

Company No: 04006741

STONEHAGE FLEMING (UK) LIMITED

Annual Report and Consolidated Financial Statements

FOR THE YEAR ENDED 31 March 2020



FAMILY OFFICE | WEALTH PLANNING | INVESTMENT MANAGEMENT | CORPORATE FINANCE | PRIVATE EQUITY

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COMPANY INFORMATION

DIRECTORS

M E T Davies (Chairman, Resigned 13 January 2020)

D F Fletcher (Resigned 21 October 2019)

K D Munday (Resigned 13 January 2020)

A H Sternberg

G D Wainer

A D E Gardner (Appointed 13 January 2020)

C J Merry (Chairman, Appointed 13 January 2020)

All of the above directors are Executive

COMPANY SECRETARY

K D Munday

REGISTERED OFFICE

15 Suffolk Street London SWIY 4HG

INDEPENDENT AUDITORS

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
7 More London Riverside
London
SEI 2RT

REGISTERED NUMBER

04006741



STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2020

The Directors present their Strategic Report of Stonehage Fleming (UK) Limited (the "Company") and its subsidiaries (together, the "Group") for the year ended 31 March 2020.

REVIEW OF BUSINESS AND FUTURE DEVELOPMENTS

Revenue was 6% higher than the previous year and revenue growth is forecast to be maintained. Operating expenses were also 6% higher than the previous year. However, the Group made an operating loss of £1.6m due to £2.0m of investment losses and £0.6m of losses on the fair value of investments. The £2.0m of investment losses relate to the distribution of Stonehage Fleming Family & Partners Limited shares held by the Company's employee share trust, the Stonehage Fleming (UK) Employee Share Trust. The distribution was made in settlement of the exercise of employee share awards. This took place as part of the share buy-back and tender offer due to the strategic partnership entered into between Stonehage Fleming Family & Partners Limited ("SFFP") and Caledonia Investments Plc ("Caledonia") which completed on 10 July 2019.

On 21 December 2018 the Group's controlling party Stonehage Fleming Family and Partners Limited ("SFFP") announced that it had reached agreement with Caledonia Investments Plc "Caledonia" on the terms of a strategic partnership. This transaction completed on 10 July 2019 following the receipt of regulatory clearance on 28 June 2019. Under the terms of the agreement Caledonia acquired a 36.73% shareholding in SFFP from shareholders. SFFP also returned approximately £41.0 million of capital to shareholders.

On the 21 April 2020 the Stonehage Fleming Family & Partners Limited Group entered into a transaction agreement with Cavendish Asset Management Limited (CAM), owned by the Lewis Trust Group (LTG), to take on clients currently managed by CAM. This transaction completed on 21 July 2020.

Group assets under management and administration were £8.3 billion at 31 March 2020, compared to £7.5 billion at 31 March 2019.

Outlook

Despite the impact of COVID-19, the Group is expected to continue to grow revenues. Whilst costs are forecast to rise, primarily reflecting the impact of budgeted new hires and the continued investment in systems, they are expected to do so at a lower rate than revenue.

Key performance indicators

The Directors view the following as the key drivers of business success:

- Growth in recurring revenues;
- Investment performance and retention of profitable funds under management and administration; and
- Increase in shareholder returns as measured by growth in earnings per share.

Recurring revenues

Recurring revenues, namely income from investment management and trust services activities, increased this year.

Funds under management and investment performance

There were no material client losses during the year in our discretionary investment management businesses. The investment performance of the Group's core investment offerings was satisfactory. In addition, the level of discretionary funds under management increased during the year.

Shareholder returns

Earnings per share were -0.37 pence per share, compared to 0.37 pence per share in the previous year.



PRINCIPAL RISKS AND UNCERTAINTIES

The Group faces a number of risks in its business, some of which are specific to the Group and others to the financial services markets in which it operates. The Board of the Company meets regularly to review and monitor the risks facing the Group, including the countries in which the Group operates and the political, economic and other risks arising therefrom. The principal business risks to which the Group is exposed include the following:

Investment risk

Movements in the value of investments managed for clients have a direct impact on the Group's revenue. Furthermore, if the Group fails to satisfy clients' investment objectives this could lead to client losses and impede new business success, thereby potentially leading to a risk of concentration of clients.

The Group has clear processes for investment decision making and monitoring. These are reviewed on a regular basis to ensure they best serve the needs of our clients.

The Company is exposed to changes in the performance of its subsidiaries and actively monitors their performance and capital requirements against the value of their individual investment cost.

Regulatory risk

The Group operates in several regulated markets. Failure to comply with the regulatory requirements could lead to disciplinary action, financial penalties and reputational damage.

The Group ensures that its compliance function is adequately and appropriately resourced to remain compliant with current regulations and aware of changing regulatory developments. The Group believes that it has an appropriate level of governance and oversight arrangements and regularly reviews controls and approval processes. The Group has various policies and procedures to ensure identification and management of conflicts of interest.

The Group's current level of capital remains in excess of its regulatory requirement.

Operational risk

Operational risk arises from the risk of losses resulting from inadequate or failed internal processes, people or systems, or from external events. This could result in human errors or exposure of the Group to operational and/or fiduciary risk.

The Group has contractual arrangements with a limited number of key outsourced service providers. The daily operation of these arrangements is governed by detailed service level agreements.

The Group has put in place policies and procedures designed to minimise these risks, and these are regularly reviewed. The Group monitors the performance of its controls and its adherence to its policies and procedures.

In addition, although the business is not dependent on complex IT systems, there is a degree of exposure to systems failure. Business continuity plans have been established to respond to severe business disruptions and are periodically tested.

Employee risk

The quality and commitment of the Group's employees is critical to its business success. The Group seeks to ensure that it recruits the highest calibre staff whilst ensuring that its culture is maintained.

The Stonehage Fleming Family & Partners Limited Group Incentive Scheme seeks to align the economic interests of key staff with clients and shareholders.



PRINCIPAL RISKS AND UNCERTAINTIES (CONTINUED)

Currency risk

A material portion of the Group's turnover and assets are denominated in US Dollars. Substantially all of the Group's expenses and liabilities are denominated in Sterling. The Group ensures that the exposure to net assets held in foreign currency is monitored and managed. Any excess foreign currency balances would be exchanged for Sterling with entities in the Group.

Market risk

Market risk arises from adverse changes to the value of positions or portfolios arising from changes in market prices, interest rates or exchange rates.

The Group does not undertake any principal trading for its own account. As a result it is not exposed to significant market risk from its own activities. The majority of the Group's income derives from ad valorem fees earned on assets managed or administered for clients. While market movement risks affecting portfolios lie with the clients, income received by the Group is affected by the impact of movements in securities markets on the values of the underlying clients' assets. It is not currently the policy of the Group generally to seek to reduce the exposure of the Group to such movements through hedging mechanisms. The Group does not guarantee returns on portfolios.

Credit risk

Credit risk is the risk of financial loss arising from a client or other counterparty failing to meet its obligations to repay outstanding amounts as they fall due. Cash at bank represents a significant element of the Group's net assets. It is the Group's policy to hold such assets at a small number of high quality financial institutions.

The exposure to credit risk in respect of investment management and trust services is minimised by the contractual ability, in a significant number of cases, to collect fees from clients' assets under management or administration.

Advisory fees typically bear a higher level of credit risk. Significant advisory mandates are only entered into following appropriate approval from Group Management.

Liquidity risk

Liquidity risk is the risk that, in the short term, the Group has insufficient liquid assets to meet its payment obligations as they arise. The Group's liquidity policy is to maintain assets in such proportion and type as will, at all times, enable it to meet its liabilities as they arise.

