Report and Financial Statements

Year ended

31 December 2015

Company Number 08347876

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# Report and financial statements for the year ended 31 December 2015

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Notes forming part of the financial statements

## **Country of incorporation**

**England and Wales** 

## **Directors**

10

C Deichmann

M B Docker

A S Fecher

P Fecher

P E King

M J Redfern

D Reid

M O Krengel

W L Hirner

M D Fecher

R G Mcgraa

## Company secretary and registered office

P King, Bridgend Paper Mill Llangynwyd, Maesteg, Mid Glamorgan, Wales, CF34 9RS

## Company number

08347876

## **Auditors**

BDO LLP, 3 Hardman Street, Spinningfields, Manchester, M3 3AT

## Strategic report for the year ended 31 December 2015

### **Financial review**

The Company's performance was strong in the year to 31<sup>st</sup> December 2015. Our focus has continued to be a supplier of retail branded kitchen towel and bathroom tissue to the consumer market, on meeting customers' requirements through superior quality, service and product innovation whilst maintaining competitive pricing.

The company have continued to operate its continuous improvement process in 2015 leading to various efficiencies in the supply chain process. The company has continued its research and development programme leading to product and process innovation during the year.

Although challenges still exist both externally and within, 2016 promises to be another positive year for Northwood & Wepa. In-line with the company's strategy to achieve further growth, opportunities across the private label range exist which, the company is well positioned to take advantage of through its continuous product development.

## Principal risks and uncertainties

There are a number of potential risks and uncertainties, which could have a material impact on the company's performance and could cause actual results to differ materially from expected and historical results. The principal business risks that the company faces are the competitive nature of the marketplace and the fluctuations in the price of raw materials, energy as well as currency. The company has adopted a hedging policy to partially mitigate these variants.

The directors have the responsibility for risk management and have various strategies for doing so. Some of the strategies are laid out in note 14.

## Financial key performance indicators

The company's key performance indicators are Turnover, Profits after tax and Liquidity. These were as follows:

	31 December 2015 (12 Months Trading) £'000	31 December 2014 (6 Months Trading) £'000
Revenue	115,345	49,718
Profit after tax	11,415	3,614
Profit after tax %	9.9%	7.3%
Net Assets	80,290	81,166
Current ratio	1:1	1:1
Gearing %	1:1	2:1

This strategic report was approved by the board on 2 May 2016 and signed on its behalf by

elen

M Redfern Director

## Report of the directors for the year ended 31 December 2015

The directors present their report and the financial statements for the year ended 31 December 2015.

#### Results

The results for the year are set out on page 6. A dividend of £2.5m (2014 - £0.5m) was declared but not paid in the year.

#### **Principal activity**

The principal activity of the company is that of producing and converting paper.

### **Directors' responsibilities**

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether they have been prepared in accordance with IFRSs as adopted by the European Union, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Financial Instruments**

The company's financial risk management objectives and policies are disclosed in note 14. Details of the use of financial instruments are also given in note 14.

#### Research and development

All research costs are written off as incurred. Any development expenditure that meets the qualifying criteria is capitalised. No items meet the criteria for capitalisation in the year.

## Report of the directors for the year ended 31 December 2015 (continued)

## Political and charitable contributions

During the year, the company made no political donations and made charitable donations of £1,401 (6 months ended 31 December 2014 - £720).

#### **Directors**

The directors of the company during the year were:

C Deichmann

M B Docker

A S Fecher

P Fecher

P E King

M J Redfern

D Reid

M O Krengel

W L Hirner

M D Fecher

R G Mcgraa (appointed 20 May 2015)

### Provision of information to auditors

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information.

