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Registered number: 09857705

## **LUMINANCE TECHNOLOGIES LIMITED**

# FINANCIAL STATEMENTS INFORMATION FOR FILING WITH THE REGISTRAR FOR THE YEAR ENDED 31 DECEMBER 2019



#### **LUMINANCE TECHNOLOGIES LIMITED REGISTERED NUMBER:09857705**

#### **BALANCE SHEET** AS AT 31 DECEMBER 2019

	Notes		2019 £		2018 £
Fixed assets					
Tangible assets	. 10		161,203		192,328
Investments	11		174		174
			161,377		192,502
Current assets					
Debtors: amounts falling due within one year	12	1,662,702		1,065,107	•
Cash at bank and in hand	13	5,236,414		2,958,005	
		6,899,116		4,023,112	
Creditors: amounts falling due within one year	14	(448,797)		(434,748)	
Net current assets			6,450,319		3,588,364
Total assets less current liabilities being					
net assets			6,611,696		3,780,866
Capital and reserves					
Called up share capital	16		29,615		27,784
Share premium account	17		18,791,017		11,159,310
Profit and loss account	17		(12,208,936)		(7,406,228)
			6,611,696		3,780,866

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The Company has opted not to file the statement of comprehensive income in accordance with provisions applicable to companies subject to the small companies' regime.

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

DocuStaned by:

andrew tanter A M Kanter

Director

Date: 11/4/2020

The notes on pages 3 to 15 form part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

	Called up share capital £	Share premium account £	Profit and loss account	Total equity
At 1 January 2019	27,784	11,159,310	(7,406,228)	3,780,866
Comprehensive expense for the year Loss for the year	-	-	(5,021,390)	(5,021,390)
Total comprehensive expense for the year		-	(5,021,390)	(5,021,390)
Shares issued during the year	1,831	7,631,707	-	7,633,538
Credit to equity for share based payments	-	-	218,682	218,682
Total transactions with owners	1,831	7,631,707	218,682	7,852,220
At 31 December 2019	29,615	18,791,017	(12,208,936)	6,611,696

#### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018

At 1 January 2018	Called up share capital £ 27,784	Share premium account £ 11,159,310	Profit and loss account £ (3,711,985)	Total equity £ 7,475,109
Comprehensive expense for the year Loss for the year	-	-	(3,777,185)	(3,777,185)
Total comprehensive expense for the year	-	-	(3,777,185)	(3,777,185)
Credit to equity for share based payments	-	-	82,942	82,942
Total transactions with owners	-	-	82,942	82,942
At 31 December 2018	27,784	11,159,310	(7,406,228)	3,780,866

The notes on pages 3 to 15 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 1. General information

Luminance Technologies Limited is a private company limited by shares and incorporated in England and Wales. Registered number 09857705. Its registered head office is located at 3rd Floor, Maurice Wilkes Building, Cowley Road, Cambridge, England, CB4 0DS.

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

#### 2.2 Going concern

The Company made a loss in the financial year of £5.0 million (2018: £3.7 million loss). The directors have considered the current market conditions, trading activity post year end and the liquid resources available to the Company and have obtained a letter of support from its immediate parent undertaking, Luminance Holding Limited. Luminance Holding Limited has also obtained a letter of support from a related undertaking, ICP London Limited. Both letters of support indicate that the Company and Luminance Holding Limited, respectively, will be provided with the necessary financial support for the foreseeable future, being at least 12 months from the date of approval of the Company's financial statements. In assessing the cash flows the directors have considered assumptions relating to new business and its cost base.

In light of recent development on Covid-19, the directors have also assessed its impact on business performance to date, the potential credit risk and also the impact on key suppliers. Throughout this period, the Company continues to have close dialogue with its customers and key suppliers. On the basis of the directors' assessment of the Company's financial position and of the enquires made of the directors of both Luminance Holding Limited and ICP London Limited, the directors have a reasonable expectation that the Company will continue in operational existence and meet its liabilities as they fall due for the foreseeable future. Accordingly, the Company continues to adopt the going concern basis in preparing these financial statements.

#### 2.3 Exemption from preparing consolidated financial statements

The Company, and the Group headed by it, qualify as small as set out in section 383 of the Companies Act 2006 and the Company and Group are considered eligible for the exemption to prepare consolidated accounts.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.4 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

#### 2.5 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

The estimated useful lives range as follows:

Appliances

- 5 years

Computer equipment

- 2 to 3 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of comprehensive income.

