

Company Registration No. 03981392

WH Smith Hospitals Limited

Annual Report and Financial Statements

31 August 2020

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WH Smith Hospitals Limited

Annual report and financial statements 31 August 2020

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WH Smith Hospitals Limited

Annual report and financial statements 31 August 2020

Officers and professional advisers

Directors

C Cowling (appointed 19 September 2019)

R J Moorhead

I Houghton

S Clarke (resigned 31 October 2019)

Company Secretary

I Houghton

Registered Office

Greenbridge Road

Swindon

Wiltshire

SN3 3RX

Independent Auditors

PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

1 Embankment Place,

London

WC2N 6RH

United Kingdom

WH Smith Hospitals Limited

Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 August 2020.

Directors

The directors of the Company who were in office during the year and up to the date of signing are shown on page 1.

Directors' indemnities

The Company has qualifying third party indemnity provisions for the benefit of its directors which remained in force throughout the year and at the date of this report.

Results and dividends

As shown in the Income statement on page 11, the loss for the financial year was £9,044,372 (2019: profit of £8,010,180).

The Company did not pay any dividends in the year (2019: £6,500,000). The Directors do not recommend the payment of a final dividend.

Events after the balance sheet date and future developments

Details on events after the balance sheet date and future developments of the Company are given in the Strategic report on pages 4 to 8.

Going concern and financial risk management

Disclosures in respect of financial risk management are given in the Strategic report on page 7. Disclosures in respect of going concern are given in the Strategic report on page 8 and in Note 1 to the financial statements.

Statement of directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law). Under company law directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 101 have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006.

Equal Opportunities

The directors believe in creating throughout the Company a culture that is free from discrimination and harassment and will not permit or tolerate discrimination in any form. The Company gives full and fair consideration to applications for employment when these are received from disabled people and employs disabled people whenever suitable vacancies arise. Should an employee become disabled when working for the Company, we will endeavour to adapt the work environment and provide retraining if necessary so that they may continue their employment and maximise their potential.

WH Smith Hospitals Limited

Directors' report (continued)

Section 172 statement

The directors are aware of their statutory duty to promote the success of the Company for the benefit of the members as a whole, and in doing so having regard to those factors set out in section 172(1) (a)-(f) of the Companies Act 2006.

As a result of the Group's governance structure, the matters that the directors are responsible for considering under section 172(1) of the Companies Act 2006 have been considered to an appropriate extent by the WH Smith PLC Group board in relation to both the WH Smith PLC Group and its subsidiaries (the 'Group') and also to the Company. The directors have also considered relevant matters where appropriate.

To the extent necessary for an understanding of the development, performance and position of the Company, an explanation of how the Group board has considered the matters set out in s172 (for the Group and for the Company) is set out on pages 35 to 37 of the Group's Annual Report and Accounts, which does not form part of this report.

Employee involvement

Employee engagement is supported through clear communication of the Company's performance and objectives. This information is cascaded through team briefings, large employee events, intranet sites and regular e-newsletters. This approach and the Group's open management style encourages employees to contribute to business development. The Company, when appropriate, consults directly with employees and/or employee representatives so that their views can be taken into account when decisions are made which are likely to affect them.

The Company participates in the Group HM Revenue & Customs Approved Save-As-You-Earn share option scheme ('Sharesave Scheme') which provides employees with the opportunity to acquire shares in the WH Smith PLC.

Statement on business relationships

The directors acknowledge the need for the Company to foster business relationships with suppliers, customers and other stakeholders. All policies, practices and procedures adopted by the Group with regard to stakeholder relationships and engagement are applied by the Company. Refer to pages 35 to 37 of the Group's Annual Report and Accounts 2020, which does not form part of this report, for more details. The Company identifies its key business relationships as being the same as the Group as described on pages 35 to 37 of the Group's Annual Report and Accounts 2020, other than having a more limited number of relationships than the Group.

Directors' confirmations

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

Independent auditors, PricewaterhouseCoopers LLP, will continue in office as auditors to the Company.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

This report was approved by the Board on 26 May 2021.

On behalf of the Board



Robert J Moorhead
Director

WH Smith Hospitals Limited

Strategic report

The Strategic report is prepared in accordance with s414(c) of the Companies Act 2006.

Business review, principal activities and key performance indicators

The principal activity of the Company is the operation of convenience stores and coffee shops in hospitals.

As shown in the Income statement on page 11, the Company's loss for the financial year to 31 August 2020 was £9,044,372 (2019: profit of £8,010,180). The Company is expected to continue to trade profitably in the foreseeable future. Revenue for the year to 31 August 2020 has decreased by 15 per cent to £57,108,676 (2019: £66,996,333) compared to the prior year due to the impact of the Covid-19 pandemic. As the number of Covid-19 patients in hospitals has reduced, we have seen an improvement in our hospital performance as hospitals return to general medical care.

The balance sheet on page 13 of the financial statements shows that the Company's net asset position is £686,280 (2019: £10,148,913), a decrease of £9,462,633 reflecting the loss for the year. Details of the amounts owed by and to other group undertakings are shown in Notes 12 and 13 on page 30.

The key measures the Company uses to monitor performance are:

| | 2020 | 2019 |
|--------------------------|------------|------------|
| Sales (decline) / growth | (14.76)% | 10.16% |
| Gross profit margin | 41.86% | 53.17% |
| Stock turn | 2.73 weeks | 3.17 weeks |

Gross profit and sales are as presented in the financial statements. Stock turn reflects the number of weeks taken to turn the stock based on closing stock and cost of sales.

Following the outbreak of Covid-19 pandemic in March 2020 and the consequent restrictions on trading due to national lockdowns and travel restrictions, the WH Smith Group, including WH Smith Hospitals Limited, has been significantly impacted. WH Smith Hospitals Limited was able to continue to operate from c. 130 stores, though footfall was impacted by limitations on hospital visitors and postponement of elective surgeries. The Group acted fast to take a number of actions to support our colleagues, customers and our business. The Group immediately focused on cost and cash management, including the following activities:

- Reduced stock purchases to reflect ongoing demand, returning sale or return stock and negotiating extended payment terms.
- Reviewed all capital expenditure to focus on essential and strategic projects.
- Stopped all discretionary expenditure and reduced corporate overheads
- Worked with landlords to significantly reduce or remove rent payments and to link, as far as possible, with revenue.
- Reduced headcount across stores and head offices through furlough arrangements; including participating in the UK Government Job Retention Scheme, and subsequently restructured to ensure headcount is in line with business requirements and reduced sales
- Deferred tax payments in line with UK government announcements.
- No dividends proposed in respect of the financial year ending 31 August 2020
- Focused on strengthening the balance sheet and the Group's liquidity position including bank covenant waivers for February 2021 and August 2021

On 6 April 2020, the Group raised net proceeds of c.£160m via a share placing and at the same time agreed a £120m 12 month (plus 7 months at the option of the Group) committed banking facility from BNP Paribas, HSBC Bank PLC and Santander UK PLC, on which the Company is a guarantor. This was in addition to existing facilities. The Group has also agreed waivers for all bank covenant tests at August 2020, February 2021 and August 2021.

The Company operates from c.130 hospital stores across 100 hospitals in the UK. There are around 300 hospitals with scope to support at least one of our store formats and we are therefore well positioned to increase the number of stores and to grow this channel further. We would expect to return to opening c.10 new stores on average each year in this channel as the impact of Covid-19 declines.

WH Smith Hospitals Limited

Strategic report (continued)

Events after the balance sheet date

Since the balance sheet date, the ongoing impact of the Covid-19 pandemic has resulted in a second lockdown across England in November 2020 and further lockdowns of varying levels across the UK in the period from January to May 2021, as well as continuing international travel restrictions. The impact of these lockdowns on the financial statements is disclosed in Note 21. While the trading environment has remained challenging throughout the first half of the 2021 financial year, with reduced footfall and extensive travel restrictions in place, we have focused on initiatives within our control that support us in the immediate term and position us well to emerge operationally stronger as our markets recover.

The Travel business remained impacted by the government enforced travel restrictions throughout the first half of 2021 with the tighter UK restrictions impacting from January. As the number of Covid-19 patients in hospitals has reduced, we have seen an improvement in our hospital performance as hospitals return to general medical care.

On 9 March 2021, the Group extended the maturity of its two existing £200m Term Loans to October 2023 and agreed a new minimum liquidity covenant for both the August 2021 and February 2022 covenant tests. The previously agreed covenant waiver for February 2021 remained unchanged. These changes enabled the Group to cancel its existing £120m liquidity loan which was undrawn and due to expire in November 2021.

