Report and Financial Statements

Year Ended

31 December 2014

Company Number 07831099

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# Report and financial statements for the year ended 31 December 2014

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### **Directors**

Mr A J Nelsas BFS Capital Inc

### Registered office

C/O Third Floor, Carlton House 101, New London Road, Chelmsford, Essex, CM2 0PP

### Company number

07831099

### **Auditors**

BDO LLP, 55 Baker Street, London, W1U 7EU

# Report of the directors for the year ended 31 December 2014

The directors present their report together with the audited financial statements for the year ended 31 December 2014.

#### Results

The profit and loss account is set out on page 5 and shows the loss for the year.

#### **Principal activities**

The principal activity of the company is that of providing financial facilities to businesses.

#### **Directors**

The directors of the company during the year were:

Mr A J Nelsas BFS Capital Inc (formerly BFS Companies Inc)

### **Directors' responsibilities**

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Report of the directors for the year ended 31 December 2014 (continued)

### **Auditors**

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

BDO LLP were appointed as auditors during the year and have expressed their willingness to continue in office. A resolution to re-appoint them will be proposed at the annual general meeting.

In preparing this directors' report advantage has been taken of the small companies' exemption.

### Qualifying third party indemnity provisions

The qompany has arranged qualifying third party indemnity for all of its directors.

h behalf of the board

Nate

29 September 2015

### Independent auditor's report

### To the members of Boost Capital Ltd

We have audited the financial statements of Boost Capital Ltd for the year ended 31 December 2014 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (Effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Independent auditor's report (continued)

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime and to the exemption from the requirement to prepare a strategic report.

BDO LLP

Anil Kapoor (senior statutory auditor)
For and on behalf of BDO LLP, statutory auditor
London
United Kingdom

Date: 29 September 2015

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

# Profit and loss account for the year ended 31 December 2014

	Note	2014 £	2013 £
Turnover	2	1,939,826	1,483,277
Cost of sales		1,426,402	1,062,516
Gross profit		513,424	420,761
Administrative expenses		1,427,321	1,054,259
Operating loss	3	(913,897)	(633,498)
Other interest receivable and similar income		165	5
Loss on ordinary activities before taxation		(913,732)	(633,493)
Taxation on loss on ordinary activities	5	-	(69,224)
Loss on ordinary activities after taxation		(913,732)	(702,717)

# Balance sheet at 31 December 2014

Company number 07831099	Note	2014 £	2014 £	2013 £	2013 £
Fixed assets Tangible assets	6		17,635		27,582
Current assets					,
Debtors	7	3,089,614		2,234,822	
Cash at bank and in hand		557,538		394,341	
		3,647,152		2,629,163	
Creditors: amounts falling due within one year	8	85,759		99,776	
Net current assets			3,561,393		2,529,387
Total assets less current liabilities			3,579,028		2,556,969
Creditors: amounts falling due after more than one year	9		5,429,394		3,493,603
			(1,850,366)		(936,634)
Capital and reserves					
Called up share capital Profit and loss account	10		100 (1,850,466)		100 (936,734)
Shareholders' deficit			(1,850,366)		(936,634)

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and the Financial Reporting Standard for Smaller Entities (effective April

The linearcial statements were approved by the board of directors and authorised for issue on 29 September 2015

MIA V Nelsas

The notes on pages 7 to 12 form part of these financial statements.

# Notes forming part of the financial statements for the year ended 31 December 2014

### 1 Accounting policies

The financial statements have been prepared under the historical cost convention and the Financial Reporting Standard for Smaller Entities (effective April 2008).

The following principal accounting policies have been applied:

Cash flow statement

The Financial Reporting Standard for Smaller Entities (effective April 2008) does not require the preparation of a cash flow statement. Accordingly, the company has not prepared one.

#### Turnover

The company advances monies to its business customers, who are located throughout the United Kingdom. Customer payments are received on a daily or weekly basis.

Merchant Card Advance - In consideration for the funds advanced, the customer agrees to transfer, sell or assign to the company all of its right, title and interest in a percentage of the accounts receivables owed to the customer by its credit card processor. The accounts receivable purchase agreement includes a deposit amount representing the initial cash advanced to the customer. As monies are received, the funds are allocated to a reduction on the deposit balance, with the margin element, being the difference between the amounts lent and the amounts due to be received, recognised in proportion to the repayment receipts.

Business Term Loans - The company advances monies, for which the borrower is obligated to pay the contractual amount of principal and interest in full in accordance with the contractual terms; no early repayment discount or additional interest is provided. Interest income is recognised over the contractual term, generally twelve to fifteen months, based upon an amortisation schedule, in line with the repayment of the principal element of the term loan.

### Depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all tangible fixed assets, except for investment properties and freehold land, evenly over their expected useful lives. It is calculated at the following rates:

Leasehold improvements Fixtures and fittings

- Over the period of the lease
- 3 years straight line

#### Foreign currency

Foreign currency transactions are translated into sterling at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date. Any differences are taken to the profit and loss account.

# Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

### 1 Accounting policies (continued)

#### Deferred taxation

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax in measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax balances are not discounted.

#### Going concern

The company continues to make a loss in line with its forecasts as a growing entity and at the year-end has a net liability position of £1,850,366. The directors however consider it appropriate to prepare the financial statements on the going concern basis, as the company will continue to be supported by its parent company, BFS Capital Inc (formerly BFS Companies Inc) for a period of at least 12 months from the date of signing these financial statements.

### Leasing

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the term of the lease.

### Trade debtors

Trade debtors are valued at cost less any amounts written off and specific or general provisions.

Trade debtors are written off to the extent that there is no realistic prospect of recovery. Specific provisions are made to reduce all impaired loans and advances to their expected realisable value. General provisions are made on the basis of past experience, current economic conditions and other relevant factors, to provide for losses shown from experience to exist but not yet specifically identified.

#### 2 Turnover

Turnover arises solely within the United Kingdom.

# Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

3	Operating loss		
	This is some at a few above in m	2014 £	2013 £
	This is arrived at after charging:		
	Depreciation of tangible fixed assets Fees payable to the company's auditor or an associate of the	11,199	13,531
	company's auditor for the auditing of the company's annual accounts Non-audit fees	25,000 2,000	24,376
	Interest paid to group companies	257,751	158,744
	Included in cost of sales is a bad debt expense of £979,000 (2013 - £675,000) companies of £257,751 (2013 - £158,744).	, and interest	paid to group
4	Directors' remuneration		
		2014 £	2013 £
	Aggregate emoluments, pension contributions and amounts receivable under long term incentive schemes	-	107,400
5	Taxation on loss on ordinary activities		
		2014 £	2013 £
	UK Corporation tax Current tax on profits of the year	-	69,224

The company has estimated tax losses of £1,285,661 (2013 - £874,772) available to carry forward against future trading profits. Having considered the forecasts of the business, the directors have a reasonable expectation that the business will generate sufficient future taxable profits in order to fully utilise the losses carried forward and therefore have recognised a deferred tax asset accordingly.

Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

6	Tangible fixed assets			
		Leasehold improvements £	Plant and machinery etc £	Total £
	Cost or valuation At 1 January 2014 Additions	1,920	40,593 1,252	42,513 1,252
	At 31 December 2014	1,920	41,845	43,765
	Depreciation At 1 January 2014 Provided for the year	- -	14,931 11,199	14,931 11,199
	At 31 December 2014		26,130	26,130
	Net book value At 31 December 2014	1,920	15,715	17,635
	At 31 December 2013	1,920	25,662	27,582
7	Debtors			
			2014 £	2013 £
	Trade debtors Other debtors and prepayments		2,979,086 110,528	2,188,452 46,370
			3,089,614	2,234,822

All amounts shown under debtors fall due for payment within one year.

Trade debtors is stated net of general provision of £156,436 (2013 - £104,771).

# Notes forming part of the financial statements for the year ended 31 December 2014 *(continued)*

8	Creditors: amounts falling due within one year		
		2014 £	2013 £
	Trade creditors Taxation and social security Other creditors and accruals	44,514 11,986 29,259	23,983 27,004 48,789
		85,759	99,776
9	Creditors: amounts falling due after more than one year		
		2014 £	2013 £
	Amounts owed to group undertakings	5,429,394	3,493,603
10	Share capital		
		2014 £	2013 £
	Allotted, called up and fully paid		
	100 ordinary shares of £1 each	100	100
11	Commitments under operating leases		
	The company had annual commitments under non-cancellable operating leases	s as set out bel	ow:
	Operating leases which expire:	2014 £	2013 £
	In two to five years	33,374	23,558

Notes forming part of the financial statements for the year ended 31 December 2014 (continued)

### 12 Related party disclosures

During the year the company was charged an amount of £201,089 (2013 - £Nil) by BFS Capital Inc (formerly BFS Companies Inc), the entities parent company, for expenses incurred on their behalf. Intercompany interest charges are disclosed in note 3 of the financial statements. At the balance sheet date an amount of £5,429,394 (2013 - £3,493,503) was due to BFS Capital Inc (formerly BFS Companies Inc).

During the year, the company reimbursed Highstrand Ltd, a company owned and controlled by Mr David Abbott (a former director of the company) £Nil (2013 - £19,138), for expenses incurred on behalf of the company. There were no amounts oustanding at the balance sheet date.

### 13 Ultimate parent company and parent undertaking of larger group

The company's immediate and ultimate parent company is BFS Capital Inc (formerly BFS Companies Inc), a company registered in the United States of America.

The directors do not consider there to be a sole ultimate controlling party.