Company Registration No. 13257483 (England and Wales)

Bright Topco Limited Annual report and Group financial statements for the period from 10 March 2021 to 31 August 2022

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## Company information

Graham Stuart Mark Gaddes (Appointed 20 September 2021) **Directors** 

Andrew Matthew Payne (Appointed 20 September 2021)

Marc-Edouard Jacques Henri Meunier (Appointed 10 March 2021) Jonathan Barlow Rosen (Appointed 10 March 2021)

Joanna Clare Preston-Taylor (Appointed on 13 January 2023)

Company number 13257483

Registered office **BPP House** 

Aldine Place

142-144 Uxbridge Road

London Greater London W12 8AA

Independent auditor Deloitte LLP

Statutory Auditor 3 Rivergate Quay

Bristol BS1 6GD

**Bankers** Barclays Bank plc

27 Soho Square

London WID 3QR

### Strategic report

## For the period ended 31 August 2022

## Introduction

The Company was incorporated on 10 March 2021. On the 6 July 2021 the entire issued share capital and voting rights in BPPH1 Limited was acquired by Bright Topco Limited indirectly through Bright Acquisitions Limited (registered in the UK). The ultimate acquirer of Bright Topco Ltd and it's subsidiaries (collectively referred to as the "Group") is a Group of investment funds managed by TDR Capital LLP.

Since 2009, BPP had been part of Vanta Education, a global education network ultimately owned by funds managed by Apollo Global Management and The Vistria Group. TDR acquired BPP from Vanta Education. BPP has a 45-year track record within the sector, with a leading education brand and established partnerships, providing education for more than 80,000 students each year and training and apprenticeship courses to c.7,000 businesses.

Following this transaction, the Group will be run as a standalone company under the existing management team and remain headquartered in London. The Group will retain the strong governance structures which have helped establish its reputation for academic excellence and will maintain its focus on the wellbeing of its students as part of its broader responsibilities as a leading education provider. BPP believes that this partnership will provide valuable financial and operational resources to support the delivery of management's growth strategy and drive long-term benefits for its key stakeholders including colleagues, partners, and students.

On 27 October 2021 the entire issued share capital and voting rights in Project Dahl Topco Limited (Estio Training) was acquired by Bright Topco Limited indirectly through Verano Acquisitions Limited. Estio Training is the largest independent provider of IT and digital apprenticeships in the UK, with core programmes that include infrastructure technology, data analysis, digital marketing, and software. Estio Training offers programmes via an online learning platform, which is supported by offices located in Leeds and London, facilitating national delivery. Estio Training supports more than 1,200 apprentices per annum and works with clients across the private sector, schools, the NHS, and government bodies. Estio Training supports over 700 private sector clients.

On 16 June 2022 the entire issued share capital and voting rights in Softech UK Holdings Limited, Softech DACH Holdings Limited and Softech Benelux Holdings Limited (collectively known as Firebrand) was acquired by Bright Topco Limited indirectly through Verano Acquisitions Limited. Firebrand Training is a leading provider of IT and digital training with industry-recognised certifications, operating across the UK, DACH, Nordics, and Benelux regions and with a physical presence in the UK, Germany, Denmark, and the Netherlands. Firebrand also delivers IT apprenticeships that have been developed alongside leading employers in the industry to provide cutting-edge digital skills. Firebrand's differentiated 'accelerated learning' approach underpins both its commercial training and apprenticeship programmes, providing the fastest route to certification through focused, immersive learning.

The directors present the Strategic report of Bright Topco Limited ("Bright" or "the Company") and its subsidiaries (together "the Group") for the 18 month period ended 31 August 2022.

## Results and dividends

The trading results for the year ended 31 August 2022, and the Group's financial position at the end of the year, are shown in the attached financial statements.

The directors have not recommended payment of a final dividend.

### Strategic report (continued)

## For the period ended 31 August 2022

### Principal activity of the business

The principal activity of the Group is to provide education and training in law, business, finance, accountancy, banking, technology and nursing both through relationships with corporates (B2B) and directly to consumers (B2C). The Group is a global leader in education with expertise that covers learning for a number of different levels and includes apprenticeships, university courses, professional qualifications and professional development. The Group educates over 80,000 learners each year and works with c7000 businesses across industry, many of which are working on an exclusive basis. The Group works closely with employers and professional bodies to make learning as real world, relevant and future facing as possible. The programmes utilise the Group's innovative and unique learning framework, focussing entirely on assessment and career success, and aligning the educational experience to focus with employability and career progression. Courses are built by industry experts and feature a variety of study options wherever possible.

Most programmes are delivered through online and face to face courses, or blended delivery methods, with locations being primarily throughout the United Kingdom and certain European countries. Further information can be found at www.bpp.com/about-bpp

### Strategic review

The Company was incorporated on 10 March 2021. The Company only and Group financial period is therefore 18 months to 31 August 2022.

Consolidated turnover from continuing operations £247.6m with an associated Group operating loss of £44.1m. The Group made a loss before tax of £91.3m which included interest charges of £47.3m. The operating loss is driven by the amortisation of intangibles of £89.0m. When amortisation is excluded there is an operating profit of £44.9m. Note there are no comparatives as this is first year of trading for this Group

On 15 October 2021 an accordion senior facility was entered into by BPPH2 Limited to make available £20.0m and this was further extended on 15th June 2022 with a further £24.0m with interest to be charged for both at an all-in cost of daily SONIA plus 6.25%. These were both added to the Senior Term Facilities Agreement of £255.0m entered into by BPPH2 on 2nd March 2021 with interest charged at an all-in cost of daily SONIA plus 6.75%. All facilities were fully drawn and have terms whereby no capital repayments would arise until the end of the term of the facility (which is seven years from the initial utilisation).

The Company transitioned from LIBOR to SONIA in December 2021 and therefore, interest charged is a combination of both LIBOR and SONIA.

At 31 August 2022 the Group net assets position was £196.4m and the consolidated cash position was £60.8m.

## Strategic report (continued)

## For the period ended 31 August 2022

### Key performance indicators

The key performance indicators have been identified as turnover and net income, which can be found in the Statement of comprehensive income on page 19. Regulatory compliance has also been identified as a key performance indicator and as at the date of this report the Group continues to meet the ongoing requirements for the relevant regulatory bodies, including the Office for Students (OfS), Office for Standards in Education (Ofsted) and Education and Skills Funding Agency (ESFA).

Further discussion on risk management of regulatory compliance can be found under the key risks and uncertainties section of the report.

The Group reviews all KPIs on a 12 month basis following a budget and reforecast process. Given this is the first set of accounts and have been presented on a 14 month period the KPIs are therefore not available to compare to 14 months as targets are not set on that basis. As such the Group hasn't disclosed performance versus targets. This will be updated in the next set of consolidated financial statements which will reflect a normal 12 month period.

### Key risks and uncertainties

Outlined below is a description of the principal risk factors the directors consider as impacting the Group. Not all factors are within the Group's control, and other factors besides those listed below could also impact the Group.

## Economy

There is a lot of uncertainty over how the UK economy might deal with current global and national market forces and the directors are monitoring the situation closely to ensure they are able to respond on a timely basis. Changes in the broader economic market can have an impact on the Group's business. Inflation creates pressure on costs which puts pressure on the Group's profit. With that in mind the Group continues to maintain a flexible resourcing model and monitor property spend. An example of a change impacting the Group is the UK recession and the 'great resignation'.

Such risks could have a negative impact on student enrolment, delivery costs and turnover. The University therefore seeks to mitigate risks by closely monitoring the economic outlook caused by local and global economic events and maintaining a flexible resourcing model so that the University is able to respond to changes in economic and political conditions. There is also regular review and consideration of most appropriate operating models to strike the correct balance between efficiency and customer experience.

## Competition

The Group primarily operates in the UK but also in international markets that are highly competitive, and therefore the Group competes with other proprietary companies, and in certain circumstances, with government supported schools and institutions. Competitive factors for the Group vary by both programme, subject and delivery channel as well as geography. Competitive factors generally include the following:

- active and relevant curriculum development that considers needs of employers and regulatory requirements;
- breadth of reliable and high-quality programmes and classes;
- qualified and experienced faculty;
- brand reputation of the institution and of the programmes and classes;
- ability to provide flexible and convenient access to programmes and classes; and
- affordability, access and price.

### Strategic report (continued)

## For the period ended 31 August 2022

### Key risks and uncertainties (continued)

The Group addresses these risks by maintaining high standards of education and by closely monitoring the market, economic conditions and competitor actions specific to the market in which each subsidiary of the Group operates.

## Compliance and regulatory risk

The Group's subsidiaries are subject to regulatory requirements and must be approved by relevant regulatory authorities under applicable local laws. In some cases they require accreditation. The Group addresses these risks by working to maintain such approvals and/or accreditations and keeping abreast of current regulations that may impact the operation of its business. Management has implemented internal control processes related to compliance with the relevant regulations and an infrastructure to manage this regulatory risk, which is under regular review and evolves as required.

The Group continued to meet the requirements of key regulators with regular external reviews from various regulatory bodies each financial period.