Brexit risk

Following the UK's exit from the European Union (EU) on 31 January 2020 the country has now entered into an 11 month transition period. Stonehage Fleming group established a Brexit committee to consider the regulated activities in the UK, the servicing of existing European clients, business development and winning new European clients and our employee base in the UK. There is no significant risk associated with EU nationals working within UK businesses. The majority of these individuals have been based in the UK for more than five years giving them the ability to apply for indefinite leave to remain, settled status or British Citizenship (after 6 years). The committee continues to monitor developments in the negotiation and settlement of new trade agreements and will recommend actions to mitigate any material risks that appear likely to crystallise as the Brexit negotiations progress.

Market risk from coronavirus

The impact of the Coronavirus on financial markets and Merger & Acquisition activity is uncertain. At the time of writing coronavirus risks are being priced into several asset classes and this in turn is increasing fear of a recession in the global economy. The Group has software in place which has enabled staff to work effectively from home with secure access to all required applications. Consequently the Group's ability to operate and service clients has not been adversely affected. The Group continues to actively monitor the situation and reviews performance on a monthly basis and produces weekly cash flow forecasts as part of a consolidated forecast for the Group.



SECTION 172 STATEMENT

In accordance with the revised 2018 UK Corporate Governance Code and the Companies (Miscellaneous Reporting) Regulations 2018 (both of which are effective for accounting periods beginning on or after 1st January 2019), the Board has considered the interests of key stakeholders when carrying out their duty to promote the success of the Company and the Group under Section 172 of the Companies Act 2006. When making decisions, the Directors act in good faith by taking into consideration;

The likely consequences of any decision in the long term

The Company and the Group focus on a 'client-centric' approach to decision making, which puts the long term interests of the client first. In addition to this, the wider Stonehage Fleming Group sets out a 5 year plan, and promotes a long term approach to decision making.

The interests of the company's employees

Although there are no direct employees of the Company, or subsidiaries within the Group, the Company and Group is recharged staff costs for work carried out which makes up the majority of the Company and Group's expenses. Therefore staffing requirements, salaries and working conditions are carefully considered periodically. There are also plenty of opportunities throughout the year for employees to engage with the Company entities within the Group via a number of forums which ensures that the Company can align with employee interests.

The need to foster the company's business relationships with suppliers, customers and others

In addition to the 'client-centric' approach towards decision making, the Board also recognises the importance of building long term relationships with a variety of external stakeholders. Building a good relationship with clients can help with introducing new business to other Stonehage Fleming entities, and build loyalty and longevity to the Stonehage Fleming brand. With reference to suppliers, the Board recognises that whilst there may be cheaper alternatives for particular services provided to the Company or the Group, long term partnerships with reliable and higher quality suppliers will ultimately lead to a greater client experience and successes for both the Company and the Group.

The impact of the company's operations on the community and environment

The wider Stonehage Fleming Group have set up an ESG (Environmental, Social and Governance) committee to try and assess and mitigate where necessary, any detrimental impacts that the Group's activities have on the environment or in society. Projects include plans to reduce business travel and printing requirements, along with tree planting in an attempt to reduce the Carbon footprint. This is in addition to the philanthropic activities of the Group that donate to a wide variety of charities.

The desirability of the company maintaining a reputation for high standards of business conduct

The board recognises the importance of maintaining a good reputation amongst all stakeholders, which is particularly paramount for the professional services industry. There are numerous systems, processes and controls in place which are regularly reviewed, help ensure a high level of service quality, and promote ethical decision making and acknowledges the need to act fairly between members of the company.



SECTION 172 STATEMENT (CONTINUED)

The need to act fairly between members of the company

The Company is controlled by a single entity and therefore there is only one member to consider. However, in the event there is more than one member, the Board would act in good faith to all members irrespective of size or shareholding.

Approved by the Board of Directors on 22 July 2020 and signed to its order by:

Anton Sternberg

A H Sternberg Director 22 July 2020

Stonehage Fleming (UK) Limited Registered Number 04006741



DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2020

The Directors present their report and the audited consolidated financial statements of Stonehage Fleming (UK) Limited (the "Company") and its subsidiaries (together, the "Group") for the year ended 31 March 2020.

Incorporation

The Company was incorporated in England and Wales on 2 June 2000 as a private company limited by shares and is domiciled in the United Kingdom.

Principal activities

The principal activity was that of a multi-family office group comprising investment management, corporate finance and other family office services. The Group intends to continue to operate with this principal activity during the next financial year.

The Group has a number of subsidiaries which are regulated by the Financial Conduct Authority ("FCA").

Pillar III

In accordance with the rules of the FCA the Group has published information on its risk management objectives and policies and on its regulatory capital requirements and resources. This information is available on the Group's website (www.stonehagefleming.com) or on application to the Company Secretary at the Group's registered address.

Results and dividends

For the year ended 31 March 2020, the Group reported revenue of £34.7 million (2019: £32.6 million) and an operating loss of £1.6 million (2019: profit £1.8 million) before interest and tax. The loss after taxation was £1.6 million (2019: profit of £1.7 million). Consolidated net assets as at 31 March 2020 were £17.7 million (2019: £19.4 million). Net asset value per share was 4.0 pence per ordinary share (2019: 4.3 pence per ordinary share).

The return on assets, being the consolidated loss after tax and minority interests divided by the consolidated net assets, was -9.3% (2019: 8.6%).

During the year the Directors declared and paid dividends of £nil million (2018: 8 million).

Directors

The Directors of the Company who were in office during the year and up to the date of signing of this report are listed on page 1.

Employees

The Group is an equal opportunities employer and seeks to develop its employees via in-house and external training schemes.

Remuneration Policy

A clear and transparent remuneration policy is essential for employees, clients and shareholders to be confident that the governance of remuneration is consistent with best practice and promotes sound and effective risk management.

The Directors have overall responsibility for remuneration within the Group, delegated to the Remuneration Committee ("RemCo") of Stonehage Fleming Family & Partners Limited, to address all matters relating to remuneration to ensure sound policies and their consistent application. For example, RemCo ensures that remuneration arrangements do not raise the level of risk by encouraging inappropriate practices.

The Board recognises the importance of an effective remuneration policy in order to attract, motivate and retain individuals of the necessary ability and experience and to reward individuals both on an annual basis and over the long term for their contributions to the success of the underlying businesses and the overall Group. A formal performance appraisal process is carried out across the Group annually and individuals are evaluated against the personal objectives they have been set for the year under review.

Employee remuneration comprises both fixed and variable elements. The fixed element comprises a basic salary and pension entitlement. The variable element comprises an annual profit share. Where appropriate, some of the annual profit share may be deferred. Employee equity ownership is considered to be an important element of the remuneration package for Senior Executives and this is achieved through the granting of share options or share awards in Stonehage Fleming Family & Partners Limited shares.

The Group is classified by the FCA as a Level 3 firm and thus the FCA Remuneration Code does not apply in full to the Group. However, RemCo annually reviews and approves the Remuneration Policy Statement, the list of Code Staff and their remuneration and monitors to ensure the Group adheres to the basic principles set out in the FCA Remuneration Code. In addition RemCo will ensure that the Remuneration Policy Statement is consistent with the relevant terms of the Alternative Investment Fund Managers (AIFM) Remuneration Code.



DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2020 (CONTINUED)

Going concern

The Directors believe that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future.

The Directors have made enquiries and having considered the current economic climate at the time of approving the financial statements, as well as the expected working capital requirements that the Company and the Group will have for the coming year, they have a reasonable expectation that the Company and the Group has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the financial statements.

The COVID-19 outbreak has developed rapidly in 2020 and has caused disruption to businesses, economic activities and impacted the global market. Since the balance sheet date, the Group and Company has not suffered any material client outflows or had reason to make material changes to its expected cash flow projections. Given the dynamic nature of COVID-19 spread and its inherent uncertainties, it is not practical to provide a reasonable quantitative estimate on any future impact. The length and severity of the impact remains unclear but the Directors would not expect these to adversely change the underlying 12-18 month prospects of the business. The Group and Company will continue to monitor COVID-19 and its impacts on the Group's and Company's financial projections.

Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

Further details regarding the adoption of the going concern basis can be found in the statement of accounting policies in the notes to the financial statements.

