## Financial Statements emerchantpay Limited

For the year ended 31 August 2018



Registered number: 05153270

## Company Information

**Directors** 

S R Dickson

A R Goslar J Reynisson

**Company secretary** 

A Robinson

Registered number

05153270

Registered office

29 Howard Street North Shields Tyne & Wear NE30 1AR

Independent auditors

Grant Thornton UK LLP

Chartered Accountants & Statutory Auditor

30 Finsbury Square

London EC2A 1AG

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## Strategic report For the year ended 31 August 2018

#### **Principal Activity**

The Group was formed in 2004 and the principal activity of the Group continues to be the provision of payment services to merchants including the provision of payment gateways and approval technology enabling merchants to accept payments by debit and credit cards and a large variety of other payment methods. Throughout the year the Group has been developing a number of products to expand its services, capability and geographic coverage, these include an eWallet and prepaid card solutions. The launch of these products is expected to be towards the end of 2018 and will significantly expand the product offering of the Group. In Q4 2018 the Group launched, on a limited scale, a card present offering in the UK market place. This will be further developed and rolled out in the following months.

The Group leverages services and products provided by other companies within the wider emerchantpay Group Limited group of companies, this includes operational support from the Group's operations company, emerchantpay OOD in Bulgaria.

Throughout 2017/18 the Group has been expanded through the addition of a number of subsidiaries under emerchantpay limited. These are to increase the geographic reach and efficiency of the Group and include Netherlands, Isle of Man, Japan and India. Further companies will be added throughout the coming year as the reach continues to grow.

#### **Market focus**

As noted in previous years emerchantpay has significant expertise and is active in the processing of transactions for industries and merchants where significant knowledge and expertise in payments along with the management of risk and fraud is essential. The Group currently focuses on e-commerce and in particular the provision of a one stop shop product solution globally. The Group has a wide range of target markets and supports all industries while at the same time being sensitive to the everchanging regulatory environment and political and cultural sensitivities. The Group's technology is sufficiently robust to enable this.

During the year we have seen significant changes in the regulatory environments in many countries affecting the Financial Services, Crypto currency and Gambling industries. We have also seen both Visa and MasterCard updating many of their rules around these industries. The Group though has continued to grow both its PSP and Acquiring profit centres during the year with a wider range of merchants being on boarded.

#### **Business activities and performance indicators**

The business is currently structured around two profit centres being:

Europe PSP (Payment Services Provider) – providing a large number of international payment solutions to merchants through contracting with a number of card acquiring banks and international alternative payment solutions. The Europe PSP profit centre is operated under the brand name emerchantpay.

*Europe Acquirer* – the provision of debit and credit card acquiring services in Europe for European merchants. Merchants are sourced through PSPs and ISO's, including the emerchantpay PSP, both for e-commerce and card present. This profit centre is operated under the brand name E-Comprocessing.

As mentioned there has continued to be significant changes in the regulatory environment and also card scheme rules during the year however, both profit centres have performed well and have finished the year much stronger than the

## Strategic report

#### For the year ended 31 August 2018

start. The continued addition of acquiring partners and the balancing of both the PSP and Acquiring portfolios have enabled the boarding of further high-risk business which has helped to protect the Group's margins.

Processing volumes continue to be the key metric by which the Group's performance is monitored, followed by margin. These two drive the resourcing requirements and therefore the expense base and the ultimate profitability of the Group. Given the disruptions to business during the year the Board are pleased to note that the volumes processed were:

PSP activity	2017	\$760.4 <b>m</b>	2018	\$763.7m	increase of 0.4%
Acquiring activity	2017	\$592.3m	2018	\$1,198.4m	increase of 102%

In all respects the Board are pleased with the performance in the year and particularly the growth of the Europe Acquiring business. It is fully expected that strong growth in both profit centres and across all sectors will continue throughout 2018/19 as the strategies developed over the last few years are delivered.

#### **Business review**

This year's financial performance has exceeded expectations and is a reflection of the investment in time, money and people in previous years which is now beginning to pay off. The Group moves into the new financial year in a strong position with a range of new products and geographies coming online.

The Group's strategy of adding one major card acquiring partners to its portfolio each year continues. This along with delivering merchant portfolios in line with acquirer expectations has enabled the continued growth of the higher risk and higher margined sectors offsetting the growth in the lower risk and lower margin sectors thereby protecting the Group's revenues.

The Directors and Senior Management Team are committed to the ongoing delivery of additional product and solution capabilities and have re-arranged certain responsibilities to put appropriate focus and expertise to specific activities. The results of this are starting to appear.

#### **Review of Trading Results**

As mentioned the Group's performance in the year to 31st August 2018, taking into account the changes during the year, was exceptional. Overall processing volumes increased by \$0.61 billion. Profit before Tax increased by 50.7%. EBITDA similarly increased by 49.24% from \$5.6 million to \$8.3 million. The 2018 results are after having fully provided for a "bust out" merchant which resulted in an exposure of \$1 million in the year.

The Group's cash and bank balances are \$14.52 million (2017 \$8.52 million) and total equity is now \$37.61 million (2017 \$30.03 million).

By following it's strategy the Board of Directors are expecting the overall profitability of the Group to continue to increase as the current business lines continue to grow and new lines come on stream.

The emerchantpay Group Limited group of companies continues to operate a complex transfer pricing policy which ensures that the costs of internal services and products are charged to the relevant business unit using those services and that therefore the Group Accounts in this report fairly reflect the Group's activities.

## Strategic report For the year ended 31 August 2018

#### Position of the Group at Year End

As noted above the Group has continued to perform strongly. The Directors recognise the need for ongoing business development and feel that within the existing plans there is substantial potential for further growth over the next years with both the PSP and Acquiring business expected to grow during 2018/19. The Directors shall continue to seek to add acquiring banks to the portfolio to ensure that the future growth continues to be supported. The widening of the product range and geographic reach will be pursued and this will also require the addition of new alternative payment solutions.

The Acquiring business will continue to grow as the strategy of adding additional PSP's and ISO's to its sourcing portfolio while also ensuring that the processing portfolios remain balanced and there is no single industry dependency. The difficulty in the coming year will be resolving the Brexit impact and migrating merchants from emerchantpay Limited to its subsidiary, the Netherlands entity, emerchantpay Netherlands B.V.

The Directors recognise that the success of the Group is dependent upon continued growth opportunities and they will work along with the Senior Management to ensure the Group continually evolves.

#### **Principal Risks and Uncertainties**

The Directors believe that the diversification through growing business in multiple geographies with multiple solutions will protect the Group from any impacts that may affect the current European business. The big uncertainty facing the Group is the impact of Brexit. The Group has established a subsidiary in the Netherlands, emerchantpay Netherlands B.V. and is applying for eMoney permissions which it will passport across the EEA, excluding the UK. It will then obtain appropriate licensing and membership of the Card Schemes to ensure that, whatever the Brexit result, the Group will continue to process for its merchants seamlessly.

#### Technology Risk

Technology is critical to ensuring the delivery of a market-leading product and service to the Group's merchants. The "payment gateway" is the front-end technology that clients experience. The Group has since 2002 worked with a third party gateway provider to develop and run a high quality gateway. The emerchantpay Group is the principal user of this gateway and its development has been focussed upon supporting emerchantpay's requirements. Many of the PSP's higher risk merchants and their processing sit on this platform and its ongoing development is key to the Group's success.

