REGISTERED COMPANY NUMBER: 04243198 (England and Wales) REGISTERED CHARITY NUMBER: 1089918

REPORT OF THE TRUSTEES AND AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

FOR DEAFWAY





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for the Year Ended 31 March 2012

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REPORT OF THE TRUSTEES for the Year Ended 31 March 2012

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2012. The trustees have adopted the provisions of the Statement of Recommended Practice (SORP) 'Accounting and Reporting by Charities' issued in March 2005

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

04243198 (England and Wales)

Registered Charity number

1089918

Registered office

Brockholes Brow

Preston

Lancashire

PR2 5AL

Trustees

H J G₁gg

T Reynolds

C P Mingay

C J Pritchard

E C Ridley

H F Bentley

B S Donnelly

J J Ward

M C Sumner

- Chairman

- Vice Chairman

- appointed 28 4 11

- appointed 28 4 11

Chief Executive and Company Secretary

D J Hynes

Finance Manager

M Greer

Warings Business Advisers LLP, Statutory Auditor **Bedford House** 60 Chorley New Road **Bolton** BL1 4DA

Bankers

National Westminster Bank plc 35 Fishergate Preston PR1 2AD

Insurance Brokers

Giles Insurance Brokers Temple Point 7th Floor 1 Temple Row Birmingham B2 5YB

REPORT OF THE TRUSTEES for the Year Ended 31 March 2012

REFERENCE AND ADMINISTRATIVE DETAILS - continued

Investment Brokers

Hedley & Co 13b Winckley Square Preston PR1 3JJ

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

Deafway is controlled by its governing document, a deed of trust, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006

Organisational structure

The Trustees who have served during the year are set out on page 1 and they have been appointed in accordance with our Memorandum and Articles of Association

Trustees nominate and have power of appointment of future Trustees, who serve for a period of three years following appointment and may be re-appointed at the end of the term of office

We believe that our Board of Trustees should be made up of a variety of people who bring a range of different skills, knowledge and experience to the role. We are proud of the fact that a significant number of our Trustees are themselves. Deaf and that others have strong personal connections with the D/deaf* community. We believe and state that all of our Trustees (D/deaf or hearing) must share our values, have the skills to contribute to Deafway in the role of Trustee and must also take an interest in our full range of work.

Quarterly management accounts and monthly reports from each department manager and the Chief Executive are submitted to and discussed at the monthly Trustee meetings

In addition to these monthly meetings, we also hold occasional Saturday meetings. These Saturday meetings last for the full day and involve Trustees, staff members and a large number of members of the Deaf community. We arrange these meetings to inform and consult with members of the Deaf community in relation to a range of significant, often strategic, issues as they arise.

The day to day running of Deafway is entrusted to the Chief Executive and his senior management team. This team meets formally each month and informally weekly and is chaired on a rotating basis by each member of that team.

The smaller strategic management group meets as and when necessary to discuss specific strategic issues and is chaired by the Chief Executive

The Chief Executive line manages the Deputy Chief Executive, the Finance manager, the HR manager, the Fundraising manager and the Animateur, holding one-to-one supervision sessions with them on a regular basis. There are similar supervision arrangements in place within each department for all other managers and staff

Risk management

The trustees have a duty to identify and review the risks to which the charity is exposed and to ensure appropriate controls are in place to provide reasonable assurance against fraud and error

The trustees retain Peninsula Business Services Limited to provide 24 hour advice in respect of employment law and health and safety matters. In addition, this contract provides indemnity in respect of Employment Law claims.

* We have followed the convention of using an uppercase 'D' in the word Deaf to indicate 'Culturally Deaf' and a lower case 'd' to simply indicate hearing loss

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REPORT OF THE TRUSTEES for the Year Ended 31 March 2012

OBJECTIVES AND ACTIVITIES

Objectives and activities

Deafway is established for -

' the relief of people who are D/deaf or who suffer from communication disorders. Firstly for those resident in Lancashire and secondly those resident in the rest of the United Kingdom and elsewhere, in particular by assisting and supporting their equal access to and participation in all aspects of society'

Put another way, Deafway exists to do all that we can to ensure that D/deaf people get the same opportunities in all aspects of life that hearing people do Our base is, and always has been, in Lancashire, however our work has a national and an international focus and reach Deafway is therefore a local, national and international charity

There continues to be a very real need for our services, both in the UK and overseas and without them, many hundreds of D/deaf children and adults would be living almost unimaginably difficult lives. We are constantly aware that the only thing stopping us meeting the needs of many more D/deaf people is the difficulty of raising sufficient additional funds to do so. The impact of deafness, and of society's reaction or lack of reaction to it, on a child or adult in the UK or in the developing would takes longer to communicate, longer to explain to a potential donor than the impact of for example blindness or starvation. However, we know absolutely that the denial of access to language, that defining human activity, at the very least massively limits potential and at the worst totally destroys lives. Given this, we will continue to seek every opportunity to communicate this to those individuals and organisations with the potential to support our work.

Philosophy

At the centre of everything we do is a positive view of sign language, Deaf Culture and the D/deaf community

We believe passionately that every deaf child, wherever they live in the world, should have a right of access to sign language and the D/deaf community (as well as access to the written and spoken languages of their country and to the hearing community) - and we know that an untold amount of damage has been, and continues to be, caused to the lives of D/deaf people around the world by governments and 'professionals' not understanding and accepting this

This damage ranges from social isolation, lack of equal access and extremely poor services provision in the UK, to children who are born profoundly deaf in Nepal or Uganda never having the opportunity to develop language, have friends or a peer group, or to be able to communicate expressively or receptively with their family. A direct result of this is that they have no access to education and no hope of decent employment or of a future anywhere other than on the very margins of society.

