REGISTERED NUMBER: 4266884 (England and Wales)

**Abbreviated Accounts** 

for the year ended 31st March 2010

for

Cambridge Glasshouse Company Limited

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# Contents of the Abbreviated Accounts for the year ended 31st March 2010

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## Company Information for the year ended 31st March 2010

DIRECTORS:

J D Holland

S A Hinch D C R Hibbs

SECRETARY:

S A Hinch

**REGISTERED OFFICE:** 

Wallingfen Park 236 Main Road

Newport Brough

East Yorkshire HU15 2RH

**REGISTERED NUMBER:** 

4266884 (England and Wales)

**AUDITORS:** 

Atkinsons (Hull) Chartered Accountants

& Registered Auditors 60 Commercial Road

Hull

East Yorkshire HU1 2SG

### Report of the Directors for the year ended 31st March 2010

The directors present their report with the accounts of the company for the year ended 31st March 2010

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of designing and manufacturing glasshouses and similar structures

#### REVIEW OF BUSINESS

The order book remained strong throughout the year with a mix of projects which benefited from strong contribution levels with projects generally being delivered at or above individual project budget levels. Contribution levels in 2009/10 were 20%, an improvement against the 2008/09 level of 15% more than offsetting a reduction in turnover of 9%

The restructuring carried out in 2008/09 continues to be viewed favourably with overhead costs marginally down on 2008/09, by almost 2%, in spite of 2009/10 being the first full year of the integration of sister company Ecotech (UK) Ltd

The company works within a series of differing markets reducing the risk of a negative impact of a downturn in any one market

The headcount for the year increased from 40 to 45. The Directors have implemented a strategy of identifying and recruiting highly trained, industry experienced site employees as and when they become available rather than relying solely on Sub-Contractors as the Directors believe that better control of site operations is achieved and it is more cost-effective.

Action to wind up the company's dormant subsidiary, Cambridge Scientific (UK) Ltd, were taken during the year This will have no financial impact on the company

### **DIVIDENDS**

An interim dividend of £150 per share was paid on 31st March 2010. The directors recommend that no final dividend be

The total distribution of dividends for the year ended 31st March 2010 will be £150,000

### **FUTURE DEVELOPMENTS**

The enquiry level remains strong and the company entered the 2010/11 financial year with a strong order book and an expectation of increasing turnover. Contribution levels will be higher although as a percentage of sales this is likely to be down on 2009/10 due to project mix.

### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1st April 2009 to the date of this report

J D Holland S A Hinch D C R Hibbs

### Report of the Directors for the year ended 31st March 2010

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

### **AUDITORS**

The auditors, Atkinsons (Hull), will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

S A Hinch - Secretary

29th June 2010

### Report of the Independent Auditors to Cambridge Glasshouse Company Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages five to fourteen, together with the full financial statements of Cambridge Glasshouse Company Limited for the year ended 31st March 2010 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

### Opinior

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section

A Atkinson (Senior Statutory

for and on behalf of Atkinson (Hull) Chartered Accountants & Registered Auditors

60 Commercial Road

Hull

East Yorkshire

HU1 2SG

30th June 2010

# Abbreviated Profit and Loss Account for the year ended 31st March 2010

	Notes	2010 £	2009 £
TURNOVER		7,990,508	8,792,066
Cost of sales and other operating income	•	(6,380,400)	(7,396,261)
		1,610,108	1,395,805
Administrative expenses		1,285,651	1,282,583
OPERATING PROFIT ON ORDINARY ACTIVITIES			<del></del>
BEFORE TAXATION	3	324,457	113,222
Tax on profit on ordinary activities	4	73,758	360
PROFIT FOR THE FINANCIAL YE AFTER TAXATION	AR	250,699	112,862

### **CONTINUING OPERATIONS**

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

## Abbreviated Balance Sheet 31st March 2010

		2010	0	2009	)
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	6		71,304		78,654
Investments	7		-		-
			<del></del>		
			71,304		78,654
CURRENT ASSETS					
Stocks	8	369,550		681,026	
Debtors	9	2,050,803		2,392,687	
Cash at bank and in hand		1,163,507		918,414	
		<del></del>			
		3,583,860		3,992,127	
CREDITORS	••	2 461 062		2.055.402	
Amounts falling due within one year	10	2,461,962		2,977,482	
NET CURRENT ASSETS			1,121,898		1,014,645
TOTAL ASSETS LESS CURRENT					
LIABILITIES			1,193,202		1,093,299
CREDITORS					
Amounts falling due after more than one					
year	11		(22,123)		(23,123)
•					
PROVISIONS FOR LIABILITIES	15		(204)		
NET ASSETS			1,170,875		1,070,176
			=====		
CARIMAL AND DECEDAGE					
CAPITAL AND RESERVES	1.6		1 000		1,000
Called up share capital Profit and loss account	16 17		1,000 1,169,875		1,069,176
From and 1055 account	1 /		1,107,673		1,003,170
SHAREHOLDERS' FUNDS	20		1,170,875		1,070,176