Further to the above changes, on 28 April 2021 the Group announced new financing arrangements which include a £250m RCF (increased from £200m) with an extended maturity from 2023 to 2025 and provided by an expanded syndicate of lending banks. This facility, and the term loan outlined below, carries a minimum liquidity covenant for August 2021, February 2022 and August 2022 (which supersedes the previous covenants described above). As part of the financing arrangements, the Group launched an offering of convertible bonds maturing in 2026. The convertible bonds raised £327m and provide £50m of new capacity for the Group to fund the opening of c.100 new Travel stores won and yet to open over the next three years and new growth opportunities. The remainder of the proceeds have been used to partially pay down the existing £400m of term loans from both the MRG and InMotion acquisitions. The maturity of the remaining term loan has also been extended from 2023 to 2025 in line with the RCF.

Principal risks and uncertainties

As the Company trades exclusively within hospitals, its performance is linked to staff and patient numbers. As a retailer, the Company is sensitive to the economic climate and can be affected by the general condition of the UK retail market. The risk from lower patient and staff numbers in our stores and from an adverse economic climate are mitigated by improving product range, margins and cost control together with investment in additional branches.

A further risk is the competitive nature of tendering for retail opportunities within the NHS (National Health Service), however by carefully tailoring the offering to the requirements of each opportunity this risk may be reduced.

The WH Smith PLC group manages its operations, including WH Smith Hospitals Limited on a divisional basis and has identified the following factors as major potential risks to the successful performance of the business of the Group. Many of these factors are applicable to WH Smith Hospitals Limited.

Changes to the Risk Profile due to Covid-19

Following the outbreak of Covid-19, the Directors have assessed its ongoing impact to be a significant risk facing the Group, due to uncertainty around the timing and extent of recovery on our ability to re-open and operate our Travel and High Street stores, both in the UK and Internationally, and its impact upon the levels of global and domestic travel. The Group has deployed a framework of operational procedures, mitigating actions and business continuity plans and will continue to adapt these plans as the situation evolves.

Where the consequences of the Covid-19 pandemic may impact the business, we have incorporated these considerations into our assessment in relation to each of our principal risk headings. The grid below explains where the potential risk implications of the pandemic link with, and impact upon, our other Principal Risks.

| | |
|---|--|
| Economic, political, competitive and market risks | The Group may fail to effectively respond to the pressures of an increasingly changing retail environment, where Covid-19 materially changes consumer spending patterns and habits, such as shifting from physical to online shopping, and from any longer-term damage to the travel industry and reductions in the level of International travel. |
|---|--|

WH Smith Hospitals Limited

Strategic report (continued)

Principal risks and uncertainties (continued)

Changes to the Risk Profile due to Covid-19 (continued)

| | |
|--|---|
| Brand and reputation | The reputation of the Brand may be impacted in the event that customers were to perceive that our Store environments are insufficiently safe and secure in response to the continuing experience of the virus. |
| Key suppliers and supply chain management | Given that large elements of our sourcing rely on factories and shipment from the Far East, these supply chains and principal product flows could be negatively impacted by any interruptions due to any further shutdown of factories and supply routes or growing international outbreaks. |
| Store portfolio | The Group's performance is reliant upon trading from our wide portfolio of premier shopping locations, where our performance may be negatively impacted in the event of further store closures, constraints on trading and travel restrictions, or further extensions in the scale and nature of local lockdowns. |
| Business interruption | The business could be negatively impacted by any concentration of illness in a particular location such as Head Office, DC or particular stores, should these need to close temporarily, and large numbers staff were required to self-isolate. |
| Reliance on key personnel | The business could be negatively impacted in the event that any of the senior leadership team were to fall ill or be personally impacted by the virus. |
| International expansion | The ongoing growth of the business has been generated through continued international expansion. Such ongoing growth could therefore be negatively impacted from further enforced store closures, constraints on trading and the longer-term continuation of international travel restrictions or curtailment in passenger numbers. |
| Treasury, financial and credit risk management | Significantly reduced trading over an extended period from further outbreaks of new Covid strains and the lack of an effective vaccine could cause further negative impact on the Group's financial position in the longer term. |
| Cyber risk and data security | Further risks from significant increases in industry wide phishing activity and cyber threats could pose further risks of potential systems interruption. |

Group risks including risk management are discussed in further detail within the Risks and Uncertainties sections of Strategic report in the Group's Annual Report and Accounts 2020, which does not form part of this report, a copy of which is available on the Group's website at www.whsmithplc.co.uk.

All principal business functions compile risk registers and summary risk maps to identify key risks, assess them in terms of their likelihood and potential impact, and determine appropriate control strategies to mitigate the impact of these risks taking account of risk appetite. The ongoing monitoring of this framework is overseen by the respective Business Risk Committees and the Group Audit Committee. During the year, the Group Board reviewed the effectiveness of the Group's risk management and internal controls systems. This review included the discussion and review of the risk registers and the internal controls across all business functions, as part of an annual exercise facilitated by the Internal Audit team. During the year, the Group Board also received presentations from management on specific risk areas such as cyber risk, international expansion, and the ongoing risk monitoring processes and appropriate mitigating controls.

WH Smith Hospitals Limited

Strategic report (continued)

Financial Risk Management

The Company's operations expose it to a variety of financial risks that include the effects of interest rate risk. The Company is subject to the WH Smith Group policies to ensure proper monitoring and control of financial risk. The policies are set by the Group and are implemented by the Company's finance department.

The Group's treasury function seeks to reduce exposures to interest rate and other financial risks, and to ensure liquidity is available to meet the foreseeable needs of the Group and to invest cash assets safely and profitably. The Group does not engage in speculative trading in financial instruments and transacts only in relation to underlying business requirements. The Group's treasury policies and procedures are periodically reviewed and approved by the Group's Audit Committee and are subject to regular Group Internal Audit review. Further information on the Group's financial risk management policies and procedures are given in the WH Smith PLC Annual Report and Accounts 2020, which does not form part of this report.

Liquidity risk

The Company manages its exposure to liquidity risk by reviewing the cash resources required to meet its business objectives through both short and long-term cash flow forecasts.

The Group has a policy of pooling cash flows in order to optimise the return on surplus cash and also to utilise cash within the Group to reduce the costs of external short-term funding.

Credit risk

Credit risk is the risk that a counterparty may default on their obligation to the Company in relation to lending and other financial activities. The Company's principal financial assets are trade and other receivables and bank balances and cash.

The Company has credit risk attributable to its trade and other receivables including a number of sale or return contracts with suppliers. The amounts included in the balance sheet are net of expected credit loss provisions. The Company has low retail credit risk due to the transactions being principally of a high volume, low value and short maturity.

The carrying amount of financial assets recorded in the financial statements represents the Company's maximum exposure to credit risk. The Company does not hold collateral over any of these financial assets.

Interest rate risk

The Company is exposed to cash flow interest rate risk on floating rate intercompany loans.

Payment policy for suppliers

The Company's policy for the payment of suppliers, which complies with the CBI Code of Practice for Buyers, is to agree the terms of payment in advance in line with normal trade practice and, provided a supplier performs in accordance with the agreement, to abide by such terms. The Company's creditor days figure for the year to 31 August 2020 was 19 days (2019: 31 days).

Health, safety and environment

In the field of health and safety the Board is committed to maintaining high standards for its employees, customers, contractors and anyone affected by its business activities. Within the Group, a Health and Safety Committee represents the interests of employees. The Group, which benchmarks its performance against other companies, is represented on several national bodies concerned with health and safety.

The Group Risk Management Department operates within a broad framework covering issues such as health and safety, environmental impacts, insurance, disability issues and other risk areas. The department provides advice, guidance and support to managers within the Group ensuring that high standards are maintained.

The Group continues to engage with suppliers to promote and improve labour standards and better environmental management. As a member of the Ethical Trading Initiative (ETI), we continue to work with other members to share best practice and develop solutions to challenges we all face.

Further information on the Health, Safety and Environment is contained within the Strategic report of the Group's Annual Report and Accounts 2020.

WH Smith Hospitals Limited

Strategic report (continued)

Going concern and future developments

The Company's business activities, together with factors that are likely to affect its future developments, performance and position are detailed within this Strategic Report. The financial position of the Company and its liquidity position are described in the financial statements and notes. The WH Smith PLC Annual Report and Accounts 2020, which does not form part of this report, includes further information regarding the Group's financial position, cash flows and borrowing facilities, as well as its policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities; and its exposures to credit risk and liquidity risk. The Strategic report of the WH Smith PLC Annual Report and Accounts 2020 also highlights the main risks and uncertainties facing the Group, a copy of which is available on the Group's website at www.whsmithplc.co.uk.

Due to the ongoing impact of Covid-19 on the WH Smith Group, and therefore the Company, in making the going concern assessment, the directors have modelled a number of scenarios for the period to August 2022. The base case scenario is based on the latest Board-approved forecast, adjusted for subsequently announced government support measures, and the three-year plan for the period ending 31 August 2022. These reflect our expectations of ongoing challenging trading conditions, with sales remaining significantly below pre-Covid levels for the duration of the going concern period.

