# STRATEGIC REPORT, REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS

**FOR** 

FOR THE YEAR ENDED 31 DECEMBER 2013

ASCOT INTERNATIONAL SPORTS & FOOTWEAR LIMITED

GBJ LLP Sterling House 27 Hatchlands Road Redhill Surrey RH1 6RW

TUESDAY



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### COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2013

**DIRECTORS:** 

G D Seth Mrs J Seth

R D Seth

**SECRETARY:** 

Mrs J Seth

**REGISTERED OFFICE:** 

Kingfisher House Restmor Way

Hackbridge Road

Wallington Surrey SM6 7AH

**REGISTERED NUMBER:** 

06753944 (England and Wales)

**AUDITORS:** 

**GBJ LLP** 

Sterling House

27 Hatchlands Road

Redhill Surrey RH1 6RW

### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their strategic report for the year ended 31 December 2013.

#### **REVIEW OF BUSINESS**

Growth levelled as during the year, economic recovery showed little signs in our market place.

Volumes and margins were as predicted. We are expecting the consumer led recovery to become more evident in the months to come.

#### ON BEHALF OF THE BOARD:

G D Seth - Director

18 September 2014

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report with the financial statements of the company for the year ended 31 December 2013.

#### **DIVIDENDS**

No dividends will be distributed for the year ended 31 December 2013.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2013 to the date of this report.

G D Seth Mrs J Seth R D Seth

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### ON BEHALF OF THE BOARD:

G D Seth - Director

18 September 2014

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ASCOT INTERNATIONAL SPORTS & FOOTWEAR LIMITED

We have audited the financial statements of Ascot International Sports & Footwear Limited for the year ended 31 December 2013 on pages seven to seventeen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ASCOT INTERNATIONAL SPORTS & FOOTWEAR LIMITED

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

GOS LLP

Mr N I Green (Senior Statutory Auditor) for and on behalf of GBJ LLP Sterling House 27 Hatchlands Road Redhill Surrey RH1 6RW

18 September 2014

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	31.12.13 £		31.12.12 £
TURNOVER	2	12,707,762		12,075,146
Cost of sales		10,200,690		10,055,894
GROSS PROFIT		2,507,072		2,019,252
Administrative expenses		1,874,371		1,950,395
•		632,701		68,857
Other operating income		2,000		8,500
OPERATING PROFIT	4	634,701		77,357
Interest payable and similar charges	5	114,378	.•	66,513
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	,	520,323		10,844
Tax on profit on ordinary activities	6	125,181		4,846
PROFIT FOR THE FINANCIAL YEAR		395,142		5,998

### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

### ASCOT INTERNATIONAL SPORTS & FOOTWEAR LIMITED (REGISTERED NUMBER: 06753944)

### BALANCE SHEET 31 DECEMBER 2013

		31.12	.13	31.12	.12
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		135,237		78,926
CURRENT ASSETS					
Stocks	8	2,333,712		1,974,046	
Debtors	9	2,581,867		2,056,953	
Cash in hand		1,626		1,874	•
		4,917,205		4,032,873	
CREDITORS					
Amounts falling due within one year	10	4,229,477		3,683,976	
NET CURRENT ASSETS			687,728		348,897
TOTAL ASSETS LESS CURRENT			·		
LIABILITIES			822,965		427,823
CAPITAL AND RESERVES					
	13		4		1
Called up share capital Profit and loss account	14 .		822,964		427,822
TOIR and 1055 account	ι <del></del> ,				421,022
SHAREHOLDERS' FUNDS	18		822,965		427,823

The financial statements were approved by the Board of Directors on 18 September 2014 and were signed on its behalf by:

G D Seth - Director

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	31.12.13 £	31.12.12 £
Net cash outflow			
from operating activities	1	(235,034)	(350,143)
Returns on investments and			
servicing of finance	2	(114,378)	(66,513)
Taxation		•	(107,652)
Capital expenditure	2	(85,528)	(53,898)
Decrease in cash in the period		(434,940)	(578,206)
Reconciliation of net cash flow to movement in net debt	3.		
Decrease in cash in the period		(434,940)	(578,206)
Change in net debt resulting		· ·	
from cash flows		(434,940)	(578,206)
Movement in net debt in the period		(434,940)	(578,206)
Net (debt)/funds at 1 January		(510,658)	67,548
Net debt at 31 December		(945,598)	(510,658)

### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

### 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

	31.12.13	31.12.12
	£	£
Operating profit	634,701	77,357
Depreciation charges	30,217	23,104
Profit on disposal of fixed assets	(1,000)	(800)
Increase in stocks	(359,666)	(82,058)
Increase in debtors	(537,895)	(661,549)
(Decrease)/increase in creditors	(1,391)	293,803
Net cash outflow from operating activities	(235,034)	(350,143)
	<del></del>	

### 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	31.12.13 £	31.12.12 £
Returns on investments and servicing of finance Interest paid	(114,378)	(66,513)
Net cash outflow for returns on investments and servicing of finance	(114,378)	(66,513)
Capital expenditure Purchase of tangible fixed assets Sale of tangible fixed assets	(86,528) 1,000	(58,898) 5,000
Net cash outflow for capital expenditure	(85,528)	(53,898)

### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

3.	ANALYSIS OF CHANGES IN NET DEBT			
				At
		At 1.1.13	Cash flow	31.12.13
		£	£	£
	Net cash:			
	Cash at bank and in hand	1,874	(248)	1,626
	Bank overdraft	(512,532)	(434,692)	(947,224)
		(510,658)	(434,940)	(945,598)
	Total	(510,658)	(434,940)	(945,598)
			=====	

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1. ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention.

#### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Office improvements and fixtures - 25% on cost Motor vehicles - 25% on cost Computer equipment - 25% on cost

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### 2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

 United Kingdom
 12,100,762
 11,732,146

 Europe
 491,000
 298,000

 Rest of the World
 116,000
 45,000

 12,707,762
 12,075,146

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

3.	STAFF COSTS		
		31.12.13	31.12.12
	· ·	£	£
	Wages and salaries	564,278	480,961
	·		<u></u>
	The average monthly number of employees during the year was as follow	s:	
	,	31.12.13	31.12.12
		24	21
		<del></del>	
4.	OPERATING PROFIT		
⊣.	OFERATING FROFTI		•
	The operating profit is stated after charging/(crediting):		
			04.40.40
		31.12.13 £	31.12.12
	Depreciation - owned assets	30,217	£ 23,104
	Profit on disposal of fixed assets	(1,000)	(800)
	Auditors' remuneration	18,350	. 11,102
			<del></del>
	Directors' remuneration	21,361	19,061
	- Shootele remaineration		====
5.	INTEREST PAYABLE AND SIMILAR CHARGES		
<b>J</b> .	INTEREST FATABLE ARD SIMILAR SHARGES	31.12.13	31.12.12
		£	£
	Bank interest	70,628	38,613
	Other interest payable	43,750	27,900
		114,378	66,513

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

6. TAXATION
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7.

Analysis of the tax charge The tax charge on the profit on ordinary	y activities for the y	vear was as foll	iows:	
	·		31.12.13 £	31.12.12 £
Current tax:			~	. ~
UK corporation tax			130,027	-
Deferred tax			(4,846)	4,846
Tay on profit on ordinary activities			425 494	4,846
Tax on profit on ordinary activities			125,181 	4,040
TANGIBLE FIXED ASSETS				
	Office			
	improvement	S		
•	and	Motor	Computer	
	fixtures	vehicles	equipment	Totals
	£	£	£	£
COST				
At 1 January 2013	9,620	118,430	15,545	143,595
Additions	72,528	14,000		86,528
Disposals	<del>-</del>	(11,600)		(11,600)
At 31 December 2013	82,148	120,830	15,545	218,523
DEPRECIATION				
At 1 January 2013	4,754	55,063	4,852	64,669
Charge for year	5,652	21,114	3,451	30,217
Eliminated on disposal		(11,600)	<u> </u>	(11,600)
At 31 December 2013	10,406	64,577	8,303	83,286
NET BOOK VALUE				
At 31 December 2013	71,742	56,253	7,242	135,237
At 31 December 2012	4,866	63,367	10,693	<del>======</del> 78,926

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

8.	STOCKS		
O.	·	31.12.13	31.12.12
	Finished goods	£ 2,333,712	£ 1,974,046 ————
9.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
٠.		31.12.13	31.12.12
	Trade debtors	£ 2,303,829	£ 1,753,387
	Amounts owed by group undertakings Other debtors	270 250,249	270 115,457
	Deferred tax asset Prepayments	- 27,519	12,981 174,858
		2,581,867	2,056,953
10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.13 £	31.12.12 £
	Bank loans and overdrafts (see note 11)	947,224	512,532
	Trade creditors	31,429	41,825
	Amounts owed to group undertakings Corporation tax	568,619 130,027	267,691
	Social security and other taxes	11,866	11,323
	VAT	105,276	64,544
	Other creditors Amounts due	836,460	635,191
	to related parties	1,061,678	1,692,657
	Accrued expenses	536,898	458,213
		4,229,477	3,683,976
11.	LOANS		
	An analysis of the maturity of loans is given below:		
		31.12.13 £	31.12.12 £
	Amounts falling due within one year or on demand:	~	~
	Bank overdrafts	947,224	512,532
			•

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

#### 12. **SECURED DEBTS**

The following secured debts are included within creditors:

Bank overdrafts

31.12.13
£
£

947,224
512,532

The bank overdraft and letter of credit facilities are secured by way of a fixed and floating charge over all the assets of the group both present and future.

The company is also subject to an unlimited multilateral guarantee with respect to all fellow group companies.

### 13. CALLED UP SHARE CAPITAL

Allotted, iss	ued and fully paid:			
Number:	Class:	Nominal	31.12.13	31.12.12
		value:	£	£
1	Ordinary	£1	1	1

#### 14. RESERVES

	Profit and loss account £
At 1 January 2013 Profit for the year	427,822 387,058
At 31 December 2013	814,880

#### 15. ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary of Ascot TM Limited, a company registered in England and Wales.

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

#### 16. RELATED PARTY DISCLOSURES

During the period the company made purchases totalling £7,879,000 (2012: £7,622,527) from Atom Limited, a company registered in Hong Kong and controlled by G D Seth. At the balance sheet date £1,157,219 (2012: £1,692,657) was owed by the company to Atom Limited. Interest of £43,750 (2012: £27,900) was paid to Atom Limited during the year.

Management charges of £542,000 (2012: £536,900) were charged to the company by the parent company Ascot TM Limited during the year. These charges included rent and the use of the trademarks held by Ascot TM Limited.

At the balance sheet date, £105,624 (2012: £104,715) was owed from Aruna Seth Shoes Limited, a company registered in England and Wales, in which G D Seth owns 50% of the share capital.

At the balance sheet date, £134,125 (2012: £2,242) was owed from Protein World Limited, a company registered in England and Wales, in which G D Seth is a director and owns 50% of the share capital.

#### 17. ULTIMATE CONTROLLING PARTY

Throughout the period the company was controlled by G D Seth.

#### 18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31.12.13 £	31.12.12 £
Profit for the financial year	387,058	5,998
Net addition to shareholders' funds	387,058	5,998
Opening shareholders' funds	427,823	421,825
Closing shareholders' funds	814,881	427,823