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 29th June 2010 and were signed on its behalf by

S A Hinch - Director

# Cash Flow Statement for the year ended 31st March 2010

	Notes	2010 £	2009 £
Net cash inflow from operating activities	1	479,625	471,086
Capital expenditure	2	(27,695)	(33,085)
Equity dividends paid		(150,000)	<u>-</u>
Increase in cash in the period		301,930	438,001

Reconciliation of net cash flow		
to movement in net funds 3		
Increase in cash in the period	301,930	438,001
Change in net funds resulting		
from cash flows	301,930	438,001
Movement in net funds in the period	301,930	438,001
Net funds at 1st April	490,523	52,522
Net funds at 31st March	792,453	490,523

# Notes to the Cash Flow Statement for the year ended 31st March 2010

# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

		2010	2009
		£	£
Operating profit		324,457	113,222
Depreciation charges		33,754	32,458
Loss/(Profit) on disposal of fixed assets		1,291	(1,702)
Decrease/(Increase) in stocks		311,476	(161,446)
Decrease in debtors		340,413	3 <b>7</b> 9,472
(Decrease)/Increase in creditors		(531,766)	109,082
Net cash inflow from operating activities		479,625	471,086
		=====	
ANALYSIS OF CASH FLOWS FOR HEADINGS NE	ETTED IN THE CASH	FLOW STATI	EMENT
		2010	2009
		£	£
Capital expenditure			
Purchase of tangible fixed assets		(40,244)	(37,759)
Sale of tangible fixed assets		12,549	4,674
Net cash outflow for capital expenditure		(27,695)	(33,085)
rect cash outflow for capital expenditure			
		===	===
ANALYSIS OF CHANGES IN NET FUNDS		===	
ANALYSIS OF CHANGES IN NET FUNDS		<del></del>	At
ANALYSIS OF CHANGES IN NET FUNDS	At 1 4 09	Cash flow	At 31 3 10
	At 1 4 09 £	<del></del>	At
Net cash	£	Cash flow	At 31 3 10 £
Net cash Cash at bank and in hand	£ 918,414	Cash flow £ 245,093	At 31 3 10 £ 1,163,507
Net cash	£	Cash flow	At 31 3 10 £

490,523

301,930

792,453

2

3

Total

### Notes to the Abbreviated Accounts for the year ended 31st March 2010

### ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention

#### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Plant and machinery - 20% on cost
Motor vehicles - 25% on cost
Computer equipment - 25% on cost

#### Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

### 2 STAFF COSTS

	2010	2009
	£	£
Wages and salaries	824,764	928,685
Social security costs	125,301	103,308
Other pension costs	63,989	47,392
,	1,014,054	1,079,385
The average monthly number of employees during the year was as follows	2010	2009
Production	19	17
Administration	26	23
	45	40
	=	====

# Notes to the Abbreviated Accounts - continued for the year ended 31st March 2010

### 3 OPERATING PROFIT

4

The operating profit is stated after charging/(crediting)

	2010	2009
	£	£
Depreciation - owned assets	33,754	32,458
Loss/(Profit) on disposal of fixed assets	1,291	(1,702)
Auditors' remuneration	16,591	9,072
Foreign exchange differences	(277)	(27,155)
Directors' remuneration	223,966	195,597
Information regarding the highest paid director for the year ended 31st March 201	0 is as follows	
	2010	
	£	
Emoluments etc	88,046	
TAXATION		
Analysis of the tax charge		
The tax charge on the profit on ordinary activities for the year was as follows		
The talk change on the profit on ordinary activities to the year was as to love	2010	2009
	£	£
Current tax		
UK corporation tax	72,082	-
Deferred tax	1,676	360
Tax on profit on ordinary activities	73,758	360
Tax on proint on ordinary activities		===
Factors affecting the tax charge		
The tax assessed for the year is lower than the standard rate of corporation tax	n the UK Th	e difference is
explained below		
	2010	2009
	£	£
Profit on ordinary activities before tax	324,457	113,222
Profit on ordinary activities		<del></del>
multiplied by the standard rate of corporation tax		
in the UK of 26 530% (2009 - 30%)	86,078	33,967
in the OK 01 20 33076 (2009 - 3076)	60,076	33,707
Effects of		
Group relief	(9,554)	(33,967)
Timing differences arising on capital allowances	(4,442)	
Current tax charge	72,082	<del>-</del>

