# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2013

#### **DIRECTORS**

T Archdeacon J Galvez S Carlaw

#### **SECRETARY**

J Galvez

#### REGISTERED OFFICE

161 Rickman Hill Coulsdon Surrey CR5 3DU

#### **REGISTERED NUMBER**

5482245

England and Wales

#### **ACCOUNTANTS**

Sloane Winckless & Co Chartered Accountants Britannia Chambers 181/185 High Street New Malden Surrey KT3 4BH

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#### COMPANY NUMBER: 5482245 - ENGLAND AND WALES

#### REPORT OF THE DIRECTORS

The directors present their report and accounts for the year ended 31st December 2013.

#### PRINCIPAL ACTIVITY

The principal activity of the company during the year was to act as a consultant providing research, market reports and advisory services in the information technology sector to ABI Research group companies.

#### **DIRECTORS**

The directors in office in the year were as follows:-

T Archdeacon

J Galvez

S Carlaw

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDIT**

The company has taken advantage of the exemption from audit requirements under S477(1) of the Companies Act 2006.

#### SMALL COMPANY DISCLOSURE

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and the Financial Reporting Standard for Smaller Entities (effective April 2008).

Approved by the Board Date .. 2.1.09.

S Carlaw Director

# ACCOUNTANTS' REPORT TO THE BOARD OF DIRECTORS

#### ON THE UNAUDITED FINANCIAL STATEMENTS OF

#### ABI RESEARCH UK LIMITED

In accordance with the engagement letter and in order to assist you to fulfil your duties under the Companies Act 2006, we have compiled the financial statements of the company which comprise the Profit and Loss Account, the Balance Sheet and the related notes from the accounting records and information and explanations you have given to us.

This report is made to the Company's Board of Directors, as a body, in accordance with the terms of our engagement. Our work has been undertaken so that we might compile the financial statements that we have been engaged to compile, report to the Company's Board of Directors that we have done so, and state those matters that we have agreed to state to them in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's Board of Directors, as a body, for our work or for this report.

We have carried out this engagement in accordance with technical guidance issued by the Institute of Chartered Accountants in England and Wales and have complied with the ethical guidance laid down by the Institute relating to members undertaking the compilation of financial statements.

You have acknowledged on the Balance Sheet as at 31<sup>st</sup> December 2013 your duty to ensure that the company has kept proper accounting records and to prepare financial statements that give a true and fair view under the Companies Act 2006. You consider that the company is exempt from the statutory requirement for an audit for the year.

We have not been instructed to carry out an audit of the financial statements. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the financial statements.

21st August Zoi4

Britannia Chambers 181/185 High Street New Malden Surrey KT3 4BH SLOANE WINCKLESS & CO

Chartered Accountants

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 2013

	Notes	2013 £	<u>2012</u> £
Turnover	1		-
Cost of sales		-	-
GROSS PROFIT		-	-
Administrative expenses		1,008,277	1,147,451
OPERATING LOSS	2	(1,008,277)	(1,147,451)
Interest receivable		1	1
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(1,008,276)	(1,147,450)
Taxation	3	-	-
LOSS FOR THE YEAR		(1,008,276)	(1,147,450)
Deficit at 1 <sup>st</sup> January 2013		(4,507,784)	(3,360,334)
DEFICIT AT 31 <sup>ST</sup> DECEMBER 2013	·	(5,516,060)	(4,507,784)

## BALANCE SHEET AT 31ST DECEMBER 2013

			2013		<u> 2012</u>
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	5		9,790	•	6,642
CURRENT ASSETS					
Debtors and prepayments Cash at bank and in hand	6	42,813 6,022		16,620 5,792	
		48,835 ====		22,412 =====	•
CREDITORS (Amounts					
falling due within one year)	7	5,574,684		4,536,837	
NET CURRENT LIABILITIES			(5,525,849)		(4,514,425)
TOTAL ASSETS LESS CURRENT LIABILI	<u>ITIES</u>		(5,516,059)		(4,507,783)
CAPITAL AND RESERVES					
Share capital Profit and loss account	8		1 (5,516,060)		1 (4,507,784)
			(5,516,059) ======		(4,507,783) ======

The directors are satisfied that the company is entitled to exemption under section 477(1) of the Companies Act 2006 and that no member or members have requested an audit pursuant to section 476 of the Act.

