

Company Registration No. 05480765 (England and Wales)

**PAXTON ACCESS GROUP LIMITED**  
**ANNUAL REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2018**

# PAXTON ACCESS GROUP LIMITED

## COMPANY INFORMATION

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<b>Directors</b>	A Brotherton-Ratcliffe A Stroud Mr V Parekh S Brotherton-Ratcliffe	(Appointed 1 June 2018)
<b>Secretary</b>	Mr V Parekh	
<b>Company number</b>	05480765	
<b>Registered office</b>	Paxton House Home Farm Road Brighton East Sussex BN1 9HU	
<b>Auditor</b>	Humphrey & Co Audit Services Ltd 7-9 The Avenue Eastbourne East Sussex BN21 3YA	
<b>Business address</b>	Paxton House Home Farm Road Brighton East Sussex BN1 9HU	
<b>Bankers</b>	HSBC Bank plc 153 North Street Brighton East Sussex BN1 1SW	

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# **PAXTON ACCESS GROUP LIMITED**

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# **PAXTON ACCESS GROUP LIMITED**

## **STRATEGIC REPORT**

***FOR THE YEAR ENDED 31 DECEMBER 2018***

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The directors present the strategic report for the year ended 31 December 2018.

### **Fair review of the business**

2018 was another successful year for the group. The group has been able to increase its market share in all markets to which it has significant exposure.

In brief, the group grew substantially during the year, increasing turnover by 10.4% (2017: 13.9%) and gross profit by 8.8% (2017: 16.6%). At the same time administrative expenses increased by 11.9% (2017: 12.9%), so that net profit for the year before tax ended up at £929,318 (2017: £1,536,820). The group's net worth at the end of 2018 was £15,731,602 (2017: £14,338,070).

The group operates in a highly competitive market. In order to maintain and improve its position in this market, substantial investment has continued to be made by the group in research and development. This investment is made both for improving existing products and creating new innovative products for the market with a focus on providing returns over the longer term.

The group did not enter any new markets in the year, instead looking to cultivate the overseas markets already entered into, with particular focus on the US.

As part of its continued growth, the group made a significant investment in plant and equipment in 2018. This both greatly improves our capacity to manufacture products, as well as helping to provide business continuity.

### **Environmental matters**

The group is committed to being environmentally responsible and has shown this in achieving the ISO 14001:2015 accreditation for its factory in Eastbourne in February 2018 and passed the audit for this in January 2019. The group continuously reviews its policies and capital to see where environmental improvements can be made and has installed charge points for plug in hybrid cars to encourage the use of low emission vehicles. As well as this, the group has a cross company environmental group to track and report on environmental initiatives.

### **Social and Community Issues**

The group takes social and community issues seriously and has arranged multiple charity days through the year to generate donation income for selected charities. Also, the group continued its scholarship programme offering funding, on the job training and research opportunities to four students from Brighton University and the University of Sussex.

# **PAXTON ACCESS GROUP LIMITED**

## **STRATEGIC REPORT (CONTINUED)**

***FOR THE YEAR ENDED 31 DECEMBER 2018***

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### **Principal risks and uncertainties**

(i) The group's business is partly speculative, in that it is not known which new products will succeed, even though sales trends for existing products are known. The Directors cannot give any undertaking as to the success or otherwise of new products yielded by its research and development work. There is therefore a significant risk inherent with expenditure related to this.

(ii) The Directors are not privy to new products currently in development by the group's competitors; there is therefore a risk that sales of its own products may suffer in the future as a result of unknown improvements in competitors' products.

(iii) The group is typical of many companies of its type in that it is heavily reliant on its IT Systems. Whilst the Directors diligently review and improve measures for ensuring resilience of its systems and back up of its data, they cannot absolutely ensure that failures will not damage the group's business at some point. In order to mitigate this risk the group continues to invest heavily in its IT infrastructure.

(iv) Sales to the group's customers are made on a credit basis. Trade debtors amount to a substantial sum. Mindful of the current credit conditions affecting all companies, including our customers, there is an increased awareness regarding the importance of adherence to our credit terms. The board has satisfied itself that its customers are financially sound and will continue to be able to fund their debt for the foreseeable future. There is continued focus on strong credit management to ensure timely payment from customers and a healthy corporate liquidity position.

On behalf of the board

A Brotherton-Ratcliffe

**Director**

29 July 2019

# **PAXTON ACCESS GROUP LIMITED**

## **DIRECTORS' REPORT**

***FOR THE YEAR ENDED 31 DECEMBER 2018***

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The directors present their annual report and financial statements for the year ended 31 December 2018.

### **Principal activities**

Paxton Access Group Limited is a holding company whose principal activity, carried on through subsidiary undertakings, is the manufacture and distribution of electronic goods.

### **Directors**

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

A Brotherton-Ratcliffe

A Stroud

Mr V Parekh

S Brotherton-Ratcliffe

(Appointed 1 June 2018)

### **Results and dividends**

The results for the year are set out on page 8.

Ordinary dividends were paid amounting to £160,000. The directors do not recommend payment of a further dividend.

No preference dividends were paid. The directors do not recommend payment of a final dividend.

### **Financial instruments**

#### ***Treasury operations and financial instruments***

The group operates a treasury function which is responsible for managing the liquidity, interest and foreign currency risks associated with the company's activities.

The group's principal financial instruments are cash balances. In addition, the group has various other financial assets and liabilities such as trade debtors and trade creditors arising directly from its operations.

