**REGISTERED NUMBER: 4638952** 

# **Report of the Directors and** Financial Statements for the Year Ended 31 December 2006

<u>for</u>

**Inspace Maintain Limited** 

11/07/2007 COMPANIES HOUSE

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## Company Information for the Year Ended 31 December 2006

**DIRECTORS:** 

**Duncan Forbes MCIOB** 

Colin Enticknap FCIOB, MRICS

Karım Khan MRICS

Andrew Telfer ACA, BSc (Eng) Jayne Watkins FCA, BSc (Econ)

Catherine Weir David Hansell MBA

Helen Cooper MCIOB, BSc (Hons)

**SECRETARY:** 

Anne Lister

**REGISTERED OFFICE:** 

Spirella 2 Icknield Way

Letchworth Garden City

Hertfordshire SG6 4GY

**REGISTERED NUMBER:** 

4638952

**AUDITORS:** 

Baker Tilly UK Audit LLP

Registered Auditor and Chartered Accountants

First Floor

46 Clarendon Road

Watford Hertfordshire WD17 1JJ

### Report of the Directors for the Year Ended 31 December 2006

The directors present their report with the financial statements of the company for the year ended 31 December 2006

#### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements

The company specialises in the improvement and maintenance of public and private sector non-housing real estate. It has for several years been one of the UK's largest fabric maintenance businesses, delivering an integrated 24/7 reactive service through its national infrastructure across England, Scotland and Wales

The profit for the year after taxation was £768,548 (2005 - £1,313,849)

The directors do not expect any change in the activities of the company in the foreseeable future

A review of the company and Inspace's Corporate Assets division are also contained within the Executive Chairman's Statement, the Chief Financial Officer's Report and the Business Review sections of the published Inspace plc Annual Report and Accounts 2006.

#### **DIVIDENDS**

No interim dividend was paid during the year (2005 100 0p per share). The directors recommended and paid a final dividend of 25 0p per share (2005 195 9p per share)

The total distribution of dividends for the year ended 31 December 2006 was £250,000 (2005 £2,959,500).

#### **DIRECTORS**

The directors during the year under review were.

**Duncan Forbes MCIOB** 

Helen Cooper MCIOB, BSc (Hons) - appointed 1 1 07

Colin Enticknap FCIOB, MRICS

David Hansell MBA - appointed 1 1 07 Tom Kennedy - resigned 10 1 07

Karım Khan MRICS

Paul Ryder - appointed 1.1.06 - resigned 21 3 06

Andrew Telfer ACA, BSc (Eng)

Jayne Watkins FCA, BSc (Econ)

Catherine Weir - appointed 1 1 06

David Batchelor FCA (Non-Executive) - appointed 22 8 06 - resigned 1 1 07

# Report of the Directors for the Year Ended 31 December 2006

#### **EMPLOYEES**

It is the policy of the company to employ the most suitably qualified persons regardless of age, religion, gender, sexual orientation or ethnic origin or any other grounds not related to a person's ability to work safely and effectively for the company. The company encourages the employment and career development of disabled persons and the continued employment of employees who may be injured or disabled in the course of their employment.

The company recognises the importance of ensuring that relevant business information is provided to employees. This is achieved through the regular operation of a communications programme

#### **PAYMENT OF SUPPLIERS**

It is company policy to agree the terms of payment as part of the commercial arrangements negotiated with suppliers and to then pay according to those terms. Trade creditor days, based on creditors at 31 December 2006, were 52 days (2005) 40 days)

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

### THE DISCLOSURE OF INFORMATION TO THE AUDITORS

The directors confirm that, having made enquines of fellow directors and of the company's auditors, to the best of each director's knowledge and belief, there is no information relevant to the preparation of their report of which the company's auditors are unaware. Each of the directors has taken all steps a director might reasonably be expected to have taken to be aware of relevant audit information and to establish that the company's auditors are aware of that information.

## Report of the Directors for the Year Ended 31 December 2006

#### **AUDITORS**

The directors, having been notified of the cessation of the partnership known as Baker Tilly, resolved that Baker Tilly UK Audit LLP be appointed successor auditor with effect from 1 April 2007, in accordance with the provisions of the Companies Act 1989, s26(5) Baker Tilly UK Audit LLP has indicated its willingness to continue in office

#### **ANNUAL GENERAL MEETINGS**

Elective resolutions have been passed to dispense with the holding of annual general meetings and the laying of reports and accounts before the company in general meeting. Under Section 253 (2) of the Companies Act 1985, each member has the right to require the laying of reports and accounts before a general meeting. Such right is exercisable by a member giving notice in writing to that effect deposited at the registered office of the company before the end of the period of 28 days from the date on which the accompanying financial statements were sent to members.

