ADVANCED INSULATION PLC AND SUBSIDIARIES FINANCIAL STATEMENTS 30 SEPTEMBER 2010

WEDNESDAY



A04

12/01/2011 COMPANIES HOUSE

HW BRISTOL LIMITED

Chartered Accountants & Statutory Auditor
174 Whiteladies Road
Clifton
Bristol
United Kingdom
BS8 2XU

FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

CONTENTS	PAGE
Officers and professional advisers	1
The directors' report	2
Independent auditor's report to the shareholders	5
Profit and loss account	7
Group balance sheet	8
Balance sheet	9
Group cash flow cash flow statement	10
Notes to the financial statements	11

OFFICERS AND PROFESSIONAL ADVISERS

The board of directors Mr A D Bennion

Mr S H Shepherd Mr E Weeks

Mr D A Williams

Company secretary Mr A D Bennion

Registered office Rigestate

Station Road Berkeley

Gloucestershire GL13 9RL

Auditor HW Bristol Limited

Chartered Accountants & Statutory Auditor 174 Whiteladies Road

Clifton Bristol

United Kingdom

BS8 2XU

Bank of Scotland plc

P O Box No 208 21 Prince Street

Bristol BS99 7JG

Solicitors Beachcroft LLP

10-22 Victoria Street

Bristol BS99 7UD

THE DIRECTORS' REPORT

YEAR ENDED 30 SEPTEMBER 2010

The directors have pleasure in presenting their report and the financial statements of the group for the year ended 30 September 2010

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The Group's principal activities are the manufacture, supply and application of fire retardant coatings and sub sea insulation materials to the oil, gas and petrochemical industries.

The Group has substantially grown revenues over the period with sales of £12 5m (2009 - £6 8m). This represents growth of 84% year on year. The main contributors to the growth were significantly increased volumes of moulded fire-proof products and a pleasing contribution from the first year of operations in Dubai.

The Group generated an EBITDA of £2,062k and an operating profit of £1,878k. This is equivalent to a return on sales of 150% which compares to a return of 115% in 2009. The Board are pleased with the overall performance, which is ahead of plan, and note that the margin improvement has been delivered through reductions in the ratio Administrative expenses—sales (283% in 2009 and 174% in 2010).

Trade Debtor days have remained constant at 67 days, the same as 2009 Debtor days are a good reflection of the credit terms achievable on the Group's contracts. The Group has well established credit management processes to ensure the timely collection of debts.

The Group generated £2,026k of cash from its operating activities but only improved its cash position in the year by £120K as a result of significant capital expenditure in the year

The Group spent £2,860k on acquiring tangible assets, with the majority being on property represented by the purchase of a factory in Dubai and a new Headquarters and factory facility in the UK

The Group's current factory and office facilities are inadequate to support the Group's development Following an extensive search the Group purchased a significantly larger facility near to the current Berkeley premises and appointed a contractor to fit out the building. It is anticipated that the new facility will be completed at the end of quarter one of 2011

It is expected that 2011 will be another year of significant capital expenditure, with the completion of the new UK factory and investment in plant to bring new products to market

The Group has a forward order book of around £17m with scheduled completion over the next two years. This is lower than at the start of the year but the Group has significant opportunities for future contracts and would anticipate maintaining a similar forward order position in the medium term.

The Group depends upon capital investment in oil and gas infrastructure for its business and in particular the subsea sector. Despite, the current economic climate the Group expects to see significant growth over the coming years with increasing expenditure subsea. Therefore the Group sees an ongoing and increasing demand for its products.

RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £1,530,468 Particulars of dividends paid are detailed in note 9 to the financial statements

THE DIRECTORS' REPORT (continued)

YEAR ENDED 30 SEPTEMBER 2010

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Foreign currency risk

It is group policy that exposures resulting from sales and purchases in foreign currency are matched where possible, and the net exposure may be hedged by the use of forward exchange contracts. The group does not undertake speculative foreign exchange dealings for which there is no underlying exposure.