#### ***Liquidity risk***

The group manages its cash and borrowing requirements in order to maximise interest income and minimise interest expense, whilst ensuring the group has sufficient liquid resources to meet the operating needs of the business.

#### ***Interest rate risk***

Interest rate risk arises from cash balances, bank overdrafts and loans. The directors continually review the group's exposure to interest rates and take action to ensure that the risk is appropriate in relation to the financial results of the group.

#### ***Foreign currency risk***

The group's principal foreign currency exposures arise from trading with overseas companies. Dollar and Euro bank accounts are maintained in order to try and mitigate foreign currency risk.

### **Research and development**

The group is heavily committed to research and development activities. During the year the group concentrated its research and development activities on both continuous improvement on its current product portfolio as well as diversification into other market sectors.

# **PAXTON ACCESS GROUP LIMITED**

## **DIRECTORS' REPORT (CONTINUED)**

***FOR THE YEAR ENDED 31 DECEMBER 2018***

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### **Disabled persons**

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment within the group continues and that the appropriate training is arranged. It is the policy of the group that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

### **Employee involvement**

The group is conscious of the need to keep employees informed regarding the progress and future plans of the group and the mutual benefit that can be engendered by good internal communications. This is achieved through regular meetings with managers and staff and an open forum in which a two way flow of comment and ideas is encouraged. An example of this is the Paxton Exchange which offers senior management the opportunity to communicate the group goals and achievements to all members of staff. A significant amount of time and money is invested in employee training in the group and is available to all levels of staff. The Paxton Seagull, the staff newsletter, is a further commitment to the concept of improving communications within the group. The group is committed to providing a fantastic company culture for all its staff members, and entered, for the first time in 2017, the Sunday Times 100 Best Companies to Work For and achieved 49th position.

### **Future developments**

The group is continuing to develop its overseas marketing and sales strategy and the directors expect that this will contribute to an increase in profitability.

### **Auditor**

The auditor, Humphrey & Co Audit Services Ltd, is deemed to be reappointed under section 487(2) of the Companies Act 2006.

### **Statement of disclosure to auditor**

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the auditor of the company is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the auditor of the company is aware of that information.

On behalf of the board

A Brotherton-Ratcliffe  
**Director**

29 July 2019

## **PAXTON ACCESS GROUP LIMITED**

### **DIRECTORS' RESPONSIBILITIES STATEMENT**

***FOR THE YEAR ENDED 31 DECEMBER 2018***

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The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company, and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



# PAXTON ACCESS GROUP LIMITED

## INDEPENDENT AUDITOR'S REPORT

### TO THE MEMBERS OF PAXTON ACCESS GROUP LIMITED

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#### Opinion

We have audited the financial statements of Paxton Access Group Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2018 which comprise the group income statement, the group statement of comprehensive income, the group statement of financial position, the company statement of financial position, the group statement of changes in equity, the company statement of changes in equity, the group statement of cash flows, the company statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2018 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

# **PAXTON ACCESS GROUP LIMITED**

## **INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

### **TO THE MEMBERS OF PAXTON ACCESS GROUP LIMITED**

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#### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of directors**

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <http://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Mr Michael Macefield (Senior Statutory Auditor)**  
for and on behalf of Humphrey & Co Audit Services Ltd

31 July 2019

**Chartered Accountants**  
**Statutory Auditor**

7-9 The Avenue  
Eastbourne  
East Sussex  
BN21 3YA

## PAXTON ACCESS GROUP LIMITED

### GROUP INCOME STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2018

	Notes	2018 £	2017 £
Turnover	3	45,382,505	41,118,796
Cost of sales		(18,859,504)	(16,746,462)
<b>Gross profit</b>		<b>26,523,001</b>	<b>24,372,334</b>
Administrative expenses		(25,381,175)	(22,674,201)
<b>Operating profit</b>	4	<b>1,141,826</b>	<b>1,698,133</b>
Interest payable and similar expenses	7	(212,508)	(161,313)
<b>Profit before taxation</b>		<b>929,318</b>	<b>1,536,820</b>
Tax on profit	8	612,080	369,111
<b>Profit for the financial year</b>	26	<b>1,541,398</b>	<b>1,905,931</b>

Profit for the financial year is all attributable to the owners of the parent company.

The Income Statement has been prepared on the basis that all operations are continuing operations.

## **PAXTON ACCESS GROUP LIMITED**

### **GROUP STATEMENT OF COMPREHENSIVE INCOME**

***FOR THE YEAR ENDED 31 DECEMBER 2018***

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	<b>2018</b>	<b>2017</b>
	<b>£</b>	<b>£</b>
<b>Profit for the year</b>	1,541,398	1,905,931
<b>Other comprehensive income</b>		
Currency translation differences	12,134	30,259
<b>Total comprehensive income for the year</b>	<u>1,553,532</u>	<u>1,936,190</u>

Total comprehensive income for the year is all attributable to the owners of the parent company.