In addition to this the Group has developed its own payment gateway which is being used in two instances. It is the front-end for the acquiring business connecting a number of ISOs' and PSPs' merchants to the processor and there is a separate PSP instance of the gateway. This will be used for the low and high risk merchants primarily those sourced by the internal sales team.

By integrating the two gateways the Group is able to more rapidly add additional APM's, add flexibility and so increasing the product offering.

There are a number of core risks that could affect the Group's key technology, namely:

<u>Data Security Risk:</u> the safe transmission and storage of personal and transactional information is key to
the success of the business. The Group therefore ensures that all appropriate technology is certified as
Payment Card Industry Data Security Standard (PCI DSS) Level 1 and that technology that does not need
to be certified as such but which is customer facing is maintained and operated in a PCI DSS Level 1
environment.

## Strategic report

For the year ended 31 August 2018

• <u>Cyber Attack</u>: the risk of a DDOS attack is very real these days and the Group has experienced a number of attempts in the last few years as unfortunately commonly experienced by other PSP's and e-commerce merchants. All market facing software has the appropriate DDOS protection.

#### Regulatory Risk

The international regulatory landscape for the payments industry is constantly changing. It is important that emerchantpay remains fully aware of all proposals and changes in the countries where it operates and adopts changes and requirements promptly. This enables the Group to ensure the continuation of service to its clients.

#### Merchant Credit Risk

emerchantpay has always taken the credit risk of its merchants from its partner acquiring banks. This exposes the Group to the contractual liability of merchants to deliver the goods and services as advertised and/or refund the associated payment.

To mitigate this exposure emerchantpay employs a number of tools including a significant investment in fraud and risk protection tools, the adoption of rolling credit reserves and the delay in settlement to merchants.

In the accounts for the year there is \$1,100,033 (2017 \$379,757) for merchant credit write-off.

#### Settlement Risk

In processing payment transactions emerchantpay is required to remit the proceeds it receives from the schemes to settle the transactions of its merchants. Failure to settle those transactions, either because funds have not been received or emerchantpay's (or its partner banks) systems have failed would expose emerchantpay breaching it merchant contracts exposing it to legal, financial and reputational consequences.

To mitigate this emerchantpay's designated bank accounts are monitored and reconciled daily ensuring that any rejected or unexpected payments are identified and corrected as soon as possible. The funds received daily are also reconciled to scheme settlement reports to ensure that the appropriate level of funds have been received and that there is sufficient liquidity to allow emerchantpay to meet its obligations to its merchants.

#### Financial Risk

emerchantpay operates across the globe and as a result is exposed to a number of financial risks including foreign exchange risks and interest rate risks.

Approved by the Board of Directors and signed on behalf of the Board

S R Dickson

Director

Date: 15 November 2018

## Directors' report

For the year ended 31 August 2018

#### Results

The profit for the year, after taxation, amounted to \$6,702,795 (2017: \$4,496,959)

#### Post balance sheet events

There have been no significant events affecting the Group identified subsequent to year end through to the date of this report.

#### Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the Company and the Group's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company and the Group's auditors are aware of that information.

#### **Auditors**

Under section 487(2) of the Companies Act 2006, Grant Thornton UK LLP will be deemed to have been reappointed as auditor 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar whichever is earlier.

This report was approved by the board and signed on its behalf.

S R Dickson

Director

15 November 2018

## Directors' responsibilities statement

For the year ended 31 August 2018

The directors are responsible for preparing the Strategic Report and Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs and profit or loss of the company and group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- IFRSs as adopted by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### The directors confirm that:

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- the directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

#### To the best of our knowledge:

- the group financial statements, prepared in accordance with IFRSs as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position and profit or loss of the company and the undertakings included in the consolidation taken as a whole; and
- the Strategic Report and Directors' Report include a fair review of the development and performance of the business and the position of the company and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

S Dickson Director

## Independent auditor's report to the members of emerchantpay Limited

#### **Opinion**

We have audited the financial statements of emerchantpay Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 August 2018 which comprise of the Consolidated statement of profit or loss, Consolidated statement of comprehensive income, Consolidated statement of financial position, Consolidated statement of changes in equity, Consolidated statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 'Reduced Disclosure Framework' (United Kingdom Generally Accepted Accounting Practice).

#### In our opinion:

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 31 August 2018 and of the group's profit and the parent company's profit for the year then ended;
- the group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the parent company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Who we are reporting to

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

## Independent auditor's report to the members of emerchantpay Limited

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report set out on pages 4 to 8, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### Matter on which we are required to report under the Companies Act 2006

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors for the financial statements

As explained more fully in the directors' responsibilities statement set out on page 9, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

# Independent auditor's report to the members of emerchantpay Limited

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

Nicholas Watson

Senior Statutory Auditor

for and on behalf of Grant Thornton UK LLP

Statutory Auditor, Chartered Accountants

Grant Roomton OKALP.

London

15 November 2018

## Consolidated statement of profit or loss For the year ended 31 August 2018

	Notes	2018	2017
		\$	\$
Revenue	4	82,021,187	48,814,194
Other income		469,233	285,873
Direct expenses		(46,103,944)	(23,524,057)
Employee benefits expenses	6	(674,381)	(467,609)
Amortisation of non-financial assets	10	(25,189)	(25,190)
Other expenses		(27,417,124)	(19,550,207)
Operating profit	7	8,269,782	5,553,004
Finance costs	8	(12,748)	-
Finance income	8	88,949	5,341
Profit before tax		8,345,983	5,538,345
Tax expense	9	(1,643,188)	(1,041,386)
Profit for the year		6,702,795	4,496,959

All amounts relate to continuing operations.

## Consolidated statement of comprehensive income For the year ended 31 August 2018

	Notes	2018	2017 \$
Profit for the year		6,702,795	4,496,959
Other Comprehensive Income:			
Items that can be reclassified subsequently to profit or los	s		
Available-for-sale financial assets current year gains	11	1,055,618	432,477
Income tax relating to items that will be reclassified	10	(179,455)	(68,538)
Other comprehensive income for the year, net of tax		876,163	363,939
Total comprehensive income for the year	:	7,578,958	4,860,898

# Consolidated statement of financial position As at 31 August 2018

	Notes	2018	2017
		\$	\$
Assets			
Non-current			
Intangible assets	10	18,892	44,081
Other long-term financial assets	11	15,873,501	13,085,996
Non-current assets		15,892,393	13,130,077
Current			
Inventories	12	154,684	17,454
Trade and other receivables	13	25,934,760	28,703,396
Cash and cash equivalents	14	14,521,687	8,519,836
Current assets		40,611,131	37,240,686
Total assets		56,503,524	50,370,763

## Consolidated statement of financial position

As at 31 August 2018

	Notes	2018 \$	2017 \$
Equity and liabilities			
Equity			
Share capital	15	2	2
Retained earnings		36,274,228	29,571,433
Other components of equity		1,340,752	464,589
Total equity		37,614,982	30,036,024
Liabilities			
Non-current Liabilities			
Deferred tax liability	16	621,229	446,056
Non-current liabilities		621,229	446,056
Current Liabilities			
Pension and other employee obligation	17	198,495	110,000
Trade and other payables	18	17,063,077	19,103,132
Current tax liabilities		1,005,741	675,551
Current liabilities		18,267,313	19,888,683
Total liabilities		18,888,542	20,334,739
Total equity and liabilities		56,503,524	50,370,763

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 15 November 2018.

