In accordance with
Rule 3.35 of the Insolvency AMO3
(Fooland and Wales) (England and Wales) Rules 2016 Paragraph 49(4) of Schedule B1 to the Insolvency Act 1986 and regulation 9(5) of The Administration (Restrictions on Disposal etc. to Connected Persons) Regulations 2021.

# Notice of administrator's proposals





**COMPANIES HOUSE** 

1	Company details	·	
Company number	0 7 1 7 6 5 3 6	→ Filling in this form Please complete in typescript or in	
Company name in full	Fruehauf Ltd	bold black capitals.	
2	Administrator's name		
Full forename(s)	Carl		
Surname	Jackson		
3	Administrator's address		
Building name/number	Office D		
Street	Beresford House		
	η	1	
Post town	Town Quay		
County/Region	Southampton		
Postcode	S O 1 4 2 A Q	. 5	
Country			
4	Administrator's name o		
Full forename(s)	Tauseef A	Other administrator     Use this section to tell us about	
Surname	Rashid	another administrator.	
5	Administrator's address @		
Building name/number	Office D	Other administrator Use this section to tell us about	
Street	Beresford House	another administrator.	
Post town	Town Quay		
County/Region	Southampton		
Postcode	S O 1 4 2 A Q		
Country		-	

# **AM03 Notice of Administrator's Proposals** Statement of proposals I attach a copy of the statement of proposals Qualifying report and administrator's statement • As required by regulation 9(5) of The Administration (Restrictions on I attach a copy of the qualifying report Disposal etc. to Connected Persons) I attach a statement of disposal Regulations 2021) Sign and date Signature Administrator's X X Signature Signature date

# AM03 Notice of Administrator's Proposals

# Presenter information

You do not have to give any contact information, but if you do it will help Companies House if there is a query on the form. The contact information you give will be visible to searchers of the public record.

Tauseef A Rashid
Quantuma Advisory Limited
processes and
Office D
Beresford House
Town Quay
Southampton
S O 1 4 2 A Q
info@quantuma.com
02380336464

# ✓ Checklist

We may return forms completed incorrectly or with information missing.

Please make sure you have remembered the following:

- The company name and number match the information held on the public Register.
- ☐ You have attached the required documents.
- ☐ You have signed and dated the form.

# Important information

All information on this form will appear on the public record.

# **☑** Where to send

You may return this form to any Companies House address, however for expediency we advise you to return it to the address below:

The Registrar of Companies, Companies House, Crown Way, Cardiff, Wales, CF14 3UZ. DX 33050 Cardiff.

# **7** Further information

For further information please see the guidance notes on the website at www.gov.uk/companieshouse or email enquiries@companieshouse.gov.uk

This form is available in an alternative format. Please visit the forms page on the website at www.gov.uk/companieshouse

# Continuation page Name and address of insolvency practitioner

- ✓ What this form is for
  Use this continuation page to
  tell us about another insolvency
  practitioner where more than
  2 are already jointly appointed.
  Attach this to the relevant form.
  Use extra copies to tell us of
  additional insolvency practitioners.
- What this form is NOT for You can't use this continuation page to tell us about an appointment, resignation, removal or vacation of office.
- → Filling in this form
  Please complete in typescript or in bold black capitals.

All fields are mandatory unless specified or indicated by \*

	additional insolvency practitioners.	
1	Appointment type	
	Tick to show the nature of the appointment:  ☑ Administrator  ☐ Receiver  ☐ Manager  ☐ Nominee  ☐ Supervisor  ☐ Liquidator  ☐ Provisional liquidator	with the following forms:  VAM1, VAM2, VAM3, VAM4, VAM6, VAM7  CVA1, CVA3, CVA4  AM02, AM03, AM04, AM05, AM06, AM07, AM08, AM09, AM10, AM12, AM13, AM14, AM19, AM20, AM21, AM22, AM23, AM24, AM25  REC1, REC2, REC3  LIQ2, LIQ3, LIQ05, LIQ13, LIQ14, WU07, WU15  COM1, COM2, COM3, COM4  NDISC
2	Insolvency practitioner's name	
Full forename(s)	Brian	
Surname	Johnson	
3	Insolvency practitioner's address	
Building name/number	Quandrant House	
Street		
Post town	4 Thomas More Square	
County/Region	London	
Postcode	E 1 W 1 Y W	
Country		
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# In the Business and Property Courts in England & Wales Reference No. CR-2021-001401

# Fruehauf Ltd (In Administration)

# THE JOINT ADMINISTRATORS' STATEMENT OF PROPOSALS

Carl Jackson, Tauseef A Rashid

**Quantuma Advisory Limited** 

Office D, Beresford House, Town Quay, Southampton, SO14 2AQ

And

**Brian Johnson** 

**UHY Hacker Young LLP** 

Quadrant House, 4 Thomas More Square, London, E1W 1YW

#### **Joint Administrators**

# 20 September 2021

### **Disclaimer Notice**

- This Statement of Proposals has been prepared by Carl Jackson, Tauseef A Rashid and Brian Johnson, the Joint Administrators of Fruehauf Ltd, solely to comply with their statutory duty under Paragraph 49 of Schedule B1 of the Insolvency Act 1986 and for no other purpose. It is not suitable to be relied upon by any other person, or for any other purpose, or in any other context.
- Any estimated outcomes for creditors included in this Statement of Proposals are illustrative only and cannot be relied upon as guidance as to the actual outcomes for creditors.
- Any person that chooses to rely on this document for any purpose or in any context other than under Paragraph 49 of Schedule B1 of the Insolvency Act 1986 does so at their own risk. To the fullest extent permitted by law, the Joint Administrators do not assume any responsibility and will not accept any liability in respect of this Statement of Proposals.
- The Joint Administrators act as agent for Fruehauf Ltd and contract without personal liability. The appointment of the Joint Administrators is personal to them and, to the fullest extent permitted by law, Quantuma Advisory Limited and UHY Hacker Young LLP do not assume any responsibility and will not accept any liability to any person in respect of this Statement of Proposals or the conduct of the Administration.

# The Joint Administrators' Statement of Proposals

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# The Joint Administrators' Statement of Proposals

# 1. Executive Summary

- 1.1. This Statement of Proposals is being delivered to creditors on 20 September 2021.
- 1.2 On 05 August 2021, Carl Jackson and Tauseef A Rashid of Quantuma Advisory Limited, together with Brian Johnson of UHY Hacker Young LLP, were appointed Joint Administrators of the Company, following an Administration Order granted by the Court on the application of the Board of Directors.
- **1.3** The Joint Administrators are currently pursuing the third statutory objective of realising property in order to make a distribution to secured and preferential creditors.
- **1.4** A summary of the current and anticipated future positions are detailed below.

#### **Assets**

Asset	Realisations to date	Anticipated future realisations	Total anticipated realisations	
Goodwill and IPR	Nil	100,000	100,000	
Equity in Financed Equipment	64,824	22,776	87,600	
Tangible Fixed Assets	379,176	133,224	512,400	
Stock	406,000	144,000	550,000	
Book Debts	113,278	92,160	205,438	
Intercompany Debtors	Nil	Uncertain	Uncertain	

**Expenses** 

Expense	Expense incurred to date	Anticipated further expense	Total anticipated expense
Quantuma Advisory Pre- Appointment Costs	38,969	Nii	38,969
Pre-Appointment Agent's Costs	2,705	Nil	2,705
Pre-Administration Legal Fees - Gateleys	150	Nil	150
Pre-Administration Legal Fees (Applicants)	38,755	Nil	38,755
Pre-Administration Legal Costs (lain McKeand/Red Circle)	8,000	Nil	8,000
Joint Administrators' fees – Quantuma Advisory Limited	213,526	136,985	350,511
Joint Administrators' fees – UHY Hacker Young LLP	54,100	54,550	108,650
Office Holders' Disbursements – Quantuma Advisory Limited	75	285	1,000
Office Holder's Disbursements – UHY Hacker Young LLP	960	Nil	960
Solicitors' fees – Howes Percival	34,300	20,700	55,000
Solicitors' fees - Gateley	6,150	Nil	6,150
Agents' fees	54,886	Nil	54,886
Debt collection fees	9,216	Nil	9,216
Insurance	10,000	Nil	10,000
Storage/collection of records	Nil	1,500	1,500

# The Joint Administrators' Statement of Proposals

Pension Agent	Nil	5,000	5,000
Trading Loss	56,299	43,701	100,000

**Dividend prospects** 

Creditor class	Distribution / dividend paid to date	Anticipated distribution / dividend	
Secured creditor (Red Circle)	Nil	6.17p	
Secured creditor (lain McKeand)	Nil	Nil	
Preferential creditors	Nil	100p	
Secondary preferential creditors	Nil	30.35p	
Unsecured creditors	Nil	Nil	

1.5 Definitions of the terms used in this Proposal are provided in Appendix I.

#### 2. Background to the Company

- 2.1 The business was incorporated in March 2010 and commenced trading around mid 2011. It was a leading UK manufacturer of tipping trailers, with reportedly 90% of the market share. It traded from premises at Invicta Works, Houghton Road, Grantham, NG31 6JE.
- **2.2** The Company build a range of tipper and rigid trailers and was renowned for production, quality control systems and techniques, with all fabrication processes, shot blasting and painting performed in-house.
- 2.3 The directors of the Company are lain McKeand, David Thomson and Navneet Ahluwalia. Rachel Turner and Red Circle Investments Limited were appointed as directors on 3 August 2021, following the Administration application but prior to the granting of the Administration order. Both Ms Turner and Red Circle Investments Limited are connected to Mr McKeand.
- 2.4 Statutory information on the Company and extracts from the most recent accounts are provided at Appendix II. Please note that the finance director has advised that there are disputed intercompany transfers in the draft 2020 accounts, which are disputed and being investigated further. This information has not been verified by the Joint Administrators.

# 3. Events leading to the Administration

- 3.1 The Company's difficulties can be attributed to the change in trading terms with the EU following Brexit, coupled with the disruptive effects of Covid-19 to the supply distribution chain and a global shortage of materials (particularly electronics), which has resulted in a marked reduction in sales volume and gross margins.
- **3.2** The factory has had to close periodically and the Company has utilised the Government furlough scheme due to the slowdown in the business.
- 3.3 The Company's draft accounts for the year ended 30 September 2020, show a significant loss for the year of £2.7m.
- 3.4 Two of the Company's directors, David Thomson and Navneet Ahluwalia advised that they had concerns with the way that the Company had been run prior to their appointment as directors, the validity of the outstanding debentures over the Company's assets and the significant debts owed by group undertakings.

# The Joint Administrators' Statement of Proposals

- 3.5 David Thomson and Navneet Ahluwalia had decided to take steps to make an application to the Court to appoint Administrators over the Company. Quantuma Advisory Limited were first approached by the Company on 27 July 2021 and subsequently instructed on 30 July 2021. The Directors' application was filed on 3 August 2021.
- 3.6 UHY Hacker Young LLP were instructed by lain McKeand, a director of the Company, in both his personal capacity as a secured creditor and on behalf of Red Circle Investments Limited, also a secured creditor, on 4 August 2021 to provide advice and an analysis for the Court hearing on 5 August 2021 in respect of:
  - > the proposed restructuring of the Company;
  - to comment on the application to appoint administrators; and
  - > to comment on the cash flow included with the directors' application.

A letter was provided to Mr McKeand on 5 August 2021, to present at the Court hearing.

- 3.7 At the adjourned hearing held on 5 August 2021, the Court appointed Carl Jackson and Tauseef Rashid of Quantuma Advisory Limited as Joint Administrators of the Company along with Brian Johnson of UHY Hacker Young LLP.
- 3.8 Attached, at Appendix III, is an account of the work undertaken prior to the Joint Administrators' appointment and the costs associated with that work.
- 3.9 These proceedings are COMI proceedings.
- 3.10 In compliance with the data protection legislation, creditors, employees, shareholders, directors and any other stakeholder who is an individual (i.e not a corporate entity) in these insolvency proceedings is referred to the Privacy Notice in respect of Insolvency Appointments, which can be found at this link http://www.quantuma.com/legal-notices.

#### **Ethical Considerations**

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3.10 Prior to the Joint Administrators' appointment, a review of ethical issues was undertaken and no ethical threats were identified. A further review has been carried out and no threats have been identified in respect of the management of the insolvency appointment to date.

#### 4. The Objective of the Administration

- 4.1 Administrators must perform their functions with the objective of:
  - rescuing the company as a going concern;
  - or if that is not possible, then achieving a better result for the creditors as a whole than would be likely to be achieved if the company were wound up (without first being in Administration);
  - or if that is not possible, realising property in order to make a distribution to one or more secured or preferential creditors.
- 4.2 The Joint Administrators would comment that Iain McKeand, who is a director and chargeholder of the Company, advised that his preference would be for the Company to exit Administration into a company voluntary arrangement ("CVA") as soon as

# The Joint Administrators' Statement of Proposals

possible. As the Company was loss-making it was not possible to propose a CVA without obtaining funding from an external party. UHY Hacker Young LLP were therefore tasked with liaising with lain McKeand to review whether a CVA was feasible. Iain McKeand took steps to meet with potential funders however was unable to raise the necessary finance and therefore this was not considered to be a viable option.

- **4.3** The second objective is normally achieved by means of a sale of the business and assets as a going concern or a more orderly sales process than in Liquidation.
- 4.4 While the swift steps taken by the Joint Administrators have enhanced realisation prospects to some classes of creditor, the Joint Administrators do not believe that the dividend (if any) to unsecured creditors will be improved over that which could have been achieved via a Liquidation alone. Accordingly, the Joint Administrators do not consider it likely that the second objective will be achieved.
- **4.5** The Joint Administrators would comment that the third objective will be achieved, as they expect to pay a distribution to the Company's secured and preferential creditors.
- **4.6** A detailed account of how the Joint Administrators have sought to achieve the objective of the Administration is set out below.

#### 5. Events since the Joint Administrators' Appointment

- 5.1 Immediately upon appointment, the Joint Administrators undertook a review of the Company's affairs with particular regard to its financial and resource requirements. This assessment was carried out in liaison with the remaining management of the Company.
- 5.2 It was agreed that whilst Quantuma Advisory Limited would deal with the trading of the business, UHY Hacker Young LLP would liaise with lain McKeand to investigate the possibility of an investment into the Company to facilitate a potential proposal for a CVA. This included gathering information from the Company for Mr McKeand to be able to liaise with potential funders.

: 2

- 5.3 Concurrently, UHY Hacker Young LLP attended regular meetings with the Joint Administrators from Quantuma and their team to agree and review the strategy for the Administration, including discussions regarding continued trading, cashflow, the marketing of the business and assets and the progress in respect of the possible CVA.
- 5.4 Once Mr McKeand confirmed on 26 August 2021, that he and his backers would not be progressing with a possible CVA, Brian Johnson and his team liaised with his Joint Administrators regarding offers received for the business and assets and final acceptance of an offer and the format of the deal.

#### **Trading**

- 5.5 Further to an initial review undertaken by the Joint Administrators, it was decided that it would be advantageous for a continued period of trading to be undertaken during the Administration to allow the Joint Administrators to fully review the options available to the Company to determine the most appropriate strategy.
- 5.6 The Joint Administrators have worked with current staff to ascertain what critical supplies were needed in order to complete work in progress and to preserve the value of the business. During the trading period five trailers have been completed, which has resulted in sales for the trading period of £102,382.

# The Joint Administrators' Statement of Proposals

- 5.7 As some invoices had already been raised prior to appointment, these are therefore reflected as book debts on the Receipts and Payments Account at Appendix VI. A receipt of £41,555 has been realised to date and a further receipt of £39,600 is due imminently, which would have been irrecoverable had trading ceased as the trailers had not been completed and delivered.
- **5.8** In addition, spare part sales totalling £14,179 have been made during the trading period.
- **5.9** The Joint Administrators have utilised HMRC's Coronavirus Job Retention Scheme and most employees have been placed on full or part furlough to reduce trading costs. To date furlough funds of £60,964 have been received and a further sum of circa £73,000 is due imminently.
- 5.10 A significant amount time has been spent by the Joint Administrators and the team at Quantuma Advisory Limited in managing trading operations, which is made up of visits to the site, regularly reviewing and updating cashflow forecasts, dealing with employee matters, negotiating with suppliers and liaising with customers. Due to the complexities of trading, a lot of time has been incurred by more senior staff.
- 5.11 The Joint Administrators are in the process of finalising their trading accounts but it is currently forecasted that a loss of c£100k will be incurred, which excludes the book debt receipts referred to above at 5.7. If these receipts are considered in relation to the trading position, as payment would not have been made if trading had ceased, the estimated trading loss is reduced to c£25k. It is considered that this loss is justified as the value realised for the assets is enhanced compared to what would have been realised if they were sold on a break-up basis.

## The sale of the Company's business and assets

- 5.12 The Joint Administrators concluded a sale of the Company's business and assets on 3 September 2021, to an unconnected party, MV Fruehauf Limited. All negotiations were carried out post appointment and therefore it is not considered that the sale constituted a pre-pack. However the requirements for a SIP 16 disclosure apply when a business is disposed of "shortly after" appointment. As this definition is vague, for completeness a full SIP 16 sale disclosure has been included at Appendix IV.
- **5.13** Of the total sale consideration of £1,250,000, £850,000 has been received to date and the remaining £400,000 will be collected once the secured charges over the Company have been released. The balance of the consideration has been secured by way of a guarantee from MV Commercial Limited.

#### **Book Debts**

- **5.14** On the Joint Administrators' appointment, the value of the Company's sales ledger was £601,037. To date realisations of £113,278 have been made including the invoice relating to the sale of the trailer, as set out above.
- **5.15** The Joint Administrators have completed an initial review of the debtor ledger and after allowing for known bad debts and a bad debt provision of 30% on the balance, it is anticipated that a total of £205,438 will be realised.

