**DIRECTORS' REPORT AND** 

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 NOVEMBER 2009

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### **COMPANY INFORMATION**

Directors S Boyd

K Butler P Darley K Jones

Secretary H Jones

Company number 4932732

Registered office Avalon Works

Beckery New Road

Glastonbury Somerset BA6 9NR

Auditors Albert Goodman

Mary Street House

Mary Street Taunton Somerset TA1 3NW

Bankers The Royal Bank of Scotland Plc

5 Market Place Glastonbury Somerset BA6 9HB

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## DIRECTORS' REPORT FOR THE YEAR ENDED 30 NOVEMBER 2009

The directors present their report and financial statements for the year ended 30 November 2009

#### Principal activities and review of the business

The company's principal activity is the manufacture of plastic products

Turnover of £8m was similar to the levels of 2008, despite the back drop of the global down turn. More importantly, gross margins increased from 8 02% in 2008 to 12 10% in 2009, reflecting the easing of raw material costs and better control of costs. The company returned to profitability as predicted, reporting a profit before tax for the year of £207,354.

Sales in the first half of the year were weak as customers de stocked in light of the economic uncertainty, however sales in the last quarter were some 20% above average year level, reflecting the return to normal off take of business from current customers and new business won from both within the current customer base and additional new customers. The directors expect this trend to continue in 2010.

The company has secured a new long term loan from its bankers, reducing the reliance on short term bank financing. As a result of the improved operating performance and the new long term bank loan, net current assets were £356k at year end, an increase of £638k on position at the previous year end.

Due to the nature of the financial instruments used by the company, there is no exposure to price risk

The liquidity risk is managed by use of short term bank borrowings and longer term loans from both the company's bankers and the parent company

#### Results and dividends

The results for the year are set out on page 6

The directors do not recommend payment of an ordinary dividend

#### **Future developments**

The profitability of the Company is partly dependent on the movement in raw material prices which are influenced by foreign exchange rates and the oil price. Commercial arrangements are in place to mitigate the impact of changes in raw material prices to some extent. Taking into account current economic conditions, the directors anticipate the trading position will continue to improve

#### **Directors**

The following directors have held office since 1 December 2008

S Boyd

K Butler

P Darley

K Jones

#### **Auditors**

The auditors, Albert Goodman, are deemed to be reappointed under section 487(2) of the Companies Act 2006

### **DIRECTORS' REPORT (CONTINUED)** FOR THE YEAR ENDED 30 NOVEMBER 2009

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

K Butler

Director 24 /3 /2010

## STATEMENT OF DIRECTORS' RESPONSIBILITIES FOR THE YEAR ENDED 30 NOVEMBER 2009

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AVALON PLASTICS LIMITED

We have audited the financial statements of Avalon Plastics Limited for the year ended 30 November 2009 set out on pages 6 to 19. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

## INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF AVALON PLASTICS LIMITED

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 November 2009 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Paul Sargent FCA (Senior Statutory Auditor) for and on behalf of Albert Goodman

Chartered Accountants Statutory Auditor

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Mary Street House Mary Street Taunton Somerset TA1 3NW

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 NOVEMBER 2009

	Notes	2009 £	2008 £
Turnover	2	8,044,854	8,108,668
Cost of sales		(7,071,654)	(7,458,731)
Gross profit		973,200	649,937
Administrative expenses		(629,155)	(636,016)
Operating profit	3	344,045	13,921
Other interest receivable and similar			
ıncome	4	324	2,110
Interest payable and similar charges	5	(137,015)	(209,339)
Profit/(loss) on ordinary activities		<del></del>	
before taxation		207,354	(193,308)
Tax on profit/(loss) on ordinary activities	6	(36,981)	24,942
Profit/(loss) for the year	15	170,373	(168,366)
Tonutioss, for the year	••		<del></del>

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

## BALANCE SHEET AS AT 30 NOVEMBER 2009

		2	009	2008	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		1,537,501		1,835,250
Current assets					
Stocks	8	571,721		625,921	
Debtors	9	2,539,721		1,941,977	
Cash at bank and in hand		177,327		41,528	
		3,288,769		2,609,426	
Creditors: amounts falling due within					
one year	10	(2,932,456)		(2,891,642)	
Net current assets/(liabilities)			356,313		(282,216)
Total assets less current liabilities			1,893,814		1,553,034
Creditors: amounts falling due after					
more than one year	11		(1,341,511)		(1,208,017)
Provisions for liabilities	12		(117,585)		(80,672)
			434,718		264,345
Comital and seconics					
Capital and reserves Called up share capital	14		10,786		10,786
Share premium account	15		1,572		1,572
Profit and loss account	15		422,360		251,987
Shareholders' funds	16		434,718		264,345

