# AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2020

**FOR** 

IBP MARKETS LTD

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29/09/2021 #
COMPANIES HOUSE

#### IBP MARKETS LTD

### COMPANY INFORMATION FOR THE YEAR ENDED 31ST DECEMBER 2020

**DIRECTORS:** 

D Goezi

M Aylward S Ayme

REGISTERED OFFICE:

14-16 Dowgate Hill

London EC4R 2SU

REGISTERED NUMBER:

07126254 (England and Wales)

SENIOR STATUTORY AUDITOR: Robert Nissen F.C.A.

**AUDITORS:** 

Stein Richards

Chartered Accountants and Statutory Auditor

10 London Mews Paddington London W2 1HY

### STRATEGIC REPORT FOR THE YEAR ENDED 31ST DECEMBER 2020

The directors present their strategic report for the year ended 31st December 2020.

#### **REVIEW OF BUSINESS**

The results for the year are set out on page 10 and show the loss on ordinary activities after taxation for the year as being £1,080 (2019:profit £136,417). At the year end, the net assets of the company amounted to £340,556 (2019 £374,696).

During the year the company has been able to leverage on existing relationships and has been able to develop a custody and clearing business for clients of investment managers where instructions emanate from those same investment managers. This business is carried out through a Model B clearing arrangement provided by the company. Risk is mitigated by the control that the company exercises over the client's money and assets.

The results for the year and the financial position at the year end were considered satisfactory by the directors given the trading and market conditions.

The company is authorised and regulated by the Financial Conduct Authority and is classified for prudential purposes as an IFPRU €125,000 firm.

The company will continue to develop its prime brokerage business and its custody business, looking to provide quality personalised services to institutional and professional clients

#### PRINCIPAL RISKS AND UNCERTAINTIES

The maintenance of high service and delivery standards are key to mitigating the inherent business risk. The status of this is measured continuously and performance reported quarterly to the board.

The company is governed by its directors who determines its business strategy and risk appetite. The directors are also responsible for establishing and maintaining the company's governance arrangements along with designing and implementing a risk management framework that recognises the risks that the business faces. The directors will also determine how the risk the business faces may be mitigated and assess on an ongoing basis the arrangements to manage those risks. The directors are also responsible for the preparation of the projections for profitability, cash flow, regulatory capital management, and business planning and risk management. The directors manage the company's risks through a framework of policies and procedures having regard to relevant laws, standards, principles and rules (including Financial Conduct Authority principles and rules) with the aim to operate a defined and transparent risk management framework. These policies and procedures are updated as required.

The directors have identified that business, operational, market and credit risks are the main areas of risk to which the company is exposed. Annually the directors formally reviews the risks, controls and other risk mitigation arrangements and assesses their effectiveness. Where the directors identify material risks they consider the financial impact of these risks as part of the business planning and capital management and concludes whether the amount of regulatory capital is adequate.

#### COVID-19

The continued spread and deepening of the pandemic throughout the financial year gave rise to multiple risks to the company. Market and counterparty credit risk resulting from the increased trading activity driven by the pandemic is actively monitored as a course of business. From an operational risk perspective, the company has put significant measures in place aimed at mitigating specific risks relating to its people and operational activities and continues to actively monitor the situation and closely follow governmental advice.

### STRATEGIC REPORT FOR THE YEAR ENDED 31ST DECEMBER 2020

#### **SECTION 172(1) STATEMENT**

The directors have considered and established the necessary process to ensure that the company meets the requirements of The Companies (Miscellaneous Reporting) Regulations 2018 ("the Regulations")..

These duties are detailed in section 172 of the UK Companies Act 2006 which is summarised as follows:

The directors of the company must act in the way they consider, in good faith, would be most likely to promote the success of the company for the benefit of its members as a whole, and in doing so have regard (amongst other matters) to:

- (a) the likely consequences of any decision in the long term,
- (b) the interests of the company's employees,
- (c) the need to foster the company's business relationships with suppliers, customers and others,
- (d) the impact of the company's operations on the community and the environment,
- (e) the desirability of the company maintaining a reputation for high standards of business conduct, and
- (f) the need to act fairly as between members of the company.