#### The Joint Administrators' Statement of Proposals

#### **Intercompany Debtors**

5.16 The Company's records show that the sum of £2,158,806 is owed by connected companies. The Joint Administrators are currently undertaking a full review of the intercompany balances and at present it is uncertain what recoveries are anticipated.

# **Equity in Financed Assets**

- 5.17 The Company had various items of plant and machinery which were subject to finance agreements. These agreements were reviewed by the Joint Administrators' agents, SIA Group Asset Ingenuity Limited, who determined that there was only equity in one finance agreement.
- **5.18** This was included in the sale to MV Fruehauf Limited and the sum of £87,600 has been allocated in this regard.

#### Other steps taken as regards assets

**5.19** The Joint Administrators made immediate contact with the Company's bankers in order to freeze the Company's bank accounts and to request the transfer of any credit balances to the Joint Administrators' control. Post appointment receipts totalling £12,431 relating to book debts have been transferred to the Administration account.

#### Steps taken as regards creditors

- **5.20** Immediately following the appointment of the Joint Administrators, members of the Joint Administrators' staff attended the Company's site to advise employees of the Joint Administrators' appointment.
- **5.21** The employees have transferred under TUPE to MV Fruehauf Limited as part of the sale of the business that has been completed. This has mitigated the position for creditors as a whole and the only employee claims that are expected relate to two employees that were previously made redundant and outstanding pension contributions.
- 5.22 Additionally, the Joint Administrators' staff have undertaken a review of the Company's pension arrangements and have made the statutory notifications required to The Pensions Regulator and The Pension Protection Fund. The Joint Administrators have instructed specialist pension agents, Clumber Consultancy Limited, to compete a review of the scheme and to assist with a claim to the Redundancy Payments Service for unpaid pension contributions.
- **5.23** The Joint Administrators' staff have handled creditors' queries as they have arisen, which has included telephone calls and correspondence.

# Instruction of specialists

5.24 When instructing third parties to provide specialist advice and services or having the specialist services provided by their own firms, the Joint Administrators are obligated to ensure that such advice or work is warranted and that the advice or work contracted reflects the best value and service for the work undertaken. The firms review annually the specialists available to provide services within each specialist area and the cost of those services to ensure best value. The specialists chosen usually have knowledge specific to the insolvency industry and, where relevant, to matters specific to this insolvency appointment. Details of the specialists specifically chosen in this matter are detailed below.

#### The Joint Administrators' Statement of Proposals

- **5.25** The Joint Administrators initially instructed Gateley Solicitors to advise in respect of legal matters. It was identified that Gateley are also acting for liquidators of a connected company and therefore to ensure independence the Joint Administrators took steps to appoint a new legal advisor.
- **5.26** The Joint Administrators have now instructed Howes Percival LLP to advise in respect of all legal issues arising on the sale of business and assets and have been assisting the Joint Administrators with matters arising in the Administration.
- **5.27** Legal advice is also being obtained in relation to the validity of the debentures over the Company's assets.
- 5.28 SIA Group Asset Ingenuity Limited, a firm of valuers and auctioneers, were instructed by the Joint Administrators to undertake inventories and valuations of the Company's chattels and intangible assets where appropriate. The agents also advised on the best method of disposal of those assets and have assisted with carrying out a full marketing process.
- 5.29 The Joint Administrators have also instructed Clumber Consultancy Limited who are specialist agents with experience of dealing with pension schemes in insolvency situations to complete a review of the scheme and to assist with making a claim for the outstanding contributions to the Redundancy Payments Service.
- 5.30 The purchaser of the business, MV Fruehauf Limited, has been instructed to assist with the collection of the outstanding book debts and a debt collection fee of 10% has been agreed in this regard.
- **5.31** The basis upon which the professional fees above have been agreed is outlined in the Explanatory Notes to the Joint Administrators' Expenses Estimate at Appendix VIII. All charges will be reviewed by the Joint Administrators' staff before being approved for payment.

## Investigation into the Company's affairs prior to the Administration

- 5.32 The Joint Administrators have commenced a review of the Company's trading activities in order to establish whether or not there are actions that may be taken for the benefit of the Administration and consequently to enable a report to be submitted to the Insolvency Service on the conduct of the Company's directors.
- 5.33 Should any creditor have any concerns about the way in which the Company's business has been conducted or information on any potential recoveries for the estate, they are invited to bring them to the attention of the Joint Administrators as soon as they are able.

# 6. The Statement of Affairs and the Outcomes for Creditors

- 6.1 To date, the directors have not submitted a signed Statement of Affairs. The Estimated Financial Position of the Company, together with a list of creditors, is attached at Appendix V. These details have been extracted from the Company's records and therefore no warranty can be given to the accuracy of the details given. The Joint Administrators have not carried out any work of the nature of an audit on the information.
- **6.2** In accordance with the standard format of a Statement of Affairs, no provision has been made in the Statement for the costs of the Administration.

#### The Joint Administrators' Statement of Proposals

#### **Prospects for creditors**

- **6.3** Attached, at Appendix VI, is the Joint Administrators' receipts and payments account for the period from 5 August 2021 to 20 September 2021.
- **6.4** Also attached is a receipts and payments account for the period of trading after appointment. This is not the complete position as the account is still being finalised.
- **6.5** Attached, at Appendix VII, is an Estimated Outcome Statement, which illustrates the anticipated outcomes for creditors. It sets out the total anticipated realisations and the financial benefit that the work undertaken by the Joint Administrators is expected to generate for creditors.

# **Secured creditors**

The Company has two charges registered against it as follows:

- Red Circle Investments Limited debenture created on 2 May 2019
- lain McKeand debenture created on 22 August 2019

Two of the Company's directors have raised concerns regarding the validity of these charges and the Joint Administrators are currently reviewing the position further in conjunction with their solicitors.

#### **Preferential Creditors**

As the employees have transferred to MV Fruehauf Limited as part of the sale of the business, it is not anticipated that there will be any preferential claims for unpaid wages or holiday pay.

It is advised there are unpaid pension contributions and it is anticipated that the preferential element of this claim will be in the region of £17,000.

# **Secondary Preferential Creditors**

**6.6** The Company's records show that there are outstanding sums as follows to HM Revenue and Customs, which will rank as secondary preferential claims:

Unpaid PAYE and Employees' NI £ 391,127 Unpaid VAT £1,411,231 **Total** £1,802,358

- 6.7 The Act requires administrators to make a prescribed part of a company's net property, which is the balance remaining after discharging the preferential and secondary preferential claims but before paying the floating charge-holder, for the benefit of unsecured debts.
- 6.8 It is uncertain whether there will be sufficient realisations to settle the claims of the secondary preferential creditors in full as this is reliant upon a high recovery from the intercompany debtors. These debtors are still in the process of being reconciled and realisations are therefore currently uncertain. All entities are currently active and some realisations are expected.

#### 7. The Joint Administrators' Fees

7.1 The Joint Administrators propose to fix their fees on the following basis:

#### The Joint Administrators' Statement of Proposals

- (i) the time properly given by the Joint Administrators and their staff in attending to matters arising in the Administration, such time to be charged at the prevailing standard hourly charge out rates used by Quantuma Advisory Limited and UHY Hacker Young LLP at the time the work is performed as outlined in the Joint Administrators' Fee Estimate;
- 7.2 Quantuma Advisory Limited's Fees Estimate together with explanatory notes is attached at Appendix VIII. UHY Hacker Young LLP's Fees and Expenses Estimate is attached at Appendix XI. Attached, at Appendices IX and XIII, are breakdowns of the time costs incurred in the Administration to 20 September 2021 and the charge-out rates of the Joint Administrators and their staff are provided at Appendices X and XI.
- 7.3 The Estimated Outcome Statement at Appendix VII provides an overview of the financial benefit that this work is expected to bring to creditors.
- 7.4 Creditors may access a Guide to Administrators' Remuneration effective from 1 April 2021 at <a href="http://www.quantuma.com/guide/creditors-guide-fees">http://www.quantuma.com/guide/creditors-guide-fees</a> or a hard copy will be provided on request free of charge.

#### 8. The Joint Administrators' Expenses

- **8.1** Attached at Appendix VIII are details of the expenses that the Joint Administrators expect to incur in the Administration.
- **8.2** Expenses fall into two categories: Category 1 and Category 2.
  - Category 1 expenses are payments to persons providing the service to which the
    expense relates who are not associates of the Joint Administrators.
    Administrators may discharge Category 1 expenses from the funds held in the
    insolvent estate without further recourse to creditors.
  - Category 2 expenses are payments to associates or which have an element of shared costs. Payments may only be made in relation to Category 2 expenses after the relevant creditors have approved the bases of their calculation.
- **8.3** Appendix VIII provides details of the bases of Category 2 expenses that the Joint Administrators propose to recover from the insolvent estate.

# 9. The Joint Administrators' Discharge

9.1 The Joint Administrators' appointment was made under Paragraph 10 of Schedule B1 to the Act upon the application to the court. Therefore, the Act requires that an application to court prior to ceasing to act be made by the Joint Administrators to obtain their discharge from liability.

# 10. Approval Process

#### **Approval of the Statement of Proposals**

- 10.1 Attached at Appendix XII is a summary of the Joint Administrators' Statement of Proposals. For further information on how the Company's affairs will continue to be managed, if these Proposals are approved, please refer to Appendix VIII and Appendix XI, which sets out in detail what further work the Joint Administrators propose to undertake.
- 10.2 The Joint Administrators think that neither of the first two Administration objectives can be achieved.

#### The Joint Administrators' Statement of Proposals

Therefore, pursuant to Paragraph 52(1)(c) of Schedule B1 of the Act, the Joint Administrators are not required to seek creditors' approval of the Statement of Proposals.

- 10.3 Notwithstanding this, the Joint Administrators shall be required to seek a creditors' decision on whether to approve the Statement of Proposals, if it is requested by creditors whose debts amount to at least 10% of the Company's total debts. Such request must be delivered to the Joint Administrators within 8 business days from the date on which the Statement of Proposals was delivered. Security must be given for the expenses of seeking such a decision.
- **10.4** If no decision is requested, the Statement of Proposals will be deemed to be approved pursuant to Rule 3.38(4) of the Rules.

#### **Other Decisions**

- 10.5 The Joint Administrators are inviting creditors to decide on the following matters:
  - Whether to establish a creditors' committee.

In the event that a creditors' committee is not established:

- The basis on which the Joint Administrators' fees shall be fixed;
- The approval of the unpaid pre-Administration costs;
- The approval of the basis of Category 2 expenses.

The timing of the Joint Administrators' discharge from liability will be decided by the Court.

**10.6** Attached at Appendix XIII are the relevant notices and forms required to assist creditors in submitting a vote in these proceedings.

Should you have any queries in regard to any of the above please do not hesitate to contact Alison Broeders on 02380 821 874 or by e-mail at Alison.Broeders@quantuma.com.

Dated this 20 September 2021

Tauseef A Rashid, Carl Jackson and Brian Johnson Joint Administrators of Fruehauf Limited

Carl Jackson and Tauseef A Rashid of Quantuma Advisory Limited and Brian Johnson of UHY Hacker Young LLP were appointed Joint Administrators of Fruehauf Ltd on 05 August 2021. The affairs, business and property of the Company are managed by the Joint Administrators. The Joint Administrators act as agents of the Company and contract without personal liability.

# The Joint Administrators' Statement of Proposals

# **Appendix I: Definitions**

...The Act

The Insolvency Act 1986

The Rules

The Insolvency (England & Wales) Rules 2016

The Statement of Proposals

The Statement of the Joint Administrators' Proposals prepared pursuant

to Paragraph 49(1) of Schedule B1 of the Act

The Joint Administrators

Carl Jackson and Tauseef A Rashid

The Company

Fruehauf Ltd (in Administration)

The Court

Business and Property Courts in England & Wales

**EBIT** 

Earnings before interest and tax

SPA

Sale & Purchase Agreement

**RPS** 

The Redundancy Payments Service

**HMRC** 

HM Revenue & Customs

ROT

Retention of Title

**EOS** 

**Estimated Outcome Statement** 

PP or Prescribed Part

The Prescribed Part of the Company's net property subject to Section

176A of the Act

**QFCH** 

**Qualifying Floating Charge Holder** 

SIP

Statement of Insolvency Practice (England & Wales)

**TUPE** 

Transfer of Undertakings (Protection of Employment) Regulations

Directors' / Secretary's shareholdings

# The Joint Administrators' Statement of Proposals

# Appendix II: Statutory and Financial Information

Company name	Fruehauf Ltd		
Previous name(s)	Tagtime Limited (changed 18/06/2010)		
Proceedings	In Administration		
Court	Business and Property Courts in England & Wales		
Court reference	CR-2021-001401		
Date of appointment	05 August 2021		
Appointed by	.High Court of Justice		
Joint Administrators	Carl Jackson and Tauseef A Rashid Quantuma Advisory Limited Office D, Beresford House, Town Quay, Southampton, SO14 2AQ		
	Brian Johnson UHY Hacker Young LLP Quadrant House, 4 Thomas More Square, London, E1W 1YW		
Statement required by Paragraph 100(2) of Schedule B1 of the Act	The Joint Administrators are authorised to carry out all functions, duties and powers by either one or by both of them		
Registered office	c/o Quantuma Advisory Limited, Office D, Beresford House, Town Quay, Southampton, SO14 2AQ		
Company number	07176536		
Incorporation date	03/03/2010		
Company Secretary at date of appointment	None		
Directors at date of appointment	lain McKeand David Thomson Navneet Ahluwalia Rachel Turner Red Circle Investments Limited		

Red Circle Investments Limited – 100%

# The Joint Administrators' Statement of Proposals

# **Summary Profit and Loss Account**

	Draft Management Accounts for year to 30/06/2021	DRAFT Audited Statutory Accounts for year to 30/09/2020	Audited Statutory Accounts for year to 30/09/2019
·	£	£	£
Turnover Cost of Sales	6,660,684 (5,074,282)	13,046,594 (11,358,972)	23,706,056 (18,669,670)
Gross Profit Gross Margin %	1,586,402 24%	1,687,982 12.9%	5,036,000 21.2%
Other Expenses Other Operating Income	(3,195,327)	(4,543,459) 483,211	(5,147,590) 1,527
(L)/EBIT	(1,068,925)	(2,372,266)	(109,636)

# **Summary Balance Sheet**

•	Draft Management Accounts for year to 30/06/2021 £	DRAFT Audited Statutory Accounts for year to 30/09/2020 £	Audited Statutory Accounts for year to 30/09/2019
Tangible assets	103,893	4 005 004	149,287
Intangible assets	1,022,721	1,265,084	1,229,107
Fixed assets	1,126,614	1,265,085	1,378,394
Current Assets			
stock	3,343,451	2,077,267	3,523,846
debtors	2,933,328	2,541,187	4,532,323
cash	72,065	130,176	231,786
	6,348,844	4,748,630	8,287,955
Liabilities			
Falling due in one year	(6,856,609)	(5,721,292)	(7,099,196)
Falling due after more than one year	(784,831)	(1,070,080)	(647,459)
Total Liabilities	(7,641,440)	(6,851,372)	(7,746,655)
Net Assets	(165,983)	(837,657)	1,919,659

The accounts have not been verified by the Joint Administrators for accuracy.

The Joint Administrators have been advised that the draft audited accounts for the year ended 30 September 2020 have not been approved by the Board of Directors and reflect transactions and intercompany transfers which are not considered to be valid by all of the directors.

#### The Joint Administrators' Statement of Proposals

# **Appendix III: Statement of Pre-Administration Costs**

Pre-administration costs are defined in the Insolvency Rules as fees charged and expenses incurred by the Administrators or their firm, or another person qualified to act as an insolvency practitioner, before the company entered Administration but with a view to its doing so.

This statement outlines those fees and expenses that were paid prior to the Administration and those where approval is being sought to pay them from Administration funds.

On 30 July 2021 the Company agreed with the proposed Joint Administrators that Quantuma Advisory Limited be paid fees for work done prior to the Administration on the basis of time costs incurred by the insolvency practitioners and their staff at their standard charge-out rates plus VAT and related expenses for the following tasks and matters that were considered to be necessary to placing Fruehauf Ltd into Administration.

Prior to Administration, the proposed Joint Administrators, Carl Jackson and Tauseef Rashid of Quantuma Advisory Limited, gathered information on the Company to ensure that they were in a position to consent to act as Joint Administrators and to formulate an initial strategy for pursuing achievement of an Administration objective. Browne Jacobson LLP Solicitors were engaged to assist with preparing the Administration application by the Board of Directors and the proposed Joint Administrators spent time liaising with the Solicitors to provide information required for the Court application. This work was carried out prior to Administration so that there would be no delay in the Joint Administrators implementing the strategy immediately on appointment. In this way, the business could be maintained as a trading entity on Administration, which improved the likelihood that enhanced realisations could be achieved for the business and assets.

Following this statement is a breakdown of the time costs of the Joint Administrators and their staff incurred prior to Administration.

Included within Appendix X are Quantuma Advisory Limited's charge-out rates and bases of expenses.

As confirmed above, Browne Jacobson LLP were instructed by the Board of Directors to provide legal advice to the Company and the proposed Administrators. It was agreed that their services would be provided on a time costs basis and consequently costs of £27,706.50 plus VAT were incurred in the pre administration period. In addition they have incurred expenses as follows:

- Counsel's fees £10,800 plus VAT
- Court Fee £280
- Courier Fees £15 plus VAT

These costs were approved by the Court to be paid as an expense of the Administration at the hearing held on 5 August 2021.

UHY Hacker Young LLP were instructed by lain McKeand, a director of the Company, in both his personal capacity as a secured creditor and on behalf of Red Circle Investments Limited, also a secured creditor, on 4 August 2021 to provide advice and an analysis for the court hearing on 5 August 2021 in respect of:

- the proposed restructuring of the Company;
- to comment on the application to appoint administrators; and
- to comment on the cash flow included with the directors' application.

A letter was provided to Mr McKeand on 5 August 2021, to present at the court hearing.