In light of the continuing uncertainty surrounding the ongoing impact of Covid-19, a downside scenario has also been modelled, applying severe but plausible assumptions to the base case. This replicates the Group's forecast performance in the year ending 31 August 2021 by applying the same cash flows from the year ending August 2021 to the year ending August 2022, but excludes non-recurring restructuring costs and government support received in the year ending 31 August 2021. These scenarios include a number of mitigating actions including further savings in store and head office payrolls, a reduction in inventory purchases, a reduction in discretionary spend and reductions in capital expenditure.

On 28 April the Group announced new financing arrangements which include a multi-currency revolving credit facility of £250m, which expires in April 2025. The covenants tests on the above facility for August 2021, February 2022 and August 2022 are based on a minimum liquidity test. Under the conditions of both the base case and severe but plausible scenarios the Group would continue to have sufficient liquidity headroom on these facilities at each of the above dates.

The directors report that they have reviewed current performance and forecasts, combined with expenditure commitments, including capital expenditure and borrowing facilities. In addition, the Company is in receipt of a letter of support from its ultimate parent company, WH Smith PLC, to provide financial support for a period of no less than 12 months from the signing date of these 2020 financial statements. After making enquiries the directors have a reasonable expectation that the Company has adequate resources to continue its current operations, including contractual and commercial commitments for the foreseeable future. For this reason, they have adopted the going concern basis in preparing the financial statements. For this reason, they have adopted the going concern basis in preparing the financial statements. No changes in principle activities are foreseen.

This report was approved by the Board on 26 May 2021.

On behalf of the Board



Robert J Moorhead

Director

Independent auditors' report to the members of WH Smith Hospitals Limited

Report on the audit of the financial statements

Opinion

In our opinion, WH Smith Hospitals Limited's financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 August 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: the balance sheet as at 31 August 2020; the income statement, the statement of comprehensive income, the statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the Company's ability to continue as a going concern.

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

Independent auditors' report to the members of WH Smith Hospitals Limited (continued)

Strategic Report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 31 August 2020 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Statement of directors' responsibilities in respect of the financial statements set out on page 2, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Other required reporting

Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the Company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Nicola Adlington (Senior Statutory Auditor)
for and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
London
26 May 2021

WH Smith Hospitals Limited

Income statement For the year ended 31 August 2020

| | Note | 2020 £ | 2019 £ |
|---|------|---------------------|-------------------|
| Revenue | 3 | 57,108,676 | 66,996,333 |
| Cost of sales | | (33,200,378) | (31,375,104) |
| Gross profit | | 23,908,298 | 35,621,229 |
| Distribution costs | | (32,085,599) | (25,609,866) |
| Administration costs | 6 | (1,686,483) | - |
| Operating (loss) / profit | 6 | (9,863,784) | 10,011,363 |
| Interest payable and similar expenses | 7 | (1,300,035) | (51,692) |
| (Loss) / profit before taxation | | (11,163,819) | 9,959,671 |
| Income tax credit / (expense) | 8 | 2,119,447 | (1,949,491) |
| (Loss) / profit for the financial year | | (9,044,372) | 8,010,180 |

All activities are derived from continuing operations.

WH Smith Hospitals Limited

Statement of comprehensive income For the year ended 31 August 2020

| | Note | 2020 £ | 2019 £ |
|---|------|----------------------------------|--------------------------------|
| (Loss) / profit for the financial year | | <u>(9,044,372)</u> | <u>8,010,180</u> |
| Other comprehensive (loss) / income: | | | |
| Items that may be reclassified subsequently to the income statement | | | |
| Actuarial loss on pension scheme | 14 | (79,000) | (482,000) |
| Current tax attributable to pension scheme liabilities | | 6,840 | 9,310 |
| Deferred tax attributable to pension scheme liabilities | 8 | <u>30,010</u> | <u>60,430</u> |
| Other comprehensive loss for the year, net of tax | | <u>(42,150)</u> | <u>(412,260)</u> |
| Total comprehensive (loss) / income for the year | | <u><u>(9,086,522)</u></u> | <u><u>7,597,920</u></u> |

WH Smith Hospitals Limited

Balance sheet As at 31 August 2020

| | Note | 2020 £ | 2019 £ |
|---|------|--------------------|-------------------|
| Non-current assets | | | |
| Intangible assets | 9 | 2,722 | 13,570 |
| Property, plant and equipment | 10 | 8,997,225 | 9,532,662 |
| Right of use assets | 11 | 52,627,408 | - |
| Deferred tax assets | 8 | 683,123 | 424,203 |
| Trade and other receivables: amounts falling due after more than one year | 12 | 16,269,877 | 256,949 |
| | | <u>78,580,355</u> | <u>10,227,384</u> |
| Current assets | | | |
| Inventories | | 1,740,711 | 1,914,989 |
| Trade and other receivables: amounts falling due within one year | 12 | 56,734,439 | 18,548,172 |
| Cash and cash equivalents | | 733,570 | 1,261,312 |
| | | <u>59,208,720</u> | <u>21,724,473</u> |
| Current liabilities | | | |
| Trade and other payables: amounts falling due within one year | 13 | (55,978,257) | (20,710,697) |
| Lease liabilities | 11 | (10,418,366) | - |
| | | <u>(7,187,903)</u> | <u>1,013,776</u> |
| Net current (liabilities) / assets | | <u>71,392,452</u> | <u>11,241,160</u> |
| Total assets less current liabilities | | <u>71,392,452</u> | <u>11,241,160</u> |
| Non-current liabilities | | | |
| Retirement benefit obligations | 14 | (1,135,243) | (1,092,247) |
| Lease liabilities | 11 | (69,570,929) | - |
| | | <u>686,280</u> | <u>10,148,913</u> |
| Net assets | | <u>686,280</u> | <u>10,148,913</u> |
| Equity | | | |
| Ordinary shares | 16 | 1,000,000 | 1,000,000 |
| (Accumulated losses) / retained earnings | | (313,720) | 9,148,913 |
| | | <u>686,280</u> | <u>10,148,913</u> |
| Total shareholders' funds | | <u>686,280</u> | <u>10,148,913</u> |

The notes on pages 15 to 36 are an integral part of these financial statements.

These financial statements of WH Smith Hospitals Limited, registered number 03981392, on pages 11 to 36, were approved by the Board of Directors and authorised for issue on 26 May 2021.

Signed on behalf of the Board of Directors



Robert J Moorhead
Director

WH Smith Hospitals Limited

Statement of changes in equity For the year ended 31 August 2020

| | Called up equity share capital £ | Retained earnings / (accumulated losses) £ | Total shareholders' funds £ |
|--|---|--|--------------------------------------|
| Balance as at 1 September 2018 | 1,000,000 | 8,050,993 | 9,050,993 |
| Profit for the financial year | - | 8,010,180 | 8,010,180 |
| Other comprehensive (expense) / income for the year | | | |
| Actuarial losses on defined benefit plan | - | (482,000) | (482,000) |
| Tax in relation to actuarial losses | - | 69,740 | 69,740 |
| Total comprehensive income for the year | - | 7,597,920 | 7,597,920 |
| Dividends (Note 15) | - | (6,500,000) | (6,500,000) |
| Balance as at 31 August 2019 | 1,000,000 | 9,148,913 | 10,148,913 |
| Balance as at 1 September 2019 | 1,000,000 | 9,148,913 | 10,148,913 |
| Adjustment on initial application of IFRS 16 (Note 1) | - | (464,335) | (464,335) |
| Deferred tax in relation to IFRS 16 transitional adjustments | - | 88,224 | 88,224 |
| Adjusted balance at 1 September 2019 | 1,000,000 | 8,772,802 | 9,772,802 |
| Loss for the financial year | - | (9,044,372) | (9,044,372) |
| Other comprehensive (loss) / income for the year | | | |
| Actuarial losses on defined benefit plan | - | (79,000) | (79,000) |
| Current tax in relation to actuarial losses | - | 6,840 | 6,840 |
| Deferred tax in relation to actuarial losses | - | 30,010 | 30,010 |
| Total comprehensive loss for the year | - | (9,086,522) | (9,086,522) |
| Dividends (Note 15) | - | - | - |
| Balance as at 31 August 2020 | 1,000,000 | (313,720) | 686,280 |

WH Smith Hospitals Limited

Notes to the financial statements Year ended 31 August 2020

1. Accounting policies

A summary of the principal accounting policies is set out below. All accounting policies have been applied consistently in the current year and the prior year.

General information

WH Smith Hospitals Limited is a private company limited by shares and is incorporated and domiciled in the UK, and registered in England and Wales.

Accounting convention

The financial statements of WH Smith Hospitals Limited have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101).

The financial statements are prepared under the historical cost basis and are in compliance with the Companies Act 2006 as applicable to companies applying FRS 101 and applicable United Kingdom law and accounting standards.

All accounting policies have been applied consistently in the current year and the prior year, except as noted below and under "new standards adopted in the year".

Basis of preparation

The financial statements are for the year ended 31 August 2020. The prior year financial statements are for the year ended 31 August 2019.

