Report and Financial Statements

Year Ended

31 March 2014

Company Number 06870835

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# Report and financial statements for the year ended 31 March 2014

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### Director

J E Silber

### Secretary

Standard Bank Trust Company (Isle of Man) Limited

### **Registered office**

5<sup>th</sup> Floor, Blue Fin Building, 110 Southwark Street, London, SE1 0SU

### **Company number**

06870835

### **Auditors**

BDO LLP, 55 Baker Street, London, W1U 7EU

# Strategic report for the year ended 31 March 2014

The director presents her strategic report together with the audited financial statements for the year ended 31 March 2014.

### **Principal activities**

Canonical Group Limited is the leading provider of support services for Ubuntu deployments in the market. Ubuntu is a free, open-source platform for client, server and cloud computing. Since its launch in 2004, Ubuntu has become a natural choice for users of all kinds, from Fortune 500 companies to hardware makers, content providers, software developers and individual technologists. Providing the operational management for the global resources of the Canonical group of companies, Canonical Group Limited is uniquely positioned to help customers make the most of Ubuntu.

Canonical Group Limited provides the operational management resources and direction for the sales, engineering and support of Ubuntu services provided by the companies within the group. In addition under the strategic guidance and direction of Canonical Limited, Canonical Group Limited provides operational management for the development of the Ubuntu brand and products.

### Review of development, performance and position of the business

In the year to 31 March 2014 turnover increased by \$16m to \$82m and this combined with lower costs improved the operating loss from \$21.6m to \$3.5m.

During the year Canonical Group Limited announced its intention to bring Ubuntu to the mobile market by launching the largest ever crowd funding activity with an objective to raise \$32m. This funding was to deliver mobile phones with Ubuntu as the operating software and whilst the target was not reached Canonical Group Limited broke records in the level and speed of funding achieved and provided a platform for the future launch of a mobile device with Ubuntu as the operating system.

The revenue stream from providing engineering services to major PC manufacturers to use Ubuntu as the default operating system continued and despite strong market pressures and a declining PC market Canonical Group Limited continues to see strong revenues from this area. Within the Cloud market Canonical Group Limited made significant progress in developing its product offering and ended the year with a number of major deals being signed that will position Canonical Group Limited as a central part of the Cloud ecosystem.

To reflect these two key business streams going forward Canonical Group Limited has structured itself in two divisions; Devices and Cloud. The Devices strategy is to develop the use of Ubuntu and related products for the use on physical devices (e.g. PC and phone). The Cloud strategy is to develop the use of Canonical Group Limited Cloud products (such as Juju and MaaS) on the Cloud infrastructure and architecture and so they become central to the Cloud ecosystem. On 2 April 2014 Canonical announced plans to close the Ubuntu One file services and so allow Canonical to focus its efforts and resources on its most important and strategic initiatives. Further information is included within note 23.

To support this strategy Canonical Group Limited continues to build a world class global engineering and support operation. The combination of these highly skilled individuals and Canonical Group Limited's class leading management tools position the company to be a leading player in the markets where it operates.

### Going concern

Canonical Group Limited is a privately held company and ultimately supported by the groups sole beneficial owner who has provided a commitment to support the group and company's needs for a period of at least one year from the signing of these financial statements.

Further details are included in note 1.

# Strategic report for the year ended 31 March 2014 (continued)

### Key performance indicators

Canonical Group Limited measures its performance through the use of key performance indicators ('KPIs'). These KPIs are focussed on revenue, operating income, cash flow and average headcount. Given the nature of operations the Board considers these most relevant and the KPIs forms the basis of operational reports provided to the Board and management.

KPIs	Year ended March 2014	Year ended March 2013
Revenue (\$m)	81.6	65.7
Operating loss (\$m)	(3.3)	(21.6)
Cash outflow before financing (\$m)	(54.9)	(41.5)
Average headcount	337	348

### Financial risk management objectives and policies

The group uses various financial instruments including loans and cash. The main purpose of these financial instruments is to raise finance for the group's operations. The group has various other financial assets and liabilities such as trade debtors and creditors that arise directly from its operations.

The existence of these financial instruments exposes the group to a number of financial risks which are described in more detail below. The risk arising from the group's financial instruments are currency risk, credit risk and cash flow interest rate risk and liquidity risk. The directors review and agree policies for managing each of these risks and they are summarised below.

