AGE UK LEICESTER SHIRE & RUTLAND (A COMPANY LIMITED BY GUARANTEE) Charity number 1146649 Company 07844309

TRUSTEES REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

12/10/2020

COMPANIES HOUSE

#82

AGE UK LEICESTER SHIRE & RUTLAND (A COMPANY LIMITED BY GUARANTEE)

COMPANY INFORMATION

Trustees Mr C Saul – Chair

Mrs B Freestone – Vice Chair Mr S Lindley – Treasurer

Mrs G Austen Mr B Greaves Mr D R Hodgen

Dr N Kilpatrick (Resigned 11th September 2019)

Mr M Lindsey Dr P Neville Mr P Richards Mr G Smith Dr N Vijayakumar Mrs M Watts Mrs L Dixon

Mrs L Blackman-Reynolds

Mrs J Sheppard

Company secretary Mr P V O'Donnell

Executive director Mr A P Donovan

Charity number 1146649

Company number 07844309

Registered office Lansdowne House

113 Princess Road East Leicester LE1 7LA

Auditor Mazars LLP

Dominus Way

Meridian Business Park

Leicester LE 19 1RP

Solicitors Rich & Carr

Assurance House 24 Rutland Street Leicester LE1 1RD

Bankers Barclays Bank Plc

Barclays House

PO Box 1500, Dominus Way Meridian Business Park Leicester

LE19 1RP

Property advisor/surveyor Spencers Druce Naylor Parkes Limited

19 De Montfort Street

Leicester LE1 7GE

Website <u>www.ageuk.org.uk/leics</u>

ANNUAL REPORT OF THE BOARD OF TRUSTEES

The Board of Trustees are pleased to present their report incorporating a strategic report along with the consolidated financial statements of the charity for the year ended 31 March 2020, these are also prepared to meet the requirements for a directors' report and accounts for Companies Act purposes.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

The financial statements have been prepared based on the accounting policies set out in note 2 to the financial statements. The company is governed by its memorandum and Articles of Association which established the objects and powers of the charitable company.

The company is limited by guarantee and has no share capital. The guarantee of each member is limited to £1.

Trustees

The members of the Board of Trustees (are also directors of the company under company law) who served during the period were:

Mr C Saul - Chair Mrs B Freestone - Vice Chair Mr S Lindley - Treasurer Mrs G Austen Mr B Greaves Mr D R Hodgen Dr N Kilpatrick (Resigned11th September 2019) Mr M Lindsey Dr P Neville Mr P Richards Mr G Smith Dr N Vijayakumar Mrs M Watts Mrs L Dixon Mrs L Blackman-Reynolds Mrs J Sheppard

President

Mr Richard A S Everard OBE

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Structure, governance and management

The trustees who held office during the financial year are set out on page 1 of this report.

Trustees are invited to join the Board of Trustees by other trustees, by the Executive Director or may apply independently to become a trustee, at which point they will be interviewed by the Executive Director and other members of the board. Trustees serve for an unlimited term. On appointment new trustees are invited to attend trustee training courses, are given a structured induction and introduction to the work of the charity. Included in the induction pack is information issued by the Charity Commission on the roles and responsibilities of trustees and charity law. Guidance may also be given by attending national Age UK courses.

In the normal course of business, the Board of Trustees meets six times a year; extraordinary meetings may be called whenever deemed necessary. The current Covid-19 global pandemic has caused both board meetings and some sub committee meetings to be cancelled or moved on-line. The normal pattern of meetings will be resumed when social distancing and lockdown provisions are relaxed. There are a number of sub-committees which operate under specific terms of reference and are delegated certain functions from the board of Trustees. The sub-committees are made up of trustees and relevant staff members, and are:

	Meetings
	per year
Finance and Resources	6
Health and Safety	3
Training	2
Human Resources & Equality	3
Retail	4
Remuneration	1

Systems of financial control

The systems of financial control are designed to provide reasonable but not absolute assurance against material misstatements or loss. They include:

- · a three year strategy plan;
- an annual budget approved by the Board of Trustees;
- regular monitoring of actual results against budgets and forecasts;
- · delegation of authority to managers for expenditure within budget;
- · regular review of systems by the internal audit function;
- · segregation of duties;

The charity's Executive Director is responsible for the day to day operation of the charity and manages the staff of the charity on behalf of the trustees.

Related parties

Registered charities sharing the name Age UK who wish to acknowledge a commitment to common purpose and shared values have agreed to work together through formal relationships as part of the Age UK Association. Age UK Leicester Shire & Rutland has signed up to the Age UK Brand Agreement, and as such have formerly adopted the name Age UK Leicester Shire & Rutland from the 29 September 2011. Members of the Association, including Age UK Leicester Shire & Rutland, are independent charities. All Association members have signed the Age UK Brand Agreement which licenses use of the Age UK brand and sets minimum standards for areas of service delivery.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Pay policy for senior staff

The trustees and the senior management team comprise the key management personnel of the charity in charge of directing and controlling, running and operating the Charity on a day to day basis. All trustees give of their time freely and no trustee received remuneration in the year. Details of trustees' expenses and related party transactions are disclosed in note 12 to the accounts.

The pay of senior staff is reviewed annually at the remuneration committee meeting and is benchmarked against similar sized charities and organisations. Consideration is given to the experience, applicable professional qualifications and performance of individuals in the preceding year when setting remuneration levels.

Trustee indemnity insurance

Indemnity insurance is purchased to indemnify the trustees against default on their part.

Principal risk and uncertainties

The trustees' aim when reviewing and managing risk is to protect the charity's assets and its stakeholders through established risk management techniques and procedures. All new activities undertaken are subject to a risk review as part of the initial project assessment, existing activities are reviewed on a periodic basis, especially when projects are being renewed or funding sources change. Some risk assessments are required by law and these are duly carried out at the frequency required. The goal of the trustees is to strike a balance between risk and costs, and to therefore be consistent with the prudent management of an organisation of such a size.

Major risks are identified and ranked in terms of the potential impact and

likelihood. Major risks are those that may have a significant effect on:

- · Operational performance, including risks to personnel, volunteers and trustees;
- · Achievement of aims and objectives; or
- Meeting the expectations of beneficiaries and stakeholders.

Risk	Mitigation
Reductions in government spending both nationally and locally, impacting on local authorities and other agencies ability to continue to fund existing projects and to finance future service provision.	All projects funded or part funded by statutory bodies are reviewed monthly through the management accounts to ascertain whether they are financially and operationally viable based on current or predicted trends. Where it is seen that services are not viable, steps are taken to change the delivery model, merge or close projects.
Charity shops division. Increased competition for donated goods. More charity shops on the high street. Changes in rents charged. Viability of units based on geographic locations and changing surroundings.	Constant review of the profitability of retail outlets. Where shops are no longer profitable steps will be taken to relaunch, relocate, merge with other shops or close. Active marketing in the locality of the units and increasing links with local businesses to find new sources of stock. Regular retail committee meetings of senior staff and trustees to review retail strategy and operations. Promotion of the Retail Gift Aid Scheme to increase income. Adoption of the latest technology to monitor and improve shop performance.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Adequate reserves are available to maintain the charities property portfolio.	The trustees regularly review the property portfolio, the adequacy of and utilisation of individual buildings. Properties are maintained at a high standard and it is believed that such maintenance prevents further and greater expenditure being incurred at a later date. Where a property is no longer sufficiently used in delivering the charities services or
	fundraising it will either be disposed of or let out at a commercial rent.

Principal risk and uncertainties (continued)

Risk	Mitigation
Retention of key staff	The remuneration committee reviews the remuneration of employees to ensure salaries are competitive and staff are retained.
Major market movements and the value of investments.	The portfolio of investments is diversified to minimise impact of any such movements and to provide income. External professional advisors are used to manage investments. Investments are regularly reviewed by the Finance and Resources Committee.
Reputational risk associated with national Age UK and other Age UK partners. The trustees are aware that the brand "Age UK" is carefully managed by the national body, but that Age UK partners might be involved in events and activities that may cause the public to associate such happenings with this charity be they perceived as good or bad.	Procedures and steps are in place to protect the local charity should there be bad publicity associated with the brand name and likewise to exploit any good publicity and thus to promote the Age UK brand locally.

The trustees review these risks on an ongoing basis and satisfy themselves that adequate systems, accounts and procedures are in place to manage the identified risks. Where necessary and possible to do so, risks are covered by insurance.

In addition to the procedures, policies and controls outlined in "Structure, governance and management" above the following are undertaken to ensure adequate risk assurance.

- Regular monitoring of major risks and development of action plans
- Maintenance and annual review of the risk register which outlines specific areas of exposure, being:

Governance and management risks Law and regulation compliance risks Financial risks

Environmental and external factor risk

Operational risks

- Embedding risk identification and assessment within normal operational procedures
- A clear structure of delegated authority and control
- A cyclical review of systems, internal controls and procedures by the internal audit function reporting through the finance and resources committee
- · Maintaining reserves in line with set policies

ANNUAL REPORT OF THE BOARD OF TRUSTEES

 Regular summary report on risk management to the Board of Trustees either directly or through its sub-committee structure

Whilst the trustees take all reasonable actions to mitigate the risk exposure of the charity, they recognise that some areas of work require the acceptance and management of risk if the objectives of the charity are to be met.

Objectives and activities

The charity is a company limited by guarantee, formed by transferring in the assets of Age UK Leicester Shire and Rutland over a period from formation in November 2011 to April 2013. The original unincorporated association was established in 1951. As listed in the Memorandum and Articles of Association, "The object of the Charity shall be to promote the relief of older people in any manner which now is or hereafter may be deemed by law to be charitable within Leicester, Leicestershire, Rutland and adjoining counties". The annual plan, which is reviewed and readopted each year, lays down the strategic framework for the charity to further its objective.

The policies specifically implemented are to:

- (1) Develop sufficient and relevant services that reflect the needs of older people living in Leicester, Leicestershire and Rutland.
- (2) Support local groups and organisations by providing information and helping them to develop sound voluntary organisation practices and good quality services.
- (3) Promote a positive view of older age and encourage older people to speak up and make their views known, and to voice those opinions on their behalf, where appropriate.
- (4) Challenge everyone concerned to improve the way information is made available, particularly on rights and opportunities.
- (5) Raise awareness among older people to take up new activities and to encourage them to contribute to the well-being of the whole community, recognising the experience and commitment they have to bring to decision making bodies, organisations and groups. We aim to encourage communities to find ways of identifying and supporting older people.
- (6) Work in partnership with statutory and voluntary agencies and others providing care and facilities for older people.
- (7) Identify permanent and dependable funding to manage and develop direct services with an emphasis on good practice, value for money and by promoting and valuing the help of volunteers.

Age UK Leicester Shire & Rutland is committed to the welfare of older people, to maintain their dignity and recognising their value as individuals. It is, therefore, committed to a policy of equality and diversity.

Public benefit

The trustees consider that the charitable purposes of the charity enshrined within its objectives are primarily:

- The relief of those in need, by reason of age or ill health.
- The prevention of and relief of poverty.