# PAXTON ACCESS GROUP LIMITED

## GROUP STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2018

	Notes	2018 £	£	2017 £	£
<b>Fixed assets</b>					
Intangible assets	10	441,213		225,894	
Tangible assets	11	14,308,547		13,635,633	
		<u>14,749,760</u>		<u>13,861,527</u>	
<b>Current assets</b>					
Stocks	15	5,782,447		3,549,826	
Debtors falling due after more than one year	16	1,920,264		1,360,264	
Debtors falling due within one year	16	8,483,930		6,523,289	
Cash at bank and in hand		2,537,569		4,472,928	
		<u>18,724,210</u>		<u>15,906,307</u>	
<b>Creditors: amounts falling due within one year</b>	17	<u>(12,199,921)</u>		<u>(10,417,073)</u>	
<b>Net current assets</b>		<u>6,524,289</u>		<u>5,489,234</u>	
<b>Total assets less current liabilities</b>		<u>21,274,049</u>		<u>19,350,761</u>	
<b>Creditors: amounts falling due after more than one year</b>	18	(5,299,447)		(4,769,691)	
<b>Provisions for liabilities</b>	21	(243,000)		(243,000)	
<b>Net assets</b>		<u>15,731,602</u>		<u>14,338,070</u>	
<b>Capital and reserves</b>					
Called up share capital	24	1,211,002		1,211,002	
Other reserves	25	57,450		57,450	
Profit and loss reserves	26	14,463,150		13,069,618	
<b>Total equity</b>		<u>15,731,602</u>		<u>14,338,070</u>	

The financial statements were approved by the board of directors and authorised for issue on 29 July 2019 and are signed on its behalf by:

A Brotherton-Ratcliffe  
Director

# PAXTON ACCESS GROUP LIMITED

## COMPANY STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2018

		2018		2017	
	Notes	£	£	£	£
<b>Fixed assets</b>					
Tangible assets	11		10,577,973		10,818,482
Investments	12		234,073		234,073
			<u>10,812,046</u>		<u>11,052,555</u>
<b>Current assets</b>					
Debtors	16	57,783		23,771	
Cash at bank and in hand		88,714		77,056	
		<u>146,497</u>		<u>100,827</u>	
<b>Creditors: amounts falling due within one year</b>	17	(4,320,095)		(3,685,174)	
<b>Net current liabilities</b>			<u>(4,173,598)</u>		<u>(3,584,347)</u>
<b>Total assets less current liabilities</b>			6,638,448		7,468,208
<b>Creditors: amounts falling due after more than one year</b>	18		(4,092,755)		(4,769,691)
<b>Net assets</b>			<u>2,545,693</u>		<u>2,698,517</u>
<b>Capital and reserves</b>					
Called up share capital	24		1,211,002		1,211,002
Profit and loss reserves	26		1,334,691		1,487,515
<b>Total equity</b>			<u>2,545,693</u>		<u>2,698,517</u>

As permitted by s408 Companies Act 2006, the company has not presented its own profit and loss account and related notes. The company's profit for the year was £7,176 (2017 - £2,362 loss).

The financial statements were approved by the board of directors and authorised for issue on 29 July 2019 and are signed on its behalf by:

A Brotherton-Ratcliffe  
Director

Company Registration No. 05480765

# PAXTON ACCESS GROUP LIMITED

## GROUP STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2018

		Share capital	Other reserves	Profit and loss reserves	Total
	Notes	£	£	£	£
<b>Balance at 1 January 2017</b>		211,002	57,450	11,273,428	11,541,880
<b>Year ended 31 December 2017:</b>					
Profit for the year		-	-	1,905,931	1,905,931
Other comprehensive income:					
Currency translation differences		-	-	30,259	30,259
Total comprehensive income for the year		-	-	1,936,190	1,936,190
Issue of share capital	<b>24</b>	1,000,000	-	-	1,000,000
Dividends	<b>9</b>	-	-	(140,000)	(140,000)
<b>Balance at 31 December 2017</b>		1,211,002	57,450	13,069,618	14,338,070
<b>Year ended 31 December 2018:</b>					
Profit for the year		-	-	1,541,398	1,541,398
Other comprehensive income:					
Currency translation differences		-	-	12,134	12,134
Total comprehensive income for the year		-	-	1,553,532	1,553,532
Dividends	<b>9</b>	-	-	(160,000)	(160,000)
<b>Balance at 31 December 2018</b>		1,211,002	57,450	14,463,150	15,731,602

# PAXTON ACCESS GROUP LIMITED

## COMPANY STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2018

		Share capital	Profit and loss reserves	Total
	Notes	£	£	£
<b>Balance at 1 January 2017</b>		211,002	1,629,877	1,840,879
<b>Year ended 31 December 2017:</b>				
Loss and total comprehensive income for the year		-	(2,362)	(2,362)
Issue of share capital	<b>24</b>	1,000,000	-	1,000,000
Dividends	<b>9</b>	-	(140,000)	(140,000)
<b>Balance at 31 December 2017</b>		1,211,002	1,487,515	2,698,517
<b>Year ended 31 December 2018:</b>				
Profit and total comprehensive income for the year		-	7,176	7,176
Dividends	<b>9</b>	-	(160,000)	(160,000)
<b>Balance at 31 December 2018</b>		1,211,002	1,334,691	2,545,693