The financial statements have been prepared on the going concern basis as explained below.

As permitted by FRS 101, the Company has taken advantage of the disclosure exemptions available under that standard in relation to financial instruments, capital management, presentation of comparative information in respect of certain assets, presentation of a cash-flow statement, standards not yet effective and certain related party transactions.

Where relevant, equivalent disclosures have been given in the group financial statements of WH Smith PLC. The group financial statements of WH Smith PLC are available to the public and can be obtained as set out in Note 20.

The preparation of financial statements in conformity with FRS 101 requires the use of certain critical estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 2.

Going concern

The Company's business activities, together with factors that are likely to affect its future developments, performance and position are detailed within the Strategic Report. The financial position of the Company and its liquidity position are described in the financial statements and notes. The WH Smith PLC Annual Report and Accounts 2020, which does not form part of this report, includes further information regarding the Group's financial position, cash flows and borrowing facilities, as well as its policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities; and its exposures to credit risk and liquidity risk. The Strategic report of the WH Smith PLC Annual Report and Accounts 2020 also highlights the main risks and uncertainties facing the Group, a copy of which is available on the Group's website at www.whsmithplc.co.uk.

Due to the ongoing impact of Covid-19 on the WH Smith Group, and therefore the Company, in making the going concern assessment, the directors have modelled a number of scenarios for the period to August 2022. The base case scenario is based on the latest Board-approved forecast, adjusted for subsequently announced government support measures, and the three-year plan for the period ending 31 August 2022. These reflect our expectations of ongoing challenging trading conditions, with sales remaining significantly below pre-Covid levels for the duration of the going concern period.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

1. Accounting policies (continued)

Going concern (continued)

In light of the continuing uncertainty surrounding the ongoing impact of Covid-19, a downside scenario has also been modelled, applying severe but plausible assumptions to the base case. This replicates the Group's forecast performance in the year ending 31 August 2021 by applying the same cash flows from the year ending August 2021 to the year ending August 2022, but excludes non-recurring restructuring costs and government support received in the year ending 31 August 2021. These scenarios include a number of mitigating actions including further savings in store and head office payrolls, a reduction in inventory purchases, a reduction in discretionary spend and reductions in capital expenditure.

On 28 April the Group announced new financing arrangements which include a multi-currency revolving credit facility of £250m, which expires in April 2025. The covenants tests on the above facility for August 2021, February 2022 and August 2022 are based on a minimum liquidity test. Under the conditions of both the base case and severe but plausible scenarios the Group would continue to have sufficient liquidity headroom on these facilities at each of the above dates.

The directors report that they have reviewed current performance and forecasts, combined with expenditure commitments, including capital expenditure and borrowing facilities. In addition, the Company is in receipt of a letter of support from its ultimate parent company, WH Smith PLC, to provide financial support for a period of no less than 12 months from the signing date of these 2020 financial statements. After making enquiries the directors have a reasonable expectation that the Company has adequate resources to continue its current operations, including contractual and commercial commitments for the foreseeable future. For this reason, they have adopted the going concern basis in preparing the financial statements. For this reason, they have adopted the going concern basis in preparing the financial statements. No changes in principle activities are foreseen.

New standards adopted in the year

The Company has adopted the following standards and interpretations which became mandatory during the current financial year. With the exception of IFRS 16 (outlined below), these changes have had no material impact on the Company's financial statements:

- IFRS 16 Leases (including amendments)
- IFRIC 23 Uncertainty over Income Tax Treatments
- Amendment to IFRS 9 Financial instruments – Prepayment features with negative compensation
- Amendments to IAS 28 Investments in associates – Long-term interests in associates and joint ventures
- Amendments to IAS 19 Employee benefits – Plan amendment, curtailment or settlement
- Annual improvements 2015-2017 cycle

IFRS 16

IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model as the distinction between operating and finance leases is removed. The only exceptions are short-term and low-value leases.

At the commencement date of a lease, a lessee recognises a lease liability for the future lease payments and an asset (right-of-use asset) representing the right to use the underlying asset during the lease term. Lessees are required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset. There is no impact on Company's cash flows.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

1. Accounting policies (continued)

Impact on the Company

The standard has primarily affected the accounting for the Company's operating leases relating to properties.

The Company has applied the simplified transition approach (modified retrospective approach) and has recognised the lease liability on transition at the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of transition. Right-of-use assets are measured at either:

- their carrying amount as if IFRS 16 had been applied since the lease commencement date, discounted by the Company's incremental borrowing rate at transition date. The Company has applied this methodology to a small number of its property leases where sufficient historical information has been available to facilitate this.
- an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments. The Company has applied this methodology to the majority of its leases as sufficient historical data was not available to enable a retrospective calculation.

The weighted average discount rate applied on transition date is 2 per cent.

The Company has not restated comparatives and the cumulative effect of initially applying IFRS 16 has been recognised as an adjustment to opening reserves at the date of transition.

The Company has elected to apply the following practical expedients as allowed under IFRS 16:

- exclude short-term leases (leases with a remaining term of less than one year);
- rely on its assessment of whether leases are onerous immediately before the date of transition as an alternative to performing an impairment review. This is applied on a lease-by-lease basis;
- exclude initial direct costs from the measurement of the right-of-use assets on transition; and
- the use of hindsight, such as in determining the lease term if the contract contains options to extend or terminate the lease.

The Company has not applied the practical expedient of placing reliance on the previous identification of a lease under IAS 17 but has assessed all its existing lease contracts to determine whether they meet the new definition of a lease and therefore fall within the scope of IFRS 16.

In addition to this, where the Company has not taken the practical expedient of taking an onerous lease provision under IAS 37 as a proxy to the opening impairment charge, the Company has undertaken an impairment review at the date of transition. These are explained further below under section 'Key areas of judgement'.

Impact on the financial statements

On application of IFRS 16, the Company has recognised an opening right-of-use asset of £60,905,443, a lease liability of £78,451,984 and a financial asset of £17,380,774 in respect of intercompany leases. Including adjustments for working capital which existed under IAS 17, the retained earnings of the Company on transition reduced by £464,335 on a pre-tax basis.

During the year, the Company recognised £7,560,959 of additional depreciation charges, £1,247,445 of additional interest costs instead of recognising the rental and other charges of £8,255,832, resulting in a net £552,572 impact on profit.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

1. Accounting policies (continued)

Reconciliation from IAS 17 lease commitment to opening IFRS 16 lease liability

The table below shows a reconciliation from the total operating lease commitment as disclosed at 31 August 2019 to the total lease liability recognised in the financial statements on the date of transition:

| | £ |
|---|-------------------|
| Operating lease commitment at 31 August 2019 as disclosed in the Company's financial statements | 94,922,482 |
| Discounted using the incremental borrowing rate at 1 September 2019 | 83,628,823 |
| Implied intercompany lease ¹ | 1,824,626 |
| Recognition exemption for short-term leases ² | (336,865) |
| Termination options reasonably certain to be exercised ³ | (3,796,747) |
| Lease commencement date after the transition date of IFRS 16 ⁴ | (1,759,582) |
| Other adjustments ⁵ | (1,108,271) |
| Total lease liabilities recognised at 1 September 2019 | 78,451,984 |

¹ This lease liability is recorded where the Company is in possession of the underlying asset whereas the lease contract is signed by another group company and hence there is an implied intercompany lease.

² The Company has applied the practical expedient to classify leases for which the lease term ends within 12 months of the date of initial application of IFRS 16 as short-term leases. The Company has also applied the recognition exemption for short-term leases.

³ Previously, lease commitments only included non-cancellable periods in the lease agreements. Under IFRS 16, the lease term includes period covered by options to extend or terminate the lease where the Company is reasonably certain that such options will be exercised.

⁴ The adjustment is related to the leases that commenced after the IFRS 16 transition date whereas the future commitment was included in the operating lease commitment note.

⁵ Other adjustments mainly relate to updates to lease terms, lease rentals in determining the lease liability and the difference in the methodology applied to discount the operating lease commitment compared to the lease liability recognised in the financial statements.

Key areas of judgement in applying IFRS 16

Determination of Incremental Borrowing Rate (IBR)

The application of IFRS 16 required judgement around the calculation of the IBR. This has been determined on a lease-by-lease basis based on the right-of-use asset in a similar economic environment and taking into account the risk-free rate, adjusted for factors such as the credit rating and the lease term.

Determination of lease term

In determining the lease term for contracts that have options to extend or terminate early, management has applied judgement in determining the likelihood of whether such options will be exercised. This is based on the length of time remaining before the option is exercisable, performance of the individual store and the trading forecasts.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

1. Accounting policies (continued)

Key areas of judgement in applying IFRS 16 (continued)

Impairment assessment

The right-of-use asset is tested for impairment on a lease-by-lease basis as at the transition date in accordance with IAS 36 where the practical expedient has not been taken. Each store is regarded to be a cash-generating unit. In estimating the future net cash flow, judgement is made around the lease term and estimated profit growth which is based on the underlying economics of the individual stores such as the store contribution and location. As part of estimating the value-in-use, future cash flows for each store are discounted based on the Company's weighted average cost of capital which is determined based on factors such as risk-free rate and risk premium.

