

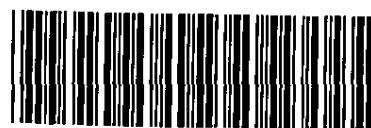
# **Belle Holdco Limited**

Annual report and financial statements

Registered number 6289226

31 March 2008

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## **Directors' report**

The directors present their annual report and the audited financial statements for the period ended 31 March 2008

### **Principal activities**

The company was incorporated on 4 September 2007 with the intention of acquiring Eurotel Holdings Limited and its subsidiaries. The transaction to acquire the Eurotel Group was completed on 20 November 2007. The Group is actively selling and maintaining telecommunications and data equipment and providing telephone and data network services.

### **Business review**

#### **Performance of the business**

Turnover for the group for period ended 31 March 2008 was £10.9m, with a group operating loss of £13.8m, after an impairment of goodwill amounting to £12.9m.

The Directors are confident of the future prospects of the Group.

#### **Principal risks and uncertainties**

The main risks for the Company as identified by the Board are:

##### ***Pursuit of appropriate strategies***

Control measures include:

The Board formally reviews and approves the business strategy against the background of market changes and competitors' strategies.

##### ***Meeting customers' expectations***

Control measures include:

Management meets on a weekly basis to review key areas of service delivery.

The Board periodically reviews the performance of service delivery.

The principal uncertainty the Company faces is the technological changes in the communications industry. The Company relies on its internal expertise together with the expertise of its suppliers and partners to guide the Board in its decision making.

## Directors' report (continued)

### Business review (continued)

#### Exposure to price, credit, liquidity and cash flow risk

Price risk arises when supplier prices increase or competitors pricing falls sharply. Regular discussions are held with key suppliers to understand their development proposals and introduction of new products. Eurotel are in a position to respond appropriately to product price changes by reviewing their sales pricing. Competitor pricing and marketing is kept under constant review.

Credit risk arises when a customer is unable to discharge their financial obligation. Policies are aimed at minimising such losses and require that deferred terms are only granted to customers who demonstrate an appropriate payment history and satisfy credit worthiness procedures. Details of the group's debtors are shown in Note 13 to the financial statements. The risk is minimised because the debtors are high in number but individually insignificant in value.

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The group aims to mitigate liquidity and cash flow risk by monitoring cash balances daily against a demanding target, setting up early alerts for adverse performance and applying cash collection targets to credit control. The group also manages liquidity risk via revolving credit facilities and long term debt. Interest rate risk is reduced by the use of interest rate swaps.

### Future developments

The company is looking to expand its customer base and its revenue and profitability every year. This objective will be achieved by a combination of organic growth and a continuation of the acquisition strategy.

### Business review

#### – Key performance indicators

##### Financial key performance indicators

	Period ended 31 March 2008 £000
EBITA*	75
Net debt	(48,520)

##### Revenues

	Year ended 31 March 2007
Revenues from Network Services	48.6%
Revenues from Equipment Solutions	43.7%
Revenues from Mobile Services	7.7%
	<u>100.0%</u>

\* EBITA = Earnings Before Interest, Tax & Amortisation

### Employee data

			Period ended 31 March 2008
	Full time	Part time	Total
Male	250	-	250
Female	119	7	126
	<u>369</u>	<u>7</u>	<u>376</u>

### Disabled Persons

It is the Group's policy to give full and fair consideration to disabled applicants for employment, having regard to their aptitudes and abilities. If an employee becomes disabled, the Group's objective is the continued provision of suitable employment, with appropriate retraining if necessary.

### Employee Information

The board values two-way communication between senior management and employees at all levels. Employees are consulted on developments within the business where it affects them as employees.

