Company Registration No. 06330902

# **Houlihan Lokey Capital (Holdings) Limited**

Strategic Report, Directors' Report and Financial Statements For the year ended 31 March 2020



# Strategic report, Directors' report and financial statements

# 31 March 2020

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#### Strategic report

The directors present the strategic report for the year ended 31 March 2020.

#### Principal activity

Houlihan Lokey Capital (Holdings) Limited ("the company") is an investment holding company whose operating subsidiaries provide corporate financial advisory services in Europe, the Middle East and Asia.

#### Review of the business and future prospects

The company has continued to invest in its activities throughout the year and the directors are confident about its future prospects.

The company made a loss of \$834,965 (31 March 2019: loss of \$1,610,957) for the year. During the year, the company did not receive distributions in relation to its holding in the entity HLHZ UK Holdings, LP (31 March 2019: nil). During the year, the company made no political or charitable donations (31 March 2019: nil). During the year no dividend was paid (31 March 2019: nil). Subsequent to year end a dividend was declared of €2,000,000 from its subsidiary Houlihan Lokey (Netherlands) B.V. which is expected to be included in the financial statements for the year ended 31 March 2021.

The company's profitability is as disclosed above, given the straight forward nature of the business, the directors do not consider any other KPI's are needed to understand the development, performance or position of the business.

During the year the company exercised the option to acquire the remaining 51% percent of issued equity share capital of its associate Lara (Italy Holdco) Limited making it a 100% owned subsidiary. This entity is a holding company and has one subsidiary, Houlihan Lokey S.p.A (formerly Leonardo & Co. S.p.A).

#### Going concern

Notwithstanding net current liabilities of \$33,533,915 as at 31 March 2020 (31 March 2019: \$25,556,278), the financial statements have been prepared on a going concern basis. Management are comfortable that the company can continue to operate for the foreseeable future at the minimum for a period of at least 12 months from the date of approval of these financial statements, and specific consideration has been given to the going concern assumption in regards to the following:

#### Group liabilities

Management consider that, taking account of reasonably possible downsides, the company will have sufficient funds, to meet its liabilities as they fall due for that period. This is dependent on the company's subsidiary HLHZ UK Holdings, LP, not seeking repayment of the amount currently due from Houlihan Lokey Capital (Holdings) Limited, which at 31 March 2020 amounted to \$33,939,911. HLHZ UK Holdings, LP has indicated that it does not intend to seek repayment of this amount for a period of at least 12 months from the date of approval of these financial statements. As with any company placing reliance on other group entities for financial support, management acknowledges that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so.

# UK Exit from the European Union ("Brexit")

Management does not consider that the UK's scheduled exit from the European Union ("Brexit") following the end of the current transitional period, on 1 January 2021 will have a material impact on the company's ability to remain a going concern.

# Economic Impact of Global Pandemic ("Covid-19")

Management has considered the impact of the ongoing pandemic and has determined that it will not have a material impact on the company's ability to remain a going concern. Given the diversified business models of the company's direct and indirect operating subsidiaries across the corporate finance, financial valuation advisory and financial restructuring business lines they are able to remain profitable in most economic environments, including that seen as a result of the current pandemic.

Management's internal forecasts continue to show the direct and indirect operating subsidiaries as profitable for the foreseeable future demonstrating that the company will be able to operate at adequate levels of both liquidity and capital for the next 12 months, and the current balance sheet provides the company with sufficient liquid assets with which to continue settle its obligations as they fall due. The company also benefits from being part of the wider Houlihan Lokey Group which is well placed to deal with the challenges of the current economic environment due to its strong financial restructuring practice and global footprint.

# Risk management and management of business

The risks of, and funding to support the business and operations of the subsidiaries are monitored on an ongoing basis. More information about risks facing the company and how they are managed can be found in Note 16 to the annual financial statements. In its treasury and cash management function, the company monitors cash needs as well as excess cash balances and sends or requests cash as needed via its related party loans. Its subsidiaries and investments are managed by maximising revenue generation and associated profitability. Capital requirements are monitored in relation to the external requirements of its subsidiaries and investments and any working capital needs they may have.

Approved by the Board of Directors and signed on its behalf by:

J A Cowan Director 19 November 2020

# Directors' report

The directors submit their report and the audited financial statements for the year ended 31 March 2020.

#### Directors

The directors of the company throughout the year and as at the date of this report were:

J A Cowan D A Preiser J L Alley

#### Going concern

These financial statements have been prepared on a going concern basis. Management are comfortable that the company can continue to operate for the foreseeable future, and specific consideration has been given to going concern given current market conditions. Please refer to the strategic report on page 3 for specific details.

#### Directors' interests

The directors do not have any shareholding in the company.

#### Directors' insurance and indemnities

The directors have the benefit of the indemnity provisions contained in the company's Articles of Association ('Articles'), and the company has maintained throughout the year directors' liability insurance for the benefit of the company and the directors. The company has entered into qualifying third party indemnity arrangements for the benefit of all its directors in a form and scope which comply with the requirements of the Companies Act 2006 and which were in force throughout the year and remain in force.

# Registered Office 83 Pall Mall

London SWIY 5ES

#### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant information of which the company's auditors are unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant information and to establish that the company's auditors are aware of that information.

