## Report of the Directors and

## Financial Statements for the Year Ended 30 April 2012

<u>for</u>

<u>Calverton Finance Limited</u> (formerly Calverton Factors Limited)

Registered number 3612551

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# Contents of the Financial Statements for the Year Ended 30 April 2012

	Page
Company Information	1
Report of the Directors	2
Report of the Independent Auditors	4
Profit and Loss Account	5
Balance Sheet	6
Notes to the Financial Statements	7

Company Information for the Year Ended 30 April 2012

**DIRECTORS:** 

M G Byrne P G Cordrey A J Hickox G D Hussey

SECRETARY:

S Etherington

**REGISTERED OFFICE:** 

Calverton House 1 Keller Close Kıln Farm Mılton Keynes Buckinghamshire MK11 3LL

**REGISTERED NUMBER:** 

03612551 (England and Wales)

**AUDITORS:** 

BDO LLP Prospect Place 85 Great North Road

Hatfield Hertfordshire AL9 5BS

**BANKERS:** 

Lloyds TSB Bank plc 1st Floor Navigation House

Walnut Tree Park Walnut Tree Close

Guildford GU1 4TR

RH13 5AD

**SOLICITORS:** 

Paul Davidson Taylor Chancery Court Queen Street Horsham Surrey

Report of the Directors for the Year Ended 30 April 2012

The directors present their report with the financial statements of the company for the year ended 30 April 2012

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of invoice financing

#### **REVIEW OF BUSINESS**

The profit for the year, after taxation, amounted to £430,268 (2011 £483,748) During the year the company has provided for specific bad debts to a total of £43,166 (2011 £31,381), and recovery during the year on previous specific provisions amounted to £11,732 (2011 £165,489)

The directors are confident about the future prospects of the company

On 1 May 2012 the company changed its name to Calverton Finance Limited

#### DIVIDENDS

An interim dividend of 33p per share was paid on 20 October 2011 and 50p per share was paid on 20 April 2012 The directors recommend that no final dividend be paid

The total distribution of dividends for the year ended 30 April 2012 was £250,501 (2011 £300,001)

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 May 2011 to the date of this report

M G Byrne P G Cordrey

A J Hickox

G D Hussey

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

Report of the Directors for the Year Ended 30 April 2012

#### **AUDITORS**

The auditors, BDO LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

ON BEHALF OF THE BOARD:

M G Byrne - Director

Date 1st Agust 2012

Independent Auditor's Report

To the Members of Calverton Finance Limited
(formerly Calverton Factors Limited)

We have audited the financial statements of Calverton Finance Limited (formerly Calverton Factors Limited) for the year ended 30 April 2012 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 April 2012 and of its profit for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime

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Jamie Cassell (Senior Statutory Auditor) for and on behalf of BDO LLP, statutory auditor Hatfield

Date 2 August 2012

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127)

Profit and Loss Account for the Year Ended 30 April 2012

	Notes	2012 £	2011 £
TURNOVER	2	2,551,694	2,281,980
Discount charges and other direct costs	3	734,633	583,679
GROSS PROFIT		1,817,061	1,698,301
Administrative expenses		1,351,505	1,129,716
		465,556	568,585
Other operating income		10,028	7,697
OPERATING PROFIT	6	475,584	576,282
Income received from fixed asset investments		<u>90,009</u> 565,593	80,003 656,285
Interest payable	7	6,838	8,024
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		558,755	648,261
Tax on profit on ordinary activities	8	128,487	164,513
PROFIT FOR THE FINANCIAL YEAR	1	430,268	483,748

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

#### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

Calverton Finance Limited
(formerly Calverton Factors Limited)
Registered number 3612551

Balance Sheet 30 April 2012

		201	12	201	11
	Notes	£	£	£	£
ASSETS					
FIXED ASSETS					
Tangible assets	10		468,339		470,334
Investments	11		3,206		3,204
			471,545		473,538
CURRENT ASSETS					
Debtors	12	20,971,068		17,841,319	
Cash at bank and in hand		391,177		180,719	
			21,362,245		18,022,038
TOTAL ASSETS			21,833,790		18,495,576
CAPITAL AND RESERVES					
Called up share capital	13	303,001		300,001	
Share premium	14	111,551		100,001	
Profit and loss account	14	1,233,419		1,053,652	
SHAREHOLDERS' FUNDS	20		1,647,971		1,453,654
LIABILITIES					
Creditors due within one year	15		20,015,624		16,846,059
Creditors due after more than one year	15		170,195		195,863
			21,833,790		18,495,576

