

GENESIS CAPITAL (FINANCE & LEASING) LIMITED  
(company number: 6903123)

UNAUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31 March 2017

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## GENESIS CAPITAL (FINANCE & LEASING) LIMITED

### DIRECTOR'S REPORT

The directors have pleasure in presenting their report and the unaudited financial statements of the company for the year ended 31 March 2017.

### PRINCIPAL ACTIVITIES

The principal activities of the company are the provision of finance to UK business for the acquisition of computer software and ancillary services.

### REVIEW OF THE BUSINESS AND APPROPRIATIONS

Once again we have seen some positive results from our ongoing investment in people and systems.

Performance against our key performance indicators was:

- Profit before tax up by 87%.
- Origination fee income up by 26%.
- Accounting turnover up by 25%.
- Lending turnover up by 15%.

Each of the vendor programmes that we have been developing and committing more resource towards has performed well, and we have grown the volume of funding in all of them substantially in this period. Our funding panel has never been stronger; in this financial period, we backed off our agreements to 24 different funders in the UK and Ireland which represents the largest panel the business has ever worked with.

We now have a very stable team with an average service of more than 6 years with the business, and we are reaping the benefits of this knowledge base as we add more new vendor programmes and increase the number of direct leads through new as well as existing channels.

In the coming financial period, we will continue our ongoing investment in our online and mobile lead generation channels; our marketing and promotion; and where needed our recruitment of additional staff to support our existing and new programmes and customers. Despite the potential risks to the UK and Irish economies due to the current political uncertainty, especially with regards to Brexit, we believe we are well placed to return another period of acceptable profitability in the coming financial period.

### DIRECTORS

The directors who served the company during the year were as follows:

M G Porton-Bowden  
D G H Johns

### SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies subject to the small companies regime under the Companies Act 2006.

By order of the board

M G Porton-Bowden  
Director



Registered office:  
7 Hampton Hill Business Park  
High Street, Hampton Hill  
Hampton  
Middlesex  
TW12 1NP

Approved by the directors on 17 July 2017

GENESIS CAPITAL (FINANCE & LEASING) LIMITED

PROFIT AND LOSS ACCOUNT

Year ended 31 March 2017

	Note	2017 £	2016 £
TURNOVER	1	7,705,392	6,163,842
Cost of sales		7,023,961	5,635,759
GROSS PROFIT		681,431	528,083
Administrative expenses		420,518	388,787
OPERATING PROFIT		260,913	139,296
Interest receivable	2	108	59
Interest payable		(6,570)	(2,977)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	3	254,451	136,378
Tax on profit on ordinary activities	5	53,807	32,401
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION		200,644	103,977

All disclosures relate only to continuing operations.

There are no recognised gains or losses other than the profit for the year.

The notes on pages 4 to 8 form an integral part of these accounts.

GENESIS CAPITAL (FINANCE & LEASING) LIMITED

BALANCE SHEET  
31 March 2017

COMPANY REGISTRATION NUMBER 6903123

	Note	£	2017 £	£	2016 £
<b>FIXED ASSETS</b>					
Tangible assets	6		199,313		92,186
<b>CURRENT ASSETS</b>					
Debtors	7	1,068,391		773,613	
Bank		138,993		189,687	
		<u>1,207,384</u>		<u>963,300</u>	
CREDITORS – amounts falling due within one year	8	1,223,528		961,062	
NET CURRENT (LIABILITIES) /ASSETS			(16,144)		2,238
			<u>183,169</u>		<u>94,424</u>
CREDITORS – amounts falling due after one year	9		(88,292)		(43,935)
PROVISIONS FOR LIABILITIES					
Deferred taxation	10		(34,557)		(15,813)
TOTAL NET ASSETS			<u>60,320</u>		<u>34,676</u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	11		5,000		5,000
Profit and loss account	12		55,320		29,676
			<u>60,320</u>		<u>34,676</u>

For the year ending 31 March 2017 the company was entitled to exemption from audit under section 477(2) of the Companies Act 2006 relating to the small companies regime.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The director acknowledges his responsibility for:

- ensuring the company keeps accounting records which comply with Section 386; and
- preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the financial period, and of its profit or loss for the financial period, in accordance with the requirements of section 393, and which otherwise comply with the requirements of the Companies Act relating to accounts, so far as applicable to the company.

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and with the Financial Reporting Standard for Smaller Entities (Effective January 2015).

These financial statements were approved by the directors and authorised for issue on 17 July 2017, and are signed by:



M G Porton-Bowden – Director

The notes on pages 4 to 8 form an integral part of these accounts.

# GENESIS CAPITAL (FINANCE & LEASING) LIMITED

## NOTES TO THE ACCOUNTS

Year ended 31 March 2017

### 1. ACCOUNTING POLICIES

#### Basis of accounting:

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (Effective January 2015).

#### Turnover:

Turnover represents the amounts receivable from customers for goods sold and services provided, excluding value added tax.

#### Depreciation of tangible fixed assets:

Depreciation is provided on all tangible fixed assets so as to write them off over the anticipated useful lives at the following annual rates:

Motor vehicles	- 25%	Reducing balance
Office equipment	- 33%	Straight line
New software platform	- 20%	Straight line

#### Deferred Tax:

Deferred taxation is provided for at anticipated tax rates on differences arising from the inclusion of items of income and expenditure in taxation computations in periods that differ from those in which they are included in the financial statements.