#### Auditors

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

Approved by the Board of Directors and signed on its behalf by:

J A Cowan

Director

Company Registration No. 06330902

19 November 2020

# Statement of directors' responsibilities in respect of the strategic report, the directors' report and the financial statements

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs as adopted by the EU) and applicable law.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable, relevant and reliable;
- · state whether they have been prepared in accordance with IFRSs as adopted by the EU;
- · assess the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HOULIHAN LOKEY (CAPITAL) HOLDINGS

#### Opinion

We have audited the financial statements of Houlihan Lokey (Capital) Holdings ("the company") for the year ended 31 March 2020 which comprise the Strategic Report, Directors' Report and Financial Statements, and related notes, including the accounting policies in note 3.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

#### Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the company or to cease its operations, and as they have concluded that the company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the financial statements. In our evaluation of the directors' conclusions, we considered the inherent risks to the company's business model and analysed how those risks might affect the company's financial resources or ability to continue operations over the going concern period. We have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the company will continue in operation.

# Strategic report and directors' report

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

# Matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

# Directors' responsibilities

As explained more fully in their statement set out on page 4, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

# Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>.

# The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Richard Rawstron (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants
15 Canada Square
Canary Wharf
London
E14 5GL

19 November 2020

# Statement of financial position as at 31 March 2020

•	1	As at 31 March 2020	As at 31 March 2019
	Notes	S	\$
Assets			
Non-current assets			
Investment in subsidiaries and associates	7	180,333,703	176,006,071
Other financial assets	8	•	1,072,868
Deferred tax assets	6.	29,541	
Total non-current assets		180,363,244	177,078,939
Current assets			
Cash and cash equivalents	9	552	89
Amounts owed by related parties, repayable on demand	14	12,204	
Loans owed by related parties, repayable on demand	14	10,717,005	6,491,653
Current tax assets		254,224	638,386
Total current assets		10,983,985	7,130,128
Total assets		191,347,229	184,209,067
Liabilities	•		•
Current liabilities			
Amounts owed to related parties, repayable on demand	14	5,930,747	14,704,934
Loans owed to related parties, repayable on demand	10, 14	38,549,039	17,938,572
Other current liabilities	15	38,114	42,900
Total current liabilities	-	44,517,900	32,686,406
Non-current liabilities			
Deferred tax liabilities	6	-	203,300
Other interest bearing loans and borrowings	10	3,282,929	6,610,071
Share-based payment liabilities	11 .	1,765,864	2,093,789
Total non-current liabilities		5,048,793	8,907,160
Total liabilities		49,566,693	41,593,566
Net assets	,	141,780,536	142,615,501
Capital and reserves			
Share capital	12	1,299,979	1,299,979
Share premium		24,696,534	24,696,534
Fair value reserve		102,892,564	102,892,564
Retained earnings		12,891,459	13,726,424
Total equity attributable to shareholders	13	141,780,536	142,615,501

The notes on pages 12 to 20 form an integral part of these financial statements.

These financial statements were approved by the Board of Directors on 19 November 2020 and were signed on its behalf by

J A Cowan Director

Company Registration No. 06330902

# Statement of profit or loss and other comprehensive income for the year ended 31 March 2020

		Year ended 31 March 2020	Year ended 31 March 2019
	Notes	\$	\$
Finance income	4	138,403	97,188
Finance expenses	4	(950,853)	(1,018,097)
Impairment	7	(34,619)	(907,783)
Gains on financial assets at fair value though profit or loss	8		260,634
Administrative expenses		(214,740)	(63,543)
Loss on ordinary activities before taxation	•	(1,061,809)	(1,631,601)
Taxation	6 .	226,844	20,644
Loss after taxation		(834,965)	(1,610,957)
Other comprehensive income, net of income tax			
Total other comprehensive income, net of tax	•	<del></del> ·	-
Total comprehensive loss for the year		(834,965)	(1,610,957)

The results for the year ended 31 March 2020 and 31 March 2019 are derived from continuing operations.

The notes on pages 12 to 20 form an integral part of these financial statements.

# Statement of changes in equity for the year ended 31 March 2020

Balance at 1 April 2018	Notes	Share capital \$ 1,299,979	Share premium \$ 24,696,534	Fair value reserve \$ 102,892,564	Retained earnings \$ 15,337,381	Total \$ 144,226,458
Comprehensive income: Loss for the year		-	-	-	(1,610,957)	(1,610,957)
Balance at 31 March 2019	12,13	1,299,979	24,696,534	102,892,564	13,726,424	142,615,501
Balance at 1 April 2019		1,299,979	24,696,534	102,892,564	13,726,424	142,615,501
Comprehensive income: Loss for the year		· -			(834,965)	(834,965)
Balance at 31 March 2020	12,13	1,299,979	24,696,534	102,892,564	12,891,459	141,780,536

The notes on pages 12 to 20 form an integral part of these financial statements.

# Statement of cash flows for the year ended 31 March 2020

·		Year ended 31 March 2020	Year ended 31 March 2019
Note	s	\$	\$
Cash flows from operating activities	-	<del>.</del>	
Operating loss before taxation		(1,061,809)	(1,631,601)
Adjustments for non-cash movements:			
Fair value movements in financial assets	8	-	(260,634)
Foreign currency movements	5	7,326	102,345
Impairment on investments	7	34,619	907,783
Operating loss before changes in working capital	-	(1,019,864)	(882,107)
Changes in working capital			
(Decrease) / increase in other current liabilities		(4,786)	16,543
(Decrease) / increase in amounts owed to related parties		(9,114,316)	3,721,712
Increase in loans made to related parties		(4,225,352)	(457,597)
Increase / (decrease) in loans received from related parties		20,629,872	(184,284)
Decrease in other interest bearings loans and liabilities		(3,327,142)	(2,215,004)
Tax refunded .		340,364	-
Net cash inflow from operating activities	-	3,278,776	(737)
Cash flows from Investing activities		-	
Acquisition of investments in subsidiaries		(3,278,314)	•
Net cash outflow from investing activities	-	(3,278,314)	-
Net (decrease) / increase in cash and cash equivalents		462	(737)
Cash and cash equivalents at the beginning of the year		89	826
Cash and cash equivalents at the end of the year	, -	552	89

The notes on pages 12 to 20 form an integral part of these financial statements.