#### **Auditors**

The auditors, BDO LLP will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 2 May 2016 and signed on its behalf by

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M Redfern Director

## Independent auditor's report

#### TO THE MEMBERS OF NORTHWOOD & WEPA LIMITED

We have audited the financial statements of Northwood & Wepa Limited for the year ended 31 December 2015 which comprise the statement of comprehensive income, statement of financial position, the statement of cash flows, the statement of changes in equity and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditor

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with IFRSs as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the strategic report and directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Independent auditor's report (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Philip Storer (Senior statutory auditor)

for and on behalf of BDO LLP, Statutory auditor

Manchester

United Kingdom

Date 26 May 2016

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

Statement of comprehensive income for the year ended 31 December 2015

	Note	Year ended 31 December 2015 £'000	6 months ended 31 December 2014 £'000
Revenue	2	115,345	49,718
Cost of sales		(91,702)	(40,299)
Gross profit		23,643	9,419
Administrative expenses Other operating income	3	(8,714) 80	(4,361)
Profit from operations	4	15,009	5,062
Finance income Finance costs	6 7	537 (985)	493 (698)
Profit before taxation		14,561	4,857
Tax expense	8	(3,146)	(1,243)
Profit for the year		11,415	3,614
Total comprehensive income for the year		11,415	3,614

All amounts relate to continuing operations.

All of the total comprehensive income for the year is attributable to the equity holders of the parent.

The notes on pages 10 to 27 form part of these financial statements.

## Statement of financial position at 31 December 2015

	Note	2015 £'000	2015 £'000	2014 £'000	2014 £'000
ASSETS				2000	
Non-current assets					
Property, plant and equipment	9		48,630		49,883
Current assets					
Inventories	10	9,877		11,414	
Trade and other receivables	11	20,340		19,175	
Financial assets	14	592		337	
Cash and cash equivalents	19	851		357	
Total current assets			31,660		31,283
Total assets			80,290		81,166
LIABILITIES					
Non-current liabilities					
Long term borrowings	13	15,754		28,646	
Deferred tax liabilities	15	1,384		1,129	
Finance Lease		388		-	
			17,526		
Total non-current liabilities					29,775
Current liabilities	40	00.440		47.007	
Trade and other payables	12	22,418		17,937	
Short-term borrowings	13	1,175		3,198	
Total current liabilities			23,593		21,135
Total liabilities			41,119		50,910
EQUITY					
Share capital	16		1,000		1,000
Retained earnings			38,171		29,256
EQUITY ATTRIBUTABLE TO THE			<del></del>		
OWNERS			39,171		30,256
TOTAL EQUITY AND LIABILITIES			80,290		81,166
TOTAL EQUIT AND LIABILITIES			00,230		01,100

The financial statements on pages 10 to 27 were approved and authorised for issue by the Board of Directors on 2 May 2016 and were signed on its behalf by:

M Redfern **Director** 

The notes on pages 10 to 27 form part of these financial statements.

# Statement of cash flows for the year ended 31 December 2015

	Year ended 31 December 2015 £'000	6 months ended 31 December 2014 £'000
Cash flows from operating activities Profit for the year	11,415	3,614
Adjustments for: Depreciation of property, plant and equipment Loss on disposal of fixed assets	4,051 11	1,858
Finance income	(537) 985	(493) 698
Finance expense Tax expense	905 3,146	1,243
Decrease / (increase) in inventories	1,537	(780)
(Increase) / decrease in trade and other receivables Increase / (decrease) in trade and other payables	(884) 1,918	1,694 (1,162)
Cash generated from operations	21,642	6,672
Finance expense paid Income taxes paid	(1,539) (2,381)	(521) (268)
Net cash generated from operating activities	17,722	5,883
Cash flows from investing activities Acquisition of trade and assets		(4,600)
Purchase of property, plant and equipment Finance income received	(2,289)	(589) 156
Net cash absorbed by investing activities	(2,289)	(5,033)
Cash flows from financing activities Capital element of finance lease repaid	(61)	
Dividend paid	(61) (500)	-
Repayment of other loans	(14,378)	(5,696)
Net cash absorbed by financing activities	(14,939)	(5,696)
Net change in cash and cash equivalents	494	(4,846)
Cash and cash equivalents at start of year	<u>357</u>	5,203
Cash and cash equivalents at end of year	<b>851</b>	357

The notes on pages 10 to 27 form part of these financial statements.

# Statement of changes in equity for the year ended 31 December 2015

	Share capital £'000	Retained Earnings £'000	Total equity £'000
At start of year	1,000	29,256	30,256
Changes in equity for year ended 31 December 2015: Profit for the year Dividends payable	• •	11,415 (2,500)	11,415 (2,500)
At 31 December 2015	1,000	38,171	39,171
At start of period Changes in equity for period ended 31 December 2014:	1,000	26,142	27,142
Profit for the period Dividends payable	-	3,614 (500)	3,614 (500)
At 31 December 2014	1,000	29,256	30,256

## Notes forming part of the financial statements for the year ended 31 December 2015

## 1 Accounting policies

## Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs and IFRIC interpretations) as endorsed by the European Union ("endorsed IFRS") and with those parts of the Companies Act 2006 applicable to companies preparing their accounts under endorsed IFRS.