### Directors and directors' interests

The directors who held office during the year and, for those who were directors at the period end, their beneficial interests in the share capital of the company at 31 March 2008 were

		Ordinary shares of £0.10 each
A Cornish (Chairman)	Appointed 31 January 2008	-
C Jagusz	Appointed 20 November 2007	600
N J Williams	Appointed 11 February 2008	150
Y Kurtzbard	Appointed 20 November 2007	(In Trust) 183
S Turner	Appointed 20 November 2007	-
T Smallbone	Appointed 30 April 2008	-
A Mainwaring	Appointed 22 June 2007, Resigned 30 April 2008	-
P A Hudson	Appointed 20 November 2007, Resigned 29 February 2008	-
P H Allingan	Appointed 20 November 2007, Resigned 8 February 2008	-
J H Rodmell	Appointed 20 November 2007, Resigned 13 May 2008	-

### Acquisition

On 20 November 2007, the company acquired 100% of the issued share capital of Eurotel Holdings Limited for a consideration of £27.6m.

### Post balance sheet event

Subsequent to the balance sheet date £1.5m of additional loan notes were issued to the Group by Inflexion LLP, the majority shareholders. This was on the condition that upon a potential future sale, all non-vendor loan notes would attract a 100% premium.

#### **Auditors**

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of Ernst & Young LLP as auditors of the company is to be proposed at the forthcoming Annual General Meeting

#### **Audit information**

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the Group's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to make himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information.

By order of the board



**N J Williams**  
*Secretary*  
26 September 2008

Empire House  
Mulcture Hall Road  
Halifax  
West Yorkshire  
HX1 1SP

## **Statement of directors' responsibilities in respect of the directors' report and the financial statements**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the group and the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## **Independent auditors' report to the members of Belle Holdco Limited**

We have audited the group and parent company financial statements (the "financial statements") of Belle Holdco Limited for the period ended 31 March 2008 which comprise the Group Profit and Loss Account, the Group and Company Balance Sheets, the Group Cash Flow Statement and the related notes 1 - 25. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page 5.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read other information in the Annual Report, and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

### **Basis of audit opinion**

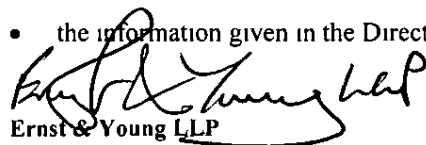
We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion:

- the financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the group's and the parent company's affairs as at 31 March 2008 and of the group's loss for the period then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements.

  
Ernst & Young LLP  
Registered auditor

29 September 2008



**Consolidated profit and loss account**  
*for the period ended 31 March 2008*

	<i>Note</i>	6 Months Ended 31 March 2008 £000
<b>Turnover</b>	<i>1</i>	10,908
Cost of sales		(5,372)
<b>Gross profit</b>		5,536
Administrative expenses		(5,461)
Amortisation of goodwill		(932)
Impairment of goodwill	<i>9</i>	(12,900)
<b>Group operating loss</b>		(13,757)
Interest receivable and similar income	<i>5</i>	9
Interest payable and similar charges	<i>6</i>	(2,022)
<b>Loss on ordinary activities before taxation</b>	<i>2</i>	(15,770)
Tax on loss on ordinary activities	<i>7</i>	-
<b>Loss for the financial year</b>		(15,770)

The result for the year is derived entirely from continuing operations

The company has no recognised gains or losses other than those reflected in the profit and loss account

**Consolidated balance sheet**  
**at 31 March 2008**

	<i>Note</i>	2008 £000	2008 £000
<b>Fixed assets</b>			
Intangible fixed assets	9	36,732	
Tangible fixed assets	10	143	
			36,875
<b>Current assets</b>			
Stocks	12	179	
Debtors	13	4,512	
Cash at bank and in hand		1,477	
		6,168	
<b>Creditors: amounts falling due within one year</b>	14	(12,225)	
<b>Net current liabilities</b>			(6,057)
<b>Total assets less current liabilities</b>			30,818
<b>Creditors: amounts falling due after more than one year</b>	15		(46,578)
<b>Net assets</b>			(15,760)
<b>Capital and reserves</b>			
Called up share capital	16		10
Profit and loss account	17		(15,770)
<b>Equity shareholders' funds</b>			(15,760)

These financial statements were approved by the board of directors on 26 September 2008 and were signed on its behalf by