A fixed fee of £2,500 plus VAT was requested from the debenture holders. In accordance with the Court order dated 5 August 2021, the costs of the debenture holders are to be treated as an expense of the administration, capped at £8,000 inclusive. Therefore, approval of this fee is not required by the creditors.

# The Joint Administrators' Statement of Proposals

A summary of the total costs incurred together with details of those which were paid pre-Administration and the amounts remaining outstanding, follows below:

	Total cost incurred	Amount already Paid	Identity of party who made payment	Amount Outstanding
	£	£	•	£
Quantuma Advisory Limited Administrators' pre- administration Remuneration Pre-administration Expenses:	38,968.50	Nil	N/A	38,968.50
Agent's Fees – Proudley Associates	2,705.00	Nil	N/A	2,705.00
Legal costs - Gateley	150.00	Nil	N/A	150.00
Legal costs - Applicant*	38,801.50*	Nil	N/A	38,801.50*
Legal costs – Red Circle/IM*	8,000.00*	Nil	N/A	8,000.00*
Total Unpaid Pre- Administration Costs Outstanding	88,475.15			88,475.15

As set out above, the legal costs associated with the application to the Court for the appointment of administrators incurred by Browne Jacobson LLP and Red Circle Investments Limited/lain McKeand Limited, which are marked with an asterisk above have already been approved by the Court. I am therefore only seeking to obtain approval for the costs incurred as set out above as an expense of the Administration.

The payment of the unpaid and unapproved pre-Administration costs as an expense of the Administration is subject to approval under Rule 3.52 of the Rules and is not part of the Statement of Proposals subject to approval under Paragraph 53 of Schedule B1 of the Act.

# The Joint Administrators' Statement of Proposals

Time Entry - Detailed SIP9 Time & Cost Summary

6009182 - Fruehauf Ltd To: 08/09/2021 All Pre Appointment Project Cod

Mark.	Darthae	Classification of Wood Dischline
	e e	

Classification of Work, Function	Partner	Manager	Other tentor Professionals	Assistants & support staff	Total Hours	Time Cost (£)	Average Mourt Rate (£)
100 : Administration & Planting 104 : General Administration 105 : Case straigy ( Review)	17.50 2.50 5.00	8.50 1.10 0.00	93°	888	38.85 03.0 00.3 00.8	13,760.00 1,693.50 1,935.00	477.78 195.00 197.00
Admin & Planating	26.00	9.60	3.30	0.20	38.10	17,443.60	467.83
651 : Intast Pre Appl COO & Checks, Issuing Los	89	ş	8	780	85	788.00	157.60
652: IPS Case Set Up	8	000	80	2	000	898	9000
653AOM: tribal Advice	2,40	80	800	80	2,40	3,047.00	411.76
656ADM: Appointment Documentation	0.0	00*	90'00	900	00° <b>+</b>	1,360.00	340.00
657ADU : Other ADU pre appointment activities	29.20	0.00	10.40	8.0	19.60	16,300.00	411.62
Pre Appointment	28.60	929	10.40	4.10	64.30	21,626,00	382.33
Total Mours	61.60	14.50	13.70	4.30	94.40	33,983.60	412.60
Total Fees Claimed						0.00	

Fruehauf Ltd (In Administration)

The Joint Administrators' Statement of Proposals

Appendix IV: SIP16 Statement

Fruehauf Ltd (In Administration)

The Joint Administrators' Statement of Proposals

Business and Property Courts in England & Wales Court No. CR-2021-001401

Fruehauf Ltd
In Administration

# PRE PACK SALE DISCLOSURE

Carl Jackson and Tauseef A Rashid
Quantuma Advisory Limited
Office D, Beresford House, Town Quay, Southampton, SO14 2AQ

And

Brian Johnson
UHY Hacker Young LLP
Quadrant House, 4 Thomas More Square, London, E1W 1YW

Joint Administrators 02380336464

Initially circulated to creditors on 10 September 2021

#### The Joint Administrators' Statement of Proposals

In accordance with SIP 16, we provide details regarding the sale of the Company's business and assets ("the Sale") and the events leading up to the Sale.

The Company's business and assets have been sold following a three week period of marketing whilst the Joint Administrators continued to trade the business. A pre-pack is defined by SIP 16 as a sale that completes 'immediately or shortly after appointment'. In this instance the sale has completed four weeks after the appointment of the Joint Administrators and is not a typical pre-pack as no negotiations were carried out prior to the appointment. However, as the definition of "shortly after" is unclear, the Joint Administrators are therefore providing a SIP16 disclosure in the interests of transparency.

The primary function of an Administrator is to achieve one of the objectives set out in the Insolvency Act. In this case, the statutory purpose pursued is to realise property in order to make a distribution to secured and preferential creditors. Although it is considered that the sale of the business has resulted in a higher realisation than if a break-up sale was completed, the Joint Administrators do not believe that the dividend to unsecured creditors will be improved and therefore do not consider that the second objective, to achieve a better result for creditors as a whole, can be achieved.

This transaction enables the statutory purpose to be achieved and in our view the outcome achieved was the best available outcome for creditors as a whole in all the circumstances. We provide below an explanation and justification of why a sale was undertaken.

#### The Roles of the Insolvency Practitioners

In most cases involving a pre-packaged sale, an insolvency practitioner's firm is initially engaged by the insolvent company to help its board of directors to consider the Company's options for resolving its financial difficulties and/or for arranging an orderly winding up of its affairs. If it is decided that an Administration is appropriate, the Company may then instruct the insolvency practitioner's firm to assist the Company or its directors to issue the statutory notices to commence the process and to assist the Company to take steps towards selling its business and assets to achieve the best available outcome for creditors as a whole in all the circumstances.

Once appointed as administrator, the role of the insolvency practitioner is to manage the Company's affairs, business and assets with the objective of achieving a statutory purpose of an administration. In the event of a pre-packaged sale, this involves concluding a sale of the business and/or assets shortly after the Administration has begun. When either assisting the Company before Administration or acting as an administrator, the insolvency practitioner's role is not to advise the directors personally or any parties connected with any potential purchaser, who are encouraged to take independent advice.

In this case, prior to commencement of the Administration, Quantuma Advisory Limited acted as advisors to the majority of the Board of Directors in relation to the options for the Company. For the avoidance of doubt, neither Quantuma Advisory Limited nor its insolvency practitioners advised the directors personally or any parties connected with the purchaser, who were encouraged to take independent advice. At all times prior to Administration, the Board of Directors remained responsible for and in control of the Company's affairs.

Immediately on our appointment as Joint Administrators, officers of the court and as agents of the Company, we took over from the Board the responsibilities of managing the affairs, business and property of the Company.

Insolvency practitioners are bound by the Insolvency Code of Ethics when carrying out all professional work relating to an insolvency appointment. The Joint Administrators observed the Code in all our activities both prior to and after our appointment.

### **Initial Introductions**

Quantuma Advisory Limited was initially approached by two of the Company's three directors, David Thomson and Navneet Ahluwalia, on 27 July 2021, to advise on the options available for the Company, as it was deemed to be insolvent. They instructed solicitors to make an application to the Court for the

# The Joint Administrators' Statement of Proposals

appointment of Administrators and Carl Jackson and Taz Rashid of Quantuma Advisory Limited consented to be appointed as Joint Administrators.

It should be noted that lain McKeand, also a director of the Company and the holder of a qualifying floating charge in respect of the assets of the Company, disagreed with the decision and proposed strategy of the majority directors. Red Circle Investments Limited, the parent company of Fruehauf Limited, who also hold a qualifying floating charge over the Company, also contested the proposed decision and strategy.

#### **Pre-appointment Matters**

The fee agreed with the majority of directors in respect of Quantuma Advisory Limited's preappointment advice was the time costs properly incurred by staff at Quantuma Advisory Limited's standard charge out rates. The Joint Administrators intend to seek to have these fees approved and paid from the insolvent estate in due course.

A signed engagement letter was received on behalf of the majority of the directors of the Company on 30 July 2021.

The Company carried on the business of the manufacturing of bodies for motor vehicles, trailers and semi-trailers from premises at Invicta Works, Houghton Road, Grantham, Lincolnshire, NG31 6JE.

The Company's difficulties can be attributed to the change in trading terms with the EU following Brexit, coupled with the disruptive effects of Covid-19 to the supply distribution chain and a global shortage of materials (particularly electronics). This had resulted in a marked reduction in sales volume and gross margins.

The factory has had to close periodically since the commencement of the pandemic and the Company has utilised the Government furlough scheme due to the slowdown in the business.

The Company's draft accounts for the year ended 30 September 2020 show a significant loss for the year of £2.7m.

David Thomson and Navneet Ahluwalia informed Quantuma Advisory Limited that they had concerns with the way that the Company had been run prior to their appointment as directors. They also had concerns with the debentures over the Company's assets and the significant debts owed by group undertakings.

The Company had granted the following security:

Type of security	Name of charge-holder	Date of creation of security
Debenture	lain McKeand	22 August 2019
Debenture	Red Circle Investments Limited	2 May 2019

UHY Hacker Young LLP were instructed by lain McKeand in his personal capacity as a secured creditor of the Company and by Red Circle Investments Limited, on 4 August 2021 to provide advice and an analysis for the court hearing on 5 August 2021 in respect of:

- the proposed restructuring of the Company;
- to comment on the application to appoint administrators; and
- to comment on the cash flow.

A letter was provided to Mr McKeand on 5 August 2021, to support the arguments of the legal team representing Mr McKeand and Red Circle Investments Limited at the adjourned court hearing to consider the application for an administration order presented by the majority directors of the Company.

Mr McKeand argued that he had been in discussions with investors and funders with a view to refinancing the Company and that to place the Company into administration was premature.

# The Joint Administrators' Statement of Proposals

A fixed fee of £2,500 plus VAT was advised to the debenture holders. In accordance with the Court order dated 5 August 2021, the costs of the debenture holders are to be treated as an expense of the administration, capped at £8,000 inclusive. Approval of this fee is therefore not required from the creditors.

At the adjourned Court hearing held on 5 August 2021, the judge was concerned at the insolvency of the Company and decided that the protection of an administration order was required. In order to balance the interests of the Company and the secured creditors, Carl Jackson and Taz Rashid of Quantuma Advisory Limited along with Brian Johnson of UHY Hacker Young LLP were appointed as Joint Administrators of the Company.

# The Joint Administrators' Options on Appointment

Immediately following appointment the Joint Administrators met with the Company's directors to ascertain the financial position. The cashflows prepared showed that the Company had sufficient funds to make critical payments for the next few weeks whilst a longer term strategy could be determined. The options considered are as follows:

#### Company Voluntary Arrangement ("CVA")

The first objective of an Administration is to rescue the Company as a going concern. The director of the Company and chargeholder, Iain McKeand, advised that his preference would be for the Company to be rescued by way of exiting the Administration via a CVA as soon as possible. As the Company was trading at a loss it was not possible to propose a CVA without obtaining funding from an external party. The Joint Administrators were therefore tasked with liaising with Iain McKeand to review whether a CVA was feasible. Iain McKeand took steps to meet with various potential funders however he was unable to raise the necessary finance and therefore this was not considered to be a viable option.

#### Longer Term Trading

As advised above, a review of the Company's cash-flow revealed that there would be insufficient working capital available to allow the Company to continue to trade in the medium to long term.

Financing was discussed with various parties:

- > The Company's landlord had previously offered to provide funding to the Company however this offer was withdrawn.
- > lain McKeand was approached to fund and also took steps to meet with third party financiers but we understand was unable to raise the necessary funds.
- MV Commercial Limited, a party who had expressed an interest in purchasing the business and assets and provided an indicative offer letter pre-administration, also offered funding to the Company but this was strictly to purchase materials, which had a lead time of six weeks and therefore would not have a direct benefit for the immediate funding required for trading in Administration.

The Joint Administrators also considered mothballing the business and placing all of the employees on furlough while further marketing was undertaken. It was considered this would have a detrimental effect on the value of the goodwill and overall value of the business and continuing to trade with limited funds in the short term would enable some trailers to be finished and income to be derived.

### Ceasing to Trade and Closure of the Business

The possibility of closing the business was considered however it was decided that this was not the best course of action to take as this would mean that all employees would be made redundant leading to an increase in the level of creditors. There would also have been no realisation for goodwill and debtor realisations would have been greatly affected.

# Sale of the Business

#### The Joint Administrators' Statement of Proposals

The directors had already received an offer to purchase the business from MV Commercial Limited in the sum of £1.25m prior to the appointment of the Joint Administrators. It was therefore agreed that the Company would continue to trade in the short term whilst a period of marketing was undertaken to ascertain if the offer from MV Commercial Limited was the best offer that could be achieved and the other options were explored further.

As advised above, critical payments for the next few weeks could be met but there was insufficient working capital and no prospect of persuading new funding to allow medium-term trading to continue in order that the business and assets could be exposed more thoroughly to the market. The benefits of achieving a sale were the transfer of the employees and the absence of a break in supply of goods and services, which would enable a value to be achieved for goodwill.

The major creditors of the Company were invited to put forward an offer for the purchase of the business. As the sale was being conducted four weeks after the appointment of the Joint Administrators it was not considered necessary to have discussions with creditors prior to completion as the creditors were already aware of the Administration and the sale was considered to be the best available outcome.

To our knowledge, the business and assets sold were not previously purchased directly from an insolvent company.

#### Marketing of the Business and Assets

The directors were asked to provide information on any parties, of which they were aware, who would be interested in purchasing the business and assets of the Company.

The directors were asked to advise of any marketing conducted by the Company prior to approaching Quantuma Advisory Limited for advice. The two directors advised that Proudley Associates had been instructed to value the business and had placed an advert on IP-Bid.com to ascertain if there were any interested parties. Concurrently, we were advised that the two directors had been negotiating with MV Commercial Limited, as set out above.

To ensure there was a clear line of independence, the Joint Administrators instructed SIA Group Asset Ingenuity Limited ("SIA") to value the business. SIA were also later instructed to market the business and assets of the Company and were advised of all known interested parties.

#### The Marketing Strategy

It was agreed with the agent that the marketing and media coverage would include marketing the business as widely as possible, which involved advertising on the agents' and other websites including IP-Bid.com, social media platforms and direct marketing to competitors of the business.

As stated above, prior to the Joint Administrators appointment, Proudley Associates Limited had also placed the business for sale on IP-Bid.com.

Marketing was undertaken for a period of three weeks, which it was considered would give time for exposure of the business whilst balancing creditor pressure and the ongoing cashflow needs of the Company in administration. We were satisfied that this length of marketing achieved the best available outcome for creditors as a whole in all the circumstances.

The reasons for the marketing and media strategy adopted were:

- SIA has sector specific knowledge and experience in managing similar asset sales.
- SIA has a nationwide presence and a significant and longstanding history of assisting Insolvency Practitioners with business and asset sales.
- SIA frequently market business and asset sales through their databases and had recently completed a sale of a competitor business.
- IP-Bid.com is a well-established sales portal.

#### The Joint Administrators' Statement of Proposals

The agents' marketing led to 64 initial expressions of interests, including the parties identified by Proudley Associates Limited, and of these 45 parties requested NDAs of which 25 were signed. A sales pack was issued to all those who returned signed NDAs. Following the deadline, four offers were received:

Offeror	Consideration (£)
MV Commercial Limited	1,250,000
PFI Capital Limited ("PFI") and Iain McKeand ("IM")	1,000,000
Boss Cabins Limited	250,000
Nytram Capital	245,000

The offers from PFI/IM and Nytram Capital were conditional on further due diligence work being completed but our cash flow indicated that Company in administration was not in a position to allow additional time for due diligence.

The offer from MV Commercial Limited was accepted as it was deemed to represent the best outcome for creditors and stakeholders for the following reasons:

- Sustainability incorporated in 1991, it is a long established and successful company
- Industry operates in a similar industry of commercial vehicle manufacture
- Management intend to appoint a new Board to lead business strategy and management
- Employees intend to bring all employees back from Furlough immediately thus providing job security and easing the burden on the taxpayer
- Landlord have had discussions with landlord in order to occupy and improve the site long term and to relocate some existing operations
- Independence the new management team have no past association with the business

The other offers were rejected and solicitors were instructed to agree the terms of an SPA.

Following rejection of its offer, PFI/IM presented an indicative offer of £1.5m, however it was conditional upon various points, including further due diligence being completed. This offer was rejected due to the time critical nature of the situation and the delays that would be caused by the conditions attached. It was considered that PFI had had sufficient time to complete due diligence. Furthermore, as we were aware lain McKeand would be involved in the management of the new entity, this would be classed as a connected party offer and an Independent Evaluator's Report would need to be commissioned by the purchaser prior to the sale being able to complete.

PFI then submitted a further unconditional offer of £1.5m and confirmed that Mr McKeand would not be involved in the new entity. The sale to MV Commercial Limited was at an advanced stage however, to ensure the best outcome for creditors was achieved, completion was delayed by 24 hours to enable this offer to be pursued. The Joint Administrators advised PFI that it would need to be in a position to:

- 1. Provide £100k to fund short term trading by close of business that day;
- 2. Provide proof of clear funds for completion by close of business that day; and
- 3. Be in a position to complete the transaction by close of business the following day.

PFI did not abide by the terms imposed by the Joint Administrators and later advised their offer was conditional on the fixed charges being released. This was not likely to be achievable without the involvement of a Court application. MV Commercial Limited were happy to complete a sale on the basis that release from the fixed charges was obtained either voluntarily or via a Court application. The Joint Administrators did not want to risk losing the sale and therefore rejected the offer and proceeded to complete the sale to MV Fruehauf Limited. MV Fruehauf Limited was set up as a subsidiary of MV Commercial Limited for the purpose of acquiring the business and assets.

The marketing strategy has achieved the best available outcome for creditors as a whole in all the circumstances because it has reached the highest possible number of interested parties in the short time frame that was available.

# The Joint Administrators' Statement of Proposals

#### Valuation of the Business and Assets

SIA was instructed on 9 August 2021 to value the business and assets of the Company. They confirmed their independence, that they are RICS qualified and have adequate professional indemnity insurance.

