Report and Financial Statements

**31 December 2003** 



Deloitte & Touche LLP London

# REPORT AND FINANCIAL STATEMENTS 2003

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## **REPORT AND FINANCIAL STATEMENTS 2003**

## OFFICERS AND PROFESSIONAL ADVISERS

## **DIRECTORS**

Thomas Peterffy Yograj Aggarwal Gerald Perez

#### **SECRETARY**

Paul J Brody 305 Weed Street New Cannan CT 06840

## REGISTERED OFFICE

10 Arthur Street London EC4R 9AY

## BANKERS

National Westminster Bank plc PO Box 712 94 Moorgate London EC2M 6XT

## **SOLICITORS**

Clifford Chance 200 Aldersgate Street London EC1A 4JJ

## **AUDITORS**

Deloitte & Touche LLP Chartered Accountants London

## **DIRECTORS' REPORT**

The directors present their annual report for the year ended 31 December 2003.

#### **ACTIVITIES AND REVIEW OF DEVELOPMENTS**

Interactive Brokers (UK) Limited offers execution and clearing broking services in equity and derivative products to European private clients. Interactive Brokers (UK) Limited has been authorised to carry out investment business by the Financial Services Authority since 6 February 2002.

The firm is a member of the London Stock Exchange and a General clearing member of London Clearing House for LSE, LIFFE and the Virt-x exchange. It is also a member of MEFF, the Spanish derivatives exchange.

The company continues to expand and at year-end the company had daily client trades approaching 18,000 (2002 - 10,000).

#### RESULTS AND DIVIDENDS

The directors report a profit after taxation of £212,810 for the year ended 31 December 2003 (2002: loss of £184,528). No dividends are proposed (2002: £nil).

#### **FUTURE PROSPECTS**

In October 2003, the company applied for clearing membership of the EDX exchange with clearing being effected through membership of the London Clearing House.

#### DIRECTORS' INTERESTS

Thomas Peterffy, Gerald Perez and Yograj Aggarwal have been directors of the company throughout the year. None of the directors has interests in the share capital of the company or other UK group companies that are required to be disclosed under the Companies Act 1985.

#### **AUDITORS**

On 1 August 2003, Deloitte & Touche transferred their business to Deloitte & Touche LLP, a limited liability partnership incorporated under the Limited Liability Partnerships Act 2000. The Board of Directors gave its consent to treating the appointment of Deloitte & Touche as extending to Deloitte & Touche LLP and a resolution to appoint Deloitte & Touche LLP as auditors to the Company will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

Director

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for the system of internal control, for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF INTERACTIVE BROKERS (UK) LIMITED

We have audited the financial statements of Interactive Brokers (UK) Limited for the year ended 31 December 2003 which comprise the profit and loss account, the balance sheet and the related notes 1 to 17. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

## Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

Deloitle & Torle W

London

31 March 2004

# PROFIT AND LOSS ACCOUNT Year ended 31 December 2003

	Note	2003 £	2002 £
TURNOVER		2,245,607	212,750
Administrative expenses	2,3	(2,527,428)	(597,687)
OPERATING LOSS		(281,821)	(384,937)
Interest receivable	5	992,126	200,846
Interest payable and similar charges	6	(406,411)	(437)
PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION		303,894	(184,528)
Tax on profit/(loss) on ordinary activities	6	(91,084)	-
PROFIT/(LOSS) FOR THE FINANCIAL YEAR		212,810	(184,528)

The company had no recognised gains or losses other than the profit for the current year and loss for the preceding year.

All activities derive from continuing operations.