# PAXTON ACCESS GROUP LIMITED

## GROUP STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2018

		2018	2017
	Notes	£	£
<b>Cash flows from operating activities</b>			
Cash generated from operations	30	510,218	2,690,105
Interest paid		(212,508)	(161,313)
Income taxes refunded		50,599	62,087
<b>Net cash inflow from operating activities</b>		348,309	2,590,879
<b>Investing activities</b>			
Purchase of intangible assets		(346,692)	(77,688)
Purchase of tangible fixed assets		(2,084,713)	(4,344,469)
Proceeds on disposal of tangible fixed assets		1,125	-
Proceeds on disposal of subsidiaries		-	(16,176)
<b>Net cash used in investing activities</b>		(2,430,280)	(4,438,333)
<b>Financing activities</b>			
Repayment of borrowings		(150,514)	982,801
Proceeds of new bank loans		-	1,959,579
Repayment of bank loans		(493,279)	(452,360)
Payment of finance leases obligations		1,008,041	16,044
Dividends paid to equity shareholders		(160,000)	(140,000)
<b>Net cash generated from financing activities</b>		204,248	2,366,064
<b>Net (decrease)/increase in cash and cash equivalents</b>		(1,877,723)	518,610
Cash and cash equivalents at beginning of year		4,415,292	3,896,682
<b>Cash and cash equivalents at end of year</b>		2,537,569	4,415,292
<b>Relating to:</b>			
Cash at bank and in hand		2,537,569	4,472,928
Bank overdrafts included in creditors payable within one year		-	(57,636)

# PAXTON ACCESS GROUP LIMITED

## COMPANY STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2018

		2018		2017	
	Notes	£	£	£	£
<b>Cash flows from operating activities</b>					
Cash generated from operations	31	1,157,512		2,298,480	
Interest paid		(169,757)		(154,098)	
<b>Net cash inflow from operating activities</b>		<u>987,755</u>		<u>2,144,382</u>	
<b>Investing activities</b>					
Purchase of tangible fixed assets		(5,726)		(3,182,351)	
Proceeds on disposal of tangible fixed assets		1,125		-	
<b>Net cash used in investing activities</b>		<u>(4,601)</u>		<u>(3,182,351)</u>	
<b>Financing activities</b>					
Repayment of borrowings		(150,514)		(17,199)	
Proceeds of new bank loans		-		1,959,579	
Repayment of bank loans		(585,372)		(730,267)	
Payment of finance leases obligations		(75,610)		-	
Dividends paid to equity shareholders		(160,000)		(140,000)	
<b>Net cash (used in)/generated from financing activities</b>		<u>(971,496)</u>		<u>1,072,113</u>	
<b>Net increase in cash and cash equivalents</b>		<u>11,658</u>		<u>34,144</u>	
Cash and cash equivalents at beginning of year		<u>77,056</u>		<u>42,912</u>	
<b>Cash and cash equivalents at end of year</b>		<u><u>88,714</u></u>		<u><u>77,056</u></u>	

# **PAXTON ACCESS GROUP LIMITED**

## **NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 DECEMBER 2018**

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### **1 Accounting policies**

#### **Company information**

Paxton Access Group Limited ("the Company") is a limited company domiciled and incorporated in England and Wales. The registered office is Paxton House, Home Farm Road, Brighton, East Sussex, BN1 9HU.

The Group consists of Paxton Access Group Limited and all of its subsidiaries.

#### **1.1 Accounting convention**

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

The consolidated financial statements incorporate those of Paxton Access Group Limited and all of its subsidiaries (ie entities that the group controls through its power to govern the financial and operating policies so as to obtain economic benefits). Subsidiaries acquired during the year are consolidated using the purchase method. Their results are incorporated from the date that control passes.

All financial statements are made up to 31 December 2018. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by other members of the group.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Entities other than subsidiary undertakings or joint ventures, in which the group has a participating interest and over whose operating and financial policies the group exercises a significant influence, are treated as associates. In the group financial statements, associates are accounted for using the equity method.

Entities in which the group holds an interest and which are jointly controlled by the group and one or more other venturers under a contractual arrangement are treated as joint ventures. In the group financial statements, joint ventures are accounted for using the equity method.

#### **1.2 Going concern**

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

#### **1.3 Turnover**

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

When cash inflows are deferred and represent a financing arrangement, the fair value of the consideration is the present value of the future receipts. The difference between the fair value of the consideration and the nominal amount received is recognised as interest income.

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 1 Accounting policies

(Continued)

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### 1.4 Research and development expenditure

Research expenditure is written off against profits in the year in which it is incurred. Identifiable development expenditure is capitalised to the extent that the technical, commercial and financial feasibility can be demonstrated.

#### 1.5 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date where it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the fair value of the asset can be measured reliably.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Development Costs	33% reducing balance
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#### 1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Freehold properties	1% straight line
Leasehold properties	Straight line over the life of the lease
Plant and machinery	20% reducing balance and 33% straight line
Fixtures, fittings & equipment	20% reducing balance and 20%/25%/33% straight line

Freehold land is not depreciated.

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the income statement.

#### 1.7 Fixed asset investments

Equity investments are measured at fair value through profit or loss, except for those equity investments that are not publicly traded and whose fair value cannot otherwise be measured reliably, which are recognised at cost less impairment until a reliable measure of fair value becomes available.

In the parent company financial statements, investments in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses.

A subsidiary is an entity controlled by the group. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

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### 1 Accounting policies

(Continued)

An associate is an entity, being neither a subsidiary nor a joint venture, in which the company holds a long-term interest and where the company has significant influence. The group considers that it has significant influence where it has the power to participate in the financial and operating decisions of the associate.

Investments in associates are initially recognised at the transaction price (including transaction costs) and are subsequently adjusted to reflect the group's share of the profit or loss, other comprehensive income and equity of the associate using the equity method. Any difference between the cost of acquisition and the share of the fair value of the net identifiable assets of the associate on acquisition is recognised as goodwill. Any unamortised balance of goodwill is included in the carrying value of the investment in associates.