The directors manage the company in a manner designed to promote the interest of its members as a whole and to act fairly as between its members.

It is particularly mindful of the long-term impact of its decisions.

The directors actions are intended to promote the interests of various stakeholders including employees, suppliers and customers.

At all times it seeks to maintain its reputation for high standards of conduct, as would be expected of a firm in the financial services industry. It is mindful of the impact its activities may have on the environment by using electronic communications and limiting travel to instances where it is essential.

#### **KEY PERFORMANCE INDICATORS**

The Company manages the business by reference to key performance indicators, the principal indicators are as follow:

Turnover: £2,410,376 (2019: £2,676,737)

Operating profits: £6,420 (2019: £169,915)

Liquidity ratio: 1.02 (2019: 1.09) (current assets/current liabilities)

The directors consider the company to be well financed at the year end.

The key non-financial performance indicators of the company are client service and satisfaction, and stakeholder relationships. The directors review the performance with constant feedback from clients and stakeholders.

The directors will continue to monitor the company's performance and have no plans for changes to the strategic objectives of the company in the foreseeable future.

ON BEHALF OF THE BOARD:

20th September 2021

- Director

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### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST DECEMBER 2020

The directors present their report with the financial statements of the company for the year ended 31st December 2020.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of providing equity, bonds and derivatives brokerage services, dealing and arranging investments in securities and the provision of safe custody services for investors.

The company is authorised and regulated by The Financial Conduct Authority and its permission is limited to dealing with eligible counterparties and professional clients.

#### **DIVIDENDS**

No dividends will be distributed for the year ended 31st December 2020.

#### **DIRECTORS**

D Goezi has held office during the whole of the period from 1st January 2020 to the date of this report.

Other changes in directors holding office are as follows:

M Borsa - resigned 6th March 2020 M Aylward - appointed 20th May 2020 S Ayme - appointed 14th April 2020 M Morazzoni - appointed 21st February 2020 - resigned 16th March 2020

D Goezi performs the Chief Executive Officer function since 3 December 2018.

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The financial instruments used by the company arise wholly and directly from its activities. The financial instruments comprise of debtors, cash at bank and creditors.

The company has put in place the following measures in order to manage the financial risks arising from these financial instruments.

#### Market risks

The company incurs market risk on foreign currency movements on liabilities payable in foreign currencies. The directors monitors its exposure on a daily basis. Foreign exchange risk is calculated on the bank balances held in foreign currencies. There is also a market risk in the event of late settlement.

#### **Operational Risk**

This incorporates the monitoring of client money processes undertaken as well as the regulatory and contingency planning done at the company level. The company has documented contingency planning and disaster recovery procedures and these are regularly reviewed and tested by the directors.

#### **Business risk**

By its nature a brokerage company has a higher business risk than some other types of business. However with this context the company again has a conservative business risk appetite.

The company has a very simple business strategy and the main business risk is loss of clients.

#### Credit risk

The company holds all cash with highly rated United Kingdom and European Banks after undertaking an initial assessment of the credit rating of each bank.

#### Liquidity risk

Liquidity risk is the risk that the company will be unable to meet its payment commitments when they fall due.

The company operates a policy of holding adequate cash resources in order to meet foreseeable liquidity requirements.

#### **PILLAR 3 DISCLOSURE**

Disclosures will be issued on an annual basis, at a minimum, and will be made available on the company's website.

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST DECEMBER 2020

#### GOING CONCERN

The directors have made an assessment of the company's ability to continue as going concern.

In making this assessment the directors have taken into account the results of stress testing models undertaken as part of the Internal Capital Adequacy Assessment (ICAAP) and are satisfied that the company has the resource to continue for at least twelve months from the approval of the balance sheet.

#### **DIRECTORS INDEMNITY INSURANCE**

The company has a directors indemnity insurance policy for the current and previous year.

#### DISCLOSURE IN THE STRATEGIC REPORT

The Section 172(1) statement disclosures are included in the strategic report.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**AUDITORS** 

The auditors, Stein Richards, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

D Goezi - Director

20th/September 2021

#### **Opinion**

We have audited the financial statements of IBP Markets Ltd (the 'company') for the year ended 31st December 2020 which comprise the Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity, Statement of Cash Flows and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31st December 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page five, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Discussions where held with and enquiries made with the management with a view to identifying those laws and regulations that could be expected to have a material impact on the financial statements. During the engagement team briefing, the outcomes of these discussions and enquiries were shared with that team, as well as consideration as to where and how fraud may occur in the entity.