Deferred tax assets and liabilities are recorded only where it is expected that an asset or liability will crystallise in the foreseeable future and to the extent that they are material.

#### Leased assets: Lessor

Where assets are leased to a third party giving rights approximating to ownership (finance leases), the assets are treated as if they have been sold outright. The amount removed from the fixed assets is the net book value on disposal of the asset. The profit on disposal, being the excess of the present value of the minimum lease payments over net book value is created to the profit and loss account.

Lease payments are analysed between capital and interest components so that the interest element of the payment is credited to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. The capital part reduces the amounts owed by the lessee.

### 2. OTHER INTEREST RECEIVABLE AND SIMILAR INCOME

	2017 £	2016 £
Bank interest	<u>108</u>	<u>59</u>

GENESIS CAPITAL (FINANCE & LEASING) LIMITED

NOTES TO THE ACCOUNTS (continued)

Year ended 31 March 2017

3. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Profit on ordinary activities before  
taxation is stated after charging:

	2017 £	2016 £
Depreciation of fixed assets	<u>47,819</u>	<u>22,130</u>

The company had ten (2016 – twelve) employees during the year.

4. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were:

	2017 £	2016 £
Aggregate emoluments	149,892	133,100
Value of company pension contributions to money purchase schemes	<u>—</u>	<u>—</u>
	<u>149,892</u>	<u>133,100</u>

The number of directors who accrued benefits under company pension schemes was as follows:

	2017 No	2016 No
Money purchase schemes	—	—

5. TAX ON PROFIT ON ORDINARY ACTIVITIES

	2017 £	2016 £
U.K. corporation tax – Current year (20%)	35,063	17,907
Deferred tax – timing differences on capital allowances	<u>18,744</u>	<u>14,494</u>
	<u>53,807</u>	<u>32,401</u>

GENESIS CAPITAL (FINANCE & LEASING) LIMITED

NOTES TO THE ACCOUNTS (continued)

Year ended 31 March 2017

6. TANGIBLE FIXED ASSETS

	Motor vehicles £	Office equipment £	Total £
Cost:			
At 1 April 2016	36,274	102,976	139,250
Additions	8,140	146,806	154,946
	<u>44,414</u>	<u>249,782</u>	<u>294,196</u>
As at 31 March 2017			
Depreciation:			
At 1 April 2016	–	47,064	47,064
Charge for the period	10,086	37,733	47,819
	<u>10,086</u>	<u>84,797</u>	<u>94,883</u>
As at 31 March 2017			
Net book value			
As at 31 March 2017	34,328	164,985	199,313
	<u>36,274</u>	<u>55,912</u>	<u>92,186</u>
As at 31 March 2016			

The net book value of tangible fixed assets includes £27,205 (2016 - £36,274) in respect of assets held under hire purchase contracts. The depreciation charge in respect of such assets amounted to £9,068 (2016 - £Nil) for the year

7. DEBTORS

	2017 £	2016 £
Trade debtors	911,932	659,548
Other debtors	156,459	114,065
	<u>1,068,391</u>	<u>773,613</u>

8. CREDITORS – amounts falling due within one year

	2017 £	2016 £
Trade creditors	1,054,811	820,272
Taxation	128,539	91,403
Loans	13,691	26,779
Hire purchase	4,725	4,138
Other creditors	21,762	18,470
	<u>1,223,528</u>	<u>961,062</u>

GENESIS CAPITAL (FINANCE & LEASING) LIMITED

NOTES TO THE ACCOUNTS (continued)

Year ended 31 March 2017

9. CREDITORS – amounts falling due after more than one year

	2017 £	2016 £
Loans	69,959	20,867
Hire purchase	18,333	23,068
	<u>88,292</u>	<u>43,935</u>

10. DEFERRED TAXATION

	2017 £	2016 £
Provision brought forward	15,813	1,319
Profit and loss account movement during the year	18,744	14,494
Provision carried forward	<u>34,557</u>	<u>15,813</u>

The provision for deferred taxation consists of the tax effect of timing differences in respect of:

Excess of taxation allowances over depreciation of fixed assets	<u>34,557</u>	<u>15,813</u>
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11. CALLED UP SHARE CAPITAL

	2017 £	2016 £
Allotted and fully paid: 10,000 Ordinary shares of £0.50 each	<u>5,000</u>	<u>5,000</u>

12. RESERVES

	2017 £	2016 £
Balance at 1 April 2016	29,676	5,199
Profit for the financial period	200,644	103,977
	<u>230,320</u>	<u>109,176</u>
Dividends	175,000	79,500
Balance at 31 March 2017	<u>55,320</u>	<u>29,676</u>



GENESIS CAPITAL (FINANCE & LEASING) LIMITED

NOTES TO THE ACCOUNTS (continued)

Year ended 31 March 2017

13. RELATED PARTIES

The company was under the control of M G Porton-Bowden, a director of the company throughout the year.

	2017	2016
	£	£
Dividend payments		
M G Porton-Bowden	<u>175,000</u>	<u>79,500</u>

Included in other creditors is £3,817 (2016 £142) owed to M G Porton-Bowden by the company.

No transactions with related parties were undertaken such as are required to be disclosed under the Financial Reporting Standard for Smaller Entities (Effective January 2015).