S R Dickson Director

emerchantpay Limited Registered number: 05153270

# Consolidated statement of changes in equity For the year ended 31 August 2018

	Share capital	Retained earnings	Other components of equity	Total equity
	\$	\$	\$	\$
Balance at 1 September 2016	2	25,074,474	100,650	25,175,126
Profit for the year	-	4,496,959		4,496,959
Other comprehensive income	-	-	363,939	363,939
Balance at 31 August 2017 and 1 September 2017	2	29,571,433	464,589	30,036,024
Profit for the year	-	6,702,795	-	6,702,795
Other comprehensive income	-	-	876,163	876,163
Balance at 31 August 2018	2	36,274,228	1,340,752	37,614,982

## Consolidated statement of cash flows For the year ended 31 August 2018

	Notes	2018 \$	2017 \$
Operating activities		Ψ	Ψ
Profit before tax		8,345,983	5,538,345
Non-cash flow adjustments	20	308,265	(447,558)
Net changes in working capital	20	683,160	(1,940,110)
Taxes paid		(1,317,281)	(1,838,143)
Net cash from operating activities		8,020,127	1,312,534
Investing activities			
Purchase of other long term financial assets	11	(2,030,339)	(720,338)
Interest received /(paid) on deposits	8	66,120	(7,918)
Dividends received	8	19,515	16,572
Net cash used in investing activities		(1,944,704)	(711,684)
Financing activities			
Interest paid	8	(12,748)	-
Net cash used in financing activities		(12,748)	
Net change in cash and cash equivalents		6,062,675	600,850
Cash and cash equivalents, beginning of year	14	8,519,836	7,967,080
Exchange differences on cash and cash equivalents		(60,824)	(48,094)
Cash and cash equivalents, end of year	14	14,521,687	8,519,836

### Notes to the Consolidated Financial Statements

For the year ended 31 August 2018

#### 1. Nature of operations

The principal activity of the Group is the provision of payment services to merchants including a payment gateway and approval technology enabling merchants to accept payments by debit and credit cards and other payment methods and acquiring of Mastercard and Visa transactions.

#### 2. General information and statement of compliance with IFRSs

emerchantpay Limited the Group's parent company, is a limited liability company incorporated and domiciled in the United Kingdom. Its registered office and principal place of business is 29 Howard Street, North Shields, Tyne & Wear, NE30 1AR.

The financial statements of the Company and the consolidated financial statements of the Group have been prepared in accordance with IAS 1.51(b) International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB) and adopted by the EU.

The consolidated financial statements for the year ended 31 August 2018 (including comparatives) were approved and authorised for issue by the board of directors on 15 November 2018.

In 2018 the Group has not applied any new accounting policies (see Note 3 below) or made other retrospective changes that have a material effect on the consolidated statement of financial position as at 1 September 2017. Accordingly, the Group is not required to present a third statement of financial position as at that date.

#### 3. Changes in accounting policies

At the date of authorisation of these financial statements, certain new standards, and amendments to existing standards have been published by the IASB that are not yet effective, and have not been adopted early by the Company and the Group. Information on those expected to be relevant to the Company and the Group's financial statements is provided below.

Management anticipates that all relevant pronouncements will be adopted in the Company and the Group's accounting policies for the first period beginning after the effective date of the pronouncement. New standards, interpretations and amendments not either adopted or listed below are not expected to have a material impact on the Company and the Group's financial statements.

New and revised standards – IFRS in issue but not applied in the current financial statements. The following IFRSs have been issued but have not yet been applied by the Company and Group in preparing these financial statements as they are not as yet effective. The Group intends to adopt these standards when they become effective, rather than adopt them early.

- IFRS 9, 'Financial Instruments', effective date 1 January 2018;
- IFRS 15, 'Revenue from Contracts with Customers', effective date 1 January 2018;
- IFRS 16, 'Leases', effective date 1 January 2019.

The above standards are yet to be subject to a detailed review. IFRS 9 will impact both the measurement and disclosure of financial instruments, IFRS 15 may have an impact on revenue recognition and related disclosures and IFRS 16 will impact the treatment of leases currently treated as operating leases. Beyond this, it is not practicable to provide a reasonable estimate of the effect of IFRS 9, IFRS 15 and IFRS 16 until a detailed review has been completed.

### Notes to the Consolidated Financial Statements

For the year ended 31 August 2018

#### 4. Summary of accounting policies

#### 4.1 Overall considerations

The consolidated financial statements have been prepared using the significant accounting policies and measurement bases summarised below.

#### 4.2 Basis of consolidation

The Group financial statements consolidate those of the parent company and its subsidiaries as of 31 August 2018. The parent controls a subsidiary if it is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. All subsidiaries have a reporting date of 31 August. All information consolidated is for the 12 months to 31 August. All transactions and balances between Group companies are eliminated on consolidation, including unrealised gains and losses on transactions between Group companies. Where unrealised losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a group perspective. Amounts reported in the financial statements of Group members have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

#### 4.3 Going concern

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Business Review which forms part of the Strategic Report.

The Group meets its day to day working capital requirements through its own funds held in corporate accounts with its' bankers. The current economic conditions create uncertainty particularly over the level of demand for the Group's services and the exchange rate between US Dollar, Sterling and Euro and thus the consequence for the cost base for the Group's activities.

The Group's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the Group should have adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### 4.4 Foreign currency translation

#### Functional and presentation currency

The consolidated financial statements are presented in US Dollars ("USD") which is also the functional currency of the parent company.

## Notes to the Consolidated Financial Statements

For the year ended 31 August 2018

#### 4. Summary of accounting policies (continued)

#### Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency of the respective Group entity, using the exchange rates prevailing at the dates of the transactions (spot exchange rate). Foreign exchange gains and losses resulting from the settlement of such transactions and from the remeasurement of monetary items denominated in foreign currency at year-end exchange rates are recognised in profit or loss.

Non-monetary items are not retranslated at year-end and are measured at historical cost (translated using the exchange rates at the transaction date), except for non-monetary items measured at fair value which are translated using the exchange rates at the date when fair value was determined.

#### Foreign operations

The functional currency of the entities in the Group is USD and has remained unchanged during the reporting period.

#### 4.5 Revenue

Revenue arises from the rendering of services. It is measured at the fair value of consideration received or receivable, excluding sales taxes, rebates, and trade discounts.

The Group generates revenues from the provision of payment services to online merchants and from fees and commissions earned in respect of its services as an acquirer for MasterCard and Visa.

Consideration received for these services is recognised as revenue at the point at which the online transaction is executed.

#### 4.6 Operating expenses

Operating expenses are recognised in profit or loss upon utilisation of the service or as incurred.

#### 4.7 Intangible asset

#### Recognition of intangible assets

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and install the specific software.

#### Subsequent measurement

Intangible assets are accounted for using the cost model whereby capitalised costs are amortised on a straight line basis over their estimated useful lives, as these assets are considered finite. Residual values and useful lives are reviewed at each reporting date. In addition, they are subject to impairment testing as described in Note 4.8. The following useful lives are applied:

#### Software - 3 years

Amortisation has been included within amortisation of non-financial assets within the consolidated statement of profit or loss.

### Notes to the Consolidated Financial Statements

For the year ended 31 August 2018

#### 4. Summary of accounting policies (continued)

#### 4.8 Impairment testing of intangible assets

For impairment assessment purposes, assets are grouped at the lowest levels for which there are largely independent cash inflows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level.

Individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount, which is the higher of fair value less costs of disposal and value-in-use. To determine the value-in-use, management estimates expected future cash flows from each cash-generating unit and determines a suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of future reorganisations and asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors. Impairment losses for cash-generating units reduce first the carrying amount of any goodwill allocated to that cash-generating unit. Any remaining impairment loss is charged pro rata to the other assets in the cash-generating unit. All assets are subsequently reassessed for indications that an impairment loss previously recognised may no longer exist. An impairment loss is reversed if the asset's or cash-generating unit's recoverable amount exceeds its carrying amount.

#### 4.9 Financial instruments

#### Recognition, initial measurement and derecognition

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument and are measured initially at fair value adjusted for transaction costs, except for those carried at fair value through profit or loss which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities is described below.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

#### Classification and subsequent measurement of financial assets

For the purpose of subsequent measurement financial assets, other than those designated and effective as hedging instruments, are classified into the following categories upon initial recognition:

- loans and receivables
- financial assets at fair value through profit or loss (FVTPL)
- available-for-sale (AFS) financial assets.

All financial assets except for those at FVTPL are reviewed for impairment at least at each reporting date to identify whether there is any objective evidence that a financial asset or a group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

## Notes to the Consolidated Financial Statements

For the year ended 31 August 2018

#### 4. Summary of accounting policies (continued)

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less provision for impairment. Discounting is omitted where the effect of discounting is immaterial. The Group's cash and cash equivalents, trade and most other receivables fall into this category of financial instruments. Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default. Receivables that are not considered to be individually impaired are reviewed for impairment in groups, which are determined by reference to the industry and region of the counterparty and other shared credit risk characteristics. The impairment loss estimate is then based on recent historical counterparty default rates for each identified group.

#### Financial assets at FVTPL

Financial assets at FVTPL include financial assets that are either classified as held for trading or that meet certain conditions and are designated at FVTPL upon initial recognition. All derivative financial instruments fall into this category, except for those designated and effective as hedging instruments, for which the hedge accounting requirements apply (see below). Assets in this category are measured at fair value with gains or losses recognised in profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions or using a valuation technique where no active market exists.

#### AFS financial assets

AFS financial assets are non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets. The Group's AFS financial assets include listed and unlisted securities. AFS financial assets are measured at fair value. Gains and losses are recognised in other comprehensive income and reported with other components reserve within equity, except for interest and dividend income, impairment losses are foreign exchange differences on monetary assets, which are recognised in profit or loss. When the asset is disposed of or is determined to be impaired, the cumulative gain or loss recognised in other comprehensive income is reclassified from the equity reserve to profit or loss.

#### Classification and subsequent measurement of financial liabilities

The Group's financial liabilities include trade and other payables.

Financial liabilities are initially measured at fair value and measured subsequently at amortised cost using the effective interest method.

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included within finance costs or finance income.

#### 4.10 Inventories

Inventories are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business less any applicable selling expenses.

### Notes to the Consolidated Financial Statements

For the year ended 31 August 2018

#### 4. Summary of accounting policies (continued)

#### 4.11 Income taxes

Tax expense recognised in profit or loss comprises the sum of deferred tax and current tax not recognised in other comprehensive income or directly in equity.

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting periods, that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred income taxes are calculated using the liability method on temporary differences between the carrying amounts of assets and liabilities and their tax bases. However, deferred tax is not provided on the initial recognition of goodwill, or on the initial recognition of an asset or liability unless the related transaction is a business combination or affects tax or accounting profit. Deferred tax on temporary differences associated with investments in subsidiaries and associates is not provided if reversal of these temporary differences can be controlled by the Group and it is probable that reversal will not occur in the foreseeable future. Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective period of realisation, provided those rates are enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognised to the extent that it is probable that the underlying tax loss or deductible temporary difference will be utilised against future taxable income. This is assessed based on the Group's forecast of future operating results, adjusted for significant non-taxable income and expenses and specific limits on the use of any unused tax loss or credit. Deferred tax liabilities are always provided for in full.

Deferred tax assets and liabilities are offset only when the Group has a right and intention to set off current tax assets and liabilities from the same taxation authority. Changes in deferred tax assets or liabilities are recognised as a component of tax income or expense in profit or loss, except where they relate to items that are recognised in other comprehensive income or directly in equity, in which case the related deferred tax is also recognised in other comprehensive income or equity, respectively.

#### 4.12 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, together with other short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

#### 4.13 Equity, reserves and dividend payments

Share capital represents the nominal value of shares that have been issued. Retained earnings includes all current and prior period retained profits. All transactions with owners of the parent are recorded separately within equity.

### Notes to the Consolidated Financial Statements

For the year ended 31 August 2018

#### 4. Summary of accounting policies (continued)

#### 4.14 Short-term employee benefits

Short-term employee benefits, including holiday entitlement, are current liabilities included in pension and other employee obligations, measured at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

#### 4.15 Significant management judgement in applying accounting policies and estimation uncertainty

When preparing the financial statements, management makes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

#### Significant management judgement

The following are significant management judgements in applying the accounting policies of the Group that have the most significant effect on the financial statements.

#### Capitalisation of internally developed software

Distinguishing the research and development phases of a new customised software project and determining whether the recognition requirements for the capitalisation of development costs are met requires judgement. After capitalisation, management monitors whether the recognition requirements continue to be met and whether there are any indicators that capitalised costs may be impaired.

#### Recognition of deferred tax assets

The extent to which deferred tax assets can be recognised is based on an assessment of the probability of the Group's future taxable income against which the deductible temporary differences can be utilised. In addition, significant judgement is required in assessing the impact of any legal or economic limits or uncertainties in various tax jurisdictions.

#### Revenue recognition

Commission for the provision of online payment services is calculated as a percentage of or a fixed fee on the value of the transaction the service is provided in respect of. Turnover is recognised at the value of commissions earned for services provided during the year.

The directors recognise that they adopt some credit risk around the transactions the Group processes but do not consider that there is any significant impact on their role as agent in the transactions.

#### Functional currency

The directors believe that due to the nature of the business and given that a significant proportion of the Group and Company's income is derived in US dollars, the functional currency of the Group and Company is US dollars and the financial statements should be presented in US dollars.

#### Estimation uncertainty

Information about estimates and assumptions that have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual results may be substantially different.

### Notes to the Consolidated Financial Statements

For the year ended 31 August 2018

#### 4. Summary of accounting policies (continued)

#### Fair value measurement

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available) and non-financial assets. This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible but this is not always available. In that case management uses the best information available. Estimated fair values may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date (see Note 24).

#### Provisions, contingent assets and contingent liabilities

Provisions for legal disputes, onerous contracts or other claims are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Group and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain.

Provisions are not recognised for future operating losses. Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date. Where there are a number of obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that that group is virtually certain to collect from a third party with respect to the obligation is recognised as a separate asset. However, this asset may not exceed the amount of the related provision.

No liability is recognised if an outflow of economic resources as a result of present obligations is not probable. Such situations are disclosed as contingent liabilities unless the outflow of resources is remote.

#### 5. Interests in subsidiaries

#### Composition of the Group

Set out below are details of the subsidiaries held by the Group.

