Registered number: 04612415

PALANTIR UK LIMITED

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018



COMPANY INFORMATION

Directors

S C Marcet (appointed 13 July 2018) W Sim (appointed 13 July 2018)

Registered number

04612415

Registered office

5th Floor Watling House 33 Cannon Street

London EC4M 5SB

Independent auditor

Grant Thornton UK LLP

Chartered Accountants & Senior Statutory Auditor

30 Finsbury Square

London EC2A 1AG

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STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2018

The directors present their strategic report for the year ended 31 December 2018.

Principal activities and review of business

The principal activity of the company during the year was the supply of software, consultancy, sales and marketing support, and research and development support.

Results and dividends

The profit for the year, after taxation, amounted to £1,942,676. The directors have not recommended a dividend.

Financial risk management

The principal current assets of the business are cash or assets that are converted into cash within a short period of time and the directors ensure that the business maintains surplus cash reserves to minimise liquidity risk. The company's income stream is based on pre-agreed contractual arrangements with clients thereby reducing price risk and credit risk. Conversion of current assets into cash in accordance with the contractual arrangements is closely monitored. The company is financed by its parent company.

The company continually monitors its current and future capital requirements through its risk management framework and financial projections.

Key performance indicators

Given the nature of the business, the company's directors are of the opinion that analysis using Key Performance Indicators (KPIs) is not necessary for an understanding of the development, performance or position of the business.

This report was approved by the board on 20/09/19

and signed on its behalf.

S C Marcet Director

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2018

The directors present their report and the financial statements for the year ended 31 December 2018.

Principal activity

The principal activity of the company during the year was the supply of software, consultancy, sales and marketing support, and research and development support.

Results and dividends

The profit for the year, after taxation, amounted to £1,942,676 (2017 - loss £635,767).

No dividends will be distributed for the year ended 31 December 2018.

Directors

The directors who served during the year were:

S C Marcet (appointed 13 July 2018) W Sim (appointed 13 July 2018) H Hawkins (resigned 16 July 2018) D MacPherson (resigned 3 July 2018) B G Dyck (resigned 13 July 2018)

Directors' responsibilities statement

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- Select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

Going concern

The financial statements have been prepared on the going concern basis as the company has received confirmation from the ultimate parent company (see note 20) of its intention to continue to provide financial and other support to enable the company to pay its liabilities as and when they become due for a period not less than one year from the date of approval of these statements.

Disclosure of information to auditor

The directors confirm that:

- so far as each director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information

Post balance sheet events

In February 2019, Thoma Bravo LLC, a private equity investment firm, agreed to acquire the ultimate parent company of 3ES Innovation Inc. The transaction closed on May 13, 2019.

Auditor

The auditor, Grant Thornton UK LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on

20/09/2019

and signed on its behalf.

S C Marcet Director



INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PALANTIR UK LIMITED

Opinion

We have audited the financial statements of Palantir UK Limited (the 'Company') for the year ended 31 December 2018, which comprise the Statement of comprehensive income, the Balance sheet, the Statement of changes in equity, the Statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
 cast significant doubt about the Company's ability to continue to adopt the going concern basis of
 accounting for a period of at least twelve months from the date when the financial statements are
 authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.



INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PALANTIR UK LIMITED (CONTINUED)

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

Matter on which we are required to report under the Companies Act 2006

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report or the Directors' report.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.





INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PALANTIR UK LIMITED (CONTINUED)

Responsibilities of directors for the financial statements

As explained more fully in the Directors' responsibilities statement on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

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Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditor's report.

Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Sergio Cardoso (Senior statutory auditor)

for and on behalf of Grant Thornton UK LLP Chartered Accountants Senior Statutory Auditor

London

Date: 20/9/19

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2018

		2018	2017
	Note	£	£
Turnover	4	11,135,064	9,426,841
Cost of sales		(2,182,227)	(4,520,386)
Gross profit		8,952,837	4,906,455
Administrative expenses		(6,701,173)	(5,394,411)
Operating profit/(loss)	7	2,251,664	(487,956)
Interest receivable and similar income	8	29	24
Profit/(loss) before tax		2,251,693	(487,932)
Tax on profit/(loss)	9	(309,017)	(147,835)
Profit/(loss) for the financial year		1,942,676	(635, 767)
Other comprehensive income		-	-
Total comprehensive income for the year		1,942,676	(635, 767)

PALANTIR UK LIMITED REGISTERED NUMBER:04612415

BALANCE SHEET AS AT 31 DECEMBER 2018

	Note		2018 £		2017 £
Fixed assets					
Tangible assets	11		84,799		163,177
		•	84,799		163,177
Current assets					
Debtors: amounts falling due within one year	12	3,170,721		4,513,899	
Cash at bank and in hand		321,791		767,439	
		3,492,512		5,281,338	
Creditors: amounts falling due within one year	13	(5,584,781)		(9,394,661)	
Net current liabilities			(2,092,269)		(4,113,323)
Total assets less current liabilities			(2,007,470)		(3,950,146)
Net liabilities			(2,007,470)		(3,950,146)
Capital and reserves					
Called up share capital	15		150,000		150,000
Profit and loss account	16		(2,157,470)		(4, 100, 146)
			(2,007,470)		(3,950,146)

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

S C Marcet

Director Date: 20/09/2019.

