**UNAUDITED** 

**FINANCIAL STATEMENTS** 

INFORMATION FOR FILING WITH THE REGISTRAR

FOR THE YEAR ENDED 31 DECEMBER 2017

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# ADVANTAGE WORLDWIDE (UK) LIMITED REGISTERED NUMBER: 04531285

# STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

	Note	2017 £	2017 £	2016 £	2016 £
Fixed assets			•		
Tangible assets	3		156,331		173,173
Investments	4.		60,633		60,633
		-	216,964		233,806
Current assets		,			
Debtors: amounts falling due within one year	5	1,291,588		1,197,924	
Cash at bank and in hand	6	628,250		651,634	•
		1,919,838		1,849,558	
Creditors: amounts falling due within one year	7.	(1,452,879)		(1,502,706)	
Net current assets			466,959		346,852
Total assets less current liabilities			683,923	_	580,658
Creditors: amounts falling due after more than one year	8		-	,	(24,153)
Net assets		_	683,923	· _	556,505
Capital and reserves					
Called up share capital	10		2.		2
Profit and loss account	11		683,921		556,503
·		· -	683,923	. –	556,505

The director considers that the Company is entitled to exemption from audit under section 477 of the Companies Act 2006 and members have not required the Company to obtain an audit for the year in question in accordance with section 476 of Companies Act 2006.

The director acknowledges his responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

# ADVANTAGE WORLDWIDE (UK) LIMITED REGISTERED NUMBER: 04531285

# STATEMENT OF FINANCIAL POSITION (CONTINUED) AS AT 31 DECEMBER 2017

The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The Company has opted not to file the statement of comprehensive income in accordance with provisions applicable to companies subject to the small companies' regime.

financial statements were approved and authorised for issue by the board and were signed on its behalf on

The notes on pages 3 to 13 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. General information

Advantage Worldwide (UK) Limited is a company limited by shares and incorporated in England and Wales. The address of the registered office is 3 Brook Business Centre, Cowley Mill Road, Uxbridge, Middlesex, UB8 2FX.

The company specialises in supply chain management and logistics including export and import of air and sea cargo.

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The company is the parent undertaking of a small group and as such is not required by the Companies Act 2006 to prepare group accounts. These financial statements therefore present information about the company as an individual undertaking and not about its group.

The following principal accounting policies have been applied:

#### 2.2 Going concern

The financial statements have been prepared on a going concern basis.

#### 2.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

Revenue in relation to import sales is recognised when the goods have been delivered.

Revenue in relation to export sales is recognised when the goods are shipped.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 2. Accounting policies (continued)

## 2.4 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Leasehold property

10% straight line

improvements

- 20% straight line

Plant and machinery Fixtures and fittings

- 25% straight line

Computer equipment

- 33.3% straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of comprehensive income.

#### 2.5 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in unlisted Company shares, whose market value can be reliably determined, are remeasured to market value at each balance sheet date. Gains and losses on remeasurement are recognised in the Statement of comprehensive income for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

# 2.6 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

# 2.7 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### 2.8 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 2. Accounting policies (continued)

#### 2.8 Financial instruments (continued)

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the Statement of financial position when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

# 2.9 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 2. Accounting policies (continued)

#### 2.10 Foreign currency translation

#### Functional and presentation currency

The Company's functional and presentational currency is GBP.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of comprehensive income except when deferred in other comprehensive income as qualifying cash flow hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the Statement of comprehensive income within 'finance income or costs'. All other foreign exchange gains and losses are presented in the Statement of comprehensive income within 'other operating income'.

#### 2.11 Finance costs

Finance costs are charged to the Statement of comprehensive income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

# 2.12 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting. Dividends on shares recognised as liabilities are recognised as expenses and classified within interest payable.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 2. Accounting policies (continued)

#### 2.13 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to the Statement of comprehensive income on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

The Company has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard 01 January 2016 to continue to be charged over the period to the first market rent review rather than the term of the lease.

#### 2.14 Pensions

#### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of comprehensive income when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of financial position. The assets of the plan are held separately from the Company in independently administered funds.

## 2.15 Interest income

Interest income is recognised in the Statement of comprehensive income using the effective interest method.

