For the period 16 September 1996 to	
		£	31 December 1997 £	
	At the start of the year (period) Loss for the year (period) Increases in share capital	22,005,286 (971,953) 	- (1,994,714) <u>24,000,000</u>	
	Share holders' funds as at 31 December	21,033,333	22,005,286	
18	CLAIMS OUTSTANDING		For the period 16	
		1998 £	September 1996 to 31 December 1997 £	
	Claims outstanding - gross amount	75,000	1,000	
19	CREDITORS		For the posted to	
		1998	For the period 16 September 1996 to 31 December 1997	
•		£	£	
	Amounts owed to group undertakings Trade Creditors and Insurance Premium Tax Accruals Other	591,118 10,895 1,180,397	515,623 1,746 112,007	
	As at 31 December	12,761 1,795,171	629,376	
	All creditors are payable within a period of f	ive years.		
20	PROVISIONS FOR LIABILITIES AN	ND CHARGES		
	Deferred tax provision		- 4	
		1998	For the period 16 September 1996 to 31 December 1997	
	At 1 January 1998	£	£ -	
	Charged to the profit and loss account At 31 December 1998	<u>751</u> 751		
	The amount of deferred tax liability in the accounts comprises			
		1998	For the period 16 September 1996 to 31 December 1997	
	Accelerated capital allowances	£ 751	f	

NOTES TO THE ACCOUNTS (continued) For the year ended 31 December 1998

21 CAPITAL COMMITMENT AND CONTINGENT LIABILITIES

There are no outstanding capital commitments or contingent liabilities at 31 December 1998 (1997 - £nil).

22 ULTIMATE PARENT COMPANY

The company is wholly owned and controlled by Abbey National plc which is registered in England. Copies of the consolidated financial statements of Abbey National plc can be obtained at Abbey House, Baker Street, London NW1 6XL.

23 RELATED PARTY TRANSACTIONS

The Company has taken advantage of the exemptions given in Financial Reporting Standard No 8 not to disclose details of transactions with companies within the Group that have been eliminated on consolidation. There were no other related party transactions.