And secondly:

- The advancement of education
- · The advancement of health

The trustees are of the opinion that all the purposes of Age UK Leicester Shire & Rutland are for the benefit of the public. The trustees consider that they have complied with their duties under section 3 of the Charities Act 2011 to have due regard to public benefit guidance published by the Charities Commission.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Activities, achievements and performance

Age UK Leicester Shire & Rutland and its subsidiary companies have provided services in Leicester, Leicestershire and Rutland. This structure has enabled the group to operate as one brand.

Notable achievements in the year included

The Charity continues to operate in a challenging economic environment where funding available for the provision of services to beneficiaries has fallen, been withdrawn or is delivered in a different way. Personalisation of services has seen "block contract" funding disappear, and services delivered on an individual client and activity basis. An account has to be maintained for each client whilst increasing reporting and information demands by funders has added to the data held and managed. Regulatory demands concerning the aforementioned data have added to the core administrative and work burdens of the group. Working "smarter" and utilising the affordable technology at its disposal has enabled the charity to absorb the extra work, whilst reducing core management and administrative costs in the year. Personalisation has also caused the recovery of indirect taxes (VAT) by the group to be adversely affected, a situation which has caused irrecoverable VAT to increase greatly. This situation is now being addressed but is incurring extra costs and more resources are having to be applied to increase overall group VAT recovery.

The continued development of the electronic point of sales system (EPOS), which included replacing all tills with touch screen terminals, has enabled better and more punctual recording of shop results. This has facilitated a continuing increase in the retail Gift Aid donations in comparison to previous years. Improved data analytics have enabled shop opening times to be adjusted so that the shop units operate in the most efficient manner. EPR, the supplier of the EPOS system, continue to develop further multiple platform applications that not only improve the effectiveness and efficiency of the shops fundraising but also enhance the marketing and communication with retail Gift Aid donors.

The customer relationship management system (CRM) continues to be developed. This has included installing a new software system. A new payroll and human resources system has been installed and is now fully operational. This has automated many manual processes and has increased efficiency and cost effectiveness throughout the organisation. All staff have been issued with an Age UK Leicester Shire and Rutland email address, and many of the charities I.T. systems have been migrated to the "cloud". All these steps will lead to greater efficiency, save on paper, postage and labour, whilst improving the environmental footprint of the organisation.

Activities and performance in the year included:

• Daycare – Up to March 2020 the charity operated over 30 day centres, 76 sessions a week with a capacity to cater for 1,070 clients in Leicester, Leicestershire and Rutland. Day centres are constantly monitored to ensure that attendance levels for each location are maintained at a financially viable level (58% attendance). The average attendance over the year for all centres was 56.8%. Those locations falling below 50% attendance regularly are assessed for future viability, and as a result, a some groups were closed leading to the loss of 7 days a week. Total monthly attendance fell from 2,900 to 2,644 (February 2020) over the year, a 9.7% reduction. The Covid-19 Pandemic caused a fall in attendance in January and February 2020 until the day centre operation was forced to close completely in early March.

The trustees recognise that not all day care places will be funded by Local Authorities as in the past. The day centres have been opened up to "self funders" and such places now make up 22% of all places, growing from 26% last year. Taking into account all attendances, 44% are self funded.

- Community Dementia Respite Service provided over 3,027 hours of care. (A reduction of 20% on the previous year, this included March 2020 figures when the service closed due to the Covid-19 Pandemic) Withdrawal of local authority funding has seen the hours provided fall from 46,700 per annum at its peak in 2013.
- Homehelp Service provided over 47,000 hours of cleaning, personal care and shopping services, a decrease of 4% on the previous year. Service provision was materially reduced in February and March 2020 due to the affects of the Covid-19 Pandemic. Prior to that service was increasing on a month to month basis.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Activities, achievements, and performance (continued)

• Resource Centres:

- Clarence House over 50,000 visitors, 42,000 enquiries, 23,000 meals served.
- Lansdowne House over 4,300 visitors, 75,000 enquiry phone calls.
- Age Well Resource Centre Lifelong learning opportunities and physical activities.
- Earl Shilton Senior Citizen Centre
- Gloucester House, Melton Mowbray
- Measham Temperance Hall
- Catherine House, Evington (Sold in year)
- Coalville Library Information and advice service
- Digital outreach services from the centres above
- Information and Advice operated from two locations, covering the city and county areas separately. For the eighth year in succession the operation has helped people across the two counties and the city claim over £2.3 million in benefits that would otherwise have been left unclaimed.

The total number of enquiries dealt with was over 15,000 which was similar to the previous year Some projects ceased and an overall reduction in staff hours caused less resource to be available.

The expanded Independent Care Act Advocacy service enabled a greater case load to be processed.

The new Carer Support Hub based at Clarence House provided an improved facility to give help, information and advice to individuals and groups of people with caring responsibilities.

- **Volunteers** 1,000 volunteers contribute to the work of the charity in various ways during the year throughout the county and city areas. As volunteers are registered and leave continuously, the trustees are pleased that the number has stayed at the same level as last year.
- Staff –353 staff are employed at any one time by the charity and its subsidiary companies. This is slightly lower than the previous year at 381. The number of full time equivalent posts has also fallen from 243 to 225.

• Fundraising and Trading:

- 24 shops produced a surplus of £189,000 after the allocation of head office overheads, a decrease of over £65,000 in comparison to the previous year. Turnover decreased by over £157,000 and Retail Gift Aid added £171,000 to donations. Continued poor "High Street" trading conditions, the increasing pressure of employee costs due to work based pensions and the national living wage contributed to increased operating costs. The shop performance is constantly monitored. The Covid-19 pandemic severely affected shops trading in February and especially in March 2020, when the retail operation ceased trading altogether due to imposition of the national "lockdown". Up until this time, the shops operation was performing well in comparison to the previous year.
- The "Grand Raffle", Scratch Card and Golf Tournament were fundraisers.
- Insurance Services provided Insurance, financial services, funeral plans, and emergency alarm services to over 20,000 clients and gift aided profits of £40,000 to the charity up to the point it ceased trading in December 2019. Insurance services was part of a national operation operated through an agency arrangement with Age UK Enterprises nationally. In October 2019, Age UK (National) served notice that the current arrangement would be terminated in December 2019 in line with the Trading Alliance Agreement on the grounds that it was no longer cost effective or financially viable.
- Specialist Services Accountancy, payroll and I.T. advice services support the work of other smaller charities and groups in Leicester, Leicestershire and Rutland area.
- Campaigning The charity has actively campaigned on local and national issues in partnership with Age UK.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

The foregoing is the summary of the report listed in the Annual Report 2020, presented at the Annual General Meeting of Age UK Leicester Shire & Rutland. The full review will be available at www.ageuk.org.uk/leics from late September 2020 or can be obtained by submitting a request in writing to the charity's head office.

Subsidiary Undertakings:

Note 30 "Group Companies" to the accounts outlines the activities and performance of each of the charity's subsidiary undertakings. The Home Help Company is a registered charity in its own right and shares the same charitable objectives as the main charity, delivering primary purpose services on behalf of the holding company. The Home Help Company is reliant on the holding company to provide finance to maintain its position as a going concern. In some years the Transport and Trading company may operate at a deficit and in such circumstances, the holding company will provide finance to maintain operations until the company returns to profit.

Financial review

The statement of financial activities is set out on page 19 of the financial statements. This statement shows all income to the group for the financial year; all costs incurred in addition to gains or losses on the revaluation of the investment assets and reconciles the resulting excess of income or expenditure resources to the movement on the fund balances. The balance sheet on page 18 reconciles the financial value of the fund balances to the value of the assets held by the charity and the group, both at the start and the end of the financial year. A summary of the financial results of the charitable group are set out below.

Income:

Income has increased from £7,421,000 in 2019 to £7,640,000 including the profit on disposal of Catherine House of £264,000.

Income is divided into income from charitable activities, donations and legacies, other trading activities and investment income.

Donations and legacy income fell in comparison to the previous year.

The contributions of the shop operations have decreased by £65,000 from £254,000 to £189,000. Trading conditions generally remained difficult but despite the poor economic environment both sales and donations of stock were only slightly lower than the previous year until the final two months when the Covid-19 Pandemic firstly caused a decrease in sales and finally closed the retail operation altogether. Prior to the pandemic, increased competition from other charities affected performance adversely. Costs decreased as fewer retail units were operated throughout the whole year. In addition, £170,000 was raised through retail Gift Aid, and included in donations. Shops are monitored constantly on an individual basis and steps are taken to improve, relocate or close units falling short of expectations.

Insurance commission income from the normal course of business decreased due to a decrease in renewals, falling commission rates and the transfer of the lottery income from the insurance company to the charity directly The insurance service ceased trading in December 2019.

Charitable activities income decreased marginally from £3.361 million to £3.360 million. A reduction in day care attendance, the reduction in income from the Homehelp service and the cessation of the Big Lottery Funded West Leicestershire information and advice project were compensated for the commencement of new and expanded services, being the Leicester Carer's Hub and the Independent Care Advocacy Project. Both Day care and Homehelp were adversely affected in the latter months of the year by Covid-19.

Investment income is generated from deposit accounts, a portfolio of stocks and fixed interest investments and investment properties. Investment income realised remained at a very similar level in comparison to the previous year. The investment portfolio decreased in value causing an unrealised loss of £56,000 for the year and £110,000 in the last two months. The devaluation was related directly to stock market reaction to The Pandemic. Investment properties were valued by the board and deemed not to have changed in value in comparison to the previous year's accounts.

Within other trading activities, the other income generation is a "catch all" category for smaller fundraising initiatives, not large enough in size to warrant separate disclosure. It includes such items as support services charged to other organisations outside the group. Income generated from room

ANNUAL REPORT OF THE BOARD OF TRUSTEES

lettings, car park fees and hairdressing; it also includes income from fundraising events such as raffles and the annual golf day. Income from the Season's restaurant at Clarence House, and revenues generated by Age UK's shared shops, are also included under this heading. Income from these sources increased from £269,000 to £307,000.

Expenditure

Expenditure is the cost of running the charity and can be divided into two main areas:

- 1. Expenditure on raising funds to support the charitable activities of the charity.
- 2. Expenditure on charitable activities, costs incurred in delivering services in accordance with the primary objective of the organisation.

Some costs are common to both categories above. Support costs are central functions such as management, administration, human resources, finance, payroll and I.T. These costs are allocated to the categories outlined above on a basis consistent with the utilisation of resources.

Costs of raising funds have decreased over the past year, despite increasing costs of employment due to the National Living Wage and workplace pensions. Restructuring the shops operation and the closure of the insurance operation in the year led to cost reductions.

Charitable activities are the costs incurred in delivering services to older people in the two counties and the City of Leicester. These include:

Daycare services (Well Being Groups):

Provided on behalf of Leicestershire County Council, Leicester City Council, Leicestershire County and Rutland Primary Care Trusts, Rutland County Council, North West Leicestershire District Council and Mountsorrel United Charities. Some "self funders" now attend day centres.

Information and advice: Includes the advocacy services, the nursing home advisory service, benefits and general advice.

Services provided in clients' homes:

Visiting and community mental health volunteer services:

Shopping, cleaning, respite and personal care services provided by the Home Help subsidiary. Neighbourhood care schemes and volunteer services specialised visiting service to older persons with mental health problems, working in partnership with local health professionals.