### Basis of preparation of financial statements

The financial statements have been prepared on the basis of the recognition and measurement requirements of International Financial Reporting Standards (IFRS), as adopted by the European Union, and their interpretations adopted by the International Accounting Standards Board (IASB). They have also been prepared in accordance with those parts of the Companies Act 2006 applicable to companies reporting under IFRS.

The company has not adopted any standards or interpretations in advance of the required implementation dates. It is not expected that those standards or interpretations which have been issued by the International Accounting Standards Board, but which have not been adopted, will have a material impact on the financial statements of the Company in the period of initial application.

#### Adoption of new and revised standards

The following standards and interpretations were effective in 2015 but have not had a material impact on the company:

### IFRS 13 Fair Value Measurement

The following standards and interpretations to published standards are not yet effective:

New standard or interpretation	EU Endorsement status	Mandatory effective date (periods beginning)
IFRS 15 Revenue from contracts with customers	2016	1 January 2018
IFRS 9 Financial Instruments	2016	1 January 2018
IFRS 16 Leases	TBC	1 January 2019

The Directors anticipate that the adoption of these Standards in future periods may have an impact on the results and net assets of the company, however, it is too early to quantify this.

The Directors anticipate that the adoption of other Standards and Interpretations that are not yet effective in future periods will only have an impact on the presentation in the financial statements of the company.

### Revenue

Revenue is recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts. Revenue is recognised when the risks and rewards attributable to the sale have been transferred to the customer, which is considered to be on delivery.

Notes forming part of the financial statements for the year ended 31 December 2015 (continued)

## 1 Accounting policies (continued)

### Property, plant and equipment

All property, plant and equipment assets are stated at valuation less accumulated depreciation. The residual values and useful lives of all assets are reviewed annually.

Depreciation is provided by the company on all property, plant and equipment, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Leasehold property Plant and machinery 6 years

5-25 years

Plant and machinery General equipment

3-15 years

#### **Operating leases**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the income statement on a straight-line basis over the period of the lease.

#### **Inventories**

Engineering stores inventory is held at weighted average cost. Provision is made for obsolete and slow-moving items.

Other inventories are measured at standard cost. Provision is made for obsolete and slow-moving items.

## **Taxation**

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset is realised. Deferred tax is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

## Foreign currencies

The Company's functional and presentational currency is Pounds Sterling (£) and this is the currency of the primary economic environment in which the Company operates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the income statement.

Notes forming part of the financial statements for the year ended 31 December 2015 (continued)

### 1 Accounting policies (continued)

#### **Pensions**

The company operates a defined contribution scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the income statement. Differences between contributions payable in the year and contributions actually paid are shown as receivables or payables in the statement of financial position.

#### Trade and other receivables

Trade and other receivables are non-interest bearing and are stated at their nominal amount less provisions made for estimated irrecoverable amounts. Estimated irrecoverable amounts are based on historical experience together with specific amounts that are not expected to be collectable. Individual amounts are written off when management deems them not to be collectable.

#### Cash and cash equivalents

Cash and cash equivalents consist of cash at bank. Bank overdrafts are disclosed as current liabilities.

#### Trade and other payables

Trade and other payables are non-interest bearing and are stated at their nominal value.

#### Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker has been identified as the Board of Directors.

#### **Financial assets**

The company classifies its financial assets into one of the categories discussed below, depending on the purpose for which the asset was acquired. The company has not classified any of its financial assets as held to maturity.

Financial assets are recognised at fair value on the company's statement of financial position when the company becomes a party to the contractual provisions of the instrument.

## Fair Value through profit and loss

This category only comprises in-the-money derivatives (see "Financial liabilities" section for out-of-money derivatives). They are carried in the statement of financial position at fair value with changes in fair value recognised in the statement of comprehensive income in the finance income or expense line. Other than derivative financial instruments which are not designated as hedging instruments, the company does not have any assets held for trading nor does it voluntarily classify any financial assets as being fair value through profit and loss.