The Company has recorded an impairment of £500,517 to the right-of-use assets and property, plant and equipment with a corresponding adjustment to the opening reserves. The impairment predominantly resulted from the application of different discount rates in line with the applicable accounting standards. IFRS 16 requires the use of an incremental borrowing rate based on which the right-of-use assets is recorded whereas the value-in-use calculation under IAS 36 requires the cash flow to be discounted using a pre-tax discount rate, for which we have used the pre-tax weighted average cost of capital. The application of these standards caused an impairment on numerous right-of-use assets and fixed assets.

Leases

The Company has applied IFRS 16 using the modified retrospective transition approach and therefore comparative information has not been restated and is presented under IAS 17. The details of accounting policies under both IAS 17 and IFRS 16 are presented separately below and on the following page.

Policies applicable from 1 September 2019

The Company as a lessee

The Company assesses whether a contract is or contains a lease, at inception of the contract. The Company recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low-value assets. For these leases, the Company recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the lessee uses its incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise:

- Fixed lease payments, less any lease incentives receivable;
- Variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- The amount expected to be payable by the lessee under residual value guarantees;
- The exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- Payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The lease liability is presented as a separate line in the Company's balance sheet.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

1. Accounting policies (continued)

Policies applicable from 1 September 2019 (continued)

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made.

The Company remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- The lease payments change due to changes in an index, rent review or rate, in which cases the lease liability is remeasured by discounting the revised lease payments using an unchanged discount rate.
- A lease contract is modified, and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.
- The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement date, less any lease incentives received and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Whenever the Company incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under IAS 37. To the extent that the costs relate to a right-of-use asset, the costs are included in the related right-of-use asset.

Right-of-use assets are depreciated over the lease term. The depreciation starts at the commencement date of the lease.

The right-of-use assets are presented as a separate line in the balance sheet.

The Company applies IAS 36 to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss as described in the 'Property, Plant and Equipment' policy.

The lease contracts that include variable rents based on sales, which is the case with many of our retail concession contracts, are not included in the measurement of the lease liability and the right-of-use asset. The related rents payable are recognised as an expense in the period in which the event or condition that triggers those payables occurs and are included in profit or loss (see Note 11).

The Company as a lessor

The Company enters into lease agreements as an intermediate lessor with respect to some of its property leases. It accounts for the head lease and the sublease as two separate contracts. The sublease is classified as finance lease or operating lease by reference to the right-of-use asset arising from the head lease. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

Rents receivable from operating leases are recognised on a straight-line basis over the term of the relevant lease.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

1. Accounting policies (continued)

Policies applicable prior to 1 September 2019

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Rental costs under operating leases are charged to the income statement over the length of the lease. The cost of assets held under finance leases is included under tangible fixed assets and depreciation is provided in accordance with the Company's accounting policy for that class of asset. The capital element of future lease payments is included in creditors. The interest cost is allocated to accounting periods based on the outstanding capital element of the lease.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

Revenue

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for the sale of goods and services to customers. Revenue excludes discounts, estimated returns, VAT and other sales-related taxes.

Revenue is recognised when performance obligations have been met and control of the goods has transferred to the customer. The majority of the Company's sales are for standalone products made direct to customers at standard prices where there is a single performance obligation. Control of the goods is deemed to have transferred to the customer at the point of sale.

Inventories

Inventories comprise goods for resale and are stated at the lower of cost and net realisable value. Consignment stocks are not included within stocks held by the Company. Inventories are valued using a weighted average cost method and retail accounting method.

Cost is calculated to include, where applicable, duties, handling, transport and directly attributable costs (including a deduction for applicable supplier income) in bringing the inventories to their present location and condition. Net realisable value is based on estimated normal selling prices less further costs expected to be incurred in selling and distribution.

Provisions are made for obsolescence, markdown and shrinkage.

Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

a) Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

1. Accounting policies (continued)

Taxation (continued)

b) Deferred tax

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset is realised based on tax laws and rates that have been enacted or substantively enacted at the balance sheet date. Deferred tax is charged or credited in the income statement, except when it relates to items charged or credited in other comprehensive income, in which case the deferred tax is also dealt with in other comprehensive income. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

Property, plant and equipment

Property, plant and equipment assets are carried at cost less accumulated depreciation and any recognised impairment in value. The carrying values of tangible fixed assets previously revalued have been retained at their book amount. Depreciation is charged so as to write off the costs of assets, other than land, over their estimated useful lives, using the straight-line method, with the annual rates applicable to the principal categories being:

Short-term leasehold property – shorter of the lease period and the estimated remaining economic life
Fixtures and equipment – five to ten years

The residual values of property, plant and equipment are reassessed on an annual basis.

At each balance sheet date, property, plant and equipment is reviewed for impairment if events or changes in circumstances indicate that the carrying amount may not be recoverable. When a review for impairment is conducted, the recoverable amount is assessed by reference to the net present value of expected future pre-tax cash flows of the relevant cash-generating unit or fair value, less costs to sell, if higher. Any impairment in value is charged to the income statement in the year in which it occurs and recognised within Distribution costs.

Intangible assets

Intangible assets are valued at cost and amortised over their useful life unless the asset can be demonstrated to have an indefinite life. Intangible assets relating to tenancy rights are amortised over the period of the lease. All intangible assets are reviewed for impairment in accordance with IAS 36, Impairment of Assets when there are indications that the carrying value may not be recoverable.

The costs of acquiring and developing software that is not integral to the related hardware is capitalised separately as an intangible asset. These intangibles are stated at cost less accumulated amortisation and impairment losses.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

1. Accounting policies (continued)

Intangible assets (continued)

Amortisation is charged so as to write off the costs of assets over their estimated useful lives, using the straight-line method, and is recorded in Administration expenses or Distribution costs depending on the nature of the underlying asset. The estimated lives for software are usually a period of up to five years. Any impairment in value is charged to the income statement in the year in which it occurs and recognised within Administration expenses or Distribution costs depending on the nature of the underlying asset.

Pension costs

Payments to the Company's defined contribution pension schemes are recognised as an expense in the income statement as they fall due. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

The cost of providing benefits for the United News Shops Retirement Benefits Scheme are determined by the Projected Unit Credit method, with actuarial calculations being carried out at the balance sheet date.

Actuarial gains and losses are recognised in full in the year in which they occur. They are recognised outside the Income statement in the Statement of comprehensive income.

The retirement benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation, as reduced by the fair value of the scheme assets.

Government grants and government assistance

Government grants are not recognised until there is reasonable assurance that the grants will be received and that the Company will comply with any conditions attached to them.

Government grants are recognised in profit or loss over the same period as the costs for which the grants are intended to compensate. Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Company with no future related costs are recognised in profit or loss in the period in which they become receivable.

Government grant income in relation to the UK Government's Job Retention Scheme is disclosed in Note 6. In addition, the Company has benefited from government assistance in the form of business rates relief of £1,050,216 in the year (2019: £nil).

Financial instruments

a) Trade receivables

Trade receivables are measured at fair value at initial recognition, do not carry any interest and are subsequently measured at amortised cost using the effective interest rate method. Appropriate allowances for estimated irrecoverable amounts are recognised in the income statement.

Allowances for doubtful debts are recognised based on management's expectation of losses, without regard to whether an impairment trigger has occurred or not (an 'expected credit loss' model under IFRS 9).

b) Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less. In the balance sheet, bank overdrafts are shown within borrowings in current liabilities.

c) Financial liabilities and equity

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

1. Accounting policies (continued)

Financial instruments (continued)

d) Trade payables

Trade payables are initially measured at fair value, and are subsequently measured at amortised cost, using the effective interest rate method.

e) Equity instruments

Equity instruments issued are recorded at the proceeds received, net of direct issue costs.

2. Critical accounting judgements and sources of estimation uncertainty

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities. Significant items subject to such assumption and estimate include the useful economic life of assets; the measurement and recognition of provisions; the recognition of deferred tax assets; and the liabilities for potential corporation tax. Actual results could differ from these estimates and any subsequent changes are accounted for with an effect on income at the time such updated information becomes available.