Inherent risks related to operating in a variety of international markets

The Group operations are predominantly centred in the United Kingdom but also has a presence in Europe, China, Hong Kong, Singapore, and Malaysia where the focus is mostly on international recruitment. As such, risks inherent in conducting businesses in various foreign jurisdictions arise, including:

- · currency exchange rate fluctuations;
- monetary policy risks, such as inflation, hyperinflation, and devaluation;
- potential political and economic instability in the countries where the Group operates;
- compliance with anti-corruption regulations such as the UK Bribery Act of 2010;
- local labour laws that make it more expensive and complex to negotiate with, retain or terminate employees; and
- increased risk of acts of terrorism, war, epidemics and natural disasters.

These risks could have a negative impact on student enrolment, currency fluctuation and Group turnover. The Group therefore seeks to mitigate these risks by closely monitoring the economic outlook caused by local and global economic events, and maintaining flexible resources so that each subsidiary within the Group is able to respond to changes in economic and political conditions.

## Credit risk

Credit risk refers to the risk that a customer will default on any type of debt by failing to make payments in accordance with general terms. Members of the Group contract with individual students and, for certain programmes, corporate clients. Each subsidiary has mechanisms and policies in place to monitor potential defaulters with corporate clients undergoing credit checks and in a number of cases individuals pay a percentage of their course fees in advance.

The Group has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

## Strategic report (continued)

## For the period ended 31 August 2022

## Key risks and uncertainties (continued)

Liquidity and cash flow risks

The liquidity and cash flow of the Group could have a material effect on the operational and financial condition of the Group.

As noted in the strategic review at page 3 there is a Senior Term Facilities Agreement with total of £299.0m. The terms of this has £255.0m with interest charged at daily SONIA plus 6.75% and £44.0m with interest charged at daily SONIA plus 6.25%. There is also a revolving credit facility of £15m available at BPP Holdings Limited. This continues to be used for general corporate purposes and remained undrawn at 31st August 2022. There are no covenants attached to the facility.

The Company transitioned from LIBOR to SONIA in December 2021 and therefore, interest charged is a combination of both LIBOR and SONIA.

The Group manages its financial risk through a cash pooling arrangement between its UK subsidiary companies, meaning that they can lend and borrow funds between them where required. The Group use this facility as an efficient treasury management tool to manage its liquidity risk. The Group will continue to review deposit investments for any excess cash to maximise liquidity and will monitor the uncertainty in base rates created in 2022 that impacts interest payments. As the Group grows profits the headroom on net profit and interest repayments should increase, even with the increase of interest rates.

## Reputational risk

BPP's brand is one of the most successful and best established brands in the global training and professional education market and represents a key element of the Group's overall marketing and positioning. To prevent brand and reputational damage we have many quality assurance mechanisms to ensure that our teaching and course materials remain of the highest standard.

### Section 172 (1) Statement

The directors, in line with their duties under section 172 of the Companies Act 2006, act in a way they consider, in good faith, would be most likely to promote the success of the Group for the benefit of its members as a whole. In doing so, the directors have regard, amongst other matters, to the:

- Likely consequences of any decisions in the long-term;
- Interests of the Group's employees;
- Need to foster the Group's business relationships with suppliers, customers and others;
- · Impact of the Group's operations on the community and environment;
- Desirability of the Group maintaining a reputation for high standards of business conduct; and
- · Need to act fairly as between members of the Group.

### Strategic report (continued)

## For the period ended 31 August 2022

## Section 172 (1) Statement (continued)

In discharging the section 172 duties, the directors have regard to the factors set out above. The directors also have regard to other factors they consider relevant to the decision being made. Those factors, for example, include the interests and views of the Group's investors. The directors acknowledge that every decision that is made will not necessarily result in a positive outcome for all of the Group's stakeholders. However, by considering the Group's purpose, vision and values together with its strategic priorities and having a process in-place for decision-making, the directors aim to make sure their decisions are consistent and predictable.

The Group engages with its ultimate parent company investors where all Bright Topco Limited Group results and operational matters are communicated from during a monthly investor meeting.

The Group engages local communities to it's geographical centres through the volunteer policy enabling staff to spend time engaging with communities and also the pro bono team engaging with the local legal sectors.

### Strategic Reviews

As described earlier in this Strategic report, the Group's strategy is to deliver world-class experiences and outcomes for students and employers, accelerate organic growth of the Group and improve the Group's operating efficiency and effectiveness in order to maximise the value of each of the Group's educational institutions. The directors are responsible for establishing and monitoring the implementation of the Group's strategy, oversight of performance and risk management and setting a strong cultural foundation built around ethical values. The directors include both executive management and those who form part of the ownership Group. The directors delegate authority for day-to-day management of the Group to executive management and to senior management at each subsidiary in overseeing execution of the business strategy and related policies. Regular meetings are held between senior executives and directors where performance, key developments and future strategy are discussed. The approach allows the Group, and specifically, each of its subsidiaries, to be more efficient and effective in responding to local economic, political, regulatory and other market changes that impact the Group and its subsidiaries. Further, this approach ultimately supports the Group in achieving its strategy to maximise the value of each of the Group's educational institutions for the Group's investors.

## Financial and operational performance

During the year, the directors review matters relating to a variety of areas, including, but not limited to, financial and operational performance, business strategy, key risks, governance, compliance and legal and regulatory matters. This is done through regular meetings and dialogue with senior management, the consideration of reports and other supporting information. As part of this review process and through discussions with senior management, the directors contributed to the key activities carried out by the Group during the year.

# Stakeholder Engagement

The Group's key stakeholders include its investors, customers, employees and regulators, the communities in which the Group operates and the partners and suppliers that the Group works with. The Group's success is impacted by the way the Group conducts itself with these key stakeholders. As such, the views and impact of the Group's activities on its stakeholders are an important consideration for the directors when making relevant decisions. For example, the directors regularly engages with employees through employee surveys to ascertain how involved and satisfied employees feel in their position. As a result, action is taken by senior management to make improvements, for example continuous improvement to the employee appraisal system and roll out of new internal training platform to enhance employee personal development. While there are cases where the directors determine that they should engage directly with certain stakeholder Groups or on certain issues, the size of our stakeholders means that generally, the Group's stakeholder engagement best takes place at an operational or subsidiary level. The Group finds that this is a more efficient and effective approach, and also helps the Group achieve a greater positive impact on environmental, social and other issues. Directors regularly provide employees with updates on the Group's performance and outlook and to share any business news that employees will find useful to know.

### Strategic report (continued)

## For the period ended 31 August 2022

### Section 172 (1) Statement (continued)

The Group, and specifically, each of its subsidiaries, strives to create a culture of collaboration and inclusion, and create an environment that ensures its employees have the requisite skills and resources needed to effectively complete their job and deliver value to the Group's customers. The Group is geographically and culturally diverse and recognises the importance of engaging employees to help make their fullest contribution to the Group, which is fundamental to achieving the Group's strategy. The Group leverages a number of different initiatives and tools in engaging with its employees, including offering learning, development and training courses, health and wellness programmes.

The Group engages with ultimate parent company investors through it's indirect subsidiary (BPP Holdings Limited), where all Bright Topco Limited Group results and operational matters are communicated from during a monthly investor meeting.

The Group engages local communities to it's geographical centres through the volunteer policy enabling staff to spend time engaging with communities and also the pro bono team engaging with the local legal sectors.

### Customer and Supplier Relationships

The Group's customers are an integral component to achieving the Group's strategic goals. The Group strives to ensure that its customers are treated fairly and that customer feedback about the educational and student support services provided by the Group is taken into consideration. The Group engages with its customers in a variety of ways, including, for example, through student groups and student surveys, such as daily satisfaction scores. A result of this engagement with its customers was the creation of a customer experience department whose work is dedicated to the customer experience and wellbeing, focusing on both corporate customers and individual student groups. For example, this department has created student support hubs at their main locations, with customer experience managers available on site. Another example of how the Group considers it's customers is by making hardship funds accessible to students to fulfil vital and immediate needs. Specific teams are also in place in the Group to work collaboratively with corporate customers and understand how the Group can improve any elements of the product offerings or customer experience. The Group's customer base was also considered when they made acquisitions of other subsidiaries. Management have considered how these acquisitions would help improve the groups customer base by providing more services and products in the education sector.

The Group, and specifically, each of its subsidiaries, recognises the importance of fostering business relationships with its suppliers in order to meet strategic priorities, maximise efficiency and optimise costs. The Group engages with suppliers on a regular basis through multiple communication channels to ensure suppliers are providing the goods and services as anticipated by the Group's subsidiaries and seeking feedback from suppliers, when applicable. During the year the Group continued to simplify supplier payment plans and processes to satisfy the supplier and helping the Group achieve a predictable cash outflow.

### **Environmental**

Finally, the Group also recognises its responsibility to reducing its environmental impact. Climate risk is a factor that the Group has considered as it has a direct impact on the energy consumption of the business through the properties it occupies. The Group reports environmental usage annually to its investors. As described in the energy and carbon reporting section in the Directors' report, the Group closely analyses its energy performance to understand usage trends, identify opportunities for reduction and recognise the impacts of its energy saving projects, for example updated lighting solutions across the property portfolio. Environmental factors were also key drivers in the selection criteria when identifying a new flagship property in Portsoken st London in 2022.