# BALANCE SHEET As at 31 December 2003

	Note	2003 £	2002 £
FIXED ASSETS			
Tangible assets	7	5,055	6,443
Investments	8	297,619	
		302,674	6,443
CURRENT ASSETS			
Debtors	9	95,032,039	31,121,939
Investments	10	24,149,933	-
Prepayments		15,591	-
Cash at bank and in hand		638,362	3,132,086
		119,835,925	34,254,025
CREDITORS: amounts falling due			
within one year	11	(107,810,148)	(27,144,996)
NET CURRENT ASSETS		12,025,777	7,109,029
TOTAL ASSETS LESS CURRENT LIABILITIES		12,328,451	7,115,472
Provisions for liabilities and charges	12	(169)	-
NET ASSETS		12,328,282	7,155,472
CAPITAL AND RESERVES		- <del></del>	<del></del>
Called up share capital	13	79,332	79,332
Capital contribution	14	12,220,668	7,220,668
Profit and loss account	14	28,282	(184,528)
EQUITY SHAREHOLDERS' FUNDS	14	12,328,282	7,115,472

The financial statements were approved by the Board of Directors on 31 March 2004. Signed on behalf of the Board of Directors

Director

## NOTES TO THE ACCOUNTS Year ended 31 December 2003

#### 1. ACCOUNTING POLICIES

The financial statements are prepared under the historic cost convention as modified by the inclusion of current assets investments at market value and in accordance with applicable United Kingdom accounting standards.

#### Tangible fixed assets

Tangible assets are stated at cost net of depreciation. Depreciation is provided on all fixed assets in equal annual instalments over the estimated useful lives of the assets. The rates of depreciation are as follows:

Computer equipment

3 years

#### **Investments**

Investments held as fixed assets are recorded at cost, less provision for impairment. Current asset investments are listed and are stated at market value.

#### Turnover

Turnover is recognised on an accruals basis and represents commission earned from agency trades.

## Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rates of exchange ruling at the dates of the transactions. Exchange differences are dealt with in arriving at the operating profit for the year.

#### Cash flow statement

The company has taken advantage of the exemption from preparing a cash flow statement under paragraph 5 of Financial Reporting Standard No. 1.

#### **Deferred taxation**

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered.

# NOTES TO THE ACCOUNTS Year ended 31 December 2003

## 2. ADMINISTRATIVE EXPENSES

A deministration from	AUMAMAAA	1111	77/01
Administrative	CAUCHSES	HILL	HILLE.

	2003	2002
	£	£
Clearing fees	336,508	38,400
Foreign exchange losses	27,448	2,583
	2003	2002
	£	£
Operating loss is arrived at after charging:-		
Depreciation	1,388	496
Auditors' remuneration in respect of: Audit services	15,863	18,606
Other services	-	-
`		

## 3. EMPLOYEE INFORMATION

	2003	2002
Staff anota:	£	£
Staff costs:		
Wages and salaries	794,070	309,061
Social security costs	76,702	22,816
Total staff costs	870,772	331,877

The average monthly number of employees in the year was ten (2002: three).

# NOTES TO THE ACCOUNTS Year ended 31 December 2003

## 4. DIRECTORS' EMOLUMENTS

	2003 £	2002 £
Emoluments	450,005	309,061
The amounts in respect of the highest paid director are as follows:		
	2003 £	2002 £
Emoluments	318,400	149,500
5. INTEREST RECEIVABLE	2003	2002
Bank interest Coupon interest Intercompany interest	£ 211,115 446,483 334,528 992,126	97,046 103,800 200,846
6. INTEREST PAYABLE AND SIMILAR CHARGES	2003 £	2002 £
Bank overdrafts and other borrowings	406,411	437

## NOTES TO THE ACCOUNTS Year ended 31 December 2003

## 7. TAX ON PROFIT/(LOSS) ON ORDINARY ACTIVITIES

	2003 £	2002 £
Factors affecting tax charge for the current period  Profit/(Loss) on ordinary activities before tax  303	,894	(184,528)
Tax at 30% thereon: (91	,168)	55,358
Expenses not deductible for tax purposes	(577)	(11,903)
Capital allowances in excess of depreciation	31	-
UK dividend income	799	-
Tax losses not recognised		(43,455)
Current tax for period (90	,915)	-

# Factors that may effect the future tax charge

A deferred tax asset has not been recognised in respect of timing differences relating to tax losses as there is insufficient evidence that the asset will be recovered. The amount of the asset not recognised is £51,458 (2002: £43,455). The asset would be recovered if the company generated trading profits in future accounting periods.

