# GAMING TECHNOLOGY SOLUTIONS LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

WEDNESDAY



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### **COMPANY INFORMATION**

**Directors** A Ambrose

A Porter

Secretary B Moore

Company number 5425266

Registered office 55 Baker Street

London W1U 7EU

Auditors BDO LLP

55 Baker Street

London W1U 7EU

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Ipswich Suffolk IP4 1AS

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### STRATEGIC REPORT

### FOR THE YEAR ENDED 31 DECEMBER 2014

The directors present their report and financial statements for the year ended 31 December 2014.

#### **Principal activities**

The principal activity of the company is the provision of development and administrative services to fellow group undertakings in respect of their online gaming activities.

The company is a wholly owned subsidiary undertaking of Playtech PLC, a company which is listed on the London Stock Exchange Main Market, and contracts with online and land-based gaming operators. A detailed review of Playtech PLC, which includes the financial performance and financial position of Gaming Technology Solutions Limited, is available in the annual report of Playtech PLC for the year ended 31 December 2014.

### Review of the business

The principal risks and uncertainties of the company are very similar to those disclosed in the annual report of Playtech Limited for the year ended 31 December 2014.

The key financial performance indicators used by the Board to monitor the financial performance of the company and its results for 2014 are as follows:

Turnover increased from £11.9m to £13.8m, growth of 14%

Costs increased by 16% from £10.9m to £13.0m

Profit before tax decreased to £0.8m compared to profit before tax in 2013 of £1.0m

The Board also uses non financial performance indicators such as headcount to ensure staff levels remain at the optimum level to maximise performance.

### Financial risk management

The company makes little use of financial instruments other than operational bank accounts. Hence its exposure to price, credit, counterparty and liquidity risks is not material for the assessment of the assets, liabilities, financial position and profit or loss of the company.

On behalf of the board

A Ambrose Director

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### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2014

The directors present their report and financial statements for the year ended 31 December 2014.

#### Results and dividends

The results for the year are set out on page 6.

The directors do not recommend a final dividend for the year (2013 - £nil).

#### **Directors**

The following directors have held office since 1 January 2014:

P S K Wright (Resigned 5 December 2014)
C P J Ash (Resigned 9 February 2015)
P D Morris (Resigned 16 April 2014)
A Ambrose (Appointed 8 December 2014)
A Porter (Appointed 5 December 2014)

#### **Auditors**

In accordance with the company's articles, a resolution proposing that BDO LLP be reappointed as auditors of the company will be put at a General Meeting.

#### Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **DIRECTORS' REPORT (CONTINUED)** FOR THE YEAR ENDED 31 DECEMBER 2014

### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

A Ambrose

Director

29 September 2015

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF GAMING TECHNOLOGY SOLUTIONS LIMITED

We have audited the financial statements of Gaming Technology Solutions Limited for the year ended 31 December 2014 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Councils (FRC's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the strategic report and directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF GAMING TECHNOLOGY SOLUTIONS LIMITED

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

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David Campbell (Senior Statutory Auditor)
For and on behalf of BDO LLP, statutory auditor
London

29/9/15

**United Kingdom** 

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2014

	Notes	2014 £	2013 £
Turnover	2	13,774,815	11,861,545
Administrative expenses		(12,955,726)	(10,853,149)
		<u> </u>	
Profit on ordinary activities before taxation	3	819,089	1,008,396
Tax on profit on ordinary activities	4	(285,014)	(350,561)
Profit for the year	13	534,075	657,835

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

The notes on pages 8 to 18 form part of these financial statements.

# BALANCE SHEET AS AT 31 DECEMBER 2014

		20	14	20	13
	Notes	£	£	£	£
Fixed assets			ē		
Intangible assets	5		3,411		6,709
Tangible assets	6		1,857,981		927,655
Investments	7		2,127,125		2,127,125
			3,988,517		3,061,489
Current assets			, ,		
Debtors	8	18,537,624		11,370,760	
Cash at bank and in hand		811,852		978,369	
		19,349,476		12,349,129	
Creditors: amounts falling due within				,_,_,	
one year	9	(18,757,923)		(11,364,623)	
Net current assets			591,553		984,506
Total assets less current liabilities			4,580,070		4,045,995
					<del></del>
Capital and reserves					
Called up share capital	12		2,250,005		2,250,005
Share premium account	13		130,273		130,273
Capital contribution reserve	13		387,019		387,019
Profit and loss account	13		1,812,773		1,278,698
Shareholders' funds	14		4,580,070		4,045,995
			<del>_</del>		<del></del>

The financial statements were approved by the Board of diectors and authorsied for issue on .. 29. September 2015
They were signed on its behalf by:

A Ambrose Director

Company Registration No. 5425266

The notes on pages 8 to 18 form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

### 1 Accounting policies

### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the financial statements.