### Principal risks and uncertainties

Currency risk - The group has minimal exposure to currency translation risk. The majority of the group is denominated in USD, which is in line with sales and costs which are also denominated in USD.

Credit risk - The group's principal credit risk relates to recovery of amounts owed by trade debtors. This risk is limited by determining a limit for customers based on third party credit references, payment history and other factors. This risk is reviewed regularly in conjunction with debtor ageing and payment history.

Liquidity risk - Current and projected working capital demand is assessed on a monthly basis and parent company loans are drawn down as required.

### **Approval**

This strategic report was approved on behalf of the Board on 15 December 2014

J E Silber

**Director** 

# Report of the director for the year ended 31 March 2014

The director presents her report together with the audited financial statements for the year ended 31 March 2014.

#### Results and dividends

The profit and loss account is set out on page 7 and shows the loss for the year.

During the year, no dividends were paid (2013 - \$Nil). The director does not recommend the payment of a final dividend (2013 - \$Nil).

### **Director**

The director of the company during the year was:

J E Silber

### **Employee policies**

The company recognises the value of its employees and has maintained its policy of communicating and consulting with employees through meetings on matters of concern to them and providing information in particular on the relevant factors affecting the performance of the company.

The company is committed to a policy of recruitment and promotion on the basis of aptitude and ability without discrimination of any kind.

Applications for employment by disabled persons are given full and fair consideration for all vacancies, having regard to their particular aptitudes and abilities. Where existing employees become disabled, it is the company's policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training, career development and promotion to disabled employees wherever appropriate.

### **Director's responsibilities**

The director is responsible for preparing the strategic report, the director's report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the group and company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company and of the loss of the group for that year.

In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. She is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Report of the director for the year ended 31 March 2014 (continued)

### **Auditors**

The current director has taken all the steps that they ought to have taken to make herself aware of any information needed by the company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The director is not aware of any relevant audit information of which the auditors are unaware.

BDO LLP have expressed their willingness to continue in office and a resolution to reappoint them will be proposed at the annual general meeting.

On behalf of the Board

J E Silber

Director

15 December 2014

Date

### Independent auditor's report

### TO THE MEMBERS OF CANONICAL GROUP LIMITED

We have audited the financial statements of Canonical Group Limited for the year ended 31 March 2014 which comprise the consolidated profit and loss account, the consolidated and company balance sheets, the consolidated cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of the director and auditors

As explained more fully in the statement of director's responsibilities, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 March 2014 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the strategic report and director's report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Independent auditor's report (continued)

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit
  have not been received from branches not visited by us; or
- · the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

boo us

Julian Frost (senior statutory auditor)
For and on behalf of BDO LLP, statutory auditor
London
United Kingdom

Date 18 December 2014

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

Consolidated profit and loss account for the year ended 31 March 2014

	_	Continuing	Discontinuing		
	Note	operations 2014 \$'000	operations 2014 \$'000	Total 2014 \$'000	Total 2013 \$'000
Turnover	2	81,289	360	81,649	65,736
Cost of sales		(3,233)	(1,250)	(4,483)	(5,139)
Gross profit/(loss)		78,056	(890)	77,166	60,597
Administrative expenses		(80,455)		(80,455)	(82,196)
Operating loss	5	(2,399)	(890)	(3,289)	(21,599)
Other income		-	-	-	111
Interest receivable and similar income	6	17	-	17	30
Interest payable and similar charges	7	(225)	-	(225)	(157)
Loss on ordinary activities before tax		(2,607)	(890)	(3,497)	(21,615)
Taxation	8	(1,528)	-	(1,528)	272
Loss for the financial year	16	(4,135)	(890)	(5,025)	(21,343)

There are no recognised gains or losses other than the loss for the year. All movements in shareholders' funds relate to the loss for the year.