# Notes to the financial statements for the year ended 31 March 2020

#### 1. General information

Houlihan Lokey Capital (Holdings) Limited is a private limited company domiciled in the United Kingdom. The company is an investment holding company and the company's registered office is at 83 Pall Mall, London, SW1Y 5ES.

#### 2. Basis of preparation

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards ('IFRSs') as endorsed by the European Union ('EU') at the balance sheet date, and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS.

At 31 March 2020, there was no difference between IFRSs endorsed by the EU and IFRSs issued by the IASB in terms of their application to the company. Accordingly, the company's financial statements for the year ended 31 March 2020 are prepared in accordance with IFRSs as issued by the IASB.

Notwithstanding net current liabilities of \$33,533,915 as at 31 March 2020 (31 March 2019: \$25,556,278), the financial statements have been prepared on a going concern basis. Management are comfortable that the company can continue to operate for the foreseeable future at the minimum for a period of at least 12 months from the date of approval of these financial statements, and specific consideration has been given to the going concern assumption in regards to the following:

#### Group liabilities

Management consider that, taking account of reasonably possible downsides, the company will have sufficient funds, to meet its liabilities as they fall due for that period. This is dependent on the company's subsidiary HLHZ UK Holdings, LP, not seeking repayment of the amount currently due from Houlihan Lokey Capital (Holdings) Limited, which at 31 March 2020 amounted to \$33,939,911. HLHZ UK Holdings, LP has indicated that it does not intend to seek repayment of this amount for a period of at least 12 months from the date of approval of these financial statements. As with any company placing reliance on other group entities for financial support, management acknowledges that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so.

# UK Exit from the European Union ("Brexit")

Management does not consider that the UK's scheduled exit from the European Union ("Brexit") following the end of the current transitional period, on 1 January 2021 will have a material impact on the company's ability to remain a going concern.

# Economic Impact of Global Pandemic ("Covid-19")

Management has considered the impact of the ongoing pandemic and has determined that it will not have a material impact on the company's ability to remain a going concern. Given the diversified business models of the company's direct and indirect operating subsidiaries across the corporate finance, financial valuation advisory and financial restructuring business lines they are able to remain profitable in most economic environments, including that seen as a result of the current pandemic.

Management's internal forecasts continue to show the direct and indirect operating subsidiaries as profitable for the foreseeable future demonstrating that the company will be able to operate at adequate levels of both liquidity and capital for the next 12 months, and the current balance sheet provides the company with sufficient liquid assets with which to continue settle its obligations as they fall due. The company also benefits from being part of the wider Houlihan Lokey Group which is well placed to deal with the challenges of the current economic environment due to its strong financial restructuring practice and global footprint.

The financial statements were approved by the board on 19 November 2020.

# 2.2 Basis of exemption from consolidation

Houlihan Lokey Capital (Holdings) Limited is exempt from the obligation to prepare consolidated financial statements as its ultimate parent company, Houlihan Lokey, Inc. (listed in New York) prepares consolidated financial statements. The company and all of its subsidiaries are incorporated in the parent company's consolidated group financial statements. The financial statements present information about the company as an individual undertaking. All requirements for exemption as per Section 401 of the Companies Act 2006 have been met. See note 14 for further details.

# 2.3 Basis of measurement

These financial statements have been prepared under the historical cost convention, except for the 10 year call option to acquire the remaining 51% stake of the associate Lara (Italy Holdco) Limited (other financial assets) which was exercised during the year, which was measured at fair value.

# 2.4 Functional and presentation currency

These financial statements are presented in US Dollars and the functional currency is US Dollars. Except as indicated, financial information presented in US Dollars has been rounded to the nearest dollar.

# 2.5 Use of estimates and judgements

The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates, and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected

Management use estimates and apply judgement in determining the expected number of leavers from the share-based payment awards scheme in order to calculate the value of share-based payment awards to be recognised in the financial statements.

Management uses estimates and applies judgement in determining the discount rate and forecasted cash flow inputs to the value in use method that is used in the impairment assessment of its investment in subsidiaries, and in determining the likelihood of available future taxable profits necessary for the recognition of deferred tax assets. Refer to note 3.3 and 3.6 respectively for more information. There are no other material estimates applied in the company's financial statements.

In the opinion of the directors, the use of estimates does not present a significant risk of material misstatement to the carrying amounts of assets and liabilities in these financial statements.

# Notes to the financial statements for the year ended 31 March 2020

#### 2.6 Newly effective and forthcoming standards

There are a number of standards, interpretations and amendments issued by the IASB that are effective for financial statements during this reporting period and future reporting periods. The most significant of these is:

IFRS 16: 'Leases'; effective for periods beginning on or after 1 January 2019 (endorsed 31 October 2017). The new standard replaces IAS 17 'Leases' and significantly revises the way that entities will account for leases. It will result in most leases being accounted for on-balance sheet recognising a new category of right-of-use asset and liability based on discounted future lease payments. As the company does not have any relationships as either a lessor or lessee, the new standard will have no material impact on the financial statements.