Statement of Directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the Annual Report and the consolidated financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice, including FRS 101 (FRS 101). Under company law the directors must not approve the financial

statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of the profit or loss of the group and parent company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable IFRSs as adopted by the European Union have been followed for the group financial statements and United Kingdom Generally Accepted Accounting Practice, including FRS 101 has been followed for the company financial statements, subject to any material departures disclosed and explained in the financial statements:
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and parent company will continue in business.

The directors are also responsible for safeguarding the assets of the group and parent company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group and parent company's transactions and disclose with reasonable accuracy at any time the financial position of the group and parent company and enable them to ensure that the financial statements comply with the Companies Act 2006.



Directors' confirmations

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Approved by the Board of Directors on 22 July 2020 and signed to its order by:

Anton Stemberg

A H Sternberg Director 22 July 2020

Stonehage Fleming (UK) Limited Registered Number 04006741

Independent auditors' report to the members of Stonehage Fleming (UK) Limited

Report on the audit of the financial statements

Opinion

In our opinion:

- Stonehage Fleming (UK) Limited's group financial statements and company financial statements (the "financial statements") give a true and fair view of the state of the group's and of the company's affairs as at 31 March 2020 and of the group's loss and cash flows for the year then ended;
- the group financial statements have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union;
- the company financial statements have been properly prepared in accordance with United Kingdom Generally
 Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure
 Framework", and applicable law); and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Consolidated Financial Statements (the "Annual Report"), which comprise: the Consolidated and Company Statements of Financial Position as at 31 March 2020; the Consolidated Statement of Comprehensive Income, the Consolidated Cash Flow Statement, and the Consolidated and Company Statements of Changes in Equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast
 significant doubt about the group's and company's ability to continue to adopt the going concern basis of
 accounting for a period of at least twelve months from the date when the financial statements are authorised for
 issue

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the group's and company's ability to continue as a going concern.

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

Strategic Report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 31 March 2020 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the group and company and their environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Statement of Directors' responsibilities in respect of the financial statements set out on page 8, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Other required reporting

Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the company financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Jennifer March (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London 22 July 2020



CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2020

	Note	2020 £'000	2019 £'000
Revenue	2	34,650	32,584
Operating expenses	3	(33,652)	(31,732)
(Losses) / gains on the disposal of investments		(1,993)	1,334
Losses on the fair value of investments		(597)	(203)
Reversal /(credit) impairment losses on financial assets		8	(168)
Operating (loss) / profit	3	(1,584)	1,815
Finance income		67	67
(Loss) / profit on ordinary activities before taxation		(1,517)	1,882
Income tax expense	6	(128)	(208)
(Loss) / profit for the financial year after taxation		(1,645)	1,674
Other comprehensive income for the year		-	-
Total comprehensive income for the year attributable to equity	•	(1,645)	1,674
	·····		
(Loss)/earnings per share expressed in pence per share	8		
- Basic		(0.37)	0.37
- Diluted		(0.37)	0.37
· ·			

Total comprehensive income arises from continuing operations.



CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 MARCH 2020

	Note	Group 2020 £'00 0	Group 2019 £'000
Assets			
Non-current assets	•		
Investments held at fair value through profit or loss	9a	933	1,093
Other financial assets	9Ь	322	2,257
Trade and other receivables - financial assets at amortised cost	11	2,000	-
Deferred tax	14	851	851
Interest in joint ventures and associates	9с	5	5
_		4,111	4,206
Current assets			
Investments held at fair value through profit or loss	10	283	708
Trade and other receivables: amounts falling due within one year	11	8,647	10,445
Cash and cash equivalents		6,550	11,094
		15,480	22,247
Total assets		19,591	26,453
Current liabilities			
Trade and other payables: amounts falling due within one year	12	(1,852)	(7,069)
Total liabilities		(1,852)	(7,069)
Net assets	· · · · · · · · · · · · · · · · · · ·	17,739	19,384
Equity			
Called up share capital	18	4,486	4,486
Capital redemption reserve	19	3,750	3,750
Other distributable reserves	20	419	419
Retained earnings		9,084	10,729
Total equity		17,739	19,384

The financial statements on pages 12 to 43 were approved by the Board of Directors on 22 July 2020 and were signed on its behalf by:

Anton Sternberg

A H Sternberg
Director
Stonehage Fleming (UK) Limited
Registered Number 04006741



COMPANY STATEMENT OF FINANCIAL POSITION AT 31 MARCH 2020

	Note	Company 2020 £'000	Company 2019 £'000
Assets			
Non-current assets			
Investments in subsidiaries	9d	2,921	6,560
Other financial assets	9b	312	2,247
Deferred tax	14	851	851
Trade and other receivables: amounts falling due after more than one			
year	11	2,000	•
Interest in joint ventures and associates	9c	5	5
		6,089	9,663
Current assets			
Trade and other receivables: amounts falling due within one year	H	67 4	1,954
Cash and cash equivalents		265	1,061
		939	3,015
Total assets		7,028	12,678
Current liabilities			
Trade and other payables: amounts falling due within one year	12	(56)	(40)
Total liabilities		(56)	(40)
Net assets		6,972	12,638
Equity			
Called up share capital	18	4,486	4,486
Capital redemption reserve	19	3,750	3,750
Other distributable reserves	20	419	419
Retained earnings		(1,683)	3,983
Total equity		6,972	12,638

The financial statements on pages 12 to 43 were approved by the Board of Directors on 22 July 2020 and were signed on its behalf by:

Anton Sternberg

A H Sternberg Director Stonehage Fleming (UK) Limited Registered Number 04006741



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2020

	Called up share capital	Capital redemption reserve	Other distributable reserves	Retained earnings	Total equity attributable to shareholders
	£000	£000	£000	£000	£000
Total equity at the start of the year	4,486	3,750	419	10,729	19,384
Loss for the year	-	-	-	(1,645)	(1,645)
Other comprehensive income	•	-	<u> </u>	<u> </u>	
Total comprehensive income for the year	-	<u> </u>		(1,645)	(1,645)
Transactions with owners in their capacity as owners					
Dividends	<u> </u>			•	
Total equity at the end of the year	4,486	3,750	419	9,084	17,739



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2019

	Called up share capital	Capital redemption reserve	Other distributable reserves	Retained earnings	Total equity attributable to equity holders of the parent
	£000	£000	£000	£000	£000
Total equity at the start of the year	4,486	3,750	8,419	9,055	25,710
Profit for the year	-	-	-	1,674	1,674
Other comprehensive income	: •	· -	<u> </u>	-	-
Total comprehensive income for the year			·	1,674	1,674
Capital restructuring	•	· <u>-</u>		-	
Transactions with owners in their capacity as owners					
Transactions with non-controlling interests	-	-	-	-	-
Dividends	-		(8,000)	•	(8,000)
Total equity at the end of the year	4,486	3,750	419	10,729	19,384



COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2020

	Called up share capital	Capital redemption reserve	Other distributable reserves	Retained earnings	Total equity attributable to equity holders of the parent
·	£000	£000	£000	£000	£000
Total equity at the start of the year	4,486	3,750	419	3,983	12,638
Loss for the year	-		-	(5,666)	(5,666)
Other comprehensive income	•		<u>.</u>	<u>.</u>	·
Total comprehensive income for the year	•	-	_	(5,666)	(5,666)
Transactions with owners in their capacity as owners					
Dividends	·		· · · · · · · · · · · · · · · · · · ·		
Total equity at the end of the year	4,486	3,750	419	(1,683)	6,972



COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2019

	Called up share capital	Capital redemption reserve	Other distributable reserves	Retained earnings	Total equity attributable to equity holders of the parent
	£000	£000	£000	£000	£000
Total equity at the start of the year	4,486	3,750	8,419	357	17,012
Profit for the year			-	3,626	3,626
Other comprehensive income	-		-	•	
Total comprehensive income for the year		-	-	3,626	3,626
Capital restructuring			-	_	-
Transactions with owners in their capacity as owners			(0.000)		
Dividends	-	-	(8,000)		(8,000)
Total equity at the end of the year	4,486	3,750	419	3,983	12,638



CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2020

	Group 2020	Group 2019
	£000	£000
Operating activities		
(Loss)/profit on ordinary activities before taxation	(1,517)	1,882
Adjustments for:		
Profit on disposal of fixed asset investments	-	(1,930)
Loss on disposal of investment in shares of Stonehage Fleming Family &		
Partners Limited	1,993	596
Interest receivable	(67)	(67)
Revaluation of non-current asset investments	172	103
Revaluation of current asset investments	425	100
	1,006	684
Changes in working capital		
(Increase)/decrease in trade and other receivables	(672)	1,986
(Decrease)/increase in trade and other payables	(5,006)	3,046
Decrease in provisions	-	(300)
Interest received	67	67
Income tax received/(paid)	131	(1,034)
Net cash flow (used in)/generated from operating activities	(4,474)	4,449
Cash flow from investing activities		
Proceeds from disposal of non-current investments	•	2,588
Payments to acquire non-current asset investments	(70)	(66)
Net cash flow (used in)/ generated from investing activities	(70)	2,522
Cash flow from financing activities		
Dividends paid	-	(8,000)
Net cash flow used in financing activities		(8,000)
Net decrease in cash and cash equivalents	(4,544)	(1,029)
Cash and cash equivalents at 1 April	11,094	12,123
Cash and cash equivalents at 31 March	6,550	11,094



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

I. Principal accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these Group and Company financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated. The Group and Company financial statements have been prepared on a going concern basis in accordance with the historical cost convention, except for certain investments that have been measured at fair value.

a) Basis of preparation

Compliance with IFRS

The consolidated financial statements of Stonehage Fleming (UK) Limited (the "Company") and its subsidiaries (together, the "Group") have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union and the Companies Act 2006. Financial statements have been prepared for the year ended 31 March 2020 with prior year comparatives.

The functional and presentation currency of the Group and Company is Great British Pounds (£). Figures have been rounded to the nearest £000's unless otherwise stated.

Compliance with FRS 101

The financial statements of the SF (UK) Limited (the "Company") have been prepared in compliance with the United Kingdom Generally Accepted Accounting Practice, including FRS 101 (FRS 101). As allowed under FRS 101, the Company has chosen to adopt the exemption available in FRS 101 from preparing a cash flow statement for the Company. The Company has also taken the exemption available under section 408 of the Companies Act 2006 to omit the presentation of a Statement of Comprehensive Income for the Company.

Historical cost convention

The Group and Company financial statements have been prepared on a historical cost basis, except for the following items:

certain financial assets and liabilities - measured at fair value

New standards adopted by the Group and Company

The Group and Company applied IFRS 16 "Leases" standard for the first time for the annual reporting period commencing I April 2019.

The Group and Company does not hold any operating leases and therefore the adoption of this standard did not impact the Group and Company's Statement of Financial Position or Statement of Comprehensive Income.

New standards, amendments and interpretations effective after 31 March 2020

Certain new accounting standards and interpretations have been published that are not mandatory for 31 March 2020 reporting year and have not been early adopted by the Group and Company. These standards are not expected to have a material impact on the Group or Company in the current or future reporting periods and on foreseeable future transactions.



I. Principal accounting policies (continued)

b) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Group, its subsidiaries, associates and joint ventures as at 31 March 2020. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Generally, there is a presumption that a majority of the voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss, statement of comprehensive income, statement of changes in equity and balance sheet respectively.

In the parent company's balance sheet, subsidiaries are accounted for at cost less any impairment.

c) Going concern

The Group and the Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report, the Directors' Report and the Annual Financial Statements of the Group.

The Directors have made enquiries and having considered the current economic climate at the time of approving the financial statements, as well as the expected working capital requirements that the Group and Company will have for the coming year, they have a reasonable expectation that the Group and Company have adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the financial statements.

The COVID-19 outbreak has developed rapidly in 2020 and has caused disruption to businesses, economic activities and impacted the global market. Since the balance sheet date, the Group and Company have not suffered any material client outflows or had reason to make material changes to their expected cash flow projections. Given the dynamic nature of COVID-19 spread and its inherent uncertainties, it is not practical to provide a reasonable quantitative estimate on any future impact. The length and severity of the impact remains unclear but the Directors would not expect these to adversely change the underlying 12-18 month prospects of the business. The Group and Company will continue to monitor COVID-19 and its impacts on financial projections.

The Group and Company's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the Group and Company should be able to operate within the level of their current cash. The Directors believe that the Group and Company have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and financial statements.



1. Principal accounting policies (continued)

d) Revenue

Upon the adoption of IFRS 15 the Group and Company reviewed its revenue streams, identified performance obligations and the transaction price of contracts and determined if revenue should be recognised over time, using the input method or as the performance condition is met. The following is a summary of the review:

	Nature	Revenue recognition	Judgements	Cash flows
Investment Business	Investment advice, admin and custody fees and fund management fees are based on a % of AUM	Satisfies performance obligation over time	Accrued income based in part on prior quarters invoice and changes in market Accrued fee income based in part on prior quarter's receipts	Largely deducted from client portfolios after billing
	Execution fees	Performance at a point in time		
	Performance fees	Performance at a point in time		
Advisory Business	Corporate advisory	Satisfies performance obligation over time	Valuation of non- cash remuneration	Payment terms are 30 days from receipt of invoice
	Transaction success fees	Performance at a point in time		

e) Trade and other receivables

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. They are generally due for settlement within 30 days and therefore are all classified as current. Due to the short-term nature of the current receivables, their carrying amount is considered to be the same as their fair value. The Group and Company hold trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost. Details about the Group and Company's impairment policies and the calculation of the loss allowance are provided in note 15.

Trade and other receivables with maturities greater than twelve months after the Statement of Financial Position date are classified as non-current assets. They are held at amortised cost using the effective interest method.

f) Accrued income and work in progress

Accrued income and work in progress represents the billable provision of services to clients which has not been invoiced at the reporting date. Accrued income and work in progress is recorded based on agreed fees billed in arrears and time based charges at the agreed charge out rates in force at the work date. Management assesses the recoverability of accrued income and work in progress on an individual basis using the judgement of management and taking into account an assessment of the client's financial position, the aged profile of the client's trade debtors and historical recovery rates. A specific provision is made against the value of any accrued income or work in progress where recovery will not be made in full.

g) Deferred revenue

Fees in advance and up-front fees in respect of services due under contract are time apportioned to the respective accounting periods, and those billed but not yet earned are included in deferred revenue in the consolidated balance sheet.



1. Principal accounting policies (continued)

h) Transactions and balances

Assets and liabilities of the Company and its subsidiaries in foreign currencies are translated into Sterling at the rate of exchange ruling at the end of the financial year and the results of foreign subsidiaries are translated at the average rate of exchange for the year. Differences on exchange arising from the retranslation of the opening net investment in subsidiary companies, and from the translation of the results of those companies at the average rate are taken to reserves and are reported in the statement of other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss. Monetary assets and liabilities of the Group and Company denominated in foreign currencies are translated into Sterling at the rate of exchange ruling at the reporting date. Differences arising on settlement or translation of monetary items are recognised in profit or loss.

Non-monetary items that are measured at historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

i) Property, plant and equipment

Furniture, fixtures and fittings are stated at their purchase price, including any incidental expenses of acquisition. Depreciation is calculated, using the straight line method, to write off the cost or valuation less residual values over the expected useful economic lives of the assets concerned. Computer equipment is depreciated on a straight-line basis over two to five years.