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018

	Called up share capital	Profit and loss account	Total equity
	£	£	£
At 1 January 2017	150,000	(3,464,379)	(3,314,379)
Comprehensive income for the year			
Loss for the year	-	(635,767)	(635,767)
At 1 January 2018	150,000	(4,100,146)	(3,950,146)
Comprehensive income for the year			
Profit for the year	-	1,942,676	1,942,676
At 31 December 2018	150,000	(2,157,470)	(2,007,470)

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2018

	2018 £	2017 £
Cash flows from operating activities	_	
Profit/(loss) for the financial year	1,942,676	(635, 767)
Adjustments for:		
Depreciation of tangible assets	114,336	132,154
Interest received	(29)	(24)
Taxation charge	309,017	147,835
Decrease/(increase) in debtors	1,343,179	(1,473,323)
(Decrease)/increase in creditors	(4,118,897)	1,679,775
Corporation tax received/(paid)	-	(149,349)
Net cash generated from operating activities	(409,718)	(298,699)
Cash flows from investing activities	-	
Purchase of tangible fixed assets	(35,959)	(112,088)
Interest received	29	24
Net cash from investing activities	(35,930)	(112,064)
Net (decrease) in cash and cash equivalents	(445,648)	(410,763)
Cash and cash equivalents at beginning of year	767,439	1,178,202
Cash and cash equivalents at the end of year	321,791	767,439
Cash and cash equivalents at the end of year comprise:		
Cash at bank and in hand	321,791	767,439
		· · · · · · · · · · · · · · · · · · ·

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

1. General information

Palantir UK Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

2.2 Going concern

The financial statements have been prepared on the going concern basis as the company has received confirmation from 3ES Innovation Inc, the company's parent undertaking, of its intention to continue to provide financial and other support to the extent necessary to enable the company to continue to pay its liabilities as and when they become due for a period not less than one year from the date of approval of these financial statements. Having regard to this intention, the directors believe it is appropriate to prepare these financial statements on the going concern basis, notwithstanding the deficit in net current liabilities at 31 December 2018.

2.3 Turnover

The company provides consultancy which is charged on the time incurred and is billed in the months following.

The company enters into licence contracts with clients for a minimum of one year. The income for these contracts is taken to the revenue on a month by month basis from the date of sale.

Billing for consulting work has been handled centrally post acquisition and so other revenue relates primarily to intercompany management fee income linked to a transfer pricing arrangement at cost + 6%.

2.4 Tangible fixed assets and depreciation

Tangible fixed assets are measured at cost less accumulated depreciation, and any accumulated impairment losses.

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Leasehold

- Straight line over the life of the lease

Equipment

- 50% on cost

Fixtures and fittings

- 33% on cost

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

2. Accounting policies (continued)

2.5 Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

2.6 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.7 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

2.8 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.9 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies are recorded at the rate prevailing of the date of transactions. All exchange differences are taken to the Profit and Loss account.

2.10 Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund.

2.11 Financial assets and liabilities

Financial assets and liabilities are recognised in the Company's Statement of Financial Position when the Company becomes a party to the contractual provisions of the instrument. Non-derivative financial instruments comprise trade debtors, cash, loans and borrowings and trade creditors.

3. Judgments in applying accounting policies and key sources of estimation uncertainty

There are no material judgments or estimates in preparation of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

4. Turnover

Turnover attributable to geographical markets outside the United Kingdom amounted to 84% for the year (2017: 92%).

5. Employees and directors

Staff costs were as follows:

	2018 £	2017 £
Wages and salaries	4,336,878	3,518,535
Social security costs	474,596	417,901
Cost of defined contribution scheme	187,987	160,140
	4,999,461	4,096,576
The average monthly number of employees, during the year was as follows:	•	
	2018 No.	2017 No.
Consultancy staff	17	18
Administration staff	46	43
-	63	61

6. Directors' remuneration

Two of the former director's salaries were remunerated for their services to the Company by other Group companies in 2017. In 2018 however they are remunerated as employees and no longer directors of the Company.