Other community care services

Men in Sheds, luncheon clubs, Tṛavelling luncheon clubs, Drop in centres, Neighbourhood care schemes, Services to other Age UK groups and charities, Age resource desk and digital services, travelling information service, computer education classes, Asian elder services, and other community based services.

In comparison to the previous year, charitable activity costs have decreased by £177,000 reflecting an decrease in service provision in some cases, but increased operating efficiencies in others enabling savings to be made. The increase in employment costs due in main to the national living wage, employer pension contributions and the consequent maintenance in pay differentials has caused salary cost increases to far outstrip the increase in any charges applicable to income.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Net movement in funds

Fund balances increased from £7,860,000 at 31 March 2019 to £8,059,000. An excess of income of £199,000 was achieved, the profit made on the disposal of Catherine House of £265,000 contributing significantly. Without that profit, the excess of expenditure would have been £66,000. The Covid-19 pandemic and consequent reduction in economic activity and "lockdown" had a material effect on income and investment valuations in the last two months of the year. Expenditure on charitable activities of £4,806,000 exceeded charitable activity income of £3,360,000 by £1,446,000, the excess expenditure being met from fundraising income, income from grants and reserves. Legacy income of £284,000 was a significant increase when compared with the previous year (£32,000). The decrease in the unrealised value of investments of £55,000 compared poorly with previous years.

Balance sheet movements

The balance sheet lists the assets and liabilities of the group as at 31 March 2020 and at the corresponding date in the previous year. The net value of the assets is balanced by the value of the funds at the bottom of the statement.

Fixed assets

The value of fixed assets is £7,630,117. The decrease of £313,000 in value over the year is due to a decrease in the value of investments and movements in the value of tangible fixed assets. In addition, funds had to be withdrawn from the investment account to maintain sufficient working capital earlier in the year. Investments in vehicles, computer systems and freehold property additions (The Earl Shilton Shop was purchased) and improvements were exceeded by disposals, write down in the value of equipment and depreciation charges applied to the existing fixed assets portfolio.

Current assets and liabilities

Net current assets and long term creditors combined have increased in value by £512,000. Liquid funds were increased by the sale of Catherine House and the sale of investments in the year. Capital amounts owed under loan agreements decreased by £47,000.

Reserves

The trustees review the level of reserves through the finances and resources committee on a monthly basis through the consolidated management accounts.

The general reserve should be maintained at a level that, should all income streams cease, the charity would be able to pay off all debts and commitments and continue to operate whilst the services were wound down.

The trustees consider that a minimum of 6 months operating costs should be maintained in free reserves to meet this commitment which would be £3,000,000.

The current value of unrestricted reserves including designated funds is £6,992,000 (233% cover) but only £1,500,000 (50% cover) at anyone time is represented by readily liquefiable funds, the rest being represented by fixed assets such as freehold properties.

With this in mind, the trustees will endeavour to increase the value the unrestricted liquid and easily liquefiable funds to £3,000,000 by either fundraising or by disposing of properties when no longer required for operational purposes.

In the current year, the values of all funds have increased by £199,000. The sale of Catherine House, a freehold asset released £720,000 to unrestricted liquid funds.

The operating deficit without legacy income, investment valuation decreases and the profit on sale of Catherine House would have been £293,000 (2019:£308,000 2018:£410,000, 2017: £471,000). Clearly this position is not sustainable and is being addressed.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Investment policy

The trustees have the power to invest in such assets as they see fit, as long as they act in accordance with the Trustee Act 2000.

The current policy is to invest available funds in such assets that will secure the highest return to invest in future operations with a low to medium long term risk exposure. The current mix of property and stock market investments is regularly reviewed. Any properties purchased will have the potential of the charity to operate from them in the form of either a resource centre or trading outlet.

The funds invested in freehold property investment assets achieve a return through appreciation of the capital value of the assets and rental income from tenants. The asset values are reviewed on an annual basis and assessed against the value of similar assets in other locations, so as to bench mark movements in value against the property market. Rental incomes are reviewed in line with the lease terms and applicable market rents applied when renewed in consultation with professional letting agents and valuers. Stock market investments are reviewed by management and trustees on a monthly basis. Benchmarks are supplied by the investment managers to provide performance indicators against portfolios with similar risk profiles and comparisons are made to the FTSE100, FTSE All Share, FTSE 250, FTSE All world and FTSE 350 indices. Performance is also monitored against investments that were held previously.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Plans for the future

Business development and diversification involves fundraising and improving links with the local business community. Projects may involve pure fundraising and sponsorship deals, to purchase a new ambulance for example, to creating partnerships with other care providers and developing care services on a commercial basis. The shops operation, as a major fundraiser is reviewed on a monthly basis and future development planned. The employment of a marketing manager and expansion of the business development department has seen new ventures and partnerships developed to increase the public profile and funding of the charity, often from sources not previously exploited. Key risks in this area are competition for funds, the increasing numbers of charity shops with the associated competition for donated stock and the reputational risk that might occur due to the association of the charity with certain commercial products. The continued development of the fundraising and business development department, the improved tendering function and expansion of marketing activity are planned to counteract these risks, improve the charities public profile and to raise more funds for services.

Infrastructure development provides that as the charity changes, plans are in place to ensure that growth or contraction can be sustained in an orderly and effective manner. Key risks are that the charity may fall behind technological advances and thus competitors may, by adopting new technologies earlier, gain efficiency and competitive advantages. Similarly, the charity must stay ahead of legal and statutory that impact on its areas of operation and must also standard of governance that enables compliance with appropriate legal and best practice requirements. Along with the general management and governance of the charity, administration, finance, I.T. and human resources departments are specifically included under this heading. Therefore adequate resources must be made available to the core functions to enable support to be given to other departments within the organisation. Commitments have been made to further develop the new HR and payroll system which replaced the obsolete system on the 1st April 2019. Improvements to the finance system continue by operating an internet enabled expenses system and development of the home help call monitoring system. The finance system will migrate later in the year to a full "Software As A Service" (SAAS) system, affording much more functionality, ease of use and efficiency of usage. Many other software systems are already fully hosted "in the cloud" such as the payroll, H.R and current accounting systems. Such hosting is more secure, will enable software to operate more efficiently and will see considerable cost savings as internal servers and other I.T. infrastructure is replaced with "off premise" solutions. It is envisaged that by December 2024, all the organisations I.T. systems will have moved from being hosted on the organisations own servers to hosted environments. Further development of the new systems will see improved operating efficiencies, both in terms of cost savings and improved service to beneficiaries, stakeholders and employees alike,

Operations development for the year ahead concentrates specifically on the need to develop the resource centre buildings and to further adapt systems to the needs of the personalisation of services agenda. Changes in sources of funding and demand for services has been analysed and steps are being taken to adjust the resources available to meet the changes in demand. All the resource centres are subsidised from the core funds of the charity and the utilisation of the buildings is kept under constant review. Any premises seen as surplus to requirements will be sold and the funds locked up in the capital value of the asset will be released to further promote and fulfil the primary objective of the charity. If it becomes clear that other assets are becoming or have become financially unsustainable, those assets will be disposed of after due consideration by Trustees.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Volunteers and donations in kind

In addition to the income evaluated in the statement of financial activities, the Charity is dependent upon the support of over 1,000 volunteers. Volunteer activities span the whole range of functions from fundraising to service provision and it is estimated that on average one volunteer would commit to provide 7.5 hours a week to the charity. Applying the national living wage to the hours volunteered in a year the estimated value of the benefit to the charity is £3,400,000.

Donations in kind are received in the form of reduced rental payments for day centres, transport provided free of charge for some services and some free banking facilities provided by Barclays Bank pic.

The trustees are aware of the great value of work done by the unpaid volunteers and the providers of donations in kind and would like to express their thanks and appreciation.

The trustees also appreciate the value of publicity and promotion through the local and national media. The trustees wish to express thanks to those involved in publicising the Charity and its campaigns throughout the year.

Disabled persons

Age UK Leicester Shire and Rutland will employ disabled persons when they appear to be suitable for a particular vacancy and every effort is made to ensure that they are given full and fair consideration when such vacancies arise. Measures are in place so that If an employee was to have been injured or disabled in the course of their employment, all possible steps would be taken to arrange training and facilities so that they could continue in employment with the Group. During employment Age UK Leicester Shire and Rutland seeks to work with employees, taking into account their personal circumstances, to ensure appropriate training, development and advancement opportunities are available to enable them to reach their full potential.

Employee involvement

Age UK Leicester Shire and Rutland encourages the involvement of its employees in its management through the monthly staff and quarterly volunteer newsletters. Where issues are of significant nature, staff members will be sent individual letters. Regular staff meetings with the Executive Director (Staff are required to attend at least one meeting per annum) are held at different venues around the area of benefit. These meetings are for the dissemination of information of particular concern to employees (including financial and economic factors affecting the performance of the Charity and for receiving their views on important matters of policy).

Professional staff

The trustees wish to express their appreciation of the commitment and achievements of the executive director and professional staff in carrying out the work of the charity as outlined above.

Auditor

In accordance with the Charity's articles a resolution proposing the auditors of the charitable company in the year ended 31 March 2019 will be put to the Annual General Meeting.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Statement of trustees' responsibilities in relation to financial statements

The trustees (who are also directors of Age UK Leicester Shire and Rutland for the purposes of company law) are responsible for preparing the Board of Trustees' Report incorporating the Strategic Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and group and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ANNUAL REPORT OF THE BOARD OF TRUSTEES

Statement of trustees' responsibilities in relation to financial statements (continued)

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware;
- and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

This report and the accounts have been prepared in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (Charities SORP (FRS102)), the Companies Act and Trust Deed.

Signed by order of the Board of Trustees

C Saul Chair

Date: 30/69/2

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE)

FOR THE YEAR ENDED 31 MARCH 2020

Opinion

We have audited the financial statements of Age UK Leicester Shire and Rutland (the 'parent charity') and its subsidiaries (the 'group') for the year ended 31 March 2020 which comprise The Group Statement of Financial Activities, The Group and Charity Balance Sheet, The Group Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the group's and of the parent charity's affairs as at 31 March 2020 and of the group's income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of matter - Impact of the outbreak of COVID-19 on the financial statements

In forming our opinion on the financial statements, which is not modified, we draw your attention to the trustees' view on the impact of COVID-19 as disclosed on pages 7 to 9 and the consideration in the going concern basis of preparation on page 23.

The potential impact of COVID-19 became significant in March 2020 and is causing widespread disruption to normal patterns of business activity across the world, including the UK.

The full impact following the recent emergence of COVID-19 is still unknown. It is therefore not currently possible to evaluate all the potential implications to the Charity and group's trade, customers, supplier and the wider economy.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE)

FOR THE YEAR ENDED 31 MARCH 2020

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees' have not disclosed in the financial statements any identified material uncertainties that
 may cast significant doubt about the group's or the parent charity's ability to continue to adopt the
 going concern basis of accounting for a period of at least twelve months from the date when the
 financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Report which includes the Strategic Report and the Directors' Report prepared for the purposes of company law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report included within the Trustees' Report has been prepared in accordance with applicable legal requirements.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE)

FOR THE YEAR ENDED 31 MARCH 2020

Matters on which we are required to report by exception

In light of the knowledge and understanding of the group and the parent charity and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report included within the Trustees' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate and proper accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charity financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specific by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Trustees

As explained more fully in the trustees' responsibilities statement set out on page 13, the trustees (who are also the directors of the parent charity for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and the parent charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE)

FOR THE YEAR ENDED 31 MARCH 2020

Use of the audit report

This report is made solely to the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work, for this report, or for the opinions we have formed.