**N J Williams**  
*Director*

**Company balance sheet**  
*at 31 March 2008*

		2008 £000	2008 £000
<b>Fixed assets</b>			
Investments	11		16
<b>Current assets</b>			
Debtors	13	-	
Cash at bank and in hand		-	
		<hr/>	
		-	
<b>Creditors: amounts falling due within one year</b>	14	(32)	
		<hr/>	
<b>Net current liabilities</b>			(32)
			<hr/>
<b>Total assets less current liabilities</b>			(16)
<b>Creditors: amounts falling due after more than one year</b>	15		-
			<hr/>
<b>Net assets</b>			(16)
			<hr/>
<b>Capital and reserves</b>			
Called up share capital	16		10
Profit and loss account	17		(26)
			<hr/>
<b>Equity shareholders' funds</b>			(16)
			<hr/>

These financial statements were approved by the board of directors on 26 September 2008 and were signed on its behalf by



**N J Williams**  
*Director*

**Group cash flow statement**  
*for the period ended 31 March 2008*

	<i>Note</i>	6 Months Ended 31 March 2008 £000
Cash flow from operating activities	18	316
Returns on investments and servicing of finance	19	(709)
Taxation		-
Capital expenditure and financial investment	19	(22)
Acquisitions and disposals	19	(27,369)
Cash inflow/(outflow) before financing		(27,784)
Financing	19	29,142
Increase in cash in the period		1,358
Reconciliation of net cashflow to movement in net debt		
Increase in cash in the period		1,358
Cash flow from increase in loans		(49,878)
Repayment of loans		-
Change in net debt	20	(48,520)

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements, except as noted below

#### ***Basis of preparation***

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules

As provided by Section 230 of the Companies Act 1985, the profit and loss account of Belle Holdco Limited, as the ultimate parent undertaking has not been separately presented in the financial statements. The result of the company for the 6 month period is a loss of £25,555 disclosed in note 17 to the financial statements

#### ***Turnover***

Revenue is recognised to the extent that the company obtains the right to consideration in exchange for its performance. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and VAT or other sales tax or duty

Revenue from sales of telephone systems is recognised on completion of the installation of the telephone system at the customer's premises

Revenue from network calls sales is recognised at the time the call is made by the customer

Revenue from maintenance contracts is recognised on the accruals basis over the period of the contract. The balance relating to the unexpired contracts at the year end is carried forward as deferred income

#### ***Tangible fixed assets and depreciation***

Depreciation is provided to write off the cost less the residual value of tangible fixed assets by equal annual instalments over their estimated useful economic lives as follows

Fixtures, fittings tools and equipment	-	10-15%
Computer equipment	-	25%
Motor vehicles	-	25%

#### ***Goodwill***

Goodwill arising on the acquisition of a company or of trade and assets, representing any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired, is capitalised and written off on a straight line basis over its useful economic life, which in the opinion of the directors is 20 years. Provision is made for any impairment

Impairment tests on the carrying value of goodwill are undertaken

- at the end of the financial year following acquisition
- in other periods if events or changes in circumstances indicate that the carrying value may not be recoverable

#### ***Stocks***

Stocks are stated at the lower of cost and net realisable value. In determining the cost of raw materials, consumables and goods purchased for resale, the FIFO method is used

## Notes (continued)

### Deferred taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

### Pension costs

The Group operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Group in an independently administered fund. The amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

### Going Concern

The financial statements have been prepared on a going concern basis as the company has net current assets and the loan notes are repayable in over 5 years.

## 2 Loss on ordinary activities before taxation

6 Months ended  
31 March  
2008  
£000

*Loss on ordinary activities before taxation is stated after charging/(crediting)*

Depreciation and amounts written off tangible fixed assets	24
Amortisation of goodwill	932
Impairment of investment	12,900
Operating lease rentals	
- plant and machinery	305
- other	55
Audit of these financial statements	15
Audit of subsidiary financial statements and payments to auditors in respect of professional work related to acquisition	37

## 3 Remuneration of directors

6 Months ended  
31 March  
2008  
£000

Directors' emoluments	196
Company contributions to money purchase pension schemes	16
	<hr/> 212 <hr/>

The aggregate of emoluments and pension contributions of the highest paid director was £65,000.