#### 2.16 Borrowing costs

All borrowing costs are recognised in the Statement of comprehensive income in the year in which they are incurred.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## 2. Accounting policies (continued)

#### 2.17 Taxation

Tax is recognised in the Statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of financial position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 3. Tangible fixed assets

	Leasehold property improvements £	Plant and machinery £	Fixtures and fittings	Office equipment £	Total £
Cost or valuation					
At 1 January 2017	178,916	94,592	94,011	88,730	456,249
Additions	-	743	2,875	8,603	12,221
At 31 December 2017	178,916	95,335	96,886	97,333	468,470
Depreciation	•				
At 1 January 2017	75,632	64,774	66,964	75,706	283,076
Charge for the year on owned assets	9,316	1,628	636	5,540	17,120
Charge for the year on financed assets	920	3,565	6,191	1,267	11,943
At 31 December 2017	85,868	69,967	73,791	82,513	312,139
Net book value					
At 31 December 2017	93,048	25,368	23,095	14,820	156,331
At 31 December 2016	103,284	29,818	27,047	13,024	173,173

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2017	2016
	£	£
Leasehold improvements	8,176	9,197
Other fixed assets	22,997	46,391
	31,173	55,588

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

4.	Fixed asset investments		
-			Investments in subsidiary companies £
	Cost or valuation		
	At 1 January 2017		60,633
	At 31 December 2017		60,633
		.:	
	Net book value		
	At 31 December 2017		60,633
	At 31 December 2016	•	60,633
<b>5</b> .	Debtors		
		2017 £	2016 £
	Trade debtors	1,173,157	1,072,087
	Other debtors	55,395	50,891
•	Prepayments and accrued income	63,036	74,946
		1,291,588	1,197,924
			· ·
6.	Cash and cash equivalents		
		2017 £	2016 £
	Cash at bank and in hand	628,250	651,634
	Less: bank overdrafts	(18,433)	•
		609,817	651,634
	•		

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 7. Creditors: Amounts falling due within one year

	2017 £	2016 £
Bank overdrafts	18,433	
Trade creditors	1,030,530	1,122,902
Corporation tax	60,395	38,500
Other taxation and social security	27,666	21,926
Obligations under finance lease and hire purchase contracts	24,163	24,141
Other creditors	956	21,572
Accruals and deferred income	290,736	273,665
	1,452,879	1,502,706

Liabilities amounting to £18,433 (2016 - £Nil) are secured by an all asset debenture dated 22 January 2003.

Obligations under finance leases and hire purchase contracts are secured against the assets to which the finance relates.

# 8. Creditors: Amounts falling due after more than one year

	• ••	2017 £	2016 £
Net obligations under finance leases and hire purchase contracts		<b>-</b>	24,153
		<u> </u>	24,153

## Secured loans

Obligations under finance leases and hire purchase contracts are secured against the assets to which the finance relates.

# 9. Hire purchase and finance leases

Minimum lease payments under hire purchase fall due as follows:

	2017 £	2016 £
Within one year	24,163	24,142
Between 1-2 years	. •	24,153
<b>-</b>	24,163	48,295

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 10. Share capital

Allotted, called up and fully paid	2017 £	2016 £
2 Ordinary shares of £1 each	2	2

#### 11. Reserves

#### Profit and loss account

Profit and loss account includes all current and prior period retained profits and losses.

#### 12. Pension commitments

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £5,397 (2016 - £5,498). Contributions totalling £956 (2016 - £866) were payable to the fund at the reporting date and are included in creditors.

# 13. Commitments under operating leases

At 31 December 2017 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2017	2016
	£	£
Land and buildings		
Not later than 1 year	208,340	205,801
Later than 1 year and not later than 5 years	322,747	526,587
	531,087	732,388
	2017 £	2016 £
Other		
Not later than 1 year	17,642	18,202
Later than 1 year and not later than 5 years	14,812	20,212
	32,454	38,414
=		

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 14. Related party transactions

Included within creditors is an amount of £Nil (2016 - £13,541) due to the director D E Stevens.

During the year, the company traded with other companies in which there was a common director. These transactions are not disclosed in the accounts as they were during the course of normal trading.

During the year, the company paid expenses of £24,069 (2016 - £5,985) on behalf of LWA Trading Limited, a company in which D Stevens is a director and shareholder. At the year end there was £30,172 due from LWA Trading Limited (2016 - £5,660).

# 15. Controlling party

The company was under the control of Mr D E Stevens throughout the current and previous year, by virtue of his and his close family member's shareholdings. Mr D E Stevens is the managing director of the company.