David Hoose

(Senior Statutory Auditor)

David Hook

for and on behalf of Mazars LLP

Chartered Accountants and Statutory Auditor

6 Dominus Way Meridian Business Park Leicester LE19 1RP

Date: 8/1-(20

AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE) GROUP STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING GROUP INCOME AND EXPENDITURE ACCOUNT)

FOR THE YEAR ENDED 31 MARCH 2020

	Note	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
Income from:		Ľ	L	L	L
Donations and legacies Charitable activities Other trading activities Investments	4 7 5 6	797,971 3,359,744 2,578,217 106,625	532,868	1,330,839 3,359,744 2,578,217 106,625	1,222,564 3,361,035 2,731,281 106,333
Total		6,842,557	532,868	7,375,425	7,421,213
Expenditure on: Raising funds Charitable activities	4-6 8	2,579,118 3,995,917	545,545 	2,579,118 4,541,462	2,713,812 4,983,796
Total		6,575,035	545,545	7,120,580	7,697,608
Net gains on investment asset	14	(55,818)	-	(55,818)	56,401
Transfers between funds		-	-	-	-
Net income/(expenditur and net movement in fu		211,704	(12,677)	199,027	.(219,994)
Reconciliation of funds Total funds brought forward		6,418,976	1,441,096	7,860,072	8,080,066
Total funds carried forw	vard	6,630,680	1,428,419	8,059,100	7,860,072

There are no recognised gains and losses for 2020 or 2019 other than those included in the SOFA. All income and expenditure derives from continuing operations except for Age UK Leicester Shire and Rutland Insurance Services Limited as detailed in note 30.

A detailed comparative Statement of Financial Activities is shown in note 32.

AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE) GROUP AND CHARITY BALANCE SHEETS

AS AT 31 MARCH 2020

	Note	Group 2020 £	2019 £	2020 £	Charity 2019 £
Fixed assets		L	. L	L	L
Tangible assets	13	5,799,297	5.868.975	5.735.131	5,803,688
Investments	14	1,830,820			
mvesuments	14	1,030,020	2,074,005	1,830,925	2,074,111
Total fixed assets		7,630,117	7,942,980	7,566,056	7,877,799
Current assets					
Asset held for sale			443,890		443,890
Stock	15	17,590	10,213	6,655	7.006
Debtors	16	891,887	636,702	819,090	575,984
Cash at bank and in hand	17	639,540	261,725	630,885	253,709
Casil at balik and in hand	17	039,340	201,723	030,663	255,709
Total current assets		1,549,017	1,352,530	1,465,630	1,280,589
Liabilities					
Creditors: amounts falling of	lue				
Within one year	18	557,724	826,466	495,915	741,070
•		 -		·	<u> </u>
Net current assets		991,293	526,064	960,715	539,519
Total assets less current	liabilities	8,621,410	8,469,045	8,526,771	8,417,318
Creditors: amounts falling of	lue				
after more than one year	19	562,310	608,972	562,310	608,972
Total net assets		8,059,100	7,860,073	7,964,461	7,808,346
The funds of the charity					
Restricted funds	26	1,428,419	1,441,096	1,428,419	1,441,096
General funds	26	1,417,168	1,216,695	1,387,150	1,229,823
Designated funds	26	4,448,270	4,412,769	4,410,202	4,374,465
G					
Total unrestricted funds		5,865,438	5,629,464	5,797,352	5,604,288
Revaluation reserve	26	765,243	789,514	738,690	762,962
			,		
Total charity funds		8,059,100	7,860,072	7,964,461	7,808,346

As permitted by s408 Companies Act 2006, the company has not presented its own statement of financial activities and related notes as it prepared group accounts. The Charitable company surplus for the year was £156,115 (2019-£185,512 deficit).

These financial statements on pages 22 to 48 were approved by the Board of Trustees and authorised for issue on and signed on their behalf by:

C Saul

Chair

AGE UK LEICESTER SHIRE & RUTLAND (A COMPANY LIMITED BY GUARANTEE) GROUP STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 MARCH 20120

	Note	£	2020 £	£	2019 €
Cash flows from operating ac	ctivities: 28	L	(377,746)	L	49,150
Interest paid on loans			(17,185)		(14,509)
Net cash (used in) Operating activities			(394,931)		34,509
Cash flows from investing ac Dividends, interest and rents from the sale of tangle assets Proceeds from the sale of tangle assets Proceeds from disposal of investigation of tangle assets Purchase of tangible assets	om ible stments	87,661 708,463 200,000 (176,716)	819,408	84,232 11,242 100,000 (118,611)	(76,863)
Cash flows from financing ac	etivities:	(46,662)		(41,616)	
Net cash used in financing activities			(46,662)	<u> </u>	(41,616)
Change in cash and cash equin the reporting period	uivalents		377,815		69,756
Cash and cash equivalents a beginning of the reporting pe			261,725		191,969
Cash and cash equivalents a End of the reporting period	t the 28		639,540		261,725
Reconciliation to net debt					
	At 1 April 2	2019	Cash flo	ws	At 31 March 2020
Cash Borrowings	261,725 (752,287)		377,815 43,832		639,540 (708,455)
Total	(490,562)		421,647		(68,915)
•					-,

FOR THE YEAR ENDED 31 MARCH 2020

1. Critical accounting estimates and areas of judgement

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The following are critical accounting estimates and areas of judgement to note;

- a) accounting for legacy income this is based on available documentation for each legacy. Where applicable current market conditions are also taken into account when estimating the potential value of a legacy at the year end.
- b) Investment property valuations The investment property valuations are reviewed by the board regularly throughout the year and annually in detail for the purposes of the annual accounts. The Trustees are of the opinion that as, in their professional lives, they deal regularly with property transactions and in the case of the current treasurer, providing finance for such property transactions, that sufficient knowledge exists to proffer a reasonable estimate as to the value of such properties at anyone period of time.

2. Accounting policies

Accounting convention

The financial statements have been prepared in accordance with the Statement of Recommended Practice "Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland" (FRS 102) (Charities SORP (FRS102) and FRS 102 "The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 and UK Generally Accepted Accounting Practice as it applies from 1 January 2015.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

Age UK Leicester Shire and Rutland meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

In accordance with FRS 102, the Charitable Company has taken advantage of the exemptions from the following disclosure requirements;

• Section 7 'Statement of Cash Flows' - Presentation of a Statement of Cash Flow and related notes and disclosures for the charitable company.

Going concern

The accounts have been prepared on a going concern basis.

At this moment in time, having carried out a detailed review of the charitable company's current operational plan, cash flows and the challenges presented by the prevalent economic climate, including the current Covid-19 pandemic, the Trustees are confident that the charitable company remains a going concern.

On this basis, the Trustees have a reasonable expectation that the charitable company has adequate resources to continue in operational existence for the foreseeable future, being a period of twelve months after the date on which this report and financial statements are signed. The trustees are also not aware of any other material uncertainty that will prevent the group continuing as a going concern.

FOR THE YEAR ENDED 31 MARCH 2020

2. Accounting policies (continued)

Group financial statements

These financial statements comprise the results of the Age UK Leicester Shire and Rutland and all of its subsidiaries, consolidated on a line by line basis. All of the financial statements are made up to 31 March 2020.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Charitable company statement of financial activities

As permitted by section 408 of the Companies Act 2006, the charitable company has not presented its own statement of financial activities as it prepares group accounts and charitable company's individual balance sheet shows the charitable company's net movement in funds for the financial year.

Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the trustees in furtherance of the general objectives of the charitable company and which have not been designated for other purposes.

Designated funds are unrestricted funds set aside at the discretion of the trustees for specific purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charitable company for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of restricted funds is set out in the notes to the financial statements.

Incoming resources

All incoming resources are recognised once the charitable company has entitlement to the resources, any performance conditions attached to the item(s) of income have been met, it is probable that the income will be received and the amount can be measured reliably.

- Voluntary income, including donations, gifts, grants and legacies is recognised where there is
 entitlement, probability of receipt and the amount can be measured reliably.
- Government grant income is performance related service agreements and the income is
 recognised when the service has been provided and the charity is entitled to the grant.
 Government grants received and where the performance has not been provided at the year
 end, are treated as deferred income and included within creditors. As at the 31 March 2018
 there are no unfulfilled conditions attached to the grants or service level agreements.
- Any legacies entitlement is taken as the earlier of the date on which either: the group is aware that probate has been granted, the estate has been finalised and notification has been made by the executor(s) to the Trust that a distribution will be made, or when a distribution is received from the estate. Receipt of a legacy, in whole or in part, is only considered probable when the amount can be measured reliably and the charity has been notified of the executor's intention to make a distribution. Where legacies have been notified to the group or the group is aware of the granting of probate, and the criteria for income recognition have not been met, then the legacy is treated as a contingent asset and disclosed if material.
- Rental income on assets leased under operating leases is recognised on a straight-line basis over the lease term and is presented within investment income.

FOR THE YEAR ENDED 31 MARCH 2020

2. Accounting policies (continued)

- Investment income is recognised on a receivable basis.
- Income direct from charitable activities is recognised as it is earned and consists of charges
 for the provision of home help services, routine domestic tasks for elderly persons in the area
 for whom such task would cause them pain or discomfort and provision of day care centres.
- Gifts donated for resale are included as income when they are sold, unless under gift aid and income is received when gifted by the donor.

Voluntary help and gifts in kind

In accordance with the Charities SORP (FRS 102) no value has been put on the help received by the charity during the year from friends or volunteers of the charity. Refer to the trustee's annual report for more information about their contribution made by volunteers. Small gifts in kind received during the year have not been quantified or included in the accounts.

Gifts of fixed assets are included at valuation at the date of the gift. Gifts in kind donated for distribution are included at valuation and recognised as income when they are distributed to the projects. Donated facilities are included at the value to the group where this can be quantified and a third party is bearing the cost.

Expenditure and irrecoverable VAT

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably.

Expenditure is classified under activity rather than the type of expense, in order to provide more useful information to users of the financial statements. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources. Premises overheads have been allocated on floor area basis and other overheads have been allocated on the basis of other project costs.

Costs of raising funds comprise both direct expenditure, including direct staff costs attributable to the activity, and support costs. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources. Premises overheads have been allocated on floor area basis and other overheads have been allocated on the basis of other project costs.

Fundraising costs are those incurred in seeking voluntary contributions and other sources of income to enable the charitable company to carry out its charitable activities.

Support costs include central functions, project management and governance costs which have been allocated to activity cost categories on a basis consistent with the use of the resources.

As Age UK Leicester Shire and Rutland is unable to reclaim all of the Value Added Tax (VAT) that it incurs, all expenditure in these financial statements in relation to its activities is shown inclusive of any VAT which cannot be recovered.