## Strategic report (continued)

## For the period ended 31 August 2022

## **Future developments**

The directors will continue to monitor the risks disclosed in this Strategic report. The directors will continue to look for ways to maximise the student experience, enhance student curriculum and review strategic alternatives for its educational institutions that result in creating and maximising value.

The current outlook for the Group is positive, with strong revenue, profitability and cashflows. The Group continues to invest in and launch new products to help strengthen its position in the markets in which it operates. The Group believes the challenging economic conditions caused by the recessionary environment will further increase the demand for career focussed education and the Group plans to use their core competencies and experience to capitalise on those opportunities.

Approved by the Board of directors, and signed on its behalf by:

Game

Graham Stuart Mark Gaddes Director

Date: 30/03/2023

## Directors' report

## For the period ended 31 August 2022

The directors present their annual report and audited financial statements for the period ended 31 August 2022.

## Principal activities

The principal activity of the Company is acting as the group holding Company.

The principal activity of the Group is to provide education and training in law, business, finance, accountancy, banking, technology and nursing both through relationships with corporates (B2B) and directly to consumers (B2C).

The Group performance, proposed dividends, outlook, strategy, policies, future developments and risk uncertainties can be found in the Strategic report.

## **Subsidiaries**

The Group primarily operates throughout the UK, and has presence in other European countries, China, Hong Kong, Singapore and Malaysia. A comprehensive list of the Group and Company's subsidiaries and associated undertakings can be found in note 13.

### **Directors**

The directors who held office during the period and up to the date of signature of the financial statements were as follows:

Graham Stuart Mark Gaddes
Andrew Matthew Payne
Marc-Edouard Jacques Henri Meunier
Jonathan Barlow Rosen
Joanna Clare Preston-Taylor

(Appointed 20 September 2021) (Appointed 20 September 2021) (Appointed 10 March 2021) (Appointed 10 March 2021) (Appointed on 13 January 2023)

## Results and dividends

The results for the period are set out on page 19.

No dividends were paid during the period and the directors have not recommended payment of a final dividend.

## Events after the balance sheet date

On the 7th February 2023 Northside Acquisitions Limited, a subsidiary of BPP Holdings Limited, acquired the entire issued share capital of the Digital Marketing Holdings Limited group of companies. The group of companies represent the Digital Marketing Institute who are an awarding body and responsible for setting the global standard in digital marketing certificates and have certified over 55,000 graduates globally in their marketing and selling qualification portfolio.

# Directors' report (continued)

# For the period ended 31 August 2022

## **Energy and carbon reporting**

The energy and carbon report for the Group has been prepared for a 12 month period from 1 September 2021 to 31 August 2022.

Below are the Group's sources of greenhouse gas (GHG) emissions and energy usage as required under The Large and Medium-Sized Companies and Groups (Accounts and Reports) Regulations 2008 as amended:

Energy consumption	2021-22 KWh
Gases Electricity Transport	3,060,899 4,581,708 70,486
Total energy to be reported	7,713,093
GHG emissions - Scopes 1 and 2	2021-22 tCO2e
Stationary combustion gases Purchased electricity using location based factors	551 886
Total Scope 1 and 2 GHG emissions	1,437
GHG emissions - Business travel in rental or privately owned vehicles	2021-22 tCO2e
Business travel in rental cars or employee-owned vehicles	22
GHG emissions - Based on total UK energy use from gases, electricity and transport	2021-22 tCO2e
GHG emissions resulting from total UK energy use from gases, electricity and transport as reported in the energy section above	1,459

Intensity Ratio - GHG emissions (derived from reported energy usage) per business metric

	202	I-22	
	Metric Amount	Intensity Ratio	Unit
Turnover (£)	217	7	tCO2e per £m of turnover

### Directors' report (continued)

## For the period ended 31 August 2022

### Energy and carbon reporting (continued)

### Methodology

The above data is limited to GHG emissions and energy usage for the Group's subsidiary operations based in the UK. Subsidiary operations that are not based in the UK are not included in the above data.

Greenhouse gas emissions and energy usage have been calculated in line with the UK Government's 'Environmental Reporting Guidelines' and the Greenhouse Gas Protocol Corporate Accounting and Reporting Standard.

Emissions and conversion factors have been taken from the UK Government's 'GHG Conversion Factors for Company Reporting' for the period 2022.

We closely analyse our energy performance - using half-hourly data, where possible - to understand usage trends, identify opportunities for reduction and recognise the impacts of our energy-saving projects. When seeking our new flagship centre, it was important that we chose a building that reflected our ambitions in sustainability.

### Our Portsoken Street centre:

- · Has cycle racks encouraging green commutes
- Boasts new glazing throughout, which is invaluable for minimising heat loss and boosting building efficiency
- Scores "Very Good" under BREEAM, the world's leading science-based suite of validation and certification systems for a sustainable built environment.

Our new centre is set to be BPP's most energy efficient building, and communications sent out to students and staff has asked all stakeholders to join us in reducing our environmental impact.

Through our Building Management Systems at our sites, firm parameters have been set concerning minimum and maximum temperatures. No unauthorised individual is able to override these.

Customer Service teams at all of our sites are tasked with performing daily housekeeping checks, and energy efficiency forms a core part of this.

### Disabled persons

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment within the Group continues and that the appropriate training is arranged. It is the policy of the Group that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

### Employee involvement

The Group's policy is to consult and discuss with employees, through unions, staff councils and at meetings, matters likely to affect employees' interests.

Information about matters of concern to employees is given through information bulletins and reports which seek to achieve a common awareness on the part of all employees of the financial and economic factors affecting the Group's performance.

### Directors' report (continued)

## For the period ended 31 August 2022

### Qualifying third party indemnity provisions

The Company has made qualifying third-party indemnity provisions for the benefit of its directors which were in place throughout the period and remain in force at the date of this report.

### Going concern

#### Going concern considerations

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic and Directors' Report. The financial position of the Group is described in the Strategic Report.

In assessing the Group's going concern the directors give consideration to the impact of macroeconomic challenges such as UK recession and the "great resignation".

#### Ongoing impact

The Group benefits from a diversified portfolio of customers and products, with strong growth potential in various segments, which the Group has continued to deliver in spite of any macroeconomic challenges.

#### Forecasts

Each year detailed 5 year forecasts and scenario planning models are prepared to assess the future growth potential of the Group and the risks and opportunities that could impact that growth. The forecasts are based on the directors' and senior management's understanding and experience of market trends, seasonality and the impact of regulation on the industry.

The forecasts review profitability, liquidity, and leverage which showed there was significant headroom in all areas. The Group conducts regular cash flow forecasting which demonstrates a cash flow focus and shows an increasing cash position in these future forecasts. Note there are no ongoing performance covenants attached to the Senior Term Facilities Agreement and no ongoing capital repayments required. Therefore, liquidity is not seen as a material risk. The Group is forecast to improve its financial performance and reduce the level of leverage.

The company is in a strong net assets position.

## Conclusion

After careful consideration of the above, the directors have a reasonable expectation that the company and the Group have adequate resources to continue in operational existence and operate within the level of their facilities for the foreseeable future and they continue to adopt the going concern basis in preparing the annual report and accounts.

## Re-appointment of auditor

Pursuant to Section 487 of the Companies Act 2006, Deloitte LLP have indicated their willingness to be reappointed for another term and appropriate arrangements have been put in place for them to be deemed reappointed as auditor in the absence of an Annual General Meeting.

## Directors' report (continued)

## For the period ended 31 August 2022

### Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland. Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Company, and of the profit or loss of the Group for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's and Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Strategic report

The Group has chosen in accordance with Companies Act 2006, s. 414C(11) to set out in the Group's Strategic report information required by Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, Schedule 7 to be contained in the Directors' report. It has done so in respect of the Group's performance, outlook, strategy, polices, future developments and key risks and uncertainties.

## Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the auditor of the Company is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the auditor of the Company is aware of that information.

The Directors' report was approved by the Board of directors, and signed on its behalf by:

Graham Stuart Mark Gaddes Director

Date: 30/03/2023

## Independent auditor's report

### For the period ended 31 August 2022

### Report on the audit of the financial statements

### Opinion

In our opinion the financial statements of Bright Topco Limited (the 'parent company') and its subsidiaries (the 'group'):

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 August 2022 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.
- We have audited the financial statements which comprise:
- the consolidated statement of comprehensive income:
- the consolidated and parent company statements of financial position;
- · the consolidated and parent company statements of changes in equity;
- the consolidated cash flow statement; and
- the related notes 1 to 31.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

## Independent auditor's report (continued)

## For the period ended 31 August 2022

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

## Independent auditor's report (continued)

## For the period ended 31 August 2022

## Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the group's industry and its control environment, and reviewed the group's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory frameworks that the group operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements.
  These included UK Companies Act, HMRC Legislation, Consumer Contract Regulations, UK Visa and
  Immigration Regulations, Financial Conduct Authority (FCA) Regulations, Higher Education and Research Act
  2017; and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the
  group's ability to operate or to avoid a material penalty. These included compliance with Office for students
  (OfS) regulation, Office for Standards in Education (Ofsted) regulation and the Education and Skills Funding
  Agency regulation

We discussed among the audit engagement team including relevant internal specialists such as tax specialists regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

As a result of performing the above, we identified the greatest potential for fraud in the following areas, and our specific procedures performed to address it are described below:

Revenue may be recognised in the incorrect period due to manual inputs into the deferred revenue adjustment to reflect the timing of delivery of the tuition: The recognition of deferred revenue utilises a manual deferred revenue spreadsheet, which aggregates invoice data on a cohort level and calculates an amount of revenue which should be deferred against the cohort based on manual inputs of course weeks. We tested the appropriateness of revenue entries using a combination of data analytics and test of details. Where possible, we utilised data analytics to create an expectation for revenue of apprenticeships students to identify a population of outliers for detailed testing. We also tested the appropriateness of revenue entries using a test of details approach and obtained support for a sample of inputs used in the calculation. In our testing, we obtained evidence for the appropriate recognition of delivery of courses and provision of course materials.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud:
- enquiring of management and in-house legal counsel concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- · reading minutes of meetings of those charged with governance.