Their valuation was received on 26 August 2021 and is detailed below:-

Assets Specifically Pledged	Market Value In-Situ £	Market Value Ex-Situ £	Actual Sale Price £
Goodwill and Intellectual Property Rights	Minimal	Minimal	100,000
Positive Equity in Financed Assets	87,600	38,600	87,600
Assets Not Specifically Pledged			
Stock	629,000	134,000	550,000
Plant and Machinery	426,900	173,800	512,400
Totals	1,143,500	346,400	1,250,000

Regarding the goodwill, the agents have advised that they have reviewed the accounts information available in order to assess any potential value attributable to the goodwill and intellectual property rights. They were advised that the accounts information is unreliable and that some intellectual property rights may sit outside the Company. As a result, they suggested only a nominal figure should be applied for the goodwill and intellectual property rights until the ownership could be determined as they considered it unlikely a willing buyer would offer a reasonable consideration.

In contrast, Proudley Associates Limited valued the Goodwill, Order Book and Intangible assets on an in-situ basis at £450,000 and an ex-situ basis at £100,000.

SIA advised that they were provided with a stock listing as at June 2021, which shows a cost value of £3.153m however, they were advised that the Company has not undertaken a stock take in some time and that a recent audit discovered large parts of the stock listing were inaccurate. As a result of the audit, the Company intended to apply a provision of £960k against the stock, reducing the cost value to £2.2m.

An in-situ valuation reflects the estimated amount for which the assets could be sold as a whole in their working place(s). The ex-situ sale basis reflects a sale whereby the assets are removed from the premises at the expense of the purchaser. The Joint Administrators considered the bases of the valuations appropriate, as they were able to consider offers with the objective of selling the business and assets as a going concern, but it was also necessary to understand what the assets might realise in the event that sale negotiations deteriorated and a forced sale of the assets became a real possibility.

The sale price achieved for the business and assets compares favourably with the above valuation.

#### The Transaction

#### The purchaser and related parties

A sale of the business and assets was completed on 3 September 2021 with MV Fruehauf Limited, a subsidiary set up by MV Commercial Limited.

There is no connection between the purchaser and the directors, shareholders or secured creditors of the insolvent Company or their associates. The employment of David Thomson and Navneet Ahluwalia has been transferred under the TUPE regulations and it is understood that they are going to be senior employees but not directors or directly involved in the management of the business going forward.

#### The Joint Administrators' Statement of Proposals

The transaction is between the insolvent Company and MV Fruehauf Limited only and does not impact on any related companies.

No guarantees have been given by any directors for amounts due from the insolvent Company to a prior financier.

#### The assets

The Sale included the assets listed below and was completed by means of an asset sale agreement.

#### The sale consideration

The sale consideration totalled £1.25m and required £850,000 to be paid on completion. The balance is payable within 10 business days of the Joint Administrators delivering or procuring delivery to the buyer of certified copies of deeds of release executed by all holders of security or a certified copy of a sealed order of the Court permitting the Joint Administrators to sell the assets to the buyer free of security.

As part of the terms of the sale agreement, a stock take is being undertaken jointly by the purchaser and the Joint Administrators to account for the vehicles that were completed and sold during the Administration trading period. It the stock valuation is less than the consideration being paid then the buyer shall deduct a sum equal to the difference between the stock valuation and the stock consideration up to a maximum of £80,000.

The sale consideration has been allocated to the following asset categories:-

t.
99,996
1
1
1
600,000
1
550,000
1,250,000

The validity of the charges has yet to be verified, however the allocation above has been reached by reference to the charge documents and in consultation with the agents.

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There were 93 employees who were transferred as part of the Sale.

There were no options, buy-back arrangements or similar conditions attached to the contract of sale.

The Sale is not part of a wider transaction.

### **OTHER MATTERS**

The effect of the Administration is to provide protection to the Company and prevent any creditor taking action against it. During the period of the Administration, the Company cannot be wound up, no Administrative Receiver can be appointed, nor can any creditor enforce security, repossess goods, commence or continue legal action without consent of the Joint Administrators or the permission of the Court.

The Joint Administrators will manage the affairs, business and property of the Company. The Joint Administrators are neither personally adopting any contracts that may have been entered into by the Company, nor are they personally liable in any way in respect of them.

Until it is clear that a dividend will be paid, the Joint Administrators will not take steps to agree creditors' claims and, in order to avoid incurring unnecessary costs, they do not intend to respond to routine

#### The Joint Administrators' Statement of Proposals

queries. However, it would assist with the preparation of an accurate statement of the Company's affairs if you will forward a statement of your account made up to 5 August 2021. If you intend to claim a lien, retention of title or any other form of security, you should advise me of your claim immediately in writing and forward any relevant supporting documents.

As part of our duties as Joint Administrators, we shall be investigating what assets the Company held and what recoveries may be made for the benefit of creditors, as well as the manner in which the Company's business was conducted. These enquiries include the investigation into any potential claims, if any, that may be brought against third parties. Accordingly, should you have any information, which may be relevant, please contact us as soon as possible. A short questionnaire has been enclosed, which may assist you in this regard.

VAT Bad Debt relief is now available in respect of all debts on supplies made on or after 1 April 1989, for which VAT was charged and accounted for to HM Revenue and Customs, which has been outstanding for a period of six months and is written off in the accounts. No further documentation is required.

"A Creditors' Guide to Administrators' Remuneration" effective from 1 April 2021 is available to download at <a href="http://www.quantuma.com/guide/creditors-guide-fees">http://www.quantuma.com/guide/creditors-guide-fees</a>. Should you require a paper copy, please send your request in writing to the Joint Administrators. A copy will be provided at no cost.

Should you wish to know more about the insolvency process in general, we recommend that you visit <a href="https://www.creditorinsolvencyguide.co.uk">www.creditorinsolvencyguide.co.uk</a>.

Fruehauf Ltd (In Administration)

The Joint Administrators' Statement of Proposals

Appendix V: Estimated Financial Position

# Insolvency Act 1986

# Fruehauf Ltd Company Registered Number: 07176536

# Estimated Statement Of Affairs as at 5 August 2021

	Book Value £	Estimated £	d to Realise
ASSETS Goodwill, Records & Contracts Red Circle Investments Limited (created 2/5/19) Deficiency c/d	- -	100,000.00 (1,621,092.00) (1,521,092.00)	
Plant and Machinery Investec Deficiency c/d	- -	98,750.00 (228,200.00) (129,450.00)	
Plant and Machinery Northridge Deficiency c/d	- -	23,000.00 (30,700.00) (7,700.00)	
Stock Close Asset Finance Deficiency c/d	- -	221,750.00 (242,516.00) (20,766.00)	
Tangible Fixed Assets Equity in Aldermore's financed assets Stock Book Debts Intercompany Debtors	1,022,721.00 2,200,000.00 601,037.00 2,158,806.00	_	512,400.00 87,600.00 550,000.00 205,438.00 Uncertain 1,355,438.00
LIABILITIES PREFERENTIAL CREDITORS:- Pension Schemes		17,000.00	17,000.00
2nd PREFERENTIAL CREDITORS:- HMRC PAYE/NIC (Employees) HMRC - VAT		391,127.00 1,411,231.00 —	1,338,438.00 1,802,358.00 (463,920.00)
DEBTS SECURED BY FLOATING CHARGES PRE 15 SE OTHER PRE 15 SEPTEMBER 2003 FLOATING CHARGE		_	NIL (463,920.00)
Estimated prescribed part of net property where applicable	(to carry forward)	, <del>-</del>	(463,920.00) NIL (463,920.00)

# Insolvency Act 1986

# Fruehauf Ltd Company Registered Number: 07176536

# Estimated Statement Of Affairs as at 5 August 2021

	Book Value		ed to Realise
DEBTS SECURED BY FLOATING CHARGES POST 14 SE Deficiency b/d lain McKeand (created 22/8/19)	PTEMBER 2003	£ 1,521,092.00 1.00	1,521,093.00 (1,985,013.00)
Estimated prescribed part of net property where applicable (	brought down)	-	NIL NIL
Shortfall to preferential creditors/F.C's pre 15 September 200	03 (brought down)		463,920.00
Unsecured non-preferential claims (excluding any shortfall to Deficiency b/d Trade & Expense Creditors Employees (Count=2) Employees' Pension Contributions Directors - D Thomson Connected Companies HM Revenue and Customs - ER'S NIC White Oak Loan	·	ers) 157,916.00 2,179,819.72 878.00 180,000.00 70,000.00 55,695.00 178,693.00 42,993.48	2,865,995.20
Estimated deficiency/surplus as regards non-preferential cre (excluding any shortfall in respect of F.C's post 14 September			(3,329,915.20)
Shortfall in respect of F.C's post 14 September 2003 (brough	nt down)	-	1,521,093.00 (4,851,008.20)
Issued and called up capital Ordinary Shareholders		100.00	100.00
TOTAL SURPLUS/(DEFICIENCY)		=	(4,851,108.20)

# Fruehauf Ltd

Company Registered Number: 07176536 B - Company Creditors

Key	Name	Address	£
CA00	Aalco	Harrimans Lane, Dunkirk, Nottingham, NG7 2SD	99,745.69
CA01	Attleborough Service Centre (Norfolk) Ltd.Pu	ırch Roudham Road, East Harling, Attleborough,Norfolk, NR16 2QN	83,474.17
CA02	Ansteybond Chartered Accountants Business	s Ad1 Charterhouse Mews, London,London, EC1M 6BB	31,680.00
CA03	Air Brake Connections Ltd.	Unit 5, May Avenue Industrial Estate, Northfleet, Gravesend,Kent, DA11 8RU	33,364.28
CA04	Arraquip Ltd.	Withambrook Industrial Estate, Londonthorpe Road, Grantham, Lincs, NG31 9ST	33,802.26
CA06	Aspoeck UK Ltd.	Unit 19 Stanstead District Centre, Great Hallingbury, Biships Stortford,, CM22 7DG	5,002.21
CA07	AW Safety Management Ltd	Edwinstowe House, High Street, Edwinstowe, Mansfield, NG21 9PR	1,675.20
CA08	Aircheck Services Ltd	The Business Exchange, Rockingham Road, Kettering, Northants, NN16 8JX	1,368.00
CA09	AlphaBiolabs	14 Webster Court, Carin Park, Warrington,, WA5 8WD	1,185.60
CA0A	Ambassador Motor Company Ltd.	Parkway Avenue, Broad Oaks, Sheffield,, S9 4WA	1,200.00
CA0B	Allstar Deliveries Ltd.	110 Womersley Road, Knottingley,West Yorkshire, WF11 0DL	539.17
CA0C	Ashcourt Contract Ltd.	Foster Street Recycling Centre, Foster Street, Hull,, HU8 8BT	402.16
CA0D	AE Faulks Ltd.	The Wharf, Main Street, Hickling, MELTON MOWBRAY, Leicestershire, LE14 3AH	192.00
CA0E	Anton Saws & Machinery Ltd.	Hougoumont Farm-Hougoumont Ind Area, Collingbourne Ducis, Marlborough, Wiltshire, SN8 3ET	42.72
CB00	Buckminster Trust Estate	50 Main Street, Buckminster, Grantham, NG33 5SD	28,800.00
CB01	Brown McFarlane Ltd,	Ladywell Works,, New Century St,, Stoke-on-Trent, ST1 5QH	11,116.80
CB02	British Gas BG	PO Box 1519 Blaise Pascal House 100 Pavilion Drive, NORTHAMPTON,Northamptonshire, NN4 7DZ	8,578.49
CB03	Barker Sign Services Ltd.	Unit 3 Forest Industrial Park, Pit Lane, ketton, Nr Stamford, Lincs, PE9 3SZ	2,074.80
CB04	BNP Paribas Leasing Solutions Ltd	Northern Cross, Basing View, BASINGSTOKE, Hampshire, RG21 4HL	4,646.46
CB05	Brico Vehicle Services Ltd.	56 Nowell Road,, Barnes, London	1,660.80
CB06	Bystronic UK Limited	6 Wayside Business Park, Wilsons Lane, Coventry, cv6 6ny	1,393.51
CB07	Broshuis UK Limited	Unit 1 C, Uppingham Gate, Uppingham, Oakham,, LE159NY	1,171.93
CB08	Brown Brothers Distribution Ltd.	PO Box 162, Needham Road, Stowmarket,, IP14 2ZR	1,098.22
CB09	Backwatch Safety Products Ltd.	Units 27-28,, Enterprise Centre,, Bryn Road,, Aberkenfig, Bridgend, Mid Glamorgan,,, CF32 9BS	573.24
CB0A	Bill James Pest Control	5-7 Chapel Hill, Ropsley, Grantham, Lincolnshire, NG33 4BW	275.00
CB0B	BPW Ltd	Centurion Way, Meridian Business Park, Leicester, LE19 1WH	6,000.40
CB0C	Bridgestone Europe NV/SA, UK Branch	Athena Drive, Tachbrook Park, Warwick, CV34 6UX	4,320.00

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#### Fruehauf Ltd

Company Registered Number: 07176536 B - Company Creditors

Key	Name	Address	£
CB0D	Buyaparcel.com	3-7 Pinbush Road, Lowestoft, NR33 7NL	119.50
CC00	CEB - Compare Energy Bills Ltd	, Newbridge, Wolverhampton, Wv6 0LE	5,883.20
CC01	Commercial Vehicle Hydraulics CVH	Carter Lane East, South Normanton, Derbyshire, DE55 2DY	1,702.80
CC02	C R Deliveries	73 Cademan Street, Whitwick, Leics, LE67 5AE	1,542.00
CC03	Commercial Body Fittings Ltd.	80 Bridge Road East, Welwyn Garden City, Hertfordshire, AL7 1JY	66.97
CC04	Chainbridge Steel Ltd.	Rainhill Road, Stephenson Industrial Estate, District 12, Washington, Tyne & Wear, NE37 3HU	0.01
CC05	Close Brother Asset Finance	3rd Floor, Wimbledon Bridge House, 1 Hartfield Road, London, SW19 3RU	242,516.00
CD00	Dawbarn & Sons	Harecroft Road, Wisbech, Cambs, PE13 1RL	25,751.20
CD01	Demon Cleaning Services	Unit 3, Chandlers Yard Business Park, Grey Friars, Grantham, Lincs, NG31 6PG	1,055.70
CD02	Dawsongroup Finance Ltd	21 Headlands Business Park, Salisbury Road, Ringwood, Hampshire, BH24 3PB	768.71
CD03	D & J McBain	Burnbank,, Glenbervie, Stonehaven,, AB39 3YD	452.40
CD04	Deacon Products	Newtown Lane, Cradley Heath, West Midlands, B64 5EB	5.70
CD05	Digraph Transport Supplies ltd.	Unit 2, Chewton Street, Eastwood, Notts, NG16 3HB	3.96
CD06	Digraph Ltd	Sandbeck Way, Hellaby, Rotherham, Yorkshire, S66 8QL	48.00
CE00	Erskine Murray Insurance Brokers	Head Office 1 Penman Way Grove Park, Leicester, LE19 1SY	135,434.67
CE01	Exlabesa Extrusion Doncaster Ltd.	Ogden Road,, Doncaster, DN2 4SG	23,037.80
CE02	Edbro Hydraulics Ltd	Edbro House, Nelson Street, BOLTON, Bolton, Lancashire, BL3 2JJ	6,557.14
CE03	ESAB Group (UK) Ltd.	Warlies Park House, Horseshoe Hill, Upshire, Essex, SP10 5LU	4,794.74
CE04	Elite Services Holdings Ltd.	20-21 Webb Ellis Business Park, Rugby, Warwickshire, CV21 2NP	2,871.00
CE05	Energas Ltd (Engweld)- East Midland Welding	Westmorland Street, Hull, HU2 0HX	3,943.60
CE06	Envirotyre UK Limited	Envirotyre UK Ltd, Reed Point, Sutterton, Boston, Lincolnshire, PE20 2EP	421.20
CE07	ERF Electrical Wholesalers.	Salop Street, Daybrook,, Nottingham,, NG5 6HD	342.00
CE08	Emersons Commercial Services Ltd	Unit 39, Stalker Road, Gilwilly Industrial Estate, Penrith, Cumbria, CA11 9BG	104.87
CF00		dMatrix House, Gelders Hall Road, Shepshed, LOUGHBOROUGH,Leicestershire, LE12 9NH	10,711.45
CF01	Fixfirm Ltd.	Pyke Road, Lincoln,, LN6 3QS	708.96
CF02	Ford & Slater Limited	Hazel Drive, Leicester,, LE3 2JG	698.43
CF03	Fovia Office / Harrison Green	Fovia Office Ltd, 26 Avenue Road, GRANTHAM, Grantham, Lincolnshire, NG31 6TH	679.51
CF04	Fixfire	Mayflower House, Bodmin Road, Coventry,, CV2 5DB	4,076.96

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#### Fruehauf Ltd Company Registered Number: 07176536 B - Company Creditors