#### 3. Significant accounting policies

The accounting policies set out below have, unless stated otherwise, been applied consistently to all periods presented in these financial statements.

# 3.1 Financial assets and liabilities

#### (a) Recognition and initial measurement

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit and loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

#### (b) Classification and subsequent measurement

#### Financial accets

On initial recognition, a financial asset is classified as measured at: amortised cost; FVOCI - debt investment; FVOCI - equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI are measured at FVTPL. This includes all derivative financial assets.

# Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits.

The company's financial assets include amounts owed from related parties and cash at bank measured at amortised cost and the call option outlined in note 8 measured at fair value through the profit and loss.

The company does not currently hold any equity investments, however retains an available fair value reserve in relation to the investment in HLHZ UK Holdings LP, which was reclassified from an available for sale asset to an investment in subsidiary in the year ended 31 March 2014.

# Subsequent measurement and gains and losses:

Financial assets at FVTPL - these assets (other than derivatives designated as hedging instruments) are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

Financial assets at amortised cost - These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

# Impairment

The company recognises loss allowances for expected credit losses (ECLs) on financial assets measured at amortised cost.

The company measures loss allowances at an amount equal to lifetime ECL, except for bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition which are measured as 12-month ECL.

The material financial assets of the company measured at amortised cost are amounts owed from related parties.

The risk of default is extremely low in the case of amounts owed from relates parties as the balances are with related parties and there has been no history of default. These balances are also of short term nature, therefore, no loss allowance for ECLs are recognised as they are nil.

# Financial liabilities

Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

# Notes to the financial statements for the year ended 31 March 2020

#### 3. Significant accounting policies (continued)

#### 3.2 Investments in other entities

Investments in subsidiaries

Investments in subsidiaries are those entities that are controlled by the company. Investments are measured at cost less any impairment loss. The investments in subsidiaries are reviewed for impairment as discussed below.

#### Investments in associates

Investments in associates are those entities over which the company has significant influence over, but not control. Investments in associates are measured at cost less any impairment loss. The investments in associates and joint ventures are reviewed for impairment as discussed below.

#### 3.3 Impairment

Management reviews its investments and its loans to related parties for indications of impairment regularly. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of the asset exceeds its recoverable amount. Any impairment is recognised immediately in the income statement. Refer to note 3.1 for further information in regards to the impairment of amounts owed from related parties.

#### 3.4 Finance income and expenses

Interest income and expense are recognised in the income statement using the effective interest rate method. Dividend income is recognised in the income statement when the right to receive income is established.

#### 3.5 Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency of the company at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the period. Non-monetary assets and liabilities denominated in foreign currency, that are measured at fair value, are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation in the financial statements are recognised in profit and loss.

#### 3.6 Income taxes

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is calculated using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that it is not probable they will reverse in the foreseeable future. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend is recognised. Tax on the share of profit from the Company's partnership interest is accounted for once the Company's profit share is determined.

# 3.7 Share-based payments

The company has applied IFRS 2 in accounting for any share-based payments. In all share-based payment transactions entered by the company, the parties receiving the share-based payments are employees of subsidiaries or other related parties, and settles in the shares of its immediate parent Houlihan Lokey, Inc.. As the company is not receiving services directly and not settling in its own shares, it therefore treats all transactions as cash-settled. A liability is recognized over the vesting period each year such that as each award settles, the accrual of the net value transferred to the employee is reversed. A corresponding cost of investment in the relevant subsidiary is recognized to reflect the fact the entities are increasing in value due to the employment services being delivered by the employees.

# Notes to the financial statements for the year ended 31 March 2020

	Year ended	Year ended
4. Finance income & expenses	31 March 2020 \$	31 March 2019 \$
laterate assistant or related ports losses	138,388	97,188
Interest received on related party loans Other interest received	136,366	97,100
Total finance income	138,403	97,188
	(967.542)	(796 140)
Interest paid on related party loans	(867,543) (75,984)	(786,140) (129,612)
Interest paid on other interest bearing loans and borrowings	(7,326)	(102,345)
Foreign exchange loss Total finance expenses	(950,853)	(1,018,097)
Total mance expenses	(750,055)	(1,010,077)
	Year ended	Year ended
5. Profit on ordinary activities before taxation	31 March 2020	31 March 2019
	\$	\$
The profit on ordinary activities before taxation is stated after charging:		
Auditor's remuneration	(29,500)	(37,000)
Foreign exchange loss	(7,326)	(102,345)
Other than the fees paid for the audit of the company's statutory financial statements, no other fees were paid to	the auditor.	
	Year ended	Year ended
6. Taxation	31 March 2020	31 March 2019
	\$	\$
Tax expense		
Current tax:		
Tax (refund) / expense for the current year	•	-
Adjustment in respect of prior periods	•	(40,009)
Deferred tax:		
Origination and reversal of timing differences	(226,844)	19,365
Total tax credit for the period	(226,844)	(20,644)
Factors affecting the tax charge for the current period		
The tax charge for the period is lower than that resulting from applying the standard rate of corporation tax in the UK: 19% (31 March 2019: 19%). The differences are explained below:		
Loss on ordinary activities before tax	(1,061,809)	(1,631,601)
Income tax using group's domestic tax rate 19% (31 March 2019: 19%)	(201,744)	(310,004)
ę ·		
Effects of:		
Tax effect of share of partnership profits	139,698	24,941
Tax effect of exempt items	38,110	173,753
Tax effect of tax losses transferred as group relief	23,935	160,831
Temporary differences	(226,844)	(30,156)
Adjustments in respect of prior periods		(40,009)
Total tax credit for the period	(226,844)	(20,644)
Deferred tax balance for the company is as follows:		
Opening balance	(203,300)	(198,300)
Temporary differences	226,844	(19,365)
FX movement in deferred tax balances held in foreign currencies	5,997	14,365
Closing balance	29,541	(203,300)

A UK corporation rate of 19% (effective 1 April 2020) was substantively enacted on 17 March 2020, reversing the previously enacted reduction in the rate from 19% to 17%. This will increase the company's future current tax charge accordingly. The deferred tax asset at 31 March 2020 has been calculated at 19% (2019: 18%).