Losses in excess of the carrying amount of an investment in an associate are recorded as a provision only when the company has incurred legal or constructive obligations or has made payments on behalf of the associate.

In the parent company financial statements, investments in associates are accounted for at cost less impairment.

Entities in which the group has a long term interest and shares control under a contractual arrangement are classified as jointly controlled entities.

### 1.8 Impairment of fixed assets

At each reporting period end date, the group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The carrying amount of the investments accounted for using the equity method is tested for impairment as a single asset. Any goodwill included in the carrying amount of the investment is not tested separately for impairment.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

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### 1 Accounting policies

(Continued)

#### 1.9 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at the lower of replacement cost and cost, adjusted where applicable for any loss of service potential.

The cost of stock is based on an average cost basis, where the actual cost of stock purchased to obtain the quantity held is identified and an average cost calculated.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

#### 1.10 Cash at bank and in hand

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.11 Financial instruments

The group has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the group's statement of financial position when the group becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

##### **Basic financial assets**

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

##### **Other financial assets**

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

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### 1 Accounting policies

(Continued)

#### **Impairment of financial assets**

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

#### **Derecognition of financial assets**

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the group transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### **Classification of financial liabilities**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

#### **Basic financial liabilities**

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

#### **Derecognition of financial liabilities**

Financial liabilities are derecognised when the group's contractual obligations expire or are discharged or cancelled.

### 1.12 Equity instruments

Equity instruments issued by the group are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the group.

### 1.13 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

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### 1 Accounting policies

(Continued)

#### **Current tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### **Deferred tax**

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset if, and only if, there is a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

#### **1.14 Provisions**

Provisions are recognised when the group has a legal or constructive present obligation as a result of a past event, it is probable that the group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting end date, taking into account the risks and uncertainties surrounding the obligation. Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value. When a provision is measured at present value, the unwinding of the discount is recognised as a finance cost in profit or loss in the period in which it arises.

#### **1.15 Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### **1.16 Retirement benefits**

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.



# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

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### 1 Accounting policies

(Continued)

#### 1.17 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the statement of financial position as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to profit or loss so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to profit or loss on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### 1.18 Foreign exchange

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at a fixed rate that is used as an approximation for the actual rate. The fixed rates are reviewed periodically. All differences are taken to profit and loss account.

### 2 Judgements and key sources of estimation uncertainty

In the application of the group's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### Critical judgements

The critical judgments which have the most significant impact on amounts recognised in the financial statements are as follows:

#### *Stock provisioning*

Provision is made where necessary for obsolete, slow moving and defective stocks. The directors review the level of provision based on the level and condition of stock items and their knowledge of the business.

#### *Warranty provisioning*

The group provides a 5 year warranty on its products. A provision for expected warranty claims is calculated based on prior experience of levels of warranty claims incurred and future expectations.

#### *Useful life of fixed assets*

The directors estimate the expected useful lives of the company's fixed assets which in turn impacts on the amount of depreciation charged in the year.

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 2 Judgements and key sources of estimation uncertainty

(Continued)

#### Key sources of estimation uncertainty

In the opinion of the directors there are no estimates or assumptions which have a significant risk of causing a material misstatement to the carrying amount of assets and liabilities within the next financial year.

### 3 Turnover and other revenue

An analysis of the group's turnover is as follows:

	2018	2017
	£	£
<b>Turnover analysed by class of business</b>		
Electronic access control systems	45,382,505	41,118,796
	<u>45,382,505</u>	<u>41,118,796</u>
	2018	2017
	£	£
<b>Turnover analysed by geographical market</b>		
UK	28,412,497	26,412,321
Europe	8,706,335	6,566,575
Rest of World	8,263,673	8,139,900
	<u>45,382,505</u>	<u>41,118,796</u>

### 4 Operating profit

	2018	2017
	£	£
Operating profit for the year is stated after charging:		
Exchange losses	4,273	2,039
Research and development costs	856,938	905,846
Depreciation of owned tangible fixed assets	1,201,677	1,183,909
Depreciation of tangible fixed assets held under finance leases	212,968	2,311
(Profit)/loss on disposal of tangible fixed assets	-	82,291
Amortisation of intangible assets	131,373	92,897
Directors' remuneration	1,540,388	889,830
Contributions to directors' defined contribution pension schemes	46,894	32,490
Cost of stocks recognised as an expense	16,569,716	14,646,638
Operating lease charges	420,745	389,861
	<u>16,569,716</u>	<u>14,646,638</u>

Included in the above figures is remuneration paid to the highest paid director of £931,392 (2017 - £406,237) and pension contributions of £28,519 (2017 - £19,472).

Exchange differences recognised in profit or loss during the year, except for those arising on financial instruments measured at fair value through profit or loss, amounted to £4,273 (2017 - £2,039).