ON BEHALF OF THE BOARD:

Anne Lister - Secretary

6 July 2007

# Report of the Independent Auditors to the Shareholders of Inspace Maintain Limited

We have audited the financial statements of Inspace Maintain Limited for the year ended 31 December 2006 on pages seven to sixteen

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out on page three.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Directors is consistent with the financial statements

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Report of the Independent Auditors to the Shareholders of **Inspace Maintain Limited**

# **Opinion**

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2006 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Report of the Directors is consistent with the financial statements

Baker Tilly UK Audit LLP

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Registered Auditor and Chartered Accountants

First Floor

46 Clarendon Road

Watford

Hertfordshire WD17 1JJ

6 July 2007

# Profit and Loss Account for the Year Ended 31 December 2006

		31.1	12 06	31 1	.2 05
	Notes	£	£	£	£
TURNOVER			54,974,244		53,463,183
Cost of sales			41,197,510		39,691,691
GROSS PROFIT			13,776,734		13,771,492
Distribution costs Administrative expenses		158,644 12,131,724	12,290,368	135,912 11,254,859	11,390,771
OPERATING PROFIT	3		1,486,366		2,380,721
Interest payable and similar charges	4		531,439		453,727
PROFIT ON ORDINARY ACTIVITY BEFORE TAXATION	TIES		954,927		1,926,994
Tax on profit on ordinary activities	5		186,379		613,145
PROFIT FOR THE FINANCIAL Y	EAR		768,548 		1,313,849

### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

# **TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current year or previous year

# Balance Sheet 31 December 2006

		31.1	2.06	31.1	2 05
	Notes	£	£	£	£
FIXED ASSETS Tangible assets Investments	7 8		162,036		232,554
			162,036		232,554
CURRENT ASSETS					
Stocks Debtors Cash in hand	9 10	140,668 14,258,588 119,820		170,390 13,297,054 30,562	
		14,519,076		13,498,006	
CREDITORS Amounts falling due within of year	one 11	12,845,968		12,413,964	
NET CURRENT ASSETS			1,673,108		1,084,042
TOTAL ASSETS LESS CURRENT LIABILITIES	<b>r</b>		1,835,144	•	1,316,596
CAPITAL AND RESERVES	_				
Called up share capital Profit and loss account	13 14		1,000,000 835,144		1,000,000 316,596
SHAREHOLDERS' FUNDS	17		1,835,144		1,316,596

The financial statements were approved and authorised for issue by the Board of Directors on 6 July 2007 and were signed on its behalf by

Andrew Telfer ACA, BSc (Eng) - Director

# Notes to the Financial Statements for the Year Ended 31 December 2006

### 1 ACCOUNTING POLICIES

#### Basis of accounting

The financial information has been prepared under the historical cost convention and in accordance with applicable accounting standards in the United Kingdom

### **Exemption from preparing consolidated financial statements**

The financial statements contain information about Inspace Maintain Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 228 of the Companies Act 1985 from the requirements to prepare consolidated financial statements as it and its subsidiary undertaking are included by full consolidation in the consolidated financial statements of its parent, Inspace plc, a company registered in England

#### **Turnover**

Turnover is the aggregate of all invoiced external sales adjusted for amounts recoverable on contracts at the beginning and end of the year, stated net of value added tax

#### Tangible fixed assets

Tangible fixed assets are stated at historical cost less depreciation.

Depreciation is provided on all tangible fixed assets at the following rates, calculated to write each asset down to its estimated residual value evenly over its expected useful economic life,

Short leasehold buildings

The earlier of 5 years or until the next break point in the lease

Furniture and equipment

10% - 25% per annum

Where fixed assets are impaired in value or use they are written down to their economic value

#### **Stocks**

Stocks are stated at the lower of cost and net realisable value. Cost is computed on a first in first out basis. Net realisable value is based upon estimated selling price Provision is made for obsolete and slow-moving items.

#### **Deferred tax**

Full provision is made for deferred taxation arising from the difference between the treatment of items in the financial information and their treatment for taxation purposes Deferred taxation is measured on a non-discounted basis.

#### **Investments**

Investments are included at cost less amount written off Profits or losses arising from disposals of fixed asset investments are treated as part of the result from ordinary activities.