At 31 March 2008 retirement benefits are accruing to the following number of directors under

	<b>Number of Directors 2008</b>
Money purchase schemes	<hr/> 2 <hr/>

## Notes (continued)

### 4 Staff numbers and costs

The average number of persons employed by the group (including directors) during the year, analysed by category, was as follows

	Number of Employees
	6 Months ended 31 March 2008
Marketing and sales	189
Technical	117
Administration	70
	<hr/>
	376
	<hr/>

The aggregate payroll costs of these persons were as follows

	6 Months ended 31 March 2008 £000
Wages and salaries	2,648
Social security costs	248
Other pension costs	14
	<hr/>
	2,910
	<hr/>

### 5 Interest receivable and similar income

	6 Months ended 31 March 2008 £000
Bank interest	9
	<hr/>

### 6 Interest payable and similar charges

	6 Months ended 31 March 2008 £000
Bank loans and overdrafts	706
Loan notes	1,496
	<hr/>
	2,022
	<hr/>

## Notes (continued)

### 7 Taxation

<i>Factors affecting the tax charge for the period</i>	<b>2008</b>
	<b>£000</b>
Loss on ordinary activities before tax	(15,770)
Loss on ordinary activities multiplied by the standard rate of corporation tax in the UK 30%	(4,731)
<i>Effects of</i>	
Expenses not deductible for tax purposes (including goodwill amortisation)	3,813
Loan note interest allowed when paid	376
Losses arising in the year not relievable against current tax	535
Tax under provided in previous years	7
	<hr/>
<b>Current tax charge for the period</b>	<b>-</b>
	<hr/>

### 8 Unprovided deferred tax

	<b>2008</b>
	<b>£000</b>
Tax losses carried forward	(7)
	<hr/>
<b>Total (asset)/ liability</b>	<b>(7)</b>
	<hr/>

At 31 March 2008 there was a deferred tax asset relating to accelerated capital allowances £7,155 which has not been recognised in the financial statements



## Notes (continued)

### 9 Intangible fixed assets

Group	Total £000
<i>Cost</i>	
Acquisitions (note 21)	50,564
At 31 March 2008	50,564
<i>Amortisation</i>	
Charge for period	13,832
At 31 March 2008	13,832
<i>Net book value</i>	
At 31 March 2008	36,732

Goodwill arising on the acquisition of a company or of trade and assets, representing any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired, is capitalised and written off on a straight line basis over its useful economic life, which in the opinion of the directors is between 5 and 20 years. Provision is made for any impairment.

An impairment review was completed at 31 March 2008 on the goodwill arising from the acquisition of Eurotel Holdings Limited and its subsidiaries which was acquired on 20 November 2007. The impairment review was done on a value in use basis with a discount factor of 12%.

Based upon the estimated discounted cash flows of profits arising in the foreseeable future, the goodwill was deemed to be impaired and accelerated amortisation of £12.9m was recognised.

### 10 Tangible fixed assets

Group	Fixtures, fittings, tools and equipment £000	Computer equipment £000	Total £000
<i>Cost</i>			
On acquisition	372	871	1,243
Additions	2	20	22
At 31 March 2008	374	891	1,265
<i>Depreciation</i>			
On acquisition	306	792	1,098
Charge for period	9	15	24
At 31 March 2008	315	807	1,122
<i>Net book value</i>			
At 31 March 2008	59	84	143

## Notes (continued)

### 11 Fixed asset investments

Shares in group undertakings

2008  
£

Additions

16

Cost at 31 March 2008

16

The company had the following investments

	Country of Registration	Class of shares	Proportion of the Nominal value of that class
Belle Bidco Limited	UK	Ordinary	100%
Eurotel Holdings Limited	UK	Ordinary	100%*
Neville Ward Holdings Limited	UK	Ordinary	100%*
Eurotel Limited	UK	Ordinary	100%*
Eurotel Corporate Services Limited	UK	Ordinary	100%*
Digital Exchange Maintenance Services Limited	UK	Ordinary	100%*
Multilink Business Services	UK	Ordinary	100%*
NorthPoint Services Limited	UK	Ordinary	100%*
Allington Communications Limited	UK	Ordinary	100%*
Service Direct (UK) Limited	UK	Ordinary	100%*
Advance Telephone Systems Limited	UK	Ordinary	100%*