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 5 Auditor's remuneration

	2018	2017
	£	£
Fees payable to the company's auditor and associates:		
<b>For audit services</b>		
Audit of the financial statements of the group and company	1,500	1,000
Audit of the financial statements of the company's subsidiaries	23,500	22,500
	<u>25,000</u>	<u>23,500</u>
<b>For other services</b>		
Taxation compliance services	4,750	4,000
All other non-audit services	6,000	5,000
	<u>10,750</u>	<u>9,000</u>

### 6 Employees

The average monthly number of persons (including directors) employed by the group and company during the year was:

	Group 2018 Number	2017 Number	Company 2018 Number	2017 Number
Administration	258	244	-	-
Production	58	60	-	-
Cleaning	2	2	-	-
	<u>318</u>	<u>306</u>	<u>-</u>	<u>-</u>

Their aggregate remuneration comprised:

	Group 2018 £	2017 £	Company 2018 £	2017 £
Wages and salaries	13,873,261	12,648,498	-	-
Social security costs	1,377,939	1,145,308	-	-
Pension costs	1,049,150	666,450	-	-
	<u>16,300,350</u>	<u>14,460,256</u>	<u>-</u>	<u>-</u>

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 7 Interest payable and similar expenses

	2018	2017
	£	£
<b>Interest on financial liabilities measured at amortised cost:</b>		
Interest on bank overdrafts and loans	153,552	143,739
Interest on finance leases and hire purchase contracts	16,205	10,359
Other interest on financial liabilities	42,751	7,215
	<u>212,508</u>	<u>161,313</u>

### 8 Taxation

	2018	2017
	£	£
<b>Current tax</b>		
UK corporation tax on profits for the current period	2,716	4,515
Adjustments in respect of prior periods	(68,395)	(67,961)
Total UK current tax	<u>(65,679)</u>	<u>(63,446)</u>
Foreign current tax on profits for the current period	13,599	1,359
Total current tax	<u>(52,080)</u>	<u>(62,087)</u>
<b>Deferred tax</b>		
Origination and reversal of timing differences	(560,000)	(387,000)
Changes in tax rates	-	79,976
Total deferred tax	<u>(560,000)</u>	<u>(307,024)</u>
Total tax credit	<u>(612,080)</u>	<u>(369,111)</u>

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 8 Taxation

(Continued)

The actual credit for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:

	2018 £	2017 £
Profit before taxation	929,318	1,536,820
Expected tax charge based on the standard rate of corporation tax in the UK of 19.00% (2017: 19.25%)	176,570	295,838
Tax effect of expenses that are not deductible in determining taxable profit	14,783	26,221
Adjustments in respect of prior years	(68,395)	(67,961)
Effect of change in corporation tax rate	63,435	106,672
Depreciation on assets not qualifying for tax allowances	14,452	7,814
Research and development tax credit	(829,163)	(742,424)
Other non-reversing timing differences	16,238	4,729
Taxation credit	(612,080)	(369,111)

### 9 Dividends

	2018 £	2017 £
Final paid	160,000	140,000

### 10 Intangible fixed assets

Group	Development Costs £
<b>Cost</b>	
At 1 January 2018	448,378
Additions - internally developed	346,692
At 31 December 2018	795,070
<b>Amortisation and impairment</b>	
At 1 January 2018	222,484
Amortisation charged for the year	131,373
At 31 December 2018	353,857

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

<b>10</b>	<b>Intangible fixed assets</b>	<b>(Continued)</b>
	<b>Carrying amount</b>	
	At 31 December 2018	441,213
	At 31 December 2017	225,894

The company had no intangible fixed assets at 31 December 2018 or 31 December 2017.

## 11 Tangible fixed assets

Group	Freehold properties	Leasehold properties	Plant and fixtures, machinery & equipment	Total
	£	£	£	£
<b>Cost</b>				
At 1 January 2018	2,375,400	9,430,621	3,250,303	16,894,730
Additions	-	164,343	1,554,187	2,084,713
Disposals	-	-	(1,125)	(1,125)
Exchange adjustments	-	7,639	-	31,491
At 31 December 2018	2,375,400	9,602,603	4,803,365	19,009,809
<b>Depreciation and impairment</b>				
At 1 January 2018	75,847	811,878	1,335,398	3,259,097
Depreciation charged in the year	17,090	203,757	854,291	1,414,645
Exchange adjustments	-	3,275	-	27,520
At 31 December 2018	92,937	1,018,910	2,189,689	4,701,262
<b>Carrying amount</b>				
At 31 December 2018	2,282,463	8,583,693	2,613,676	14,308,547
At 31 December 2017	2,299,553	8,618,743	1,914,905	13,635,633

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 11 Tangible fixed assets

(Continued)

Company	Freehold properties £	Leasehold properties £	Plant and machinery £	Total £
<b>Cost</b>				
At 1 January 2018	2,370,400	8,591,562	334,628	11,296,590
Additions	-	3,000	2,726	5,726
Disposals	-	-	(1,125)	(1,125)
At 31 December 2018	2,370,400	8,594,562	336,229	11,301,191
<b>Depreciation and impairment</b>				
At 1 January 2018	75,847	366,232	36,029	478,108
Depreciation charged in the year	17,090	116,639	111,381	245,110
At 31 December 2018	92,937	482,871	147,410	723,218
<b>Carrying amount</b>				
At 31 December 2018	2,277,463	8,111,691	188,819	10,577,973
At 31 December 2017	2,294,553	8,225,330	298,599	10,818,482

The net carrying value of tangible fixed assets includes the following in respect of assets held under finance leases or hire purchase contracts.