## 8. TANGIBLE FIXED ASSETS

	Computer equipment £
Cost At 1 January 2003 Additions Disposals	6,939 - -
At 31 December 2003	6,939
Depreciation At 1 January 2003 Charge for the year Disposals	496 1,388
At 31 December 2003	1,884
Net book value At 31 December 2003 At 31 December 2002	5,055

## NOTES TO THE ACCOUNTS Year ended 31 December 2003

## 9. FIXED ASSET INVESTMENTS

	£
At 1 January 2003 Additions in the year	297,619
At 31 December 2003	297,619

The fixed asset investments relate to the company's shareholding in the London Clearing House. The holding is stated at cost. The directors consider that the market value at 31 December 2003 was not less than the net book value shown in the accounts.

#### 10. DEBTORS

	2003 £	2002 £
Trade debtors Amounts owed from group undertakings Other debtors	1,923,456 78,538,443 14,570,140 95,032,039	2,175,856 26,290,708 2,655,375 31,121,939
11. CURRENT ASSET INVESTMENTS	2003 £	2002 £
German Government bonds	24,149,933	

The German Government bonds mature within one year and have been classified as a current asset investment. They are valued at market value at the year end.

24,149,933

# NOTES TO THE ACCOUNTS Year ended 31 December 2003

## 12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

2003	2002 £
*	*
289	11,830
78,318,161	25,279,913
29,050,215	1,761,897
90,915	-
350,568	91,356
107,810,148	27,144,996
	289 78,318,161 29,050,215 90,915 350,568

## 13. PROVISIONS FOR LIABILITIES AND CHARGES

Movement on deferred taxation balance in the period:	Deferred taxation £
At 1 January 2003 Charge to the profit and loss account	169
At 31 December 2003	169

## 14. SHARE CAPITAL

	2003 No.	2002 No.
Authorised:		
A ordinary shares of £1 each	100	100
B ordinary shares of €1 each	125,000	125,000
	2003	2002
	£	£
Allotted, called up and fully paid:		
700 A ordinary shares of £1 each (2002: 700 A ordinary share of £1 each)	700	700
125,000 B ordinary shares of €1 each (2002: 125,000 B ordinary shares of €1 each)	78,632	78,632
	79,332	79,332

Class A and B shares rank pari passu and have one vote per share, no preferential dividend rights, no redemption rights and an unlimited right to share in any surplus remaining on the winding up of the company.

## NOTES TO THE ACCOUNTS Year ended 31 December 2003

#### 15. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2003	2002
•	£	£
Shareholders' funds as at 1 January 2003	7,115,472	-
Capital contribution made during the year	5,000,000	7,220,668
Profit/(loss) for the financial year	212,810	(184,528)
Shareholders' funds as at 31 December 2003	12,328,282	7,036,140

#### 16. STATEMENT OF MOVEMENTS ON RESERVES

		Profit and	
	Capital contribution £	loss account £	Total £
Balance at 1 January 2003 Profit for the financial year Capital contribution	7,220,668 5,000,000	(184,528) 212,810	7,036,140 212,810 5,000,000
Balance at 31 December 2003	12,220,668	28,282	12,248,950

During the year, the parent company made a capital contribution of £5,000,000 in cash. This is intended to provide additional long term working capital for the company.

## 17. ULTIMATE PARENT UNDERTAKING AND RELATED PARTY DISCLOSURES

At 31 December 2003, the parent undertaking of the smallest group of which the company was a member is Interactive Brokers Group LLC, a company incorporated in the USA. Consolidated financial statements are publicly available from the company's registered office, Two Pickwick Plaza, Greenwich, Connecticut 06830, United States of America.

The company has taken advantage of the exemption from reporting related party transactions with group undertakings under paragraph 3(d) of Financial Reporting Standard No. 8.

