

**REGISTERED NUMBER: 09589495 (England and Wales)**

Unaudited Financial Statements for the Year Ended 31 March 2019

for

Focal Point Positioning Ltd.

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for the Year Ended 31 March 2019

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**DIRECTORS:**

Dr R Faragher  
Dr P Duffett-smith  
Ms E Burbidge  
R D Sansom

**SECRETARY:**

D M Buckle

**REGISTERED OFFICE:**

First Floor Richmond House  
16-20 Regent Street  
Cambridge  
CB2 1DB

**REGISTERED NUMBER:**

09589495 (England and Wales)

**ACCOUNTANTS:**

TMT Accounting Limited  
Hollywood Mansion  
Hollywood Lane  
Bristol  
BS10 7TW

Balance Sheet  
31 March 2019

|                                              | Notes | 31.3.19<br>£     | £                  | 31.3.18<br>£     | £                  |
|----------------------------------------------|-------|------------------|--------------------|------------------|--------------------|
| <b>FIXED ASSETS</b>                          |       |                  |                    |                  |                    |
| Tangible assets                              | 4     |                  | 133,994            |                  | 97,243             |
| <b>CURRENT ASSETS</b>                        |       |                  |                    |                  |                    |
| Debtors                                      | 5     | 57,088           |                    | 107,072          |                    |
| Cash at bank                                 |       | <u>1,468,560</u> |                    | <u>2,784,158</u> |                    |
|                                              |       | 1,525,648        |                    | 2,891,230        |                    |
| <b>CREDITORS</b>                             |       |                  |                    |                  |                    |
| Amounts falling due within one year          | 6     | <u>62,938</u>    |                    | <u>37,628</u>    |                    |
| <b>NET CURRENT ASSETS</b>                    |       |                  | <u>1,462,710</u>   |                  | <u>2,853,602</u>   |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b> |       |                  | <u>1,596,704</u>   |                  | <u>2,950,845</u>   |
| <b>CAPITAL AND RESERVES</b>                  |       |                  |                    |                  |                    |
| Called up share capital                      |       |                  | 4,412,063          |                  | 4,412,063          |
| Capital redemption reserve                   |       |                  | 324,575            |                  | -                  |
| Retained earnings                            |       |                  | <u>(3,139,934)</u> |                  | <u>(1,461,218)</u> |
| <b>SHAREHOLDERS' FUNDS</b>                   |       |                  | <u>1,596,704</u>   |                  | <u>2,950,845</u>   |

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2019.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 March 2019 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.
- (b)

The financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

In accordance with Section 444 of the Companies Act 2006, the Income Statement has not been delivered.

The financial statements were approved by the Board of Directors on 7 October 2019 and were signed on its behalf by:

Dr R Faragher - Director

Notes to the Financial Statements  
for the Year Ended 31 March 2019

1. **STATUTORY INFORMATION**

Focal Point Positioning Ltd. is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. **ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

**Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Hire purchase and leasing commitments**

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

3. **EMPLOYEES AND DIRECTORS**

The average number of employees during the year was 11 (2018 - 8).

Notes to the Financial Statements - continued  
for the Year Ended 31 March 2019

4. **TANGIBLE FIXED ASSETS**

|                       | Improvements<br>to<br>property<br>£ | Plant and<br>machinery<br>£ | Fixtures<br>and<br>fittings<br>£ |
|-----------------------|-------------------------------------|-----------------------------|----------------------------------|
| <b>COST</b>           |                                     |                             |                                  |
| At 1 April 2018       | -                                   | 33,780                      | -                                |
| Additions             | 38,679                              | 6,923                       | 4,316                            |
| At 31 March 2019      | 38,679                              | 40,703                      | 4,316                            |
| <b>DEPRECIATION</b>   |                                     |                             |                                  |
| At 1 April 2018       | -                                   | 10,284                      | -                                |
| Charge for year       | 5,574                               | 10,141                      | 809                              |
| At 31 March 2019      | 5,574                               | 20,425                      | 809                              |
| <b>NET BOOK VALUE</b> |                                     |                             |                                  |
| At 31 March 2019      | 33,105                              | 20,278                      | 3,507                            |
| At 31 March 2018      | -                                   | 23,496                      | -                                |
|                       | Motor<br>vehicles<br>£              | Computer<br>equipment<br>£  | Totals<br>£                      |
| <b>COST</b>           |                                     |                             |                                  |
| At 1 April 2018       | 31,550                              | 56,459                      | 121,789                          |
| Additions             | -                                   | 25,970                      | 75,888                           |
| At 31 March 2019      | 31,550                              | 82,429                      | 197,677                          |
| <b>DEPRECIATION</b>   |                                     |                             |                                  |
| At 1 April 2018       | 526                                 | 13,736                      | 24,546                           |
| Charge for year       | 6,205                               | 16,408                      | 39,137                           |
| At 31 March 2019      | 6,731                               | 30,144                      | 63,683                           |
| <b>NET BOOK VALUE</b> |                                     |                             |                                  |
| At 31 March 2019      | 24,819                              | 52,285                      | 133,994                          |
| At 31 March 2018      | 31,024                              | 42,723                      | 97,243                           |

5. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

|               |              |              |
|---------------|--------------|--------------|
|               | 31.3.19<br>£ | 31.3.18<br>£ |
| Other debtors | 57,088       | 107,072      |

Notes to the Financial Statements - continued  
for the Year Ended 31 March 2019

**6. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

|                              | 31.3.19       | 31.3.18       |
|------------------------------|---------------|---------------|
|                              | £             | £             |
| Bank loans and overdrafts    | 8,778         | 2,383         |
| Trade creditors              | 8,537         | 11,083        |
| Taxation and social security | 27,634        | 14,759        |
| Other creditors              | 17,989        | 9,403         |
|                              | <u>62,938</u> | <u>37,628</u> |

**7. SHARE-BASED PAYMENT TRANSACTIONS**

The company produced accounts under FRS105 previously. In this financial period, financial statements were prepared under FRS102. Therefore there is a recognition of employee related share options in this period of £324,575. This amount has been built up since the beginning of the vesting period. Had the previous year end been filed under FRS102 then the value of options vested at the year end were £201,961.

The options were valued using the Black Scholes Model.



This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.