Tax losses of \$125,974 (2019: \$846,481) have been transferred as group relief in the current financial year to group entities, as follows: McQueen Holdings Limited \$67,757 (2019: nil) and Houlihan Lokey (Europe) Limited \$34,143 (2019: \$846,481).

The company is the general partner of HLHZ UK Holdings, LP and has control over the partnership. HLHZ UK Holdings, LP is considered as a transparent entity and that share of its profit is determined for corporation tax purposes in accordance with the partnership's profit-sharing arrangements.

A deferred tax asset (2019: liability) has been recognised in respect of the share of partnership profits subject to current tax and expected to be recognised by the company in future periods.

# Notes to the financial statements for the year ended 31 March 2020

	As at	As at
7. Investments in subsidiaries and associates	31 March 2020	31 March 2019
Investments in subsidiaries and associates	\$	\$
Carrying value at the beginning of the year	176,006,071	175,857,233
Additions	4,362,251	1,056,621
Impairment loss	(34,619)	(907,783)
Carrying value at the end of the year	180,333,703	176,006,071
Additions for the year consist of		
New subsidiaries acquired	•	56,852
Additions through step acquisition of associate	2,786,457	-
Share based payment contributions	1,575,794	999,769
Total additions for the year	4,362,251	1,056,621

# Additions

On 28 June 2019, the company exercised the option to acquire the remaining 51% of Lara (Italy Holdco) Limited's issued equity share capital and its subsidiary Houlihan Lokey S.p.A making them directly and indirectly owned subsidiaries of the company. This triggered a payment to the majority shareholders of  $\epsilon$ 1,500,000 (\$1,702,520) as well as the release of the option on the balance sheet fair valued at  $\epsilon$ 955,000 (\$1,083,937) (see further details in note 10). The total acquisition price was therefore  $\epsilon$ 2,455,000 (\$2,786,457). Subsequent to this acquisition, the company no longer holds any investments in associates.

The company continues to be party to notes issued whereby certain managers and employees of operating subsidiaries are entitled to redeem a portion these notes in the stock of the ultimate parent company Houlihan Lokey, Inc. During the year the value of these notes increased as a result of increases in said share price, and these accretions are reflected as additional contributions to the investment in subsidiaries totalling \$1,575,794 (2019: \$999,769). Refer to note 11 for further details.

On the 5 November 2019, the company's indirectly owned subsidiary Houlihan Lokey (Europe) Limited purchased 100% of the equity interests in Houlihan Lokey (Corporate Finance), S.A.U. (formerly Fidentiis Capital, S.A.) making it an indirectly owned subsidiary of the company. In February of the previous financial year, the company also acquired a new subsidiary Houlihan Lokey (Europe) GmbH for €50,000 or \$56,852.

#### Impairment losses

As part of the company exercising the option to acquire the remaining 51% of Lara (Italy Holdco) Limited the fair value of the existing investment carried at cost was revalued and tested for impairment. Based on analysis performed, the company identified impairment charges where the carrying value exceeded the recoverable amount. An impairment loss of €30,501 or \$34,619 has been recognised. The impairment has been driven by an increase in the carrying amount of this investment, as part of the consideration payable on a contingent basis on Houlihan Lokey, Inc. stock (refer further details in note 11). Any impairment charges are shown separately on the statement of comprehensive income.

In determining the recoverable value of the investment, management deemed that a cash-generating unit (CGU) consisting of both Lara (Italy Holdco) Limited and its 100% owned subsidiary Houlihan Lokey S.p.A existed, as the cash flows to the company for the investment are wholly dependent on the performance of both entities. The recoverable value of the CGU was determined to be £1,368,902 or \$1,553,721 (31 March 2019: £1,347,586 or \$1,513,907) based on a value in use calculation.

The discount rate utilised in the value in use calculation on the investment was 13.5% (31 March 2019: 13.5%) which has been calculated using third party market estimates, market data and data derived from comparable companies. A long-term growth rate of 3% (31 March 2019: 3%), based on long-term inflationary growth rates, has been used. Budgeted earnings before interest and tax (EBIT) are based on company forecasts. Assumptions based on market comparables have been utilised where appropriate. These fair value measurements are categorised in level 3 of the fair value hierarchy.

The company also performed impairment testing on all investments subsidiaries as at the balance sheet date given there were deemed to be indicators of impairment in the current market environment as a result of the global Covid-19 pandemic which has impacted markets world-wide. Based on the analysis performed on the investments in subsidiaries at 31 March 2020, the company did not identify any additional impairment charges where the carrying value of investments exceeded the recoverable amount (31 March 2019: impairment loss of €808,052 or \$907,783 was recognised on the investment in the associated entity Lara (Italy Holdco) Limited).