The following laws and regulations were identified as being a significance to the entity.

- Those laws and regulations considered to have a direct effect on the financial statements include UK financial reporting standards, company law, tax and pensions legislation.
- Those laws and regulations for which non compliance may be fundamental to the operating aspects of the company and therefore may have a material effect on the financial statements include compliance with Financial Conduct Authority (FCA) relating to designated investment business.

These matters were discussed amongst the engagement team at the planning stage and the team remained alert to non-compliance throughout the audit.

Audit procedures undertaken in response to the potential risks relating to irregularities (which include fraud and non-compliance with laws and regulations) comprised of: inquiries of management and those charged with governance as to whether the entity complies with such laws and regulations; enquiries with the same concerning any actual or potential litigation or claims; inspection of relevant legal correspondence; review of board minutes; testing the appropriateness of entries in the nominal ledger, including journal entries; reviewing transactions around the end of the reporting period; enquiries with the compliance officer to ensure the entity complies with the FCA registration and the performance of analytical procedures to identify unexpected movements in account balances which may be indicative of fraud.

No instances of material non-compliance were identified. However, the likelihood of detecting irregularities, including fraud, is limited by the inherent difficulty in detecting irregularities, the effectiveness of the entity's controls, and the nature, timing and extent of the audit procedures performed. Irregularities that result from fraud might be inherently more difficult to detect than irregularities that result from error. As explained above, there is an unavoidable risk that material misstatements may not be detected, even though the audit has been planned and performed in accordance with ISAs (UK).

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Robert Nissen F.C.A. (Senior Statutory Auditor) for and on behalf of Stein Richards
Chartered Accountants and Statutory Auditor
10 London Mews
Paddington
London
W2 1HY

20th September 2021

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31ST DECEMBER 2020

		31.12.20	31.12.19
	Notes	£	as restated £
REVENUE	3	2,410,376	2,657,025
Cost of sales		923,223	1,367,530
GROSS PROFIT		1,487,153	1,289,495
Administrative expenses		1,490,892	1,132,180
		(3,739)	157,315
Other operating income		10,159	12,600
OPERATING PROFIT	6	6,420	169,915
Interest receivable and similar income		1,077	
PROFIT BEFORE TAXATION		7,497	169,915
Tax on profit	7	8,577	33,498
(LOSS)/PROFIT FOR THE FINANCIA YEAR	L	(1,080)	136,417
OTHER COMPREHENSIVE INCOME Purchase of own shares Income tax relating to other comprehensive income		(63,060) -	-
OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF INCOME T		(63,060)	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		(64,140) ———	136,417

### STATEMENT OF FINANCIAL POSITION 31ST DECEMBER 2020

		31.12	2.20	31.12. as resta	
•	Notes	£	£	£	£
FIXED ASSETS					•
Property, plant and equipment	9		2,562		4,136
Investments	10		1,000		
			3,562		4,136
CURRENT ASSETS		·,			•
Debtors	11	8,284,733		3,812,079	
Cash at bank	12	8,583,479		497,714	
		16,868,212		4,309,793	
CREDITORS					
Amounts falling due within one year	13	16,531,218		3,939,233	
NET CURRENT ASSETS			336,994	_	370,560
TOTAL ASSETS LESS CURRENT		•			
LIABILITIES			340,556	<u>-</u>	374,696
CAPITAL AND RESERVES					
Called up share capital	17		165,000		150,000
Share premium	18		15,000		-
Retained earnings	18		160,556		224,696
SHAREHOLDERS' FUNDS		:	340,556		374,696

The financial statements and authorised for issue were approved by the Board of Directors and authorised for issue on 20th September 2021 and were signed on its behalf by:

D Godzi - Director

#### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST DECEMBER 2020

	Called up share capital £	Retained earnings	Share premium £	Total equity
Balance at 1st January 2019	150,000	88,279	•	238,279
Changes in equity Total comprehensive income	-	136,417	<u>-</u>	136,417
Balance at 31st December 2019	150,000	224,696	-	374,696
Changes in equity Issue of share capital Total comprehensive income	15,000	(64,140)	15,000	30,000 (64,140)
Balance at 31st December 2020	165,000	160,556	15,000	340,556

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST DECEMBER 2020

		31.12.20	31.12.19 as restated
	Notes	<b>£</b>	£
Cash flows from operating activities			
Cash generated from operations	21	8,137,408	237,619 .
Tax paid		354	(4,005)
Net cash from operating activities		8,137,762	233,614
Cash flows from investing activities			
Purchase of tangible fixed assets		(534)	(6,153)
Interest received		1,077	<u> </u>
Net cash from investing activities		543	(6,153)
Cash flows from financing activities		•	
Amount withdrawn by directors		(26,514)	-
Share issue		30,000	,
Share buyback		(63,060)	-
Government grants		10,159	-
Net cash from financing activities		(49,415)	· ·
Increase in cash and cash equivalents		8,088,890	227,461
Cash and cash equivalents at beginning o	f		
year	22	494,589	267,128
Cash and cash equivalents at end of year	22	8,583,479	494,589
		<del></del>	=

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2020

#### 1. STATUTORY INFORMATION

IBP Markets Ltd is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Going concern

After reviewing the company's forecasts and projections, the directors have reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its financial statements.

However due to the uncertainty surrounding the Covid-19 virus at the time of approval of these accounts the directors believe it is difficult to establish the impact this may have on the business.

#### Turnover

Turnover represents commission receivable from brokerage and agency activities.

Brokerage fees and commission receivable are recognised on the date the trades are executed with the counterpart and the client.

#### Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using straight -line method and reducing balance method.

The estimated useful lives range as follows:

Computer equipment

33.33% straight line

#### Government grants

Government grants are recognised on the accrual model.

The grant monies receivable in the year relate to compensation for costs already incurred and recognised as an expense in the profit and loss.

#### Investments in subsidiaries

Investments in subsidiary undertakings are recognised at cost.

#### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the statement of financial position date.

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### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2020

#### 2. ACCOUNTING POLICIES - continued

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

#### Financial assets

The company's principal financial assets consist of cash and cash equivalents, trade debtors and other debtors. Trade and other debtors are measured initially at transaction price and subsequently at amortised cost.

#### Financial liabilities and equity instruments

The company's principal financial liabilities include trade creditors and other creditors which are measured initially at transaction price and subsequently at amortised cost.

#### Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents comprises cash in hand and deposits held on call with the banks, all of which are available for use by the company unless otherwise stated.

Money and/or assets received from professional clients and eligible counterparties (as defined in the FCA Handbook) that are held under a title transfer collateral agreement (TTCA), a means by which a professional client or eligible counterparty may agree that full ownership of such funds is unconditionally transferred to the company, are accounted on a gross basis in the financial statements.

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2020

#### 3. REVENUE

The revenue and profit before taxation are attributable to the one principal activity of the company.

An analysis of revenue by class of business is given below:

	31.12.20	31.12.19 as restated
	£	£
Brokerage fees receivable	2,122,186	2,631,808
Custody and clearing fees	287,665	-
Securities lending fees	525	25,217
	2,410,376	2,657,025
•	=====	

The total turnover of the company for the year has been derived from its principal activity mainly undertaken in United Kingdom.

#### 4. EMPLOYEES AND DIRECTORS

	31.12.20	31.12.19
		as restated
	£	£
Wages and salaries	561,102	392,822
Social security costs	62,904	45,833
Other pension costs	3,247	1,477
	627,253	440,132
The average number of employees during the year was as follows:		•
	31.12.20	31.12.19 as restated
Management	4	2
Administration	4	2
	8	4
		<del></del>

The company operates a stakeholder defined contribution pension scheme for the benefit of the employees and the directors. The assets of the scheme are administered by an independent pension provider. Pension payments recognised as an expense during the year amount to £6,682 (2019: £2,977).

The above disclosure includes the directors of the company.