The most critical accounting judgements and estimates in determining the financial condition and results of the Company are those requiring the greatest degree of subjective or complex judgement. These relate to valuation of intangible assets, inventory valuation and retirement benefit obligations.

a) Intangible assets and property, plant and equipment impairment reviews

Property, plant and equipment and intangible assets (see Notes 9 and 10) are reviewed for impairment if events or changes in circumstances indicate that the carrying amount may not be recoverable. When a review for impairment is conducted the recoverable amount of an asset or a cash-generating unit is determined based on value-in-use calculations prepared on the basis of management's assumptions and estimates.

b) Inventory valuation

Inventories of £1,740,711 (2019: £1,914,989) are carried at the lower of cost and net realisable value which requires the estimation of the eventual sales price of goods to customers in the future. Any difference between the expected and the actual sales price achieved will be accounted for in the year in which the sale is made.

c) Retirement benefit obligation

The Company recognises and discloses its retirement benefit obligation in accordance with the measurement and presentational requirements of FRS 101. The calculations include a number of judgements and estimations in respect of the expected rate of return on assets, the discount rate, inflation assumptions, the rate of increase in salaries, and life expectancy, amongst others. See Note 14. Changes in these assumptions can have a significant effect on the value of the retirement benefit obligation.

d) Determination of lease term

In determining the lease term for contracts that have options to extend or terminate early, management has applied judgement in determining the likelihood of whether such options will be exercised. This is based on the length of time remaining before the option is exercisable, performance of the individual store and the trading forecasts.

e) Determination of Incremental Borrowing Rate ('IBR')

The application of IFRS 16 requires judgement around the calculation of the IBR. This is determined on a lease-by-lease basis based on the right-of-use asset in a similar economic environment and taking into account the risk-free rate, adjusted for factors such as credit rating and lease term.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

3. Revenue

All of the Company's revenue is from sales of goods and arises in the United Kingdom.

4. Directors' remuneration

The remuneration of R J Moorhead, S Clarke, C Cowling and I Houghton is paid by a fellow Group company and no allocation of their services, as directors of WH Smith Hospitals Limited and other Group companies, is made in the current or prior year. R J Moorhead, S Clarke, C Cowling and I Houghton are directors of a number of fellow subsidiaries and it is not possible to make an accurate apportionment of their remuneration in respect of each of the subsidiaries. Accordingly, no disclosure in respect of the remuneration of the directors is made. R J Moorhead, S Clarke and C Cowling are directors of WH Smith PLC and their remuneration is included in the directors' emoluments disclosed in the consolidated financial statements of WH Smith PLC. There are no other key management personnel.

5. Employees and staff costs

| | 2020 £ | 2019 £ |
|--|------------------|------------------|
| Staff costs | | |
| Wages and salaries | 8,124,946 | 7,572,687 |
| Social security costs | 427,540 | 399,658 |
| Other pension costs | 118,150 | 87,851 |
| | <u>8,670,636</u> | <u>8,060,196</u> |
| | No. | No. |
| Monthly average no. of employees (Retailing) | <u>699</u> | <u>682</u> |

6. Operating (loss) / profit

Operating (loss) / profit is stated after charging:

| | 2020 £ | 2019 £ |
|---|---------------|--------------|
| Depreciation of property, plant and equipment | 1,903,519 | 1,748,638 |
| Impairment of property, plant and equipment | 516,627 | 42,000 |
| Amortisation of intangible assets | 10,848 | 22,470 |
| Cost of inventories recognised as an expense | 33,200,378 | 31,375,104 |
| Write-downs of inventory in the year | 89,389 | 98,369 |
| Government grant income | (213,273) | - |
| Operating lease rentals - property | - | 10,162,983 |
| Auditors' fees | | |
| - Fees payable to the Company's auditors for the audit of the Company's annual financial statements | <u>10,000</u> | <u>6,000</u> |

There are no non-audit fees (2019: £nil). Statutory disclosures in respect of non-audit fees are given in the consolidated financial statements of WH Smith PLC.

Due to a change in accounting policy, certain IT costs and salary costs have been reallocated from Distribution costs to Administrative expenses, to better reflect the nature of those costs and bring the policy into line with other Group companies. The comparative information has not been restated. There is no impact on Gross profit or Operating (loss) / profit.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

7. Interest payable and similar expenses

| | 2020 £ | 2019 £ |
|--|------------------|---------------|
| Interest on lease liabilities | 1,247,445 | - |
| Pension interest | 20,000 | 18,000 |
| Bank loans and overdraft | 32,590 | 33,692 |
| Interest payable and similar expenses | 1,300,035 | 51,692 |

8. Income tax credit / (expense)

Tax credit / (expense) included in Income Statement:

| | 2020 £ | 2019 £ |
|--|--------------------|------------------|
| Current tax: | | |
| Current year (credit) / charge | (1,950,613) | 1,941,636 |
| Adjustments in respect of prior years | (28,147) | 5,326 |
| Total current tax (credit) / charge | (1,978,760) | 1,946,962 |
| Deferred tax: | | |
| - current year | (154,432) | 4,625 |
| - adjustments in respect of prior years | 13,745 | (2,096) |
| Tax on (loss) / profit | (2,119,447) | 1,949,491 |

Reconciliation of the total tax (credit) / charge

| | 2020 £ | 2019 £ |
|--|--------------------|------------------|
| (Loss) / profit before taxation | (11,163,819) | 9,959,671 |
| Tax on (loss) / profit at the UK standard corporation tax rate of 19.00 % (2019: 19.00%) | (2,121,126) | 1,892,338 |
| Effects of: | | |
| Expenses not deductible for tax purposes | 16,081 | 53,923 |
| Adjustments in respect of prior years | (14,402) | 3,230 |
| Total tax (credit) / charge | (2,119,447) | 1,949,491 |

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

8. Income tax credit / (expense) (continued)

The following are the major deferred tax assets recognised by the Company and movements thereon during the current and prior reporting years:

| | Accelerated tax depreciation £ | Retirement benefit obligations £ | Total £ |
|---|---|---|----------------|
| At 1 September 2019 | 238,562 | 185,640 | 424,202 |
| Adjustments on initial application of IFRS 16 | 88,224 | - | 88,224 |
| Credited to income | 154,432 | - | 154,432 |
| Credited to equity | - | 30,010 | 30,010 |
| Adjustments in respect of prior years | (13,745) | - | (13,745) |
| At 31 August 2020 | 467,473 | 215,650 | 683,123 |
| At 1 September 2018 | 241,092 | 125,210 | 366,302 |
| Charged to income | (4,625) | - | (4,625) |
| Credited to equity | - | 60,430 | 60,430 |
| Adjustments in respect of prior years | 2,096 | - | 2,096 |
| At 31 August 2019 | 238,562 | 185,640 | 424,202 |

The deferred tax asset has been recognised in the financial statements as the directors are of the opinion that the future trading forecasts support the recognition.

The UK corporation tax rate has been 19 per cent with effect from 1 April 2017. In the Spring Budget 2021, the Government announced that from 1 April 2023 the corporation tax rate will increase to 25 per cent (rather than remaining at 19 per cent). As the proposal to increase the rate to 25 per cent had not been substantively enacted at the balance sheet date, its effects are not included in these financial statements. However, it is likely that the overall effect of the change, had it been substantively enacted by the balance sheet date, would be to increase the deferred tax asset by £229,560.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

9. Intangible assets

| | Tenancy rights £ | Software £ | Total £ |
|--|---------------------|----------------|----------------|
| Cost | | | |
| At 1 September 2019 | 105,000 | 353,719 | 458,719 |
| Disposals | - | (5,911) | (5,911) |
| At 31 August 2020 | 105,000 | 347,808 | 452,808 |
| Accumulated depreciation and impairment | | | |
| At 1 September 2019 | 91,875 | 353,274 | 445,149 |
| Charge for the year | 10,500 | 348 | 10,848 |
| Disposals | - | (5,911) | (5,911) |
| At 31 August 2020 | 102,375 | 347,711 | 450,086 |
| Net book value | | | |
| At 31 August 2020 | 2,625 | 97 | 2,722 |
| At 31 August 2019 | 13,125 | 445 | 13,570 |

Intangible assets relating to tenancy rights are being amortised over the period of the lease. Software assets are being amortised over up to five years. Amortisation is included with Administrative expenses or Distribution costs depending on the nature of the underlying asset. For details of impairment assessment, see Note 10.

10. Property, plant and equipment

| | Short-term leasehold property £ | Fixtures and equipment £ | Total £ |
|--|------------------------------------|-----------------------------|-------------------|
| Cost | | | |
| At 1 September 2019 | 9,401,477 | 13,495,297 | 22,896,774 |
| Additions | 586,110 | 1,303,309 | 1,889,419 |
| Disposals | (265,283) | (3,171,978) | (3,437,261) |
| At 31 August 2020 | 9,722,304 | 11,626,628 | 21,348,932 |
| Accumulated depreciation and impairment | | | |
| At 1 September 2019 | 4,927,128 | 8,436,984 | 13,364,112 |
| Adjustment on initial application of IFRS 16 | 1,912 | 2,798 | 4,710 |
| Charge for the year | 864,920 | 1,038,599 | 1,903,519 |
| Impairment | 210,273 | 306,354 | 516,627 |
| Disposals | (265,283) | (3,171,978) | (3,437,261) |
| At 31 August 2020 | 5,738,950 | 6,612,757 | 12,351,707 |
| Net book value | | | |
| At 31 August 2020 | 3,983,354 | 5,013,871 | 8,997,225 |
| At 31 August 2019 | 4,474,349 | 5,058,313 | 9,532,662 |

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

10. Property, plant and equipment (continued)

Property, plant and equipment (along with Intangible assets) has been tested for impairment by comparing the carrying amount of each store with the recoverable amount determined from value-in-use calculations. The value-in-use of the group of CGUs has been calculated using cash flows derived from the Company's latest Board-approved budget and three year plan and taking into account the projected impact of Covid-19. The forecasts reflect knowledge of the current market, together with the Company's expectations on the future achievable growth and committed store openings.