#### Shares held by emerchantpay Limited:

Company Name	Country	Percentage Shareholding	Description
EMPPay Limited	United Kingdom	100%	Provides payment solutions to small merchants
emerchantpay Netherlands BV	Netherlands	100%	Dormant entity
Prime Pay (Isle of Man) Limited	Isle of Man	100%	Dormant entity

7.

## Notes to the Consolidated Financial Statements

For the year ended 31 August 2018

#### 6. Employee remuneration

The average monthly number of employees, including the directors, during the year was as follows:

	2018 No. 4	2017 No. 5
Expenses recognised for employee benefits are analysed below		
	2018	2017
	\$	\$
Non-executive directors' fees	55,360	71,396
Sums paid to third parties for employee services	619,021	396,213
	674,381	467,609
Operating profit		
Operating profit is stated after charging:		
	2018	2017
	\$	\$
Amortisation of intangibles	25,189	25,190
Foreign exchange losses/ (gains)	614,994	(528,079)
Auditors remuneration		
- for audit services	137,148	74,310
- for non-audit services	15,025	11,000

## Notes to the Consolidated Financial Statements For the year ended 31 August 2018

#### 8. Finance costs and finance income

Finance costs for the reporting periods consist of the following:

	2018	2017
	\$	\$
Bank interest	11,729	-
Other interest	1,019	-
- -	12,748	-
Finance income for the reporting periods consists of the following:		
	2018	2017
	\$	<b>\$</b>
Interest on bank deposits	85,528	22,548
Interest on security deposits	(21,990)	(33,779)
Other interest	5,896	-
Dividends received	19,515	16,572
	88,949	5,341

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 9. Tax expense

The major components of tax expense and the reconciliation of the expected tax expense based on the domestic effective tax rate of emerchantpay Limited at 19% (2017: 19.58%) and the reported tax expense in profit or loss are as follows:

	2018	2017
	\$	\$
Profit before tax	8,345,983	5,538,345
Domestic tax rate for emerchantpay Limited	19%	19.58%
Expected tax expense	1,585,737	1,084,453
Expenses not deductible for tax purposes	4,784	4,647
Adjustments to tax charge in respect of prior periods  Current tax (prior period) exchange differences arising on	57,584	(1,227)
movement between opening and closing spot rates	24,293	(48,410)
Current tax (current period) exchange differences arising on	(21 777)	21 000
movement between opening and closing spot rates	(31,777)	21,000
Non-taxable income	(3,708)	(3,245)
Adjustment to brought forward balances	200,567	80,394
Deferred tax not recognised	(179,455)	(68,538)
Adjust closing deferred tax to average rate of 19%	(73,086)	(67,717)
Adjust opening deferred tax to average rate of 19%	52,477	35,389
Tax suffered on foreign dividend	5,772	4,640
Actual tax expense	1,643,188	1,041,386
Tax expense comprises:		
	2018	2017
	· \$	\$
Current tax expense		
Current tax on profits for the year	1,565,594	1,036,707
Adjustment in respect of previous year	81,876	30,121
Current tax expense	1,647,470	1,066,828
Deferred tax expense		
Origination and reversal of temporary differences	(4,282)	(25,442)
Origination and reversar of temporary unferences	(1,202)	(23,112)
Deferred tax expense	(4,282)	(25,442)
Total tax expense	1,643,188	1,041,386

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 10. Intangible assets

	Acquired
	Software
	Licenses
	\$
Gross carrying amount	
At 1 September 2017	75,568
Additions	-
At 31 August 2018	75,568
Amortisation and impairment	
At 1 September 2017	31,487
Provided in the year	25,189
At 31 August 2018	56,676
Carrying amount at 31 August 2018	18,892
Carrying amount at 31 August 2017	44,081

All amortisation and impairment charges are included within amortisation of non-financial assets.

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 11. Other long term financial assets

	AFS (FV)	Other Investments \$	Security deposits \$	Total \$
Cost or valuation				
At 1 September 2017	2,601,871	1,325,000	9,159,125	13,085,996
Additions	2,001,071	1,323,000	2,505,339	2,505,339
Disposals	-	(475,000)	2,303,337	(475,000)
•	-	(473,000)	(274,583)	(274,583)
Foreign exchange movement	-	-	, ,	(23,869)
Interest on security deposits	- 1,055,618	-	(23,869)	1,055,618
Revaluation of listed investments	1,055,016			1,033,010
At 31 August 2018	3,657,489	850,000	11,366,102	15,873,501
Net book value	2 (55 400	050 000	11 266 100	15.052.501
At 31 August 2018 =	3,657,489	850,000	11,366,102	15,873,501
	AFS (FV)	Other Investments \$	Security deposits \$	Total \$
Cost or valuation				
At 1 September 2016	2,169,394	600,000	8,648,286	11,417,680
Additions	-	725,000	299,050	1,024,050
Disposals	_	-	(303,712)	(303,712)
Foreign exchange movement	-	-	549,280	549,280
Interest on security deposits	_	-	(33,779)	(33,779)
Revaluation of listed investments	432,477			432,477
At 31 August 2017	2,601,871	1,325,000	9,159,125	13,085,996
Net book value At 31 August 2017	2,601,871	1,325,000	9,159,125	13,085,996

Other investments represent long-term bank deposits.

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 11. Other long term financial assets (continued)

The details and carrying amounts of AFS financial assets are as follows:-

	2018	2017
	\$	\$
Listed securities	3,657,489	2,601,871
Total AFS Financial Assets at fair value	3,657,489	2,601,871

The Group holds 1,922 Series B Convertible Participating Preferred Stock, par value \$0.0001 per share, in Visa Inc. ("VI"), following the acquisition of Visa Europe Limited ("VE") by VI in 2016.

During the year a gain of \$1,055,618 (2017: 432,477) was recognised in other comprehensive income as a result of the change in fair value.

The Group plans to continue to hold its investment in VI.

#### 12. Inventories

Inventories consist of the following:

		2018 \$	2017 \$
	Merchandise	154,684	17,454
13.	Trade and other receivables		
	Trade and other receivables consist of the following:	2018	2017
		\$	\$
	Trade receivables	8,327,976	7,206,098
	Financial assets	8,327,976	7,206,098
	Amounts owed by related parties	15,686,966	20,293,871
	Other debtors	361,350	556,101
	Deposit paid to VAT Tribunal	931,697	-
	Prepayments	626,771	647,326
	Non-financial assets	17,606,784	21,497,298
	·	25,934,760	28,703,396

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 13. Trade and other receivables (continued)

All amounts are short-term. The net carrying value of trade receivables is considered a reasonable approximation of fair value. All of the Group's trade and other receivables have been reviewed for indicators of impairment and none were found to be impaired.

#### 14. Cash and cash equivalents

Cash and cash equivalents consist of the following:

	2018	2017
	\$	\$
Cash at bank and in hand:		
- USD	9,229,449	4,100,694
- GBP	548,260	318,984
- EUR	1,277,943	681,208
- Other currencies	44	-
Short-term deposits		
- USD	3,350,000	3,000,000
- EUR	115,991	118,950
	14,521,687	8,519,836
15. Share capital		
	2018	2017
	\$	\$
Shares authorised, issued and fully paid:		
1 Ordinary share of £1	2	2

#### 16. Deferred tax liabilities

Deferred taxes arising from temporary differences are summarised as follows:

	1 September 2017 \$	Recognised in profit or loss	Recognised in other comprehensive income	31 August 2018 \$
Deferred tax relating to:				
Accelerated capital allowances	(7,494)	4,282	-	(3,212)
Short-term temporary differences	. (90,632)	-	(179,454)	(270,086)
Capital gains	(347,930)		(1)	(347,931)
	(446,056)	4,282	(179,455)	(621,229)

The amount recognised in other comprehensive income relates to the revaluation of listed investments.