#### Operating leases

The total payments made under operating leases are charged to the profit and loss account on a straight line basis over the term of the lease

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continued

# Notes to the Financial Statements - continued for the Year Ended 31 December 2006

### 1 ACCOUNTING POLICIES - continued

#### **Amounts recoverable on contracts**

Amounts recoverable on contracts are valued at cost with appropriate addition or provision for estimated profits or losses and after deduction of amounts received and applications for payment receivable. All foreseeable losses are provided for in full

Turnover and profit is ascertained in a manner appropriate to the stage of completion of the contract, and credit taken for profit earned when the outcome of work under the contract can be assessed with reasonable certainty.

#### **Dividends**

Dividends are recognised in the accounting period in which they are declared and approved in accordance with Financial Reporting Standard 21.

#### Cash flow statement

The company qualifies under Financial reporting Standard 1, paragraph 8 for the exemption from preparing a cash flow statement on the grounds that it is a wholly owned subsidiary of a UK company that publishes a consolidated cash flow statement

## 2 **STAFF COSTS**

	31 12 06 £	31.12 05 £
Wages and salaries Social security costs	16,011,155 1,715,739	14,402,818 1,498,409
	17,726,894	15,901,227
The average monthly number of employees during the year	was as follows <sup>.</sup> 31 12 06	31.12.05
Office and administration Site and production	194 356	181 384
	<u>550</u>	565 =====

Six directors (2005 - five directors) were remunerated by the company's parent company Inspace plc for their services to the group as a whole

#### 3 **OPERATING PROFIT**

The operating profit is stated after charging/(crediting)

	31 12.06	31 12.05
	£	£
Hire of plant and machinery	1,951,009	2,255,527
Depreciation - owned assets	102,188	107,642
(Profit)/Loss on disposal of fixed assets	(3,946)	1,003
Operating lease rentals - other	383,325	250,284
Auditors' remuneration - statutory audit	15,000	11,000
Auditors' remuneration - tax compliance services	4,000	3,000
		·····
Directors' emoluments	229,726	359,313
		<del></del>

# Notes to the Financial Statements - continued for the Year Ended 31 December 2006

#### 3 **OPERATING PROFIT - continued**

Auditor's remuneration for audit and other services is paid by Inspace plc
--

	Auditor's remuneration for audit and other services is paid by Inspace plc		
	Information regarding the highest paid director is as follows	31 12.06	31 12 05
	Emoluments etc	£ 121,040	£ 157,163
4	INTEREST PAYABLE AND SIMILAR CHARGES		
		31 12 06	31 12 05
	Group interest paid	£ 531,439	£ 453,727
5	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year wa		
		31 12 06 £	31 12 05 £
	Current tax	4	
	UK Corporation tax	210,047	611,286
	Deferred tax		
	Origination and reversal of timing differences	(2,853)	1,859
	Prior year adjustment	(20,815)	
	Total deferred tax	(23,668)	1,859
	Tax on profit on ordinary activities	186,379	613,145

UK corporation tax has been charged at 30% (2005 - 30%)

# Notes to the Financial Statements - continued for the Year Ended 31 December 2006

# 5 TAXATION - continued

6

**Final** 

# Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below

	31.12.06 £	31 12 05 £
Profit on ordinary activities before tax	954,927	1,926,994
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2005 - 30%)	286,478	578,098
Effects of Expenses not deductible for tax purposes Capital allowances for the period in excess of depreciation Group relief	46,610 2,853 (125,894)	35,047 (1,859) 
Current tax charge	210,047	611,286
The movement in the deferred tax asset of £23,668 (2005 transfered to the parent company	liability of	£1,859) was
DIVIDENDS		
Ordinary shares of £1 each	31 12 06 £	31 12 05 £

The directors declared and paid a final dividend in respect of 2005 of 25 0p per ordinary share during 2006 totalling £250,000 (2005: 195 9p per ordinary share totalling £1,959,500) No interim dividend was declared during 2006 (2005 100 0p per ordinary share totalling £1,000,000).