# Notes to the Abbreviated Accounts - continued for the year ended 31st March 2010

5	DIVIDENDS				2010	2009
	Ordinary shares of 1 each Interim				150,000	£ -
6	TANGIBLE FIXED ASSETS					
		Freehold property £	Plant and machinery £	Motor vehicles £	Computer equipment £	Totals £
	COST				-	
	At 1st April 2009	20,184	117,593	84,844	50,850	273,471
	Additions	-	2,142	38,102	-	40,244
	Disposals			(42,711)		(42,711)
	At 31st March 2010	20,184	119,735	80,235	50,850	271,004
	DEPRECIATION					
	At 1st April 2009	16,731	86,919	41,732	49,435	194,817
	Charge for year	3,453	10,876	18,718	707	33,754
	Eliminated on disposal	-		(28,871)	<u>-</u> _	(28,871)
	At 31st March 2010	20,184	97,795	31,579	50,142	199,700
	NET BOOK VALUE					
	At 31st March 2010		21,940	48,656	708	71,304
	At 31st March 2009	3,453	30,674	43,112	1,415	78,654

Within fixed assets are assets held on hire purchase with a combined net book value of £33,723 The depreciation charge on these assets for the year was £9,146

### 7 FIXED ASSET INVESTMENTS

The company's investments at the balance sheet date in the share capital of companies include the following

# Cambridge Scientific Limited Nature of business Dormant

	%		
Class of shares	holding		
Ordinary	100 00		
		2010	2009
		£	£
Aggregate capital and reserves		-	(3,827)
		=	===
This company was struck off by Companies F	Jours on 20 March 2010		
This company was struck on by Companies i	louse on 30 Water 2010		
STOCKS			
		2010	2009
		£	£
Stocks		137,598	150,774
Work-in-progress		231,952	530,252
		369,550	681,026

# Notes to the Abbreviated Accounts - continued for the year ended 31st March 2010

9	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010	2009
		£	£
	Trade debtors	426,923	744,182
	Amounts owed by group undertakings	1,395,582	1,430,809
	Other debtors	134,784	138,129
	Deferred tax	00.514	1,472
	Prepayments	93,514	78,095
		2,050,803	2,392,687
10	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010	2009
		£	£
	Bank loans and overdrafts (see note 12)	371,054	427,891
	Trade creditors	995,631	1,162,027
	Amounts owed to group undertakings	49,495	-
	Tax	72,082	-
	Social security and other taxes	198,355	351,554
	Other creditors	67,592	65,105
	Contract accrued costs	638,304	885,427
	Accrued expenses	69,449	85,478
		2,461,962	2,977,482
11	CREDITORS, AMOUNTS BALLING DUE ACTED MODE THAN ONE		
11	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
	IEAR	2010	2009
		£	£
	Other creditors	22,123	23,123
			===
12	LOANS		
	An analysis of the maturity of loans is given below		
	All alarysis of the maturity of loads is given below		
		2010	2009
		£	£
	Amounts falling due within one year or on demand		
	Bank overdrafts	371,054	427,891
13	OPERATING LEASE COMMITMENTS		
	The following operating lease payments are committed to be paid within one year		
		T	
			d and Idings
		3 <b></b> -	<del></del>
		2010	2009
		2010 £	£
	Expiring		
	In more than five years	97,130	91,745

## Notes to the Abbreviated Accounts - continued for the year ended 31st March 2010

### 14 SECURED DEBTS

The following secured debts are included within creditors

	2010	2009
	£	£
Bank overdrafts	371,054	427,891
Hire purchase	50,038	54,337
	<del></del>	-
	421,092	482,228

An all monies debenture has been granted by the company over the whole assets of the company to the bank

The amounts outstanding on hire purchase contracts are secured upon the assets to which the contracts relate

### 15 PROVISIONS FOR LIABILITIES

16

17

Deferred tax	X		2010 £ 204	2009 £
				Deferred tax
Movement f	for the year			£ 204
Balance at 3	Balance at 31st March 2010			<u>204</u>
CALLED U	JP SHARE CAPITAL			
	sued and fully paid	Name	2010	2000
Number	Class	Nominal value	2010 £	2009 £
1,000	Ordinary	1	1,000	1,000
RESERVE	s			p. C.
				Profit and loss
				account
				£
At 1st April				1,069,176
Profit for th	е уеаг			250,699
Dividends				(150,000)

### 18 ULTIMATE PARENT COMPANY

At 31st March 2010

Horndean Limited owned all of the shares of Cambridge Glasshouse Company Limited at the the year end Which is in turn controlled by the three directors of Cambridge Glasshouse Company Limited

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continued

1,169,875

## Notes to the Abbreviated Accounts - continued for the year ended 31st March 2010

### 19 RELATED PARTY DISCLOSURES

The company has the following related parties, Ecotech (UK) Limited, Horndean Limited, Cambridge Scientific Limited, all of which are group companies, and Hotbox International Limited which is an associated company

Cambridge Scientific Limited was dormant throughout the year and was struck off in March 2010

The company owed Ecotech (UK) Ltd £49,495 at the year end (2009 - £n1l) The company was owed £1,395,582 (2009 - £1,430,969) by Horndean Limited at the year end

### 20 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2010	2009
	£	£
Profit for the financial year	250,699	112,862
Dividends	(150,000)	
Net addition to shareholders' funds	100,699	112,862
Opening shareholders' funds	1,070,176	957,314
Closing shareholders' funds	1,170,875	1,070,176