The discount rate utilised in the value in use calculations on the investments in subsidiaries at 31 March 2020 were between 11.5% and 18.0% (31 March 2019: between 12.0% and 15.5%) which were calculated using third party market estimates, market data and data derived from comparable companies. A long-term growth rate of 3% (31 March 2019: 3%), based on long-term inflationary growth rates, has been used. Budgeted earnings before interest and tax (EBIT) are based on company forecasts. Assumptions based on market comparables have been utilised where appropriate. These fair value measurements are all categorised in level 3 of the fair value hierarchy.

The value in use calculations include a sensitivity analysis of the key variables and it was determined no specific sensitivity analysis disclosure was required in the financial statements. As of the measurement date, the recoverable amounts of the investments, based on their value in use, are higher than the carrying amounts relevant for the impairment tests and management believes none of the anticipated changes in key assumptions which can rationally be expected to occur would cause the carrying amount of the investments to exceed the recoverable amounts.

# Notes to the financial statements for the year ended 31 March 2020

#### 7. Investments in subsidiaries and associates (continued)

The company has direct holdings in subsidiary undertakings as follows:

Name of company	% holding 2020	% holding 2019	Country of incorporation	Principal activity
Held directly				
HLHZ UK Holdings, LP	* 99.99%	* 99.99%	United States	Holding company
*General partnership holding				
Houlihan Lokey Capital (Asia) Limited	100%	100%	United Kingdom	Holding company
Houlihan Lokey GmbH	100%	. 100%	Germany	Corporate finance advisory
Houlihan Lokey (Netherlands) B.V.	100%	100%	The Netherlands	Corporate finance advisory
Houlihan Lokey (MEA Financial Advisory) Limited	100%	100%	U.A.E	Corporate finance advisory
Houlihan Lokey Europe GmbH	100%	100%	Germany	Holding company
Lara (Italy Holdco) Limited	100%	49%	United Kingdom	Holding company
Name of company	% holding 2020	% holding 2019	Country of incorporation	Principal activity
Held indirectly				
Houlihan Lokey (Europe) Limited	100%	100%	United Kingdom	Holding company
Houlihan Lokey EMEA, Limited Liability Partnership (LLP)	100%	100%	United Kingdom	Corporate finance advisory
HLHZ UK Holdings, LP	** 0.01%	** 0.01%	United States	Holding company
**Limited partnership holding via Houlihan Lokey Capital (Asia) L	imited)			
Houlihan Lokey (China) Limited	100%	100%	Hong Kong	Corporate finance advisory
Houlihan Lokey (Singapore) Private Limited	100%	100%	Singapore	Corporate finance advisory
Houlihan Lokey Investment Consulting (Beijing) Co. Limited	100%	100%	Peoples Republic of China	Corporate finance advisory
McQueen Holdings Limited	100%	100%	United Kingdom	Holding company
Houlihan Lokey (España), S.A.	100%	100%	Spain	Corporate finance advisory
Houlihan Lokey (Corporate Finance) Limited	100%	100%	United Kingdom	Corporate finance advisory
Houlihan Lokey S.p.A	100%	49%	Italy	Corporate finance advisory
Houlihan Lokey Corporate Finance, S.A.U.	100%	0%	Spain	Corporate finance advisory

The company's subsidiary, Houlihan Lokey (Europe) Limited, holds a direct membership in the entity Houlihan Lokey EMEA, LLP. The membership interest gives Houlihan Lokey (Europe) Limited rights to 100% of the partnership assets of that entity, with the exception of the individual capital contributions made by other members to the partnership. Similarly, the other members of the partnership do not hold any rights to the partnership assets, other than for their own capital contributions and any amount owing to them as designated under profit shares. Given this, the ownership of Houlihan Lokey EMEA, LLP is considered to be held 100% by Houlihan Lokey (Europe) Limited, and thus held 100% indirectly by the Company.

# 8. Other financial assets

On 28 June 2019 the company exercised its option to acquire the remaining 51% stake of associate Lara (Italy Holdco) Limited. This 10-year call option had been held since November 2015 and was designated as a financial asset measured at fair value through profit and loss and was not held for trading. The instrument was denominated in Euros and revalued at the applicable foreign exchange rate to US Dollars each year. The fair value of the option at the date of exercise was materially the same as the carrying value of £955,000 or \$1,083,936 (31 March 2019: £955,000 or \$1,072,868). The fair value of the call option at the time of exercise has been wound up into the consideration paid and so is included in the cost of the investment in subsidiary on the balance sheet as at 31 March 2020.

9. Cash and cash equivalents	As at 31 March 2020	As at 31 March 2019
·	\$	S
Cash at bank	552	89
Total cash and cash equivalents	552	89
	As at	As at
10. Interest bearing loans and borrowings	31 March 2020	31 March 2019
	\$	\$
Loans owed to related parties, repayable on demand		
Loan from HLHZ UK Holdings, LP	33,939,911	13,452,661
Loan from Houlihan Lokey (China) Limited	4,609,128	4,485,911
	38,549,039	17,938,572

While the above loans owed to HLHZ UK Holdings, LP and Houlihan Lokey (China) Limited are both disclosed as repayable on demand, they are intended to be long term lending structures to be utilized in accordance with the company's treasury function. The balances can fluctuate based on the lenders' cash availability or needs, but there is no intention that the loans be repaid in full in the foreseeable future. Both loans are disclosed inclusive of accrued interest. The applicable interest rates for related party loan balances is the GBP LIBOR plus a margin of 1%, accrued daily from date of issue.