# Consolidated balance sheet at 31 March 2014

Note	2014 \$'000	2014 \$'000	2013 \$'000	2013 \$'000
10		1,269		1,324
12	201		258	
13	164,627		82,291	
	16,814		8,539	
	181 642		91 088	
	101,042		31,000	
14	(239,220)		(143,696)	
		(57,578)		(52,608)
		(56,309)		(51,284)
				<del></del>
15		-		-
16		(56,309)		(51,284)
		(56,309)		(51,284)
	10 12 13	\$'000  10  12     201 13     164,627     16,814	\$'000 \$'000  10 1,269  12 201 13 164,627 16,814	\$'000 \$'000 \$'000  10 1,269  12 201 258 13 164,627 82,291 16,814 8,539

The financial statements were approved by the Board of Directors and authorised for issue on 17 December 2014

J E Silber Director

# Company balance sheet at 31 March 2014

Company number 06870835	Note	2014 \$'000	2014 \$'000	2013 \$'000	2013 \$'000
Fixed assets					
Tangible assets Investments	10 11		674 700		515 700
			1,374		1,215
Current assets					
Stock Debtors	12 13	201 163,291		258 72,908	
Cash at bank	13	11,884		6,329	
		175,376		79,495	
Creditors: amounts falling due within one year	14	(241,293)		(139,411)	
Net current liabilities			(65,917)		(59,916)
			(64,543)		(58,701)
Capital and reserves					
Share capital Profit and loss account	15 16		(64,543)		(58,701)
			(64,543)		(58,701)

The financial statements were approved by the Board of Directors and authorised for issue on 15 December 2014

J E Silber Director

Consolidated cash flow statement for the year ended 31 March 2014

	Note	2014 \$'000	2014 \$'000	2013 \$'000	2013 \$'000
Net cash outflow from operating activities	18		(53,502)		(39,744)
Returns on investments and servicing of finance					
Interest received Other income	•	<b>17</b>		30 111	
Interest payable and similar charges		(77)		-	
			(60)	<del></del>	141
Taxation			(809)		(748)
Capital expenditure Purchase of tangible assets			(343)		(1,171)
Net cash outflow before financing			(54,714)		(41,522)
Financing Increase in loans received			62,989		37,628
Increase/(decrease) in cash	20		8,275		(3,894)

Notes forming part of the financial statements for the year ended 31 March 2014

### 1 Accounting policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards other than the application of merger accounting in the circumstances referred to below. The financial statements have been prepared using the US Dollar as the presentational currency on the basis that the directors believe the US Dollar to be the functional currency of the company. The year end exchange rate between US Dollar and Sterling was 1.66368.

For the consolidated financial statements the adoption of merger accounting presents Canonical Group Limited as if Canonical UK Limited had always been the subsidiary undertaking of the Group.

The following principal accounting policies have been applied:

#### Basis of consolidation

The Group financial statements consolidate the financial statements of Canonical Group Limited and all its subsidiary undertakings as at 31 March 2014. The Group uses the acquisition method of accounting to consolidate the results of the subsidiary undertakings unless otherwise stated. All significant inter-company transactions and balances between group enterprises are eliminated on consolidation.

### Going concern

The financial statements are produced on a going concern basis. The directors have produced forecast cash flows that indicate that the company is reliant on continued support from the company's parent undertaking, Futuristic Limited, who in turn is reliant on continued support from the Group's sole beneficial owner to continue to trade and meet its obligations as they fall due. The Group's sole beneficial owner has been providing support as required by the Group and company during the year and since the year end, and has confirmed that he will continue to make such support as the Group and company needs available as required over the forecast period. The ultimate controlling party has also provided assurance of financial support to enable the company to continue its operations for at least one year from the date of signing these financial statements.

Futuristic Limited and all related undertakings have confirmed to the directors that it is their intention to not seek repayment of the amounts due at the balance sheet date for the foreseeable future and in any case for a period of at least 12 months from the approval of these financial statements.

After making enquiries of the shareholders and having given consideration to the confirmation of support by the Group's sole beneficial owner, the directors consider it appropriate to prepare the financial statements on a going concern basis.

# Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

### 1 Accounting policies (continued)

#### Revenue recognition

Turnover comprises of revenues from third parties and fees from other group companies in respect of charges for outsourced business services, exclusive of sales taxes.