The company has taken advantage of the exemption conferred by Financial Reporting Standard No 1 'Cash Flow Statements (Revised 1996)' not to prepare a cash flow statement on the grounds that at least 90% of the voting rights of the company are controlled within the group headed by Playtech PLC and the company is included in consolidated financial statements.

### 1.2. Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently.

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

### 1.4 Intellectual property rights

Patents are valued at cost less accumulated amortisation. Amortisation is calculated to write off the cost in equal annual instalments over their estimated useful lives.

### 1.5 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same way unless the director's are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

### 1.6 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings leasehold

Straight line over the length of the lease

Computer equipment

33 1/3% straight line

Fixtures, fittings & equipment

20% straight line

#### 1.7 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

Reverse premiums and similar incentives received to enter into operating lease agreements are released to the profit and loss account over the period to the date on which the rent is first expected to be adjusted to the prevailing market rate.

### 1.8 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

### 1 Accounting policies

(Continued)

#### 1.9 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.10 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

### 1.11 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

### 1.12 Share-based payments

Certain employees participate in the ultimate parent company's share option plan. The fair value of the options granted is charged to the profit and loss account over the vesting period and the credit is taken to reserves, based on the Company's estimate of shares that will eventually vest. Fair value is determined by the Black-Scholes valuation model. The share options plan does not have any performance conditions other than continued service.

### 1.13 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company has taken advantage of the exemptions provided by section 400 of the Companies Act 2006, not to prepare group accounts as it is included in non-EEA group accounts of a larger group, of which it is more than 50% owned.

### 1.14 Cashflow Statement

The company has taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from the requirement to produce a cash flow statement on the grounds that it is a subsidiary undertaking where 90 percent or more of the voting rights are controlled within the group.

#### 1.15 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

3	Operating profit	2014	2013
	Specialist Special Control of the Co	£	£
	Operating profit is stated after charging:		
	Amortisation of intangible assets	3,298	3,286
	Depreciation of tangible assets	358,811	316,700
	Loss/(Profit) on foreign exchange transactions	38,793	10,820
	Operating lease rentals	781,781	678,595
	Share based payments (note 11)	-	50,473
	Auditors' remuneration - audit	7,100	9,600
	Non-audit services - tax compliance	2,500	2,500
	Directors' remuneration	19,287 ———	
4	Taxation	2014	2013
		£	£
	Domestic current year tax		
	U.K. corporation tax	285,014	224,196
	Adjustment for prior years		126,365
	Total current tax	285,014	350,561
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	819,089	1,008,396
	Profit on ordinary activities before taxation	=====	====
	Profit on ordinary activities before taxation multiplied by standard rate of UK		
	corporation tax of 21.49% (2013 - 23.25%)	176,022	234,452
	Effects of:		
	Expenses not deductible for tax purposes	151,177	113,346
	Depreciation less than capital allowances	(33,350)	19,086
	Adjustments to previous periods	-	126,365
	Other short timing differences .	(8,835)	(142,688
		108,992	116,109
	Current tax charge for the year	285,014	350,561