Leasehold improvements are depreciated over ten years or the remaining length of the lease if shorter. All other fixed assets including furniture, fixtures and fittings are depreciated over four to eight years with the exception of some capitalised project expenditure which is depreciated over up to ten years. Antiques are not depreciated but are reviewed annually for impairment. The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

j) Pensions

The pension cost recognised in the statement of comprehensive income represents the contributions payable to defined contribution pension schemes.

k) Share-based payments

The Group and Company operates two schemes under which shares have been given to executives of the Group and Company for either no cash consideration or options have been granted with an exercise price equal to the share price on the date of grant. The Group and Company has calculated a share based payment expense for all schemes outstanding relating to the Group's and Company's employees and deemed that both the share based payment charge and note disclosures are not considered material to the financial statements. The fair value at grant date is determined using the Black Scholes Option Pricing Model and takes into account the exercise price, the term of the option, the share price at grant date, the expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option. Both the expected dividend yield and the expected volatility of the share price involve a significant amount of judgement by management. The expected volatility is based on historic volatility, adjusted for any expected changes in future volatility.



I. Principal accounting policies (continued)

Investments

Investments in private equity funds and current asset investments are categorised as financial assets held at fair value through profit or loss. They are carried in the statement of financial position at fair value with net changes in the fair value shown through profit or loss. The Group and Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the Group and Company financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level I Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

Investment in subsidiaries

In the Company's Statement of Financial Position investments in subsidiaries are accounted for at cost less impairment. Subsidiaries are reviewed annually for impairment. If the net assets of a subsidiary are below the carrying value of the Company's investment then consideration is given whether this shortfall is temporary in nature or a permanent diminution in value where an impairment is then required.

m) Other financial assets

Investments in investment limited partnerships in various investment funds and certain investments in private equity co-investment funds are shown at cost less provision for any impairment.

Investment in shares in Stonehage Fleming and Partners held by the Stonehage Fleming (UK) Employee Share Trust are held at historical cost.

The Group and Company assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired.

n) Interest in unconsolidated structured entities

Structured entities include entities that are designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when the relevant activities are directed by means of a contractual relationship.

As the Group and Company directs the investing and operating activities of a number of investment vehicles and funds through investment management and other agreements, it considers them to be structured entities. The Group's interests in these investment vehicles and funds include the investment management and investment advisory fees that it earns from them.



I. Principal accounting policies (continued)

o) Taxation

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the Company and it's subsidiaries and associates operate and generate taxable income.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the Company and consolidated financial statements.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

p) Employee Share Trust

The Stonehage Fleming (UK) Employee Share Trust owned shares in the Company prior to the merger in January 2015. The consideration paid for these shares was accounted for as own shares and was deducted in arriving at shareholders' funds. As a result of the merger the shares were exchanged for shares in Stonehage Fleming Family and Partners Limited and were reclassified to investments. Other assets and liabilities of the Stonehage Fleming (UK) Employee Share Trust are recognised as assets and liabilities of the Company. Any dividend income arising on own shares was excluded in arriving at profit before tax and deducted from the aggregate of dividends paid and proposed.

q) Provisions

Provisions are recognised when the Company or Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small. Provisions are measured at the present value of Management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. Provisions for bad debts are raised according to the ageing profile of debtor balances, with additional provisions being raised for specific cases.



1. Principal accounting policies (continued)

r) Critical accounting estimates and judgements

The preparation of the Group and Company financial statements requires Management to make estimates and assumptions that affect the reported amounts of turnover, expenses, assets and liabilities. Management also need to exercise judgement in applying the Group and Company's accounting policies. The estimates and judgements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable and constitute Management's best judgement at the date of approving the financial statements. In the future, actual experience could differ from those estimates and such differences could be material.

The estimates and assumptions that could have a significant effect upon the Group or Company's financial results relate to the following:

- Provisions
- receivables impairment
- revenue recognition, in particular, the recognition of non-cash remuneration for advisory services as set out in Note 10
- changes in the fair value of investments in private equity funds as set out in Note 9
- the impairment of investment in subsidiaries

The Directors set appropriate assumptions in forming these judgements and exercise appropriate caution when doing so.



2. Révenue

The Directors consider that the Group has one business segment, financial services. A geographical segmental analysis of turnover, net of the Group's share of turnover of joint ventures and associates, is presented below:

	Group 2020 £'000	Group 2019 £ 000
UK (including Channel Islands)	23,354	22,864
Europe	8,163	6,436
Other	3,133	3,284
	34,650	32,584

3. Operating (loss)/profit

Administrative expenses of £33.7 million (2019: £31.7 million) include staff costs, rebates, premises and other costs.

Salary costs are not borne directly by the Group but are recharged to the Group by Stonehage Fleming Services Limited. Stonehage Fleming Services Limited charges the Group for central services. This includes audit costs in respect of the Group. Total charges for the year amounted to £28.5 million (2019: £26.7 million), including auditors' remuneration as follows:

	Group 2020 £'000	Group 2019 £'000
Auditors' remuneration		
- audit services – group and company statutory reporting	38	37
- audit services - subsidiary statutory reporting	111	84
other services - subsidiary audit-related assurance services	106	165



4. Directors' emoluments

†	Group 2020 £ '000	Group 2019 £'000
Aggregate emoluments including costs in respect of		
Long Term Incentive Plan awards	678	976
The aggregate compensation for loss of office	65	-
	743	976
Highest paid director		
Total emoluments	208	225
	208	225

Aggregate remuneration includes cash allowances in lieu of pension contributions. Retirement benefits are accruing to no Directors (2019: no Directors) under a defined contribution pension scheme.

5. Employee information

The average monthly number of persons (including Executive Directors) regarded as working in the Group's businesses during the year was as follows:

	Group 2020 Number	Group 2019 Number
Investment Management, Family Office, Private Equity and Corporate Finance	98	97
Group Services	28	30
	126	127



6. Income tax expense

6. Income tax expense	Group 2020 £'000	Group 2019 £'000
Current tax:		
UK Corporation tax on (loss)/profit of the year	128	216
UK Corporation tax credit on (loss)/profit in respect of the prior year	-	(8)
Total current tax charge for the year	128	208
Origination and reversal of timing differences in respect of the year	-	-
Total deferred tax charge (Note 14)	-	-
Tax on (loss)/profit on ordinary activities	128	208

The tax assessed for the year is higher (2019: lower) than the standard rate of Corporation tax in the UK 19% (2019: 19%).

The differences are explained below:	Group 2020 £'000	Group 2019 <i>£</i> '000
(Loss)/profit on ordinary activities before taxation	(1,517)	1,882
(Loss)/profit on ordinary activities multiplied by the standard rate of Corporation tax in the UK of 19% (2019: 19%)	(288)	358
Effects of:		
Minority interest share of profits of limited liability partnerships	•	67
Expenses not deductible for tax purposes	•	•
Overseas taxation at rates less than 19% (2019: 19%)	(9)	(14)
Claim in respect of trading losses brought forward	•	(209)
Group relief of trading losses to other companies in the tax group	14	14
Carry forward trading losses	*	•
Carry forward capital losses	379 .	
Unrealised capital losses	32	-
Other	•	-
General provisions utilised	•	-
UK Corporation tax credit on profits in respect of the prior year	•	(8)
Origination and reversal of timing differences	•	-
Total tax charge for the year	128	208

Factors that may affect future tax charges

A deferred tax asset of £851,000 (2019: £851,000) and a deferred tax liability of £nil (2019: £nil), see Note 14, have been recognised.



7. Dividends

No interim dividend was declared and paid (2019: £8 million).

8. (Loss)/earnings per share

Basic earnings per share is calculated by dividing the earnings attributable to ordinary equity shareholders by the weighted average number of ordinary shares outstanding during the year.

	Group 2020	Group 2019
Weighted average ordinary shares in issue	448,632,711	448,632,711
Diluted number of shares	448,632,711	448,632,711

9. Non-current investments held at fair value through profit or loss and other financial assets

a. Non-current investments held at fair value through profit or loss

Investments in private equity funds at fair value	Group 2020	Company 2020	Group 2019	Company 2019
	£'000	£'000	£'000	£'000
At I April	1,093	•	1,803	
Additions	13	-	- 50 - (657)	-
Disposals		•		
Fair value adjustment	(172)	-	(103)	-
At 31 March	933	-	1,093	-

Investments in private equity funds are stated at fair value. The Directors believe that the carrying value of these investments are supported by their underlying net assets.