At Deafway we do not believe that this situation is acceptable. We see the unhindered development and use of language** as one of the most basic of human rights and we recognise possession and use of language as one of our defining characteristics as humans.

We believe strongly that sign languages and Deaf culture across the world have so much that is positive to contribute to society in general - and that they should therefore be celebrated and shared in all of the ways that the spoken languages and hearing cultures of the world are. In particular over the coming years, through our Animateur and our proposed International Deaf Arts, Culture and Heritage Centre, we will be seeking to do this through the arts.

Public Benefit

We have referred to the guidance in the Charity Commission's general guidance on public benefit when reviewing our objectives and activities and in planning our future activities. In particular the trustees consider how planned activities, through the use of our funds, will contribute to the aims and objectives we have set, and we are satisfied that the criteria for public benefit are comprehensively achieved

** For deaf children we strongly support the right to access to sign language as a first language

REPORT OF THE TRUSTEES for the Year Ended 31 March 2012

ACHIEVEMENT AND PERFORMANCE

Financial Review

The statement of financial activities for the year is set out on page 8. The charity has net outgoing resources this year of £97,743 (2011 net incoming resources £598,446). The movement between the funds is summarised below

		Designated	Restricted	
	General Funds	Funds	Funds	Total Funds
	£	£	£	£
Total incoming resources	1,381,424	328	76,131	1,457,883
Total resources expended	(1,372,789)	(74,071)	(108,747)	(1,555,607)
Transfers	(10,939)	47,560	(36,621)	_
Net incoming/(outgoing) resources	(2,304)	(26,183)	(69,237)	(97,724)
		======		

Fixed Assets

The fixed assets are all used for direct charitable purposes. The movements in fixed assets during the year are shown in note 8 to the accounts.

A professional valuation of the property at Brockholes Brow, Preston, was undertaken for fire insurance purposes in April 2011 by Garside Waddingham, Chartered Surveyors The valuation for reinstatement purposes and insured value is £3,190,000. The property is shown in the accounts at its open market valuation of £600,000 valued by Garside Waddingham, Chartered Surveyors, in July 2011.

Investment performance

At 31 March 2012 investments held had a market value of £92,408. Details are shown in note 9 to the accounts £52,364 of the investments represents the Richard Bannister Trust, which is a fund invested to support activities for young deaf persons in relation to sports.

Achievements during the year

The activities that we have carried out during the year to meet our objects and to carry out our aims for the public benefit

<u>UK</u>

Dunng the year Deafway has -

- Continued to provide long term specialist residential care, shorter term respite care, and support services to Deaf
 people with a range of very complex needs which mean that they cannot currently live independently in the
 community
- Continued to maintain the accommodation that we provide for our residents to the high standards that they deserve
- Continued to provide our residents with amazing experiences through our 'extreme activities' programme
- Continued to provide vital and much valued specialist youth services to young D/deaf people in Lancashire
- Continued to provide premises for Deaf people to meet in Preston
- Continued to provide premises for Deaf people to meet in Lancaster
- Continued to provide British Sign Language and Deaf Awareness training to hearing individuals and organisations in Lancashire
- Opened our new Residential Intensive Care Unit
- Become a founder shareholder of DN UK and, as such, contributed to the development of provision of 'on line interpreting' for Deaf people in the UK
- Appointed our first ever Deafway 'Animateur' and begun the development of a range of new arts, culture and heritage-related services
- Undertaken research into the viability of our planned 'Signed Voices' project

REPORT OF THE TRUSTEES for the Year Ended 31 March 2012

Achievements during the year - continued

- Accepted a commission from the Manx Deaf Society to recruit and employ a 'Champion for Deaf People Isle of Man' who will work to turn the recommendations of our 'Life Less Equal' report into reality for Deaf people living on the Island
- Continued to press wherever and whenever possible for equality of opportunity and access for D/deaf people
- Completed the design of our proposed International Deaf Arts, Culture and Hentage Centre
- Taken forward our plans for a BSL version of John Steinbeck's play 'Burning Bright'
- Begun the development of a new BSL play, the working title of which is 'perfect'

Overseas

- Continued our long-running support to the Shrijana school for Deaf children in Pokhara, Nepal
- Re-started the 'mobile NSL (Nepali Sign Language)' project linked to the above school. This project teaches NSL to families, friends and neighbours of Deaf children attending the school.
- · Continued our long running support for the Navayoti primary school for Deaf children in Sindhuli, Nepal
- Continued our support for the Kathmandu and Kirtipur older Deaf persons' project in Nepal
- Continued our support for the '8 regions' project which provides a lifeline of NSL and basic numeracy and literacy teaching in eight different areas of Nepal for deaf children and adults who would otherwise have no access to this
- Continued to seek the additional funding needed to begin our support for St. Anthony's school for Deaf children in Nkosi, Uganda

FINANCIAL REVIEW

Reserves policy

The trustees review the Charity's requirements for reserves annually, in the light of the major risks facing the charity

The trustees consider that in order to ensure the continuous provision of the Chanty's services, they require to maintain a contingency reserve equivalent to three to six months running costs

At the year end this reserve stood at £384,317 which represents three months budgeted expenditure

Investment policy and objectives

Under the Trustees Act 2000, the trustees have the same full and unrestricted powers of investing and transposing investments as if they were beneficially entitled thereto. Current investments held are invested through Charities Official Investment Fund and an investment portfolio for the Richard Bannister Trust.