### Loans and receivables

These assets are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers, e.g. trade receivables. Trade receivables do not carry any interest and are stated at their nominal value as reduced by appropriate allowances for estimated irrecoverable amounts.

Notes forming part of the financial statements for the year ended 31 December 2015 (continued)

### 1 Accounting policies (continued)

Loans and receivables (continued)

Impairment provisions are recognised when there is objective evidence (such as significant financial difficulties on the part of the counterparty or default or significant delay in payment) that the company will be unable to collect all of the amounts due under the terms receivable, the amount of such a provision being the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable. For trade receivables, which are reported net; such provisions are recorded in a separate allowance account with the loss being recognised within administrative expenses in the income statement. On confirmation that the trade receivable will not be collectable, the gross carrying value of the asset is written off against the associated provision.

The company's loans and receivables comprise trade and other receivables and cash and cash equivalents.

Cash and cash equivalents include cash in hand, deposits held at call and overdrafts with banks.

#### **Financial liabilities**

Other financial liabilities

Other financial liabilities include the following items:

- Bank borrowings are initially recognised at fair value net of any transaction costs directly attributable
  to the issue of the instrument. Such interest bearing liabilities are subsequently measured at
  amortised cost using the effective interest rate method, which ensures that any interest expense over
  the year to repayment is at a constant rate on the balance of the liability carried in the statement of
  financial position. Interest expense in this context includes initial transaction costs and premiums
  payable on redemption, as well as any interest or coupon payable while the liability is outstanding;
- Trade payables and other short-term monetary liabilities, which are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method.

## Critical accounting estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The nature of the company's business is such that there can be unpredictable variation and uncertainty regarding its business. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Notes forming part of the financial statements for the year ended 31 December 2015 (continued)

### 2 Segmental analysis

The whole of the turnover is attributable to the principal activities of the company.

The company operates in two principal geographical areas, UK and Europe. Revenue from external customers is by location of customer.

	Year ended 31 December 2015 £'000	6 months ended 31 December 2014 £'000
United Kingdom Europe	112,580 2,765	48,281 1,437
	115,345	49,718

All of the company's assets are located in the United Kingdom.

IFRS 8 requires identification of operating segments on the basis of internal reports that are regularly reviewed by the entity's chief operating decision maker ('CODM') in order to allocate resources to the segment and assess its performance. The CODM has been determined as the Board of Directors as they are principally responsible for evaluating operating segment performance and deciding how to allocate resources to operating segments.

The reporting of results to the CODM reflects only one trading division which relates to the principal activity of the company and the results as shown in the statement of comprehensive income therefore reflect the results of this segment.

All assets and liabilities reported in the statement of financial position are attributable to the one operating segment identified.

### 3 Other operating income

Year ended 31 December 2015 £'000	6 months ended 31 December 2014 £'000
Other operating income 80	3

Other operating income relates to discounts received and gain on sale of non-current assets.

Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

4	Profit from operations		
	The operating result is stated after charging:		
			6 months
		Year ended	ended
		31 December	31 December
		2015	2014
		£'000	£'000
	Depreciation - owned by the company	4,051	1,858
	Operating lease rentals	517	235
	Auditors' remuneration:		
	- audit services	24	24
	- non audit services	11	11
5	Staff costs		
			6 months
		Year ended	ended
		31 December	31 December
		2015	2014
		£.000	£'000
,	Staff costs were as follows:		•
	Wages and salaries	9,264	4,414
	<b>_</b>	4 4 4 4 4	500

The average monthly number of employees, including the directors, during the year was as follows:

	Year ended 31 December 2015 Number	6 months ended 31 December 2014 Number
Production	153	146
Maintenance Administration	38 58	38 55
Total	249	239

1,024

1,213

11,501

530 597

5,541

Directors and key management personnel remuneration

Social security costs

Other pension costs

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the company. Key management personnel are considered to be the Directors of the company as listed on page 3.

# Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

5	Staff costs (continued)		6 months
		Year ended 31 December 2015 £'000	ended 31 December 2014 £'000
	Directors' and key management personnel remuneration consist of:	2000	
	Emoluments Contributions to personal pension schemes	628 44	222 16
	Total	672	238
	Remuneration in respect of the highest paid director:		
	Emoluments Contributions to personal pension schemes	190 13	83 6
	Total	203	89
6	Finance income		
J	Timance income	Year ended 31 December 2015 £'000	6 months ended 31 December 2014 £'000
	Other interest receivable	38	97
	Gain on financial assets	499	396
	Total	537	493
7	Finance costs		
•	Titalise costs		6 months
		Year ended 31 December	ended 31 December
		2015	2014
		£'000	£'000
	On bank loans and overdrafts	683 302	538 160
	On related party loans		
	Total	985	698

Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

## 8 Taxation on ordinary activities

	Year ended 31 December 2015 £'000	Year ended 31 December 2015 £'000	6 months ended 31 December 2014 £'000	6 months ended 31 December 2014 £'000
Current tax				
UK corporation tax Adjustment in respect of prior periods	2,848 42		960 (6)	
		2,890		954
Deferred tax expense				
Origination and reversal of temporary differences	427		258	
Adjustments in respect of prior periods	(64)		-	
Effect of change in rate of deferred tax	(107)		31	
		256		289
Total tax charge		3,146		1,243

Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

## 8 Taxation on ordinary activities (continued)

The reasons for the difference between the actual tax charge for the year and the standard rate of corporation tax in the UK applied to profits for the year are as follows:

	Year ended 31 December 2015 £'000	6 months ended 31 December 2014 £'000
Profit before tax	14,561	4,857
Expected tax charges based on the standard rate of corporation tax in the UK of 20.25% (2014 - 21.0%)	2,949	1,020
Effects of: Expenses not deductible for tax purposes Fixed asset differences Capital allowances in excess of depreciation Adjustments in respect of previous periods Adjustment to deferred tax rate	6 320 - (22) (107)	23 477 (271) (6)
Total tax charge	3,146	1,243

Notes forming part of the financial statements For the year ended 31 December 2015 *(continued)* 

					Assets	
		Leasehold property £'000	Plant and machinery £'000	General equipment £'000	under construction £'000	Total £'000
	Cost					
	At 1 January 2015	31	52,851	2,316	655	55,853
	Additions	-	520	-,0.0	2,289	2,809
	Disposals	_	(15)	-	_,	(15)
	Reclassification	-	1,414	48	(1,462)	` -
	At 31 December 2015	31	54,770	2,364	1,482	58,647
	A C I Booking 2010					
	Accumulated depreciation					
	At 1 January 2015	5	5,568	397	-	5,970
	Depreciation charge	5	3,745	301		4,051
	Disposals		(4)		<u>-</u>	(4) ————
	At 31 December 2015	10	9,309	698		10,017
	Net book value		<del></del>			
	At 31 December 2015	21	45,461	1,666	1,482	48,630
	At 31 December 2014	26	47,283	1,919	655	49,883
10	Inventories					
	inventories	•			2015	2014
					£'000	£,000
	Raw materials				1,999	1,640
	Work in progress				999	1,869
	Production supplies				4,305	4,042
	Finished goods and goods fo	r resale			2,574	3,863

Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

11	Trade and other receivables	2015 £'000	2014 £'000
	Trade receivables Other receivables Prepayments and accrued income	18,410 644 1,286	17,352 41 1,782
		20,340	19,175

The company is exposed to credit risk with respect to trade receivables due from its customers. The company assesses the credit rating for new customers to minimise the credit risk. Provisions for bad and doubtful debts are made based on management's objective assessment of the risk taking into account the age of the debt and items considered to be in dispute with customers. The provision for doubtful debt as at 31 December 2015 is £9,288.

The company takes a prudent view in assessing the risk of non-payment and considers provision for all debts more than three months in arrears unless there are specific circumstances to indicate that there is little or no risk of non-payment of these older amounts.

The carrying amounts of the company's trade and other receivables are denominated in the following currencies:

	£'000
Pound Sterling Euro	19,842 498
Total	20,340

Other classes of financial assets included within trade and other receivables do not contain impaired assets.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable set out above.

Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

Trade and other payables – current		
•	2015	2014
	90003	£'000
Trade payables	10,323	9,887
Other payables	2,816	685
Accruals and deferred income	5,629	4,893
Total financial liabilities, excluding loans and borrowings, classifie		
financial liabilities measured at amortised cost	18,768	15,465
Other tax and social security taxes	3,650	2,472
Total trade and other payables	22,418	17,937
To the extent trade and other payables are not carried at fair approximates to fair value.	r value in the balance shee	t, book valu
Maturity analysis of the financial liabilities, excluding loans and to measured at amortised cost, is as follows:	borrowings, classified as fina	ncial liabilitie
	2015	2014
	£'000	£'000
Up to 3 months	16,216	14,843
3 to 6 months	2,517	122
6 to 12 months	35	500

Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

13	Loans and borrowings	2015 £'000	2014 £'000
	Bank loans (secured) Related party loans (secured)	13,308 3,621	25,287 6,557
	Total	16,929	31,844

Principal terms and the debt repayment schedule of the company's loans and borrowings are as follows:

	Currency	Year of maturity	Security
Secured bank loan	GBP	2019	See below
Loans from related parties	GBP	2018	Secured
The bank loan is secured again	net all accore of the	company	

The bank loan is secured against all assets of the company.

Maturity analysis of loans and borrowings:

	2015 £'000	£'000
In less than one year	1,175	3,198
In more than one year but not more than two years	-	26,628
In more than two years but not more than five years	15,754	2,018
	16,929	31,844

## 14 Financial instruments

### **Risk Management**

The company is exposed through its operations to one or more of the following financial risks:

- Market price risk
  - Fair value or cash flow interest rate risk
  - Foreign currency risk
- Liquidity risk
- Credit risk

Policy for managing these risks is set by the Board following recommendations from the Finance Director. The policy for each of the above risks is described in more detail below. Further quantitative information in respect of these risks is presented throughout these financial statements.

## Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

### 14 Financial instruments (continued)

### Principal financial instruments

The principal financial instruments used by the company, from which financial risk arises, are as follows:

- Trade receivables
- Cash at bank
- Trade and other payables
- Floating-rate bank loans
- Loans from related parties
- Forward contracts

#### Market risk

Market risk arises from the company's use of interest bearing, tradable and foreign currency financial instruments. It is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in interest rates (interest rate risk), foreign exchange rates (currency risk) or other market factors (other price risk).

Fair value and cash flow interest rate risk

Bank loans are secured against the various assets of the company, with a different interest rate attributable to each class of asset. The company manages its interest rate risk by allocating the loan against the more liquid assets. The rate secured for the companies funding requirements were negotiated at incorporation and are deemed to be commercially acceptable to the Board of the Company.

#### Foreign currency risk

The company does not have any operations located overseas and the majority of customers are located in the United Kingdom. As such, the company is not exposed to significant foreign exchange risk in relation to its sales.

The company makes certain purchases in US dollars and closely monitors exchange rate movements. The company holds US dollar cash balances to reduce the risk in relation to exchange rate movements and also purchases forward contracts when appropriate.

## Other market price risk

Where the company has generated a significant amount of surplus cash it invests in money market overnight deposits. The directors believe that the exposure to market price risk from this activity is acceptable in the company's circumstances. The company closely monitors energy price movements and any risk is reduced by forward buying. The amount the company will buy forward depends upon the company's perceived risk within the market.

### Liquidity risk

The liquidity risk of the company is managed by comparing to budgets and quarterly forecasts.

The principal terms of the company's borrowings are set out in note 13.

Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

#### 14 Financial instruments (continued)

### Credit risk

Credit risk is the risk that a counterparty will default on its contractual obligations resulting in a financial loss to the company. The company is mainly exposed to credit risk from credit sales. It is company policy, to assess the credit risk of new customers before entering contracts. Such credit ratings, taking into account local business practices, are then factored into any contractual arrangements.

The company does not have any significant credit risk exposure to any single customer. The carrying amount of financial assets recorded in the financial statements, which is net of impairment losses, represents the company's maximum exposure to credit risk. Where credit risk is deemed above the industry standard, credit insurance is obtained to mitigate any such risks.

Further details, including quantitative information, are included in note 11.

#### Capital disclosures

The company monitors its level of capital which comprises all components of equity.

The company's objective when maintaining capital is to safeguard the company's ability to continue as a going concern so that it can continue to provide returns to shareholders and benefits for other stakeholders. In order to maintain the capital structure, the company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or sell assets to reduce debt.