9. a. Non-current investments held at fair value through profit or loss and other financial assets (continued)

Fair Value

The significant unobservable inputs used in the fair value measurements categorised within Level 3 of the fair value hierarchy, together with a quantitative sensitivity analysis as at 31 March 2020 and 31 March 2019 are as shown below:

	Valuation techniques	Significant unobservable inputs	Discount Range	Change in discount	Impact of discount change on valuation +/-, £'000
At 31 March 2020					
Investment in	Next 12 month	Revenue multiples	1.41×	5%	(49)/49
Private Equity	revenues or EBITDA	EBITDA multiples	2.07×		
Funds	forecasts * comparative multiple	Discount rate applied to multiples	0%-17%		
At 31 March 2019			,		
Investment in	Last 12 month	Revenue multiples	1.75×	5%	(64)/64
Private Equity	revenues or EBITDA	EBITDA multiples	2.51×		
Funds	forecasts * comparative multiple	Discount rate applied to multiples	0%-25%		

The private equity investments are valued in accordance the "Guidance for the valuation and disclosure of venture capital portfolio" published by the British Venture Capital Association. All valuations are considered by the directors of the group companies that hold the investments. The main Level 3 inputs used are as follows:

- Forward next twelve month revenue or EBITDA projections, including Covid 19 adjusted budgets, have been used for the valuation of investments at 31 March 2020. Last twelve month revenues or EBITDA was used to determine the valuation of investments at 31 March 2019
- Trading multiples from comparable public companies
- Public multiples are discounted due to the size of some of the investments in comparison to the chosen comparable set

There were no transfers of assets between levels in the fair value hierarchy during 2019 or 2020.

b. Other Financial Assets

Investments in limited partnerships held at cost At I April Additions Disposals	Group 2020	Company 2020	Group 2019	Company 2019
	£'000	£'000	£'000	£'000
	10 - -		10 - -	-
				-
		-		
At 31 March	10	-	10	-

Investments in limited partnerships are stated at cost less provision for impairment. The Directors believe that the carrying values of these investments are supported by their underlying net assets and are materially equivalent to their fair value.



9. b. Other financial assets (continued)

Investment in shares in Stonehage Fleming Family & Partners held at cost	Group 2020	Company 2020	Group 2019	Company 2019
rienning raininy & rai diers neid at cost	£'000	£'000	£'000	£'000
At I April	2,179	2,179	2,775	2,775
Additions	•	-	-	-
Disposals	(1,993)	(1,993)	(596)	(596)
At 31 March	186	186	2,179	2,179

The investment in Stonehage Fleming Family & Partners Limited is stated at cost. The shares are held by the Stonehage Fleming (UK) Employee Share Trust. The Directors believe that the carrying value of this investment is supported by its underlying net assets.

Investments in private equity funds held at cost At I April Additions Disposals	Group 2020	Company 2020	Group 2019	Company 2019
	£'000	£'000	£'000	£'000
	68 58 -		52 17 (1)	52
				17 (1)
		-		
At 31 March	126	126	68	68

The total of all other financial assets held at cost is as follows:

Total other financial assets held at cost	Group 2020 <i>£</i> ′000	Company 2020 £'000	Group 2019 £'000	Company 2019 £'000
At I April	2,258	2,247	2,837	2,827
Additions	58	58	17	17
Disposals	(1,994)	(1,993)	(597)	(597)
At 31 March	322	312	2,257	2,247

c. Investment in joint ventures and associates

Interest in joint ventures and associates	Group 2020	Company 2020	Group 2019	Company 2019
	£'000	£'000	£'000	£,000
At I April	5	5	5	5
Additions	-	-	-	•
Disposals	-	-	-	•
At 31 March	5	5	5	5

Stonehage Fleming (UK) Limited has a 49% member's interest in FPE Capital LLP £5,490 (2019: £5,490).



9. d. Investment in subsidiaries

Interest in subsidiaries	Company 2020 £'000	Company 2019 £'000
At I April	6,560	12,750
Additions	-	(3,990)
Disposals	(25)	•
Fair value adjustment	(3,614)	(2,200)
At 31 March	2,921	6,560

Investments in Group undertakings are stated at cost less provision for any impairment. The directors believe that the carrying value of these investments are supported by their underlying net assets.

Principal subsidiaries

The companies listed include all those which, in the opinion of the Directors, principally affect the consolidated result or assets of the Group.

All the companies are wholly owned subsidiary undertakings of the Company, with ownership comprised of 100% of ordinary share capital, except where shown.

Name	Principal activity	Country of incorporation	Country of principal operations
FFP Limited	Service company	England & Wales	Great Britain
Stonehage Fleming Investment Management Limited	Investment management	England & Wales	Great Britain
Stonehage Fleming Advisory Limited	Advisory services	England & Wales	Great Britain
Stonehage Fleming Trustee Co. Limited	Trustee services	England & Wales	Great Britain
Stonehage Fleming (Overseas) Limited (i)/(ii)	Holding company	England & Wales	Great Britain
Stonehage Fleming Private Equity Limited	Investment management	England & Wales	Great Britain
FF&P Group Investor LP (iii)/(iv) Stonehage Fleming Investment Management	Investment	England & Wales	Great Britain
(Guernsey) Limited (i)	Investment management	Guernsey	Guernsey

The registered address of all the subsidiaries except Stonehage Fleming Investment Management (Guernsey) Limited is 15 Suffolk Street, London, SW1Y4HG.

The registered address of Stonehage Fleming Investment Management (Guernsey) Limited is 11 New Street, St Peter Port, Guernsey, GYI 2PF.

- (i) Stonehage Fleming (Overseas) Limited owns 100% of Stonehage Fleming Investment Management (Guernsey)
- (ii) Stonehage Fleming (Overseas) Limited is a 100% wholly owned subsidiary of Stonehage Fleming (UK) Limited.
- (iii) FF&P Group Investor LP is the private equity investment vehicle through which the Group invests in Group private equity funds. Although Stonehage Fleming (UK) Limited does not control FF&P Group Investor LP for accounting purposes FF&P Group Investor LP is regarded as a quasi-subsidiary as the Group is its sole investor.
- (iv) Private equity limited partnerships, for which Group subsidiaries are the appointed General Partners, are subsidiary undertakings under the terms of the Companies Act 2006 and should be consolidated. However, the Directors consider that consolidation would not give a true and fair view of the Group since the Group's interest is merely that of investment manager and, with the exception of FF&P Group Investor LP, it has no economic interest in the private equity investment vehicles. This departure has no impact on reported net assets or profit.



10. Current asset investments held at fair value through profit or loss

Investments in securities	Group 2020 £ ′000	Company 2020 £'000	Group 2019 £'000	Company 2019 £'000	
At I April	708	-	808	-	
Additions	-	•	-	-	
Disposals	-	-		-	-
Fair value adjustment	(425)	-	(100)	-	
At 31 March	283		708	-	

Current asset investments are investments in securities treated as current assets on the basis that they are potentially realisable within twelve months. Investments in AIM listed securities are classified as Level I on the valuation hierarchy. All other current asset investments are classified as Level 3. There were no transfers of assets between levels in the fair value hierarchy during 2020 or 2019.