	Group 2018 £	2017 £	Company 2018 £	2017 £
Plant and machinery	937,384	18,489	-	-

### 12 Fixed asset investments

		Group 2018 £	2017 £	Company 2018 £	2017 £
	Notes				
Investments in subsidiaries	13	-	-	234,073	234,073

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 12 Fixed asset investments (Continued)

Movements in fixed asset investments		Shares in group undertakings
Company		£
<b>Cost or valuation</b>		
At 1 January 2018 and 31 December 2018		234,073
<b>Carrying amount</b>		
At 31 December 2018		234,073
At 31 December 2017		234,073

### 13 Subsidiaries

Details of the company's subsidiaries at 31 December 2018 are as follows:

Name of undertaking	Registered office	Nature of business	Class of shares held	% Held	
				Direct	Indirect
General Distribution Limited	Paxton House, Home Farm Road, Brighton, East Sussex	Manufacture and distribution of electronic goods	Ordinary	100.00	
Paxton Access FZE	UAE	Sale and distribution of electronic goods	Ordinary	100.00	
Paxton Access GmbH	Bennigsen-Platz 1, 40474 Dusseldorf, Germany	Sale and distribution of electronic goods	Ordinary	100.00	
Paxton Access Inc	138 Commerce Centre, Greenville, South Carolina, USA	Sale and distribution of electronic goods	Ordinary	100.00	
Paxton Access Limited	Paxton House, Home Farm Road, Brighton, East Sussex	Manufacture and distribution of electronic goods	Ordinary	100.00	

The investments in subsidiaries are all stated at cost.



# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 14 Financial instruments

	Group 2018 £	2017 £	Company 2018 £	2017 £
<b>Carrying amount of financial assets</b>				
Debt instruments measured at amortised cost	7,885,252	5,824,014	-	-
<b>Carrying amount of financial liabilities</b>				
Measured at amortised cost	16,814,766	14,366,272	8,412,850	8,454,865

### 15 Stocks

	Group 2018 £	2017 £	Company 2018 £	2017 £
Raw materials and consumables	191,456	99,630	-	-
Finished goods and goods for resale	5,590,991	3,450,196	-	-
	5,782,447	3,549,826	-	-

### 16 Debtors

	Group 2018 £	2017 £	Company 2018 £	2017 £
<b>Amounts falling due within one year:</b>				
Trade debtors	7,872,990	5,792,669	-	-
Corporation tax recoverable	2,770	1,289	-	-
Other debtors	37,446	40,830	9,631	23,771
Prepayments and accrued income	570,724	688,501	48,152	-
	8,483,930	6,523,289	57,783	23,771
<b>Amounts falling due after more than one year:</b>				
Deferred tax asset (note 22)	1,920,264	1,360,264	-	-
<b>Total debtors</b>	10,404,194	7,883,553	57,783	23,771

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 17 Creditors: amounts falling due within one year

	Notes	Group 2018 £	2017 £	Company 2018 £	2017 £
Bank loans and overdrafts	19	619,642	897,696	570,280	562,153
Obligations under finance leases	20	297,050	91,626	83,409	75,582
Other borrowings	19	1,344,383	1,494,897	344,383	494,897
Payments received on account		30,000	-	-	-
Trade creditors		6,570,328	5,323,974	57,790	60,918
Amounts owed to group undertakings		-	-	1,934,366	1,590,118
Other taxation and social security		684,602	820,492	-	-
Other creditors		1,380,778	962,670	1,326,867	898,506
Accruals and deferred income		1,273,138	825,718	3,000	3,000
		<u>12,199,921</u>	<u>10,417,073</u>	<u>4,320,095</u>	<u>3,685,174</u>

### 18 Creditors: amounts falling due after more than one year

	Notes	Group 2018 £	2017 £	Company 2018 £	2017 £
Bank loans and overdrafts	19	4,368,725	4,641,586	4,048,087	4,641,586
Obligations under finance leases	20	930,722	128,105	44,668	128,105
		<u>5,299,447</u>	<u>4,769,691</u>	<u>4,092,755</u>	<u>4,769,691</u>

Amounts included above which fall due after five years are as follows:

Payable by instalments	<u>1,493,293</u>	<u>2,183,434</u>	<u>1,493,293</u>	<u>2,183,434</u>
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# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 19 Loans and overdrafts

	Group 2018 £	2017 £	Company 2018 £	2017 £
Bank loans	4,988,367	5,481,646	4,618,367	5,203,739
Bank overdrafts	-	57,636	-	-
Directors' loans	1,326,867	898,506	1,326,867	898,506
Loans from related parties	1,344,383	1,494,897	344,383	494,897
	<u>7,659,617</u>	<u>7,932,685</u>	<u>6,289,617</u>	<u>6,597,142</u>
Payable within one year	3,290,892	3,291,099	2,241,530	1,955,556
Payable after one year	<u>4,368,725</u>	<u>4,641,586</u>	<u>4,048,087</u>	<u>4,641,586</u>
Amounts included above which fall due after five years:				
Payable by instalments	<u>1,493,293</u>	<u>2,183,434</u>	<u>1,493,293</u>	<u>2,183,434</u>

Bank loans are secured over the company's freehold and leasehold properties. There is also a debenture in favour of HSBC Bank comprising a fixed and floating charge over all the assets and undertakings of Paxton Access Limited and Paxton Inc.

There were three bank loans at the year end and they are repayable in monthly instalments and are due to be repaid fully between 2025 and 2027. Interest is charged at a rate of 2.35% per annum over the Bank of England base rate on two of the loans and at a fixed rate of 3.6% on the third loan.

Other loans are in respect of loans from close family members of a director and are repayable on demand. Interest is charged on the loans at a rate equal to the Bank of England's base rate.

Directors' loans are in respect of loans from a director and his wife and are also repayable on demand. Interest is charged at a rate equal to the Bank of England's base rate.