The directors acknowledge their responsibilities for:

- (i) ensuring that the company keeps proper accounting records which comply with sections 386 and 387 of the Companies Act 2006; and
- (ii) preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the financial year in accordance with the requirements of section 396 of the Companies Act 2006, and which otherwise comply with the requirements of this Act relating to accounts, so far as applicable to the company.

The company's accounts have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and the Financial Reporting Standard for Smaller Entities (effective April 2008).

Approved by the Board on 2 ( 08 ( 4 and signed on its behalf by

T Archdeacon ) Directors

S Carlaw )

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2013

#### 1. <u>ACCOUNTING POLICIES</u>

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

#### 1.2 Turnover

Turnover represents the total amount receivable, excluding value added tax, in respect of invoices rendered during the year.

#### 1.3 <u>Depreciation</u>

Depreciation is provided using the rates to reduce by annual instalments the cost of the tangible assets over their estimated useful lives as follows:-

Computer equipment

- 331/3% per annum on a straight line basis

Fixtures and fittings

- 25% per annum on a reducing balance basis

Leasehold improvements - In equal instalments over the period of the lease

#### 1.4 Pensions

The company operated a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

#### 1.5 Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange at the balance sheet date. Exchange differences are taken into account in arriving at the operating profit or loss.

#### 1.6. Going concern

At the balance sheet date, the company's liabilities exceeded its assets by £5,512,154 (2012 - £4,507,783). The company had the financial support of its holding company. In these circumstances, the financial statements have been prepared on the going concern basis.

#### 1.7 <u>Deferred taxation</u>

Deferred taxation is provided where there is a reasonable probability of the amount becoming payable in the foreseeable future.

#### 2. <u>OPERATING LOSS</u>

This is stated after charging:-

	2013 £	2012 £
Directors' remuneration Depreciation	200,440 5,431	201,213 2,801
Pensions	-	12,472

#### 3. TAXATION

2013	<u>2012</u>
£	£

UK Corporation Tax @ 0% (2012 – 0%)

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# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2013

## 4. <u>STAFF COSTS</u>

6.

Staff costs, including directors' remuneration, were as follows:-

	<u>2013</u>	<u>2012</u>
	£	£
Wages and salaries	800,603	925,566
Social security costs	77,231	95,450
Other pension costs	-	12,472
	877,834	1,033,488
	======	======

The average monthly number of employees, including directors, during the year was 19 (2012 – 19).

# 5. <u>FIXED ASSETS</u> – Tangible Assets

	Total £	Leasehold Improvements £		Computer Equipment £
Cost				
At 1 <sup>st</sup> January 2013 Additions	27,200 8,579	5,500 5,350	8,605 3,229	13,095
At 31st December 2013	35,779	10,850	11,834	13,095
Depreciation				
At 1 <sup>st</sup> January 2013 Provided this year	20,558 5,431	5,500 1,070	5,643 1,548	9,415 2,813
At 31st December 2013	25,989 =====	6,570 ====	7,191 ====	12,228
Net Book Values				
At 31st December 2012	6,642 ====	-	2,962 ====	3,680 ====
At 31st December 2013	9,790 ====	4,280 ====	4,643 ====	867 ===
<u>DEBTORS</u>				
			2013 £	2012 £
Other debtors			42,813	16,620

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2013

#### 7. <u>CREDITORS</u> (Amounts falling due within one year)

	<u>2013</u> ₤	2012 £
Other creditors	35,193	61,982
Amounts owed to group undertakings	5,539,491	4,474,855
	5,574,684	4,536,837

Included within other creditors is an amount of £nil (2012 - £nil) relating to social security and other taxes.

#### 8. SHARE CAPITAL

	2013 £	2012 £
Authorised		
1,000 ordinary shares of £1 each	1,000 ====	1,000
Allotted, called up and fully paid		
1 ordinary share of £1 each	1	1

#### 9. <u>ULTIMATE PARENT COMPANY</u>

The immediate parent company is ABI Research Singapore Limited, a company incorporated in Singapore. The ultimate parent company is ABI Research Inc., a company incorporated in New York State, USA, which is the parent of the largest group to consolidate these financial statements. Copies of their financial statements are available at the following address:-

ABI Research Inc 249 South Street Oyster Bay New York 11771 USA

#### 10. RELATED PARTY TRANSACTIONS

At the balance sheet date, £5,466,229 (2012 - £4,401,593) was due by the company to ABI Research Inc.

At the balance sheet date, £73,262 (2012 - £73,262) was due by the company to ABI Research Singapore Limited.