#### 2.6 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

#### 2.7 Debtors

Short term debtors are measured at transaction price, less any impairment.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.8 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### 2.9 Financial instruments

The Company has entered into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors and loans from related parties.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

#### 2.10 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### 2.11 Foreign currency translation

#### **Functional and presentation currency**

The Company's functional and presentational currency is Sterling.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each year end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.12 Share based payments

Where share options are awarded to employees, the fair value of the options at the date of grant is charged to the Statement of comprehensive income over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each Balance sheet date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

The fair value of the award also takes into account non-vesting conditions. These are either factors beyond the control of either party (such as a target based on an index) or factors which are within the control of one or other of the parties (such as the Company keeping the scheme open or the employee maintaining any contributions required by the scheme).

Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charged to Statement of comprehensive income over the remaining vesting period.

Where equity instruments are granted to persons other than employees, the Statement of comprehensive income is charged with fair value of goods and services received.

#### 2.13 Pensions

#### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of comprehensive income when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

#### 2.14 Taxation

Tax is recognised in the Statement of comprehensive income, except for tax attributable to an item of income and expense recognized as Other Comprehensive Income, or to an item recognised directly in equity, as this tax is recognised in Other Comprehensive Income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the Balance sheet date in the countries where the Company operates and generates income.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.15 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the Balance sheet date in the countries where the Company operates and generates income.

#### 3. Judgements in applying accounting policies and key sources of estimation uncertainty

The preparation of financial information in conformity with FRS 102 requires the directors to make critical accounting estimates and judgements that affect the application of policies and reported amounts of assets and liabilities, income and expenses.

The key judgement areas impacting the financial statements is the directors' assessment regarding going concern. The directors have considered the current market conditions, trading activity post year end and the liquid resources available to the Company and have obtained a letter of support from its immediate parent undertaking, Luminance Holding Limited. Luminance Holding Limited has also obtained a letter of support from a related undertaking, ICP London Limited. Both letters of support indicate that the Company and Luminance Holding Limited, respectively, will be provided with the necessary financial support for the foreseeable future, being at least 12 months from the date of approval of the Company's financial statements.

#### 4. Turnover

Turnover in the current year and the prior year is attributable to the principal activity of the Company.

Analysis of turnover by country of destination:

•	2019 £	2018 £
United Kingdom	529,750	424,257
Rest of Europe	918,920	628,232
Rest of World	908,144	552,684
	2,356,814	1,605,173
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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 5. Operating loss

The operating loss is stated after charging:

	2019 £	2018 £
Depreciation of tangible fixed assets	96,715	<i>80,468</i>
Net foreign exchange losses	16,518	391,964
Other operating lease rentals	22,484	16,719
Share based payment charge	218,682	82,942

#### 6. Auditor's remuneration

Fees payable to the Company's auditor for the audit of the Company's annual financial statements totalled £ (2018 - ).

#### 7. Employees

The average monthly number of employees, including executive directors, during the year was 74 (2018 - 56).

#### 8. Directors' remuneration

	2019	2018
	£	£
Directors' emoluments	35,000	35,000

None of the directors were accruing retirement benefits in respect of defined contribution pension schemes in either the current or prior years.

#### 9. Taxation

	2019 £	2018 £
Current tax	~	~
UK Corporation tax on profits for the year	(400,036)	(267,819)
Adjustments in respect of previous years	-	(198, 149)
Total current tax	(400,036)	(465,968)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 9. Taxation (continued)

## Factors affecting tax credit for the year

The tax assessed for the year is higher than (2018 - higher than) the standard rate of corporation tax in the UK of 19% (2018: 19%). The differences are explained below:

	2019 £	2018 £
Loss on ordinary activities before tax	(5,421,426)	(4,243,153)
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2018: 19%)  Effects of:	(1,030,071)	(806, 199)
Expenses not deductible for tax purposes	74,581	17,306
Adjustments to tax charge in respect of prior years	-	(198, 149)
Surrender of tax losses for R&D tax credit refund	124,149	83,116
Additional deduction for R&D expenditure	(296,278)	(198,355)
Deferred tax not recognised	854,037	571,083
Effects of change in tax rate	(126,454)	65,230
Total tax credit for the year	(400,036)	(465,968)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 9. Taxation (continued)

