# REPORT OF THE DIRECTORS AND UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2021 FOR INSTRUMENT TECHNOLOGY LIMITED

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### **COMPANY INFORMATION** FOR THE YEAR ENDED 30 SEPTEMBER 2021

**DIRECTORS:** 

Mr D W Barlow Mr D Frazer-Bates Mr J K Jefferies Mr R Kaye

**REGISTERED OFFICE:** 

Menzies Road

Ponswood Industrial Estate St. Leonards-on-Sea

East Sussex TN38 9BB

**REGISTERED NUMBER:** 

05462271 (England and Wales)

**ACCOUNTANTS:** 

Acuity Professional Partnership LLP

Unit 2.02 High Weald House Glovers End Bexhill East Sussex **TN39 5ES** 

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 SEPTEMBER 2021

The directors present their report with the financial statements of the company for the year ended 30 September 2021.

### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of distribution of high and ultra high volume vacuum components and the manufacture of high volume vacuum hardware.

### DIRECTORS

The directors shown below have held office during the whole of the period from 1 October 2020 to the date of this report.

Mr D W Barlow Mr D Frazer-Bates Mr J K Jefferies Mr R Kaye

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

Mr D Frazer-Bates - Director

13 June 2022

# ACCOUNTANTS' REPORT TO THE BOARD OF DIRECTORS ON THE UNAUDITED FINANCIAL STATEMENTS OF INSTRUMENT TECHNOLOGY LIMITED

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the financial statements of Instrument Technology Limited for the year ended 30 September 2021 which comprise the Statement of Income and Retained Earnings, Statement of Financial Position and the related notes from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants in England and Wales (ICAEW), we are subject to its ethical and other professional requirements which are detailed within the ICAEW's regulations and guidance at http://www.icaew.com/en/membership/regulations-standards-and-guidance.

This report is made solely to the Board of Directors of Instrument Technology Limited, as a body, in accordance with our terms of engagement. Our work has been undertaken solely to prepare for your approval the financial statements of Instrument Technology Limited and state those matters that we have agreed to state to the Board of Directors of Instrument Technology Limited, as a body, in this report in accordance with ICAEW Technical Release 07/16AAF. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Instrument Technology Limited and its Board of Directors, as a body, for our work or for this report.

It is your duty to ensure that Instrument Technology Limited has kept adequate accounting records and to prepare statutory financial statements that give a true and fair view of the assets, liabilities, financial position and profit of Instrument Technology Limited. You consider that Instrument Technology Limited is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the financial statements of Instrument Technology Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory financial statements.

Acinty Professional Phaship LUP

Acuity Professional Partnership LLP

Unit 2.02

High Weald House

Glovers End

Bexhill

East Sussex

**TN39 5ES** 

Date: 27/06/2022

# STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED 30 SEPTEMBER 2021

|                                            |       | 202                  | 1         | 202                  | 0         |
|--------------------------------------------|-------|----------------------|-----------|----------------------|-----------|
|                                            | Notes | £                    | £         | £                    | £         |
| TURNOVER                                   | 3     |                      | 8,615,337 |                      | 6,281,840 |
| Cost of sales                              |       |                      | 5,243,851 |                      | 3,746,539 |
| GROSS PROFIT                               |       |                      | 3,371,486 |                      | 2,535,301 |
| Distribution costs Administrative expenses |       | 451,835<br>2,337,764 |           | 286,107<br>1,959,694 |           |
| •                                          |       |                      | 2,789,599 |                      | 2,245,801 |
|                                            |       |                      | 581,887   |                      | 289,500   |
| Other operating income                     |       |                      | 149,620   |                      | 148,020   |
| OPERATING PROFIT                           | 5     |                      | 731,507   |                      | 437,520   |
| Interest payable and similar expenses      |       |                      | 105,073   |                      | 75,151    |
| PROFIT BEFORE TAXATION                     |       |                      | 626,434   |                      | 362,369   |
| Tax on profit                              | 6     |                      | 103,692   |                      | 68,531    |
| PROFIT FOR THE FINANCIAL YEA               | AR.   |                      | 522,742   |                      | 293,838   |
| Retained earnings at beginning of year     |       |                      | 324,810   |                      | 343,170   |
| Dividends                                  |       |                      | (447,480) |                      | (312,198) |
| RETAINED EARNINGS AT END OF                |       |                      |           |                      |           |
| YEAR                                       |       |                      | 400,072   |                      | 324,810   |