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

The financial statements were approved by the Board of Directors on 1st August 2012 and were signed on its behalf by

M G Byrne - Director

Notes to the Financial Statements for the Year Ended 30 April 2012

#### ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention

Basis of preparing the financial statements

Finance charges other than the interest paid on the company's bank overdraft and mortgage loan have been treated as a cost of providing services to clients and are included as a direct cost. This is in accordance with paragraph 4(1) of Schedule 1 of the Small Companies and Groups (Accounts and Directors' Report) Regulations 2008, as the special nature of the business requires the adaptation of headings set out in Schedule 1 of that Act

#### Preparation of consolidated financial statements

The company is subject to the small companies regime and consequently is exempt from the requirement to prepare consolidated accounts. Accordingly, these financial statements present the financial position of the company as an individual entity and not about its group.

#### FRS1 Cash flow statement (revised 1996)

Exemption has been taken from preparing a cash flow statement on the grounds that the company qualifies as a small company

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold building
Fixtures and fittings

2% on cost10% on cost

Computer hardware & software

- 25% on cost

Office equipment

- 20% on cost

Freehold land is not depreciated

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements. Deferred tax balances are not discounted

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken to the profit and loss account.

#### **Operating leases**

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the term of the lease. The company sub-lets part of its property as an operating lease. The rental income received by the company as a lessor is included within other operating income in the profit and loss account.

## Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme The pension costs charged in the financial statements represent the contributions payable by the company to the employee's personal schemes during the year

#### Turnover

Turnover is recognised on the delivery of the service that is being provided Turnover is measured excluding discounts, rebates and value added tax

#### 1 ACCOUNTING POLICIES - continued

#### Investments

Investments held as fixed assets are stated at cost less any provision for impairment

#### Dividends

Equity dividends are recognised when they become legally payable. Interim dividends are recognised when paid. Final dividends are recognised when approved by the shareholders at an annual general meeting.

#### 2 TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company

		2012 £	2011 £
	Factoring fees	1,901,785	1,632,913
	Discount income	367,311	358,439
	Other factoring charges	282,596	290,626
	Bank and other interest	2	2
		2,551,694	2,281,980
3	DISCOUNT CHARGES AND OTHER DIRECT COSTS		
		2012	2011
		£	£
	Discount charges	207,598	158,989
	Commissions payable	461,946	372,100
	Bank charges	33,999	30,498
	Audit fees	31,090	22,092
		734,633	583,679
4	STAFF COSTS		
		2012	2011
		£	£
	Wages and salaries	830,149	681,513
	Social security costs	81,496	71,752
	Other pension costs	<u> 17,741</u>	13,970
		929,386	767,235
	The surrous mandals much as 6 and bound as the same the surrous of 11 and 12 and 13 and 14 and 15 an		
	The average monthly number of employees during the year was as follows	2012	2011
	Administration	16	13
	Selling and Marketing	3	3
		19	16

5	DIRECTORS' EMOLUMENTS	2012 £	2011 £
	Directors' remuneration	205,188	121,680
	Directors' pension contributions paid	11,473	7,470
	Amounts paid to third parties in respect of director's fees	32,674	26,018
	The number of directors to whom retirement benefits were accruing was as follows		
	Money purchase schemes	2	1
6	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting)		
		2012	2011
		£	£
	Hire of plant and machinery	3,073	3,039
	Depreciation - owned assets	12,282	21,090
	Auditors' remuneration	10,940	9,400
	Auditors' remuneration - non audit fees	1,250	1,250
	Rent received as lessor from operating leases	<u>(10,028)</u>	<u>(7,697)</u>
7	INTEREST PAYABLE AND SIMILAR CHARGES		
		2012	2011
		£	£
	Bank interest	2,018	2,615
	Mortgage	4,820	5,409
		<u>6,838</u>	8,024
8	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows	2012	2011
		2012	2011 £
	Current tax	£	L
	UK corporation tax	128,024	166,197
	OK corporation tax	,	,
	Deferred tax	463	(1,684)
	Tax on profit on ordinary activities	128,487	164,513

#### 8 TAXATION - continued

Factors	affecting	the tax	charge
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The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below

2012 £ 558,755	2011 £ 648,261
144,382	180,450
(23,258) 7,363 (463)	(22,271) 7,991 1,684 (1,657)
128,024	166,197
2012	2011
<u>250,501</u>	£ 300,001
	£ 558,755  144,382  (23,258) 7,363 (463) ————————————————————————————————————