## Independent auditor's report (continued)

## For the period ended 31 August 2022

## Report on other legal and regulatory requirements

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit
  have not been received from branches not visited by us; or
- the parent company and group financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Arden Wayne

Andrew Wright, FCA (Senior statutory auditor) For and on behalf of Deloitte LLP Statutory Auditor Bristol, United Kingdom 6th of April 2023

# Group statement of comprehensive income

# For the period ended 31 August 2022

	Notes	Period from 10 March 2021 to 31 August 2022 £'000
Turnover Cost of sales	3	247,635 (123,476)
Gross profit		124,159
Administrative expenses		(168,243)
Operating loss	4	(44,084)
Interest payable and similar expenses	8	(47,252)
Loss before taxation		(91,336)
Tax on loss	9	10,201
Loss for the financial period		(81,135)
Currency translation differences		168
Total comprehensive loss for the period		(80,967)

Total comprehensive loss for the period is all attributable to the owners of the parent Company.

There are no other comprehensive expenses for the current financial period other than those included in the statement of comprehensive income above.

The Statement of comprehensive income has been prepared on the basis that all operations are continuing operations.

# Group statement of financial position

# As at 31 August 2022

	Notes	£'000	2022 £'000
Non-current assets Intangible assets	10		703,025
Tangible assets  Debtors due after more than one year	11 15		94,784 71
2 0 10/0 dad anto mano mano you			797,880
Current assets			,
Stocks	14 15	883 71,375	
Debtors falling due within one year Restricted cash	15 16	71,375 667	
Cash at bank and in hand	10	60,822	
		133,747	
Creditors: amounts falling due within one year	17	(114,911)	
Net current assets			18,836
Total assets less current liabilities			816,716
Creditors: amounts falling due after more than one year	18		(488,989)
Provisions for liabilities	21		(131,362)
Net assets			196,365
Capital and reserves			<del></del>
Called up share capital	24		275,500
Share premium account	25		1,832
Other reserves	25		168
Profit and loss account	25		(81,135)
			196,365

The accompanying notes on pages 25 to 58 form an integral part of these financial statements.

The financial statements were approved by the board of directors and authorised for issue on 30 March 2023 and are signed on its behalf by:



Graham Stuart Mark Gaddes Director

Company Registration No. 13257483

# Company statement of financial position

# As at 31 August 2022

	Notes	Period ended 31 August 2022 £'000 £'000
Fixed assets Other Investments	12	271,044
Current assets Debtors	15	6,288
Total assets less current liabilities	10	277,332
Net assets		277,332
Capital and reserves Called up share capital Share premium account	24 25	275,500 1,832
Total equity		277,332

The accompanying notes on pages 25 to 58 form an integral part of these financial statements.

As permitted by s408 Companies Act 2006, the Company has not presented its own statement of comprehensive income and related notes. The Company's profit for the period is nil.

The financial statements were approved by the board of directors and authorised for issue on 30 March 2023 and are signed on its behalf by:

Gara

Graham Stuart Mark Gaddes Director

Company Registration No. 13257483

Bright Topco Limited

Group statement of changes in equity

For the period ended 31 August 2022

	Called up share capital £'000	Share premium account £'000	Other reserves	Profit and loss account £'000	Total £'000
Balance at 10 March 2021	-	-	-	-	-
Period ended 31 August 2022: Loss for the period Other comprehensive income:	-			(81,135)	(81,135)
Currency translation differences	-	-	168	-	168
Total comprehensive income for the period	-		168	(81,135)	(80,967)
Transactions with owners, recorded directly in equity					
Issue of shares	275,500	1,832	-	-	277,332
Total contributions by and distributions to owners	275,500	1,832	-	-	277,332
Balance at 31 August 2022	275,500	1,832	168	(81,135)	196,365

**Bright Topco Limited** 

# Company statement of changes in equity

# As at 31 August 2022

	N-4	Called up share capital*	Share premium account	Profit and loss account	Total
	Notes	£'000	£'000	£'000	£'000
Balance at 10 March 2021				<u> </u>	-
Period ended 31 August 2022: Profit for the period				<u>-</u>	
Total comprehensive income for the period		-		-	-
Transactions with owners, recorded directly in equity					
Issue of shares		275,500	1,832	=	277,332
Total contributions by and distributions to owners		275,500	1,832	-	277,332
Balance at 31 August 2022		275,500	1,832		277,332
			<del></del>	<del></del> =	

# Group statement of cash flows

# For the period ended 31 August 2022

	Notes	Period from 10 March 2021 to 31 August 2022 £'000
Cash flows from operating activities Cash generated from operations Income taxes paid	29	70,649 (4,042)
Net cash inflow from operating activities		66,607
Investing activities Purchase of intangible assets Purchase of tangible fixed assets Purchase of subsidiary		(5,119) (5,980) (465,933)
Net cash used in investing activities		(477,032)
Financing activities Finance leases Issue of Shares Proceeds from borrowings Share based payment Interest paid Amounts owed to preferential share holders		(527) 277,331 43,698 (32,950) (46,786) 196,415
Net cash inflow financing activities		437,181
Net increase in cash and cash equivalents		26,756
Cash and cash equivalents at beginning of the period		34,066
Cash and cash equivalents at end of the period		60,822

As permitted by para 1.12(b) of FRS 102, the Company has not presented its own statement of cash flows.

The cash at the beginning of the period includes the opening cash balance of the BPPH1 Limited group at the date of acquisition. The movements in cash flows of the BPPH1 Limited Group of companies are from the acquisition date of 6 July 2021 to 31 August 2022. Movements will therefore not agree to the notes in the financial statements.

### Notes to the Group financial statements

## For the period ended 31 August 2022

### 1 Accounting policies

## Company information

Bright Topco Limited ("the Company") is a holding Company and through its subsidiaries (together "the Group") provides education and training programmes in a variety of areas. The Group delivers most of its programmes through a mix of online and in person or blended delivery methods, with locations being primarily throughout the United Kingdom and certain European countries.

The Company is a private limited Company limited by shares and incorporated in the United Kingdom and registered in England and Wales. The registered office is BPP House, Aldine Place, 142-144 Uxbridge Road, Shepherds Bush, Greater London, W12 8AA. The Company's registration number is 13257483.

The Group consists of Bright Topco Limited and all of its subsidiaries.

## 1.1 Accounting convention

These financial statements are prepared on a going concern basis, under the historical cost convention and in accordance with the FRS 102 " The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The preparation of financial statements in conformity with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102") which requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in the later sections of accounting policies.

The financial statements are presented in sterling ("£") which is also the functional currency of the Company. All amounts in the financial statements have been rounded to the nearest thousands GBP (£'000).

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

## Disclosure exemptions

The parent company is included in the consolidated financial statements and is considered to be a qualifying entity under FRS 102 paragraphs 1.8 to 1.12. The following exemptions available under FRS 102 in respect of certain disclosures for the parent company financial statements have been applied:

- No separate parent company Cash Flow Statement with related notes is included; and
- Key Management Personnel compensation has not been included a second time.
- Certain disclosures required by FRS 102.26 Share-based Payments; and
- Certain disclosures required by FRS 102.11 Basic Financial Instruments and FRS 102.12 Other Financial Instrument Issues in respect of financial instruments not falling within the fair value accounting rules of Paragraph 36(4) of Schedule 1.

The accounting policies set out below have, unless otherwise stated, been applied consistently to periods presented in these financial statements. Judgements made by the directors, in the application of these accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 3.

Notes to the Group financial statements (continued)

For the period ended 31 August 2022

### 1 Accounting policies (continued)

### 1.2 Basis of consolidation

The Group financial statements consolidate the financial statements of the Company and its subsidiary undertakings drawn up to 31 August 2022.

No income statement is presented for the Company as permitted by section 408 of the Companies Act 2006. The Company did not trade during the year.

Where the Group has control over an investee, it is classified as a subsidiary. The Group controls an investee if all three of the following elements are present: power over the investee, exposure to variable returns from the investee and the ability of the investor to use its power to affect those variable returns. Control is reassessed whenever facts and circumstances indicate that there may be a change in any of these elements of control.