Key	Name	Address	£
CF05	Firbrook (Agriculture) Ltd	The Firs, Scawby Road, Scawby Brook, Brigg,, DN20 9JX	198.00
CF06	flexilube Ltd	Holly Farm Business Park, Honiley, Warks,, CV8 1NP	188.40
CF07	Frontline Safety UK Ltd	Unit F 230 Parkway Point Springhill Parkway Glasgow Business Park, Glasgow, G69 6GA	66.37
CF08	Fruehauf Rigids	Invicta Works, Houghton Road, Grantham, Lincs, NG31 6JE	1.00
CG00	Garfield Aluminium EUR	Beversestraat 28, 5431 SH Cuijk, Postbus 144, 5430 AC Cuijk	62,926.95
CG01	Gas Direct Ltd.	Whitehouse Farm, Valley Lane, Long Bennington, Notts, NG23 5EE	34,406.46
CG02	Granville Supplies Ltd.	2 Duke Street, Loughborough, Leicestershire, LE11 1LD	5,400.00
CG03	Granco Ltd. Purchase Account	60 Tandragee Road, Newry, CO Down,Ireland, BT35 6QF	4,758.00
CG04	GWT Farms Ltd.	North East Farm, A428 Cambridge Road, Eltisley, St. Neots, Cambs, PE19 6TR	216.00
CG05	Gray Rentals PLC	Littlefair Road, Hedon Road, Kingston upon Hull, HU9 5LP	214.39
CG06	Goodyear Dunlop Tires	Germany GmbH, Dunlipstrasse 2, 63450 Hanau, Germany	192.00
CH00	HM Revenue & Customs	Warkworth House, Benton Park View, Longbenton, Newcastle Upon Tyne, NE98 1ZZ	178,693.00
CH01	HM Revenue & Customs	Warkworth House, Benton Park View, Longbenton, Newcastle Upon Tyne, NE98 1ZZ	1,802,358.00
CH02	Hydro Extrusion Harderwijk	Industrieweg 15, 3846BB, PO Box 30, 3840 AA, Harderwijk, The Netherlands	136,610.62
CH03	Hydro Extrusion Lichtervelde NV	Kortsmarkstraat 52, BE-8810 Lichtervelde, Belguim	42,218.73
CH04	Hyva (UK) Ltd.	Unit 2 Prince Mead Place, Trafford park, Manchester, M17 1PN	11,661.00
CH05	Harold Potter Ltd.	Trent Lane, Off Daleside road, Notthingham, NG2 4DS	7,901.84
CH06	HSE and its agencies / SSCL	, Thornton-Cleveleys, Blackpool, FY1 9JN	3,706.70
CH07	Haldex Ltd.	Unit 1, Durham Way South, Aycliffe Business Park, Newton Aycliffe,, DL5 6XN	978.07
CH08	Hub Le Bas Ltd.	PO Box 13, Popes Lane, Oldbury, West Midlands, B69 4PF	25.33
CH09	Hitachi Capital (UK) PLC	Hitachi Capital House, Thorpe Road, Staines-upon-Thames,Surrey, TW18 3HP	0.19
CH0A	Hodge Clemco Ltd	Ordgeave Drive, Sheffield, South Yorkshire, S13 9NR	330.00
CH0C	Huffey Group Ltd	Invicta Works, Houghton Road, Grantham, Lincs, NG31 6JE	1.00
CI00	IMS Ltd. No 1	Trans Tech House, Gelders Hall Road, Shepshed, Lincs, LE12 9NH	694,547.40
CI01	IMS Ltd New	, Shepshed,Leicestershire, LE12 9NH	59,648.40
CI02	Inara Systems Ltd.	20 Hillside Crescent, Grantham, Lincolnshire, NG31 7EY	14,653.54
CI03	Italtruck Ltd.	40-42 Rushey Lane, Birmingham, B11 2BL	6,398.16
CI04	Investec Asset Finance	Reading International Business Park, Reading, RG2 6AA	228,200.00
CI05	IUM Ltd	Invicta Works,∈Houghton Road, Grantham, NG31 6JE	1.00
CI06	ICR	Invicta Works, Houghton Road, Grantham, Lincs, NG31 6JE	1.00

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Fruehauf Ltd Company Registered Number: 07176536 B - Company Creditors

Key	Name	Address	£
CI07	Industrial Workwear Limited	Unit 16, Consett Business Centre, Consett, Co Durham, DH8 6BP	418.68
CJ00	Jost Axle Systems	Siemensstrasse 2, 63263 Neu-Isenburg	12,862.66
CJ01	Johnsons Apparelmaster LtdJohnsons Workw	Oslo Road, Sutton Fields Industrial Estate, Hull, HU7 0YN	9,051.46
CJ02	JJ Training (UK) Limited	Training (UK) Limited, Training House, 58 Surrey Street, Glossop, SK13 7AJ	4,809.60
CJ03	Jonesco (Preston) Ltd.	Pittman Way, Fulwood, Prestone, Lancashire, PR2 9ZD	3,056.40
CJ04	J. M. Lane Engineering	121 Harecroft Road, Wisbech, Cambs, PE13 1RL	2,402.28
CJ05	Jost GB Ltd. (Edbro)	Edbro House, Nelson Street, Bolton, Lancs, BL3 2JJ	359.87
CJ06	John Beaty Transport Ltd.	Station View, Penrith, Cumbria, CA11 0BX	96.00
CJ07	John L Turner	41 Cumberworth Lane, Cumberworth, Huddersfield, HD8 8PD	38.16
CK00	KL Nuts, Bolts and Engineering Supplies Ltd.	Unit 4 & 5, Oldmedow Road, Hardwick Industrial Estate, Kings Lynn, PE30 4JL	12,022.99
CK01	Kohler Uninterruptible Power Ltd	Woodgate, Bartley Way, HOOK, Hook, Hampshire, RG27 9XA	1,807.20
CK02	Kiowa Ltd	THE RESERVATION, EAST ROAD, SLEAFORD, LINCS, 0152941552,, NG34 7BY	425.28
CK03	Knorr-Bremse	Century House, Folly Brook Road, Emersons Green, Bristol, BS16 7FE	0.24
CL00	LexisNexis	Quadrant House, The Quadrant, Sutton, Surrey, SM2 5AS	8,662.90
CL01	LRS (LINCS) LTD	UNITS 9-10 BELTON LANE, INDUST EST. BELTON LANE, GRANTHAM, LINCS, NG31 9HN	130.33
CL02	Leicester Plating Ltd	2 Wesley Street, Leicester, LE4 5QG	116.40
CL03	White Oak UK Limited t/a LDF Finance No. 2 Li	2nd Floor, HQ Offices, 58 Nicholas Street, Chester, CH1 2NP	42,993.48
CM00	Michael Price Associates Ltd (MPA)	4 Mercers Manor Barns, Sherington, NEWPORT PAGNELL, Newport Pagnell, Buckinghamshire, MK16 9PU	30,000.00
CM01	ML Multy Lift Forktrucks Ltd	Unit 4, Gilberts Way, Burma Road Business Park, Blidworth, NG21 0RT	7,723.31
CM02	MCC Multi Color Stevenage Ltd.	Unit A Gunnels Wood Road, Stevenage, Hertfordshire, SG1 2BH	6,723.36
CM03	Muldoon Transport Systems Ltd,	181 CLONMORE ROAD, DUNGANNON, CO. TYRONE, N. IRELAND, BT71 6HX	2,713.70
CM04	Meridian Steel	Grazebrook Industrial Park, Peartree Lane, DUDLEY, West Midlands, DY2 0XW	2,210.22
CM05	McPherson Ltd	Fisherton Garage, Aberlour, AB38 9LB	1,869.00
CM06	Accrasystem Limited t/a Metroseal	Unit 30 Purdeys Way, Purdeys Industrial Estate, Rochford, Essex, SS4 1ND	1,221.00
CM07	Mussons Heating Ltd	20 St. Catherines Road, GRANTHAM, Grantham, Lincolnshire, NG31 6TT	779.57
CM08	McGuinness Haulage Ltd.	7 Park Avenue, New Longton, Preston,, PR4 4AY	300.00
CM09	Metabrasive Ltd W Abrasives	Ironmaster Way, Stillington, Stockton-On-Tees, Cleveland, TS21 1LE	1,223.76
CM0A	Managed Occupational Health Ltd	St Michaels House, 40 Sawmills Road, Diss, Norfolk, IP22 4DA	506.00

#### Fruehauf Ltd Company Registered Number: 07176536 B - Company Creditors

Key	Name	Address	£
СМОВ	lain McKeand	Invicta Works, Houghton Road, Grantham, Lincolnshire, NG31 6JE	1.00
		Security Given: Fixed and floating charge; Date Given: 30/12/1899; Amount: 0	
CN00	Newton Trailers Ltd.	Station Yard, Station Road, Ridgmont, Bedfordshire, MK43 0XP	33,180.00
CN01	Nottingham Engineering Products - NEP	Unit 5E&5F The Midway Redfield Road Lenton, Nottingham, NG7 2TS	5,224.25
CN02	NVCS Ltd	1 Green Farm Industrial Units, Wendover Road, Rackheath, NORWICH,Norfolk, NR13 6LQ	390.93
CN03	Northridge Finance	5th Floor, Bank Of Ireland, 1 Donegall Square South, Belfast, BT1 5LR	30,700.00
CO00	Options Uk	1st Floor Lakeside House, Shirwell Crescent, Furzton Lake, Milton Keynes, Buckinghamshire, MK4 1GA	197,000.00
CP00	PPG Industries (UK) Ltd.	Needham Road, Stowmarket, IP14 2 AD	11,992.73
CP01	Pearson Hydraulics Ltd.	11 Cardinal Close, Lincoln, Lincolnshire, LN2 4SY	4,123.12
CP02	Pneumax Ltd.	110 Visa Park, Mauretania Road, Nursling, Southampton, SO16 0YS	3,384.81
CP03	Philmar Transport Ltd.	Bridge Street, Stalybridge, Cheshire, SK15 1PF	2,790.00
CP04	Parkside Steel Ltd.	Unit 9a Little Oak Drive, Sherwood Business Park, Annesley, Nottingham,, NG15 0DJ	1,465.96
CP05	PHMG	Oakland House, Talbot Road, Old Trafford, Manchester, M16 0PQ	507.96
CR00	RMS Grantham Ltd.	Unit 7A, The Mushroom Farm, Bottesford Lane, Orston, Notthingham, NG13 9NX	15,336.00
CR01	Reggiana UK Limited	Unit 4, Marrtree Business Park, Ryefield Way, Keighley, Yorkshire, BD20 0EF	2,864.16
CR02	Roy Hill Haulage Ltd.	Unit 26 Roseland Business Park, Long Bennington, Newark,, NG23 5FF	918.00
CR03	R J Pain Transport Ltd	ASHBROOK, ARDDLEEN, ARDDLEEN, LLANYMYNECH, LLANYMYNECH,Powys, SY22 6RS	264.00
CR04	RS Components Ltd	PO Box 99, Corby, Northamptonshire, NN17 9RS	369.74
CR05	Red Circle Investments Limited	Mazars House, Gelderd Road, Gildersome, Leeds, LS27 7JN	1,621,092.00
CS00	Shur Co UK Ltd.	Unit 41 Rochester Airport Estate, Laker Road, Rochester, Kent, ME1 3QX	14,766.42
CS01	Supertune Automotive Ltd.	Oldham Central Trading Park, Off Cromford Street, Oldham, OL1 4EB	9,924.80
CS02	Spillard Safety Systems	Solutions House, Station Road, Four Ashes, Wolverhampton,, WV10 7DB	4,860.00
CS03	Star Fasteners (UK) Ltd.	Unit 1, 44 Brookhill Road, Notthingham, NG16 6RY	3,913.44
CS04	Straaltechniek UK Ltd.	Unit 8, Grange Lane, Sheffield, South Yorkshire, S5 0DQ	3,768.75
CS05	Sime Foundry Ltd.	49 STAFFORD STREET, WEDNESBURY, WEST MIDLANDS, WS10 7JX	1,936.26
CS06	Siemens Financial Services	SEFTON PARK, BELLS HILL STOKE POGES, BUCKINGHAMSHIRE,, SL2 4JS	1,140.00
CS07	SKDC Enviromental Health	Guildhall Arts Centre, St. Peters Hill, GRANTHAM, Grantham, Lincolnshire, NG31 6PZ	772.00

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#### Fruehauf Ltd

Company Registered Number: 07176536 B - Company Creditors

Key	Name	Address	
CS08	Sprayplant UK Ltd.	Trident House, Hales Road, Leeds,, LS12 4PL	767.90
CS09	Schallenberg International Limited	Units 2-16 Darrell Road, Flexistowe, Suffolk, IP11 3UU	525.00
CS0A	Service Metals SM	Howley Park Industrial Estate, Howley Park Road East, Morley, Leeds, LS27 0BN	936.00
CS0B	Shur-Co UK	Donovan House, Unit 41, Rochester Airport Estate, Laker Road, Rochester, Kent, ME1 3QX	226.02
CS0C	Societe General	Parkshot House, 5 Kew Road, Richmond, Surrey, TW9 2PR	33,600.00
CS0E	System Wessex	Invicta Works, Houghton Road, Grantham, NG31 6JE	55,695.00
CT00	Trailer Solutions Ltd	1-2 Charterhouse Mews, LONDON, London, EC1M 6BB	82,500.00
CT01	Total Waste Management Itd	Hovefields Avenue, Burnt Mill Industrial Estate, Basildon, Essex, SS13 1EB	12,488.76
CT02	The Wheels Hub - MWheels Ltd.	50 Leestone Road, Sharston Industrial Estate, Wythenshawe, Manchester, M22 4RF	12,345.05
CT03	Tyretracks Ltd.	Tyretrack House, Common Road, Stafford, ST16 3EQ	12,048.00
CT04	Truck-Lite Europe Ltd.	Barrows Road, Harlow, Essex, CM19 5FA	10,880.38
CT05	THPE Ltd.	7 BEIGHTON STREET, SUTTON IN ASHFIELD, NOTTINGHAM, NE17 4EG	4,169.30
CT06	Training Works	89 High Quay, City Road, NEWCASTLE UPON TYNE, Newcastle Upon Tyne,Northumberland, NE1 2PD	1,434.00
CT07	Thomas Hardie Commercials Limited / Volvo	Suite 4 Moorgate Point, Moorgate Road, Knowsley, LIVERPOOL,, L33 7XW	720.00
CT08	Treasure Transport Services	Triangle Park, Gonerby Moor, Grantham, Lincolnshire, NG32 2BP	1,177.27
CT09	TENSOR TIME & ENERGY LLP	HAIL WESTON HOUSE, HAIL WESTON, ST NEOTS, CAMBRIDGESHIRE,, PE19 5JY	318.00
CT0A	David Thomson	Invicta Works, Houghton Road, Grantham, Lincolnshire, NG31 6JE	70,000.00
CU00	Kyocera Unimerco Ltd.	101 Attercliffe Road, Shefield, S4 7WW	2,147.83
CV00	VPG Systems UK Ltd.	Airedale House, Canal Road, Bradford,, BD2 1AG	61,317.40
CV01	Veolia ES (UK) Ltd.	Kingswood House, Kingswood Crescent, Cannock, Staffordshire, WS11 8JP	9,676.55
CV02	VTG Docuplate / BTS (Congleton)	15A Springvale Industrial Estate, Millbuck Way, Moston Road, SANDBACH, Cheshire, CW11 3HT	67.98
CV03	Vehicle Weighing Solution	Unit 5 Southview Park, Marsack Street, Caversham, Reading, RG4 5AF	3,690.00
CW00	White Cross Ring Co. Ltd. t/a Yorgrip	Battye Street, Bradford, West Yorkshire, BD4 8AG	6,120.00
CW01	Work Technologies Ltd	4 Stone Lane, Little Humby, Grantham, Lincolnshire, NG33 4HX	1,200.00
CW02	WH Shoebridge & Sons Limited	Nene Parade, Wisbech, Cambs, PE13 3BY	824.94
CW03	WARD - Donald Ward Limited	Donald Ward House East Street, Ilkeston,, DE7 5JB	390.00
CW04	Water Coolers Direct Group	Clearview House, 24 Barnel Way, Gloucester Business Parl, Gloucester,, GL3 4BH	258.85

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Fruehauf Ltd

Company Registered Number: 07176536 B - Company Creditors

Key	Name	Address	£
CW05 CY00	Wabco Automotive UK Ltd. ZF Group Yesss Electrical	Unit A1 Grange Valley, Grange Valley Road, Batley, WF17 6GH Unit 4 Grantham Trade Park, Harlaxton Road, Grantham,Lincolnshire, NG31 7SA	4.00 142.66
CZ00	Zoro UK	5 Churchill place, 10th Floor Churchill place, London, E14 5HU	3.99
169 Entr	ies Totalling	-	6,649,068.20
		And the second s	

# Fruehauf Ltd Register of Shareholders

			No of Shares		
Key	Name	Pref	Ordinary	Other	Total
HR00	Red Circle Investments Limited	0.00	100.00	0.00	100.00
1 Entrie	s Totalling	0.00	100.00	0.00	100.00

#### The Joint Administrators' Statement of Proposals

Please find below the relevant schedules in relation to Secured Creditors and Special Creditor Groups.

#### **Schedule of Secured Creditors**

#### **Secured Creditors**

Secured creditor's name and address	Amount of claim (estimated)	Details of security	Date security was given	Value of security (per Statement of Affairs)
Red Circle Investments Limited, Mazars House, Geldered Road, Gildersome, Leeds, LS27 7JN	1	Debenture	02/05/2019	1,621,092
lain McKeand, Villa 3, Desert Leaf 3, Al Barari, Dubai, UAE	1	Debenture	22/08/2019	1

The debentures are currently subject to further investigation by the Joint Administrators and therefore for the purposes of the Estimated Financial Position have been included for £1.