FUTURE DEVELOPMENTS

At the time of writing this, in addition to the above, we have also -

- Continued our partnership with Voluntary Services Overseas (VSO) through which we will be running the first ever Deaf Citizenship service programme for young Deaf people from the UK who will be going to the Philippines for three months in June 2013
- Finally raised the funding needed, and signed an agreement to support St. Anthony's School for Deaf children in Nkose, Uganda, for an initial two year period
- Secured planning permission from Preston City Council for our proposed International Deaf Arts, Culture and Heritage Centre the working title of which is 'The Embassy'

REPORT OF THE TRUSTEES for the Year Ended 31 March 2012

STATEMENT OF TRUSTEES RESPONSIBILITIES

The trustees (who are also the directors of Deafway for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charity SORP,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

In so far as the trustees are aware

- there is no relevant audit information of which the charitable company's auditors are unaware, and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the trustees are aware, there is no relevant information (as defined by Section 418 of the Companies Act 2006) of which the charitable company's auditors are unaware, and each trustee has taken all the steps that they ought to have taken as a trustee in order to make them aware of any audit information and to establish that the charitable company's auditors are aware of that information

AUDITORS

The auditors, Warings Business Advisers LLP, Statutory Auditor, will be proposed for re-appointment at the forthcoming Annual General Meeting

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

ON BEHALF OF THE BOARD

Date 8 October 2012

Hynes - Secretary

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF DEAFWAY

We have audited the financial statements of Deafway for the year ended 31 March 2012 on pages eight to twenty four The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the chantable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of trustees and auditors

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the trustees, and the overall presentation of the financial statements. In addition, we read all the financial and nonfinancial information in the Report of the Trustees to identify material inconsistencies with the audited financial statements If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2012 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of trustees' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption in preparing the Report of the Trustees

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Nicola Roby ACA FCCA (Senior Statutory Auditor)

for and on behalf of Warings Business Advisers LLP, Statutory Auditor

Bedford House, 60 Chorley New Road

Bolton

BL1 4DA

Date

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STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING INCOME AND EXPENDITURE ACCOUNT)

						
		2012	2012	2012	2012	2011
		General	Designated	Restricted	Total	Total
	Mates		Funds	Funds	Funds	Funds
	Notes	Funds £	runus £	runus £	£	£
INCOMING RESOURCES		£	2		~	~
Incoming resources from generated funds						
Charitable activities						
- Services to D/deaf people		1,362,583	_	_	1,362,583	1,451,022
Voluntary income		1,502,505			1,002,000	1,12-,2
- Fundraising and voluntary income		_	_	74,514	74,514	499,973
- Use of facilities		14,025	_	74,514	14,025	14,810
		14,023	-	_	14,025	14,010
-Legacies	2	1 111	311	(841)	691	427,350
- Donations	2	1,221		` ,		
Investment income and interest	4	3,595	17	2,458	6,070	3,236
Total Incoming Resources		1,381,424	328	76,131	1,457,883	2,396,391
RESOURCES EXPENDED						
Charitable activities		25.020		0.504	25.552	25.205
Fundraising costs		25,829	-	9,724	35,553	37,387
Use of facilities		3,687		-	3,687	4,223
Project expenditure and development costs		-	33,972	99,023	132,995	223,582
Services to D/deaf people		1,292,081	40,099	-	1,332,180	1,481,598
Governance costs		51,192			51,192	51,155
Total Resources Expended		1,372,789	74,071	108,747	1,555,607	1,797,945
Net incoming/(outgoing) resources for the year before transfers	5	8,635	(73,743)	(32,616)	(97,724)	598,446
Gross transfers between funds		(10,939)	47,560	(36,621)	-	-
Net incoming/(outgoing) resources for the year before other recognised gains and losses		(2,304)	(26,183)	(69,237)	(97,724)	598,446
Other recognised gains and losses						
Unrealised gain/(loss) on revaluation of						
Investment assets		290	-	(309)	(19)	6,127
Land and buildings		-	-	•	-	(750,000)
Net movement in fund for the year		(2,014)	(26,183)	(69,546)	(97,743)	(145,427)
Total funds brought forward 1st April 2011		224,618	1,306,109	450,750	1,981,477	2,126,904
Fotal funds carried forward 31st March 2012		222,604	1,279,926	381,204	1,883,734	1,981,477
	:					