The consolidated financial statements present the results of the Company and its subsidiaries ("the Group") as if they formed a single entity. Intergroup transactions and balances between Group companies are therefore eliminated in full. The results of subsidiaries acquired or disposed of during the year are included in the income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by the Group.

The consolidated financial statements incorporate the results of business combinations using the acquisition method. In the statement of financial position, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. Acquisition related costs are expensed as incurred.

## Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

### 1 Accounting policies (continued)

### 1.3 Going concern

### Going concern considerations

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic and Directors' Report. The financial position of the Group is described in the Strategic Report.

In assessing the Group's going concern the directors give consideration to the impact of macroeconomic challenges such as UK recession and the "great resignation".

#### Ongoing impact

The Group benefits from a diversified portfolio of customers and products, with strong growth potential in various segments, which the Group has continued to deliver in spite of any macroeconomic challenges.

#### Forecasts

Each year detailed 5 year forecasts and scenario planning models are prepared to assess the future growth potential of the Group and the risks and opportunities that could impact that growth. The forecasts are based on the directors' and senior management's understanding and experience of market trends, seasonality and the impact of regulation on the industry.

The forecasts review profitability, liquidity, and leverage which showed there was significant headroom in all areas. The Group conducts regular cash flow forecasting which demonstrates a cash flow focus and shows an increasing cash position in these future forecasts. Note there are no ongoing performance covenants attached to the Senior Term Facilities Agreement and no ongoing capital repayments required. Therefore, liquidity is not seen as a material risk. Sensitivity analysis has been performed using different scenarios on how much the base rate would effect the Group's overall cashflow. The Group remained cash solvent even with the highest rate of an additional 5.8% to the base rate. The Group is forecast to improve its financial performance and reduce the level of leverage.

The company is in a strong net assets position.

### Conclusion

After careful consideration of the above, the directors have a reasonable expectation that the company and the Group have adequate resources to continue in operational existence and operate within the level of their facilities for the foreseeable future and they continue to adopt the going concern basis in preparing the annual report and accounts.

## Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

## 1 Accounting policies (continued)

#### 1.4 Turnover

Turnover is recognised when the following conditions are fulfilled:

- · services have been rendered or the delivery has occurred;
- the amount of revenue can be reasonably measured;
- · it is probable that the future economic benefits will flow to the entity; and
- the costs incurred, or to be incurred, in relation to the transaction can be reasonably measured.

Turnover is presented net of scholarships, discounts, and net of VAT and other sales related taxes collected and remitted to governmental authorities.

### Tuition and educational turnover

Substantially all of the Group's net turnover is composed of tuition and fees from educational programmes that consist of students in short-term, non-degree programmes, students who purchase certain self-study and/or asynchronous programmes and students enrolled in degree and non-degree programmes lasting multiple years. Tuition turnover is recognised over the length of the course and/or programme. Tuition income received or charged in advance are accounted for in liabilities and released over the period of the course. For tuition fees invoiced in advance but where cash is yet to be received, a current liability and corresponding current asset is raised when it is probable that future economic benefits are expected to flow to the entity.

### Educational materials

Sales of educational materials are recognised when goods have been delivered to the student, the student has accepted the goods and the related receivable is measurable. This income is recognised when the service takes place.

## Other education-related income

Other education-related income primarily consists of non-tuition income associated with providing educational services such as professional services, enrolment application fees and receipt of certain government subsidies.

### Discounts

Discounts represent institutional scholarships, early payment discounts and promotions. This includes reductions in charges for tuition or other fees from our standard rates typically provided to corporate and other employer students. Discounts are generally recognised over the period of instruction in the same manner as the related tuition revenue to which the discount relates.

Collected but unremitted sales and other indirect taxes are included as a liability in the Group's Statement of financial position.

When cash inflows are deferred and represent a financing arrangement, and not settled in cash, the fair value of the consideration is the present value of the future receipts. The difference between the fair value of the consideration and the nominal amount received is recognised as interest income. The element of financing is deemed immaterial and disregarded in the measurement of revenue.

# Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

### 1 Accounting policies (continued)

### 1.4 Turnover (continued)

#### Interest income

Interest income is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### Other revenue

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received. Government grants relating to turnover are recognised as income on an accrual basis over the periods when the related costs are incurred.

## 1.5 Intangible fixed assets - goodwill

Goodwill arising on the acquisition of subsidiary undertakings represents the excess of the fair value of the consideration over the fair value of the identifiable assets and liabilities acquired. It is initially recognised as an asset at cost and is subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is considered to have a finite useful life and is amortised on a systematic basis over its expected life, which is 10 years.

## 1.6 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date where it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the fair value of the asset can be measured reliably; the intangible asset arises from contractual or other legal rights; and the intangible asset is separable from the entity.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Patent & licences over 3 years
Other intangibles over 2 years
Brand over 10 years

Research expenditure is written off as incurred. Development expenditure is also written off, except where the directors are satisfied as to the technical, commercial and financial viability of individual projects. Previously capitalised curriculum development costs are included within other intangibles are amortised between three and five years, depending on the period the entity is expected to benefit. Provision is made for any impairment.

### Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

### 1 Accounting policies (continued)

### 1.7 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Freehold buildings Short leasehold Equipment Fixtures and fittings over an expected useful life of 5 to 50 years over the life of the lease over an expected useful life of 3 to 10 years

over an expected useful life of 3 to 10 years over an expected useful life of 5 to 10 years

Land and assets in the course of construction are not depreciated.

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the statement of comprehensive income

Freehold land and buildings were revalued as part of the acquisition of the BPP group in the current year. The Group does not adopt a revaluation policy for its tangible fixed assets.

## 1.8 Fixed asset investments

Equity investments are measured at fair value through profit or loss, except for those equity investments that are not publicly traded and whose fair value cannot otherwise be measured reliably, which are recognised at cost less impairment until a reliable measure of fair value becomes available.

In the Company financial statements, investments in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised in the statement of comprehensive income.

## 1.9 Impairment of fixed assets

At each reporting period end date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash generating unit to which the asset belongs.

The carrying amount of the investments accounted for using the equity method is tested for impairment as a single asset. Any goodwill included in the carrying amount of the investment is not tested separately for impairment.

# Notes to the Group financial statements (continued)

### For the period ended 31 August 2022

## 1 Accounting policies (continued)

## 1.10 Stocks

Stocks principally represent course materials and books. Stocks are stated at the lower of cost and net realisable value, using the FIFO (first-in, first-out) method and the average cost method, depending on the stock item. With respect to course materials, external creative costs and artwork costs of new titles are absorbed into the cost of the first print run. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in the statement of comprehensive income. Reversals of impairment losses are also recognised in the statement of comprehensive income.

## 1.11 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

## 1.12 Financial instruments

The Group has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the Group's Statement of financial position when the Group becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

# Basic financial assets

Basic financial assets, which include debtors, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

## Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

## 1 Accounting policies (continued)

## 1.12 Financial instruments (continued)

#### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in the statement of comprehensive income.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in the statement of comprehensive income.

## Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the Group transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow Group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

## Derecognition of financial liabilities

Financial liabilities are derecognised when the Group's contractual obligations expire or are discharged or cancelled.

Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

## 1 Accounting policies (continued)

### 1.13 Equity instruments

Equity instruments issued by the Group are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the Group.

#### 1.14 Taxation

The tax expense represents the sum of the current tax and deferred tax.

#### Current tax

The currently tax is based on taxable profit for the year. Taxable profit differs from net profit as reported in the statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Where items recognised in other comprehensive income or equity are chargeable to or deductible for tax purposes, the resulting current or deferred tax expense or income is presented in the same component of comprehensive income or equity as the transaction or other event that resulted in the tax expense or income. Deferred tax assets and liabilities are offset when the Company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

### 1.15 Provisions

Provisions are recognised when the Group has a legal or constructive present obligation as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting end date, taking into account the risks and uncertainties surrounding the obligation. Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value. When a provision is measured at present value, the unwinding of the discount is recognised as a finance cost in statement of comprehensive income in the period in which it arises.

## Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

## 1 Accounting policies (continued)

### 1.15 Provisions (continued)

## Dilapidations provision

The provision for dilapidations represents the costs that are expected to be incurred on the expiration of a lease term to return the property back to its original condition. An asset is recognised and depreciated on a straight-fine basis over the lease term. A liability is recognised at the net present value of the expenditure expected to settle the obligation. The estimated future costs of dilapidation are reviewed on an annual basis and adjusted as appropriate when new information is obtained. Changes in estimates are capitalised or reversed against the leasehold costs. Changes to the estimates are discounted at a pre-tax rate reflecting current market assumptions of the time value of money.

## 1.16 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the Company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

## 1.17 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due. Amounts not paid are shown as accruals in the Statement of financial position.

### Notes to the Group financial statements (continued)

#### For the period ended 31 August 2022

### 1 Accounting policies (continued)

#### 1.18 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the statement of financial position as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the statement of comprehensive income so as to produce a constant periodic rate of interest on the remaining balance of the liability.

#### 1.19 Foreign exchange

On consolidation, the results of overseas subsidiaries are translated into pounds sterling at the average exchange rate in the period. All assets and liabilities are translated at the exchange rate on the reporting date. Exchange differences arising from translating the opening assets at the opening exchange rate and the results at the average rate are recognised in the foreign exchange reserve.