The company also faces currency exposures on the translation into sterling of the profits and net assets of overseas subsidiaries. The company does hedge these profit translation exposures on larger contracts to reduce the risk of losses through exchange rate fluctuations.

Credit risk

Management has a credit policy in place and exposure to credit risk is monitored on an ongoing basis Credit evaluations are carried out on all customers requiring credit and, where appropriate, the group endeavours to minimise risk by the use of trade finance instruments such as letters of credit and insurance. At the balance sheet date there were no significant concentrations of credit risk.

Interest rate risk

The group does not undertake any hedging activity in this area

RESEARCH AND DEVELOPMENT

The Group will continue investing in R & D to develop its subsea and fire protection system products to broaden the market available to it. This will underpin future growth

DIRECTORS

The directors who served the company during the year were as follows

Mr A D Bennion Mr S H Shepherd Mr E Weeks

Mr D A Williams

POLICY ON THE PAYMENT OF CREDITORS

It is group policy to make all efforts to adhere to credit terms offered by suppliers. At the year-end, creditor days stood at 16 (2009 - 35) days

DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that year. In preparing those financial statements, the directors are required to

THE DIRECTORS' REPORT (continued)

YEAR ENDED 30 SEPTEMBER 2010

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the group's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

AUDITOR

HW Bristol Limited are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Registered office Rigestate Station Road Berkeley Gloucestershire GL13 9RL

Signed by order of the directors

MR A D BENNION Company Secretary

Approved by the directors on

30/11/2010

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ADVANCED INSULATION PLC AND SUBSIDIARIES

YEAR ENDED 30 SEPTEMBER 2010

We have audited the group and parent company financial statements ("the financial statements") of Advanced Insulation plc and subsidiaries for the year ended 30 September 2010 which comprise the Profit and Loss Account, Group Balance Sheet and Company Balance Sheet, Group Cash Flow Cash Flow Statement and the related notes The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Part 3 of Chapter 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 to 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 30 September 2010 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ADVANCED INSULATION PLC AND SUBSIDIARIES (continued)

YEAR ENDED 30 SEPTEMBER 2010

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime

MATTHEW BRACHER FCA (Senior Statutory Auditor)
For and on behalf of
HW BRISTOL LIMITED
Chartered Accountants & Statutory Auditor

174 Whiteladies Road Clifton Bristol United Kingdom BS8 2XU

30 November 2010

PROFIT AND LOSS ACCOUNT

YEAR ENDED 30 SEPTEMBER 2010

	Note	2010 £	2009 £
GROUP TURNOVER	2	12,473,972	6,795,116
Cost of sales		8,449,438	4,092,375
GROSS PROFIT		4,024,534	2,702,741
Administrative expenses Other operating income		2,171,627 (24,600)	1,923,780 (150)
OPERATING PROFIT	3	1,877,507	779,111
Interest receivable Interest payable and similar charges	6	12,532 (45,636)	3,953 (10,623)
PROFIT ON ORDINARY ACTIVITIES BEFOR TAXATION	E	1,844,403	772,441
Tax on profit on ordinary activities	7	313,935	54,091
PROFIT FOR THE FINANCIAL YEAR	8	1,530,468	718,350

All of the activities of the group are classed as continuing

The group has no recognised gains or losses other than the results for the year as set out above

The company has taken advantage of section 408 of the Companies Act 2006 not to publish its own Profit and Loss Account

GROUP BALANCE SHEET

30 SEPTEMBER 2010

		2010	0	2009	•
	Note	£	£	£	£
FIXED ASSETS					
Intangible assets	10		635,813		431,734
Tangible assets	11		3,163,260		457,368
			3,799,073		889,102
CURRENT ASSETS			2,722,012		333,132
Stocks	13	1,380,103		713,654	
Debtors	14	3,521,845		2,513,482	
Cash at bank and in hand		4,082,762		1,401,253	
		8,984,710		4,628,389	
CREDITORS: Amounts falling due					
within one year	15	8,390,013		3,649,875	
NET CURRENT ASSETS			594,697		978,514
TOTAL ASSETS LESS CURRENT	LIABI	LITIES	4,393,770		1,867,616
CREDITORS: Amounts falling due					
after more than one year	16		1,209,108		_
PROVISIONS FOR LIABILITIES					
Deferred taxation	18		27,124		56,870
			3,157,538		1,810,746
			, ,		<u></u>
CAPITAL AND RESERVES					
Called-up equity share capital	22		123,447		122,450
Share premium account	23		774,313		752,650
Profit and loss account	23		2,259,778		935,646
SHAREHOLDERS' FUNDS	24		3,157,538		1,810,746