CONTINUING OPERATIONS

All incoming resources and resources expended arise from continuing activities

DEAFWAY
STATEMENT OF FINANCIAL ACTIVITIES - RESTRICTED FUNDS
FOR THE YEAR ENDED 31 MARCH 2012

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		Specific	Specific	Assets in	Property	Richard	Restricted	Restricted
		Development	Appeals	Use	Repair	Bannister	Funds	Funds
		Projects	Projects	Funds	Fund	Fund	2012	2011
£		£	E	લ	41	+1	स	ધ
incoming Resources Fundraising and voluntary income	Develonment Projects							
)	A 6 4	•	•		•	•	,	10,000
	Appears runding	1	74,514	•	•	,	74,514	489,973
Donations and legacies	I epacies	1						
		• ;	•	1	•	•	•	•
	Lonauons	(841)	ė	ı	1	•	(841)	25,827
Investment income and interest received		,	ı	ı	•	2 458	7 450	1976
E		; ;				200	F)#10	2,001
lotal incoming Kesources		(841)	74,514	1	1	2,458	76,131	528,481
Resources Expended								
Charitable Expenditure		849	87,559	10,615	1		99,023	223,582
Fundraising Costs		•	9,724	1	•	•	9,724	37,387
riopomon of central management charge		•			•	•	•	•
Total Resources Expended		849	97,283	10,615	,	•	108,747	560,969
Net incoming/(outgoing) resources for the year before transfers	year before transfers	(1,690)	(22,769)	(10,615)		2,458	(32,616)	267,512
Gross transfers between funds		(100 7 0)	•			į		
Cioss transfers octween funds		(34,391)	228	1	•	(2,458)	(36,621)	(350,000)
Net incoming/(outgoing) resources before other recognised gains and losses	other recognised gains and losses	(36,081)	(22,541)	(10,615)	,		(69,237)	(82,488)
Other gams and losses								
Unrealised gain/(loss) on revaluation of investment assets	stment assets	•	•	1	1,082	(700)	382	5,474
Realised gain/(loss) on disposal of investment assets	it assets	•	•	1	ı	(691)	(691)	
Net movement in fund for the year		(36,081)	(22,541)	(10,615)	1,082	(1,391)	(69,546)	(77,014)
Find halances brought forward 1 April 2011		100 00	700 100	9				
TOO HIND I DAM IN HEROLO COMMENT		19,787	271,296	39,323	28,733	91,411	450,750	527,764
Fund balances carried forward 31 March 2012	2012	33,906	198,755	28,708	29,815	90,020	381,204	450,750

STATEMENT OF FINANCIAL ACTIVITIES - DESIGNATED FUNDS

FOR THE YEAR ENDED 31 MARCH 2012

Incoming Resources Donations and Legacies	Legacies Donations	Property £	Contingency Reserve £	Specific Development Projects £	Designated Funds 2012 £	Designated Funds 2011 £
Investment and interest rec	eived	_	_	17	17	-
Total Incoming Resource	s	-	-	328	328	
Resources Expended Charitable Activities Services to D/deaf people Development Costs Governance Costs Use of facilities			- - -	40,099 33,972 - -	40,099 33,972 - -	21,821 - - -
Proportion of central mana	gement charge		<u>-</u>			
Total Resources Expende	d -	<u>-</u>		74,071	74,071	21,821
Net incoming/(outgoing) is year before transfers Gross transfers between fur		-	- 84,406	(73,743) (36,846)	(73,743) 47,560	(21,821) 728,411
Net incoming/(outgoing) is other recognised gains an Other gains and losses Unrealised gain/(loss) on re	d losses	-	84,406	(110,589)	(26,183)	706,590
of land and buildings		-	-	-	-	(750,000)
Net movement in fund for	the year		84,406	(110,589)	(26,183)	(43,410)
Fund balances brought forv	vard 1 April 2011	700,000	299,911	306,198	1,306,109	1,349,519
Fund balances carried for	ward 31 March 2012	700,000	384,317	195,609	1,279,926	1,306,109

DEAFWAY
STATEMENT OF FINANCIAL ACTIVITIES - GENERAL FUNDS
FOR THE YEAR ENDED 31 MARCH 2012

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			General	Fundenter	000000000000000000000000000000000000000	1	SOLVICES :	Celleral	Centeral
			Learning	girsiainin	Covernance	Hodding	to U/deat	k-nnds	Funds
			Income	costs	costs	costs	People	2012	2011
-			-4	વ	7	3	7	ધ્ય	+1
Incoming Kesources		Note							
Chantable Activities	Fees and Charges		,	1	•	526	1.283.825	1.284.351	1,271,202
	Social Club Income		•	•	•	•	1.759	1.759	7 976
	Service Level Agreements	33	,	,	1	•	2.562	2.62	P5E 5
	ATW Revenue		•	1	,		450,5	1000	*000
	Management Contribution			1	•	•	018,07	018,07	155,530
				ı	•	•	1	•	•
	Specific Urani Funding		•	•	1	•	1,551	1,551	16,114
	Profit on Disposal of Tangible Fixed Assets		1	ı	1	,	1,550	1,550	•
	•								
Donations and Legacies	Legacies		•	•	•	•	٠	•	•
	Donations		1	•	•	936	285	1,221	401,523
1 1 2 2 5 2 2 1 4 2 2 1 1									
Ose of Facilities	Conference Centre		1	•	•	•	13,500	13,500	13,162
	Sports Hall		1	•	ı	1	525	525	1,648
Investment income and interest received	pened		3,411	•	,	284	1	3,595	555
		l		ļ					
total incoming Kesources		ll	3,311	-	•	1,746	1,376,367	1,381,424	1,867,910
7 · · · · · · · · · · · · · · · · · · ·									
Resources Expended									
Chantable Activities									
Services to D/deaf people			•	•	1	419,822	872,259	1,292,081	1,458,789
Development costs			•		·	•	•	•	886
Fundraising costs			•	25,829	•	•	•	25.829	•
Governance costs			•		51.192	•	•	51.192	51 155
Use of facilities			•	•		•	1 687	1 697	4 773
Proportion of support costs			1	,	•	(419.822)	419.822	10047	577.r
E		l				(1)			
lotal Resources Expended		II.		25,829	51,192	•	1,295,768	1,372,789	1,515,155
Net incoming/(outgoing) resour	Net incoming/(outgoing) resources for the year hefore transfers								
/66								8,635	352,755
Gross transfers between funds								(10,939)	(378,411)
Net incoming/(outgoing) resour	Net incoming/(outgoing) resources before other recognised gains and losses								
Other sees and Joseph								(2,304)	(25,656)
Unrealised part on revaluation of investment assets	invertment accets							;	!
							1	290	653
ivel movement in fund for the year	ear							(2,014)	(25,003)
Fund balances brought forward 1 April 2011	April 2011							224.618	249 621
Dund beleases seemed formered 21 Manch 2012	21 Manual 1013						1		100
נותות המומווננא רמוז ונח זהו אמו ח	31 March 2012							222,604	224,618