Cash flows beyond the initial forecast period extended to the end of the lease term for each CGU before extrapolating a terminal value using estimated long-term growth rates. This extended period of time is required to establish a normalised cash flow base on which a terminal value calculation can be appropriately calculated. The main reasons for cash flow adjustments include the need to forecast lease renewals under IFRS 16.

The key assumptions on which the forecast three-year cash flows of the CGUs are based include sales and the pre-tax discount rate. Other assumptions in the model relate to gross margin, cost inflation and longer-term growth rates. The forecasts used in the impairment review are based on management's best estimate of revenue reductions versus a 'pre-Covid' base, and the recovery in revenue over the forecast period. In developing these forecasts, management have used available information, including historical knowledge of the store level cash flows, and knowledge gained during the pandemic up to the year end date.

Store revenue is assumed to be down around 40 per cent, recovering to around 20 per cent down by the end of the next financial year. The second and third years of the three year plan include further gradual recoveries across all locations.

The pre-tax discount rates are derived from the WH Smith Group's weighted average cost of capital, which has been calculated using the capital asset pricing model, the inputs of which include the risk-free rate, equity risk premium, Group size premium and a risk adjustment (beta). The pre-tax discount rate used in the calculation was 8.9 per cent (2019: 10 per cent).

The result of the impairment resulted in an impairment of £3,843,000 to property, plant and equipment and £3,000 to intangible assets.

After the year end, the UK Government announced further lockdowns. We have concluded that this is a non-adjusting post balance sheet event. See Note 21 for the estimated financial impact of these announcements.

11. Leases

| | Total £ |
|--------------------------|--------------------------|
| Right-of-use assets | |
| - Property | 52,627,408 |
| At 31 August 2020 | <u>52,627,408</u> |

During the year, additions to right-of-use assets were £5,671,776 which include new leases, extensions to the existing lease and lease modifications.

| | Total £ |
|--------------------------|--------------------------|
| Lease liability | |
| - Current | 10,418,366 |
| - Non-current | 69,570,929 |
| At 31 August 2020 | <u>79,989,295</u> |

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

11. Leases (continued)

| | 2020 £ |
|--|-----------------------------|
| Amounts recognised in the Income statement | |
| Depreciation on right-of-use assets | |
| - Property | 7,560,959 |
| Impairment of right-of-use assets | |
| - Property | 7,578,368 |
| Interest on lease liabilities | 1,247,445 |
| Expense relating to short-term leases | 964,518 |
| Expense relating to variable leases | 898,591 |
| Income relating to the sub-lease of right-of-use asset | (199,225) |
| | <u> </u> |

The total cash outflow for leases in the financial year was £9,686,108.

12. Trade and other receivables

| | 2020 £ | 2019 £ |
|--|-------------------|-------------------|
| Amounts falling due within one year: | | |
| Trade receivables | 116,295 | 150,163 |
| Lease receivables - amounts owed by group undertakings | 1,658,229 | - |
| Amounts owed by group undertakings | 54,815,749 | 17,677,569 |
| Other receivables | 131,765 | 91,101 |
| Prepayments and accrued income | 12,401 | 629,339 |
| | <u>56,734,439</u> | <u>18,548,172</u> |
| Amounts falling due after more than one year: | | |
| Lease receivables - amounts owed by group undertakings | 16,009,355 | - |
| Prepayments and accrued income | 260,522 | 256,949 |
| | <u>73,004,316</u> | <u>18,805,121</u> |

All amounts owed by group undertakings are non-interest bearing and repayable on demand.

13. Trade and other payables

| | 2020 £ | 2019 £ |
|--|-------------------|-------------------|
| Amounts falling due within one year | | |
| Trade payables | 1,760,938 | 2,664,757 |
| Amounts owed to group undertakings | 46,083,679 | 7,809,695 |
| Corporation tax | - | 966,163 |
| Other payables | 6,264,223 | 7,470,794 |
| Accruals and deferred income | 1,869,417 | 1,799,288 |
| | <u>55,978,257</u> | <u>20,710,697</u> |

All amounts owed to group undertakings are unsecured and repayable on demand.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

14. Retirement benefit obligations

The Company operates a UK registered trust-based pension scheme, the United News Shops Retirement Benefits Scheme, that provides defined benefits. Pension benefits are linked to the members' final pensionable salaries and service at 31 May 2005 (or date of leaving if earlier). The Trustees are responsible for running the Scheme in accordance with the Scheme's Trust Deed and Rules, which sets out their powers. The Trustees of the Scheme are required to act in the best interests of the beneficiaries of the Scheme. There is a requirement that at least one-third of the Trustees are nominated by the members of the Scheme. There are two categories of pension scheme members; Deferred members: no longer in pensionable service and not yet retired; and Pensioner members: in receipt of pension from the Scheme.

The defined benefit obligation is valued by projecting the best estimate of future benefit outgo (allowing for revaluation to retirement for deferred members and annual pension increases for all members) and then discounting to the balance sheet date. The majority of benefits receive increases linked to inflation (subject to a cap of no more than 5% pa). The valuation method used is known as the Projected Unit Method. The approximate overall duration of the Scheme's defined benefit obligation as at 31 August 2020 was around 15 years.

The Trustees are required to carry out an actuarial valuation every 3 years. The last actuarial valuation of the Scheme was performed by the Scheme Actuary for the Trustees as at 5 April 2018. This valuation revealed a funding shortfall of £235,000. In respect of the shortfall in the Scheme as at 5 April 2018, the Company agreed to pay £56,000 per annum, over the period 1 December 2018 to 31 March 2022. The Company therefore expects to pay £56,000 to the Scheme during the accounting year beginning 1 September 2020. The next actuarial valuation of the Scheme is due as at 5 April 2021. The contributions paid during the accounting year beginning 1 September 2020 may be different to those above if a new Schedule of Contributions is agreed over the period. In addition, all expenses involved in running the Scheme and the costs of any levies (including the PPF levies) will be paid directly by the Company as and when they fall due.

The amounts recognised in the balance sheet in relation to the aggregate fair values of the assets in the defined benefit scheme and the aggregate net pension liabilities at 31 August were as follows. All assets listed above have a quoted market price in an active market.

| | % | 2020 £ | % | 2019 £ |
|--|----|--------------------|----|--------------------|
| Equities | - | - | - | - |
| Bonds | - | - | 33 | 2,199,000 |
| Gilts | - | - | 17 | 1,170,000 |
| Diversified Growth Funds (DGFs) | 67 | 4,578,000 | 43 | 2,865,000 |
| Liability Driven Investments (LDI) | 22 | 1,557,000 | 7 | 500,000 |
| Cash and derivatives | 1 | 66,000 | - | 12,753 |
| Other | 10 | 658,757 | - | - |
| Fair value of plan assets | | 6,859,757 | | 6,746,753 |
| Present value of the obligations | | (7,995,000) | | (7,839,000) |
| Deficit recognised in the balance sheet | | (1,135,243) | | (1,092,247) |
| Related deferred tax asset (Note 8) | | 215,650 | | 185,640 |
| Net defined benefit scheme deficit | | (919,593) | | (906,607) |

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

14. Retirement benefit obligations (continued)

The amounts recognised in the income statement within interest payable and similar expenses were as follows:

| | 2020 £ | 2019 £ |
|--|-----------|-----------|
| Net interest cost on the defined benefit liability | (20,000) | (18,000) |

The amount recognised in the Statement of Comprehensive income was:

| | 2020 £ | 2019 £ |
|--|-----------|-------------|
| Actuarial losses due to changes in demographic assumptions | (19,000) | (44,000) |
| Actuarial losses due to changes in financial assumptions | (158,000) | (1,000,000) |
| Actuarial losses on defined benefit obligation | (177,000) | (1,044,000) |
| Actual return on assets less interest | 98,000 | 562,000 |
| | (79,000) | (482,000) |

Movements in the present value of the defined benefit scheme obligations in the current year were as follows:

| | Error! Unknown switch argument. £ | 2019 £ |
|----------------------|---|-----------|
| At start of year | 7,839,000 | 6,808,000 |
| Current service cost | - | - |
| Interest cost | 144,000 | 188,000 |
| Actuarial loss | 177,000 | 1,044,000 |
| Benefits paid | (165,000) | (201,000) |
| At end of year | 7,995,000 | 7,839,000 |