These financial statements were approved by the directors and authorised for issue on and are signed on their behalf by

MR A D BENNION

MR S H SHEPHERD

BALANCE SHEET

30 SEPTEMBER 2010

		201	0	2009	9
	Note	£	£	£	£
FIXED ASSETS					
Intangible assets	10		397,737		179,994
Tangible assets	11		2,630,001		313
Investments	12		612,626		582,360
			3,640,364		
CURRENT ASSETS			3,040,304		762,667
Debtors	14	240 202		054.572	
Cash at bank	14	249,393		954,572	
Cash at bank		4,254			
		253,647		954,572	
CREDITORS: Amounts falling due					
within one year	15	1,149,453		515,143	
NET CURRENT					
(LIABILITIES)/ASSETS			(895,806)		439,429
•					
TOTAL ASSETS LESS CURRENT	LIABII	LITIES	2,744,558		1,202,096
CREDITORS: Amounts falling due					
after more than one year	16		1,209,108		_
			1,535,450		1,202,096
			1,000,100		1,202,050
CADITAL AND DECEDUES					
CAPITAL AND RESERVES	-		102.445		100 450
Called-up equity share capital	22		123,447		122,450
Share premium account	23		774,313		752,650
Profit and loss account	23		637,690		326,996
SHAREHOLDERS' FUNDS			1,535,450		1,202,096
					

These financial statements were approved by the directors and authorised for issue on and are signed on their behalf his and are signed on their behalf by

MR A D BENNION

MR S H SHEPHERD

MR E WEEKS

Company Registration Number 06416439

GROUP CASH FLOW CASH FLOW STATEMENT

YEAR ENDED 30 SEPTEMBER 2010

		201	10	2009)
	Note	£	£	£	£
NET CASH INFLOW FROM					
OPERATING ACTIVITIES	25		2,025,865		818,192
RETURNS ON INVESTMENTS					
AND SERVICING OF FINANCE	25		(33,104)		(6,670)
			• • •		
TAXATION	25		(263,481)		(172,589)
CAPITAL EXPENDITURE AND					
FINANCIAL INVESTMENT	25		(2,859,786)		(299,959)
			, , , , ,		
EQUITY DIVIDENDS PAID			(116,664)		_
			· · · · · · · · · · · · · · · · · · ·		
CASH (OUTFLOW)/INFLOW BEF	FORE		(4.5.4-4.50)		222.004
FINANCING			(1,247,170)		338,974
FINANCING	25		1,366,984		15,000
					,
INCREASE IN CASH	25		119,814		353,974
·			,		,-

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the company and all group undertakings. These are adjusted, where appropriate, to conform to group accounting policies. Acquisitions are accounted for under the acquisition method and goodwill on consolidation is capitalised and written off over twenty years from the year of acquisition. The results of companies acquired or disposed of are included in the profit and loss account after or up to the date that control passes respectively. As a consolidated profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 408 of the Companies Act 2006.

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax and trade discounts, and the value of long-term contract work

Turnover on long-term contracts is recognised by reference to the stage of completion. The stage of completion of a contract is determined by reference to the proportion that contract costs incurred for work performed to date bear to the estimated total contract costs.