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 17. Pensions and other employee obligations \

The liabilities recognised for pensions and other employee remuneration consist of the following amounts:

Current	2018 \$	2017 \$
Other short term employees obligations	198,495	110,000

#### 18. Trade and other payables

Trade and other payables consist of the following:

	2018	2017
Current	\$	\$
Trade payables	485,360	484,596
Amounts owed to related parties	534,092	346,133
Accruals and deferred income	16,043,625	18,272,403
	17,063,077	19,103,132

All amounts are short-term. The carrying values of trade payables and accruals and deferred income are considered to be a reasonable approximation of fair value.

#### 19. Financial assets and liabilities

#### Categories of financial assets and financial liabilities

Note 4.9 provides a description of each category of financial assets and financial liabilities and the related accounting policies. The carrying amounts of financial assets and financial liabilities in each category are as follows:

	Note	AFS	Held for trading (FVTPL)	Loans and receivables	Total
2018		\$	\$	\$	\$
Financial assets					
Security deposits	11	-	-	11,366,102	11,366,102
Other investments	11	3,657,489	850,000		4,507,489
Other long-term financial assets	-	3,657,489	850,000	11,366,102	15,873,591
Trade and other receivables	13	-	-	8,327,976	8,327,976
Cash and cash equivalents	14	<u>.</u>		14,521,687	14,521,687
		3,657,489	850,000	34,215,765	38,723,254

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 19. Financial assets and liabilities (continued)

				Other liabilities	Total
2018				\$	\$
Financial liabilities Trade and other payables	18			17,063,077	17,063,077
F-7,				17,063,077	17,063,077
	Note	AFS	Held for trading (FVTPL)	Loans and receivables	Total
2017		\$	\$	\$	\$
Financial assets					
Security deposits	11	-	-	9,159,125	9,159,125
Other investments	11	2,601,871	1,325,000		3,926,871
Other long-term financial assets		2,601,871	1,325,000	9,159,125	13,085,996
Trade and other receivables	13	-	-	7,206,098	7,206,098
Cash and cash equivalents	14	-	-	8,519,836	8,519,836
		2,601,871	1,325,000	24,885,059	28,811,930
				Other liabilities	Total
2017				\$	\$
Financial liabilities				10 102 122	10 102 120
Trade and other payables	18			19,103,132	19,103,132
				19,103,132	19,103,132

A description of the Group's financial instrument risks, including risk management objectives and policies is given in Note 23.

The methods used to measure financial assets reported at fair value are described in Note 24.

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 20. Non-cash flow adjustments and changes in working capital

The following non-cash flow adjustments and adjustments for changes in working capital have been made to profit before tax to arrive at operating cash flow:

Non-cash flow adjustments	2018	2017 \$
Amortisation of non-financial assets	25,189	25,190
Foreign exchange losses	60,824	48,094
Exchange rate movement in Security deposits	274,583	(549,280)
Interest received on security deposits	23,870	33,779
Interest income	(88,949)	(5,341)
Interest expense	12,748	-
Total adjustments	308,265	(447,558)
Net changes in working capital	2018	2017
	\$	\$
(Increase) / Decrease in inventories	(137,230)	6,525
Decrease / (Increase) in trade and other receivables	2,962,619	(7,645,266)
(Decrease) / Increase in trade and other payables	(2,230,724)	5,641,813
Increase in other employee obligations	88,495	56,818
Total changes in working capital	683,160	(1,940,110)

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 21. Related party transactions

The Group's related parties include its fellow group subsidiaries of the ultimate parent undertaking, emerchantpay Group Limited as described below.

None of the transactions incorporate special terms and conditions and no guarantees were given or received. Outstanding balances are usually settled in cash or by Group set off arrangements.

Name of Fellow subsidiary	Charge in respect of service received 2018	Charge in respect of service received 2017	Outstanding balance 2018	Outstanding balance 2017
	\$	\$	\$	\$
emerchantpay Group Limited (UK)	1,619,756	-	1,255,523	-
emerchantpay Group Limited (Jersey)	2,298,167	2,969,235	-	3,810,295
emerchantpay UK Services Limited	3,481,445	1,556,414	8,488,638	9,355,634
emerchantpay OOD	17,986,415	14,749,260	426,949	994,227
emerchantpay International Limited	-	-	1,200,510	378,235
emerchantpay Corporations Inc.	-	-	3,443,774	3,078,872
Interconsult Group Holdings Limited	-	-	181,748	179,486
INSOnline Limited	-	-	(190,669)	1,581,704
EMPPay Inc.	-		7,278	6,453
emerchantpay Asia Inc.	-	-	-	41,347
eMerchant Asia Inc.	-	-	-	530,927
EMP Holdings Limited	-	-	40,856	10,240
eZeewallet Limited	-	-	282,897	239,929
EMP Mideast FZ LLC	-	-	15,385	7,503
Bolam Services DWC LLC	-	-	28,188	42,436
emerchantpay Group Limited (BVI)	-	-	(343,423)	(346,133)
JLF Enterprises Limited	-	-	17,926	-
Prime Pay Call Centre Services LLC	-	-	222,315	-

#### 22. Controlling party

The directors consider that the immediate and ultimate parent undertaking of this group is emerchantpay Group Limited, a company incorporated in United Kingdom, by virtue of its controlling stake over it. The largest and smallest Group of which the company is a member and for which Group financial statements are drawn up is headed by emerchantpay Group Limited. Copies of the financial statements of emerchantpay Group Limited are available from 29 Howard Street, North Shields, Tyne & Wear, NE30 1AR.

The ultimate controlling party is Jonas Reynisson.

For the year ended 31 August 2018

#### 23. Financial instruments risk

#### 23.1 Risk management objectives and policies

The Group is exposed to various risks in relation to financial instruments. The Group's financial assets and liabilities by category are summarised in Note 19. The main types of risks are market risk, credit risk and liquidity risk.

The Group's risk management is coordinated at its headquarters, in close cooperation with the board of directors, and focuses on actively securing the Group's short to medium-term cash flows by minimising the exposure to financial markets. Long-term financial investments are managed to generate lasting returns. The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most significant financial risks to which the Group is exposed are described below.

#### 23.2 Market risk analysis

The Group is exposed to market risk through its use of financial instruments and specifically to currency risk which results from both its operating and investing activities.

#### 23.3 Foreign currency sensitivity

Most of the Group's transactions are carried out in US Dollars. Exposures to currency exchange rates arise from the Group's overseas sales and purchases, which are primarily denominated in Euros (EUR) and Pounds Sterling (GBP). Further, the Group has bank balances held in EUR, GBP and other currencies. The Group's exposure to foreign currency risk from non-USD cash flows is carefully monitored. Generally, the Group's risk management procedures distinguish short-term foreign currency cash flows (due within 6 months) from longer-term cash flows (due after 6 months). Where the amounts to be paid and received in a specific currency are expected to largely offset one another, no further hedging activity is undertaken.

