

Registered number  
3636423

# ZAGORA MARKETING LIMITED

## Report and Accounts

31 March 2004



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**ZAGORA MARKETING LIMITED**  
**Report and accounts**  
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**ZAGORA MARKETING LIMITED**  
**Company Information**

**Director**

MJ Baker

**Secretary**

AM Small

**Reporting accountants**

Amberley Lockwood Brooks Accountancy Ltd  
ALB House  
4 Brighton Road  
Horsham  
West Sussex  
RH13 5BA

**Registered office**

47 Highfield  
Letchworth  
Hertfordshire  
SG6 3PY

**Registered number**

3636423

## ZAGORA MARKETING LIMITED

### Director's Report

The director presents his report and accounts for the year ended 31 March 2004.

#### Principal activities

The company's principal activity during the year continued to be the establishment under licence of business service outlets in the trading name of Mail Boxes Etc.

#### Director

The director who served during the year and his interest in the share capital of the company were as follows:

	£1 Ordinary shares	
	2004	2003
MJ Baker	1,000	1,000

#### Small company special provisions

The report of the director has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

This report was approved by the board on 5 January 2004.



M Baker  
Director

**ZAGORA MARKETING LIMITED**  
**Accountants' Report**

**Accountants' report on the unaudited accounts  
to the director of ZAGORA MARKETING LIMITED**

As described on the balance sheet you are responsible for the preparation of the accounts for the year ended [date], set out on pages 4 to 11, and you consider that the company is exempt from an audit under section 249A(1) of the Companies Act 1985. In accordance with your instructions, we have compiled these unaudited accounts in order to assist you to fulfil your statutory responsibilities, from the accounting records and information and explanations supplied to us.

Amberley Lockwood Brooks Accountancy Ltd  
Accountants

ALB House  
4 Brighton Road  
Horsham  
West Sussex  
RH13 5BA

5 January 2004

**ZAGORA MARKETING LIMITED**  
**Profit and Loss Account**  
**for the year ended 31 March 2004**

	<b>Notes</b>	<b>2004</b> £	<b>2003</b> £
<b>Turnover</b>		7,921	-
Cost of sales		(470)	-
<b>Gross profit</b>		<u>7,451</u>	<u>-</u>
Administrative expenses		(708)	(859)
<b>Operating profit/(loss)</b>	2	<u>6,743</u>	<u>(859)</u>
Exceptional items:			
loss on the disposal of investments		-	(14,403)
		<u>6,743</u>	<u>(15,262)</u>
Interest receivable		2	-
Interest payable		-	1,000
<b>Profit/(loss) on ordinary activities before taxation</b>		<u>6,745</u>	<u>(14,262)</u>
Tax on profit/(loss) on ordinary activities		-	-
<b>Profit/(loss) for the financial year</b>		<u>6,745</u>	<u>(14,262)</u>
<b>Retained profit/(loss) for the financial year</b>	7	<u>6,745</u>	<u>(14,262)</u>

**ZAGORA MARKETING LIMITED****Balance Sheet****as at 31 March 2004**

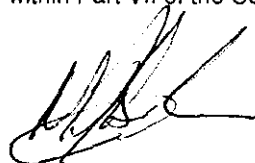
	Notes	2004 £	2003 £
<b>Fixed assets</b>			
Tangible assets	3	1,007	1,184
<b>Current assets</b>			
Debtors	4	16,140	7,333
Cash at bank and in hand		<u>745</u>	<u>635</u>
		16,885	7,968
<b>Creditors: amounts falling due within one year</b>	5	(131,329)	(129,334)
<b>Net current liabilities</b>		<u>(114,444)</u>	<u>(121,366)</u>
<b>Net liabilities</b>		<u>(113,437)</u>	<u>(120,182)</u>
<b>Capital and reserves</b>			
Called up share capital	6	1,000	1,000
Profit and loss account	7	(114,437)	(121,182)
<b>Shareholder's funds</b>		<u>(113,437)</u>	<u>(120,182)</u>

The director is satisfied that the company is entitled to exemption under Section 249A(1) of the Companies Act 1985 and that no member or members have requested an audit pursuant to section 249B(2) of the Act.

The director acknowledges his responsibilities for:

- (i) ensuring that the company keeps proper accounting records which comply with Section 221 of the Companies Act 1985; and
- (ii) preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the financial year in accordance with the requirements of Section 226 of the Companies Act 1985, and which otherwise comply with the requirements of this Act relating to accounts, so far as applicable to the company.

The accounts have been prepared in accordance with the special provisions relating to small companies within Part VII of the Companies Act 1985.



M Baker  
Director

Approved by the board on 5 January 2004

**ZAGORA MARKETING LIMITED**  
**Notes to the Accounts**  
**for the year ended 31 March 2004**

**1 Accounting policies**

The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002).

**Turnover**

Turnover represents the invoiced value of goods and services supplied by the company, net of value added tax and trade discounts.

**Depreciation**

Depreciation has been provided at the following rates in order to write off the assets over their estimated useful lives.

Fixture Fittings & Office Equipment	25% Reducing balance
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**Deferred taxation**

Full provision is made for deferred taxation resulting from timing differences between the recognition of gains and losses in the accounts and their recognition for tax purposes. Deferred taxation is calculated on an un-discounted basis at the tax rates which are expected to apply in the periods when the timing differences will reverse.

**Leasing and hire purchase commitments**

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

<b>2 Operating profit</b>	<b>2004</b>	<b>2003</b>
	<b>£</b>	<b>£</b>
This is stated after charging:		
Depreciation of owned fixed assets	295	434



**ZAGORA MARKETING LIMITED**  
**Notes to the Accounts**  
**for the year ended 31 March 2004**

**3 Tangible fixed assets**

	Plant and machinery £
<b>Cost</b>	
At 1 April 2003	3,628
Additions	118
At 31 March 2004	<u>3,746</u>
<b>Depreciation</b>	
At 1 April 2003	2,444
Charge for the year	295
At 31 March 2004	<u>2,739</u>
<b>Net book value</b>	
At 31 March 2004	<u>1,007</u>
At 31 March 2003	<u>1,184</u>

<b>4 Debtors</b>	<b>2004</b> £	<b>2003</b> £
Trade debtors	<u>16,140</u>	<u>7,333</u>

<b>5 Creditors: amounts falling due within one year</b>	<b>2004</b> £	<b>2003</b> £
Trade creditors	827	82
Other taxes and social security costs	2,238	969
Other creditors	<u>128,264</u>	<u>128,283</u>
	<u>131,329</u>	<u>129,334</u>

<b>6 Share capital</b>	<b>2004</b> £	<b>2003</b> £
Authorised:		
Ordinary shares of £1 each	<u>1,000</u>	<u>1,000</u>

	<b>2004</b> No	<b>2003</b> No	<b>2004</b> £	<b>2003</b> £
Allotted, called up and fully paid:				
Ordinary shares of £1 each	1,000	1,000	<u>1,000</u>	<u>1,000</u>

<b>7 Profit and loss account</b>	<b>2004</b> £	<b>2003</b> £
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**ZAGORA MARKETING LIMITED**  
**Notes to the Accounts**  
**for the year ended 31 March 2004**

At 1 April	(121,182)	(106,920)
Retained profit/(loss)	6,745	(14,262)
	<hr/>	<hr/>
At 31 March	(114,437)	(121,182)