#### Factors that may affect future tax charges

The UK Government previously announced that the rate of UK Corporation tax would reduce to 17% with effect from 1 April 2020. In the Spring Budget 2020, the Government announced that the previously announced decrease in the rate of Corporation Tax from 19% to 17% from 1 April 2020 would no longer happen and that rates would remain at 19% for the foreseeable future. The new law was substantively enacted by a resolution under the Provision Collection of Taxes Act 1968 on 17 March 2020. At 31 December 2019, the Company had tax losses amounting to approximately £10.1m (2018: £6.2m) which are available for offset against future taxable profits. A deferred tax asset of £1.9m (2018: £1.1m) has not been recognised as the directors consider that it is uncertain that the losses will be utilised in the foreseeable future.

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#### 10. Tangible fixed assets

	Appliances	Computer equipment £	Total £
Cost	•		
At 1 January 2019	87,858	235,937	323,795
Additions .	-	65,590	65,590
Disposals	and the state of the state of	(72,832)	(72,832)
At 31 December 2019	87,858	228,695	316,553
Depreciation	•		
At 1 January 2019	34,488	96,979	131,467
Charge for the year on owned assets	17,572	79,143	96,715
Disposals	-	(72,832)	(72,832)
At 31 December 2019	52,060	103,290	155,350
Net book value			
At 31 December 2019	35,798	125,405	161,203
At 31 December 2018	53,370	138,958	192,328

# NOTES TO THE FINANCIAL STATEMENTS. FOR THE YEAR ENDED 31 DECEMBER 2019

			Investments in subsidiary
•	•	e jes samt teknisett	companies £
Cost and net book value			
At 1 January 2019			174
At 31 December 2019	•	i visi de la Milatina de la composición del composición de la composición del composición de la compos	174
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## Subsidiary undertakings

Cash at bank and in hand

The following were subsidiary undertakings of the Company:

	Name	**************************************	Registered office		Class of shares	Holding
internatival de la companya de la c La companya de la co	Luminance Limit	ted	Maurice Wilkes Building Cambridge, CB4 0DS	, 3rd Floor, Cowley Road,	Ordinary	100%
er transmitter, od standa. Brooth	Luminance, Inc.			, 3rd Floor, Cowley Road,	Ordinary	100%
12.	Debtors					
			12	$(b_1, b_2, b_3, b_4, b_4, b_4, b_4, b_4, b_4, b_4, b_4$	2019 £	2018 £
	Trade debtors			.4	485,815	317,809
	Corporation tax	receivable	4 Mg ;		667,855	465,968
	VAT receivable	;	10 m	n in the first Maria	207,256	87,609
	Other debtors	÷.,	$t_{ij}(t)$		231	959
	Prepayments an	d accrued	income		301,545	192,762
			e de la companya de l	- · · · · · · · · · ·	1,662,702	1,065,107
						₹.
13.	Cash and cash	equivaler	nts			
					2019	2018

2,958,005

£

5,236,414

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

14. Cre	ditors: Amounts	falling due v	within one year
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	2019 £	2018 £
Payments received on account	14,897	81,042
Trade creditors	71,322	144,337
Amounts owed to subsidiary undertakings	16,364	2,660
Other taxation and social security	110,550	58,775
Other creditors	34,019	10,904
Accruals	201,645	137,030
• •	448,797	434,748

Amounts owed to subsidiary undertakings are repayable on demand and non interest bearing.

#### 15. Financial instruments

	,	2019	2018
Financial assets	e Cath	officer and the second	£
Financial assets that are debt instruments measure	ed at amortised cos	5,722,460	3,276,773
Financial liabilities			N.C.
Financial liabilities measured at amortised cost		(338,247)	(375,973)

The Control of the Control of Audi

Financial assets measured at amortised cost comprise cash and cash equivalents, trade debtors, other debtors.

Financial liabilities measured at amortised cost comprise of trade creditors, amounts owed to subsidiary undertakings, other creditors, accruals and payments received on account.

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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 16. Share capital

Allotted, called up and fully paid	2019 £	2018 £
1,000,000 <i>(2018 - 1,000,000)</i> A Ordinary shares of £0.01 each 1,961,539 <i>(2018 - 1,778,390)</i> B Ordinary shares of £0.01 each	10,000 19,615	10,000 17,784
	29,615	27,784

#### Share issues

On 8 February 2019 the Company issued 183,149 B Ordinary shares of £0.01 each for a total consideration of £7,633,538.