### INSTRUMENT TECHNOLOGY LIMITED (REGISTERED NUMBER: 05462271)

# STATEMENT OF FINANCIAL POSITION 30 SEPTEMBER 2021

|                                              |       | 202       | 21          | 202       | 20         |
|----------------------------------------------|-------|-----------|-------------|-----------|------------|
|                                              | Notes | £         | £           | £         | £          |
| FIXED ASSETS                                 |       |           |             |           |            |
| Tangible assets                              | 7     |           | 874,923     |           | 555,944    |
| CURRENT ASSETS                               |       |           |             |           |            |
| Stocks                                       | 8     | 1,179,381 |             | 1,214,542 |            |
| Debtors                                      | 9     | 2,142,771 |             | 1,449,154 |            |
| Cash in hand                                 |       | <u>.</u>  |             | 292       |            |
|                                              |       | 3,322,152 |             | 2,663,988 |            |
| CREDITORS                                    |       | -,- ,     |             | , , ,     |            |
| Amounts falling due within one year          | 10    | 2,262,406 |             | 1,678,009 |            |
| NET CURRENT ASSETS                           |       |           | 1,059,746   | *         | 985,979    |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES     |       |           | 1,934,669   |           | 1,541,923  |
| CREDITORS                                    |       |           |             |           |            |
| Amounts falling due after more than one year | 11    |           | (1,292,402) |           | (1,041,096 |
| y u.i.                                       | ••    |           | (1,2/2,402) |           | (1,011,050 |
| PROVISIONS FOR LIABILITIES                   | 14    |           | (156,406)   |           | (90,228    |
| NET ASSETS                                   |       |           | 485,861     |           | 410,599    |
|                                              |       |           |             |           |            |
| CAPITAL AND RESERVES                         |       |           |             |           |            |
| Called up share capital                      | 15    |           | 85,789      |           | 85,789     |
| Retained earnings                            |       |           | 400,072     |           | 324,810    |
| SHAREHOLDERS' FUNDS                          |       |           | 485,861     |           | 410,599    |

### INSTRUMENT TECHNOLOGY LIMITED (REGISTERED NUMBER: 05462271)

## STATEMENT OF FINANCIAL POSITION - continued 30 SEPTEMBER 2021

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 30 September 2021.

The members have not required the company to obtain an audit of its financial statements for the year ended 30 September 2021 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Board of Directors and authorised for issue on 13 June 2022 and were signed on its behalf by:

Mr D Frazer-Bates - Director

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2021

### 1. STATUTORY INFORMATION

Instrument Technology Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

### 2. ACCOUNTING POLICIES

### BASIS OF PREPARING THE FINANCIAL STATEMENTS

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

### TURNOVER

Turnover represents the value of goods (net of VAT) provided to customers during the year and is recognised on despatch.

### TANGIBLE FIXED ASSETS

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property - 20% on cost
Plant and machinery - 10% on cost
Fixtures and fittings - 20% on cost
Computer equipment - 33% on cost

### STOCKS

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

### TAXATION

Taxation for the year comprises current and deferred tax. Tax is recognised in the Statement of Income and Retained Earnings, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the statement of financial position date.

### **DEFERRED TAX**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

### FOREIGN CURRENCIES

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

### 2. ACCOUNTING POLICIES - continued

### HIRE PURCHASE AND LEASING COMMITMENTS

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

### PENSION COSTS AND OTHER POST-RETIREMENT BENEFITS

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

### 3. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

|                   | 2021    | 2020    |
|-------------------|---------|---------|
| United Kingdom    | 43.11%  | 43.39%  |
| Europe            | 32.83%  | 33.10%  |
| Rest of the World | 24.06%  | 23.51%  |
|                   |         |         |
|                   | 100.00% | 100.00% |
|                   |         |         |