Research and development

Expenditure on research and development is charged to profit and loss account in the year in which it is incurred, except where a development project meets the criteria set out in SSAP 13, when development costs are capitalised as intangible fixed assets and amortised over the expected life of the resulting product

Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Goodwill

- Straight line over 20 years

Intangibles

- Straight line over 10 to 15 years

Fixed assets

All fixed assets are initially recorded at cost

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

1. ACCOUNTING POLICIES (continued)

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Freehold property

- over a period of 13 years straight line

Plant and machinery

- 2% per month reducing balance - 2% per month reducing balance

Fixtures and fittings

Equipment

- 2% per month reducing balance

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Work in progress

Work in progress is valued at the lower of cost and net realisable value

Turnover on long-term contracts is recognised by reference to the stage of completion. The stage of completion of a contract is determined by reference to the proportion that contract costs incurred for work performed to date bear to the estimated total contract costs. An estimate of the profit attributable to work completed is recognised once the outcome of the contract can be assessed with reasonable certainty. The costs on long-term contracts not yet taken to the profit and loss account less related foreseeable losses and payments on account are shown in stocks and long-term contract balances

Where completed projects are for the internal use of the group, assets are transferred to intangible fixed assets at the lower of cost and net realisable value attributable to those assets at the date of transfer

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

Pension costs

The company operates a defined contribution pension scheme for employees The assets of the scheme are held separately from those of the company The annual contributions payable are charged to the profit and loss account

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

1. ACCOUNTING POLICIES (continued)

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

2. TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the group An analysis of turnover is given below

	2010	2009
	£	£
United Kingdom	4,513,525	3,364,020
Overseas	7,960,447	3,431,096
	12,473,972	6,795,116

It is not possible to analyse profit before tax and net assets between geographical areas due to the centralised nature of the administrative functions of the business relating to those geographical areas

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

3.	OPERATING PROFIT		
	Operating profit is stated after charging		
		2010 £	2009 £
	Amortisation of intangible assets	30,831	43,308
	Research and development expenditure written off	358,999	31,338
	Depreciation of owned fixed assets	153,894	132,171
	Operating lease costs		
	- Other	2,973	4,399
	Net loss on foreign currency translation	17,382	5,528
	Auditor's remuneration - audit of the financial		
	statements	3,600	5,000
	Auditor's remuneration - other fees	22,700	16,695
		2010	2009
		£	£
	Auditor's remuneration - audit of the financial		
	statements	3,600	5,000
	Auditor's remuneration - other fees		
	- Local statutory audit of subsidiary	13,350	8,550
	- Taxation services	3,075	2,995
	- Other services	6,275	5,150
		22,700	16,695

4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the group during the financial year amounted to

	2010	2009
	No	No
Number of production staff	93	40
Number of administrative staff	13	6
Number of management staff	5	3
	111	49
		_
The aggregate payroll costs of the above were		
	2010	2009
	£	£
Wages and salaries	3,784,666	2,194,489
Social security costs	358,280	212,288
Other pension costs	40,325	27,102
	4,183,271	2,433,879

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

5.	DIRECT	'ORS'	REMUNER	ATION
----	--------	-------	---------	-------

The directors' aggregate remuneration in respect of qualifying services were:

	2010	2009
	£	£
Remuneration receivable	312,715	322,518
Value of company pension contributions to money		
purchase schemes	13,698	8,790
	326,413	331,308
		
Remuneration of highest paid director:		
· ·	2010	2009
	£	£
Total remuneration (excluding pension contributions) Value of company pension contributions to money	147,261	169,001
purchase schemes	5,084	4,680
	152,345	173,681
	-	

The number of directors who accrued benefits under company pension schemes was as follows

	2010	2009
	No	No
Money purchase schemes	2	2
		•

6. INTEREST PAYABLE AND SIMILAR CHARGES

	2010	2009	
	£	£	
Interest payable on bank borrowing	45,636	10,623	

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

7. TAXATION ON ORDINARY ACTIVITIES

(a) Analysis of charge in the year

	2010	2009
	£	£
Current tax		
In respect of the year		
UK Corporation tax based on the results for the	year	
at 28% (2009 - 28%)	367,804	141,749
(Over)/under provision in prior year	(24,123)	(49,435)
Total current tax	343,681	92,314
Deferred tax		
Origination and reversal of timing differences (n	ote 18)	
Capital allowances	(29,746)	(38,223)
Tax on profit on ordinary activities	313,935	54,091
		<u>~</u>