#### **Schedule of Special Creditor Groups**

Creditor Group	Number creditors group	of in	Total amount of claims (estimated)
Employees and former employees		2	878
Consumers claiming amounts paid in advance for the supply of goods and services		Nil	Nil

Fruehauf Ltd (In Administration)

The Joint Administrators' Statement of Proposals

Appendix VI: Receipts and Payments Account and Trading Account

# Fruehauf Ltd (In Administration) Joint Administrators' Trading Account To 20/09/2021

£	of A £
•	POST APPOINTMENT SALES
109,762.48	Sales
	Furlough
	Miscellaneous Refund
	Micosian Codo Natina
	PURCHASES
36 408 17	Purchases (1)
	Talohases (1)
	OTHER DIRECT COSTS
184.621.14	Wages
	TRADING EXPENDITURE
3.181.32	Lease/HP Payments
	IT Costs
	TRADING SURPLUS/(DEFICIT)
	109,762.48 60,964.32 118.63 36,408.17 184,621.14 3,181.32 6,115.16

# Fruehauf Ltd

# (In Administration) Joint Administrators' Summary of Receipts & Payments To 20/09/2021

S of A £	·	£	£
	SECURED ASSETS		
100,000.00	Goodwill, Records & Contracts	NIL	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			NIL
	SECURED CREDITORS		
,621,092.00)	Red Circle Investments Limited	NIL	
			NIL
	HIRE PURCHASE		
98,750.00	Plant and Machinery	NIL	
(228,200.00)	Investec	NIL	
23,000.00	Plant and Machinery	NIL	
(30,700.00)	Northridge	NIL	
221,750.00	Stock	NIL	
(242,516.00)	Close Asset Finance	NIL	NIL
			INIL
540 400 00	ASSET REALISATIONS	<b>A</b> III	
512,400.00	Tangible Fixed Assets	NIL	
87,600.00	Equity in Aldermore's financed assets Stock	NIL	
550,000.00 205,438.00	Book Debts	NIL 113,277.96	
Uncertain	Intercompany Debtors	113,277.90 NIL	,
Officertain	Trading Surplus/(Deficit)	(59,480.36)	
	Trading Surplus/(Deficity	(09,400.30)	53,797.60
	COST OF REALISATIONS		
	Statutory Advertising	88.00	
q	Statutory / tarefrishing	7	(88.00)
,	PREFERENTIAL CREDITORS		
(17,000.00)	Pension Schemes	NIL	
(17,000.00)	1 chain deficilles		. NIL
	SECONDARY PREFERENTIAL CREDITORS	•	
(391,127.00)	HMRC PAYE/NIC (Employees)	NIL	
,411,231.00)	HMRC - VAT	NIL	
, , ,			NIL
	FLOATING CHARGE CREDITORS		
(1.00)	lain McKeand	NIL	
(,			NIL
	UNSECURED CREDITORS		
,179,819.72)	Trade & Expense Creditors	NIL	
(878.00)	Employees	NIL	
(180,000.00)	Employees' Pension Contributions	NIL	
(70,000.00)	Directors - D Thomson	NIL	
(55,695.00)	Connected Companies	NIL	
(178,693.00)	HM Revenue and Customs - ER'S NIC	NIL	
(42,993.48)	White Oak Loan	NIL	
•			NIL

# Fruehauf Ltd (In Administration) Joint Administrators' Summary of Receipts & Payments To 20/09/2021

£	. £	·	S of A £
		DISTRIBUTIONS	
NIL	NIL	Ordinary Shareholders	(100.00)
53,709.60		•	(4,851,108.20)
		REPRESENTED BY	
7,935.48		Vat Receivable	
66,523.70		Lloyds Current Account	
(20,749.58)		Vat Payable	
53,709.60	-		

Fruehauf Ltd (In Administration)

The Joint Administrators' Statement of Proposals

**Appendix VII: Estimated Outcome Statement** 

# Fruehauf Limited, Estimated Outcome Statement as at 20 September 2021

**Estimated to Realise** 

	. ;	Dt-	
	Notes	Book Value	Administration
Assets subject to Fixed Charge	140103	£	£
Goodwill, IPR, Records, Contracts and Accreditations	1	- <del>-</del>	100,000
Less: Costs of Realisation			
Office Holders' Post Appointment Fees			(10,000)
Post Appointment Legal Fees			(5,000)
Corporation Tax Post Appointment Accontants Fees	2 2		Uncertain (4.500)
Agent's Fees	2		(1,500) (10,000)
rychts ( ccs			73,500
			70,000
Less: Fixed Charge in Favour of RCI Limited	3		(1,621,092)
Less: Fixed Charge in Favour of lain McKeand	3		(1)
Surplus/(Shortfall) Carried Down to Floating Charge			(1,547,593)
Assets specifically pledged			
Stock			221,750
Less: Stocking Finance - Close Asset Finance			(242,516)
			(20,766)
Plant and Machinery			98,750
Invested			(228,200)
Balance carried down to unsecured			(129,450)
			(123,133)
Plant and Machinery			. 23,000
Less: Northridge			(30,700)
Balance carried down to unsecured			(7,700)
Assets subject to Floating Charge			•
			•
Tangible Fixed Assets	1	1,022,721	512,400
Stock	1	2,200,000	550,000
Book Debts	4	601,037	205,438
Intercompany Debtors ( Equity in Aldermore plant and finance agreement	5	2,158,806	Uncertain 87,600
Trading Profit/(loss)			(100,000)
			1,255,438
Expenses			
, <sup>2</sup> -			
Joint Administrators' Pre Appointment Fees			(38,969)
Pre-Appointment Agent's Fees			(2,705)
Pre-Appointment Legal Fees - Gateley			(150)
Pre-Appointment Legal Fees - Applicants			(38,802)
Pre-Appointment Fees - Re Iain McKeand/Red Circle			(8,000)
Office Holders' Fees - Quantuma Advisory Limited			(350,511)
Office Holders' Fees - UHY Hacker Young LLP Office Holders' Disbursements - Quantuma Advisory Limited			(108,650)
Office Holder's Disbursements - UHY Hacker Young LLP			(1,000)
Legal Fees and Disbursements - Gateley			(960) (6,150)
Legal Fees and Disbursements - Howes Percival			(55,000)
Debt Collection Fees			(9,216)
Agents Fees and Disbursements			(54,886)
Insurance			(10,000)
Storage/ collection of records			(1,500)
Pension Agent			(5,000)
Surplus/(Shortfall) available to Preferential Creditors			563,940
B. 6. 11.10 M			
Preferential Creditors			
Carelanese Heliden Den	•		<u></u>
Employees - Holiday Pay	6 7		Nil (17 000)
Employee Pension Contributions	,		(17,000)
Surplus/(Shortfall) available to secondary Preferential Creditors			546,940
Compressionaritary available to accordingly religibilities Creditors			340,340

#### Secondary Preferential Creditors

HMRC - PAYE and EE NI		(391,127)
HMRC - VAT		(1,411,231)
Net Property		(1,255,419)
Less: Prescribed Part		N/A
Balance available for Floating Charge Creditors		Nil
Construct Condition of addult 644		(251,084)
Secured Creditor shortfall b/d	2	(4 547 500)
RCI Limited lain McKeand	2 2	(1,547,592)
Iain McKeand	2	(1)
Surplus/(Shortfall) available to Unsecured Creditors		(3,054,095)
Add: Prescribed Part b/d		Nil
Unsecured Creditors		
Employees' Wages, Redundancy and PILON	7	(878)
Employees' Pension Contributions (Unsecured)		(180,000)
Trade & Expense		(2,179,820)
Loan D Thomson		(70,000)
HMRC - Employers NI		(178,693)
Shortfall to Finance Companies b/d		(157,916)
Connected Companies		(55,695)
White Oak Loan		(42,993)
Estimated Deficiency to Unsecured Creditors		(5,920,090)
Estimated Return to Secured Creditor Red Circle (p in £)		6.17
Estimated Return to Secured Creditor lain McKeand (p in £)		Nil
Estimated Return to Preferential Creditors (p in £)		100.00
Estimated Return to secondary Preferential Creditors (p in £)	•	30.35
Estimated Return to Unsecured Creditors (p in £)		Nil

#### Notes

The figures in the above statement are estimates and are subject to change. This statement is for illustrative purposes only and is exclusive of VAT.

- 1) These assets have been included in the sale of the business to MV Fruehauf Limited.
- 2) Potential gain following the sale of Goodwill after costs, an accountant will be instructed to review the position and consider set off claim in resepect of terminal loss relief.
- 3) Fixed and floating charges in favour of Red Circle Investments Limited and Iain McKeand are registered at CH. These charges are subject to further review.
- 4) After deducting known bad and doubtful debts a 30% bad debt provision has been applied to the balance.
- 5) The intercompany debtor balances are currently under review however the entites are active and realisations are expected once a reconciliation has been
- 6) The employees have transferred to MV Fruehauf Limited under the TUPE regulations and therefore no claims are anticipated.
- 7) It is understood that there are pension arrears dating back to May 2020. Four months of employee contributions will rank as preferential, the balance of the unpaid contributions will rank as an unsecured claim.

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#### The Joint Administrators' Statement of Proposals

Limited Appendix VIII: The Joint Administrators' Fees & Expenses Estimate – Quantuma Advisory

#### To 04/08/2022 or forthe life of the case Fruehauf Ltd (in Administration) Estimate of Fees and Expenses for

350,511.00 370.37 pnibs1T 305,00 Vegotiating with suppliers 3,020,25 769.67 11.20 Negotiating with customers 916.25 386.50 2.50 10,047.50 490,12 20.50 Management of Operations 8,632.50 69.658 24.00 Forecasting / cashflows / banking 37.877,E 328.59 11.50 Employee issues / payroll **Uniber**T 265.00 630,00 0.50 Stock 00.087,74 91.024 Sale of Business 106.00 8'952.50 04.814 21.50 8,952.50 04.914 21.50 Realisation of Assets 159.00 530.00 0.30 Intellectual Property 318.00 630,00 09'0 [[MD009 2,385.00 00.052 Freehold / Leasehold Property 0G.4 315.00 Financed assets 05.5 00.087 1,710,00 285.00 00.8 Arranging & Monitoring Insurance 05,725 386,25 1.50 Realisation of Assets 00.266,8 313.82 SIP 2 Review 00.71 14,262.50 Pursuing Antecedent Transactions 356.56 40.00 00.229,48 69'098 00.081 Investigations 316.67 CDDA Reports 00.059 3,00 Snotsetigations Unsecured Creditors claims 09,782 09"L 386.25 305.92 SIP 16 DISCIOSURE 08,718,1 00.3 Retention of Title 05.794,5 312.19 00.8 Payment of dividends 06.762 097/97 UU.T Para 53 Report of Initial Meeting/Deemed Approval 257.50 05.732 1,00 00.080,7 00.262 24.00 Para 49 Administrators' Proposals 43.00 Initial Appointment Motifications to Creditors 11,072.50 05.732 Final report 1,980.00 **98.282** 00.7 27.82r 257.50 05.0 AN3 Employees 00.669,1 71.582 00'9 1,627.50 Dealing with Pension Schemes 257.50 00'9 Dealing with HMRC/RPO Claims 1.00 1,930.00 203.16 05.6 Creditors Creditor correspondence / Call 1,680,00 240.00 007 Annual / Progress report 2,665.00 280.53 05.6 Creditors 915.00 06.782 2.00 Closing Procedures Closing Procedures Cashiering 5,240.00 141.62 37.00 Cashiering 00'989 274.00 AAT & CT matters and returns 2,50 129.00 00.053 0.30 Insurance / Bonding 1,292.00 **8.**₽72 017 Initial Statutory & General Notifications & Filing 00.228,2 269.29 21.00 General Administration 99'69# Case strategy / Review 7,812,50 17,00 gninns/9 & nimbA gninns/9 & noitsuteinimbA 6,250.00 19.914 12.00 Classification of Work Function Нопъ IzoO smiT үћиоН дуА

recording time spent in 6 minute units. used appropriate to the skills and experience of a member of staff and the work that they perform, The Joint Administrators are seeking to be remunerated on a time costs basis. Charge out rates are

354.55

09.886

#### The Joint Administrators' Statement of Proposals

Please note that this Fees Estimate reflects the work undertaken and time anticipated to be incurred for the full period of the Administration and therefore it includes the time already incurred, details of which are provided in Appendix X.

Narrative is recorded to explain the work undertaken and the time spent is analysed into different categories of work. In this document the estimated time that will be spent undertaking the work in each category of work has been multiplied by the applicable charge out rate for each member of staff that it is anticipated will undertake work in that category to arrive at the estimated total time costs attributable to that category of work on the case. We have then divided that estimated total by the estimated number of hours to arrive at a blended hourly charge out rate for that category of work.

This estimate has been provided to creditors at an early stage in the case. Whilst all possible steps have been taken to make this estimate as accurate as possible, it is based on the Joint Administrators' current understanding of the case and their knowledge and experience of acting as Joint Administrators in similar cases. As a result, the estimate does not take into account any currently unknown complexities or difficulties that may arise during the administration of the case.

The Fees Estimate has therefore been compiled on the following assumptions

- no exceptional work will be required to realise the remaining assets;
- there will be no requirement to hold a physical creditors' meeting or additional decision procedure to consider the matters covered by the Joint Administrators' Proposals; and

This fee estimate covers the life of the case and based on the assumptions above, the Joint Administrators do not anticipate that it will be necessary to seek additional approval from the relevant creditors for fees in excess of the Fees Estimate. However in the event that the Administration does not proceed as envisaged, the Joint Administrators will seek approval for any fees in addition to those estimated that they wish to draw from the insolvent estate. A full outline and explanation of the fees incurred against the fees that have been estimated below will be provided to creditors with this request.

The hourly charge out rates that it is anticipated will be used on the case are as follows

	£
Managing Director	480-580
Director	370
Senior Manager	340
Assistant Manager	275
Senior Administrator	235
Administrator	200
Assistant Administrator	135
Cashier	135

Please note that the rates quoted above will be used for each category of work outlined in the estimate and will be subject to periodic increase.

Narrative explanations are given below in relation to each category of work outlined in the estimate. A list of the activities under those categories that it is anticipated will be carried out is also provided.

#### The Joint Administrators' Statement of Proposals

#### **ADMINISTRATION & PLANNING**

The Joint Administrators are required to meet a considerable number of statutory and regulatory obligations. Whilst many of these tasks do not have a direct benefit in enhancing realisations for the insolvent estate, they assist in the efficient and compliant progressing of the administration, which ensures that the Joint Administrators and their staff carry out their work to high professional standards.

Description of work undertaken	Includes
Administration & Planning	
Initial Statutory and General Notifications & Filing e.g. Advertising the appointment, undertaking statutory notifications to Companies House, HMRC, the Pension Protection Fund, preparing the documentation and dealing with other notification of appointment	Filing of documents to meet statutory requirements Advertising in accordance with statutory requirements Filing statutory notifications with the Pensions Regulator and Pension Protection Fund
Obtaining a specific penalty bond.	
Recovering & Scheduling the company's books and records.	Collection and making an inventory of company books and records
Setting up electronic case files and electronic case details on IPS.	
General Administration - Dealing with all routine correspondence and emails relating to the case. Dealing with all matters relating to Data Protection matters.	Dealing with Data Subject Access Requests.
Case strategy & completing file reviews at 1 month, 2 months & 6 months.	Discussions regarding strategies to be pursued Meetings with team members and independent advisers to consider practical, technical and legal aspects of the case Periodic file reviews Periodic reviews of the application of ethical, anti-money laundering and anti-bribery safeguards Maintenance of statutory and case progression task lists/diaries Updating checklists
VAT & Corporation Tax matters and returns.	Preparation and filing of VAT Returns Preparation and filing of Corporation Tax Returns

#### **CREDITORS**

Irrespective of whether sufficient realisations are achieved to pay a dividend to preferential or unsecured creditors, time will be spent in dealing with creditors' queries, assisting the employees in pursuing their claims via the RPS, dealing with retention of title claims and issuing statutory reports to creditors. In addition, as a dividend to preferential and secondary preferential creditors is anticipated, time will be spent adjudicating on those creditors' claims to ensure that the funds are distributed in accordance with each creditor's statutory entitlement.

entitiement.	
Description of work undertaken	Includes
ERA - completing documentation for submission to the Redundancy Payments Service ("RPS") and liaising with the RPS regarding employee claims	
Employees - obtaining information from records about employee claims and dealing with employee correspondence/calls regarding their claims	Assisting employees to pursue claims via the RPO
Dealing with creditor correspondence, emails and telephone conversations.	Receive and follow up creditor enquiries via telephone Review and prepare correspondence to creditors and their representatives via email and post
Dealing with Pension Schemes	Corresponding with the PPF and the Pensions Regulator Instructing agents to complete a review of the scheme

#### The Joint Administrators' Statement of Proposals

Payment of Dividends - calculating, paying a dividend to creditors & issuing the declaration notice.	Liaising with agents to submit claim to the RPS for unpaid pension contributions Calculating balance of pension contributions that will not be covered by RPS Preparation of distribution calculation Preparation of correspondence to creditors announcing declaration of distribution Preparation of cheques/BACS to pay distribution Preparation of correspondence to creditors enclosing payment of distribution
Dealing with HMRC/RPO claims	
Retention of Title - issuing ROT questionnaires to creditors, reviewing ROT claims & corresponding with creditors	Receive initial notification of creditor's intention to claim Provision of retention of title claim form to creditor Meeting claimant on site to identify goods Adjudicate retention of title claim Forward correspondence to claimant notifying outcome of adjudication Preparation of payment vouchers and correspondence to claimant to accompany payment of claim (if valid) Exchanges with solicitors in deciding claims and dealing with disputes
Creditors'  Decision  Procedures	Preparation of notices, proxies/voting forms and advertisements  Circulate notices to all known creditors  Collate and examine proofs and proxies/votes to decide on decisions/resolutions  Preparation of file, including agenda, certificate of postage, attendance register, list of creditors, reports to creditors, advertisement and draft minutes.  Responding to queries and questions following decision procedure/meeting  Issuing notice of result.
Secured Creditor Reports/Claims	Seeking solicitors' advice on the validity of secured creditors' claims – note that further time in relation to this has been categorised under investigations.  Paying distribution to secured creditors and seeking confirmation of discharged claims if applicable.
Progress Reports	Preparing, circulating and filing progress reports. Disclosure of sales to connected parties
SIP 16 Disclosure	Drafting the SIP 16 Disclosure Emailing the SIP 16 to IPA/ICAEW
Para 49 Administrators' Proposals	Drafting the Adm Proposals Filing ADM Proposals at RoC
Para 53 Report of Initial Meeting/Deemed Approval Documentation	Drafting post initial meeting/decision procedure documentation.

#### INVESTIGATIONS

The insolvency legislation gives the Joint Administrators powers to take recovery action in respect of what are known as antecedent transactions e.g. where assets have been disposed of prior to the commencement of the insolvency procedure (and also in respect of matters such as misfeasance and wrongful trading). The Joint Administrators are required by the Statements of Insolvency Practice to undertake an initial investigation in all cases to determine whether there are potential recovery actions for the benefit of creditors and the time costs recorded represent the costs of undertaking such an initial investigation.