250,000

2,959,500

8

# Notes to the Financial Statements - continued for the Year Ended 31 December 2006

# 7. TANGIBLE FIXED ASSETS

TANGIBLE FIXED ASSETS			
	Short leasehold land and	Furniture and	
	buildings £	equipment £	Totals £
COST			000.400
At 1 January 2006	266,511	625,619	892,130
Additions Disposals	_	18,966 (34,496)	18,966 (34,496)
Reclassification/transfer	(150,030)	265,490	115,460
At 31 December 2006	116,481	875,579	992,060
DEPRECIATION			<del></del>
At 1 January 2006	183,591	475,985	659,576
Charge for year	20,958	81,230	102,188
Eliminated on disposal	<del>-</del>	(30,232)	(30,232)
Reclassification/transfer	(88,068)	186,560	<u>98,492</u>
At 31 December 2006	116,481	713,543	830,024
NET BOOK VALUE			
At 31 December 2006		162,036	162,036
At 31 December 2005	<u>82,920</u>	149,634	232,554
FIXED ASSET INVESTMENTS			
			Shares in
			group
			undertakings £
COST			
Additions			150,000
At 31 December 2006			150,000
PROVISIONS			
Provision for year			150,000
At 31 December 2006			150,000
NET BOOK VALUE			
At 31 December 2006			<del>-</del>

# Notes to the Financial Statements - continued for the Year Ended 31 December 2006

## 8 FIXED ASSET INVESTMENTS - continued

The company's investments at the balance sheet date in the share capital of companies include the following.

%

Inspace	<b>Environment Ltd</b>
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Nature of I	business:	Non-trading
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Class of shares	holding		
Ordinary	100 00		
•		31 12 06	31 12 05
		£	£
Aggregate capital and reserves		(51,064)	(51,064)
Loss for the year		-	(201,503)
•			======

The provision for the year was transferred from the company's parent company, Inspace plc, and therefore there was no charge in the profit and loss account

#### 9 STOCKS

	31.12 06	31.12.05
	£	£
Stocks	140,668	170,390
		<del></del>

# 10. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE** YEAR

	31 12 06	31 12 05
	£	£
Trade debtors	6,340,008	6,195,579
Amounts recoverable on contracts	7,742,484	6,984,111
Other debtors	4,923	571
Prepayments	171,173	116,793
	14,258,588	13,297,054

# 11 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31 12 06	31 12 05
	£	£
Payments on account	1,014,472	594,610
Trade creditors	5,120,232	3,897,695
Amounts owed to group undertakings	5,563,138	6,672,590
Other creditors	37,141	-
Accruals and deferred income	1,110,985	1,249,069
	12,845,968	12,413,964

24 42 06

# Notes to the Financial Statements - continued for the Year Ended 31 December 2006

# 12 OPERATING LEASE COMMITMENTS

Obligations under operating leases at 31 December 2006 were as follows

			Land and buildings		Other operating leases	
	France		31 12 06 £	31 12 05 £	31.12.06 £	31 12 05 £
	Expiring Within one year Between one and five years		122,223 136,750	31,000 152,650	6,805	1,507 1,153
			258,973	183,650	6,805	2,660
13.	CALLED UP	SHARE CAPITAL				
	Authorised, a Number	allotted, issued and fully pa Class	aıd	Nominal value	31.12.06 £	31 12 05 £
	1,000,000	Ordinary		£1	1,000,000	1,000,000
14	RESERVES					Profit and loss account £
	At 1 January Profit for the Dividends					316,596 768,548 (250,000)
	At 31 Decem	nber 2006				835,144

# 15 ULTIMATE PARENT COMPANY

Throughout the period the Company was controlled by its ultimate parent company, Inspace plc The Annual Report and Accounts of Inspace plc for the year ended 31 December 2006 can be viewed at www inspace coluk

In the opinion of the directors the company is entitled to the exemption from disclosing related party transactions with entities within the group in accordance with Financial Reporting Standard 8 There were no other transactions with related parties.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2006

#### 16 **CONTINGENT LIABILITIES**

The company has provided a guarantee to the Royal Bank of Scotland in respect of a loan facility afforded by the bank to the company's ultimate parent company Inspace plc As at 31 December 2006 the balance of the loan amounted to £31,574,000

The company has also given certain guarantees to customers, landlords and finance companies in respect of agreements entered into by companies within the group in the normal course of business

### 17. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31 12 06	31 12 05
Profit for the financial year Dividends		1,313,849 (2,959,500)
Net addition/(reduction) to shareholders' funds Opening shareholders' funds	•	(1,645,651) 2,962,247
Closing shareholders' funds	1,835,144	1,316,596

#### 18 FINANCIAL INSTRUMENTS

The company's financial instruments principally comprise of debtors and creditors that arise in the normal course of business.

The balances shown as owing to or from group undertakings reflect the floating arrangement entered into with the company's ultimate parent company, Inspace plc

All of the activities of the company take place in the United Kingdom and consequently there is no exchange risk. It is the company's policy not to enter into any foreign currency contracts

The company has taken advantage of the exemption in respect of the disclosure of short-term debtors and creditors

The fair value of the company's financial assets and liabilities are not considered to be materially different from their book values.