### 4. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 76 (2020 - 76).

### 5. **OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

|                                                  | 2021    | 2020        |
|--------------------------------------------------|---------|-------------|
|                                                  | £       | £           |
| Depreciation - owned assets                      | 65,438  | 53,396      |
| Depreciation - assets on hire purchase contracts | 44,897  | 42,764      |
| Foreign exchange differences                     | 26,758  | (10,409)    |
| Pension costs                                    | 235,964 | 133,969     |
|                                                  |         | <del></del> |

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

| 6. | TAXATION                                                   |             |           |          |           |           |
|----|------------------------------------------------------------|-------------|-----------|----------|-----------|-----------|
|    | Analysis of the tax charge<br>The tax charge on the profit |             | follows:  |          |           |           |
|    | 2 Pr Pr                                                    | ,           |           |          | 2021      | 2020      |
|    |                                                            |             |           |          | £         | £         |
|    | Current tax:                                               |             |           |          |           |           |
|    | UK corporation tax                                         |             |           |          | 37,514    | 56,714    |
|    | Deferred tax                                               |             |           |          | 66,178    | 11,817    |
|    | Tax on profit                                              |             |           |          | 103,692   | 68,531    |
|    | -                                                          |             |           |          |           |           |
| 7. | TANGIBLE FIXED ASSI                                        | ETS         |           |          |           |           |
|    |                                                            | Improvement | S         | Fixtures |           |           |
|    |                                                            | to          | Plant and | and      | Computer  |           |
|    |                                                            | property    | machinery | fittings | equipment | Totals    |
|    |                                                            | £           | £         | £        | £         | £         |
|    | Cost                                                       | - 12 191    | <00 ann   |          |           |           |
|    | At 1 October 2020                                          | 143,471     | 688,207   | 83,212   | 141,943   | 1,056,833 |
|    | Additions                                                  | 1,675       | 437,239   | 2,400    | -         | 441,314   |
|    | Disposals                                                  |             | (15,000)  |          | <u>-</u>  | (15,000)  |
|    | At 30 September 2021                                       | 145,146     | 1,110,446 | 85,612   | 141,943   | 1,483,147 |
|    | Depreciation                                               |             |           |          | <u> </u>  |           |
|    | At 1 October 2020                                          | 98,683      | 229,728   | 52,961   | 119,517   | 500,889   |
|    | Charge for year                                            | 13,364      | 76,800    | 9,679    | 10,492    | 110,335   |
|    | Eliminated on disposal                                     |             | (3,000)   |          | -         | (3,000)   |
|    | At 30 September 2021                                       | 112,047     | 303,528   | 62,640   | 130,009   | 608,224   |
|    | Net book value                                             |             |           |          |           | · —       |
|    | At 30 September 2021                                       | 33,099      | 806,918   | 22,972   | 11,934    | 874,923   |
|    | At 30 September 2020                                       | 44,788      | 458,479   | 30,251   | 22,426    | 555,944   |
|    | -                                                          |             |           |          |           |           |

During the year a number of items of plant and machinery were refinanced.

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

| 7. TANGIBLE FIXED ASSETS - continued |
|--------------------------------------|
|                                      |

8.

9.

10.

|                                              | Plant and<br>machinery<br>£ | Computer equipment | Totals<br>£        |
|----------------------------------------------|-----------------------------|--------------------|--------------------|
| Cost                                         | <b>a.</b>                   | •                  | •                  |
| At 1 October 2020                            | 477,520                     | 26,763             | 504,28             |
| Additions                                    | 437,239                     |                    | 437,23             |
| Disposals                                    | (15,000)                    |                    | (15,00             |
| At 30 September 2021                         | 899,759                     | 26,763             | 926,52             |
| Depreciation                                 |                             |                    |                    |
| At 1 October 2020                            | 152,695                     | 10,480             | 163,17             |
| Charge for year                              | 37,362                      | 7,535              | 44,89              |
| Eliminated on disposal                       | (3,000)                     | -                  | (3,00              |
| At 30 September 2021                         | 187,057                     | 18,015             | 205,07             |
| Net book value                               |                             |                    |                    |
| At 30 September 2021                         | 712,702                     | 8,748              | 721,45             |
| At 30 September 2020                         | 324,825                     | 16,283             | 341,10             |
| STOCKS                                       |                             |                    |                    |
|                                              |                             | 2021<br>£          | 2020<br>£          |
| Stocks                                       |                             | 1,179,381          | 1,214,542          |
| DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | <b>L</b>                    |                    |                    |
|                                              |                             | 2021<br>£          | 2020<br>£          |
| Trade debtors                                |                             | 1,682,512          | 1,114,501          |
| Other debtors                                |                             | 460,259            | 334,653            |
|                                              |                             | 2,142,771          | 1,449,154          |
| CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YE | AR                          |                    |                    |
|                                              |                             | 2021               | 2020               |
|                                              |                             | £                  | £                  |
| Bank loans and overdrafts (see note 12)      |                             | 104,167            | 131,160            |
| Hire purchase contracts                      |                             | 287,471            | 166,118            |
| Frade creditors                              |                             | 1,409,202          | 1,050,453          |
| Taxation and social security Other creditors |                             | 129,215<br>332,351 | 227,378<br>102,900 |
|                                              |                             | 2,262,406          | 1,678,009          |
|                                              |                             |                    |                    |