\* Held indirectly by the company

All investments held operate or operated in the market of selling and maintaining telecommunications and data equipment & providing telephone & data network services

### 12 Stocks

	Group 2008 £000	Company 2008 £000
Finished goods and goods for resale	179	-

## Notes (continued)

### 13 Debtors

	Group 2008 £000	Company 2008 £000
Trade debtors	1,847	-
Prepayments and accrued income	2,665	-
	<u>4,512</u>	<u>-</u>

### 14 Creditors: amounts falling due within one year

	Group 2008 £000	Company 2008 £000
Bank loans	3,419	-
Trade creditors	1,752	-
Amounts owed to group undertakings	-	23
Corporation tax	702	-
Other taxation and social security	508	-
Other creditors	1,325	-
Accruals and deferred income	4,519	9
	<u>12,225</u>	<u>32</u>

## Notes (continued)

### 15 Creditors: amounts falling after more than one year

	Group 2008 £000	Company 2008 £000
Bank loans	14,200	-
Vendor loan notes	2,500	-
Loan notes	28,626	-
Interest accrued on loan notes	1,252	-
	<u>46,578</u>	<u>-</u>

#### Analysis of debt:

	Bank Loans £000	Vendor Loan Notes £000	Loan Notes £000	Total £000
<b>The loans are repayable</b>				
Within one year	3,419	-	-	3,419
Between two and five years	10,200	1,625	-	11,825
Over five years	4,000	875	29,878	34,753
	<u>17,619</u>	<u>2,500</u>	<u>29,878</u>	<u>49,997</u>

The company has five principal loans

- A term loan of £12,000,000. The loan was taken out on 20 November 2007. Quarterly repayments will commence on 30 June 2008 and continue until 31 December 2012. The loan is secured by fixed and floating charges over the assets of the Group. The loan carries interest at 2.25% over LIBOR.
- A term loan of £4,000,000. The loan was taken out on 20 November 2007 and is due for repayment on two equal instalments of £2,000,000 on 30 June 2013 and 31 December 2013. The loan is secured by fixed and floating charges over the assets of the Group. The loan carries interest at 3.0% over LIBOR.
- A revolving credit facility of £1,500,000. The facility was made available from 20 November 2007. The loan is secured by fixed and floating charges over the assets of the Group. The loan carries interest at 2.25% over LIBOR.

In the event of a Default, the above loans become repayable

- Vendor loan notes represent a continuing investment by the vendors of Eurotel Holdings Limited. They are repayable by quarterly instalments of £125,000 commencing 31 March 2010 and up to and including 30 September 2013. There is a further payment of £625,000 due on 31 December 2013. The loan notes carry interest at 10% per annum.
- Loan notes were introduced on 20 November 2007, to purchase Eurotel Holdings Limited. They are repayable 20 November 2013 and carry interest at 12% per annum. The interest is compounded quarterly and added as Additional Loan stock to the outstanding loan notes. As such, no interest is payable until 20 November 2013.

## Notes (continued)

### 16 Called up share capital

	2008 Number	2008 £
<i>Authorised</i>		
A Ordinary shares of 10p each	62,995	6,300
B Ordinary shares of 10p each	15,700	1,570
C Ordinary shares of 10p each	5,000	500
D Ordinary shares of 10p each	16,305	1,630
	<hr/>	<hr/>
	100,000	10,000
	<hr/>	<hr/>
<i>Allotted, called up and fully paid</i>		
A Ordinary shares of 10p each	62,995	6,300
B Ordinary shares of 10p each	15,700	1,570
C Ordinary shares of 10p each	2,000	200
D Ordinary shares of 10p each	16,305	1,630
	<hr/>	<hr/>
	97,000	9,700
	<hr/>	<hr/>

### 17 Reserves

	Group Profit and loss account £000	Company Profit and loss account £000
Retained profit for the period	(15,770)	(26)
	<hr/>	<hr/>
Balance at 31 March 2008	(15,770)	(26)
	<hr/>	<hr/>