Page 11

224,618

DEAFWAYSTATEMENT OF FINANCIAL ACTIVITIES - GENERAL FUNDS FOR THE YEAR ENDED 31 MARCH 2012

				Services	General	General
	Fundraising	Governance	Support	to D/deaf	Funds	Funds
	Costs	Costs	Costs	people	2012	2011
	3	4	4	५	4	£
RESOURCES EXPENDED						!
Services to D/deaf people						
Employment costs	21,633	•	299,060	591,279	911,972	862.806
Sign language interpreting costs	•	1	ı	70,840	70,840	155,427
Property and maintenance expenses	ı	,	72,523	23,822	96,345	137,440
Loss on disposal of tangible fixed assets	ı	ı	ı			27,645
Care costs	,	ı	4,170	141,289	145,459	145,750
Cost of sales	ı	ı	ı	4,534	4,534	4,721
Vehicle expenses	ı	1	2,595	6,574	9,169	12,211
Development costs	ı	•	ı	•		886
Administration expenses	4,196	t	41,474	33,921	79,591	112,789
Total	25,829	1	419,822	872,259	1,317,910	1,459,777
Governance costs						
Employment costs	•	31,494	•	,	31,494	31,158
Management and administration		19,698	•	1	19,698	19,997
Total	1	51,192	1	1	51,192	51,155
Use of facilities						
Employment costs	•	•	ı	1,842	1,842	1,922
Property and maintenance costs	•	1	1	1,171	1,171	1,811
Cost of sales	ı	ı	1	ı	I	39
Management and administration	•		1	674	674	451
Total	1	•	•	3,687	3,687	4,223

DEAFWAY
SPECIAL PROJECTS
FOR THE YEAR ENDED 31 MARCH 2012

	í	Balance	Incoming	Resources	Project	Funds	Balance
	Project	at 01 04 11	Resources	Expended	Transfers	Transfers	at 31 03 12
	Bar / Cafe refurbishment	163		•	•	'	163
	Nepal Trek 2001 UK element	745	ı	1	•	1	745
	Nepal Trek 2004 UK element	5,574	•	,	•	•	5 574
	Nepal Trek 2007 UK element	8,242	ı	•	,	•	8 242
	Nepal Trek 2010 UK element	6,415	ı	•	•	•	6.415
	MLS - C Lancs University	111	•	ı	(111)	,	;
	Interest Received	6,137	17	(1,456)	(2,590)	,	2.108
	Donations & Legacies	1,536	•	ı	111	,	1,647
	IT Projects	7,175	1	(3,503)	٠	•	3,672
Development	Arts, Culture & Heritage Centre Development	696'59	1	(25,813)	•	•	40.156
	Development and Profile Raising	10,000	•	(8,159)	•	•	1,841
	DN UK Remote Video Interpreting	005'9	•	(6,500)	2,590	ŧ	2,590
	Anımateur	900'09	•	(11,764)	•	•	48,236
Community	Children of Morecambe & Lancaster	1,333	•	•	•	•	1,333
	Youth Residential Feb-Mar 11	2,121	1	•	•	•	2,121
	Signed Voices project	9,912	1	(207)	•	•	9,705
	Nepal General	471	83	(108)	•	,	446
	Nepal Trek 2007 Nepal element	2,096	ı	•	•	Ī	2,096
	Home Money Box Scheme	4,789	•	•	1	,	4,789
	VSO Deaf Global Exchange	11,257	(1,069)	(849)	•	•	9,339
	DGX Volunteers Funds raised	219	1	1	•	1	219
	St Anthony's School for Deaf Children	•	228	•	•	(228)	•
Residential Care	RCU Reserve Funds	328	,	•	•	•	328
		11	ı	•	(17)	,	ı
		4	ī	(7,594)	ı	7,594	0
		5,000	•	,	17	•	5,017
	Stephen Bannister House Future Years Reserves	•	•	•	1	8,035	8,035
	Sports Investment Legacy	18,436	2,458	•	ı	1	20,894
	Give As You Earn	2,904	228	,	•	•	3,132
	Building Repairs	47,929	•	(7,254)	1	٠	40,675
	Lancaster Deaf Club Sale	1,713	•	(1,713)	•	•	•
	Totals	287,092	1,945	(74,920)		15,401	229.518

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<u>DEAFWAY</u> APPEALS FUNDS FOR THE YEAR ENDED 31 MARCH 2012 Contribution

During the year, for every £1 spent on fundraising, Deafway raised £3.28 It is Deafway policy that, if any project is overfunded, we will use excess funds to provide other services to D/deaf people in the UK and Overseas £ 25,000 728 15,000 in addition, funds are pledged as follows

The Casey Trust - Uganda School running costs
Individual donations for "1000 Friends for Mana" Appeal - Uganda school running cost
The Barbara Ward Children's Foundation - Sindhuli School (2)

Note Total funds now raised for Uganda school running costs = £63,319 including pledges