### 20 Finance lease obligations

	Group 2018 £	2017 £	Company 2018 £	2017 £
Future minimum lease payments due under finance leases:				
Within one year	1,183,104	91,624	83,409	75,580
In two to five years	<u>44,668</u>	<u>128,107</u>	<u>44,668</u>	<u>128,107</u>
	<u>1,227,772</u>	<u>219,731</u>	<u>128,077</u>	<u>203,687</u>

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 20 Finance lease obligations

(Continued)

Finance lease payments represent rentals payable by the company or group for certain items of plant and machinery. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is 3 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

### 21 Provisions for liabilities

	Group 2018 £	2017 £	Company 2018 £	2017 £
	243,000	243,000	-	-

Movements on provisions:

Group	£
At 1 January 2018	243,000
Additional provisions in the year	61,813
Utilisation of provision	(61,813)
At 31 December 2018	243,000

The provision for warranty claims is a provision for future product costs arising in the normal course of business from prior year sales. The group provides a 5 year warranty on its products.

### 22 Deferred taxation

Deferred tax assets and liabilities are offset where the group or company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

	Assets 2018 £	Assets 2017 £
Group		
ACAs	26,000	16,038
Tax losses	1,877,264	1,344,226
Retirement benefit obligations	17,000	-
	1,920,264	1,360,264

The company has no deferred tax assets or liabilities.

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 22 Deferred taxation (Continued)

	Group 2018 £	Company 2018 £
<b>Movements in the year:</b>		
Liability/(asset) at 1 January 2018	(1,360,264)	-
Credit to profit or loss	(560,000)	-
Liability/(asset) at 31 December 2018	<u>(1,920,264)</u>	<u>-</u>

### 23 Retirement benefit schemes

	2018 £	2017 £
<b>Defined contribution schemes</b>		
Charge to profit or loss in respect of defined contribution schemes	<u>1,049,150</u>	<u>666,450</u>

A defined contribution pension scheme is operated for all qualifying employees. The assets of the scheme are held separately from those of the group in an independently administered fund.

### 24 Share capital

	Group and company 2018 £	2017 £
<b>Ordinary share capital</b>		
<b>Issued and fully paid</b>		
1,000 Ordinary shares of £211.002 each	<u>211,002</u>	<u>211,002</u>
<b>Preference share capital</b>		
<b>Issued and fully paid</b>		
1,000,000 Preference Shares of £1 each	<u>1,000,000</u>	<u>1,000,000</u>
Preference shares classified as equity	<u>1,000,000</u>	<u>1,000,000</u>
<b>Total equity share capital</b>	<u>1,211,002</u>	<u>1,211,002</u>

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 25 Other reserves

		Merger reserve
Group		£
At 1 January 2017		57,450
At 31 December 2017		57,450
At 31 December 2018		57,450
		Merger reserve
Company		£
At the beginning of the prior year		-
At the end of the prior year		-
At the end of the current year		-

### 26 Profit and loss reserves

	Group 2018 £	2017 £	Company 2018 £	2017 £
As restated	13,069,618	11,273,428	1,487,515	1,629,877
Profit/(loss) for the year	1,541,398	1,905,931	7,176	(2,362)
Dividends	(160,000)	(140,000)	(160,000)	(140,000)
Currency translation differences	12,134	30,259	-	-
At the end of the year	14,463,150	13,069,618	1,334,691	1,487,515

## PAXTON ACCESS GROUP LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

#### 27 Operating lease commitments

##### Lessee

Operating lease rentals consist of rentals payable by the group for motor vehicles. The motor vehicle leases are generally for a term of 3 years.

At the reporting end date the group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	Group 2018 £	2017 £	Company 2018 £	2017 £
Within one year	713,277	272,839	-	-
Between two and five years	1,901,993	(125,226)	-	-
In over five years	414,333	299,103	-	-
	<u>3,029,603</u>	<u>446,716</u>	<u>-</u>	<u>-</u>

#### 28 Capital commitments

Amounts contracted for but not provided in the financial statements:

	Group 2018 £	2017 £	Company 2018 £	2017 £
Acquisition of tangible fixed assets	-	1,181,458	-	-
	<u>-</u>	<u>1,181,458</u>	<u>-</u>	<u>-</u>

#### 29 Controlling party

The ultimate controlling party is A Brotherton-Ratcliffe, a director of the company.

# PAXTON ACCESS GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2018

### 30 Cash generated from group operations

	2018 £	2017 £
Profit for the year after tax	1,541,398	1,905,931
Adjustments for:		
Taxation credited	(612,080)	(369,111)
Finance costs	212,508	161,313
(Gain)/loss on disposal of tangible fixed assets	-	82,291
Amortisation and impairment of intangible assets	131,373	92,897
Depreciation and impairment of tangible fixed assets	1,416,922	1,185,818
Movements in working capital:		
(Increase) in stocks	(2,232,621)	(82,293)
(Increase) in debtors	(1,958,881)	(230,317)
Increase/(decrease) in creditors	2,011,599	(56,826)
<b>Cash generated from operations</b>	<b>510,218</b>	<b>2,689,703</b>
Difference	-	402
Per cash flow statement page	510,218	2,690,105

### 31 Cash generated from operations - company

	2018 £	2017 £
Profit/(loss) for the year after tax	7,176	(2,362)
Adjustments for:		
Finance costs	169,757	154,098
Depreciation and impairment of tangible fixed assets	245,110	145,743
Movements in working capital:		
(Increase)/decrease in debtors	(34,012)	323,489
Increase in creditors	769,481	1,677,512
<b>Cash generated from operations</b>	<b>1,157,512</b>	<b>2,298,480</b>



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