Tangible fixed assets and depreciation

Tangible fixed assets are initially recorded at cost and subsequently measured at cost net of depreciation and any impairment losses. Tangible fixed assets with a cost price in excess of £1,000 and an estimated useful economic life in excess of one year are capitalized. All other expenditure is charged to the SOFA in the year incurred.

FOR THE YEAR ENDED 31 MARCH 2020

2. Accounting policies (continued)

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation of the asset less any residual value, except for land over its estimated useful economic life. It is calculated at the following annual rates:

	%	Basis
Long leasehold property		Over the life of the lease
Freehold property	2	Straight Line
Furniture and equipment	20	Reducing balance
Motor vehicles	: 25	Reducing balance
Computer equipment	33	Reducing balance

Land included in freehold land and property is not depreciated.

Impairments of fixed assets

An assessment is made at each reporting date of whether there are indications that a fixed asset may be impaired or that an impairment loss previously recognised has fully or partially reversed. If such indications exist, the charitable company estimates the recoverable amount of the asset.

Shortfalls between the carrying value of fixed assets and their recoverable amounts, being the higher of fair value less costs to sell and value-in-use, are recognised as impairment losses. Impairments of revalued assets are treated as a revaluation loss. All other impairment losses are recognised in statement of financial activities.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Reversals of impairment losses are recognised in statement of financial activities or, for revalued assets, as a revaluation gain. On reversal of an impairment loss, the depreciation is adjusted to allocate the asset's revised carrying amount (less any residual value) over its remaining useful life.

Investments

All listed investments are stated at fair value. Both realised and unrealised gains and losses are shown in the statement of financial activities. The statement of financial activities includes the net gains and losses arising from revaluations and disposals throughout the year. The fair value of the investments quoted on a recognised stock exchange is the quote at bid value.

Investment properties (including properties held under an operating lease) are initially measured at cost and subsequently measured at fair value where a reliable measure of fair value is available without undue cost or effort. Changes in fair value are recognised in the statement of financial activities.

Investments in subsidiary undertakings are stated at cost.

Stock

Stocks consisting of goods purchased for resale or for the use in services provided are valued at the lower of cost and net realisable value. At each reporting date, the charity assesses whether stocks are impaired or if any impairment loss recognised in prior periods has reversed. Any excess of the carrying amount of stock over its estimated selling price less costs to complete and sell is recognised as an impairment loss in statement of financial activities.

Goods donated for resale are included as income when sold and the goods held by the group at the yearend are not given a value within the financial statements.

FOR THE YEAR ENDED 31 MARCH 2020

2. Accounting policies (continued)

Financial instruments

The charitable company only has financial assets and liabilities of a kind that qualify as basic financial instruments and are not considered to be of a complex nature. Such financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

Debtors

Trade debtors, other debtors and amounts due from group undertakings which are receivable within one year and which do not constitute a financing transaction are initially measured at the transaction price. Trade debtors, other debtors and amounts due from group undertakings are subsequently measured at amortised cost, being the transaction price less any amounts settled and any impairment losses.

Cash and cash equivalents

Cash and cash equivalents includes cash and monies on short-term deposits at the bank, other short-term liquid investments with original maturities of three months or less.

Creditors

Creditors, provisions, bank and concessionary loans are recognised where the group has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors, provisions, bank and concessionary loans are normally recognised at their settlement amount after allowing for any trade discounts due.

Taxation

No provision for corporation tax has been made as the charitable company is exempt from corporation tax on its income and gains to the extent that these are applied to its charitable activities.

Pension costs

The charitable company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the charitable company to the fund in respect of the year. The assets of the scheme are held separately from those of the charitable company in an independently administered fund. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments.

Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

FOR THE YEAR ENDED 31 MARCH 2020

3. Legal status of the charitable company

Age UK Leicester Shire and Rutland is a private charitable company (company number 07844309) and is also registered as a charity at the Charity Commission in England and Wales (charity number 1146649). The charitable company is limited by guarantee and as such has not issued share capital. The liability of its members in the event of the charitable company being wound up is limited to a sum not exceeding £1 each. The registered office and principal place of business is Lansdowne House, 113 Princess Road East, Leicester, LE1 7LA.

The charity's principal objective is to promote the relief of older, sick or disadvantaged people in any manner which now or hereafter may be deemed by now to be charitable in and around Leicestershire, Rutland and adjoining counties.

4. Donation and legacies with associated costs of generation

	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
Donation and legacies Legacies Donations	282,291 339,512	1,246 91,000	283,537 430,512	32,011 410,396
	621,803	92,246	714,049	442,407
Grants Other Agencies	92,168	440,622	532,790	696,157
Gifts in kind Provision of rent free accommodation today centre's Provision of free transport income	12,000 72,000	- - -	12,000 72,000	12,000 72,000
	84,000	-	84,000	84,000
Total donations and legacies income	797,971	532,868	1,330,839	1,222,564
Expenditure incurred				
Donations and legacies Allocated support cost (note 10)	166,136	-	166,136	181,373
Grants Allocated support cost (note 10) Gifts in kind	168,154	-	168,154	183,294
Allocated support cost (note 10)	10,519	-	10,519	11,466
Total expenditure incurred in				
Relation to Donations and legacies Income	344,809	-	344,809	376,132
	·			

FOR THE YEAR ENDED 31 MARCH 2020

5. Other trading activities

Fundraising trading is undertaken either through the shops division of the charity, or through trading subsidiaries. All profits made in trading subsidiaries are gift aided to the charity each year. The shops and insurance operations combine fundraising activities and service provision to older people in the charity's area of benefit.

				Events		
	Training	Shops	Insurance	and	2020	2019
	Facilities	Operation	Operation	Other	Total	Total
			Income			
	£	£	£	£	£	£
Income from			•			
Sale of donated goods	_	2,056,494		-	2,056,494	2,186,920
Sale of purchased goods	-	14,237	-	-	14,237	18,531
Delivery fee outwards	-	13,479	-	-	13,479	14,814
Coffee bar sales	-	44,634	-	-	44,634	56,280
Subletting of shop premises	-	12,117	-	-	12,117	20,700
Insurance commission	-	-	130,609	-	130,609	164,785
Other income generation	-	-	-	227,311	227,311	191,374
						
	-	2,140,961	130,609	227,311	2,498,881	2,653,404
Income from fundraising events	-	-	-	79,336	79,336	77,877
Total income	-	2,140,961	130,609	306,647	2,578,217	2,731,281
Expenditure on activities						
Training	40,940		_	_	40,940	48,088
Shop activities		1,638,536	_	_	1,638,536	1,711,675
Insurance operation costs	_	1,000,000	60,054		60,054	66,558
Staging of events and other			00,004		00,004	00,000
Income costs	_	_	_	107,430	107,430	107,325
Support costs allocated to				107,400	107,400	101,020
Activities (see note 10)	-	313,756	19,141	44,939	377,835	394,229
Total expenditure on activities	40,940	1,952,292	79,195	152,369	2,224,795	2,327,875
Net income/ (expenditure)	(40,940)	188,669	51,414	154,278	353,422	403,406
						

FOR THE YEAR ENDED 31 MARCH 2020

6. Investment income

	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
Income from:	~	~	_	-
Deposit account interest Dividends and income on investment	963	-	963	371
portfolio Rental income from investment property	18,672 86,990	-	18,672 86,990	22,101 83,861
	106,625	. •	106,625	106,333
Expenditure on:				
Investment management costs Legal fees Rental income from investment property	6,810 2,704	- - -	6,810 2,704 -	5,960 740 3,105
	9,514		9,514	9,805
7. Income from charitable activities	Unrestricted	Restricted	2020	
	Funds	Funds	Total	2019 Total
Leicestershire County Council SLA	£		Total £	Total £
(services for the elderly) Leicestershire County Council SLA	£ 253,446	Funds	Total £ 253,446	Total £ 159,015
(services for the elderly) Leicestershire County Council SLA Daycare Rutland County Council SLA Leicestershire Primary Care Trust SLA Leicestershire Ageing Together	£	Funds	Total £	Total £
(services for the elderly) Leicestershire County Council SLA Daycare Rutland County Council SLA Leicestershire Primary Care Trust SLA Leicestershire Ageing Together Privately commissioned personal care and cleaning	£ 253,446 392,795 39,873	Funds	Total £ 253,446 392,795 39,873	Total £ 159,015 416,336 39,873 78,012
(services for the elderly) Leicestershire County Council SLA Daycare Rutland County Council SLA Leicestershire Primary Care Trust SLA Leicestershire Ageing Together Privately commissioned personal care and cleaning Leicestershire County Council Respite Service Leicester City Council SLA Daycare Leicester City Council Luncheon Club Other funding bodies and trusts Other income from provisions of service Primary Care Network	£ 253,446 392,795 39,873 78,012 - 989,542 43,785 547,812 27,559 33,208 890,777 21,557	Funds £	Total £ 253,446 392,795 39,873 78,012 989,542 43,785 547,812 27,559 33,208 890,777 21,557	Total £ 159,015 416,336 39,873 78,012 91,197 1,007,140 50,305 451,881 71,579 55,926 896,224
(services for the elderly) Leicestershire County Council SLA Daycare Rutland County Council SLA Leicestershire Primary Care Trust SLA Leicestershire Ageing Together Privately commissioned personal care and cleaning Leicestershire County Council Respite Service Leicester City Council SLA Daycare Leicester City Council Luncheon Club Other funding bodies and trusts Other income from provisions of service	£ 253,446 392,795 39,873 78,012 - 989,542 43,785 547,812 27,559 33,208 890,777	Funds £	Total £ 253,446 392,795 39,873 78,012 989,542 43,785 547,812 27,559 33,208 890,777	Total £ 159,015 416,336 39,873 78,012 91,197 1,007,140 50,305 451,881 71,579 55,926

FOR THE YEAR ENDED 31 MARCH 2020

8. Analysis of expenditure on charitable activities

The amount spent on charitable activities, including support costs, is analysed by type of activity as follows:

	Service Level Framework Agreements £	Privately Commissioned £	Other Funding £	Support Costs (see note 10)	2020 Total £	2019 Total £
Provision of Day Care	1,316,677	-	-	177,906	1,494,583	1,503,013
Information & advice services	740,765	-	-	95,364	836,129	792,281
Services provided to clients homes	-	1,010,721	-	187,333	1,198,054	1,246,289
Visiting and community mental health volun	teer services -	-	-	28,303	28,303	29,316
Other community care services	-	-	737,850	246,543	984,393	1,412,031
	2,057,442	1,010,721	737,850	735,449	4,541,462	4,983,796

FOR THE YEAR ENDED 31 MARCH 2020

9. Net (expenditure)/ income

This is arrived after charging/ (crediting):

	2020	2019	
•	£	£	
Depreciation and write down in fixed asset values	224,951	245,081	
(Profit)/loss on sale of fixed assets	(243,130)	(3,336)	
Operating lease rentals	286,975	285,085	

Fees payable to Mazars LLP and its associates in respect of both audit and non-audit services are as follows;

	2020	2019
	£	£
Audit services – statutory audit of parent charitable company	.=	
and consolidated accounts	17,480	16,920
Other services:		
Audit services – statutory audit of subsidiaries of the charitable		
company	4,775	4,635
Taxation compliance services	3,450	3,350
All other non – audit services	4,415	4,325
	30,120	29,230

FOR THE YEAR ENDED 31 MARCH 2020

10. Support costs

The support costs of the charitable company consist of seven cost elements: service managers, management and administration, personnel, finance and payroll, purchasing, information technology/data protection and governance costs. These costs have been apportioned across the work of the charitable company on the basis disclosed in note 2 and allocated to each of the charities activities as set out below.