Fair Value

The significant unobservable inputs used in the fair value measurements categorised within Level 3 of the fair value hierarchy, together with a quantitative sensitivity analysis as at 31 March 2020 and 31 March 2019 are as shown below:

	Valuation technique	Significant unobservable Inputs	Current range of input	Change in discount +/-	Impact of discount change on valuation +/- £ for year ending 3 I Mar 2020	Impact of discount change on valuation +/- £ for year ending 31 Mar 2019
Unlisted common, preferred	Earnings multiples	Forecast Revenues, Multiples	Multiples range from	5%	(19)/19	(91)/91
shares and		ridiapies	2.9x (2020)			
warrants			2.5x (2019)			

Valuations are prepared internally. All valuations are considered by the Directors of the Company. The main Level 3 inputs used are as follows:

- Earnings multiples for marketing technology companies
- Actual revenues for the y/e 31 December 2019
- Post covid forecast revenues for the y/e 31 December 2020



11. Trade and other receivables: amounts falling due after more than one year

	Group 2020 £ ′000	Company 2020 £'000	Group 2019 £'000	Company 2019 £'000
Amounts owed by group undertakings	2,000	2,000	-	-
	2,000	2,000	_	-

Amount owed by group undertakings relates to payment to the Company's parent, Stonehage Fleming Financial Services Holdings Limited, as an advance payment of future dividends.

Trade and other receivables: amounts falling due within one year

	Group 2020 £'000	Company 2020 £'000	Group 2019 £'000	Company 2019 £'000
Trade debtors	775	•	739	499
Other debtors	74	· •	510	456
Corporation tax asset	383	•	853	-
Other tax receivable	-	2	-	8
Prepayments	258	•	285	-
Accrued income and work in progress	6,353	-	7,228	331
Amounts owed by group undertakings	804	672	830	660
	8,647	674	10,445	1,954

Group trade debtors are net of provisions for doubtful debts of £250,000 (2019: £383,000).

The corporation tax asset has arisen due to the payments on account for the tax year exceeding final corporation tax return of the company.

Amounts owed by Group undertakings, being inter-company loans, are unsecured, interest free and have no fixed repayment dates.

12. Trade and other payables - amount falling due within one year

was seen as	Group 2020 £'000	Company 2020 £'000	Group 2019 £'000	Company 2019 £'000
Trade creditors	38	-	12	-
Corporation tax liability	5	-	216	-
Other taxation and social security	272	-	261	-
Other creditors	36	-	11	-
Accruals	1,151	34	1,841	40
Amounts owed to group undertakings	350	22	4,728	-
	1,852	56	7,069	40

Accruals relate primarily to distribution costs and costs of sales where invoices are billed on a quarterly or annual basis and have not been received at the year end.

Amounts owed to Group undertakings, being inter-company loans, are unsecured, interest free and have no fixed repayment dates.



13. Provisions

	Group 2020 <i>£</i> ′000	Company 2020 £'000	Group 2019 £ '000	Company 2019 £'000
At I April	•	•	300	300
Released to profit and loss	-	-	(300)	(300)
Charged to profit and loss	•	-	· · ·	•
	- · · · · · · · · · · · · · · · · · · ·	-	-	-

The above provisions include £nil (2019: £nil) in respect of certain specific non-recurring administration costs.

14. Deferred tax

	Group 2020 <i>£</i> *000	Company 2020 £'000	Group 2019 £'000	Company 2019 £'000
Other timing differences	85.1	851	85.1	851
Deferred tax asset	851	851	851	851
At I April	851	851	851	851
Deferred tax charge in statement of comprehensive income (Note 6)	-	-	-	-
At 31 March	851	851	851	851

The deferred tax asset relates to carried forward tax losses within the Company and the Group. These are primarily derived from Stonehage Fleming (UK) Limited in respect of excess management charges. The Company has incurred the losses over a number of years. The Group has concluded that the deferred assets will be recoverable using the estimated future taxable income based on the approved business plans and budgets for the Company and its subsidiaries. The Company is expected to generate management income which can be used to offset these losses in the future. The losses can be carried forward indefinitely and have no expiry date. Changes in future Corporation tax rates will affect the carrying value of the deferred tax asset.



15. Financial risk management

The Group and Company's principal financial liabilities comprise trade and other payables. The Group and Company's principal financial assets include investments, trade and other receivables and cash that derive directly from its operations.

Market risk

Market risk is the risk that the fair value of future cash flows will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk.

Interest rate risk

The Group and Company's cash balances are exposed to interest rate risk arising from changes in interest rates. Management do not currently operate any hedging policies in respect of this risk. In Management's opinion there are no other interest bearing assets or liabilities.

Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's only significant exposure to foreign currencies is to the US Dollar. The Company has minimal exposure to other currencies. The Group and Company reviews foreign exchange exposures and ensures that these are managed as appropriate.

The Group As at 31 March 2020	GBP £'000	USD £'000	EUR £'000	CHF £'000	RND £'000	Other £'000	Total £'000
Net assets	11,487	5,650	541	61	-	-	17,739
Sensitivity analysis Assuming a 10% movement in exchange rates against sterling:	_	565	54	6	<u>-</u>	-	625
					•	-	
The Group As at 31 March 2019	GBP £'000	USD £'000	EUR £'000	CHF £'000	RND £'000	Other £'000	Total £'000
Net assets	15,072	4,006	292	14	•	-	19,384
Sensitivity analysis Assuming a 10% movement in exchange rates against sterling:	-	4 01	29	, I.	. <u>-</u>	-	4 31

Price risk

For some mandates, the Group and Company receives non-cash remuneration in the form of investments, typically shares and other equity related securities. Such income is affected by the impact of movements in the value of the relevant securities. It is not currently the policy of the Group or Company to seek to reduce the exposure of the Group and Company through hedging mechanisms.

Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group and Company is exposed to credit risk from its operating activities (primarily trade and other receivables) and deposits with banks. The Group and Company monitors its credit exposures and ensures that these are managed as appropriate.

Customer credit risk is managed by each business. An impairment analysis is performed at each reporting date on an individual basis for major clients.



15. Financial risk management (continued)

Cash balances within the Group and Company are held with banks with a minimum credit rating of 'A'.

Impairment of financial assets

The Group has two types of financial assets that are subject to a provision for credit losses:

- Trade receivables for sales
- Accrued income

The Company does not have any trade receivable or accrued income balances which are subject to a provision for credit losses.

Trade receivables and work in progress are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group, and a failure to make contractual payments for a period of greater than 365 days past due. The Group considers this methodology to be materially consistent with a loss allowance calculated using the simplified expected loss model under IFRS 9 which uses a lifetime expected loss allowance.

The Group considers that forward looking information such as macroeconomic factors will have an immaterial impact on the expected credit losses of the Group. Impairment losses on trade receivables and contract assets are presented as net impairment losses within profit on ordinary activities before taxation. Subsequent recoveries of amounts previously written off are credited against the same line item.

The ageing analysis of gross trade debtors excluding provision is as follows:

The Group	Total £'000	<3 months £'000	3-6 month £'000	6–9 months £'000	9-12 months £'000	>12 months £'000
31 March 2020	1,025	696	7	7	14	301
31 March 2019	1,122	695	8	7	7	405

The Group	2020	2019	
•	£'000	£'000	
Gross trade debtors	1,025	1,122	
Loss allowance	(250)	(383)	
Net trade debtors	775	739	

Individual receivables which are known to be uncollectable are written off by reducing the carrying amount directly. The other receivables are assessed collectively to determine whether there is objective evidence that an impairment has been incurred but has not yet been identified. Management considers that there is evidence of impairment if any of the following indicators are present:

- Significant financial difficulties of the debtor
- Default or delays in payment



15. Financial risk management (continued)

Movements in the provision for impairment of trade receivables that are assessed for impairment collectively are as follows:

The Group	2020	2019	
•	£'000	£'000	
At I April	383	217	
Provision for impairment recognised during the year	-	168	
Receivables written off during the year as uncollectible	(125)	-	
Unused amount reversed	8	(2)	
At 31 March	250	383	

Liquidity risk

Liquidity risk includes the risk that, as a result of liquidity requirements in the future, the Group and Company will be forced to sell financial assets at a potentially unfavourable value or may be unable to exit these positions at all, or the Group and Company will have insufficient funds to settle a transaction on the due date. Management believe this risk is mitigated through proper cash flow management and the existence of sufficient liquid reserves.

The Group and Company do not hold any long term debtors or liabilities which are receivable/due more than 12 months from the end of the financial year as such a table showing the payment profile for future years has not been presented.