The Joint Administrators have been advised of various matters to be investigated which includes the transactions surrounding the creation of the debentures over the Company's assets. The estimated time required to be spent to do so and the time costs of doing so are included in the estimate.

The matters identified so far are complex and therefore have required input from senior members of staff.

Description of work undertaken	Includes
Investigations	
SIP 2 Review - Conducting an initial investigation with a view to identifying potential asset recoveries by seeking and	1

#### The Joint Administrators' Statement of Proposals

obtaining information from relevant third parties, such as the bank, accountants, solicitors, etc.	Reviewing questionnaires submitted by creditors and directors
bank, accountaints, solicitors, etc.	Reconstruction of financial affairs of the company
,	Reviewing company's books and records
	Preparation of deficiency statement
	Review of specific transactions and liaising with directors
	regarding certain transactions
	Liaising with the committee/creditors or major creditors about
	further action to be taken
CDDA Reports - Preparing a report or return on the conduct	Preparing statutory investigation reports
of the directors as required by the Company Directors	Liaising with Insolvency Service
Disqualification Act.	Submission of report with the Insolvency Service
	Preparation and submission of supplementary report if
	required
	Assisting the Insolvency Service with its investigations
Investigating & Pursuing Antecedent Transactions	

#### **REALISATION OF ASSETS**

The receipts and payments account sets out the realisations achieved to date and the Estimated Outcome Statement sets out the total anticipated realisations and the financial benefit that this work is expected to generate for creditors. Work that has already and is anticipated to be carried out in relation to asset realisation is as follows.

Description of work undertaken	Includes
Realisation of Assets	
Freehold/Leasehold Property	Liaising with valuers and agents on marketing strategy and offers received Dealing with tenant issues (if any) Liaising with secured creditors and landlords Agreeing assignment, surrender or disclaiming property
Plant & Machinery	Liaising with valuers, auctioneers and interested parties Reviewing asset listings Liaising with secured creditors and landlords
Financed Assets	Reviewing leasing documents Liaising with owners/lessors
Debtors	Collecting supporting documentation Correspondence with debtors Reviewing and assessing debtors' ledgers Liaising with debt collectors and solicitors Agreeing debt collection agency agreements Dealing with disputes, including communicating with directors/former staff Pursuing credit insurance claims Submitting VAT bad debt relief claims
Sale of Business	Instructing and liaising with agents Preparing an information memorandum Liaising with potential purchasers Assessment and review of offers received Negotiating with intended purchaser Liaising with secured creditors and seeking releases Exchanges with solicitors to agree sale and purchase agreement Pursuing deferred sale consideration
Stock	Conducting stock takes Reviewing stock values Liaising with agents and potential purchasers Analysing the value in WIP Contracting with service-providers/suppliers to complete WIP
Sale of Shares	
Cash at Bank	Contacting the bank to arrange closure of the account and payment of the funds to the estate
Arranging & Monitoring Insurance	Identification of potential issues requiring attention of insurance specialists  Correspondence with insurer regarding initial and ongoing insurance requirements

#### The Joint Administrators' Statement of Proposals

Reviewing insurance policies
Correspondence with previous brokers

#### TRADING

The Joint Administrators decided to trade the business of the Company in order to achieve a sale of the business as a going concern in order to maximise the recoveries on behalf of creditors.

The particular tasks scheduled in this category of work are required to be undertaken in order to enable the Joint Administrators to monitor and control the trading of the business, and include statutory functions that are required to be undertaken when running any business.

Description of work undertaken	Includes
Tirading	
Management of Operations	Analysing work in progress Establishing new accounts with utility providers Ensuring security of premises, computer system, equipment and stock Liaising with management and staff Site Supervision Authorising purchase orders Maintaining purchase order registry Preparing and authorising receipt vouchers Preparing and authorising payment vouchers Collecting sales ledger
Forecasting/Cashflow/Banking	Reviewing company's budgets and financial statements Preparing budgets Preparing weekly financial reports Finalising trading profit or loss Trading strategy review
Employee issues/payroll	Consultation with staff, employee and Union representatives and sub-contractors Review of staffing requirements for trading period including reviewing staff on furlough Liaising with Pensions regulator regarding auto-enrolment
Negotiating with customers	Liaising with customers to confirm orders and secure undertakings
Negotiating with suppliers	Liaising with suppliers to secure supplies Negotiating with ransom creditors
TAX/VAT	Concluding payroll and issuing forms P45 when trading ceases VAT returns

CASHIERING		
The Joint Administrators must ensure that estate bank accounts are opened and maintained in accordance with legislation and SIPs. Bank reconciliations are performed on all bank accounts.		
Description of work undertaken	Includes	
Opening, maintaining and managing the Office Holders' cashbook and bank account.	Preparing correspondence opening and closing accounts Requesting bank statements Correspondence with bank regarding specific transfers Maintenance of the estate cash book	
Dealing with cheque requisitions	Issuing cheques/BACS payments	
Dealing with deposit forms	Banking remittances	
Bank Reconciliations		

#### The Joint Administrators' Statement of Proposals

CLOSING PROCEDURES							
The Joint Administrators are required by statute to effect an orderly end to the case and although this has no direct financial benefit to the creditors it is necessary so that final reports are filed at Companies House and Courand appropriate notifications are provided to creditors.							
Description of work undertaken	Includes						
Filling final statutory returns at Companies House/Court							

#### • EXPLANATORY NOTES TO THE JOINT ADMINISTRATORS' EXPENSES ESTIMATE

Please note that this estimate reflects the expenses anticipated to be incurred for the full period of the Administration and therefore it includes expenses already incurred, details of which are provided elsewhere in this document.

Category 1 Expenses	Basis	Estimate of total (£)
<b>Legal costs</b> Gateley: general legal advice provided including ownership of IPR	Time costs	6,150.00
<b>Legal costs</b> Howes Percival: providing advice in respect of validity of security, sale of the business, potential rights of action	Time costs	55,000.00
Agents and Valuers SIA Group Asset Ingenuity Limited: providing a valuation and assisting with a sale of the company's business and assets	Time costs	54,886.00
<b>Debt Collection</b> MV Fruehauf Limited have been instructed to assist with the collection of the outstanding book debts	10% of collections	9,216.00
Pension Specialists Clumber Consultants Limited: assisting with completing a review of the pension scheme and preparing the submission to the Redundancy Payments Service to claim for the outstanding contributions	Fixed fee basis to be agreed once they have reviewed	5,000.00
Advertising	At Cost	88.00
Printing & Postage costs of external provider	At Cost	221.00
Bond premium	At Cost	135.00
Record listing, storage & retrieval	At Cost	1,500.00
Insurance	At Cost	10,000.00
Trading expenses – estimated trading loss	_	100,000.00
Total		262,196.00

Category 2 Expenses	Basis £	Estimate of total (£)
Mileage incurred as a result of necessary travel as per HMRC's approved rate (per mile)	0.45	556.00
Total		556.00

The Joint Administrators' Statement of Proposals

Appendix IX: Breakdown of the Joint Administrators' Time Costs (Quantuma Advisory Limited)

Classification of Work Function	Partner	Manager	Other Senior Professionals	Assistants & Support Staff	Total Hours	Time Cost (E)	Average Hourh Rate (I
00 : Administration & Planning	13.00	2.00	1.00	0.60	18,60	6.478.00	365.6
00A : Initial Statutory & General Notifications & Filing	0.30	0.00	4.60	0.00	5.10	1,440.00	282.3
01 : Insurance / Bonding	0.30 0.50	9.00	0.00	0.00	0.30 0.50	120.00	400,0 400,0
02A : Recovering & Scheduling books and records 03 : IPS Case / File set up/ Filing	0.00	0.00 0.00	0.00 0.00	0.00 0.20	0.20	200.00 27.00	135.0
104 : General Administration	0.50	0.00	9.20	5.30	15.00	2,684,50	177.0
05 : Case strategy / Review	7.45	0.00	1,00	1,30	9,75	3,153,00	323.3
06 : VAT & CT matters and returns	0.00	0.00	0.50	0.00	0.50	100.00	200.0
idmin & Planning	22.05	2.00	16.50	7.60	48,15	14,182.50	294.5
100 : Cashiering	0.00	0.00	0.80	29.30	30,10	4,126,00	137,0
Cashiering	0.00	0.00	0.80	29.30	30.10	4,126.00	137.0
E01 : Creditors	0.00	0.00	1.10	5.60	6,90	1.083.00	154.0
102A : Employees	0.70	0.00	3,30	0.30	4 30	1,096.50	255.
103 : Creditor correspondence / Call	0.50	0.60	4,60	0,00	5,70	1,671,50	293.2
104 : Unsecured Creditors claims	0.00	0.00	1,20	0.00	1,20	330.00	275.6
04A : Dealing with Pension Schemes	0.00	0.00	1.70	0.00	1,70	370.00 385.00	217.6
203 : Retention of Title 212 : Initial Appointment Notifications to Greditors	0.00 0.00	0.00 0.00	1,40	0.00 0.00	1,40 4,00	800,00	275,0 200,0
214 : SIP 16 Disclosure	4.00	0.00	6.70	0.00	10.70	3,542,50	331.6
215 : Para 49 Administrators' Proposals	6.00	0.00 5.80	18.30	0.00	32,10	10,349,50	322,4
Creditors	13.20	6.40	42.10	0.10	68,00	19.608.00	288.3
		2.					
100 : Investigations	29.50	0,00	0.00	3.00	32,50	11,625.00	357,6
IO1 : CDDA Repons	0.00	0.00	0.00	0.10	0.10	40.50	135.0
102 : Pursuing Antecedent Transactions	0.50	0,00	0.00	0,00	0,50	240,00	480.0
nvestigations	30.00	0,00	0.00	3.30	33,30	11,905,50	157,4
					16.90	5,663,50	146.6
100 : Restisation of Assets 101 : Freehold / Lessehold Property	10.50	4,90 0,00	0,00 0,00	1,50	10,90	5,653.50 2,160.00	460.
104 : Financed assets	0.50	0,00	0.60	0.00	1.30	460.00	353.
105 : Debtors	0.00	0.00	2.20	0,00	2,20	605,00	275.
106 : Sale of Business	71.85	25,50	2,20	0.00	29.55	39,445.50	396.
107 : Goodwill 103 : Stock	0.60 0.50	0.00	0.00	0.00	0.60	288.00 240.00	480. 480.
103 : Stock 109 : Intellectual Property	0.50	0.00	0.00	0.00	0,30	144.00	480.0 480.0
112 : Arranging & Monitoring Insurance	0.00	0.00	0.40	0.00	0.40	110.00	275.0
Realisation of Assets	68.75	30,40	3.60	1.50	126,25	49.316.00	390.
500 : Tradino	78.00	113.00	41.80	0.00	232,60	90,340.00	388. 427.

# Time Entry - Detailed SIP9 Time & Cost Summary 6009182 - Fruehauf Lid To: 2009/2021 Project Code: POST

Classification of Work Function	Partner	Manager	Other Senior Professionals	Assistants & Support Staff	Total Hours	Time Cost (E)	Average Hourly Rate (5)
502 : Forecasting / cashflows / banking 503 : Employee issues / payroll 504 : Negotiating with customers 505 : Negotiating with suppliers	9.00 3.00 1.00 0.50	0.00 0.00 0.00 0.00	10.10 9.70 0.60 10.70	0.00 0.00 0.00 0.00	19,10 12,70 1,80 11,20	7,057,50 3,992,50 700,00 3,182,50	389.50 314.37 388.89 284.15
Trading	109.00	113.00	76.90	0.00	288.90	114,387.50	382.69
Total Hours	263.00	151.80	142.10	47.80	604.70	213,525.50	353,11
Total Fees Claimed						0.00	

#### The Joint Administrators' Statement of Proposals

#### Appendix X: Quantuma Advisory Limited - Charge-out Rates and Expenses Policy

#### **CHARGE OUT RATES**

#### **Staff Allocation & Support Staff**

An objective and practical approach is taken to each case which includes active CEO/Managing Director's involvement from the outset. Other members of staff will be assigned on the basis of experience and specific skills to match the needs of the case. In accordance with the provisions of Statement of Insolvency Practice 9 (SIP 9), set out below are the current charge out rates per hour for the grades of staff employed within Quantuma Advisory Limited¹ ('Quantuma'), exclusive of VAT.

Grade of Staff	Rate from 15 June 2020
CEO/Managing Director	£480.00 - £580.00
Appointment Taking Director	£400.00 - £500.00
Director	£370.00 - £475.00
Senior Manager	£340.00 - £415.00
Manager	£310.00 - £375.00
Assistant Manager	£275.00 - £335.00
Senior Administrator	£235.00 - £285.00
Administrator	£200.00 - £240.00
Assistant Administrator	£135.00 - £160.00
Case Accountant	£135.00
Junior Administrator	£100.00 - £115.00
Support Staff/Executive Assistant	£100.00 - £135.00

Work undertaken is recorded in 6 minute units in an electronic time recording system. Time properly incurred on cases is charged at the hourly rate of the grade of staff undertaking the work that applies at the time the work is done.

Time spent on casework is recording directly to the relevant case and the nature of the work undertaken is recorded at that time. The work is recorded under the following categories:

- Administration & Planning
- Creditors
- Investigations
- Realisation of Assets
- Trading
- Cashiering
- Closing Procedures

On occasion it may be necessary to change the rates applicable to the work undertaken and if this occurs during the period of the assignment any material changes will be notified to creditors as part of the normal fee reporting procedures. Rates are likely to be subject to periodic increase.

The time of support staff and executive assistants is not charged to a case except when the initial set up is being performed or when a sizeable administrative task or appropriate ad hoc duty is being undertaken.

Details of historic charge out rates are available to review here or will be provided upon request.

<sup>&</sup>lt;sup>1</sup> On 1 August 2020, Quantuma LLP transferred its business to Quantuma Advisory Limited.

#### The Joint Administrators' Statement of Proposals

#### **Subcontractors**

Details and the cost of any work which has been or is intended to be sub-contracted out that could otherwise by carried out by the office holder or his staff will be provided in any report which incorporates a request for approval of the basis upon which remuneration may be charged.

#### **EXPENSES**

Expenses are any payments from the insolvency estate which are neither an office holder's remuneration nor a distribution to a creditor or a member. Expenses also includes disbursements. Disbursements are payments which are first met by the office holder and then reimbursed to the office holder from the estate.

Expenses are divided into those that do not need approval before they are charged to the estate (category 1) and those that do (category 2). The following details are effective from 1 April 2021. Details of historic disbursement charges are available to review here or will be provided upon request.

#### **Category 1 Expenses:**

These are payments to persons providing the service to which the expense relates who are not an associate of the office holder. Category 1 expenses can be paid without prior approval.

Examples of these expenses include, but are not limited to, the following:

Category 1 Expense – effective from 1 April 2021	Basis of Charge
Professional Advice e.g. costs of solicitors, agents & valuers, pensions advisors, employment specialists etc	Typically on a timecosts or fixed fee basis – the basis of charge will be agreed by the office holder so as to represent best value and will be provided in reports to creditors. The choice of professional advisors is based around a number of factors including, but not restricted to, their expertise in a particular field, the complexity or otherwise of the assignment and their geographic location.
Statutory & other Advertising	At cost incurred.
Indemnity Bond	At cost of mandatory cover required in accordance with the Insolvency Act 1986 for each appointment
Insurance of assets	At cost in relation to asset coverage requirements
Travel	All forms other than mileage at actual cost
Room Hire	All external venues at actual cost
Record Listing, Storage & Retrieval	At cost incurred
Printing & Postage costs of external provider.	At cost incurred
Virtual Meeting Platform (from 6/4/17)	At cost incurred

#### **Category 2 Expenses**

These are payments to associates or which have an element of shared costs. Before being paid, category 2 expenses require approval in the same manner as an office holder's remuneration.

The term associate is defined in the insolvency legislation. Additionally SIP 9 directs that where a reasonable and informed third party might consider there would be an association, payments should be treated as if they are being made to an associate, notwithstanding the nature of the association may not meet the definition in the legislation.

#### The Joint Administrators' Statement of Proposals

Examples of Category 2 expenses include, but are not limited to, the following:

Category 2 Expense – effective from 1 April 2021	Cost
Mileage incurred as a result of necessary travel as per HMRC's approved rate (per mile)	£0.45
Professional Services provided by non-insolvency service lines within Quantuma Advisory Limited or by associated Companies within the Corporate Group structure of Quantuma Advisory Limited	As advised to creditors on a case by case basis.

The schedule is available for creditors to review at <a href="http://www.quantuma.com/guide/creditors-guide-fees">http://www.quantuma.com/guide/creditors-guide-fees</a>.

#### **VAT**

With the exception of Individual Voluntary Arrangements and Company Voluntary Arrangements which are VAT exempt, the office holders' remuneration and expenses invoiced to the insolvency estate will be subject to VAT at the prevailing rate.

#### Creditors' Rights

Information about Creditors' rights can be obtained by visiting the creditors' information micro-site published by the Association of Business Recovery Professionals (R3) at <a href="http://www.creditorinsolvencyguide.co.uk">http://www.creditorinsolvencyguide.co.uk</a>. Details about how an office holder's fees may be approved for each case type and challenged are available in a series of guides issued with SIP 9 and can be accessed at <a href="https://www.quantuma.com/guide/creditors-guide-fees">https://www.quantuma.com/guide/creditors-guide-fees</a>. Alternatively hard copies of these documents may be requested free of charge from Quantuma's registered office.

#### The Joint Administrators' Statement of Proposals

#### Appendix XI: UHY Hacker Young LLP - the Joint Administrators' fees estimate and time costs

Please note that this estimate reflects the work undertaken and time anticipated to be incurred for the full period of the Administration and thus includes the time already incurred, details of which are below.