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

5	Intangible fixed assets	. II	property	Trademarks	Total
			rights £	£	£
	Cost		-	-	~
	At 1 January 2014 and at 31 December 2014		3,500	12,930	16,430
	Amortisation		_		
	At 1 January 2014		3,500	6,221	9,721
	Charge for the year		-	3,298	3,298
	At 31 December 2014		3,500	9,519	13,019
	Net book value				·
	At 31 December 2014		-	3,411	3,411
	At 31 December 2013		-	6,709	6,709
6	Tangible fixed assets				
		Land and buildings leasehold	Computer equipment		Total
		£	£	£	£
	Cost				
	At 1 January 2014	479,900	1,430,590		2,318,420
	Additions	876,137 ————	361,638	51,362 ————	1,289,137
	At 31 December 2014	1,356,037	1,792,228	459,292	3,607,557
	Depreciation	_			
	At 1 January 2014	131,421	1,067,119	192,225	1,390,765
	Charge for the year	50,298	261,168	47,345	358,811
	At 31 December 2014	181,719	1,328,287	239,570	1,749,576
	Net book value				
	At 31 December 2014	1,174,318	463,941	219,722	1,857,981
	At 31 December 2013	348,479	363,471	215,705	927,655

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

### 7 Fixed asset investments

	Shares in subsidiary undertakings £
Cost At 1 January 2014 and at 31 December 2014	2,127,125
Net book value At 31 December 2014	2,127,125
At 31 December 2013	2,127,125

### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or	Shares held	0.4
	incorporation	Class	%
Subsidiary undertakings			
V S Gaming Limited	England	Ordinary	100.00
VS Technology Limited	England	Ordinary	100.00

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

	Principal activity	Capital and reserves 2014		ofit/(loss) for e year 14	Capital and reserves 2013	Profit/(loss) for the year 2013 £
VS Gaming Limited	Software development of internet games	(109,	500)	(160,937)	51,337	(75,063)
VS Technolog Limited	Development of software gyplatform	1,257	292	(16,316)	1,273,608	139,560
		====	_			

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

Debtors	2014	2013
	£	£
Trade debtors	2,118	-
Amounts owed by parent and fellow subsidiary undertakings	18,184,980	10,879,537
Other debtors	103,191	266,003
Prepayments and accrued income	247,335	225,220
	18,537,624	11,370,760
Creditors: amounts falling due within one year	2014 £	2013 £
	_	_
Trade creditors	64,040	41,949
Amounts owed to parent and fellow subsidiary undertakings	17,641,144	10,054,233
Corporation tax	88,585	30,032
Other taxes and social security costs	371,574	429,786
	· ·	232,889
Accruals and deferred income	530,938	575,734
	18,757,923	11,364,623
Retirement Benefits		
	2014	2013
	£	£
Contributions payable by the company for the year	275,411	196,908
	Trade debtors Amounts owed by parent and fellow subsidiary undertakings Other debtors Prepayments and accrued income  Creditors: amounts falling due within one year  Trade creditors Amounts owed to parent and fellow subsidiary undertakings Corporation tax Other taxes and social security costs Other creditors Accruals and deferred income  Retirement Benefits	Trade debtors 2,118 Amounts owed by parent and fellow subsidiary undertakings 18,184,980 Other debtors 103,191 Prepayments and accrued income 247,335  Creditors: amounts falling due within one year 2014  Trade creditors 64,040 Amounts owed to parent and fellow subsidiary undertakings 17,641,144 Corporation tax 88,585 Other taxes and social security costs 371,574 Other creditors 61,642 Accruals and deferred income 530,938  Retirement Benefits  Retirement Benefits

### 11 Share-based payment transactions

The ultimate parent company operates a Company Share Option Plan ("CSOP") for certain employees of the Company. Options granted under the Plan vest on the first day on which they become exercisable which is three years after grant date. Further details on the terms of this scheme are discussed in more detail in the Group annual report.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

### 11 Share-based payment transactions

(Continued)

	Number of options ex	Weighted average ercise price	Number of options	Weighted average exercise price
	2014	2014	2013	2013
		£		£
Outstanding at the start of the year	44,371	4.16	300,000	4.16
Transferred during the year	-	-	35,000	4.16
Exercised during the year	(27,780)	4.16	(206,207)	4.16
Forfeited during the year	(1,869)	4.16	(84,422)	4.16
Outstanding at the end of the year	14,722	4.16	44,371	4.16

The exercise price of options outstanding at the end of the year was £4.16 (2013 - £3.44 and £4.16) and their weighted average contractual life was 3 years (2013 - 3 years). All of the options outstanding at the end of the year had vested and were exercisable at the end of the year (2013 - all).