# Notes to the financial statements for the year ended 31 March 2020

#### 10. Interest bearing loans and borrowings (continued)

	As at 31 March 2020	As at 31 March 2019
Other interest bearing loans and borrowings	\$	\$
Long term loan notes issued	3,282,929	6,610,071
	3,282,929	6,610,071
Long term loan notes issued movement in Euros	$\epsilon$	€
Opening balance	5,883,874	8,699,523
Interest accrued	68,466	110,351
Loan notes redeemed early by the recipients	(2,800,000)	(2,800,000)
Interest repaid on early redemption	_ (168,000)	(126,000)
	2,984,340	5,883,874

On 16 November 2015, the company issued loan notes for a total of £14m, with a repayment date on the 25th anniversary of issue date, and an interest rate of 1.5% p.a. accrued daily from the date of issue. The notes were issued in five tranches of £2.80m and an included an early redemption option for one tranche on each of the first five anniversaries of issue date. The outstanding balance at 31 March 2020 was £2.98mm or \$3.28m (31 March 2019: £5.88m or \$6.61m) which consisted of the final tranche of loan notes and outstanding accrued interest. The loan notes are denominated in Euros and revalued at the year end rate to USD for presentation in these financial statements. Refer to note 11 for further information with regards to the embedded share based payment in these notes.

#### 11. Share-based payment liabilities

As part of the issue of loan notes made in November 2015, there was an embedded share-based payment transaction in both the company (as the entity with the obligation to settle) and subsidiaries and associates; which employed the individual recipients of the notes (so receive the services from employees). The recipients of the notes may elect to have 20% of the outstanding principal balance redeemed annually. 50% of this principal balance will be paid in cash and the remaining 50% will be paid in stock of the company's ultimate parent, Houlihan Lokey Inc., (HLI). The number of shares issued will be based on the average price per share of HLI stock for the 20 days ending on the grant date. Because the company is not receiving services and not settling in its own shares, it has recognised this as a cash-settled share based payment liability. A corresponding cost of investment in the relevant subsidiary or associate is recognized to reflect that fact the entities are increasing in value due to the employment services being delivered by the employees. There is no impact to the company's profit and loss as a result of this transaction. The fair value of the liability and the effect of any share-based payment transactions during the year were not considered material to the company's financial position.

12. Share capital Ordinary shares of £1 each:	Number	As at 31 March 2020 \$	As at 31 March 2019 \$
Issued and fully paid	813,527	1,299,979	1,299,979
The ordinary share capital of the Company is designated in Sterling.			
13. Reconciliation of movements in shareholders' funds		As at 31 March 2020 \$	As at 31 March 2019 .
Opening shareholder's funds Loss for the year Closing shareholder's funds		142,615,501 (834,965) 141,780,536	144,226,458 (1,610,957) 142,615,501

# 14. Related parties

# Parent and ultimate controlling party

Houlihan Lokey, Inc., a publicly owned United States based international financial services company listed in New York is the immediate and ultimate parent company and controlling party of the Company. Copies of the financial statements of the parent company may be obtained from Houlihan Lokey, Inc., 10250 Constellation Blvd., 5th Floor Los Angeles, CA 90067.

# Company balances and movements

Parent - Houlihan Lokey, Inc.

There were no transactions with the company's immediate parent during the year (2019: nil).

Related Party Transaction.

The company was a party to various related party transactions throughout the year. As per IAS 24 - Related Party Disclosures - these parties are related because they are members of the same group, in that they all have the same ultimate parent company - Houlihan Lokey, Inc.

# Notes to the financial statements for the year ended 31 March 2020

#### 14. Related parties (continued)

A list of Related Parties which the company had transactions with during the period is as follows:

- HLHZ UK Holdings, LP
- Houlihan Lokey EMEA, LLP
- Houlihan Lokey (China) Limited
- Houlihan Lokey (Netherlands) B.V.
- Houlihan Lokey GmbH
- Houlihan Lokey S.p.A
- Lara (Italy Holdco) Limited
- Houlihan Lokey Europe GmbH
- Houlihan Lokey (Europe) Limited

As at 31 March 2020, the company owed a net amount of \$33,750,577 (2019; \$26,151,853) to related parties, details as follows:

	As at 31 March 2020	As at 31 March 2019
	S	S
Intercompany amounts owed from related parties	12,204	-
Intercompany amounts owed to related parties	(5,930,747)	(14,704,934)
Loans owed to related parties, repayable on demand (refer note 10)	(38,549,039)	(17,938,572)
Loans owed by related parties, repayable on demand	10,717,005	6,491,653
	(33,750,577)	(26,151,853)

Intercompany accounts owed to related parties are held with the following entities: Houlihan Lokey GmbH \$4,929,119 (2019: \$nil), Houlihan Lokey (Netherlands) B.V. \$1,001,528 (2019: \$nil), Houlihan Lokey Europe GmbH \$101 (2019: nil), Houlihan Lokey EMEA, LLP receivable \$12,204 (2019: payable \$14,704,933). The applicable interest rates for related party balances is the USD, GBP or EUR LIBOR (depending on currency of balance) plus a margin of 2% (2019: nil) for Houlihan Lokey (Netherlands) B.V. and Houlihan Lokey GmbH and a margin of 1% (2019: 0.7%) for HL EMEA, LLP, accrued daily from date of issue.

The balance of loans owed by related parties, repayable on demand, of \$10,717,005 (2019: \$6,491,653) is with the company's subsidiary Lara (Italy Holdco) Limited. The applicable interest rate is 1.5% per annum (2019: 1.5% per annum). Loans owed to related parties, repayable on demand, are outlined in note 10.