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 28% (2009 - 28%)

	2010 £	2009 £
Profit on ordinary activities before taxation	1,844,403	772,441
Profit on ordinary activities by rate of tax	516,433	216,284
Expenses not deductible for tax purposes	80,073	46,602
Capital allowances for period in excess of		
depreciation	(2,743)	(20,081)
Profits not subject to tax	(25,025)	-
Marginal relief	-	(8,133)
Research and development expenditure	(200,934)	(92,923)
Over provision in prior year	(24,123)	(49,435)
Total current tax (note 7(a))	343,681	92,314

8. PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The profit dealt with in the financial statements of the parent company was £517,030 (2009 - £252,001)

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

9.	DIVIDENDS			
	Equity dividends			
	Equity dividends	2010		2009
		£		£
	Paid during the year			
	Equity dividends on ordinary shares	206,336		_
10.	INTANGIBLE FIXED ASSETS			
	Group		Research	
	•		and	
		Goodwill d	evelopment £	Total £
	COST	-		
	At 1 October 2009 Additions	273,286	257,511	530,797
			234,910	234,910
	At 30 September 2010	273,286	492,421	765,707
	AMORTISATION			
	At 1 October 2009	21,547	77,516	99,063
	Charge for the year	13,664	17,167	30,831
	At 30 September 2010	35,211	94,683	129,894
	NET BOOK VALUE			
	At 30 September 2010	238,075	397,738	635,813
	At 30 September 2009	251,739	179,995	431,734
	Company			
	Company	N	esearch and de	£
	COST			055 510
	At 1 October 2009 Additions			257,510 234,910
	At 30 September 2010			492,420
	At 30 September 2010			472,420
	AMORTISATION			
	At 1 October 2009			77,516
	Charge for the year			17,167
	At 30 September 2010			94,683
	NET BOOK VALUE			
	At 30 September 2010			397,737
	At 30 September 2009			179,994

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

11. TANGIBLE FIXED ASSETS

Group	Freehold Property £	Plant & Machinery £	Fixtures & Fittings £	Equipment £	Total £
COST At 1 October 2009 Additions	- 2,632,399	917,267 216,415	16,993 4,987	- 5,985	934,260 2,859,786
At 30 September 2010	2,632,399	1,133,682	21,980	5,985	3,794,046
DEPRECIATION At 1 October 2009 Charge for the year	- 8,396	462,154 142,472	14,738 2,589	_ 437	476,892 153,894
At 30 September 2010	8,396	604,626	17,327	437	630,786
NET BOOK VALUE At 30 September 2010 At 30 September 2009	2,624,003	529,056 455,113	4,653 2,255	5,548	3,163,260 457,368
Company			Freehold Property	Plant & Machinery	Total
COST At 1 October 2009 Additions			2,632,399	417 5,937	417 2,638,336
At 30 September 2010			2,632,399	6,354	2,638,753
DEPRECIATION At 1 October 2009 Charge for the year			- 8,396	104 252	104 8,648
At 30 September 2010			8,396	356	8,752
NET BOOK VALUE At 30 September 2010 At 30 September 2009			2,624,003	5,998 313	2,630,001 313

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

Company				Group companies
COST				£
At 1 October 2009 Additions				582,360 63,599
At 30 September 2010				645,959
7xt 50 September 2010				43,737
AMOUNTS WRITTE Written off in year	ON OFF			33,333
At 30 September 2010				33,333
NETROOMALIE				
NET BOOK VALUE At 30 September 2010)			612,626
At 30 September 2009				582,360
	Country of incorporation	Holding	Proportion of voting rights and shares held	Nature of business
Subsidiary undertaking Held by the company:	~			
Advanced Insulation		Ordinary		Oil and gas industry
Systems Limited Advanced Insulation	England	shares Ordinary	100%	infrastructure support Oil and gas industry
Contracting Limited	England	shares	100%	infrastructure support
Alderley Materials	Ū	Ordinary		
Limited	England	shares	100%	Dormant
AIS Assets Holding	British Virgin Islands	Ordinary	100%	Intermediate Holding
Limited AI Consultants Inc	isianas	shares Ordinary	100%	Company Alternative Energy
711 Consultants Inc	Canada	shares	33 33%	Research