Revenue from third parties is generated from the provision of custom software engineering, the provision of support, maintenance and training services, the sale of merchandise and from advertising fees. Revenue is recognised for each revenue stream as follows:

Software Engineering - revenue is measured with reference to the stage of completion of the contract. The stage of completion is determined by the level of services performed to date as a percentage of total services expected to be performed. Where the stage of completion cannot be reliably measured in this way, reference is made to the completion of project milestones;

Maintenance and Support - revenue is deferred and recognised on a straight line basis over the year to which the support relates;

Merchandise Sales - revenue is recognised once the sale has taken place and the risks and rewards have been transferred to a third party; and

Advertising Fees - revenue is recognised when earned based on the click-through activity of an internet user on a third party web-site advertisement.

Each sales contract is designed to meet the specific requirements of each customer. Where agreements involve multiple elements, the entire fee from such arrangements is allocated to each of the individual elements based on each element's fair value. The revenue in respect of each element is recognised in accordance with the above policies.

Where the company is contractually committed to future revenues from a third party, revenue will be accrued in accordance with the terms of the agreement.

#### Foreign currency

Transactions denominated in foreign currencies are recorded at the rate of exchange ruling at the dates of transactions. Assets and liabilities expressed in foreign currencies are translated into sterling at rates of exchange ruling at the end of the financial year. All foreign exchange differences are taken to the profit and loss account in the year in which they arise.

### Valuation of investments

Investments held as fixed assets are stated at cost less any provision for impairment.

#### Depreciation

Depreciation is calculated to write down the cost, with nil residual value, of all tangible fixed assets over their expected useful lives. The rates generally applicable are:

Computer equipment Fixtures and fittings

over 30 months straight line over the term of the lease

### Stock

Stock is valued at the lower of cost and net realisable value. Cost is based on the cost of purchase on a first in, first out basis. Net realisable value is based on estimated selling price less additional costs to completion and disposal.

Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

### 1 Accounting policies (continued)

#### Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing can be deducted. The deferred tax balance has not been discounted.

### Contribution to pension funds

The company makes contributions to individuals personal pension plans. Pension costs are charged against profits in respect of the accounting year in which they are paid.

### Leased assets

All leases are treated as operating leases. Their annual rentals are charged to the profit and loss account on a straight line basis over the term of the lease.

### 2 Turnover

The turnover for the year is derived from the Group's principal activity.

Analysis by geographical market:

		2014 \$'000	2013 \$'000
	United Kingdom	27,437	15,171
	Rest of Europe	1,779	2,393
	Rest of the World	52,433	48,172
		81,649	65,736
3	Employees	2014	2013
	Staff costs consist of:	\$'000	\$'000
	Wages and salaries	44,324	42,053
	Social security costs	3,671	4,128
	Pension costs	1,803	1,482
		49,798	47,663

The average number of employees, including directors, during the year was 337 (2013 - 348).

# Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

4	Directors' remuneration	2014 \$'000	2013 \$'000
	Directors' emoluments	382	424
	The highest paid director was paid \$382,419 (2013 - \$424,334) in the year.		
5	Operating loss	2014	2013
	This has been arrived at after charging:	\$'000	\$'000
	Depreciation Operating leases:	376	610
	- Land and buildings	2,775	2,145
	- Other	369	13
	Exchange differences	96	51
	Fees payable to the company's auditor for the audit of the company's annual financial statements  Fees payable to the group's auditor for the audit of the	30	36
	subsidiary company's annual financial statements	61	76
6	Interest receivable and similar income		
		2014 \$'000	2013 \$'000
	Bank interest	17	30
7	Interest payable and similar charges		
•	interest payable and similar sharges	2014 \$'000	2013 \$'000
	Bank interest Unrealised foreign exchange loss	77 148	- 157
	C. Called Horolgii Charlango 1888		
		225	157

Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

8	Taxation	2014	2013
	Corporation tax	\$'000	\$'000
	Current tax on overseas income for the year Adjustment to tax charge in respect of prior periods	1,548 (20)	176 (448)
		1,528	(272)
	The tax assessed for the year differs from the standard rate of corporation tax i explained below:	n the UK. The	differences are
		2014 \$'000	2013 \$'000
	Loss on ordinary activities before tax	(3,497)	(21,615)
	Loss on ordinary activities at the standard rate		
	of corporation tax in the UK 23% (2010 - 24%)	(804)	(5,188)
	Utilisation of losses brought forward	9	-
	Expenses not deductible for tax purpose	40	117
	Loss carried forward for use against future profits  Capital allowances in excess of depreciation	954 42	5,149 4
	Higher tax rate on overseas earnings	341	79
	Adjustment to tax charge in respect of previous periods	(20)	(448)
	Other short term timing differences	•	<b>` 15</b>
	Overseas tax suffered	966	-
	Current tax charge/(credit) for the year	1,528	(272)

A deferred tax asset has not been recognised in respect of timing differences relating to revenue losses and accelerated capital allowances as there is insufficient evidence that the asset will be recovered. The amount of the asset not recognised is \$12.5m. The asset would be recovered if sufficient future taxable profits were to arise against which the asset could be offset.