The fee estimate has been compiled on the following assumptions:

- the Joint Administrators' initial investigations will not identify any matters that require further investigations or pursuit;
- there will be no requirement to hold a physical creditors' meeting or additional decision procedure to consider the matters covered by the Joint Administrators' Proposals;
- a dividend to unsecured creditors will not be available; and
- there will be no need to extend the Administration.

On these assumptions, the Joint Administrators do not anticipate that it will be necessary to seek additional approval from the relevant creditors for fees in excess of the fees estimate. However, in the event that the Administration does not proceed as envisaged, the Joint Administrators will seek approval for any fees in addition to those estimated that they wish to draw from the insolvent estate.

General description	Includes	Estimate of no. of hours	Estimated blended hourly rate	Estimate of total
Administration (include	ling statutory reporting)		•	. *.
Statutory/advertising	Review of statutory requirements undertaken by Quantuma Advisory Limited			
Document maintenance/file review/checklist	Filing of documents  Periodic file reviews, including ethical, anti-money laundering and anti-bribery matters  Maintenance of statutory and case progression task lists/diaries  Updating checklists	75	410.00	30,750
Planning / review	Discussions regarding strategies to be pursued			

			,	
	Meetings with team members and independent advisers to consider practical, technical and legal aspects of the case			
	Meetings with Quantuma Advisory Limited, the Joint Administrators, regarding various aspects of the case			
Creditor reports	Review of the proposals, six monthly progress reports, fee authority report to secured and preferential creditors (where appropriate), conversion to CVL (where appropriate) and final report			
Creditors' decisions	Reporting to secured creditor  Review of the votes received and record of decision			
Investigations				
SIP 2 Review	Reviewing questionnaires submitted by creditors and directors			
3	Review of a reconstruction of financial affairs of the company  Review of specific transactions		: : : :	
	identified  Discussions with Quantuma Advisory Limited regarding any transactions identified and ascertain whether further action is required	35	410.00	14,350
	Liaising with the committee/creditors or major creditors about further action to be taken			·
Statutory reporting on conduct of director(s)	Review of the statutory investigation report to be prepared by Quantuma Advisory Limited			
Examinations	Preparing brief to solicitor  Liaising with solicitor(s) regarding examinations	It is not currently anticipated that this shall be required and therefore a fee estimate has not		
	Attendance at examination	<b>.</b>	peen provide	u.
	L	I		

	Reviewing examination transcripts				
	Liaising with solicitor(s) regarding outcome of examinations and further actions available				
Litigation /	Strategy meeting regarding litigation		<del></del>	· · · · · · · · · · · · · · · · · · ·	
Recoveries	Seeking funding from creditors				
	Reviewing terms of solicitors' conditional fee agreements				
	Preparing brief to solicitors/Counsel		urrently antion hall be requir	•	
	Liaising with solicitors regarding recovery actions	therefore a fee estimate has no been provided.			
	Dealing with ATE insurers				
	Attending to negotiations				
	Attending to settlement matters				
Realisation of assets		J			
Proposed company voluntary arrangement ("CVA")	Liaising with Iain McKeand and his various advisors and potential funders regarding the requirements of a CVA				
· •	Discussions with lain McKeand regarding the information required from the company and dealing with the requests for this information	   ₹  :   .			
, ·	Arranging site visits for various parties				
Sale of the business and assets	Review of valuation and marketing advice	100	410	41,000	
	Assessment and review of offers received				
·	Discussions with Quantuma Advisory Limited regarding offers and next steps				
·	Exchanges with solicitors to agree sale and purchase agreement				
	Liaising with secured creditors and seeking releases				

	Court application regarding release of security if not provided			
Trading				
Accounting for trading	Reviewing cash flow forecasts prepared by Quantuma Advisory Limited and the accounting staff  Discussions with Quantuma Advisory Limited regarding ongoing trading	3	410	1,230
Ongoing employee issues	Attending the staff meeting			
Creditors (claims and	distribution)			
Creditor communication  Dealing with proofs of debt ('POD')	Receive and follow up creditor enquiries via telephone  Review and prepare correspondence to creditors and their representatives via facsimile, email and post  Assisting employees to pursue claims via the RPO  Corresponding with the PPF and the Pensions Regulator  Receipting and filing POD when not related to a dividend  Corresponding with RPO regarding POD when not related to a dividend	52	410	21,320
Processing proofs of debt	Preparation of correspondence to potential creditors inviting submission of POD  Receipt of POD  Adjudicating POD  Request further information from claimants regarding POD  Preparation of correspondence to claimant advising outcome of adjudication			

		r	1	
	Seeking solicitors' advice on the validity of secured creditors' claims			
	and other complex claims			
Distribution	Agreeing allocation of realisations			
procedures	and costs between fixed and floating			
	charges			
	Paying distribution to secured			
	creditors and seeking confirmation of			
	discharged claims	ſ		
	Paying a distribution to			
	preferential/secondary preferential			
	Preparation of correspondence to			
	creditors advising of intention to			
	declare dividend			
	Advertisement of notice of intended		]	
	dividend			
	Preparation of dividend calculation			
	Preparation of correspondence to			
	creditors announcing declaration of dividend		l 	
`				
	Preparation of cheques/BACS to pay dividend			
			·	
]	Preparation of correspondence to			
	creditors enclosing payment of distribution			
	Seeking unique tax reference from HMRC, submitting information on	٠		
	PAYE/NI deductions from employee			
	distributions and paying over to		į	
	HMRC			
	Dealing with unclaimed dividends			
_	When paying the secondary			-
	preferential creditor the adjudication			
	of HMRC's secondary preferential claim, may involve bringing the			
	Company's preferential tax affairs up			
<b>*</b> .	to date			
	Please note a dividend to unsecured			
	creditors is not anticipated and			

#### The Joint Administrators' Statement of Proposals

	therefore the fee estimate does not include this.			
Total		265	410	108,650

UHY Hacker Young LLP's charge out rate and disbursements policy is available to download at https://www.uhy-uk.com/sites/default/files/2021-04/London-office-charge-out-rates-April-2021.pdf. A hard copy is available upon request.

#### The Joint Administrators' Statement of Proposals

#### UHY Hacker Young LLP - breakdown of the Joint Administrators' time costs

Classification of work function	Parts Hours	ner £	Senior M Hours	anager £	Adminis Hours	trator £	Total Hours	Total Cost £	Avg Hourly Rate
Administration & Planning									
Administrative Set-up	0.00	0.00	0.00	0.00	0.60	75.00	0.60	75.00	125.00
Appointment Notification	0.00	0.00	1.10	330.00	0.00	0.00	1.10	330.00	300.0
Case Planning	17.80	8,455.00	14.70	4,410.00	0.00	0.00	32.50	12,865.00	395.8
Maintenance of Records	2.10	700.00	0.70	87.50	. 0.00	0.00	2.80	787.50	281.2
Statutory Reporting	0.00	0.00	1.50	450.00	0.00	0.00	1.50	450.00	300.0
Realisation of Assets									
Securing, Insuring Assets	0.70	332.50	1.60	480.00	0.00	0.00	2.30	812.50	353.2
Property, business and asset sales	62.90	29,877.50	11.10	3,330.00	0.00	0.00	74.00	33,207.50	448.7
Creditors									
Communication with Creditors	1.40	665.00	4.50	1,350.00	0.00	0.00	5.90	2,015.00	341.5
Creditors' Claims	0.00	0.00	0.70	210.00	0.00	0.00	0.70	210.00	300.0
Trading									
Accounting for Trading	0.50	237.50	0.60	180.00	0.00	0.00	1.10	417.50	379.5
On-going Employee Issues	0.70	332.50	0.90	270.00	0.00	0.00	1.60	602.50	376.5
Investigations									
Antecedent Transactions	4.90	2,327.50	0.00	0.00	0.00	0.00	4.90	2,327.50	475.0
TOTAL HOURS	91.00		37.40		0.60		129.00		
TOTAL TIME CHARGED (£)		£42,927.50		£11,097.50		£75.00		£54,100.00	
Average hourly cost (£)		471.73		296.72		125.00			419.3
All figures are shown net of VAT	_		_		_				

#### The Joint Administrators' Statement of Proposals

#### **UHY Hacker Young LLP - expense estimate**

Please note that this estimate reflects the expenses anticipated to be incurred for the full period of the Administration and thus it includes expenses already incurred, details of which are provided elsewhere in this document.

Category 1 Expenses	Basis	Estimate of total
Bond premium	Based on asset value	£850.00
Case management software	Fixed fee	£110.00
Total		£960.00

#### The Joint Administrators' Statement of Proposals

#### Appendix XII: Summary of the Joint Administrators' Proposals

In order to achieve the purpose of the Administration, the Joint Administrators formally propose to creditors that:

- The Joint Administrators continue to manage the business, affairs and property of the Company in order to achieve the purpose of the Administration, in particular that:
  - (i) they realise the Company's remaining assets at such time(s) and on such terms as they consider appropriate;
  - they investigate and, if appropriate, pursue any claims that the Company may have against any person, firm or company, whether in contract or otherwise, including any officer or former officer of the Company or any person, firm or company that supplies or has supplied goods or services to the Company; and
  - (ii) they do all such things and generally exercise all their powers as Joint Administrators as they consider desirable or expedient at their discretion in order to achieve the purpose of the Administration or protect and preserve the assets of the Company or maximise the realisations of those assets, or of any purpose incidental to these activities.
- The Joint Administrators make distributions to any secured or preferential creditors in accordance
  with Paragraph 65 of Schedule B1 of the Act. Further, they may make a distribution to unsecured
  creditors, having first sought the court's permission in accordance with Paragraph 65(3) of
  Schedule B1 of the Act where necessary.
- The Joint Administrators end the Administration in one of the following ways, appropriate to the circumstances of the case at the time:
  - (i) in the event that there is no remaining property that might permit a distribution to the Company's creditors, they shall file a notice of dissolution of the Company pursuant to Paragraph 84 of Schedule B1 of the Act; or
  - (ii) however, in the unlikely event that the Joint Administrators think that a distribution will be made to unsecured creditors (and they have not sought the court's permission, and are otherwise unable, to pay the distribution whilst the Company is in Administration), they shall send to the registrar of companies notice to move the Company from Administration to Creditors' Voluntary Liquidation. In such circumstances, Carl Jackson, Tauseef A Rashid and Brian Johnson will be appointed Joint Liquidators and will be authorised to act either jointly or separately in undertaking their duties as Liquidator. Creditors may nominate a different person or persons as the proposed liquidator or liquidators in accordance with Paragraph 83(7)(a) of Schedule B1 of the Act and Rule 3.60(6)(b) of the Rules, but they must make the nomination or nominations at any time after they receive the Statement of Proposals, but before it is approved. Information about the process of approval of the Statement of Proposals is set out at Section 10; or
  - (iii) alternatively, and should there be no likely funds to distribute to unsecured creditors, the Joint Administrators may seek to place the Company into Compulsory Liquidation in order to bring proceedings that only a Liquidator may commence for the benefit of the estate. In such circumstances, Carl Jackson, Tauseef A Rashid and Brian Johnson may ask the court that they be appointed Joint Liquidators, to act either jointly or separately in undertaking their duties as Liquidator.

Fruehauf Ltd (In Administration)

The Joint Administrators' Statement of Proposals

**Appendix XIII: Decision Process Documents** 

#### **NOTICE OF DECISION PROCEDURE**

Company Name: Fruehauf Ltd (In Administration) ("the Company")

Company Number: 07176536

In the Business and Property Courts in England & Wales CR-2021-001401

This Notice is given under Rule 15.8 of the Insolvency (England & Wales) Rules 2016 ("the Rules"). It is delivered by the Joint Administrators of the Company, Carl Jackson and Tauseef A Rashid, of Office D, Beresford House, Town Quay, Southampton, SO14 2AQ, (telephone number 02380 821 874) and Brian Johnson of UHY Hacker Young LLP, Quadrant House, 4 Thomas More Square, London, E1W 1YW, who were appointed by the above-mentioned Court.

Creditors are invited to vote by correspondence on the following (for the full wording of proposed decisions, see overleaf):

- 1. The establishing of a Creditors' Committee, if sufficient nominations are received by 6 October 2021 and those nominated are willing to be members of a Committee<sup>1</sup>.
- 2. The basis of the Joint Administrators' fees
- 3. The approval of the Joint Administrators' costs of mileage incurred as a Category 2 expense according to HMRC's calculated rate.
- 4. The approval of Associates' costs as a Category 2 expense as outlined in the Proposal and Expenses Estimate.
- 5. The approval of the pre-Administration costs

Overleaf is a voting form on which creditors may signify their decisions on the above matters. All voting forms, together with a proof of debt if one has not already been submitted, must be completed and returned to the Joint Administrator by one of the methods set out below:

By post to: Quantuma Advisory Limited, Office D, Beresford House, Town Quay, Southampton,

SO14 2AQ

By email to: southamptonvoting@quantuma.com

Please note that, if you are sending votes by post, you must ensure that you have allowed sufficient time for the forms to be delivered to the address above by the time set out below. Unless the contrary is shown, an email is treated as delivered at 9am on the next business day after it was sent.

All voting forms and proofs of debt must be delivered by 23.59 on the Decision Date, 6 October 2021.

If the Joint Administrator has not received a proof of debt by the time specified above (whether submitted previously or as a result of this Notice), that creditor's vote will be disregarded. Any creditor whose debt is treated as a small debt in accordance with Rule 14.31(1) of the Rules must still deliver a proof if the creditor wishes to vote. A creditor who has opted out from receiving notices may nevertheless vote if the creditor also provides a proof by the time specified above.

Creditors who meet one or more of the statutory thresholds listed below may, within 5 business days from the date of the delivery of this Notice, require a physical meeting to be held to consider the matter.

Statutory thresholds to request a meeting: 10% in value of the creditors

10% in number of the creditors

10 creditors

<sup>&</sup>lt;sup>1</sup> Please see the Notice Inviting Creditors to Form a Committee for further instructions. Please note that, in the event that a Creditors' Committee is formed, authority to approve decisions 3, 4, 5 and 6 proposed above may be exercised by the Committee.

A creditor may appeal a decision by application to the Court in accordance with Rule 15.35 of the Rules. Any such appeal must be made not later than 21 days after the Decision Date.

Signed:

\_\_\_ D

\_ Dated: 20 September 2021

Tauseef A Rashid Joint Administrator

#### VOTE BY CORRESPONDENCE

Frue	hauf Ltd (in Administration)					
Nam	e of Creditor:	· · · · · · · · · · · · · · · · · · ·				
Addı	ress:					
<u>Deci</u>	sions:	<u>'</u> ,				
1	That a Creditors' Committee be established if sufficient nominations are received by 6 October 2021 and those nominated are willing to be members of a Committee.  I nominate the following creditor to be a member of a Creditors' Committee and they have confirmed that they are willing to act:	*For / Against				
2	That Quantuma Advisory Limited's fees be fixed by reference to the time given by them and their staff in attending to matters arising in the Administration, such time to be charged at the hourly charge out rate of the grade of staff undertaking the work at the time it was undertaken, up to a limit of £350,511 plus VAT	*For / Against				
3	That UHY Hacker Young LLP's fees be fixed by reference to the time given by them					
4	That the Joint Administrators be authorised to recover mileage incurred as a Category 2 expense according to HMRC's calculated rate.	*For / Against				
5	That the unpaid pre-Administration costs set out in the Joint Administrators' Proposal be approved.	*For / Against				
* Ple	ase delete as applicable to indicate your voting instructions ed: Dated:					
Nam	e in capitals:					
Posit	ion with, or relationship to, creditor or other authority for signature:					
Are y	rou the sole member/shareholder of the creditor (where it is a company)?	es / No				
	E: Once a vote has been cast, it cannot be changed.					
	se complete this form and return it, along with a completed proof of debt if yo nitted one previously, so that it is <u>delivered</u> by 23.59 on 6 October 2021, by:	ou have not				
Post SO14	: Quantuma Advisory Limited, Office D, Beresford House, Town Quay, So					
	il: please scan in a signed copy of this form and attach it as hamptonvoting@quantuma.com	a pdf to				

#### NOTICE OF INVITATION TO FORM A CREDITORS' COMMITTEE

Company Name: Fruehauf Ltd (In Administration) ("the Company")

Company Number: 07176536

In the Business and Property Courts in England & Wales CR-2021-001401

This Notice is given under Rule 3.39 of the Insolvency Rules (England & Wales) 2016 ("the Rules"). It is delivered by the Joint Administrator of the Company, Tauseef A Rashid, of Quantuma Advisory Limited, Office D, Beresford House, Town Quay, Southampton, SO14 2AQ, telephone number 02380 821 874, who was appointed by the above-mentioned Court.

Creditors are invited to nominate creditors (which may include themselves) by completing the section below and returning this Notice to the Joint Administrator by one of the following methods:

By post to: Quantuma Advisory Limited, Office D, Beresford House, Town Quay, Southampton,

**SO14 2AQ** 

By email to: Alison.Broeders@quantuma.com

Please note that, if you are sending nominations by post, you must ensure that you have allowed sufficient time for the Notice to be delivered to the address above by the time set out below. Unless the contrary is shown, an email is treated as delivered at 9am on the next business day after it was sent.

#### All nominations must be delivered by: 12noon on 6 October 2021

Nominations can only be accepted if the Joint Administrator is satisfied as to the nominated creditor's eligibility under Rule 17.4 of the Rules.

For further information on the role of Creditors' Committees, go to: http://www.quantuma.com/guide/guide-creditors-committee

Signed: \_\_\_\_\_ Dated: 20 September 2021

Tauseef A Rashid Joint Administrator

# NOMINATIONS FOR MEMBERS OF A CREDITORS' COMMITTEE

#### Fruehauf Ltd (In Administration)

I nominate the following address(es)):	ng creditor(s)	to be me	mber(s) of	a Creditors' Co	mmittee (prov	ride name(s) and
1.					4 45 Walley ( )	
<b>2</b> .						
<b>3</b> .						
Signed:						
Dated:						
Name in capitals:						
Position with, or relatio	nship to, Cred	ditor or oth	er authority	for signature: _		