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

12. INVESTMENTS (continued)

	Proportion	
	of voting	
Country of	rights and	
incorporation	Holding shares held	Nature of business

Subsidiary undertakings Held by subsidiary company:

Advanced Insulation	United Arab	Ordinary		Oil and gas industry
Systems FZE	Emirates	shares	100%	infrastructure support

During the year, the company acquired 100% of the share capital in AIS Assets Holding Limited, a company incorporated in the British Virgin Islands, for \$50,000 These shares were purchased at par value On acquisition, this company had no assets or liabilities other than the issued and unpaid share capital

In addition, the company acquired 33 33% of the share capital in AI Consultants Inc, a company incorporated in Canada, for \$50,000 These shares were purchased at par value On acquisition, this company had no assets or liabilities other than the issued and unpaid share capital

13. STOCKS

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Raw materials	898,620	251,864	-	_
Work in progress	481,483	461,790	_	_
	1,380,103	713,654		=

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

14. DEBTORS

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Trade debtors	2,280,558	1,245,889	_	_
Amounts owed by group undertakings	_	_	94,623	905,335
VAT recoverable	188,038	-	84,830	6,877
Recoverable on contracts	938,802	1,135,425	_	_
Prepayments and accrued income	114,447	132,168	69,940	42,360
	3,521,845	2,513,482	249,393	954,572

15. CREDITORS: Amounts falling due within one year

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Bank loans and overdrafts	3,608,616	911,705	817,413	346,080
Payments received on account	3,959,404	1,737,202	_	_
Trade creditors	270,062	340,189	93,539	39,583
Directors' loan accounts	2,196	_	2,196	-
Other creditors including taxation and so	ocial security			
Corporation tax	121,579	47,603	128,471	33,465
PAYE and social security		56,341	_	7,601
VAT	_	166,994	_	_
Other creditors	16,461	15,997	_	1,319
Accruals and deferred income	411,695	373,844	107,834	87,095
	8,390,013	3,649,875	1,149,453	515,143

The following liabilities disclosed under creditors falling due within one year are secured by the company.

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Bank loans and overdrafts	3,608,616	911,705	817,413	346,080

The contract finance facility and related overdrafts held with Bank of Scotland plc are secured by a debenture and a composite guarantee and letter of set-off covering the group

16. CREDITORS: Amounts falling due after more than one year

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Bank loans and overdrafts	1,209,108	-	1,209,108	_

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

16. CREDITORS: Amounts falling due after more than one year (continued)

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Bank loans and overdrafts	1,209,108	_	1,209,108	_

The mortgage taken out during the year has been secured by way of a first legal mortgage from Advanced Insulation PLC over the new property at Quedgeley

This mortgage has also been secured by way of a cross guarantee from Advanced Insulation Systems Limited in respect of the obligations

The following aggregate liabilities disclosed under creditors falling due after more than one year are due for repayment after more than five years from the balance sheet date

	Group		Company	
	2010	2009	2010	2009
	£	£	£	£
Bank loans and overdrafts	668,244	_	668,244	-

17. PENSIONS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £25,180 (2009 - £27,102). Contributions totalling £Nil (2009 - £4,882) remained unpaid at the year end

18. DEFERRED TAXATION

The movement in the deferred taxation provision during the year was

Group		Company										
2010 2009		2010	2010 2009		2010 2009 2010		2010 2009 2010	2010	2010 2009 2010	2010 2009 2010	2010 2009 2010	2009
£	£	£	£									
56,870	95,093	-	-									
(29,746)	(38,223)	-	-									
27,124	56,870	-										
	2010 £ 56,870 (29,746)	2010 2009 £ £ 56,870 95,093 (29,746) (38,223)	2010 2009 2010 £ £ £ 56,870 95,093 - (29,746) (38,223) -									

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

18. DEFERRED TAXATION (continued)

The group's provision for deferred taxation consists of the tax effect of timing differences in respect of