The weighted average share price (at the date of exercise) of options granted during the year was £nil (2013 - £nil). The weighted average fair value of each option granted during the year was £nil (2013 - £nil).

The following information is relevant in the determination of the fair value of options granted during the previous year under the equity share based remuneration schemes operated by the ultimate parent company:

	2014	2011
	£	£
Options pricing model used	-	Black-Scholes
Weighted average share price at grant date	-	£3.44
Exercise price	-	£3.44
Weighted average contractual life (years)	-	3
Expected volatility	-	49.8%
Expected dividend growth rate	-	2.76%
Risk-free interest rate	-	2.15%
		===

The volatility assumption, measured at the standard deviation of expected share price returns, is based on a statistical analysis of daily share prices over a period starting from the initial date of flotation through to the grant date.

The share-based remuneration expense comprises:

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

11	Share-based payment transactions			(Continued)
			2014 £	2013 £
	Equity-settled scheme			50,473
12	Share capital		2014 £	2013 £
	Allotted, called up and fully paid 45,000,093 Ordinary shares of 5p each		2,250,005	2,250,005
13	Statement of movements on reserves	account	contribution reserve	rofit and loss account
	Balance at 1 January 2014 as previously reported Profit for the year	£ 130,273 -	<b>£</b> 387,019 -	£ 1,278,698 534,075
	Balance at 31 December 2014	130,273	387,019	1,812,773
14	Reconciliation of movements in shareholders' funds		2014 £	2013 £
	Profit for the financial year Share based payment transactions		534,075 -	657,835 50,473
	Net addition to shareholders' funds Opening shareholders' funds		534,075 4,045,995	708,308 3,337,687
	Closing shareholders' funds		4,580,070	4,045,995

### 15 Contingent liabilities

The company together with it's wholly owned subsidiaries, has given a guarantee in respect of bank borrowings which amounted to £30,000 at 31 December 2014 (2013: £30,000).

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

### 16 Financial commitments

At 31 December 2014 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2015:

		Land and buil	Land and buildings	
		2014	2013	
		£	£	
	Operating leases which expire:	•		
	Between two and five years	50,004	71,600	
	In over five years	457,261	750,000	
		<del></del> 507,265	821,600	
			=====	
17	Directors' remuneration	2014	2013	
		£	£	
	Remuneration for qualifying services	19,287	-	
		<del></del>		

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

#### 18 Employees

### **Number of employees**

The average monthly number of employees (including directors) during the year was:

,	2014 Number	2013 Number
Management	. 9	5
Operations	13	13
Marketing	25	19
Development	75	72
Administration	17	14
	139	123
Employment costs	2014	2013
	£	£
Wages and salaries	8,777,992	7,308,468
Social security costs	960,515	791,763
Other pension costs	275,411	196,908
Costs of share option scheme	-	50,473
	10,013,918	8,347,612

No director received any remuneration during the year (2013 - none).

### 19 Control

The immediate parent company is Technology Trading (IOM) Limited, a company incorporated in the Isle of Man, United Kingdom. The ultimate parent company is Playtech PLC, a company incorporated in the Isle of Man. Playtech PLC is listed on the London Stock Exchange Main Market and copies of its consolidated financial statements may be obtained from the group's website (www.playtech.com). The smallest and largest group in which the company's results are consolidated is that headed by Playtech PLC.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2014

### 20 Related party relationships and transactions

The company is a wholly owned subsidiary of Playtech PLC and has taken advantage of the exemption conferred by Financial Reporting Standard 8 'Related party disclosures' not to disclose transactions with Playtech PLC or other wholly owned subsidiaries within the group.

In 2012, the company entered into an operating lease agreement with Anise Development Limited. The lease included a capital contribution from the landlord towards fit out costs, and these totalled £311,531. The costs have been capitalised as part of tangible fixed assets and accounted for as a lease incentive, with the benefit being recognised in the profit and loss account over the period to the first rent review. During 2014 a further lease agreement was entered into with Anise Development Limited in order to expand the existing premises occupied by the company. A rent charge of £781,781 (2013 - £678,595) has been recognised in the profit and loss account for the year in respect of this lease. Anise Development Limited is related to the company by virtue of a common significant shareholder of Playtech PLC, the company's ultimate parent company.