Approved by the Board and authorised for issue on 7

P Darley

Director

Company Registration No. 4932732

K Butler

Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 NOVEMBER 2009

	£	2009 £	£	2008 £
Net cash inflow from operating activities		252,168		680,221
Returns on investments and servicing of finance				
Interest received	324		2,110	
Interest paid	(101,275)		(172,250)	
Net cash outflow for returns on investments				
and servicing of finance		(100,951)		(170,140)
Taxation		-		43
Capital expenditure				
Payments to acquire tangible assets	(31,881)		(56,362)	
Net cash outflow for capital expenditure		(31,881)		(56,362)
Net cash inflow before management of liquid				
resources and financing		119,336		453,762
Financing				
New long term bank loan	450,000		-	
Other new long term loans	30,147		-	
Other new short term loans	5,416		-	
Repayment of other long term loans	(10,415)		(22,196)	
Repayment of other short term loans	(110,664)		-	
Capital element of hire purchase contracts	(348,021)		(411,599)	
Net cash outflow from financing		16,463		(433,795)
Increase in cash in the year		135,799		19,967

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 NOVEMBER 2009

1 Reconciliation of operat	ing profit to net ca	ish inflow from o	perating	2009	2008
				£	£
Operating profit				344,045	13,921
Depreciation of tangible a	ssets			329,630	374,139
Profit on disposal of tangi	ble assets			-	(4,200)
Decrease in stocks				54,200	123,576
(Increase)/decrease in de	btors			(597,744)	17,350
Increase in creditors withi	n one year			122,037	155,435
Net cash inflow from op	erating activities			252,168	680,221
2 Analysis of net debt		1 December 2008	Cash flow	Other non- ash changes	30 November 2009
		£	£	£	£
Net cash					
Cash at bank and in hand		41,528	135,799	-	177,327
Debt				·	
Finance leases		(1,030,724)	348,021	-	(682,703)
Debts falling due within or	ne year	(115,663)	58,373	-	(57,290)
Debts falling due after one	e year	(517,156)	(422,857)	-	(940,013)
		(1,663,543)	(16,463)	-	(1,680,006)
Net debt		(1,622,015)	119,336	-	(1,502,679)
3 Reconciliation of net ca	sh flow to moveme	ent in net debt		2009	2008
				£	£
Increase in cash in the ye	ar			135,799	19,967
Cash (inflow)/outflow from		se in debt and leas	se financing	(16,463)	351,137
Change in net debt result	ng from cash flows			119,336	371,104
New finance lease	· ·			-	(337,644)
Movement in net debt in	the year			119,336	33,460
Opening net debt				(1,622,015)	(1,655,475)
_ Closing net debt				(1,502,679)	(1,622,015)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 2009

#### 1 Accounting policies

#### 1 1 Accounting convention

The financial statements are prepared under the historical cost convention

#### 12 Going concern

The company meets its day to day working capital requirements through facilities provided by its bankers and loans from the parent company. The company is therefore dependent on the continued support of the parent company and the continued availability of banking facilities. The directors have obtained confirmation from the parent company that no repayments of loans provided by the parent company will be required until 2014.

The directors have prepared projected cash flow information for the period ending 12 months from the date of their approval of these financial statements. On the basis of this cash flow information, the directors consider that the company will continue to operate within the facilities currently in place. However, the margin of facilities over requirements is not large and, inherently there can be no certainty in relation to these matters. On this basis, the directors consider it appropriate to prepare the financial statements on the going concern basis. The financial statements do not include any adjustments that would result from a withdrawal of the bank facilities or the loans from the parent comapny.

#### 1.3 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 14 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Plant and machinery

10 - 33 3% Straight line

Fixtures, fittings & equipment

33 3 - 50% Straight line

### 1.6 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts are capitalised as tangible assets and depreciated over their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 17 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value. Cost includes direct manufacturing costs, plus an appropriate proportion of production overheads.