#### 5. DIRECTORS' EMOLUMENTS AND KEY MANAGEMENT COMPENSATION

	31.12.20	31.12.19 as restated
	£	£
Directors' remuneration	292,946	145,527
The number of directors to whom retirement benefits were accru	ing was as follows:	
Money purchase schemes	3	. 1

#### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2020

#### DIRECTORS' EMOLUMENTS AND KEY MANAGEMENT COMPENSATION - continued 5.

Information regarding the highest paid director for the year ended 31st December 2020 is as follows:

31.12.20

Emoluments etc

£ 174,648

The directors are considered to be the key management personnel of the company. The benefits comprises of salary and pension contributions earned during the current and the previous year.

#### **OPERATING PROFIT** 6.

The operating profit is stated after charging:

	31.12.20	31.12.19
		as restated
	£	£
Other operating leases	103,747	-
Depreciation - owned assets	2,108	2,017
Auditors' remuneration	20,140	12,600
Other non- audit services	2,400	2,280
Foreign exchange differences	65,226	80,539
TAXATION		
Analysis of the tax charge	••	•

7.

The tax charge on	the profit for the year	was as follows:

	31.12.20	31.12.19 as restated
Current tax:	£	£
UK corporation tax	8,577	33,498
Tax on profit	<u>8,577</u>	33,498

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2020

#### 7. TAXATION - continued

#### Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

		31.12.20	31.12.19 as restated
		£	£
Profit before tax		7,497	169,915
Profit multiplied by the standard rate of corporation tax in the U	K of 19%	<u>_</u>	
(2019 - 19%)		1,424	32,284
Effects of:			
Expenses not deductible for tax purposes		6,625	2,000
Capital allowances in excess of depreciation		-	(786)
Depreciation in excess of capital allowances		299	-
Adjustments to tax charge in respect of previous periods		229	-
Total tax charge		8,577	33,498
Tax effects relating to effects of other comprehensive incom-	e e		
		31.12.20	
	Gross	Tax	Net
	£	£	£
Purchase of own shares	(63,060)	-	(63,060)
•			

The main rate of corporation tax currently is 19% and it will remain at that rate until 1 April 2023 when the rate will increase to 25% for companies with profits over £250,000. The 19% rate will became a small profits rate payable by companies with profits of £50,000 or less. Companies with profits between £50,000 and £250,000 will pay tax at the main rate reduced by a marginal relief, providing a gradual increase in the effective corporation tax rate.

#### 8. PRIOR YEAR ADJUSTMENT

In 2019 money and/or assets received from professional clients and eligible counterparties that were held under a title transfer collateral agreement (TTCA) were netted off. These are now shown on a gross basis resulting in an increase in other debtors by £3,640,975 and an increase in other creditors by £3,640,975.

The adjustment does not have any impact on the prior year retained earnings or net assets.

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2020

FOR THE YEAR ENI		20	•
PROPERTY, PLANT AND EQUIPMENT			
			Comput
			equipme
COST			£
At 1st January 2020	•	•	6,153
Additions			534
			<del>-</del>
At 31st December 2020			6,687
DEDDECT ATTOM			
DEPRECIATION			2.01
At 1st January 2020 Charge for year			2,017 2,108
Charge for year			
At 31st December 2020			4,125
			-
NET BOOK VALUE			
At 31st December 2020			2,562
At 31st December 2019			4,136
At 31st December 2019			=====
·			
FIXED ASSET INVESTMENTS		,	Ch
			Shares group
			undertaki
		·	£
COST			-
Additions			1,000
•			
At 31st December 2020			1,000
NET BOOK VALUE			
At 31st December 2020	•		1,000
At 51st December 2020			. ====
DEBTORS			
		31.12.20	31.12.19
			as restate
Amounts falling due within one year		£	£
Amounts falling due within one year: Trade debtors	•	65,313	83,001
11444 4001010	•	7,990,664	3,641,291
Other debtors			-,,
Other debtors Directors' current accounts		20.514	
Other debtors Directors' current accounts Prepayments and accrued income		26,514 193,930	87,787
Directors' current accounts			3,812,079

Other debtors

Aggregate amounts

3,812,079

8,312

8,284,733

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2020

#### 12. CASH AT BANK

At the balance sheet date, cash balances of £6,382,558 (2019: £5,288,239) were held in designated client accounts. This amount has not been reflected in these financial statements as either an asset or liability as the directors have no legal title.