16. Capital structure

The Group and Company's objectives when managing capital remain unchanged and are to:

- safeguard its ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders;
- maintain an optimal capital structure; and
- ensure compliance with applicable capital requirements and regulations.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce liabilities. The Group considers its capital to be its total equity as shown on the Statement of Financial Position.

The Group is required to undertake an annual Internal Capital Adequacy Assessment Process ("ICAAP") under which the Board of the Group quantifies the level of capital required to meet operational risk. This is a forward looking exercise which includes stress testing for the effects of major risks.



17. Unconsolidated structured entities

IFRS 12 defines a structured entity as an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements.

The Group has exposure to a number of unconsolidated structured entities. These structured entities fall into three categories, namely third party investment funds, private investment mandates and closed end limited partnerships (private equity funds).

Investment funds

The Group manages funds and investment mandates for capital appreciation purposes and earns asset management fees, for these services, from third party funds and private individuals. Certain fees are based on the value of assets under management and as such the Group is exposed to variable returns on the performance of those assets. The Group considers the following as structured entities — Open Ended Investment Companies ("OEICs"), Unit Trusts and pooled funds. Segregated mandates managed on behalf of clients are not considered structured entities.

The risk and maximum exposure to loss arising from the Group's involvement with these entities are summarised below:

The Group - At 31 March 2020 Statement of Financial Position line item of asset or liability	Carrying Amount			Maximum loss	
	Assets £'000	Liabilities £'000	Net £'000	exposure £'000	
Trade debtors	-	•	-	-	
Accrued income and work in progress	1,381	-	1,381	1,381	
Other creditors	-	(68)	(68)	(68)	
Total	1,381	(68)	1,313	1,313	

The Group - At 31 March 2019 Statement of Financial Position line item	Ca	Maximum loss		
of asset or liability	Assets £'000	Liabilities £'000	Net £'000	exposure £'000
Trade debtors	. 78		. 78	78
Accrued income and work in progress	1,095	•	1,095	1,095
Other creditors	-	(78)	(78)	(78)
Total	1,173	(78)	1,095	1,095

The Group earned fee income of £14.83 million (2019: £12.98 million) during the year from investment management fees received from unconsolidated structured entities.



18. Called up share capital

Authorised	Group and Company 2020 £'000	Group and Company 2019 £'000
466,766,500 (2019: 466,766,500) ordinary shares of I pence each	4,668	4,668
85,560,000 (2019: 85,560,000) 8% cumulative preference shares of 10 pence	each 8,556	8,556
	13,224	13,224
Allotted and called up Ordinary shares of I pence each, fully paid		
At I April - 448,632,711 (2019: 448,632,711)	4,486	4,486
At 31 March - 448,632,711 (2019: 448,632,711)	4,486	4,486

During the year no ordinary shares were issued for cash (2019: none).

19. Capital redemption reserve

17. Capital resemption reserve	Group and Company 2020 £000	Group and Company 2019 £'000
At I April	3,750	3,750
At 31 March	3,750	3,750

20. Other distributable reserves

20. Galer disarbando (Esc. Ves	Group and Company 2020 € 000	Group and Company 2019 £'000
At I April	419	8,419
Dividends	419	(8,000)
At 31 March	419	419



21. Contingencies

The Group and Company can from time to time be party to legal and other claims in the ordinary course of its business. The Directors assess all claims carefully and make provision and/or disclosure as appropriate. The Group and Company have no contingent liabilities at 31 March 2020 (2019: none).

The Group and Company receives certain non-cash remuneration for advisory services either in the form of investments, typically shares and other securities or in the form of contractual rights to future income or profits. In such instances, the revenue is recognised, appropriately, as the fair value of the right to consideration assessing whether the right to consideration does not arise until the occurrence of a future critical event which is outside the control of the Group or the Group's ability to realise an investment is restricted in some way. In forming these judgements the directors exercise appropriate caution when considering the range of possible outcomes.

22. Related party disclosures

Group related party disclosures

The table below sets out the amounts payable, amounts receivable and balance due to or payable by the Group in respect of all related party transactions.

		Income from related parties £'000	Expenses to related parties £'000	Amounts owed by related parties * £'000	Provisions and amounts owed to related parties *
Parent Company	2020	449	5,074	2,256	120
	2019	1,050	9,389	-	4,622
Entities with significant influence	2020	-	-	-	-
over the entity**	2019	-	=	• •	
Fellow subsidiaries	2020	113	24,397	548	230
	2019	56	18,166	830	106
Key management personnel of	2020	-	_	568	-
the Company or its Parent ***	2019		•	122	-

^{*} These amounts are classified as trade receivables and trade payables, respectively (see Notes 11 and 12).

Amounts owed at 31 March 2020 are loans issued by Stonehage Fleming Family and Partners Limited for the purchase of class A1 ordinary shares (Growth shares). These loans are subject to interest at 1.75% per annum. Amounts owed at 31 March 2019 were loans issued by entities which are direct or indirect shareholders of Stonehage Fleming Family and Partners Limited and were primarily loans to acquire interests in these companies. These loans were repaid to their respective entities during the year to 31 March 2020.

Neither the amounts owed nor the income received are reflected in the Company's financial statements.

^{**}Entities with significant influence over the entity are considered to be entities that control Stonehage Fleming Financial Services Holdings Limited either directly or indirectly.

^{***} Amounts owed relate to loans given to directors of this Company.



22. Related party disclosures (continued)

Company related party disclosures

The table below sets out the amounts payable, amounts receivable and balance due to or payable by the Company in respect of all related party transactions.

		Income from related parties	Expenses to related parties £'000	Amounts owed by related parties * £'000	Provisions and amounts owed to related parties * £'000
Parent Company	2020	-	-	2,000	-
	2019	-	<u> </u>	-	
Entities with significant influence	2020	-	-	-	-
over the entity**	2019	. •		-	
Fellow subsidiaries	2020	-	-	672	22
	2019			660	-
Key management personnel of	2020	_	-	568	-
the Company or its Parent ***	2019	-	-	122	-

^{*} These amounts are classified as trade receivables and trade payables, respectively (see Notes 11 and 12).

*** Amounts owed relate to loans given to directors of this Company. Amounts owed at 31 March 2020 are loans issued by Stonehage Fleming Family and Partners Limited for the purchase of class A1 ordinary shares (Growth shares). These loans are subject to interest at 1.75% per annum. Amounts owed at 31 March 2019 were loans issued by entities which are direct or indirect shareholders of Stonehage Fleming Family and Partners Limited and were primarily loans to acquire interests in these companies. These loans were repaid to their respective entities during the year to 31 March 2020. Neither the amounts owed nor the income received are reflected in the Company's financial statements.

23. Subsequent events

On the 21 April 2020 the Stonehage Fleming Family & Partners Limited Group entered into a transaction agreement with Cavendish Asset Management Limited (CAM), owned by the Lewis Trust Group (LTG), to take on clients currently managed by CAM. This transaction completed on 21 July 2020 and is considered as a non-adjusting post balance sheet event.

24. Controlling party

The immediate parent undertaking and controlling party of the Company is Stonehage Fleming Financial Services Holdings Limited. The Company does not have an ultimate controlling party. It is owned primarily by the following entities, Stonehage Fleming Global Limited as trustee of Stonehage Fleming Incentive Trust, SIH Limited, Caledonia Investments plc and Spes Bona Limited, none of whom have an individual ownership interest greater than 40%. In addition to these entities the Group is owned by a number of smaller shareholders whose aggregate shareholding is less than 11%. The largest group of undertakings for which group financial statements are drawn up and of which the Company is a member is Stonehage Fleming Family & Partners Limited and the smallest such group of undertakings for which group financial statements are drawn up is Stonehage Fleming (UK) Limited.

^{**}Entities with significant influence over the entity are considered to be entities that control Stonehage Fleming Financial Services Holdings Limited either directly or indirectly.