	Service Managers Staff Time	Management & Admin Staff Time	Personnel Staff Time	Finance & Payroll Staff	Purchasing Work	IT & Data Protection Work Done	Governance Staff Time	2020 Total	2019 Total
Charitable activities Provision of day care Information and advice	80,893	27,452	17,267	40,353	4,535	5,908	1,497	177,906	196,167
services	-	27,452	11,511	40,353	3,326	11,224	1,497	95,364	95,272
Services provided in homes	16,431	17,158	34,534	90,794	6,803	20,677	936	187,333	185,696
Visiting and community mental health volunteer services	2,528	10,295	2,302	10,088	756	1,772	562	28,303	29,280
Other community care services	25,279	96,083	18,418	80,706	6,047	14,769	5,241	246,543	257,280
Sub total	125,131	178,440	84,033	262,294	21,468	54,350	9,734	735,449	763,695
Voluntary income Donations and legacies Grants Gifts in Kind Fundraising and trading	- - 1,264 	144,124 144,124 6,863 212,755	1,151 1,151 - 28,779	12,106 14,124 2,018 112,988	302 302 - 8,164	591 591 - 3,545	7,862 7,862 374 11,605	166,136 168,154 10,519 377,835	181,373 183,294 11,466 394,229
Sub total	1,264	507,866	31,081	141,235	8,768	4,726	27,703	722,644	770,362
Total costs allocated	126,395	686,306	115,114	403,529	30,236	59,076	37,437	1,458,093	1,534,057

FOR THE YEAR ENDED 31 MARCH 2020

11. Analysis of staff costs and numbers

At the 31 March 2020 the number of full and part-time staff employed by the charity and its subsidiaries totaled 353 (2018: 381).

The average number of persons employed, including part-time staff, calculated on a full-time equivalent basis analysed by activity was:

	2020	2019
Charitable activities	•	
Provision of daycare	49	50
Information and advice services	24	23
Services provided in clients homes	43	45
Other community care services	32	39
Fundraising activities		
Shops	54	55
Insurance	2 3	3
Other	3	3
Support	18	24
Total	225	242
Total staff emoluments for the period were as follows:	2020	2019
	£	£
Salaries, wages and benefits in kind	4,587,126	4,693,255
Social security costs	267,664	256,835
Pension and death benefits	172,841	229,749
Total	5,027,615	5,179,839

The pension costs are allocated to activities in proportion to the related staffing costs incurred.

The number of employees whose emoluments fell within the following bands:

·			2019 £	
£60,000-£70,000	1	•	1	
£90,000 - £100,000	1		1	

The parent charity operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the charity in an externally administered fund. The pension cost charge for this scheme represents contributions payable by the charity to the fund and amounted to £172,841 (2019: £229,749) Unpaid contributions at the end of the year amounted to £25,854 (2019: £21,920) which have been included in other creditors.

FOR THE YEAR ENDED 31 MARCH 2020

12. Trustees remuneration and expenses and cost of key management personnel

Trustee's remuneration

The trustees neither received nor waived any emoluments during the year (2019: £Nil).

No trustees expenses were incurred during the year (2019 £Nil).

Expenditure of £Nil (2019: £4,280) was incurred from Kirby West Limited. A balance of £Nil (2019: £299 is due to Kirby West Limited. Mr G Smith is a director of Kirby West Limited.

Income of £Nil (2019: £1,260) was received from Shakespeare Martineau LLP. A balance of £Nil (2019: £1,260) debtor is due from Shakespeare Martineau LLP. Mr C Saul is a director of Shakespeare Martineau LLP.

Income of £650 (2019: £432) was received from Cambridge and Cashiers Bank Limited. There is no year-end debtor (2019: £Nil). Mr S Lindley is a director of Cambridge and Cashiers Bank Limited.

Trustee indemnity insurance was purchased to indemnify the trustees against default on their part.

Key management personnel

The key management personnel of the group comprise the trustees, Chief executive and finance director who are responsible for the day to day running of the charitable company. The total employee benefits for key management personnel of the charitable company and group was £222,778 (2019: £256,336).

AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE) NOTES TO THE GROUP FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

13. Tangible fixed assets

Group	Long leasehold property £	Freehold land and property £	Leasehold Improvements £	Furniture & equipment £	Motor vehicles £	Computer equipment £	Total £
Cost or valuation							
At 1 April 2019	315,000	5,327,520	13,009	722,330	199,751	290,992	6,868,602
Additions	-	131,380	-	17,987	-	27,349	176,716
Disposals	-	-	-	(9,748)	-	(178,160)	(187,908)
At 31 March 2020	315,000	5,458,900	13,009	730,569	199,751	140,181	6,857,410)
Depreciation							
At 1 April 2019	27,276	324,549	4,982	420,076	44,996	177,749	999,627
Charge for the year	6,773	73,812	280	65,540	38,692	39,854	224,951
Disposals	-	-	-	(7,217)	-	(159,248)	(166,465)
						•	
At 31 March 2020	34,049	398,361	5,262	478,399	83,688	58,355	1,058,113
Net book value							
At 31 March 2020	280,952	5,060,539	7,747	252,170	116,063	81,826	5,799,297
At 31 March 2019	287,724	5,002,971	8,027	302,254	154,755	113,243	5,868,975

Included within freehold land and property is land amounting to £1,878,510 (2019: £1,878,510) which is not depreciated. The Group has pledged freehold land and buildings having a net book value of £823,000 (2019: £823,000) to secure against its bank loans (Note 22) by the way of a fixed charge.

The Group revalued the freehold land and buildings and long leasehold property on the 1 April 2014 at £5,533,500 and the valuation was carried out by Michael E Holt M.R.I.C.S. of Spencers Druce Inc. Naylor Parkes using the existing use value method to determine the fair value at that date. The Group took advantage of the provisions in FRS102 for first-time adopters to use the fair value at 1 April 2014 to be the deemed cost of the freehold land and buildings and long leasehold property at that date being the date of transition.

Freehold land and buildings under a historical cost basis would have been included at a cost of £4,965,052 (2019: £4,833,672) less accumulated depreciation of £449,310 (2019: £426,966). With respect to long leasehold property the historical cost would have been £387,400 (2019: £387,400) less accumulated depreciation of £34,136 (2019: £29,720).

AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE) NOTES TO THE GROUP FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

13. Tangible fixed assets (continued)

	Long						
Charity	leasehold property £	Freehold property £	Leasehold improvements £	Furniture & eauipment £	Motor vehicles £	Computer eauipment £	Total £
Cost or valuation							
At 1 April 2019 Additions	315,000	5,256,520 131,380	13,009	733,646 17,987	247,598 -	302,316 27,349	6,868,083 176,716
Disposals	-	-	-	(9,748)	-	(178,160)	(187,908)
At 31 March 2020 Depreciation	315,000	5,387,900	13,009	741,885	247,598	151,505	6,856,897
At 1 April 2019	27,276	319,304	4,982	430,940	92,828	189,067	1,064,395
Charge for the year	6,773	72,677	280	63,110	38,692	42,303	223,834
Disposals	-	-	-	(7,217)	-	(159,248)	(166,466)
At 31 March 2020	34,049	391,981	5,262	486,833	131,520	72,122	1,121,766
Net book value At 31 March 2020	280,952	4,995,919	7,747	255,052	116,078	79,383	5,735,131
At 31 March 2019	287,724	4,937,216	8,027	302,707	154,770	113,243	5,803,688

Included within freehold and property is land amounting to £1,853,510 (2019: £1,853,510) which is not depreciated. The Company has pledged freehold land and buildings having a net book value of £823,000 (2019: £823,000) to secure against its bank loans (Note 22) by the way of a fixed charge.

The charity revalued the freehold land and buildings and long leasehold property on the 1 April 2014 at £5,462,500 and the valuation was carried out by Michael Holt M.R.I.C.S. of Spencers Druce Inc. Naylor Parkes using the existing use value method to determine the fair value at that date. The Group took advantage of the provisions in FRS102 for first-time adopters to use the fair value at 1 April 2014 to be the deemed cost of the freehold land and buildings and long leasehold property at that date being the date of transition.

Freehold land and buildings under a historical cost basis would have been included at a cost of £4,921,052 (2019: £4,789,672) less accumulated depreciation of £362,315 (2019: £339,971). With respect to long leasehold property the historical cost would have been £385,839 (2019: £385,839) less accumulated depreciation of £32,704 (2019 £28,238)

FOR THE YEAR ENDED 31 MARCH 2020

14. Investments

Commercial Investments at market value

	Investment properties in £	Quoted vestments	Unquoted investments £	2020 Total £	2019 Total £
Group					
At 1 April 2019	1,141,873	932,133	-	2,074,005	2,102,655
Additions	-	-	-	-	-
Disposals	-	(200,000)	-	(200,000)	(100,000)
Income	-	18,671	-	18,671	•
Net gains on valuation	•	(55,818)		(55,818)	56,401
Rolled up investment charges	-	(6,038)	-	(6,038)	(7,151)
At 31 March 2020	1,141,873	688,947	-	1,830,820	2,074,005
			····	· · · · · · · · · · · · · · · · · · ·	
Charity					
At 1 April 2019	1,141,873	932,133	105	2,074,111	2,102760
Additions	-	-	-		<u>-</u>
Disposals	-	(200,000)	-	(200,000)	(100,000)
Income	-	18,671	-	18,671	22,101
Net gains on valuation	•	(55,818)		(55,818)	56,401
Rolled up investment charges	-	(6,038)	-	(6,038)	(7,151)
At 31 March 2020	1,141,873	688,947	105	1,830,295	2,074,111

Investment property comprises of freehold rental properties. The last fully external valuation of the Group's and charity's investment property was carried out on the 1 April 2014 at £1,090,000 and the valuation was carried out by Michael E Holt M.R.I.C.S. of Spencers Druce Inc. Naylor Parkes using the existing use value method to determine the fair value at that date. The trustees have considered the fair values of the investment properties for the Group and charity and consider that the amount of £1,141,873 represents the fair value at these investment properties at 31 March 2020. Investment properties under an historical cost basis would have been included at a cost of £893,251(2019: £893,251).