### 9 Loss attributable to members of the parent company

As permitted by Section 408 of the Companies Act 2006, the company has elected not to present its own profit and loss account for the year.

The company reported a loss after taxation for the financial year ended 31 March 2014 of \$5,842,000 (2013 - \$22,046,000).

# Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

10	Tangible assets		0	Pto Access a	
	Group	Leasehold improvements \$'000	Computer equipment \$'000	Fixtures and fittings \$'000	Total \$'000
	Cost				
	At 1 April 2013	543	1,456	720	2,719
	Additions Disposals	12	331	- (257)	343 (257)
	Disposais				
	At 31 March 2014	555	1,787	463	2,805
	Depreciation				
	At 1 April 2013	48	876	471	1,395
	Charge for the year	70	191	115	376
	Disposals	<u>-</u>		(235)	(235)
	At 31 March 2014	118	1,067	351	1,536
	Net book value	<u> </u>			
	At 31 March 2014	437	720	112	1,269
	At 31 March 2013	495	580	249	1,324
	Company				
	Cost				
	At 1 April 2013	543	23	-	566
	Additions	12	263		275
	At 31 March 2014	555	286	-	841
	Depreciation				
	At 1 April 2013	48	3	-	51
	Charge for the year	70	46	-	116
	At 31 March 2014	118	49	-	167
	Net book value	<del></del>		<del> </del>	
	At 31 March 2014	437	237	•	674
	At 31 March 2013	495	20	•	515

Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

11	Investments	\$'000
	Cost At 1 April 2013 and at 31 March 2014	700

The company had the following principal subsidiary undertakings at the end of the year, all of which have been included in the consolidated accounts.

	Name of undertaking	Country of incorporation	Class of share	Voting rights held (%)	Nature of	business
	Canonical USA Inc Canonical Canada Limited Canonical UK Limited Canonical China Limited	USA Canada UK China	Ordinary Ordinary Ordinary Ordinary	100% 100% 100% 100%	Software Services	development development provider development
12	Stock				2014 £	2013 £
	Merchandise stock				201	258

There is no material difference between the replacement cost of stocks and the amounts stated above.

13	Debtors				
		Group	Group	Company	Company
		2014	2013	2014	2013
		\$'000	\$'000	\$'000	\$'000
	Due within one year:				
	Trade debtors	5,685	4,615	5,610	4,581
	Prepayments and accrued income	5,023	3,820	4,032	3,746
	Other debtors	249	471	11	28
	Other taxation and social security	412	373	355	284
	Amounts owed by fellow subsidiary		•		
	undertakings	153,258	72,316	153,283	64,269
	Corporation tax	-	696	•	=

164,627

82,291

163,291

72,908

Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

### 14 Creditors: amounts falling due within one year

	Group 2014 \$'000	Group 2013 \$'000	Company 2014 \$'000	Company 2013 \$'000
Trade creditors	392	1,582	216	814
Accruals and deferred income	13,131	9,701	10,389	6,950
Loan payable – parent undertaking	167,362	104,282	167,362	104,282
Loan payable – other Amounts owed to fellow subsidiary	823	766	-	-
undertakings	57,437	27,365	63,312	27,365
Other creditors	14	-	14	· -
Other tax and social security	37	-	-	-
Corporation tax	24			
	239,220	143,696	241,293	139,411

Loan payable to parent undertaking is the amount due to Futuristic Limited. This loan is payable on demand, interest free and unsecured. \$164,704,395 (2013 - \$101,858,000) is denominated in US Dollars and £1,593,875 (2013 - £1,593,875) in Pounds Sterling.