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

| 11. | CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR                 |                         |                         |
|-----|-------------------------------------------------------------------------|-------------------------|-------------------------|
|     | 22.m                                                                    | 2021                    | 2020                    |
|     | Bank loans (see note 12) Hire purchase contracts                        | £<br>366,667<br>925,735 | £<br>650,789<br>390,307 |
|     |                                                                         | 1,292,402               | 1,041,096               |
| 12. | LOANS                                                                   |                         |                         |
|     | An analysis of the maturity of loans is given below:                    |                         |                         |
|     |                                                                         | 2021<br>£               | 2020<br>£               |
|     | Amounts falling due within one year or on demand: Bank loans            | 104 167                 |                         |
|     | Bank loans                                                              | 104,167                 | 131,160                 |
|     | Amounts falling due between one and two years: Bank loans - 1-2 years   | 100,000                 | 67,725                  |
|     | *                                                                       |                         | <u></u>                 |
|     | Amounts falling due between two and five years:  Bank loans - 2-5 years | 266,667                 | 583,064                 |
| 13. | SECURED DEBTS                                                           |                         |                         |
|     | The following secured debts are included within creditors:              |                         |                         |
|     |                                                                         | 2021                    | 2020                    |
|     | Bank loans                                                              | £<br>470,834            | £<br>781,949            |
|     | Factoring company liability                                             | 250,725                 | 15,770                  |
|     |                                                                         | 721,559                 | 797,719                 |
| 14. | PROVISIONS FOR LIABILITIES                                              |                         |                         |
| 17. | TROVISIONS FOR EIRBIDITIES                                              | 2021                    | 2020                    |
|     | Deferred tax                                                            | £<br>156,406            | £<br>90,228             |
|     |                                                                         |                         | Deferred<br>tax         |
|     | Balance at 1 October 2020                                               |                         | £<br>90,228             |
|     | Provided during year                                                    |                         | 66,178                  |
|     | Balance at 30 September 2021                                            |                         | 156,406                 |

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

### 14. PROVISIONS FOR LIABILITIES - continued

The deferred tax asset relates to historical losses incurred by the company which it expects to realise against future trading profits.

### 15. CALLED UP SHARE CAPITAL

| Allotted, issu | ed and fully paid: |         |        |        |
|----------------|--------------------|---------|--------|--------|
| Number:        | Class:             | Nominal | 2021   | 2020   |
|                |                    | value:  | £      | £      |
| 171,578        | Ordinary           | £0.5    | 85,789 | 85,789 |
|                |                    |         |        |        |

# TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2021

|                                     | 202             | 1           | . 202           | 0         |
|-------------------------------------|-----------------|-------------|-----------------|-----------|
|                                     | £               | £           | £               | £         |
| Sales                               |                 | 8,615,337   |                 | 6,281,840 |
| Cost of sales                       |                 |             |                 |           |
| Opening stock                       | 784,691         |             | 815,144         |           |
| Opening work in progress            | 429,851         |             | 403,705         |           |
| Purchases                           | 3,823,738       |             | 2,573,860       |           |
| Direct wages                        | 978,696         |             | 857,962         |           |
| Social security                     | 85,000          |             | 71,173          |           |
| Pensions                            | 32,517          |             | 32,962          |           |
| Consumable tools                    | 288,739         |             | 206,275         |           |
|                                     | 6,423,232       |             | 4,961,081       |           |
| Closing stock                       | (777,877)       |             | (784,691)       |           |
| Closing work in progress            | (401,504)       |             | (429,851)       |           |
|                                     |                 | 5,243,851   | ·               | 3,746,539 |
| GROSS PROFIT                        |                 | 3,371,486   |                 | 2,535,301 |
| Other income                        |                 |             |                 |           |
| Sundry receipts                     | 81,762          |             | 50,373          |           |
| Other interest                      | 7,838           |             | 5,720           |           |
| Government grants                   | 60,020          |             | 91,927          |           |
|                                     |                 | 149,620     | <del></del>     | 148,020   |
|                                     |                 | 3,521,106   |                 | 2,683,321 |
| Expenditure                         |                 |             |                 |           |
| Hire of plant and machinery         | 8,484           |             | 12,884          |           |
| Packaging                           | 160,683         |             | 111,976         |           |
| Carriage                            | 282,668         |             | 161,247         |           |
| Rent and rates                      | 156,972         |             | 156,010         |           |
| nsurance                            | 85,634          |             | 82,362          |           |
| ight and heat                       | 118,436         |             | 102,105         |           |
| Directors' salaries                 | 129,515         |             | 127,669         |           |
| Directors' pension contributions    | 168,976         |             | 67,535          |           |
| Wages                               | 1,056,701       |             | 856,023         |           |
| Social security                     | 99,808          |             | 82,972          |           |
| ensions                             | 34,471          |             | 33,472          |           |
| Health insurance and staff benefits | 20,201          |             | 16,863          |           |
| elephone                            | 13,366          |             | 15,522          |           |
| Post and stationery Advertising     | 9,889           |             | 7,397           |           |
| ravelling                           | 1,740<br>67,555 |             | 2,619           |           |
| Notor expenses                      | 5,786           |             | 63,342<br>6,554 |           |
| fachinery repairs and maintenance   | 72,630          |             | 53,460          |           |
| Computer expenses                   | 42,188          |             | 42,332          |           |
| epairs and renewals                 | 68,357          |             | 87,766          |           |
| taff training                       | 2,118           |             | 8,342           |           |
| accountancy                         | 13,384          |             | 8,382           |           |
| ubscriptions                        | 6,293           |             | 7,319           |           |
|                                     | <del></del> ,   | <del></del> | <del></del>     |           |
| Carried forward                     | 2,625,855       | 3,521,106   | 2,114,153       | 2,683,321 |

This page does not form part of the statutory financial statements

# TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2021

|                                   | 202         | 1         | 2026        | )         |
|-----------------------------------|-------------|-----------|-------------|-----------|
|                                   | <b>. £</b>  | £         | £           | £         |
| Brought forward                   | 2,625,855   | 3,521,106 | 2,114,153   | 2,683,321 |
| Professional and consultancy fees | 11,339      | -         | 14,054      |           |
| Foreign exchange losses           | 26,758      |           | (10,409)    |           |
| Commission paid                   | 7,703       |           | 4,258       |           |
| Bad debts                         |             |           | 7,118       |           |
|                                   |             | 2,671,655 |             | 2,129,174 |
|                                   |             | 849,451   |             | 554,147   |
| Finance costs                     |             |           |             |           |
| Bank charges                      | 7,610       |           | 12,360      |           |
| Hire purchase                     | 84,064      |           | 59,338      |           |
| Factoring charges                 | 21,009      |           | 15,813      | •         |
|                                   | <del></del> | 112,683   | . —         | 87,511    |
|                                   |             | 736,768   |             | 466,636   |
| Depreciation .                    |             |           |             |           |
| Improvements to property          | 13,364      |           | 18,570      |           |
| Plant and machinery               | 76,800      |           | 64,288      |           |
| Fixtures and fittings             | 9,679       |           | 9,981       |           |
| Computer equipment                | 10,491      |           | 11,428      |           |
| • • •                             |             | 110,334   | <del></del> | 104,267   |
| NET PROFIT                        |             | 626,434   |             | 362,369   |