Group	2010		2009	
	Provided	Unprovided	Provided	Unprovided
Excess of taxation allowances over	27 124	T.	£ 67.970	r.
depreciation on fixed assets	27,124		56,870	

19. COMMITMENTS UNDER OPERATING LEASES

At 30 September 2010 the group had annual commitments under non-cancellable operating leases as set out below

Group	20	10	2009		
•	Land and buildings £	Other items	Land and buildings	Other items	
Operating leases which expire					
Within 1 year	-	991	16,800	1,616	
Within 2 to 5 years	-	-	-	3,964	
	_		16.000	5.500	
		<u>991</u>	16,800	5,580	

20. CONTINGENCIES

The company has given performance bonds at the year-end of £840,537 (2009 - £1,307,223)

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

21. RELATED PARTY TRANSACTIONS

The company was under the control of Mr S H Shepherd throughout the current period by virtue of his shareholding in the company

As the company prepares consolidated financial statements, the company has taken advantage of the exemption contained in Financial Reporting Standard 8 'Related Party Disclosures' from disclosing transactions with group entities

During the year the company received purchase invoices totalling £21,115 (2009 - £10,375) from Fedelta Leisure Limited, a company controlled by Mr E Weeks a director of Advanced Insulation PLC No monies were due to Fedelta Leisure Limited at the year end (2009 - £Nil)

During the year the company received purchase invoices totalling £10,000 (2009 - £10,000) from Mr D Williams, a director of Advanced Insulation PLC No monies were due to Mr Williams at the year end (2009 - £Nil)

During the year, Mr S Shepherd, a director of the company, received dividends totalling £119,712 (2009 - £Nil)

During the year, Mr A Bennion, a director of the company, received dividends totalling £7,697 (2009 - £Nil)

During the year, Mr E Weeks, a director of the company, received dividends totalling £12,685 (2009 - £Nil)

During the year, Mr D Williams, a director of the company, received dividends totalling £43,000 (2009 - £Nil)

22. SHARE CAPITAL

Allotted, called up and fully paid:

	2010		2009	
	No	£	No	£
510,000 Restricted shares of £0 01				
each	510,000	5,100	510,000	5,100
260,000 Unrestricted shares of £0 01	ŕ			
each	260,000	2,600	235,000	2,350
115,000 Unrestricted shares of £1 each	115,000	115,000	115,000	115,000
74,700 Unrestricted non-voting shares	ŕ	r	•	•
of £0 01 each	74,700	747	-	-
	959,700	123,447	860,000	122,450

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

22. SHARE CAPITAL (continued)

The company introduced an EMI share option scheme during the previous year, granting options over 37,800 unrestricted non-voting ordinary shares of £0 01 each. These shares carry no voting rights and the options are exercisable upon predetermined consolidated group results being achieved over a four year period. Each year is mutually exclusive, with 25% of the total options becoming exercisable should the target be achieved in any one year. The options are exercisable at a price of, and have had an HMRC approved market value of, £0.30 per share. The directors consider that any effect on the results as a consequence of accounting for this scheme in accordance with Financial Reporting Standard 20 'Share-based Payment' would be immaterial 18,900 shares were issued in the year under this scheme, including 10,800 in favour of A Bennion, a director of the company

A further option scheme is available to two other directors, S Shepherd and E Weeks, with options granted over 111,600 unrestricted non-voting ordinary shares of £0 01 each. The terms of this scheme are that the shares carry no voting rights and are also predetermined dependent upon group results being achieved over a four year period. Each year is mutually exclusive with 25% of total options becoming exercisable should the target be achieved in any one year. The options are exercisable at £0.30 per share. 55,800 shares were issued in the year, 46,800 to S. Shepherd and 9,000 to E. Weeks. The directors consider that any effect on the results as a consequence of accounting for this scheme in accordance with Financial Reporting Standard. 20 'Share-based Payment' would be immaterial.