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APPEALS FUNDS - DONATIONS

FOR THE YEAR ENDED 31ST MARCH 2012

Income during the year can be analysed by donor as follows

	<u>£</u>
Anonymous Donation	500
Birkdale Trust for Hearing Impaired Ltd	2500
Duchy of Lancaster Benevolent Fund	3000
Helping Hand	500
In memory of David Dickson	400
Matthew Hodder Charitable Trust	500
Mrs C D Brigden's Charitable Trust	620
Nepal Challenge	650
Nepal Challenge	850
Nepal Challenge	2550
Pam Kerruish	500
Purley OverSeas Trust	500
Saga Charitable Trust	7326
Store collections	2004
The 29th May 1961 Charitable Trust	2000
The A M Fenton Trust	2000
The Albert Hunt Trust	1000
The CBD Charitable Trust	4000
The Chalk Cliff Trust	4000
The Charles Wolfson Charitable Trust	5000
The Equitable Charitable Trust	5000
The Fulmer Charitable Trust	750
The Good Neighbours Trust	500
The John Slater Foundation	1000
The Lennox & Wyfold Foundation	5000
The Lewis Ward Trust	1000
The Paget Trust	1000
The Rufford Foundation	1500
The Scotshill Trust	2000
The Shepherd Street Trust	1000
The Sir Jules Thorn Charitable Trust	750
Thousand Friends for Maria Appeal	7962
WO Street Charitable Foundation	2300
Miscellaneous Donations below £400	4352
Total Income for the year	74,514

DEAFWAY (REGISTERED NUMBER . 04243198)

BALANCE SHEET As at 31 March 2012

					31 3 12	31 3 11
		Unrestricted	Designated	Restricted	Total	Tota
		funds	funds	funds	funds	funds
	Notes	£	£	£	£	£
FIXED ASSETS						
Tangible assets	8	194,691	700,000	28,708	923,399	820,949
Investments	9	10,229	-	82,179	92,408	108,671
	-	204,920	700,000	110,887	1,015,807	929,620
CURRENT ASSETS						
Stocks	10	2,134	_	-	2,134	7,837
Debtors amounts falling due						
within one year	11	78,340	-	628	78,968	175,460
Cash at bank		105,591	580,092	269,934	955,617	1,069,133
CDEDITIONS	-	186,065	580,092	270,562	1,036,719	1,252,430
CREDITORS		(4.50.404)		/ *		
Amounts falling due within one year	12	(168,381)	(166)	(245)	(168,792)	(200,573)
NET CURRENT ASSETS	-	17,684	579,926	270,317	867,927	1,051,857
TOTAL ASSETS LESS CURRENT LIABILITIES	-	222,604	1,279,926	381,204	1,883,734	1,981,477
NET ASSETS	14	222,604	1,279,926	381,204	1,883,734	1,981,477
FUNDS			- -	· <u>-</u>	. .	
Unrestricted funds					222,604	224,618
Designated funds					1,279,926	1,306,109
Restricted funds					381,204	450,750
TOTAL FUNDS	14			-	1,883,734	1,981,477

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies

The financial statements were approved by the Board of Trustees on 8 October 2012 and were signed on its behalf by

Trustee

HADYN G

Trustee

TERENCE REYMOLD

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 2012

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention, with the exception of investments which are included at market value, as modified by the revaluation of certain assets the Companies Act 2006 and the requirements of the Statement of Recommended Practice, Accounting and Reporting by Charities

Financial Reporting Standard Number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the charitable company qualifies as a small charitable company

Incoming resources

All incoming resources are included on the Statement of Financial Activities when the chanty is legally entitled to the income and the amount can be quantified with reasonable accuracy

Income (including grants) is included on an accruals basis with the exception of legacies and donations, which are only accounted for when they are received

Trading income is shown net of value added tax as appropriate

Resources expended

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Where appropriate, irrecoverable VAT is shown in the SOFA

Governance costs include legal and professional expenses, salary costs in respect of governance activities and expenses relating to Trustees

The central overheads at Brockholes Brow have been allocated to divisions as shown on the individual statements of financial activities

Tangible fixed assets

All expenditure during the year on assets of material value held for use on a continuing basis in the charity's activities are capitalised and classified as fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property - Brockholes Brow

- not provided

Short leasehold - Lancaster

- not provided

Equipment, fixtures and fittings

- 20% on cost and 6 67% on cost

Motor vehicles

- 20% on cost

Depreciation has not been provided on the properties as it is the charity's policy to record properties at open market value. The properties are reviewed annually for any indication of impairment

Investments

Investments held as fixed assets are included at closing mid-market value at the balance sheet date. Any unrealised gains or losses on revaluation is taken to the Statement of Financial Activities. Investment income is shown gross

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2012

1 ACCOUNTING POLICIES - continued

Taxation

The charity is exempt from corporation tax on its charitable activities

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements

Revaluation gains and losses

Where properties are revalued in the year, the gain is included within the property fund

Pensions

The charity operates a Group Personal Pension Scheme and a stakeholder pension scheme, the assets of these schemes are held separately from those of the charity in Norwich Union Life and Pensions Limited The cost of providing pension and related benefits is charged to the SOFA

Hire purchase and leasing commitments

Rentals paid under operating leases are charges to the profit and loss account on a straight line basis over the period of the lease

Repairs

Repairs and maintenance costs are written off in the appropriate department's Income and Expenditure Account in the year they are incurred unless specifically funded for, where they are charged to the project fund

Company Status

The chanty is a company limited by guarantee. The members of the company are the trustees named on page 1. In the event of the chanty being wound up, the liability in respect of the guarantee is limited to £1 per member of the chanty.