Foreign currency denominated financial assets and liabilities which expose the Group to currency risk are disclosed below. The amounts shown are those reported to key management translated into USD at the closing rate:

	EUR \$	GBP \$	Other \$
At 31 August 2018	·	•	,
Financial assets Financial Liabilities	4,405,407 (1,235,501)	3,133,694 (2,966,874)	36,727 (55,253)
Total exposure	3,169,906	166,820	(18,526)
	EUR	GBP	Other
	\$	\$	\$
At 31 August 2017  Financial assets  Financial Liabilities	3,256,848 (1,187,845)	885,578 (1,383,154)	74,154 (89,509)
Total exposure	2,069,003	(497,576)	(15,355)

# Notes to the Financial Statements

For the year ended 31 August 2018

#### 23. Financial instruments risk (continued)

The following table illustrates the sensitivity of profit and equity in regards to the Group's financial assets and financial liabilities and the EUR/USD exchange rate and GBP/USD exchange rate 'all other things being equal'. It assumes a +/- 5% change of the USD/EUR exchange rate for the year ended at 31 August 2018 (2017: 10%). A +/- 5% change is considered for the USD/GBP exchange rate (2017: 5%). Both of these percentages have been determined based on the average market volatility in exchange rates in the previous 12 months. The sensitivity analysis is based on the Group's foreign currency financial instruments held at each reporting date.

If the USD had strengthened against the EUR by 5% (2017: 10%) and GBP by 5% (2017: 5%) respectively then this would have had the following impact:

	Pro	Profit for the Year			Equity	
	EUR \$	GBP \$	Total	EUR \$	GBP \$	Total \$
31 August 2018	(158,495)	(8,341)	(166,836)	(158,495)	(8,341)	(166,836)
31 August 2017	(206,900)	24,879	(182,021)	(206,900)	24,879	(182,021)

If the USD had weakened against the EUR by 5% (2017: 10%) and GBP by 5% (2017: 5%) respectively then this would have had the following impact:

	Profit for the Year				Equity	
	EUR	GBP	Total	EUR	GBP	Total
	\$	\$	\$	\$	\$	\$
31 August 2018	158,495	8,341	166,836	158,495	8,341	166,836
31 August 2017	206,900	(24,879)	182,021	206,900	(24,879)	182,021

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Group's exposure to currency risk.

## Notes to the Financial Statements

For the year ended 31 August 2018

#### 23. Financial instruments risk (continued)

#### 23.4 Credit risk analysis

Credit risk is the risk that a counterparty fails to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments, for example receivables to customers and placing deposits. The Group's maximum exposure to credit risk is limited to the carrying amount of financial assets recognised at 31 August, as summarised below:

2017
\$
8,519,836
7,206,098
9,159,125
1,325,000
26,210,059

The Group continuously monitors defaults of customers, merchants and other counterparties, identified either individually or by the Group, and incorporates this information into its credit risk controls. Where available, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties.

The Group's management considers that all of the above financial assets that are not impaired or past due for each of the 31 August reporting dates under review are of good credit quality.

At 31 August the Group has certain trade receivables that have not been settled by the contractual due date but are not considered to be impaired. The amounts at 31 August, analysed by the length of time past due, are:

	2018	2017
	\$	\$
Not more than 3 months	11,992	4,693
More than 3 months	28,084	-
Total	40,076	4,693

In respect of trade and other receivables, the Group is not exposed to any significant credit risk exposure. Based on historical information about customer default rates management consider the credit quality of trade receivables that are not past due or impaired to be good.

The Group has always taken the credit risk of its merchants from its partner acquiring banks. This exposes the Group to the contractual ability of merchant to deliver the goods and services as advertised and/or refund the associated payment.

For the year ended 31 August 2018

#### 23. Financial instruments risk (continued)

To mitigate this exposure emerchantpay employs a number of tools including a significant investment in fraud and risk protection tools, the adoption of rolling credit reserves and the delay in settlement to merchants.

In the accounts for the year there is \$1,100,033 (2017 \$379,757) for merchant credit write-off.

The credit risk for cash and cash equivalents and derivate financial instruments is considered negligible, since the counterparties are reputable banks with high quality external credit ratings.

#### 23.5 Liquidity risk analysis

Liquidity risk is that the Group might be unable to meet its obligations. The Group manages its liquidity needs by monitoring scheduled debt servicing payments for long-term financial liabilities as well as forecast cash inflows and outflows due in day-to-day business. The data used for analysing these cash flows is consistent with that used in the contractual maturity analysis below. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 180-day and a 360-day lookout period are identified monthly. Net cash requirements are compared to available cash balances to identify any potential shortfalls.

The Group's objective is to maintain cash to meet its liquidity requirements for its day to day activities and to fund on-going investment. This objective was met for the reporting periods.

The Group considers expected cash flows from financial assets in assessing and managing liquidity risk, in particular its cash resources and trade receivables. The Group's existing cash resources and trade receivables significantly exceed the current cash outflow requirements. Cash flows from trade and other receivables are all contractually due within two months.

As at 31 August 2018, the Group's non-derivative financial liabilities have contractual maturities (including interest payments where applicable) as summarised below:

	months
77 1. 1. d. 11. 17.0/2.077	
Trade and other payables 17,063,077	
This compares to the maturity of the Group's non-derivative financial liabilities in the previous reported as follows	orting
Current	
Within 6 months 6 to 12	months
Trade and other payables 19,103,132 -	

The above amounts reflect the contractual undiscounted cash flows, which may differ to the carrying values of the liabilities at the reporting date.

For the year ended 31 August 2018

#### 24. Fair value measurement

#### Fair value measurement of financial instruments

Financial assets and financial liabilities measured at fair value in the statement of financial position are grouped into three Levels of a fair value hierarchy. The three levels are defined based on the observability of significant inputs to the measurement, as follows:

- Level 1: quotes prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly
- Level 3: unobservable inputs for the asset or liability

The following table shows the level within the hierarchy of the financial assets and liabilities measured at fair value on a recurring basis at 31 August 2018 and 31 August 2017:

31 August 2018	Level 1	Level 2	Level 3	Total
_	\$	\$	\$	\$
Financial assets				
Listed Securities	3,657,489	-	-	3,657,489
Security Deposits	11,366,012	-	-	11,366,012
Other investment	850,000	-	-	850,000
	15,873,501	-	-	15,873,501
Financial liabilities				
Other	· -	-	-	-
Net Fair Value	15,873,501	_	-	15,873,501
31 August 2017	Level 1	Level 2	Level 3	Total
-	\$	\$	\$	\$
Financial assets				
Listed Securities	2,601,871	_	-	2,601,871
Security Deposits	9,159,125	_	-	9,159,125
Other investment	1,325,000	_	_	1,325,000
	13,085,996	-	-	13,085,996
Financial liabilities				
Other		-	-	-
Net Fair Value	13,085,996	-	-	13,085,996

For the year ended 31 August 2018

#### 25. Capital management policies and procedures

The Group's capital management objectives are:

- to ensure the Group's ability to continue as a going concern
- to provide an adequate return to shareholders

The Group monitors capital on the basis of the carrying amount of equity, less cash and cash equivalents as presented on the face of the statement of financial position.

Management assesses the Group's capital requirements in order to maintain an efficient overall financing structure while avoiding excessive leverage.

The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or sell assets to reduce debt.