# INDEPENDENT AUDITORS' REPORT TO THE FINANCIAL SERVICES AUTHORITY ('THE FSA') IN RESPECT OF INTERACTIVE BROKERS (UK) LIMITED FOR THE YEAR ENDED 31 DECEMBER 2003

We report in respect of Interactive Brokers (UK) Limited ('the firm'), a securities and futures firm on:

- the attached annual financial statements:
- the following information set out in the attached Annual Reporting Statement:
  - the balance sheet and profit and loss account;
  - the statements of financial resources and financial resources requirement;
- the statement of the firm's expenditure requirement for the forthcoming year;
- the attached reconciliation between the balance sheets in the annual financial statements, the Annual Reporting Statement and the monthly reporting statement;

and on the further matters set our below. Our report is provided to the FSA in its capacity as a regulator under the Financial Services and Markets Act 2000. Our report should not be disclosed to any third party or otherwise quoted or referred to without our prior written consent.

We have audited the annual financial statements in accordance with United Kingdom Auditing Standards, and have carried out such other procedures as we considered necessary for the purposes of the report having regard to Practice Note 21, "The audit of investment businesses in the United Kingdom". We have obtained all the information and explanations which, to the best of our knowledge and belief, are necessary for the purposes of our report to the FSA.

#### **Financial Statements**

#### In our opinion:

- the annual financial statements give a true and fair view of the firm's state of affairs as at 31 December 2003 and of its profit for the year then ended;
- the Annual Reporting Statement has been properly prepared in accordance with the FSA's rules;
- the balance sheet and profit and loss account in the Annual Reporting Statement are in agreement with the firm's accounting records and returns; and
- the balance sheet in the Annual Reporting Statement has been properly reconciled to the balance sheet of the annual financial statements and to the balance sheet in the monthly reporting statement prepared by the firm as at 31 December 2003.

#### Financial resources

## In our opinion:

- the firm's statements of financial resources and financial resources requirement as at 31 December 2003 have been properly prepared in accordance with the FSA's rules;
- the firm's financial resources as at 31 December 2003 are sufficient to meet the firm's financial resources requirement at that date; and
- the statement of the firm's expenditure requirement for the forthcoming year has been prepared in accordance with the FSA's rules.

## Accounting records

In our opinion the firm has, throughout the year, kept proper accounting records in accordance with the FSA's rules.

## **Client Assets**

Although the scope of the firm's permission allows it to hold client money and custody assets, the directors have stated that the firm did not hold client money or custody assets during the year. Based on review procedures performed, nothing has come to our attention that causes us to believe that the firm held client money or custody assets during the year.

Deloitte & Touche LLP

Pelitte & Torte CIP

Registered Auditors

London

31 March 2004

RECONCILIATION BETWEEN ANNUAL AUDITED BALANCE SHEET AND BALANCE SHEETS SHOWN IN MONTHLY AND ANNUAL REPORTING STATEMENTS AS AT 31 DECEMBER 2003

$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	For monthly reporting statement	Current assets £'000 24,448	Debtors £'000 95,047	Cash at bank £'000	less than one year £'000 (107,640)	Capital contribution £'000 (12,220)	Share capital £000 (80)	and loss account £'000
303 24,150 95,047 638 (107,810) (12,220) (80)	Adjustment 1 Adjustment 2 Adjustment 3 298  Per Annual Reporting Statement 303	(298)	95,047	638	(177)	(12,220)	(08)	(7)
	Per audited financial statements 303	24,150	95,047	638	(107,810)	(12,220)	(80)	(28)

Adjustment 1 relates to an accrual for an employee incentive plan that was originally booked into the parent company, but subsequently recharged to this subsidiary company. Adjustment 2 relates to an adjustment to the year-end tax accrual.

Adjustment 3 relates to a reclassification of the firm's investment in the London Clearing House from current assets to fixed assets.

# CALCULATION OF EXPENDITURE REQUIREMENT Year ended 31 December 2003

The annual expenditure requirement has been calculated in accordance with rule 10-73.

	£'000
Revenue:	
Turnover	2,228
Interest receivable	995
Total Revenue per Rule 10-73 (2) (a)	3,223
Less:	
Profit before taxation	(304)
Commission & Brokerage	(944)
Interest Payable	(406)
Foreign Exchange Losses	(28)
Relevant annual expenditure	1,541
Expenditure requirement (1/4 x £1,541,000)	385