2 DONATIONS

		31 3 12	31 3 11
		£	£
	Miscellaneous income	(1,069)	-
	Face to Face	580	661
	Sundry donations and GAYE	1,180	426,689
		691	427,350
3	SERVICE LEVEL AGREEMENT		
		31 3 12	31 3 11
		£	£
	Government and other public bodies		
	External community services	•	-
	Over 55's Group	<u>2,562</u>	<u>5,354</u>
		2,562	5,354

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2012

4	INVESTMENT INCOME AND INTEREST RECEIVED		
		31 3 12 £	31 3 11 £
	Investment income UK equities and securities Interest	2,742	2,873
	On cash deposits	3,328	363
		6,070	3,236
5	NET INCOMING/(OUTGOING) RESOURCES		
	Net resources are stated after charging/(crediting)		
		31 3 12 £	31 3 11 £

6. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2012 nor for the year ended 31 March 2011

Trustees' Expenses

There were no trustees' expenses paid for the year ended 31 March 2012 nor for the year ended 31 March 2011

The cost of insurance to indemnify the trustees against the consequences of any neglect or default on their part amounted to £1,750 (2011 £1,837)

7 STAFF COSTS

	31 3 12	31 3 11
	£	£
Wages	1,018,589	1,019,212
Social Security	79,027	82,320
Pension	31,835	14,674
	1,129,451	1,116,206
The average monthly number of employees during the year was as follows		
	31 3 12	31 3 11
Full time permanent	27	13
Part time permanent	29	37
Sessional	8	11
	64	61

No employees received emoluments of more than £60,000

<u>DEAFWAY</u>

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2012

8	TANGIBLE FIXED ASSETS	D 11 1-	•	T
		Brockholes Brow Property £	Lancaster Property £	Improvements to property £
	COST OR VALUATION	ı	L	-
	At 1 April 2011	600,000	100,000	76,766
	Additions	-	•	-
	Disposals	-	-	=
	Revaluations	-	-	-
	Reclassification			
	At 31 March 2012	600,000	100,000	76,766
	DEPRECIATION			
	At 1 April 2011	_	_	_
	Charge for year	-	-	-
	Eliminated on disposal		<u>-</u>	
	At 31 March 2012			
	NET BOOK VALUE			
	At 31 March 2012	600,000	100,000	76,766
	At 31 March 2011	600,000	100,000	76,766
		Equipment and		
		fittings £	Motor vehicles	Totals
	COST OR VALUATION	Ľ	£	£
	At I April 2011	60,038	47,900	884,704
	Additions	104,311	11,370	115,681
	Disposals	-	(10,000)	(10,000)
	Revaluations	-	-	-
	Reclassification	· · · · · · · · ·		
	At 31 March 2012	164,349	49,270	990,385
	DEPRECIATION			
	At 1 April 2011	39,678	24,077	63,755
	Charge for year	5,461	7,770	13,231
	Eliminated on disposal		(10,000)	(10,000)
	At 31 March 2012	45,139	21,847	66,986
	NET BOOK VALUE			
	At 31 March 2012	119,211	27,423	923,399
	At 31 March 2011	20,360	23,823	820,949

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2012

8 TANGIBLE FIXED ASSETS - continued

The leasehold property known as Brockholes Brow was revalued in July 2011 by Garside Waddingham, Chartered Surveyors, at £600,000 This valuation was an open market valuation with the benefit of vacant possession. The Trustees are not aware of any change in the valuation.

The property at Lancaster houses the Lancaster Social Club The property is held under a long lease dated January 2005 for a term of 999 years

The properties are all used for direct charitable purposes, or for purposes incidental to the proper working and effective carrying on of the charity's objects and activities

9 FIXED ASSET INVESTMENTS

	Market value 2012	Cost 2012	Market value 2011	Cost 2011
	£	£	£	£
UK Listed.				
General fund				
COIF 52 18 income units	525	230	529	230
HBOS Ordinary £1 shares	65	2,284	113	2,284
COIF 115 41 accumulation shares	9,639	7,000	8,797	6,500
Restricted fund				
COIF 356 97 accumulation shares	29,815	5,250	28,733	5,250
Richard Bannister Trust portfolio	<u>52,364</u>	<u>45,955</u>	<u>70,499</u>	<u>63,391</u>
	92,408	60,719	108,671	77,655
			Realised /	
	Market value	Additions /	Unrealised	Market value
	1 4 11	(Disposals)	gain/(loss)	31 3 12
****	£	£	£	£
UK Listed				
General fund				
COIF 52 18 income units	529	-	(4)	525
HBOS Ordinary £1 shares	113	-	(48)	65
COIF 115 41 accumulation shares	8,797	500	342	9,639
Restricted fund				
COIF 356 97 accumulation shares				
	28,733	•	1,082	29,815
Richard Bannister Trust portfolio	28,733 <u>70,499</u>	(16,744)	1,082 <u>(1,391)</u>	29,815 <u>52,364</u>

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2012

10.	STOCKS		
		31 3 12	31 3 11
	Stocks	£ 2,134	£ 7,837
	Olocko		
11.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31 3 12	31 3 11
	Trade debtors and fees received	£ 45,146	£ 129,054
	Other debtors	41	5,085
	Prepayments and sundry debtors	_33,781	41,321
		78,968	175,460
12	CREDITORS. AMOUNTS FALLING DUE WITHIN ONE YEAR		
		21.2.10	21 2 11
		31 3 12 £	31 3 11 £
	Trade creditors	30,124	129,025
	Social security and other taxes Revenue and fees paid in advance	21,741	20,100
	Accrued expenses	24,925 92,002	7,717 43,731
		168,792	200,573
13	OPERATING LEASE COMMITMENTS		
	The following operating lease payments are committed to be paid within one year		
		Other oper	ating leases
		31 3 12 £	31 3 11 £
	Expining	2	L
	Within one year	-	
	Between one and five years	4,406	4,406
		4,406	4,406