#### 18 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2009

### 1 Accounting policies

(Continued)

#### 1.9 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom

3	Operating profit	2009	2008
		£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets	329,630	374,139
	Operating lease rentals		
	- Plant and machinery	5,747	8,604
	- Other assets	102,000	102,000
	Auditors' remuneration (including expenses and benefits in kind)	9,334	9,198
	and after crediting		
	Profit on disposal of tangible assets		(4,200)
4	Investment income	2009	2008
•		£	£
	Bank interest	324	2,110
		324	2,110
		<del>,,</del>	
5	Interest payable	2009	2008
		£	£
	On bank loans and overdrafts	50,017	108,287
	Hire purchase interest	58,963	63,963
	Other interest	28,035	37,089
		137,015	209,339

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2009

2008 £	2009 £	Taxation	;
	_	Domestic current year tax	
-	68	U K corporation tax	
-	68	Current tax charge	
		Deferred tax	
(24,942)	36,913	Deferred tax charge/credit current year	
(24,942)	36,981		
		Factors affecting the tax charge for the year	
(193,308)	207,354	Profit/(loss) on ordinary activities before taxation	
		Profit/(loss) on ordinary activities before taxation multiplied by standard	
(39,957)	43,544	rate of UK corporation tax of 21 00% (2008 - 20 67%)	
		Effects of	
1,727	964	Non deductible expenses	
76,466	69,222	Depreciation add back	
(40,962)	(56,628)	Capital allowances	
-	(57,034)	Tax losses utilised	
2,650	-	Group relief	
76 		Other tax adjustments	
39,957	(43,476)		
-	68	Current tax charge	

The company has estimated losses of £ 26,000 (2008 - £ 60,000) available for carry forward against future trading profits

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2009

7	Tangible fixed assets			
		Plant and machinery	Fixtures, fittings & equipment	Total
		£	£	£
	Cost			
	At 1 December 2008 Additions	2,828,518 31,881	82,116 -	2,910,634 31,881
	Additions			
	At 30 November 2009	2,860,399	82,116	2,942,515
	Depreciation			
	At 1 December 2008	1,011,297	64,087	1,075,384
	Charge for the year	312,768	16,862	329,630
	At 30 November 2009	1,324,065	80,949	1,405,014
	Net book value			
	At 30 November 2009	1,536,334	1,167	1,537,501
	At 30 November 2008	1,817,221	18,029	1,835,250
	Included above are assets held under finance leases or hire put	rchase contract	s as follows	
				Plant and machinery £
	Net book values			
	At 30 November 2009			1,105,666 ———
	At 30 November 2008			1,496,252
	Depreciation charge for the year			
	At 30 November 2009			185,033
	At 30 November 2008			208,376

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2009

8	Stocks and work in progress	2009	2008
		£	£
	Raw materials and consumables	329,292	326,774
	Work in progress	53,520	58,985
	Finished goods and goods for resale	188,909	240,162
		571,721	625,921
9	Debtors	2009 £	2008 £
	Trade debtors	2,419,974	1,792,357
	Prepayments and accrued income	119,747	149,620
		2,539,721	1,941,977
	Amounts falling due after more than one year and included in the debtors		
	above are	2009	2008
		£	£
	Prepayments	32,572	45,683

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2009

10	Creditors: amounts falling due within one year	2009	2008
		£	£
	Bank loans and overdrafts	46,875	-
	Net obligations under hire purchase contracts	281,205	339,863
	Trade creditors	765,133	625,891
	Amounts owed to parent and fellow subsidiary undertakings	•	7,820
	Corporation tax	68	-
	Other taxes and social security costs	231,282	219,666
	Other creditors	1,361,345	1,420,618
	Accruals and deferred income	246,548	277,784
		2,932,456	2,891,642

Hire purchase liabilities are secured against the assets to which they relate

Other creditors includes an invoice discounting advance of £1,314,414 (2008 - £1,272,382) The amount is secured by a fixed and floating charge over the assets of the company

The Bank Loan is repayable over 5 years, and interest is charged at 3 4% over Base Rate