The current directors are deemed to be the only key management personnel of the company and were remunerated for their services to the Company by other Group companies in 2018.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

7.	Operating profit/(loss)		
	The operating profit/(loss) is stated after charging:		
		2018 £	2017 £
	Depreciation - owned assets	114,336	130,663
	Auditor's remuneration - audit of the financial statements	31,750	29,250
	Auditor's remuneration - accounts preparation	2,000	1,750
	Foreign exchange differences	(300,742)	113,276
	Rental expense on operating leases	293,796	355,515
	Defined contribution pension cost	187,987 ———— =	160,140
8.	Interest receivable		
		2018 £	2017 £
	Other interest receivable	29	24
		29	24
9.	Taxation		
		2018 £	2017 £
	Corporation tax	_	
	Current tax on profits for the year Foreign tax	309,017	-
	Unrecoverable withholding tax from overseas operations	-	147,835
	Total current tax	309,017	147,835
	Unrecoverable withholding tax from overseas operations	309,017 ————	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

9. Taxation (continued)

The tax assessed for the year is lower than (2017 - higher than) the standard rate of corporation tax in the UK of 19% (2017 - 19.25%). The differences are explained below:

	2018 £	2017 £
Profit/(loss) on ordinary activities before tax	2,251,693	(487,932)
Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%) Effects of:	427,822	(93,927)
Disallowable costs	2,586	3,959
Timing differences	9,730	-
Unrealised losses	4,021	-
Utilisation of previously unrecognized tax losses	(135,142)	-
Deferred tax not recognised	-	89,968
Unrecoverable withholding tax from overseas operations	-	147,835
Total tax charge for the year	309,017	147,835

10. Pension costs

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension charge represents contributions due from the company and amounted to £187,987 (2017: £160,140).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

11.	Tangible fixed assets					
	••• • • • • • • • • • • • • • • • • •	Leasehold £	Equipment £	Fixtures and fittings	Website £	Total £
	Cost or valuation					
	At 1 January 2018	328,777	558,318	203,030	31,878	1,122,003
	Additions	-	35,888	70	-	35,958
	At 31 December 2018	328,777	594,206	203,100	31,878	1,157,961
	Depreciation					
	At 1 January 2018	273,134	451,813	202,001	31,878	958,826
	Charge for the year	55,643	58,213	480	-	114,336
	At 31 December 2018	328,777	510,026	202,481	31,878	1,073,162
	Net book value				•	
	At 31 December 2018	-	84,180	619	-	84,799
	At 31 December 2017	55,643	106,505	1,029	-	163,177
12.	Debtors					
					2018 £	2017 £
	Trade debtors				100,400	1,697,128
	Amounts owed by group under	ertakings			2,470,071	676,884
	Other debtors				273,930	225,069
	VAT				62,024	75,842
	Prepayments and accrued inc	come			264,296	255,456
	Prepayments (deferred costs)				-	1,583,520
				÷	3,170,721	4,513,899

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

13. Creditors: Amounts falling due within one year

	2018 £	2017 £
Trade creditors	145,545	199,415
Amounts owed to group undertakings	3,813,788	6,667,111
Corporation tax liability	309,017	-
Other taxation and social security	126,223	124,853
Other creditors	· -	24,040
Accruals	514,918	118,803
Deferred income	675,290	2,260,439
	5,584,781	9,394,661

14. Commitments under operating leases

At 31 December 2018 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2018 £	2017 £
Within 1 year	478,238	309,088
2 - 5 years	1,704,883	-
	2,183,121	309,088
Share capital		
	2018 £	2017 £
Allotted, called up and fully paid	د	2

16. Reserves

15.

Retained earnings

Includes all current and prior period retained profit and losses.

150,000 (2017 - 150,000) Ordinary shares of £1.00 each

150,000

150,000

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

17. Contingent liabilities

The company is currently undergoing an investigation by HM Revenue & Customs. The Directors do not believe that there has been any breach of regulations. However, there is a contingent risk that the company's accumulated tax losses could be reduced and/or a tax liability could arise should HM Revenue & Customs be successful. At this point, it is not possible to quantify any potential reduction of accumulated tax losses or potential tax liability.

18. Related party transactions

Entities with control, joint control or significant influence over the entity

As at 31 December 2018, the company was wholly owned by 3ES Innovation Inc. (doing business as 'Aucerna'), a company incorporated in Canada. During the year the company supplied services to Palantir Economic Solutions Limited in the amount of £1,244,793 (2017: £2,648,356), the company also acquired software licences, consultancy and other services from the parent company that amounted to £2,211,463 (2017: £3,953,621).

Following the acquisition of Palantir UK Limited by 3ES Innovation Inc., the company entered into a new transfer pricing agreement. As part of a new transfer pricing arrangement with 3ES Innovation Inc., the company recognised net management fee income of £3,143,103. The total amount owed by the company to 3ES entities at the year end is £3,813,788 (2017: £nil), while total amounts receivable from 3ES entities is £2,470,071 (2017: £nil).

19. Subsequent events

In February 2019, Thoma Bravo, LLC, a private equity investment firm, has agreed to acquire 3ES Innovation Inc. (doing business as 'Aucerna). 3ES Innovation is the parent company of Palantir UK Limited. The transaction closed on the May 13, 2019.

20. Ultimate parent company

On 13 July 2018, the ultimate parent company changed from Palantir Solutions Incorporated (a company incorporated in Delaware, United States of America) to Wrangler Holding Inc. (a company incorporated in British Columbia, Canada).