Included in cash at bank is £8,215,222 (2019: £nil) relating to cash held by the company as collateral under the Title Transfer Collateral Arrangement (TTCA) with its clients.

#### 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.12.20	31.12.19
·		as restated
	£	£
Bank loans and overdrafts (see note 14)	-	3,125
Trade creditors	184,051	66,792
Amounts owed to group undertakings	1,000	-
Tax	42,429	33,498
Social security and other taxes	29,521	22,623
Other creditors	16,205,571	3,641,251
Accruals and deferred income	68,646	171,944
	16,531,218	3,939,233
•		

#### 14. LOANS

An analysis of the maturity of loans is given below:

	31.12.20	31.12.19
		as restated
	£	£
Amounts falling due within one year or on demand:		
Bank overdrafts	-	3,125
	<del></del>	===

#### 15. LEASING AGREEMENTS

Minimum lease payments under non-cancellable operating leases fall due as follows:

	31.12.20	31.12.19
		as restated
	£	£
Within one year	49,872	•
Between one and five years	24,936	-
	. ——	
	74,808	-

#### 16. FINANCIAL INSTRUMENTS

The financial assets measured at amortised cost as at 31 December 2020 are in the sum of £8,276,421 (2019: £3,812,079). This comprise of trade and other debtors.

The financial liabilities measure at amortised cost as at 31 December 2020 are in the sum of £16,459,268 (2019: £3,883,112). This comprise of trade and other creditors

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2020

#### 17. CALLED UP SHARE CAPITAL

Allotted, issu	ued and fully paid:	•			
Number:	Class:	•	Nominal	31.12.20	31.12.19
			value:		as restated
				T.	L
165,000	Ordinary		£1	165,000	150,000

15,000 Ordinary shares of £1 each were allotted as fully paid at a premium of £1 per share during the year.

Included in share capital are 31,500 ordinary shares of £1 each held as Treasury shares as at 31 December 2020. These shares were sold in full after the year end for £1.73 each.

#### 18. RESERVES

	Retained earnings £	Share premium £	Totals £
At 1st January 2020	224,696	-	224,696
Deficit for the year	(1,080)		(1,080)
Purchase of own shares	(63,060)	-	(63,060)
Cash share issue	<u>-</u>	15,000	15,000
At 31st December 2020	160,556	15,000	175,556

#### 19. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the years ended 31st December 2020 and 31st December 2019:

	31.12.20	31.12.19 as restated
	£	£
D Goezi		
Balance outstanding at start of year	-	-
Amounts advanced	26,514	-
Amounts repaid	-	-
Amounts written off	-	-
Amounts waived	-	-
Balance outstanding at end of year	26,514	-

#### 20. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is D Goezi.

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST DECEMBER 2020

## 21. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	31.12.20	31.12.19
		as restated
	£	£
Profit before taxation	7,497	169,915
Depreciation charges	2,108	2,017
Government grants	(10,159)	-
Finance income	(1,077)	<u>-</u>
	(1,631)	171,932
Increase in trade and other debtors	(4,446,140)	(3,609,886)
Increase in trade and other creditors	12,585,179	3,675,573
Cash generated from operations	8,137,408	237,619

### 22. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Statement of Cash Flows in respect of cash and cash equivalents are in respect of these Statement of Financial Position amounts:

Cash and cash equivalents Bank overdrafts	31.12.20 £ 8,583,479	1.1.20 £ 497,714 (3,125)	
	8,583,479	494,589	
Year ended 31st December 2019			
	31.12.19	1.1.19	
	as restated		
•	£	£	
Cash and cash equivalents	497,714	267,128	
Bank overdrafts	(3,125)	-	
	494,589	267,128	
	<del>-</del>		

### 23. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.1.20	Cash flow	At 31.12.20
	£	£	£
Net cash			
Cash at bank	497,714	8,085,765	8,583,479
Bank overdrafts	(3,125)	3,125	· <u>-</u>
	494,589	8,088,890	8,583,479
Total	494,589	8,088,890	8,583,479