UK Investments-managed funds

All quoted investments are held in the UK and the following investments each exceed 5% of the total value of share investments at the year ended 31 March 2020:

%

	,,
Invesco Physical Markets Secured	6
Findlay Park Funds American USD	9
HSBC ETFS S & P	7

The Charity's investments in subsidiary companies are stated at cost:	2020 £	2019 £
Age UK Leicester Shire and Rutland Insurance Services Limited (Co No. 02914993)	100	100
Age UK Leicester Shire & Rutland Extra Care Limited (Co No. 03603957)	2	2
Age UK Leicester Shire & Rutland Transport & Trading Limited (Co No. 04102409)	2	2
Age UK Leicester Shire & Rutland Contract Care Limited (Co No. 05407521)	1	1
Age UK Leicester Shire and Rutland Home Help Limited (Co No. 03768527)	-	-
·	105	105

FOR THE YEAR ENDED 31 MARCH 2020

15. Stock

	2020 Group £	2019 Group £	2020 Charity £	2019 Charity £
Trading stocks	17,590 	10,213	6,655 	7,006
16. Debtors				
	2020 Group £	2019 Group £	2020 Charity £	2019 Charity £
Trade debtors Amounts due from subsidiary undertakings	259,732	226,898	149,149 53,938	110,998 69,445
Prepayments Other debtors	609,554 22,601	148,721 261,083	603,081 12,922	142,905 252,636
	891,887	636,702	819,090	575,984
17. Cash at bank and in hand				
	2020 Group £	2019 Group £	2020 Charity £	2019 Charity £
Short term deposits	597,673	203,404	597,673	203,404
Cash and bank balances	41,867 639,540	58,321 261,725	33,212 630,885	50,305 253,709
40 Chadisana ana masa falling dan mishing an				
18. Creditors: amounts falling due within 1 year	2020	2019	2020	2019
		2013		
	Group £	Group £	Charity £	Charity £
Trade creditors	Group	Group	Charity	Charity
Taxation and social security	Group £ 158,843 70,069	Group £ 259,069 70,678	Charity £ 142,800 57,632	Charity £ 231,751 60,657
Taxation and social security Accruals and deferred income	Group £ 158,843 70,069 158,871	Group £ 259,069 70,678 290,594	Charity £ 142,800 57,632 67,228	Charity £ 231,751 60,657 179,470
Taxation and social security Accruals and deferred income Bank and other loan	Group £ 158,843 70,069	Group £ 259,069 70,678	Charity £ 142,800 57,632 67,228 146,145	Charity £ 231,751 60,657 179,470 143,315
Taxation and social security Accruals and deferred income Bank and other loan Amounts due to subsidiary undertaking	Group £ 158,843 70,069 158,871 146,145	259,069 70,678 290,594 143,315	Charity £ 142,800 57,632 67,228 146,145 59,680	Charity £ 231,751 60,657 179,470 143,315 66,421
Taxation and social security Accruals and deferred income Bank and other loan	Group £ 158,843 70,069 158,871	Group £ 259,069 70,678 290,594	Charity £ 142,800 57,632 67,228 146,145	Charity £ 231,751 60,657 179,470 143,315
Taxation and social security Accruals and deferred income Bank and other loan Amounts due to subsidiary undertaking	Group £ 158,843 70,069 158,871 146,145 - 23,796 557,724	259,069 70,678 290,594 143,315 - 62,810	Charity £ 142,800 57,632 67,228 146,145 59,680 22,430	231,751 60,657 179,470 143,315 66,421 59,456
Taxation and social security Accruals and deferred income Bank and other loan Amounts due to subsidiary undertaking Other creditors	Group £ 158,843 70,069 158,871 146,145 - 23,796 557,724	259,069 70,678 290,594 143,315 - 62,810	Charity £ 142,800 57,632 67,228 146,145 59,680 22,430	231,751 60,657 179,470 143,315 66,421 59,456
Taxation and social security Accruals and deferred income Bank and other loan Amounts due to subsidiary undertaking Other creditors	Group £ 158,843 70,069 158,871 146,145 - 23,796 557,724 n 1 year 2020 Group	259,069 70,678 290,594 143,315 - 62,810 826,466	Charity £ 142,800 57,632 67,228 146,145 59,680 22,430 495,915 2020 Charity	231,751 60,657 179,470 143,315 66,421 59,456 741,070
Taxation and social security Accruals and deferred income Bank and other loan Amounts due to subsidiary undertaking Other creditors 19. Creditors: amounts falling due after more tha	Group £ 158,843 70,069 158,871 146,145 - 23,796 557,724 n 1 year 2020 Group £	259,069 70,678 290,594 143,315 62,810 826,466 2019 Group £	Charity £ 142,800 57,632 67,228 146,145 59,680 22,430 495,915 2020 Charity £	231,751 60,657 179,470 143,315 66,421 59,456 741,070 2019 Charity £
Taxation and social security Accruals and deferred income Bank and other loan Amounts due to subsidiary undertaking Other creditors 19. Creditors: amounts falling due after more tha	Group £ 158,843 70,069 158,871 146,145 - 23,796 557,724 n 1 year 2020 Group £ 562,310	259,069 70,678 290,594 143,315 62,810 826,466 2019 Group £	Charity £ 142,800 57,632 67,228 146,145 59,680 22,430 495,915 2020 Charity £ 562,310	231,751 60,657 179,470 143,315 66,421 59,456 741,070 2019 Charity £
Taxation and social security Accruals and deferred income Bank and other loan Amounts due to subsidiary undertaking Other creditors 19. Creditors: amounts falling due after more tha Bank loan (secured- note 22)	Group £ 158,843 70,069 158,871 146,145 - 23,796 557,724 n 1 year 2020 Group £ 562,310	259,069 70,678 290,594 143,315 62,810 826,466 2019 Group £	Charity £ 142,800 57,632 67,228 146,145 59,680 22,430 495,915 2020 Charity £ 562,310	231,751 60,657 179,470 143,315 66,421 59,456 741,070 2019 Charity £
Taxation and social security Accruals and deferred income Bank and other loan Amounts due to subsidiary undertaking Other creditors 19. Creditors: amounts falling due after more tha Bank loan (secured- note 22)	Group £ 158,843 70,069 158,871 146,145 - 23,796 557,724 n 1 year 2020 Group £ 562,310	259,069 70,678 290,594 143,315 62,810 826,466 2019 Group £ 608,972	Charity £ 142,800 57,632 67,228 146,145 59,680 22,430 495,915 2020 Charity £ 562,310	231,751 60,657 179,470 143,315 66,421 59,456 741,070 2019 Charity £ 608,972

FOR THE YEAR ENDED 31 MARCH 2020

20. Deferred income

	As at 1 April 2019	Invoiced	Charged to SOFA 31	As at March 2020
	£	£	£	£
Big Lottery West Leicestershire Project	26,994	-	(26,994)	-
Rental Income	18,155	131,966	(145,723)	4,399
Digital Champions	13,973	· -	(13,973)	-
BŬPA Food Project	20,239	-	(13,488)	6,751
	79,362	131,966	(200,129)	11,150
·	 	·		

The deferred income relates to rental income, grants and amounts received in advance for services.

21. Financial instruments

	2020 Group £	2019 Group £	2020 Charity £	2019 Charity £
Financial assets				
Debt instruments measured at amortised cost Equity instruments measured at cost less	747,323	749,706	680,596	686,788
Impairment	-	-	105	105
Instruments measured at fair value through profit or loss	1,830,820	2,074,006	1,830,820	2,076,006
Total	2,578,143	2,823,712	2,511,521	2,760,899
				
Financial liabilities Measured at amortised cost	1,049,962	1,285,398	1,000,593	1,200,033
Total	1,049,962	1,285,398	1,000,593	1,200,023
	-			
22. Borrowings				
			2020 £	2019 £
Creditors: amounts falling due within one year Bank Loans Other Loans			46,145 100,000	43,315 100,000
Creditors: amounts falling due after more than one year Bank Loans Other Loans			562,310	608,972
			708,455	752,287

FOR THE YEAR ENDED 31 MARCH 2020

22. Borrowings (continued)

The bank loan is secured by a first charge over certain of the charitable company's freehold land and buildings. The bank loan is payable by monthly instalments at an interest rate of 2% above base rate. The loan is repayable by monthly instalments over one hundred and eighty months at an initial amount of £4,913 per month. The other loans is a concessionary loan which is interest free and has a term of 1 year, therefore will be repayable in 2020/2021.

23. Financial commitments

Group and charity as a lessee

The total future minimum lease payments under non-cancellable operating leases are as follows:

	2020 £	buildings 2019 £
Payable in: Less than one year Between one and five years Over five years	224,833 483,558 268,250	219,000 537,750 256,458
	976,641	1,013,208

At the year end, the Group and Charity had contracted with tenants, under non-cancellable operating leases, for the following future minimum lease payments:

2020 £	2019 £
103,954 208,354 -	61,639 22,938
312,308	84,577
	£ 103,954 208,354

24. Taxation

No provision for corporation tax has been made as the charity and group is exempt from corporation tax on its income and gains to the extent that these are applied to its charitable activities.

25. Contingent liability

Following the merger between Age Concern Leicester Shire & Rutland and Age Concern Leicester in 2009, the charity withdrew from the Pension Trust's Growth Plan. As part of the Withdrawal Agreement, Age UK Leicester Shire & Rutland has given guarantees in respect of a section 75 Withdrawal debt. This liability will only become payable should the scheme be wound up or if an event occurs as a result of which there is no person who is an employer in relation to the scheme. This contingent liability cannot be easily quantified.

AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE) NOTES TO THE GROUP FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020 Movement in Te

			•	Movement in	Transfers of	At
26. Statement of funds	At 1 April	Incoming	Resources	Investment Value	funds	31 March
Group	2019	resources	expended	Value		2020
	£	£	£	£	£	
General reserve	1,216,695	6,580,408	6,348,388	(55,818)	24,271	1,417;168
Revaluation reserve	789,514	-			(24,271)	765,243
Designated funds					` ' '	,
Day centre fund	92,670	137,149	132,165	-	=	97,663
Fixed assets acquired fund	4,303,752	125,000	78,143	-	-	4,350,609
Digital Champions Fund	16,339		16,339		-	
Total unrestricted funds	6,418,975	6,842,557	6,575,035	(55,818)	-	6,630,681
Restricted funds						
Other	1,219,153	-	26,992	· -	-	1,192,161
Restricted fund properties	96,943	136,868	42,773	-	(113,000)	78,038
Information and Advice Hub, Clarence House	-	1,000	-	-	153,000	154,000
Age UK Information and Advice	-	10,500	10,500	-	-	-
Age UK Get Smart	-	4,694	4,694	-	-	-
Age UK Joining Forces	-	112,489	112,489	-	-	-
Big Lottery Loneliness Prescription	-	50,000	50,000	•	-	-
Big Lottery Hinckley and Bosworth	-	26,995	26,995	· •	-	
Birstall Bathing Fund	-	5,000	5,000	•	-	-
Bupa Food Project	-	13,488	13,488	•	-	-
Mountsorrel United Charities Fund Benefits	-	5,175	5,175	-	-	-
Mountsorrel United Charities Fund Day Care	-	18,000	18,000	-	-	-
Engaging Ethnic Minorities Project	-	30,000	30,000	-	-	-
Men in Sheds Rutland	-	10,275	6,055	-	-	4,220
Macmillan Project	-	52,187	52,187	-	-	-
Macmillan Befriending Service	-	44,311	44,311	-	-	-
Arc Donation	125,000		85,000	• -	(40,000)	-
Men in Sheds Charnwood	-	8,500	8,500	-	-	-
Other Small Grants and Donations	-	3,386	3,386		-	
Total Restricted Funds	1,441,096	532,868	545,545		(-	1,428,419
Total Funds	7,860,072	7,375,425	7,120,580	(55,818)		8,059,100