In addition, options over 50,000 unrestricted ordinary shares of £0 01 were granted to A Bennion in the previous year. These options are exercisable over a four year period and have no exercise criteria. The options are exercisable at par. The directors consider that any effect on the results as a consequence of accounting for this scheme in accordance with Financial Reporting Standard 20 'Share-based Payment' would be immaterial. During the year the company issued 25,000 unrestricted £0 01 shares to A Bennion at par value under this option scheme.

23. RESERVES

Group	Share premium account £	Profit and loss account
Balance brought forward	752,650	935,646
Profit for the year	-	1,530,468
Equity dividends	_	(206,336)
Other movements		
New equity share capital subscribed	21,663	
Balance carried forward	774,313	2,259,778

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

23. RESERVES (continued)

Company	Share premium	Profit and loss	
	account	account	
	£	£	
Balance brought forward	752,650	326,996	
Profit for the year	_	517,030	
Equity dividends	_	(206,336)	
Other movements			
New equity share capital subscribed	21,663		
Balance carried forward	774,313	637,690	

24. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2010		2009	
	£	£	£	£
Profit for the financial year		1,530,468		718,350
New equity share capital subscribed Premium on new share capital	997		10,000	
subscribed	21,663		5,000	
		22,660		15,000
Equity dividends		(206,336)		
Net addition to shareholders' funds		1,346,792		733,350
Opening shareholders' funds		1,810,746		1,077,396
Closing shareholders' funds		3,157,538		1,810,746

25. NOTES TO THE CASH FLOW STATEMENT

RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

2010	2009
£	£
1,877,507	779,111
30,831	43,308
153,894	132,171
(901,359)	(269,605)
(1,014,587)	(1,645,599)
1,879,579	1,778,806
2,025,865	818,192
	£ 1,877,507 30,831 153,894 (901,359) (1,014,587) 1,879,579

15,000

ADVANCED INSULATION PLC AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

Net cash inflow from financing

25.	NOTES	TO 1	THE C	CASH	FLOW	STA	TEMENT	(continued)

	2010	2009
	£	£
Interest received	12,532	3,953
Interest paid	(45,636)	(10,623)
Net cash outflow from returns on investments and		
servicing of finance	(33,104)	(6,670)
TAXATION		
	2010 £	2009 £
Taxation	$(\underline{263,481})$	(172,589)
CAPITAL EXPENDITURE		
	2010	2009
	£	£
Payments to acquire intangible fixed assets	_	(146,341)
Payments to acquire tangible fixed assets	(2,859,786)	(153,618)
Net cash outflow from capital expenditure	(2,859,786)	(299,959)
FINANCING		
	2010	2009
	£	£
Issue of equity share capital	997	10,000
Share premium on issue of equity share capital	21,663	5,000
Increase in bank loans	1,344,324	_

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	2010		2009	
Increase in cash in the period	£ 119,814	£	£ 353,974	£
Net cash (inflow) from bank loans	(1,344,324)			
		(1,224,510)		353,974
Change in net debt		(1,224,510)		353,974
Net funds at 1 October 2009		489,548		135,574
Net debt at 30 September 2010		(734,962)		489,548

1,366,984

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2010

25. NOTES TO THE CASH FLOW STATEMENT (continued)

ANALYSIS OF CHANGES IN NET DEBT

	At		At
	1 Oct 2009	Cash flows	30 Sep 2010
	£	£	£
Net cash			
Cash in hand and at bank	1,401,253	2,681,509	4,082,762
Overdrafts	(911,705)	(2,561,695)	(3,473,400)
	489,548	119,814	609,362
Debt			
Debt due within 1 year	_	(135,216)	(135,216)
Debt due after 1 year	-	(1,209,108)	(1,209,108)
		(1,344,324)	(1,344,324)
Net debt	489,548	(1,224,510)	(734,962)

26. CAPITAL COMMITMENTS

Amounts contracted for but not provided in the financial statements amounted to £729,943 (2009 - £314,644)

At the year end the company had paid £339,389 relating to the refurbishment of the new property in Quedgeley. The company had signed a contract prior to the year end committing themselves to the refurbishment and a further £729,943 will fall due in the next financial year