### 2 Critical accounting judgements and key sources of estimation uncertainty

In the application of the Group's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### Critical judgements

There were no judgements that had the significant effect on amounts recognised in the financial statements.

#### Notes to the Group financial statements (continued)

#### For the period ended 31 August 2022

#### 2 Critical accounting judgements and key sources of estimation uncertainty (continued)

#### Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows.

#### Investment valuation

As stated in note 1.12 above, the Company conducts an impairment review of it's investment in the subsidiary undertaking as and when events or changes in circumstances indicate that the carrying amount may not be recoverable. Determining whether the investment is impaired requires an estimation of the recoverable amount, which requires the Company to estimate the value in use based on future cash flows and a suitable discount rate in order to calculate the present value. The value in use is compared to the carrying amount of the investment as at the Statement of Financial position date of £271,044. In particular, when computing the recoverable amount and valuations, internal forecasts, discount rates, routine rate of return and long-term growth rates for the region are deemed reliable for projecting revenue growth. Internal forecasts including revenue and operating expenditure have been determined using prior period results and the expectations of future growth within the industry that the Company operates in. The growth rates used as described above are consistent with those included in industry reports also specific to the industry in which the Company operates in. It is therefore deemed that management are required to make judgements and estimates in determining whether the fair value of investment in subsidiary has fallen below it's carrying value.

#### **Brand Valuation**

When calculating the brand value on acquisitions, the Group uses internal forecasts, discount rates, routine rate of return and long-term growth rates for the region which are deemed reliable for projecting revenue growth. Internal forecasts including revenue and operating expenditure have been determined using prior period results and the expectations of future growth within the industry that the Group operates in. In determining the discount rate to use, the gearing of listed comparable companies was considered. The growth rates used as described above are consistent with those included in industry reports also specific to the industry in which the Company operates in. Management are required to make judgements and estimates in determining the value of the brand for the companies it acquires.

### Notes to the Group financial statements (continued)

### For the period ended 31 August 2022

### 3 Turnover and other revenue

An analysis of the Group's turnover is as follows:

Period from 10 March 2021 to 31 August 2022 £'000

Turnover analysed by class of business

233,685
13,568
9
373
247,635

Period from 10 March 2021 to 31 August 2022 £'000

Turnover analysed by geographical market

UK	240,438
Rest of Europe	3,213
Rest of world	3,984
	247,635

Turnover includes £0.01 million of Government grants received from the Coronavirus Job Retention Scheme.

### Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

### 4 Operating loss

Period from
10 March 2021 to
31 August 2022
£'000

#### Group

Operating loss for the period is stated after charging:

Exchange gain	(57)
Depreciation of owned tangible fixed assets	6,831
Depreciation of tangible fixed assets held under finance leases	402
Amortisation of intangible assets	88,994
Operating lease charges	4,944
	<del></del>

### 5 Auditor's remuneration

Period from 10 March 2021 to 31 August 2022 £'000

Fees payable to the Company's auditor and associates:

### For audit services

Audit of the financial statements of the Group and Company Audit of the financial statements of the Company's subsidiaries	85 416
	501
For other services All other non-audit services	80

### Notes to the Group financial statements (continued)

### For the period ended 31 August 2022

### 6 Employees

The average monthly number of persons (including directors) employed by the Group and Company during the period was:

	Group Period from 10 March 2021 to 31 August 2022 Numbers	Company Period from 10 March 2021 to 31 August 2022 Numbers
Tutors	765	-
Academics	44	-
Administration and services	665	-
Sales and marketing and Customer services	292	-
Materials, production and dispatch	93	- 
	1,859	-
	<del></del>	
	£'000	£'000
Wages and salaries	83,426	-
Social security costs	8,485	-
Pension costs	4,163	-
	96,074	-

### 7 Directors' remuneration

Period from 10 March 2021 to 31 August 2022 £'000

### Company

-
-
-

The amount remunerated to directors of the Company by its subsidiaries and not included with Directors' emoluments disclosed above was £0.749 million.

9

Deferred tax

Total tax credit

Origination and reversal of timing differences

## Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

## 8 Interest payable and similar expenses

	Period from 10 March 2021 to 31 August 2022 £'000
Group	200
Interest on bank loans Interest on finance leases and hire purchase contracts Unwinding of discount on provisions Capitalised interest amortisation Other interest payable Accrual for interest on shares	23,359 99 134 1,783 168 21,709
Total finance costs	47,252 ————
Taxation	
	Period from 10 March 2021 to 31 August 2022 £'000
Current tax UK corporation tax on losses for the current period	3,018

(13,219)

(10,201)

#### For the period ended 31 August 2022

#### 9 Taxation (continued)

The actual charge for the period can be reconciled to the expected (credit)/charge for the period based on the profit or loss and the standard rate of tax as follows:

Period from 10 March 2021 to 31 August 2022 £'000

(Loss) before taxation	(91,336)
Expected tax charge based on the standard rate of corporation tax in the UK of 19.00%	(17,354)
Fixed Asset Differences	52
Expenses not deductible for tax purposes	4,515
Income not taxable for tax purposes	9
Losses eliminated	24
Irish dividends	271
Goodwill	5,190
Tax rate difference	(3,799)
Corporation tax - adjustments relating to prior years	(72)
Deferred Tax - adjustments relating to prior years	827
Other	136
Taxation credit for the period	(10,201)

The standard rate of tax applied to reported profit on ordinary activities is 19%. In the Finance Bill 2021, the Government announced that from 1 April 2023 the corporation tax rate would increase to 25% (rather than remaining at 19%, as previously enacted). This new law was substantively enacted on 11 March 2021.

On 3rd March 2021, the Government announced that from 1 April 2023 the corporation tax rate would increase to 25% (rather than remaining at 19%, as previously enacted). This new law was substantively enacted on 24 May 2021. As the proposal to increase the rate at 25% had not been substantively enacted at the balance sheet date, its effects are not included in these financial statements.

#### For the period ended 31 August 2022

### 10 Intangible fixed assets

Group	Purchased Goodwill £'000	Purchased Brands £'000	Software & licences £'000	Other intangibles £'000	Total £'000
Cost At 10 March 2021 Acquisitions Additions At 31 August 2022	256,187 	523,103 - 523,103	1,945 2,362 4,307	5,665 2,757 8,422	786,900 5,119 792,019
Amortisation and impairment At 10 March 2021 Amortisation charged for the period	- 27,318	- 58,156	- 1,508	- 2,012	- 88,994
At 31 August 2022	27,318	58,156	1,508	2,012	88,994
Net book value					
At 31 August 2022	228,869	464,947	2,799	6,410	703,025

Amortisation charged for the period has been recognised within Administrative expenses.

An analysis of the acquisition of BPPH1, Project Dahl Topco and Softech Group is set out below:

On 6 July 2021 the entire issued share capital and voting rights in BPPH1 Limited was acquired by Bright Topco Limited indirectly through Bright Acquisitions Limited (registered in the UK).

On 27 October 2021 the entire issued share capital and voting rights in Project Dahl Topco Limited was acquired by Bright Topco Limited indirectly through Verano Acquisitions Limited.

On 16 June 2022 the entire issued share capital and voting rights in Softech UK Holdings Limited, Softech DACH Holdings Limited and Softech Benelux Holdings Limited was acquired by Bright Topco Limited indirectly through Verano Acquisitions Limited.

In calculating the goodwill arising on the acquisitions, the fair value of net assets of the companies acquired have been assessed and adjustments from book value have been made where necessary.

An analysis of the acquisition of BPPH1 Limited, Project Dahl Topco Limited and Softech Group is set out below:

## For the period ended 31 August 2022

## 10 Intangible fixed assets (continued)

# Net assets at date of acquisition

### **BPPH1** Ltd

	Book value £'000	Fair value adjustment £'000	Fair value £'000
Intangible asset - brand	-	473,530	473,530
Other intangible assets	7,610	-	7,610
Fixed assets	72,143	24,608	96,751
Debtors	47,856	-	47,856
Cash	34,069	-	34,069
Creditors	(345,510)	1,333	(344,177)
Deferred tax	(7,176)	(122,510)	(129,686)
Net (Liabilities)/Assets	(191,008)	376,961	185,953
Goodwill		<del></del>	215,298
Total purchase consideration			401,251
Settled by:			
Consideration			
Cash			389,305
Acquisition costs			11,946
			401,251

## For the period ended 31 August 2022

## 10 Intangible fixed assets (continued)

## Net assets at date of acquisition

## Project Dahl Topco Ltd

	Book value £'000	Fair value adjustment £'000	Fair value £'000
Intangible asset - brand	<u>-</u>	30,053	30,053
Other intangible assets	220	, =	220
Fixed assets	351	-	351
Debtors	2,204	-	2,204
Cash	5,245	-	5,245
Creditors	(21,082)	-	(21,082)
Deferred tax	(66)	(7,256)	(7,322)
Net (Liabilities)/Assets	(13,128)	22,797	9,669
Goodwill			20,058
Total purchase consideration			29,727
Settled by:			
Consideration			
Cash			29,727
			29,727

### 10 Intangible fixed assets (continued)

# Net assets at date of acquisition Softech Group

	Book value £'000	Fair value adjustment £'000	Fair value £'000
Intangible asset - brand	-	19,520	19,520
Other intangibles assets	128	-	128
Fixed assets	218	<del>-</del>	218
Debtors	7,327	-	7,327
Cash	2,537	-	2,537
Creditors	(10,701)	(4.000)	(10,701)
Deferred tax	<del>-</del>	(4,906)	(4,906)
Net (Liabilities)/Assets	(491)	14,614	14,123
Goodwill			20,831
Total purchase consideration			34,954
Settled by:			
Consideration			
Cash			32,152
Acquisition costs			2,802
			34,954

The useful economic life of goodwill has been estimated to be 10 years. The useful lives of intangible assets recognised as a result of the acquisition have been disclosed in note 1.6.