### 18 Reconciliation of operating profit to operating cash flows

	6 Months ended 31 March 2008 £000
<b>Group</b>	
Operating loss	(13,757)
Depreciation, amortisation and impairment charges	13,856
Increase in stocks	(10)
Decrease in debtors	385
Increase in creditors	(158)
	<hr/>
<b>Net cash inflow from operating activities</b>	316
	<hr/>

## Notes (continued)

### 19 Analysis of cash flows

	6 Months ended 31 March 2008	
	£000	£000
<b>Returns on investments and servicing of finance</b>		
Interest received	9	
Interest paid	(718)	
		(709)
<b>Capital expenditure and financial investment</b>		
Purchase of tangible fixed assets	(22)	
		(22)
<b>Acquisitions and disposals</b>		
Purchase of subsidiary undertaking	(27,369)	
		(27,369)
<b>Financing</b>		
Issue of ordinary share capital	10	
New secured loans	17,500	
Mezzanine	2,500	
New loan notes	28,626	
Secured loans and overdraft repaid	(19,220)	
Loan notes repaid	(274)	
		29,142

### 20 Analysis of net debt

	Cash flow	Acquisition	Other non cash changes	At 31 March 2008
	£000	£000	£000	£000
Cash at bank and in hand	1,477	-	-	1,477
Overdraft	(119)	-	-	(119)
	1,358	-	-	1,358
Debt due within one year	-	(3,300)	-	(3,300)
Debt due after one year	-	(45,326)	(1,252)	(46,578)
<b>Total</b>	<b>1,358</b>	<b>(48,626)</b>	<b>(1,252)</b>	<b>(48,520)</b>

## Notes (continued)

### 21 Purchase of subsidiary undertaking

On 20 November 2007 the company acquired a 100% interest in Eurotel Holdings Limited, which represents the entire trade held within Belle Holdco Limited

The assets and liabilities acquired are shown below

		£000
<b>Net assets acquired</b>		
Goodwill		23,409
Tangible fixed assets		120
Stock		199
Debtors		5,419
Creditors due in less than one year		(8,516)
Loans		(19,556)
		<hr/>
Net assets on completion		1,075
<b>Fair value adjustments</b>		
Goodwill	(23,409)	
Stock	(30)	
Debtors	(710)	
Creditors	120	
		<hr/>
		(24,029)
		<hr/>
Revised net assets		(22,954)
Goodwill on acquisition		50,564
		<hr/>
Purchase consideration		27,610
		<hr/>

The fair value adjustments relate to changes to the value of acquired assets & liabilities from the original estimates made as part of the acquisition

## Notes (continued)

### 22 Guarantee and financial commitments

#### Contingent liabilities

On 20 November 2007, the company entered into a debenture with Lloyds TSB Bank PLC providing the bank with fixed and floating charges over the assets of all Group companies

At 31 March 2008 the net amount due to the Lloyds TSB under this guarantee was £17,500,000

#### Operating leases

	2008	
	Land and buildings £000	Other £000
<b>Group</b>		
Operating leases which expire		
Within one year	-	126
Between two and five years inclusive	161	500
	<hr/>	<hr/>
	161	626
	<hr/>	<hr/>

### 23 Pension costs

The company operates a defined contribution pension scheme. Contributions are charged directly to the profit and loss account as they accrue. Contributions amounting to £3,000 were payable to the scheme and are included in creditors.

### 24 Related party transactions

S Turner & T Smallbone are directors of Belle Holdco Limited and are also partners of Inflexion LLP. During the period the Group paid fees of £29,165 to Inflexion LLP.

### 25 Summarised pre-acquisition performance

The pre-acquisition performance of the Eurotel Holdings Limited group is summarised below up until 31<sup>st</sup> October. It is not practicably possible to draw up Eurotel Holdings Limited group consolidated performance for the period up to immediately prior to the acquisition on 20 November 2007.

	7 Months Ended Oct 2007
Turnover	18,219
Operating Profit	1,466
Profit before Tax	644
<b>Profit after Tax 7 Months ended October 2007</b>	<b>232</b>
 Profit after Tax Year ended March 2007	 447