#### Share rights

A Ordinary shares carry full voting rights but have no rights to dividends. Holders of A Ordinary shares are not conferred any rights to distribution, with the exception of £0.01 for each A Ordinary share held.

B Ordinary shares carry full voting rights, entitlement to dividends and a right to distributions after repayment of the capital of the A Ordinary shares shareholders.

#### 17. Reserves

Share premium account - includes any premium received on the issue of share capital. Any transaction costs associated with the issuing of shares are deducted from share premium.

Profit and loss account - includes the current and prior year losses.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 18. Share based payments

The Company has a share option scheme for certain employees. Share options are exercisable at prices determined at the date of grant. The share options vest in 6 month equal tranches over 3 years, subject to continued employment. Options are lapsed if the employee leaves the Company before the option vests. The contractual life of the share options is 10 years.

Movements in the number of share options outstanding and their weighted average exercise prices are as follows:

	Weighted average exercise price (pence)	Number 2019	Weighted average exercise price (pence) 2018	Number
Outstanding at 1 January 2019 Granted during the year Lapsed during the year	2019 835 4,354 (1,213)	53,257 2,000 (3,100)	308 2,116 (1,144)	2018 38,949 16,600 (2,292)
Outstanding at the 31 December 2019	933	52,157	835	53,257

The weighted average fair value of options granted during the year ended 31 December 2019 was £32.79 (2018: £13.20). There are 39,215 options exercisable at the year ended 31 December 2019 (2018: 22,469) with a weighted average exercise price of £5.16 (2018: £2.10).

The fair value of share based payments has been calculated using the Black-Scholes option pricing model. Expected volatility was determined based on the historic volatility of comparable companies. The expected life is the expected period from date of grant to exercise based on management's best estimate. The following assumptions were used in the model for options granted during the year ended 31 December 2019 and 2018:

	2019	2018
Fair value per option	£32.79	£13.20
Weighted average share price	£43.00	£21.10
Exercise price (dollars)	\$54.60	\$27.77
Weighted average expected life (years)	5	5
Expected volatility	100%	75%
Expected dividend rate	0%	0%
Risk-free interest rate	2.5%	2.5%
	2019	2018
	£	£
Equity-settled schemes	218,682	82,942
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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 19. **Pension commitments**

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £85,885 (2018: £43,940). Contributions totalling £34,019 (2018: £10,904) were payable to the fund at the Balance sheet date and are included in other creditors.

#### 20. Related party transactions

During the year the Company has received cash funding and been recharged costs amounting to £1,126,826 (2018: £862,158) from ICP London Limited, a related undertaking. At 31 December 2019 £Nil (2018: £Nil) was owed to ICP London Limited.

During the year the Company has provided cash funding to a wholly owned subsidiary undertaking Luminance, Inc. amounting to £16,264 (2018: £19,514), and has accrued for £Nil (2018: £22,000) of sales service and marketing service recharges in line with the intercompany R&D services agreement. At 31 December 2019 Luminance, Inc. owed the Company £16,264 (2018: £2,560).

At 31 December 2019 the Company owed £100 (2018: £100) to Luminance Limited, a wholly owned subsidiary undertaking.

Aggregate remuneration to key management personnel in the year remunerated by Luminance vibration and individuals that are identified as key management personnel, who are not directors of Luminance Technologies Limited, are remunerated through a fellow group undertaking and the cost is incurred by the Company through a management charge totalling £433,901 (2018: £360,000) for the year.

#### **Controlling party** 21.

As at 31 December 2019, the Company's immediate parent company was ICP London Limited, a company registered in the British Virgin Islands. The ultimate parent undertaking and controlling party was ICP Holdings Limited, a company registered in the British Virgin Islands.

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In: April 2020, the Company's immediate and ultimate parent company became Luminance Holding Limited, a company registered in the British Virgin Islands.

#### **Auditor's information** 22.

The Company has taken advantage of the small company provisions to file a balance sheet and related notes. The full annual accounts and Directors' report have been subject to audit. The Auditor's report was issued on 9 November 2020 by Grant Thornton UK LLP, signed by Adam Smith as senior statutory auditor. The Auditor's report was unqualified and did not include a statement under Section 498(2) or Section 498(3) Companies Act 2006.