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2012

14. MOVEMENT IN FUNDS

		Net movement	Transfers	
	At 1 4 11	ın funds	between funds	At 31 3 12
	£	£	£	£
Unrestricted funds				
General fund	224,618	8,925	(10,939)	222,604
Designated funds			• • •	
Property fund	700,000	-	-	700,000
Contingency reserve	299,911	-	84,406	384,317
Development projects fund	306,198	(73,743)	(36,846)	195,609
	1,306,109	(73,743)	47,560	1,279,926
Restricted funds				
Development projects fund	69,987	(1,690)	(34,391)	33,906
Appeals fund	221,296	(22,769)	228	198,755
Assets in use	39,323	(10,615)	•	28,708
Richard Bannister project	91,411	1,067	(2,458)	90,020
Emergency property repair fund	28,733	1,082	-	29,815
	450,750	(32,925)	(36,621)	381,204
		,	. , ,	,
TOTAL FUNDS	1,981,477	(97,743)		1,883,734
				
Net movement in funds, included in the above are a	s follows			
Net movement in funds, included in the above are a		Resources	Gains and	Movement in
Net movement in funds, included in the above are a	Incoming	Resources expended	Gains and	Movement in
Net movement in funds, included in the above are a	Incoming resources	expended	losses	funds
	Incoming	= = =:= :		
Net movement in funds, included in the above are a Unrestricted funds General fund	Incoming resources	expended £	losses £	funds £
Unrestricted funds General fund	Incoming resources	expended	losses	funds
Unrestricted funds General fund Designated funds	Incoming resources	expended £	losses £	funds £
Unrestricted funds General fund	Incoming resources	expended £	losses £	funds £
Unrestricted funds General fund Designated funds Property fund Lancaster fund	Incoming resources £	expended £ (1,372,789)	losses £	funds £ 8,925
Unrestricted funds General fund Designated funds Property fund	Incoming resources £ 1,381,424	expended £ (1,372,789) - (74,071)	losses £	funds £ 8,925
Unrestricted funds General fund Designated funds Property fund Lancaster fund	Incoming resources £	expended £ (1,372,789)	losses £	funds £ 8,925
Unrestricted funds General fund Designated funds Property fund Lancaster fund Development projects fund Restricted funds	Incoming resources £ 1,381,424	expended £ (1,372,789)	losses £	funds £ 8,925
Unrestricted funds General fund Designated funds Property fund Lancaster fund Development projects fund Restricted funds Development projects fund	Incoming resources £ 1,381,424	expended £ (1,372,789)	losses £	funds £ 8,925
Unrestricted funds General fund Designated funds Property fund Lancaster fund Development projects fund Restricted funds	Incoming resources £ 1,381,424	expended £ (1,372,789)	losses £	funds £ 8,925
Unrestricted funds General fund Designated funds Property fund Lancaster fund Development projects fund Restricted funds Development projects fund Appeals fund Assets in use	Incoming resources £ 1,381,424 328 328 (841) 74,514	expended £ (1,372,789)	losses £ 290	funds £ 8,925
Unrestricted funds General fund Designated funds Property fund Lancaster fund Development projects fund Restricted funds Development projects fund Appeals fund Assets in use Richard Bannister project	Incoming resources £ 1,381,424	expended £ (1,372,789)	losses £ 290 (1,391)	funds £ 8,925 ————————————————————————————————————
Unrestricted funds General fund Designated funds Property fund Lancaster fund Development projects fund Restricted funds Development projects fund Appeals fund Assets in use	Incoming resources £ 1,381,424 328 328 (841) 74,514 2,458	expended £ (1,372,789)	losses £ 290 (1,391) 1,082	funds £ 8,925 ————————————————————————————————————
Unrestricted funds General fund Designated funds Property fund Lancaster fund Development projects fund Restricted funds Development projects fund Appeals fund Assets in use Richard Bannister project	Incoming resources £ 1,381,424 328 328 (841) 74,514	expended £ (1,372,789)	losses £ 290 (1,391)	funds £ 8,925
Unrestricted funds General fund Designated funds Property fund Lancaster fund Development projects fund Restricted funds Development projects fund Appeals fund Assets in use Richard Bannister project	Incoming resources £ 1,381,424 328 328 (841) 74,514 2,458	expended £ (1,372,789)	losses £ 290 (1,391) 1,082	funds £ 8,925

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

for the Year Ended 31 March 2012

14. MOVEMENT IN FUNDS - continued

Designated Funds

These funds have been set up to assist in identifying those funds that are not free funds and comprise the following

Property Fund

This fund represents the charity's interest in the Property known as Brockholes Brow as included in Tangible Fixed Assets and also a lease on a property in Lancaster

Contingency Reserve

This fund represents the charity's commitment to build up an operating reserve fund equivalent to three months running costs in order to effectively manage/take advantage of any unforeseen circumstances that may arise in the future, without adversely affecting our service provision

Development Projects Fund

This fund represents the charity's commitment to both specific and general future development of the organisation and the services provided. This fund is made up of numerous projects

General Funds

Comprise those funds which the trustees are free to use in accordance with the charitable objects, which are not designated for particular purposes

Restricted Funds

Comprise funds which have been given for particular purposes and projects

15 ANALYSIS OF NET ASSETS BETWEEN FUNDS

				31 3 12	31 3 11
	Unrestricted	Designated	Restricted	Total	Total
	funds	funds	funds	funds	funds
	£	£	£	£	£
Fixed assets	204,920	700,000	110,887	1,015,807	929,620
Current assets	186,065	580,092	270,562	1,036,719	1,252,430
Current liabilities	(168,381)	(166)	(245)	(168,792)	(200,573)
	222,604	1,279,926	381,204	1,883,734	1,981,477

16. ULTIMATE CONTROLLING PARTY

The charity was controlled by the Board of Trustees throughout the year under review