#### TANGIBLE FIXED ASSETS 10

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	Freehold land and building £	Fixtures and fittings £	Office equipment £	Totals £
COST		24.662	125 452	<b>(02.700</b>
At 1 May 2011	523,638	34,669	135,473	693,780
Additions	-	-	10,287	10,287
Disposals	<del></del>		(65,462)	(65,462)
At 30 April 2012	523,638	34,669	80,298	638,605
DEPRECIATION				
At 1 May 2011	81,164	18,659	123,623	223,446
Charge for year	2,593	3,147	6,542	12,282
Eliminated on disposal			<u>(65,462</u> )	<u>(65,462</u> )
At 30 April 2012	83,757	21,806	64,703	170,266
NET BOOK VALUE				
At 30 April 2012	439,881	12,863	<u>15,595</u>	468,339
At 30 April 2011	442,474	16,010	11,850	470,334

### 11 FIXED ASSET INVESTMENTS

COST At 1 May 2011 Additions  At 30 April 2012  At 30 April 2012  At 30 April 2012  At 30 April 2012  At 30 April 2011  The company's investments at the balance sheet date in the share capital of companies include the following  Calverton Limited (Formerly Calverton Finance Limited) Country of incorporation United Kingdom Nature of business Dormant  Calverton Accounting Limited (formerly Calverton Limited)  Country of incorporation United Kingdom  Aggregate capital and reserves  Calverton Accounting Limited (formerly Calverton Limited) Country of incorporation United Kingdom Nature of business Dormant  Calverton Accounting Limited (formerly Calverton Limited) Country of incorporation United Kingdom Nature of business Dormant  Value Calverton Accounting Limited (formerly Calverton Limited) Country of incorporation United Kingdom Nature of business Dormant  Value Class of shares holding Ordinary  100 00  2012 2011
NET BOOK VALUE At 30 April 2012  At 30 April 2011  The company's investments at the balance sheet date in the share capital of companies include the following  Calverton Limited (Formerly Calverton Finance Limited) Country of incorporation United Kingdom Nature of business Dormant  Class of shares Ordinary  100 00  Calverton Accounting Limited (formerly Calverton Limited) Country of incorporation United Kingdom Nature of business Dormant  Calverton Accounting Limited (formerly Calverton Limited) Country of incorporation United Kingdom Nature of business Dormant  % Class of shares holding Ordinary 100 00
At 30 April 2012  At 30 April 2011  The company's investments at the balance sheet date in the share capital of companies include the following  Calverton Limited (Formerly Calverton Finance Limited) Country of incorporation United Kingdom Nature of business Dormant  Class of shares  Ordinary  Aggregate capital and reserves  Calverton Accounting Limited (formerly Calverton Limited) Country of incorporation United Kingdom Nature of business Dormant  Calverton Accounting Limited (formerly Calverton Limited) Country of incorporation United Kingdom Nature of business Dormant  Class of shares  holding Ordinary  Class of shares  holding Ordinary  100 00
The company's investments at the balance sheet date in the share capital of companies include the following  Calverton Limited (Formerly Calverton Finance Limited) Country of incorporation United Kingdom Nature of business Dormant  Class of shares holding Ordinary 100 00  2012 2011 £ £ £ Aggregate capital and reserves 100 100  Calverton Accounting Limited (formerly Calverton Limited) Country of incorporation United Kingdom Nature of business Dormant  % Class of shares holding Ordinary 100 00
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Nature of business Dormant  % Class of shares holding Ordinary 100 00
Class of shares holding Ordinary 100 00
O. w
Aggregate capital and reserves £ £ 100 100
Calverton Business Support Limited Country of incorporation United Kingdom
Nature of business Business administration services
Class of shares holding
Ordinary 100 00 <b>2012</b> 2011
Aggregate capital and reserves £ 44,014 32,495
Aggregate capital and reserves       44,014       32,495         Profit for the year       101,528       91,452

Shares in

## Notes to the Financial Statements - continued for the Year Ended 30 April 2012

#### 11 FIXED ASSET INVESTMENTS - continued

Payfactory Limited Country of incorporation United Kingdom		
Nature of business Dormant		
Nature of business Dormant	%	
Class of shares	holding	
Ordinary	100 00	
,		2012
		£
A		1
Aggregate capital and reserves		<u>-</u>
No. 1 . Contains I small		
Numberfactory Limited		
Country of incorporation United Kingdom		
Nature of business Dormant		
	%	
Class of shares	holding	
Ordinary	100 00	
oraniary.		2012
		£
A		- 1
Aggregate capital and reserves		<u>-</u> _

During the year the company acquired the entire share capital of Payfactory Limited on 30 November 2011 and Numberfactory Limited on 8 August 2011 These companies were dormant during the period