Movements in the fair value of the defined benefit scheme assets in the year were as follows:

| | 2020 £ | 2019 £ |
|---|-----------|-----------|
| At start of year | 6,747,753 | 6,149,000 |
| Interest income | 124,000 | 170,000 |
| Actuarial gain | 98,000 | 562,000 |
| Contributions from the sponsoring companies | 56,004 | 66,753 |
| Benefits paid | (165,000) | (201,000) |
| At end of year | 6,860,757 | 6,746,753 |

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

14. Retirement benefit obligations (continued)

The principal long-term assumptions used in the actuarial valuation were:

| | 2020 | 2019 |
|--|-------------|-------------|
| Discount rate | 1.75% | 1.85% |
| Rate of increase in salaries | N/A | N/A |
| Rate of increase in pensions payments and deferred pensions | 1.90%-3.00% | 1.90%-3.00% |
| RPI inflation assumptions | 3.10% | 3.20% |
| CPI inflation assumptions | 2.30% | 2.20% |
| Life expectancy for an individual currently aged 65 – male | 21.6 years | 21.5 years |
| Life expectancy for an individual currently aged 65 – female | 23.5 years | 21.4 years |
| Life expectancy for an individual currently aged 45 – male | 22.9 years | 22.8 years |
| Life expectancy for an individual currently aged 45 – female | 25.1 years | 24.9 years |

Amounts for the current and previous years are as follows:

| | 2020 £ | 2019 £ |
|----------------------------|-------------|-------------|
| Defined benefit obligation | (7,995,000) | (7,839,000) |
| Plan assets | 6,859,757 | 6,746,753 |
| Deficit | (1,135,243) | (1,092,247) |

The Company is also in receipt of a guarantee from WH Smith Travel Limited, a fellow Group company, in respect of certain obligations of WH Smith Hospitals Limited in relation to the UNS Group defined benefit pension scheme.

Risks

Through the Scheme, the Company is exposed to a number of risks:

- **Asset volatility:** the Scheme's defined benefit obligation is calculated using a discount rate set with reference to corporate bond yields, however the Scheme invests significantly in Diversified Growth Funds. These assets are expected to outperform corporate bonds in the long term, but provide volatility and risk in the short term.
- **Changes in bond yields:** a decrease in corporate bond yields would increase the Scheme's defined benefit obligation, however this would be partially offset by an increase in the value of the Scheme's bond holdings (within the Scheme's investments in Diversified Credit Funds and Diversified Growth Funds) and an increase in the value of the Scheme's Liability Driven Investment (LDI) holdings.
- **Inflation risk:** a significant proportion of the Scheme's defined benefit obligation is linked to inflation; therefore higher inflation will result in a higher defined benefit obligation (subject to the appropriate caps in place). The majority of the Scheme's assets are either unaffected by inflation, or only loosely correlated with inflation, therefore an increase in inflation would also increase the deficit.
- **Life expectancy:** if Scheme members live longer than expected, the Scheme's benefits will need to be paid for longer, increasing the Scheme's defined benefit obligation.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

14. Retirement benefit obligations (continued)

The Trustees and Company manage risks in the Scheme through the following strategies:

- Diversification: investments are well diversified, such that the failure of any single investment would not have a material impact on the overall level of assets.
- Investment strategy: the Trustees are required to review their investment strategy on a regular basis.
- LDI: the Scheme invests in LDI assets, whose long term investment returns are expected to hedge interest rate and inflation rate movements.

Sensitivity to changes in assumptions is as follows:

Sensitivity information has been derived using scenario analysis from actuarial assumptions as at 31 August 2020, while keeping all other assumptions consistent; in practice changes to some of the assumptions may be correlated. These calculations provide an approximate guide to the sensitivity of results and may not be as accurate as a full valuation carried out on these assumptions. The methods and assumptions used in preparing the sensitivity analysis are consistent with the prior year.

| | Effects on liabilities at 31 August 2020 |
|---|--|
| Discount rate + 0.5% pa / - 0.5% pa | - 7% / + 7% |
| RPI and CPI inflation + 0.5% pa / - 0.5% pa | + 3% / - 3% |
| Assumed life expectancy + 1 year | + 4% |

15. Dividends on equity shares

| | 2020 £ | 2019 £ |
|---|-----------|------------------|
| Amounts recognised as distributions to equity holders in the year | - | 6,500,000 |
| | <u>-</u> | <u>6,500,000</u> |

There were no dividends paid during the year ended 31 August 2020 (2019: interim dividend paid of £6.50 per share).

16. Ordinary shares

| | 2020 | | 2019 | |
|----------------------------|-------------------------|--------------------|-------------------------|--------------------|
| | Number of shares No. | Nominal value £ | Number of shares No. | Nominal value £ |
| Allotted and fully paid | | | | |
| Ordinary shares of £1 each | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| | <u>1,000,000</u> | <u>1,000,000</u> | <u>1,000,000</u> | <u>1,000,000</u> |

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

17. Total commitments under operating leases

The below disclosure is only in relation to the comparative figure for the year ended 31 August 2019. This disclosure is no longer required since the implementation of IFRS 16 'Leases' on the initial date of application, 1 September 2019.

Minimum lease payments under non-cancellable operating leases are payable as follows:

| | 2019 £ |
|------------------------------|-------------------|
| - Within one year | 10,458,089 |
| - Between two and five years | 33,654,491 |
| - After five years | 50,809,902 |
| | <u>94,922,482</u> |

The Company leases various properties under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights. Contingent rents are payable on certain store leases based on store revenue. For those leases that are turnover-related leases, the annual net lease commitment is calculated using the minimum lease liability. The total future external sublease receipts in 2019 was £494,908).

At 31 August 2020 the Company had capital commitments contracted for but not provided for of £580,833 (2019: £524,742).

18. Operating lease receivable maturity analysis

| | 2020 £ |
|-------------------|----------------|
| Less than 1 year | 157,864 |
| 1 to 2 years | 119,976 |
| 2 to 3 years | 59,691 |
| 3 to 4 years | 25,000 |
| 4 to 5 years | 25,000 |
| More than 5 years | 1,370 |
| | <u>388,901</u> |

19. Related party transactions

The Company has taken advantage of the exemptions granted by paragraph 8(k) of FRS 101, not to disclose transactions with WH Smith PLC Group companies and interests of the Group who are related parties.

WH Smith Hospitals Limited

Notes to the financial statements (continued) Year ended 31 August 2020

20. Ultimate parent company

The ultimate parent company and controlling party is WH Smith PLC, a company incorporated in the United Kingdom and registered in England and Wales. WH Smith PLC heads the largest and smallest group of companies of which the Company is a member for which consolidated financial statements are prepared.

The immediate parent company is WH Smith Hospitals Holdings Limited, a company incorporated in the United Kingdom and registered in England and Wales.

Copies of both sets of financial statements are available from:

The Company Secretary

WH Smith PLC

Greenbridge Road

Swindon

Wiltshire

SN3 3RX

21. Events after the balance sheet date

Since the balance sheet date, the ongoing impact of the Covid-19 pandemic has resulted in a second lockdown across England in November 2020 and further lockdowns of varying levels across the UK in the period from January to May 2021, as well as continuing international travel restrictions. The directors have performed an assessment of these government actions on the Company to ascertain if this constitutes an adjusting post balance sheet event under IAS 10 'Events after the Reporting Date'. Following this review, the directors have concluded that the above events are non-adjusting.

The directors have performed an assessment of the impact of the further lockdowns on the value-in-use calculations used in the impairment assessments of property, plant and equipment, intangible assets and right-of-use assets. The impact on the Company's income statement is an additional impairment charge on property, plant and equipment, intangible assets and right of use assets of £702,121. The impairment has arisen due to a slower than expected recovery in the Company's business as a result of further lockdowns.

On 9 March 2021, the Group extended the maturity of its two existing £200m Term Loans to October 2023 and agreed a new minimum liquidity covenant for both the August 2021 and February 2022 covenant tests. The previously agreed covenant waiver for February 2021 remained unchanged. These changes enabled the Group to cancel its existing £120m liquidity loan which was undrawn and due to expire in November 2021.

Further to the above changes, on 28 April 2021 the Group announced new financing arrangements which include a £250m RCF (increased from £200m), on which the Company is a guarantor, with an extended maturity from 2023 to 2025 and provided by an expanded syndicate of lending banks. This facility, and the term loan outlined below, carries a minimum liquidity covenant for August 2021, February 2022 and August 2022 (which supersedes the previous covenants described above). As part of the financing arrangements, the Group launched an offering of convertible bonds maturing in 2026. The convertible bonds raised £327m and provide £50m of new capacity for the Group to fund the opening of c.100 new Travel stores won and yet to open over the next three years and new growth opportunities. The remainder of the proceeds have been used to partially pay down the existing £400m of term loans from both the MRG and InMotion acquisitions. The maturity of the remaining term loan, on which the Company is a guarantor, has also been extended from 2023 to 2025 in line with the RCF.