AGE UK LEICESTER SHIRE AND RUTLAND (A COMPANY LIMITED BY GUARANTEE) NOTES TO THE GROUP FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

26.	Statement	of	funds	(continued)	

Charity	At 1 April 2019	Income	Expenditure	Movement in Investment Value	Transfers and funds introduced	At 31 March 2020
	£	£	£	£	£	£
General reserve	1,229,823	5,818,469	5,629,595	(55,818)	24,271	1,387,150
Revaluation reserve	762,962	-	-	= '	(24,271)	738,690
Designated funds						•
Day centre fund	92,679	137,384	132,165	-	-	97,898
Digital Champions Fund	16,339		16,339	-	-	-
Fixed assets acquired fund	4,265,447	125,000	78,143	-	-	4,312,304
Fixed assets to be acquired fund	-					
,	6,367,249	6,080,853	5,856,242	(55,818)		6,536,042
Total Restricted funds						
Other	1,219,153	_	26.992		• -	1,192,161
Restricted Fund Properties	96,943	136,868	42,773	-	(113,000)	78,038
Age UK Information and Advice Hub, Clarence	· <u>-</u>	11,500	10,500		153,000	154,000
Age UK Get Smart	-	4.694	4.694	-	· -	· <u>-</u>
Age UK Breathe Easy	-	5,000	5,000	-	-	-
Other small grants and donations	-	3,386	3,386	-	-	-
Age UK Joining Forces	-	139,483	139,483	-	-	-
Birstall Bathing Fund	-	5,175	5,175	-	-	-
Mountsorrel United Charities Fund Benefits	-	18,000	18,000	•	-	-
Mountsorrel United Charities Fund Day Care	-	52,188	52,188	· -	-	· -
Big Lottery Loneliness Project	-	50,000	50,000	•	-	-
Printing Men Project		30,000	30,000	,	-	-
Bupa Food Project	-	13,488	13,488	· -	-	-
Men In Sheds Charnwood	-	8,500	8,500	-	-	-
MacMillan Befriending Service	· -	44,311	44,311	-	-	-
Arc Donation	125,000	=	85,000	•	(40,000)	-
Men In Sheds Rutland	-	10,275	6,055	-		4,220
Total Restricted Funds	1,441,096	532,868	545,545	<u> </u>		1,428,419
Total Funds	7,808,346	6,613,721	6,401,787	(55,818)	-	7,964,461

FOR THE YEAR ENDED 31 MARCH 2020

26. Statement of funds (continued)

Unrestricted funds

The General reserve represents the free funds of the charity which are not designated for particular purposes.

Designated funds:

The day centre fund represents funds raised by the day centres to be spent on items as directed by the organisers/clients of those centres.

The fixed assets acquired fund represents the net book value of fixed assets acquired and funded from the charity's unrestricted funds.

The fixed assets to be acquired fund represent funds set aside for the acquisition of fixed assets.

The digital Champions fund is a fund set aside to help older people associate themselves with the digital world.

Restricted funds

The fixed asset funds represent either funds in the process of being raised to purchase specific fixed assets as prescribed by the donors of the funds, or the net book value of fixed assets acquired using funds raised specifically for the purpose of acquiring those assets.

The remaining restricted funds represent amounts held by the charity on behalf of the donors. These amounts remain unspent at the year end, the funds being applicable only against projects that accord with the specified objectives of the donor, laid down at the time the donor agreed to commit the funds. Funds remaining unspent when the objectives have been achieved are returnable to the donor, unless alternative arrangements are agreed.

27. Analysis of group net assets between funds

U	nrestricted D funds £	esignated funds £	reserve	Restricted funds	Total funds £
Group					
Tangible Fixed Assets	-	3,841,891	765,243	1,192,161	5,799,297
Fixed Assets Investments	1,830,820	-	. <u>-</u>	-	1,830,820
Current Assets	706,380	606,379	-	236,258	1,549,017
Creditors: amounts falling due within one year Creditors: amounts falling due in more than	(557,724)	-	- -	-	(557,724)
One year	(562,310)	-	-	-	(562,310)
	1,417,168	4,448,270	765,243	1,428,419	8,059,100
			-		

FOR THE YEAR ENDED 31 MARCH 2020

27. Analysis of group net assets between funds (continued)

Ob. 11	Unrestricted funds £	Designated funds	Revaluation reserve £	Restricted funds	Total funds
Charity					
Tangible fixed assets	•	3,804,280	738,690	1,192,161	5,735,131
Fixed assets investments	1,830,925	· -	-	-	1,830,925
Current assets	614,450	605,922	-	236,258	1,456,630
Creditors falling due within one year Creditors: amounts falling	(495,915	-	-	-	(495,915)
due in more than one year	(562,310)	-	-	-	(562,310)
	1,387,150	4,410,202	738,690	1,428,419	7,964,461
	·				

28. Reconciliation of net (expenditure)/income to net cash flow from operating activities

	2020 £	2019 £
Net income/(expenditure) for the reporting period	199,027	(219,994)
Adjustments for:		
Depreciation charges	224,951	245,081
Loss/(gain) on investments	55,818	(56,401)
Dividends, interest and rent from investments	(106,625)	(106,333)
Rolled up investments charge	6,038	7,151
Profit on sale of tangible fixed assets	(240,006)	(3,226)
Interest paid on loans	17,185	17,849
Increase in stocks	(7,377)	(3,207)
(increase)/Decrease in debtors	(255,185)	35,439
(Decrease)/Increase/	(271,572)	132,901
Net cash (absorbed) / generated by operating activities	(377,746)	49,150

FOR THE YEAR ENDED 31 MARCH 2020

29. Related party transactions

Charity

During the year the charity received gift aid donations of £37,935 (2019: £50,600) from Age UK Leicester Shire and Rutland Insurance Services Limited and £29,643 (2019: £Nil) from Age UK Leicester Shire & Rutland Transport & Trading Limited.

During the year the charity made net payments of £559,412 (2019: £603,852) to Age UK Leicester Shire & Rutland Transport & Trading Limited for the use of minibuses and drivers. The charity received income from Age UK Leicester Shire and Rutland Home Help Limited of £15,438 (2019: £6,550) for the provision of handyman and practical services vans.

During the year the charity received interest of £Nil (2019: £519) from Age UK Leicester Shire and Rutland Home Help Limited and £Nil (2019: £4,960) from Age UK Leicester Shire & Rutland Transport & Trading Limited.

During the year the charity received rental income of £9,996 (2019: £9,196) from Age UK Leicester Shire and Rutland Insurance Services Limited, £17,550 (2019: £15,600) from Age UK Leicester Shire and Rutland Home Help Limited and £7,200 (2019: £7,200) from Age UK Leicester Shire & Rutland Transport & Trading Limited. During the year the charity made grant payments of £75,000 (2019: £Nil) to Age UK Leicester Shire and Rutland and Home Help Limited.

During the year the charity received net income from salary recharges of £17,436 (2019 £19,054) from Age UK Leicester Shire and Rutland Insurance Services Limited, £69,613 (2019: £71,887) from Age UK Leicester Shire and Rutland Home Help Limited and £1,673 - cost (2019: £11,385) from Age UK Leicester Shire & Rutland Transport & Trading Limited.

At the year end, the charity was owed £14,014 (2019: £29,523) by Age UK Leicester Shire and Rutland Home Help Limited. At the year end the charity was owed £23,165 (2019: £38,863) by Age UK Leicester Shire & Rutland Transport & Trading Limited. At the year end the charity was owed £16,758 (2019: £12,365) by Age UK Leicester Shire and Rutland Insurance Services Limited. At the year end the charity owed £32,700 to Age UK Leicester Shire and Rutland Insurance Services Limited and £26,980 to Age UK Leicester Shire & Rutland Transport & Trading Limited.

During the prior year, the charity received a concessionary interest free loan of £100,000 which becomes repayable in 2020/2021. The loan was received from The Everard Foundation, a charitable grant making trust of which Mr Richard A S Everard OBE is a trustee.

30. Group companies

The Charity wholly controls six subsidiary companies and an unincorporated subsidiary. The subsidiary entities are:

Age UK Leicester Shire and Rutland Home Help Limited -charity number 1086862 and company number 03768527

Provides cleaning and personal care services to older people in the community.

Age UK Leicester Shire & Rutland Transport & Trading Limited- Company number 04102409

Provides trading activities and transport services to the general public and the Charity. In addition, corporate sponsorship and any non-tax exempt events are carried out by this subsidiary.

Age UK Leicester Shire & Rutland Contract Care Limited - company number 05407521
Following the transfer of the trade, assets and liabilities to Age UK Leicester Shire and Rutland, the company is now considered dormant.

FOR THE YEAR ENDED 31 MARCH 2019

30. Group companies (continued)

Age UK Leicestershire (Measham) - charity number 1094246

Provides a community centre, maintained by the group, for the use of the inhabitants of Measham with a preference for such inhabitants who are aged.

Age UK Leicester Shire and Rutland Insurance Services Limited- Company number 02914993

The company sells insurance, financial and utility products tailored to the needs of older people.

Age UK Leicester Limited- charity number 512991

Has transferred all of its activities and assets to Age UK Leicester Shire & Rutland and is considered by the trustees to be dormant.

Age UK Leicester Shire & Rutland Extra Care Limited -company number 03603957

This company is considered to be dormant following the transfer of the activities and assets to Age UK Leicester Shire and Rutland in previous years.

All the companies are registered in England and, where appropriate, gift aid distribution of net profits are made to Age UK Leicester Shire and Rutland. All companies are included in the consolidated financial statements and have the same year end. A summary of results of the group companies for the period is shown below.

FOR THE YEAR ENDED 31 MARCH 2020

30. Group companies (continued)

	Home Help £	Insurance Services* £		ansport & Trading £
Group				
Turnover	1,116,162	131,140	-	729,553
Cost of sales	-	52,373	-	581,874
Gross profit	1,116,162	78,767	_	147,679
Administrative expenses Other income	1,078,326	40,152 400	1,135 -	113,583 -
Operating profit/ (loss) Interest payable	37,836	39,015	(1,135)	34,096
Retained profit/ (loss) for the year	37,836	39,015	(1,135)	34,096
Assets Liabilities	123,902 112,313	35,232 16,778	64,621	26,486 (26,484)
Funds	11,589	18,454	64,621	2

^{*}The trade within Age UK Leicester Shire and Rutland Insurance Services Limited relates to discontinued operation.

31. Controlling parties

In the opinion of the trustees, given the structure of the charity, there is no ultimate controlling party.

FOR THE YEAR ENDED 31 MARCH 2020

32. Comparative Group Statement of Financial Activities for the year ended 31 March 2019

	Unrestricted Funds	Restricted Funds	Total £
Donations and legacies	501,921	720,642	1,222,564
Charitable activities Other trading activities Investment	3,361,035 2,731,281 106,333	-	3,361,035 2,731,281 106,333
Total Income	6,700,571	720,642	7,421,213
Expenditure on: Raising funds	2,713,812	-	2,713,812
Charitable activities	4,256,964	726,832	4,983,796
Total	6,970,776	726,832	7,697,608
Net (losses) on investment assets	56,401		56,401
Net (expenditure)/income and net movement in funds	(213,804)	(6,190)	219,994