## Sensitivity analysis

Whilst the company takes steps to minimise its exposure to cash flow interest rate risk and foreign exchange risk as described above, changes in interest and foreign exchange rates will have an impact on profit.

The directors consider a 0.75% movement in the interest rate to be reasonably possible as at the reporting date. The annualised effect of a 0.75% increase or decrease in the interest rate at the reporting date on the variable rate debt carried at that date would, all other variables being held constant, in the directors' opinion, be immaterial.

The directors consider that there is no material risk in relation to exchange rate movements. Where foreign exchange rate movements are forecast to move adversely against budget, foreign currency is purchased using forward contracts to reduce exposure.

Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

## 14 Financial instruments (continued)

## Financial Instruments by category

The carrying value of the company's financial instruments (together with non-financial assets/liabilities for reconciling purposes) are analysed as follows:

	Note	Loans and receivables £'000	Amortised cost £'000	FVTPL £'000	Non- Financial Instruments £'000	Total
Assets Non-current assets Trade and other receivables:	9	-		£.000	48,630	48,630
Trade receivables Other non- derivative financial	11	18,410	-	-	-	18,410
assets Financial assets Cash and cash	11	1,930 -	-	592	9,877 -	11,807 592
equivalents	19	851 ———			· <del>-</del>	851 
Total assets		21,191	-	592	58,507	80,290
Liabilities Borrowings:						
Current	13	-	(1,175)	-	-	(1,175)
Non-current	13	-	(15,754)	-	-	(15,754)
Deferred tax liabilities Trade and other payables:	15	-	-	-	(1,384)	(1,384)
Trade payables Other non- derivative financial	12	٠-	(10,323)	-	-	(10,323)
liabilities Non-financial	12	-	(8,833)	-	-	(8,833)
instruments	12	<u>-</u>	-		(3,650)	(3,650)
Total liabilities		-	(36,085)	-	(5,034)	(41,119)
Net assets		21,191	(36,085)	592	53,473	39,171

# Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

15	Deferred tax				
	Deferred tax is calculated in full on ter	mporary differences ui	nder the liability	method using a tax	rate of 20%.
	The movement on net deferred tax is	as shown below:			
				2015 £'000	2014 £'000
	At start of year Charge to income statement - other to	emporary differences		1,129 255	840 289
	At 31 December 2015			1,384	1,129
16	Share capital	<b>A</b> 1	lawad aallad	and falls maid	
		2015 Number	2015 £'000	p and fully paid 2014 Number	2014 £'000
	Ordinary shares of £1 each	1,000,000	1,000	1,000,000	1,000
	1,000,000 ordinary shares were issue	d during the year on fo	ormation of the	company.	
17	Operating lease commitments	Land and buildings 2015 £'000	Other 2015 £'000	Land and Buildings 2014 £'000	Other 2014 £'000
	Total future payments are due as follows:	2000		200	
	Not later than one year	405	5	405	42
	Later than one year and not later than five years	460	60	863	60

865

1,268

65

102

Notes forming part of the financial statements For the year ended 31 December 2015 (continued)

## 18 Controlling parties and related party transactions

The share capital of the company is owned in equal proportions by Winfried Limited and PL Supplies Limited.

Included within note 13 is an amount of £1.8m (2014 - £3.3m) owed to Winfried Limited and an amount of £1.1 m (2014 - £2.0m) owed to PL Supplies Limited. In addition, there is an amount of £0.73m (2014 - £1.3m) owed to (The Trustees of the) Northwood Paper Sales Limited Pension Scheme.

Included in other receivables is an amount due from NW Property LLP of £0.6m (2014 - £Nil) in respect of a loan and interest. Included within prepayments is an amount of £0.38m (2014 - £1.1m) in respect of advance rent paid to NW Property LLP. During the year NW Property LLP charged the company £0.38m (2014 - £0.2m) in respect of rent. Management charges of £0.07m per month have been charged by related parties and included within trade payables is an amount of £1.3m (2014 - £0.5m) owed to Northwood Paper Sales Limited which relates to purchases made during the year. A further £2.3m is included within trade payables owed to Wepa France (2014 - £Nil).

## 19 Cash and cash equivalents

Casil and Casil equivalents	2015 £'000	2014 £'000
Cash at bank and in hand	851	357