During the year, the company did not receive a profit distributions in relation to its holding in the entity HLHZ UK Holdings, LP (2019: nil).

	As at	As at
15. Other current liabilities	31 March 2020	31 March 2019
	\$	\$
Other current liabilities are as follows:		
Other accrued expenses	38,114	42,900
	38,114	42,900

Other payables and accrued expenses represent accrued tax and professional fees as at 31 March 2020. In the comparative figures, the amount includes the same.

# 16. Financial risk management

# Capital management

The company manages its capital to ensure its investments will be able to continue as a going concern and to comply with externally imposed capital requirements. This involves an assessment of the risks inherent in its subsidiaries and investments business models and a calculation of capital charges against each identified risk to ensure adequate capitalisation. The company manages its share capital and reserves disclosed in notes 12 and 13 to meet the requirements of its operating subsidiaries. The company relies on its affiliates to help support its investment activities.

# Credit risk

The credit risk on liquid funds is considered by management to be limited because the company holds limited liquid funds, and the counterparties are banks with high creditratings assigned by international credit-rating agencies.

# Currency risk

The company has indirect material foreign currency exposures, including with regards to its investment in HLHZ UK Holdings, LP. The partnership interest is exposed to the risk of fluctuations in the Euro: USD and GBP: USD Exchange Rate since Houlihan Lokey (Europe) Limited, Houlihan Lokey (Corporate Finance) Limited and Houlihan Lokey EMEA, LLP (wholly owned subsidiaries of HLHZ UK Holdings, LP), manage their business activities in Euros, GBP and USD.

The company also has indirect material foreign currency exposure with regards to its other European investments, including Houlihan Lokey GmbH, Houlihan Lokey B.V., and Lara Italy (Holdco) Limited. The company's interest is exposed to the risk of fluctuations in the Euro: USD exchange rate since these entities manage their business activities in Euros.

The company also has indirect material foreign currency exposures in Asia through its subsidiary Houlihan Lokey Capital (Asia) Limited and its subsidiaries. The company's interest is exposed to the risk of fluctuations in the RMB: USD, SGD: USD, HKD: USD and GBP: USD exchange rates since these entities manage their business activities in Chinese Renminbi, Singapore Dollars, and Sterling. The exposure to HKD: USD is limited as the two currencies are pegged.

The company does not consider it has material foreign currency exposure on its Dubai-based subsidiary Houlihan Lokey (MEA Financial Advisory) Limited because the entity manages its business in USD and AED, and the exposure to AED: USD is limited as the two currencies are pegged.

# Notes to the financial statements for the year ended 31 March 2020

#### 16. Financial risk management (continued)

# Currency risk (continued)

The company has direct foreign currency exposures through its foreign currency designated assets and liabilities with related and other parties, as follows:

	As at 31 March 2020	
	EURO	GBP
	\$	\$
Intercompany amounts owed to related parties	(7,434,076)	(245,651)
Loans owed by related parties, repayable on demand	10,717,005	-
Other interest bearing loans and borrowings	(3,282,929)	
Other assets and liabilities	_	245,651
Net balance sheet exposure		
	As	at 31 March 2019
	EURO	GBP
	\$	\$
Intercompany amounts owed to related parties	(714,450)	(311,399)
Loans owed by related parties, repayable on demand	6,491,653	-
Other interest bearing loans and borrowings	(6,610,071)	-
Other assets and liabilities	985,971	479,083
Net balance sheet exposure	153,103	167,684
The following average exchange rates applied during the year:	Average rates	
	Year ended	Year ended
USD	31 March 2020	31 March 2019
	\$	S
I EURO	1.11	1.15
I GBP	1.27	1.31

#### Sensitivity Analysis

A 10% strengthening of the USD against the following currencies at 31 March 2020 would have no impact on reserves on the net balance sheet exposure as there is no foreign currency exposure. The analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for the year ended 31 March 2019.

		As at	Asat
	•	31 March 2020	31 March 2019
(		. \$	\$
EURO		•	(15,310)
GBP		<u> </u>	(16,768)

A 10% weakening of the USD against the above currencies at 31 March 2020 would have had the equal but opposite effect (being nil) on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

Management continues to monitor the decision of the UK to leave the European Union and the potential impact on the company's operating subsidiaries based in Europe; namely the UK, Germany, Spain, Italy and the Netherlands. At this time there has not been a material impact to the business.

# Liquidity risk

The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient cash on demand to meet its liabilities when due under both normal and stressed conditions. The type of cash instrument used and its maturity will depend on the company's forecasted cash requirements.

In fulfilling its function as an investment holding company, the company collects and distributes cash to and from its subsidiaries and investments and makes loans to related parties. The interest on the loans is rolled into the loan and becomes payable on demand with the loan. The company therefore monitors these funding needs and should any short term funding be required, it may demand repayment on its loan or request cash from its parent company.

# Market risk

Market risk is the risk that the fair value or cash flows of a financial instrument will fluctuate due to changes in market prices. Market risk reflects interest rate risk, currency risk and other price risks As the company does not undertake securities trading and has no external loans and overdrafts, market risk is limited to currency risk as disclosed above.

# 17. Subsequent events

Subsequent to year end a dividend was declared of €2,000,000 from the company's subsidiary Houlihan Lokey (Netherlands) B.V.

There were no other subsequent events between balance sheet date and the date of authorisation of these financial statements requiring disclosure.