The amounts managed as capital by the Group for the reporting periods under review are summarised as follows:

	2018	2017
	\$	\$
Total equity	37,614,982	30,036,024
Cash and cash equivalents	14,521,687	8,519,836
Capital	52,136,669	38,555,860
Total equity	37,614,982	30,036,024
Overall financing	37,614,982	30,036,024
Capital-to-overall financing ratio	0.72	0.78

#### 26. Contingent liability

Total contingent liabilities at 31 August 2018 amounted to \$3.29m (2017:\$1.97m) pertaining to a potential VAT liability for which the criteria for recognising a provision were not met. During the year the Group paid a \$0.93m deposit into the VAT Tribunal to facilitate the progression of the appeal and this amount is disclosed in Trade and other receivables in the financial statements.

#### 27. Post-reporting date events

No adjusting events have occurred between the 31 August reporting date and the date of authorisation.

#### 28. Authorisation of financial statements

The consolidated financial statements for the year ended 31 August 2018 (including comparatives) were approved by the board of directors on 15 November 2018.

S R Dickson
Director

# Company statement of financial position For the year ended 31 August 2018

	Notes	2018	2017
Fixed assets		\$	\$
Intangible assets	10	18,892	44,081
Investments	30	15,873,505	13,085,998
		15,892,397	13,130,079
Current assets			
Inventories		154,684	17,454
Debtors	31	26,023,472	28,712,874
Cash at bank		14,236,701	8,394,136
		40,414,857	37,124,464
Creditors: amounts falling due within one year	32	(18,362,677)	(20,034,770)
Net current assets		22,052,180	17,089,694
Total assets less current liabilities		37,944,577	30,219,773
Provision for liabilities	33	(621,229)	(446,056)
Net assets		37,323,348	29,773,717
Capital and Reserves			
Called up share capital	15	2	2
Profit and loss account	34	35,982,594	29,309,126
Other reserves	34	1,340,752	464,589
Shareholders' funds	35	37,323,348	29,773,717

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 15 November 2018.

S R Dickson Director

The notes on pages 45 to 49 form part of these financial statements.

# Notes to the company financial statements

#### 29. Accounting Policies

#### 29.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework' (FRS 101) and applicable company law.

Due to the nature of the Company's business and given that a significant proportion of the Company's income is derived in US Dollars the financial statements are presented in US Dollars.

#### 29.2 Going concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Business Review which forms part of the Strategic Report. The Company meets its day to day working capital requirements through its own funds held in corporate accounts with its' bankers. The current economic conditions create uncertainty particularly over the level of demand for the Company's services and the exchange rate between US Dollar, Sterling and Euro and thus the consequence for the cost base for the Company's activities. The Company's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the Company should have adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### 29.3 Investments

#### Subsidiary undertakings

Investments in subsidiaries are valued at cost less provision for impairment.

#### 29.4 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

#### 29.5 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into dollars at rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into dollars at the rate ruling on the date of the transaction. Exchange gains and losses are recognised in the Profit and loss account.

# Notes to the company financial statements

#### 29. Accounting Policies (continued)

#### 29.6 Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited directly to equity.

#### 29.7 Financial Reporting Standard 101 - reduced disclosure exemptions

The Company has taken advantage of the following disclosure exemptions under FRS 101:

- the requirements of IFRS 7 Financial Instruments: Disclosures, because equivalent disclosures are included within the consolidated financial statements in which the entity is consolidated;
- the requirements of paragraphs 91-99 of IFRS 13 Fair Value Measurements, because equivalent disclosures are included within the consolidated financial statements in which the entity is consolidated;
- the requirement in paragraph 38 of IAS 1 Presentation of Financial Statements' to present comparative information in respect of:
  - o paragraph 79(a)(iv) of IAS 1;
  - o paragraph 73(e) of IAS 16 Property, Plant and Equipment; and
  - o paragraph 118(e) of IAS 38 Intangible Assets;
- the requirements of paragraphs 10(d), 10(f), 16, 38A, 38B, 38C, 38D, 40A, 40B, 40C, 40D, 111 and 134-136 of IAS 1 Presentation of Financial Statements;
- the requirements of IAS 7 Statement of Cash Flows;
- the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors;
- the requirements of paragraph 17 of IAS 24 Related Party Disclosures;
- the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member;
- the requirements of paragraphs 130(f)(ii), 130(f)(iii), 134(d)-134(f) and 135(c)-135(e) of IAS 36 Impairment of Assets.

# Notes to the company financial statements

### 30. Fixed asset investments

	Listed Investments	Investments in subsidiary companies	Other long- term financial assets	Security deposits	Total
	\$	_	\$	\$	\$
Cost or valuation			•		
At 1 September 2017	2,601,871	2	1,325,000	9,159,125	13,085,998
Additions	, -	2		2,505,339	2,505,341
Disposals	-	-	(475,000)	-	(475,000)
Foreign exchange movement	-	-	-	(274,583)	(274,583)
Negative interest on security deposits	-	-	-	(23,869)	(23,869)
Revaluation of listed investments	1,055,618	-	<u>-</u>	<u>-</u>	1,055,618
At 31 August 2018	3,657,489	4	850,000	11,366,012	15,873,505
Net book value					
At 31 August 2018	3,657,489	4	850,000	11,366,012	15,873,505
At 31 August 2017	2,601,871	2	1,325,000	9,159,125	13,085,998

Please see Note 5 for details of the Company's subsidiary undertakings.

#### 31. Debtors

	2018	2017
	\$	\$
Trade debtors	8,327,931	7,198,227
Amounts owed by related parties	15,737,999	20,311,220
Deposit paid to VAT Tribunal	931,697	-
Other debtors	1,025,845	1,203,427
	26,023,472	28,712,874

At 31 August 2018

# Notes to the company financial statements

#### 32. Creditors: Amount falling due within one year

		2018	2017
		\$	\$
	Trade creditors	485,359	484,596
	Amounts owed to related parties	762,145	661,056
	Tax payable	997,572	660,663
	Other creditors	1,887,620	1,060,698
	Accruals and deferred income	14,229,981	17,167,757
		18,362,677	20,034,770
33.	Deferred tax		
		2018	2017
		\$	\$
	At the beginning of the year	(446,056)	-
	Charge in year	(175,173)	(446,056)
	At end of year	(621,229)	(446,056)
	The deferred tax balance is made up as follows:		
	Accelerated capital allowances	(3,212)	(7,494)
	Short term temporary differences	(270,086)	(90,632)
	Capital gains	(347,931)	(347,930)
	•	(621,229)	(446,056)
34.	Reserves		
		Other	Profit and
		reserves	loss account
	2	\$	\$
	At 1 September 2017	464,589	29,309,126
	Profit for the financial year	- <del></del>	6,673,468
	Other Comprehensive Income	876,163	0,075,400
	Outer Comprehensive income		

35,982,594

1,340,752

Registered number: 05153270

#### 35. Reconciliation of movement in shareholders' funds

	2018	2017
	<b>\$</b>	\$
Opening shareholders' funds	29,773,717	24,971,834
Profit for the financial year	6,673,468	4,437,944
Other Comprehensive Income	876,163	363,939
Closing shareholders' funds	37,323,348	29,773,717

The profit for the year dealt with in the accounts of the Company was \$6,673,468 (2017: \$4,437,944).

#### 36. Contingent liability

Total contingent liabilities at 31 August 2018 amounted to \$3.29m (2017:\$1.97m) pertaining to a potential VAT liability for which the criteria for recognising a provision were not met. During the year the Group paid a \$0.93m deposit into the VAT Tribunal to facilitate the progression of the appeal and this amount is disclosed in Trade and other receivables in the financial statements.