### For the period ended 31 August 2022

## 11 Tangible fixed assets

Group	Freehold land & building £'000	Short leasehold £'000	Fixtures and fittings E £'000	quipment £'000	Total £'000
Cost or valuation					
At 10 March 2021 Acquisitions Additions Disposals	89,899 1,055	4,250 2,721 (390)	198 180 (2)	1,690 2,024	96,037 5,980 (392)
At 31 August 2022	90,954	6,581	376	3,714	101,625
Depreciation and impairment At 10 March 2021 Depreciation charged in the period Disposals	4,008	1,786 (390)	115 (2)	1,324 -	7,233 (392)
At 31 August 2022	4,008	1,396	113	1,324	6,841
Carrying amount					
At 31 August 2022	86,946	5,185	263	2,390	94,784

The net carrying value of tangible fixed assets includes the following in respect of assets held under finance leases or hire purchase contracts.

Group

	2022 £'000
Equipment	1,249
Depreciation charge for the period in respect of leased assets	402

In 2019 BPP Holdings Limited entered into a £10 million revolving credit facility (subsequently increased to £15 million in March 2021), which is secured by £35 million of the freehold land and buildings. The facility remained undrawn at the reporting date.

## Notes to the Group financial statements (continued)

## For the period ended 31 August 2022

### 12 Fixed asset investments

	Notes	Group 2022 £'000	Company 2022 £'000
Investments in subsidiaries	13	-	271,044
Movements in fixed asset investments Company			
55p.2y		u	Share in Group ndertakings £'000
Cost or valuation			
At 10 March 2021 Additions			- 271,044
At 31 August 2022			271,044
Carrying amount At 31 August 2022			271,044

### 13 Subsidiaries

Details of the Company's subsidiaries at 31 August 2022 are as follows:

Name of undertaking	Country of incorporation	Class of shares held	% Held Direct
Bright Midco Limited*	UK	Ordinary	100
Bright Acquisitions Limited	UK	Ordinary	100
BPPH1 Ltd	UK	Ordinary	100
Staysharp Education Limited**	UK	Ordinary	100
Actuarial Education Company Ltd	UK	Ordinary	99
BPP Actuarial Education Ltd	UK	Ordinary	100
BPP China Ltd	Hong Kong	Ordinary	100
BPP(CI) Ltd	Channel Islands	•	100
BPP Colombia S.A.S.	Colombia	Ordinary	100
BPP Enterprise Management Consulting (Shanghai) Co., Ltd		Ordinary	100
BPPH2 Ltd	UK	Ordinary	100
BPP Holdings Ltd	UK	Ordinary	100
BPP International Ltd**	UK	Ordinary	100
BPP Learning Media Ltd**	UK	Ordinary	100
BPP Malaysia SDN BHD	Malaysia	Ordinary	100
BPP Offshore Group Ltd	Jersey	Ordinary	100
BPP Professional Education Ltd	UK	Ordinary	100
BPP Professional Education SP z.o.o.	Poland	Ordinary	100
BPP Services Ltd **	UK	Ordinary	100
BPP Singapore PTE Ltd	Singapore	Ordinary	100
BPP South Africa (PTY) Ltd	South Africa	Ordinary	100
BPP University Ltd	UK	Ordinary	100
Business Training Romania Sri	Romania	Ordinary	100
Jersey International Business School	Jersey	Ordinary	100
Verano Acquisition Limited	UK	Ordinary	100
Project Dahl Topco Ltd	UK	Ordinary	100
Project Dahl Bidco Ltd	UK	Ordinary	100
Estio Training Limited	UK	Ordinary	100
Estio Technology Recruitment Ltd	UK	Ordinary	100
Softech UK Holdings Ltd	UK	Ordinary	100
Firebrand Training Ltd	UK	Ordinary	100
Softech DACH Holdings Ltd	UK	Ordinary	100
Firebrand Training GmbH Ltd	Germany	Ordinary	100
Firebrand Training Nordics	Denmark	Ordinary	100
Softech Benelux Holdings Ltd	UK	Ordinary	100
Firebrand Training Benelux BV	Netherlands	Ordinary	100

<sup>\*</sup>Directly held. All other holdings in subsidiary holdings are indirectly held by virtue of the Company's direct investment in its directly held subsidiaries and their respective subsidiary holdings.

<sup>\*\*</sup>Subsidiary has taken advantage of the audit exemption set out within section 479A of the Companies Act 2006 for the period ended 31 August 2022.

#### Notes to the Group financial statements (continued)

#### For the period ended 31 August 2022

### 13 Subsidiaries (continued)

The registered address for the UK based subsidiaries listed is BPP House, 142-144 Uxbridge Road, Aldine Place, London, W12 8AA, UK.

The registered address for BPP (CI) Limited, BPP Offshore Group Limited and Jersey International Business School is 39 Don Street, St Helier, Jersey, JE2 4TR.

The registered address for subsidiary companies incorporated in Hong Kong is Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong.

The registered address for subsidiary companies incorporated in Colombia is CL 98 NO. 18 71 P 2, Bogota.

The registered address for subsidiary companies incorporated in China is Room 721 and 723, 7F, No. 2, Building 2, No. 999 Middle Huaihai Road, Xuhui District, Shanghai, China.

The registered address for subsidiary companies incorporated in Malaysia is Unit 3001, Level 30, Tower A, Vertical Business Suite, Avenue 3, Bangsar South, No. 8, Jalan Kerinchi, 59200, Kuala Lumpur W.P., Kuala Lumpur, Malaysia.

The registered address for subsidiary companies incorporated in Poland is Tytusa Chalubinskiego, 8 00-613, Warsaw, Poland.

The registered address for subsidiary companies incorporated in South Africa is 47 Lakefield Avenue, Lakefield, Benoni, South Africa.

The registered address for subsidiary companies incorporated in Romania is 4 G-ral Vasile Milea, Far Entrance, Room 17, Floor 2, District 6, Bucharest, Romania.

The registered address for subsidiary companies incorporated in Singapore is 77 Robinson Road, #13-00 Robinson 77, Singapore 068896.

The registered address for subsidiary company incorporated in Germany is Heinz-Meisse Strasse 98, Rotenburg an der Fulda, 36199 Germany.

The registered address for subsidiary company incorporated in Netherlands is Kerkenbos 12-36B, 6546 BE, NIjmegen, Netherlands.

The registered address for subsidiary company incorporated in Denmark is Frydenlundsvej 30, 2950 Vedbæk, Denmark.

The registered address for Project Dahl Bidco Ltd, Project Dahl Topco Ltd, Estio Technology Recruitment Ltd and Estio Training Ltd is Central House, Central Park, New Lane, Leeds, England, LS11 5DZ.

The registered address for Softech UK Holdings Ltd, Softech DACH Holdings Ltd, Softech Benelux Holdings Ltd, Firebrand Training Ltd is 27 Old Gloucester Street, London, England, WC1N 3AX.

#### 14 Stocks

	Group	Company
	2022	2022
	£'000	£'000
Finished goods and goods for resale	883	-
	<del></del>	

### Notes to the Group financial statements (continued)

### For the period ended 31 August 2022

15	Debtors		
	Amounts falling due within one period:	Group 2022 £'000	Company 2022 £'000
	Trade debtors Accrued income Prepayments Other debtors Other taxes Intercompany receivables	30,758 29,481 7,048 4,088 - - 71,375	6,288 6,288 6,288
	Amounts falling due after more than one period:	Group 2022 £'000	Company 2022 £'000
	Prepayments	<u>71</u>	_
	Total debtors	71,446	6,287
16	Restricted cash		
			2022 £'000
	Employer apprenticeship funds Funds relating to Standby Letter of Credit		617 50
			667

Employer apprenticeship funds relate to cash received by the Group on behalf of employers (BPP's customers) who enrol their 16-18 year old employee/apprentices onto courses. This cash is classed as 'restricted cash' as it does not belong to the Group, BPP merely acts as an intermediary as the training provider, drawing down funds generally, in relation to apprenticeships.