11	Creditors, amounts falling due after more than one year	2009	2008
		£	£
	Bank loans	403,125	-
	Other loans	536,888	517,156
	Net obligations under hire purchase contracts	401,498	690,861
		1,341,511	1,208,017
	Analysis of loans		
	Wholly repayable within five years	997,303	632,819
		997,303	632,819
	Included in current liabilities	(57,290)	(115,663)
		940,013	517,156
	Loan maturity analysis		
	In more than one year but not more than two years	112,500	10,445
	In more than two years but not more than five years	827,513	526,711

Hire purchase liabilities are secured against the assets to which they relate

The Bank Loan is repayable over 5 years, and interest is charged at 3 4% over Base Rate

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2009

12	Provisions for liabilities		
			Deferred tax liability £
	Balance at 1 December 2008 Profit and loss account		80,672 36,913
	Balance at 30 November 2009		117,585
	The deferred tax liability is made up as follows.		
		2009	2008
		£	£
	Accelerated capital allowances	123,146	134,873
	Tax losses available	(5,561)	(54,201)
		117,585	80,672

## 13 Pension and other post-retirement benefit commitments Defined contribution

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

	2009 £	2008 £
Contributions payable by the company for the year	48,254	59,521

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2009

		<del></del>	
14	Share capital	2009	2008
		£	£
	Authorised		
	800,000 Ordinary A shares of £1 each	800,000	800,000
	200,000 Ordinary B shares of £1 each	200,000	200,000
		1,000,000	1,000,000
	Allotted, called up and fully paid		
	10,000 Ordinary A shares of £1 each	10,000	10,000
	786 Ordinary B shares of £1 each	786	786
		10,786	10,786
			<del></del>

The Ordinary A and Ordinary B shares rank pari passu in all regards except that the holders of the Ordinary A shares are entitled to vote whilst the holders of the Ordinary B shares have no voting rights

### 15 Statement of movements on reserves

		Share premium account £	Profit and loss account £
	Balance at 1 December 2008 Profit for the year	1,572	251,987 170,373
	Balance at 30 November 2009	1,572	422,360
16	Reconciliation of movements in shareholders' funds	2009 £	2008 £
	Profit/(Loss) for the financial year Opening shareholders' funds	170,373 264,345	(168,366) 432,711
	Closing shareholders' funds	434,718	264,345

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2009

#### 17 Financial commitments

At 30 November 2009 the company had annual commitments under non-cancellable operating leases as follows

		Land an 2009	d buildings 2008	2009	Other 2008
		£	£	£	£
	Expiry date				
	Within one year	-	-	5,235	-
	Between two and five years	28,267	28,267	2,600	8,604
	In over five years	102,000	102,000	-	-
		130,267	130,267	7,835	8,604
18	Directors' emoluments			2009	2008
				£	£
	Emoluments for qualifying services			187,520	200,632
	Company pension contributions to mone	y purchase schemes		19,119	19,838
				206,639	220,470

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 3 (2008 - 3)

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2009

#### 19 Employees

#### Number of employees

The average monthly number of employees (including directors) during the vear was

year was	2009	2008
	Number	Number
Administration and management	22	24
Production and other	104	117
=	126	141
Employment costs	2009	2008
	£	£
Wages and salaries	2,195,515	2,298,601
Social security costs	191,124	224,677
Other pension costs	48,254	59,521
_	2,434,893	2,582,799

#### 20 Control

The parent and the ultimate parent undertaking is Beckery Properties Limited, a company registered in England and Wales

There is no one ultimate controlling party of Beckery Properties Limited

### 21 Related party transactions

During the year the company purchased £25,691 (2008 - £86,108) and sold £1,018,207 (2008 - £1,294,625) of goods and services to / from Avalon Plastics (South Wales) Limited, a company in which there are some common shareholders. An amount of £232,435 (2008 - £212,519) is included within trade debtors reflecting the net amount due

The company rents premises from its parent undertaking, Beckery Properties Limited, and made rental payments during the year of £102,000 (2008 - £102,000) Included in creditors is a balance of £536,888 (2008 £7,820) owing to Beckery Properties Limited During the year, interest payable in respect of this balance amounted to £22,392 (2008 - £1,063)

Included within other creditors is an amount of £1,950 (2008 - £483,411) owing to the directors. Interest payable on these loans during the year amounted to £5,643 (2008 - £36,110)

On 29 April 2009, loans from shareholders and directors of the company amounting to £510,221 were novated to the parent company at book value. This loan is not repayable until 1 May 2014 unless agreement is reached for earlier repayment.