### 12 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2012	2011
	£	£
Trade debtors	20,922,078	17,807,637
Deferred tax asset	3,707	4,170
Prepayments and accrued income	45,283	29,512
	20,971,068	17,841,319

The deferred tax asset relates to excess of depreciation over tax allowances of £2,770 (2010 £1,086) and other timing differences of £1,400 (2010 £1,400)

#### 13 CALLED UP SHARE CAPITAL

Allotted, iss	ued and fully paid			
Number	Class	Nominal	2012	2011
		value	£	£
303,001	Ordinary	£1	303,001	300,001

3,000 Ordinary shares of £1 each were allotted as fully paid at a premium of £ 3 85 per share during the year

2012

2011

14	RESERVES
17	KESEKTES

14	RESERVES	Profit and loss account £	Share premium £	Totals £
	At 1 May 2011 Profit for the year Dividends Bonus share issue	1,053,652 430,268 (250,501)	100,001 - - 11,550	1,153,653 430,268 (250,501) 11,550
	At 30 April 2012	1,233,419	111,551	1,344,970
15	CREDITORS		2012	2011
	Amounts falling due within one year Bank loans and overdrafts (see note 16) Mortgage loan (see note 16) Factoring Clients Amounts owed to group undertakings Corporation Tax Social security and other taxes Other creditors		£ 6,971,955 25,078 12,694,234 43,538 69,966 87,312 123,541 20,015,624	£ 5,594,498 24,489 10,782,545 37,453 167,853 90,525 148,696
	Amounts falling due after more than one year Mortgage loan (see note 16)		170,195	195,863
	Aggregate amounts		20,185,819	17,041,922
16	LOANS AND SECURED DEBTS			
	An analysis of the maturity of loans is given below			
	Amounts falling due within one year or on demand		2012 £	2011 £
	Bank loans and overdraft Mortgage loan		6,971,955 25,078	5,594,498 24,489
	Amounts falling due between one and two years Mortgage loan		25,078	24,489
	Amounts falling due between two and five years Mortgage loan		75,234	73,467

## Notes to the Financial Statements - continued for the Year Ended 30 April 2012

### 16 LOANS AND SECURED DEBTS - continued

EOANS AND SECONDS DEBTS COMMISSE	2012 £	2011 £
Amounts falling due in more than five years Repayable by instalments		
Mortgage loan	69,883	97,907

The bank loan is secured by way of a debenture over the assets of the company

The mortgage loan is secured by a first legal charge over Calverton House — It bears interest at 1 8% above the Lloyds TSB Bank Plc variable rate and is repayable by 2020

#### 17 OPERATING LEASE COMMITMENTS

The company had annual commitments under non cancellable operating leases as follows

		Plant and machinery	
	2012 £	2011 £	
Expiring Under one year Between one and two years Between two and five years In more than five years	7,836 3,074	7,836 177 2,897	
	10,910	10,910	

Notes to the Financial Statements - continued for the Year Ended 30 April 2012

#### 19 RELATED PARTY DISCLOSURES

The company has taken advantage of the exemption conferred by Financial Reporting Standard 8 "Related party disclosures" not to disclose transactions with wholly owned subsidiaries on the grounds all of the voting rights in the subsidiaries are controlled by the company

The profit includes a charge of £89,423 (2011 £67,761) in relation to commission payable to Capital Corporate Finance Limited, a company owned by the wife of M G Byrne, one of the directors At the year end an amount of £6,029 (2011 £4,272) remained outstanding

The profit includes a charge of £32,674 (2011 £26,018) in relation to directors fees to Capital & Finance Limited, a company owned by P G Cordrey, one of the directors Capital & Finance Limited received dividends of £192,976 (2011 £262,501)

The directors received dividends in aggregate of £32,625 (2011 £37,500)

A dividend of £24,900 was paid to the wife of P G Cordrey, the director of the company and the owner of the ultimate controlling party Capital & Finance Limited

#### **ULTIMATE CONTROLLING PARTY** 20

The directors consider the ultimate controlling party to be Capital & Finance Limited, which is incorporated in the United Kingdom and is owned by P G Cordrey

#### RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS 21

RECONCILIATION OF MOVEMENTS IN SIGNAL STOLES	2012	2011
Profit for the financial year	£ 430,268	£ 483,748 (300,001)
Dividends Share issue	(250,501) 14,550	(300,001)
Net addition to shareholders' funds Opening shareholders' funds	194,317 1,453,654	183,747 1,269,907
Closing shareholders' funds	1,647,971	1,453,654