The funds relating to a Standby Letter of Credit relates to funds required to support the guarantee against the portfolio of historical student loans provided for in note 21. The restricted cash value at a minimum must be equal to the total value of the facility under guarantee per the condition imposed by Barclays Bank PLC. The total value of the facility under guarantee at balance sheet date was £0.050 million (2021: £0.150 million)

# Notes to the Group financial statements (continued)

### For the period ended 31 August 2022

### 17 Creditors: amounts falling due within one period

	Notes	Group 2022 £'000	Company 2022 £'000
Fees received in advance		42.447	_
Deferred income		40,295	-
Accruals		22,938	-
Other taxation and social security		4,351	_
Other creditors		2,563	-
Trade creditors		1,485	-
Obligations under finance leases	20	385	-
External interest payable		25	-
Corporation tax payable		422	-
		114,911	_

### 18 Creditors: amounts falling due after more than one period

	Notes	Group 2022 £'000	Company 2022 £'000
Bank loans and overdrafts	19	290,473	-
Other creditors		1,629	-
Obligations under finance leases	20	472	-
Amounts owed to preferential investors		196,415	
		488,989	-

On 6 July 2021 Bright Midco Limited issued preference shares of 18,011 at a value of £9,700 a share. The redemption rate of the shares is £10,000.45 a share. Interest is accrued on the shares at 6 month interest periods at a dividend rate of 9% per annum.

#### Notes to the Group financial statements (continued)

#### For the period ended 31 August 2022

#### 19 Loans and overdrafts

	Group 2022 £'000	Company 2022 £'000
Bank loans	290,473	-
Within one year After one year and within five year After five year	290,473	- - -

On 15 October 2021 an accordion senior facility was entered into by BPPH2 Limited to make available £20.0m and this was further extended on 15th June 2022 with a further £24.0m with interest to be charged for both at an all-in cost of daily SONIA plus 6.25%. These were both added to the Senior Term Facilities Agreement of £255.0m entered into by BPPH2 on 2nd March 2021 with interest charged at an all-in cost of daily SONIA plus 6.75%. All facilities were fully drawn and have terms whereby no capital repayments would arise until the end of the term of the facility (which is seven years from the initial utilisation).

The Company transitioned from LIBOR to SONIA in December 2021 and therefore, interest charged is a combination of both LIBOR and SONIA.

BPP Holdings Limited also has a £15m revolving credit facility which it entered into in March 2021. The facility remained undrawn at 31st August 2022.

#### 20 Finance lease obligations

	2022 £'000	2022 £'000
Future minimum lease payments due under finance leases:		
Within one year	385	_
After one year and within five years	472	
	857	-
	-	

Finance lease payments represent rentals payable for certain items of plant and machinery. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is 5 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

### Notes to the Group financial statements (continued)

### For the period ended 31 August 2022

#### 21 Provisions for liabilities

			Group 2022 £'000	Company 2022 £'000
Deferred tax (note 22)			128,734	_
Dilapidations			2,613	-
Loan guarantee			15	-
			131,362	_
Craus	Deferred tax Dil £'000	lapidations £'000	Others £'000	CIOOO
Group	£ 000	£ 000	£ 000	£'000
At 10 March 2021	-	-	-	_
Company restructure	134,672	-	-	134,672
Acquisition of subsidiaries	7,281	2,905	35	10,221
P&L account (charge) / credit	(13,219)	133	_	(13,086)
Expenditure in period	<del>-</del>	(425)	(20)	(445)
At 31 August 2022	128,734	2,613	15	131,362

At 31 August 2022, £0.447 million and £nil million of the Group's and Company's provision, respectively, is due within one period, with the remainder due in over the period.

### Dilapidations

The provision for dilapidation costs relate to costs that are expected to be incurred when leases expire through to 2028. This is provided at the present value of the expenditure expected to settle the obligation.

### Notes to the Group financial statements (continued)

### For the period ended 31 August 2022

### 22 Deferred taxation

The following are the major deferred tax liabilities and assets recognised by the University and movements thereon:

thereon:		Liabilities 2022 £'000
Group		
Accelerated capital allowances Tax losses Deferred tax on goodwill & brand Capital gains deferred Other timing differences		1,794 125 (113,010) (18,018) 375
		(128,734)
The Company has no deferred tax assets or liabilities.		
Movements in the period:	Group 2022 £'000	Company 2022 £'000
Liability at 10 March 2021	-	· _
Charged to profit or loss	13,219	-
Acquisitions during the period (Charge)/credit to the goodwill & brand	(7,281) (134,672)	-
Liability at 31 August 2022	(128,734)	

The deferred tax set out above is not expected to reverse in the foreseeable future.

#### Notes to the Group financial statements (continued)

#### For the period ended 31 August 2022

#### 23 Retirement benefit schemes

# 2022

#### **Defined contribution schemes**

£'000

Charge to profit or loss in respect of defined contribution schemes

4,163

A defined contribution pension scheme is operated for all qualifying employees. The assets of the scheme are held separately from those of the Group in an independently administered fund.

#### 24 Share capital

2022 £'000

Issued and fully paid

275,206,000 ordinary shares of £1 each 29,430,400 ordinary shares of £0.01 each 275,206 294

275,500

The Company was incorporated on 10 March 2021 with 1 ordinary share of £1 each.

On 6 July 2021, the Company issued 240,181,445 ordinary shares of £1 each and 29,430,400 ordinary shares of £0.01 each.

On 27 October 2021, the Company issued 24,896,763 ordinary shares of £1 each.

On 14 March 2022, the Company issued 765,000 ordinary shares of £1 each.

On 16 June 2022, the Company issued 9,362,018 ordinary shares of £1 each with a premium of £1,832,071.

#### 25 Reserves

#### Share premium

The share premium accounts represents the amounts above the nominal value of shares issues and called up by the Company.

### Profit and loss account

The profit and loss account reserve represents the cumulative distributable profits and losses net of dividends and other adjustments.

#### Other reserves

Other reserves represents currency translation differences on the consolidation of the company's subsidiaries that prepare their financial statements in a currency different to that of the company. These reserves are seen as distributable.

#### Notes to the Group financial statements (continued)

#### For the period ended 31 August 2022

### 26 Operating lease commitments

#### Lessee

At the reporting end date the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	Group 2022 £'000	Company 2022 £'000
Within one year	8,055	_
After one year and within five year	26,930	-
After five year	43,888	-
	78,873 =	-

### 27 Controlling party

The parent of the Company is Bright Holdings S.a.r.l. registered at Rue Eugene Ruppert 20, Luxembourg 2453 and the ultimate controlling party is a Group of investment funds managed by TDR Capital LLP (registered in the United Kingdom).

The Bright Topco Limited financial statements represents the largest and smallest Group undertaking for which consolidated financial statements are prepared.

#### 28 COVID - 19

COVID-19 impacted global economic activity, caused business disruption in a number of industries and caused significant volatility in UK, European and other international debt and equity markets. COVID-19 impacted the majority of businesses in the UK and the response from the Group to manage operations has continued from FY 2021, where we continue to make innovations and improvements to teaching and exams online. Staff have moved to hybrid working but we have continued with improvements to the relevant technology and processes to enable this building on the platform from FY 2020 and FY2021. The current outlook for the Group is positive, especially given the increased revenue and operating profit for the year with COVID-19 having little impact. The Group continues to invest in and launch new products to help strengthen its position in the markets in which it operates. The Group believes the challenging economic conditions will further increase the demand for career focussed education and the Group plans to use their core competencies and experience to capitalise on these opportunities and is optimistic that it will continue to grow enrolments in the future due to programme development and delivery of targeted growth in the international geographies, technology and nursing. The legal market is shifting with changes in the course structures, however the revenues from legal courses should continue to be broadly consistent with 2022.

# Notes to the Group financial statements (continued)

### For the period ended 31 August 2022

# 29 Cash generated from operations

	2022 £'000
Loss for the period before tax	(91,336)
Adjustments for: Finance costs Amortisation and impairment of intangible assets Depreciation and impairment of tangible fixed assets (including exchange differences) Transaction fee amortisation	45,335 88,994 7,233 1,783
Movements in working capital: Stocks Debtors Creditors Deferred revenue Provisions Movement in restricted cash	(313) (24,577) (3,834) 47,800 (312) (124)
Cash generated from operations	70,649

#### Notes to the Group financial statements (continued)

### For the period ended 31 August 2022

### 30 Net debt analysis

	2022 £'000
Opening funds/(debt)	
Cash and cash equivalents	34,066
Restricted cash	543
Loans Obligations under finance leases	(244,992) (999)
Obligations under imance leases	<del></del>
Closing Net funds/(debt)	(211,380)
Changes in net debt arising from:	
Cash flow of the entity	(60,376)
Loans	43,698
Closing net funds/(debt) as analysed below	(228,058)
Closing Net funds/(debt)	
Cash and cash equivalents	60,822
Restricted cash	667
Loans	(288,690)
Obligations under finance leases	(857)
	(228,058)

Opening balances represent balances of the BPPH1 Limited group at the acquisition date of the group, i.e., 6 July 2021.

### 31. Subsequent events

On the 7th February 2023 Northside Acquisitions Limited, a subsidiary of BPP Holdings Limited, acquired the entire issued share capital of the Digital Marketing Holdings Limited group of companies. The group of companies represent the Digital Marketing Institute who are an awarding body and responsible for setting the global standard in digital marketing certificates and have certified over 55,000 graduates globally in their marketing and selling qualification portfolio.