The other loan is due to Mark Shuttleworth, the sole beneficial shareholder of the company. The loan is denominated in Euros, totals €596,861 (2013 - €596,861), is unsecured, interest free and has no specified repayment date.

### 15 Share capital

19	Share Capital	Allotted, called up and fully paid				
		2014 Number	2013 Number	2014 £	2013 £	
	Ordinary shares of £1 each	1	1	1	1	
				\$	\$	
	Converted to USD			2	2	
					-	
16	Reserves	Group 2014 \$'000	Group 2013 \$'000	Company 2014 \$'000	Company 2013 \$'000	
	Opening profit and loss account Loss for the year	(51,284) (5,025)	(29,941) (21,343)	(58,701) (5,842)	(36,655) (22,046)	
	Closing profit and loss account	(56,309)	(51,284)	(64,543)	(58,701)	

Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

17 Comn	nitments	under	operating	leases
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As at 31 March 2014, the group had annual commitments under non-cancellable operating leases as set out below:

	2014 Land and	2014	2013 Land and	2013
	buildings \$'000	Other \$'000	buildings \$'000	Other \$'000
Operating leases which expire:	7 333	*		•
Within one year	410	95	18	8
In two to five years	1,004	804	1,533	361
In greater than five years	1,255	•	1,224	-
	2,669	899	2,775	369

As at 31 March 2014, the company had annual commitments under non-cancellable operating leases as set out below:

out below.	2014 Land and	2014	2013 Land and	2013
	buildings \$'000	Other \$'000	buildings \$'000	Other \$'000
Operating leases which expire:				
Within one year	52	8	11	-
In two to five years	1,004	6	91	13
In greater than five years	1,255	•	1,224	-
	2,311	14	1,326	13

### 18 Reconciliation of operating loss to net cash outflow from operating activities

	2014 \$'000	2013 \$'000
Operating loss	(3,289)	(21,599)
Depreciation	376	610
Increase in debtors	(83,031)	(36,810)
Increase in creditors	32,363	18,313
Decrease/(increase) in stock	57	(258)
Loss on disposal of fixed assets	22	•
Net cash outflow from operating activities	(53,502)	(39,744)

Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

40	December of make and severe				
19	Reconciliation of net cash outflow	to movement in ne	t dept	2014 \$'000	2013 \$'000
	Decrease in cash Cash outflow from changes in debt			8,275 (62,989)	(3,895) (37,628)
	Movement in net debt resulting from	cash flows		(54,714)	(41,523)
	Exchange translation Opening net debt			(148) (96,509)	(89) (54,897)
	Closing net debt			(151,371)	(96,509)
20	Analysis of net debt				
	·	At 31 March 2013 \$'000	Cash flow \$'000	Exchange difference \$'000	At 31 March 2014 \$'000
	Cash at bank Debt due within one year	8,539 (105,048)	8,275 (62,989)	(148)	16,814 (168,185)
		(96,509)	(54,714)	(148)	(151,371)

### 21 Related parties

The company has taken advantage of FRS 8 'Related party disclosures' in not disclosing transactions with members of the group headed by Futuristic Limited on the grounds that 100% of the voting rights in the company are controlled within that group and the company is included in the consolidated financial statements.

Further disclosure of loans with related parties is included within note 14.

### 22 Ultimate controlling party

The company's immediate parent company and head of the smallest and largest group into which this company is consolidated is Futuristic Limited, a company incorporated in the Isle of Man. The company's ultimate controlling party is Mark Shuttleworth.

Notes forming part of the financial statements for the year ended 31 March 2014 (continued)

23	Discontinued operations	Revenue \$'000	Loss on ordinary activities before tax \$'000
	Continuing Discontinuing	81,289 360 ————	(2,607) (890)
	Total	81,649	(3,497)

On 2 April 2014 Canonical announced plans to close the Ubuntu One file services and so allow Canonical to focus its efforts and resources on its most important and strategic initiatives. During the year to 31 March 2014 revenue from the Ubuntu One service was USD360,000 and associated costs were USD1,250,000. The associated costs were borne by a fellow group company and recharged to Canonical Group Limited. Customers who had an annual subscription were refunded the unused element of their subscription from the date of the announcement. The refunds took place in July 2014 and had no impact on the 2014-2015 profit and loss account.

No administrative expenses were associated with the provision of these services.