Report and Accounts

30 June 2006

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# COOKE OPTICS LIMITED Report and accounts Contents

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# COOKE OPTICS LIMITED Company Information

#### **Directors**

L Zellan D M G Stevens B Lowry (Non-Executive Director)

#### Secretary

R W Davis FCA

#### **Auditors**

John N G Howitt 2 The Paddock Attenborough Nottingham NG9 6AR

#### **Bankers**

HSBC Bank plc 31 Granby Street Leicester LE1 6EP

#### **Solicitors**

Denton Wilde Sapte Five Chancery Lane London EC4A 1BU

Harvey Ingram LLP 20 New Walk Leicester LE1 6TX

### Registered office

Cooke Close Thurmaston Leics LE4 8PT

#### Registered number

3579622

#### **Directors' Report**

The directors present their report and accounts for the year ended 30 June 2006

#### Principal activities and review of the business

The company's principal activity during the year continued to be the design and manufacture of precision optical systems. The company is continuing to research and develop further optical systems and is in a good market position to take advantage of opportunities which may arise in the future.

#### Results and dividends

The results for the year, after taxation, showed a loss of £125,406 after charging £185,750 premium paid on the purchase of own shares. The directors do not recommend the payment of a dividend

#### **Future developments**

The directors aim to maintain the management policies which, next year, will show an increase in profitability

#### **Directors**

The directors who served during the year and their interests in the share capital of the company were as follows

	£1 Ordinary snare	
	30 Jun 2006	1 Jul 2005
L Zellan	_	_
D M G Stevens	75	75
B Lowry	-	-
J Atkins (resigned 28 June 2006)	-	250

L Zelian and B Lowry have an indirect interest in 7,800 (2005 5,450) ordinary shares of the company held by ZGC Lic

Senior executives interests in the share capital of the company as at 30 June were as follows

	2006	2005
B N Billington	120	120
R W Davis	150	150

#### Disclosure of information to auditors

So far as each director at the date of approval of this report is aware

- there is no relevant audit information of which the company's auditors are unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

#### Acquisition of own shares

The company has, during the year, purchased for cancellation 1,000 Ordinary shares of £1 each at a premium of £184,750

This report was approved by the board on 17 February 2007

D M G Stevens

Director

# COOKE OPTICS LIMITED Statement of Directors' Responsibilities

The directors are responsible for preparing the report and accounts in accordance with applicable law and regulations

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The accounts are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these accounts, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts,
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report to the shareholders of COOKE OPTICS LIMITED

We have audited the accounts of Cooke Optics Limited for the year ended 30 June 2006 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. These accounts have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the accounts in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the accounts.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions with the company is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion

- the accounts give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 30 June 2006 and of its loss for the year then ended,
- the accounts have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the accounts

John N G Howitt

Registered auditors

17 February 2007

2 The Paddock Attenborough Nottingham

# COOKE OPTICS LIMITED Profit and Loss Account for the year ended 30 June 2006

	Notes	2006 £	2005 £
Turnover	2	4,463,200	4,519,048
Cost of sales		(2,409,099)	(2,361,352)
Gross profit		2,054,101	2,157,696
Administrative expenses Other operating income		(1,905,756) 17,840	(1,905,904) 34,118
Operating profit	3	166,185	285,910
Exceptional items purchase of own shares	4	(184,750)	-
		(18,565)	285,910
Interest receivable Interest payable	7	565 (107,406)	1,776 (112,518)
(Loss)/profit on ordinary activities before taxation	1	(125,406)	175,168
Tax on (loss)/profit on ordinary activities	8	(580)	(20,158)
(Loss)/profit for the financial year		(125,986)	155,010

#### Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years

### Statement of total recognised gains and losses

The company has no recognised gains or losses other than the (loss)/profit for the above two financial years

# COOKE OPTICS LIMITED Balance Sheet as at 30 June 2006

Fixed assets     9     146,712     220, 225, 223, 223, 223, 223, 223, 223, 223	
•	
<del>-</del>	~~~
	039
2,421,702 2,783	107
Current assets	
Stocks 11 1,104,297 1,189,258	
Debtors 12 411,165 183,678	
Cash at bank and in hand 8,312 565	
1,523,774 1,373,501	
1,020,714	
Creditors amounts falling due	
within one year 13 (1,241,280) (1,130,101)	
(1,100,101)	
Net current assets 282,494 243	400
202,101	,00
Total assets less current	
liabilities 2,704,196 3,026	507
2,707,100	00.
Creditors: amounts falling due	
after more than one year 14 (906,873) (1,027,	366)
	•
Provisions for liabilities	
Deferred taxation 17 (107,060) (121)	694)
Net assets 1,690,263 1,877,	447
	<del></del>
<b>Subordinated Loans</b> 18 646,321 800	969
Capital and reserves	
	145
· · · · · · · · · · · · · · · · · · ·	855
Profit and loss account 21 939,492 1,066,	478
00 - 1010 010	470
Shareholders' funds         22         1,043,942         1,076	4/8
1,690,263	447
1,000,200	

D M G Stevens

Approved by the board on 17 February 2007

# COOKE OPTICS LIMITED Cash Flow Statement for the year ended 30 June 2006

	Notes	2006 £	2005 £		
Reconciliation of operating profit to net cash inflow from operating activities		Ľ	-		
Operating profit Depreciation charges Amortisation of goodwill Decrease/(increase) in stocks (increase)/decrease in debtors Decrease in creditors  Net cash inflow from operating activities		166,185 362,635 73,356 84,961 (227,487) (394,587)	285,910 382,260 73,356 (176,933) 359,771 (195,355)		
CASH FLOW STATEMENT					
Net cash inflow from operating activities		65,063	729,009		
Returns on investments and servicing of finance	23	(106,841)	(110,742)		
Taxation		(768)	(38,760)		
Capital expenditure	23	<u>(74,586)</u> (117,132)	(594,761) (15,254)		
Financing	23	(253,814)	72,041		
(Decrease)/increase in cash		(370,946)	56,787		
Reconciliation of net cash flow to movement in net	Reconciliation of net cash flow to movement in net debt				
(Decrease)/increase in cash in the period Decrease/(increase) in debt and lease financing		(370,946) 68,064	56,787 (72,041)		
Change in net debt	24	(302,882)	(15,254)		
Net debt at 1 July Net debt at 30 June		(1,279,903) (1,582,785)	(1,264,649) (1,279,903)		

#### **Notes to the Accounts**

for the year ended 30 June 2006

#### 1 Accounting policies

#### Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards

#### Intangible fixed assets

The total gross cost of goodwill carried in the Balance Sheet is £733,560 relating to the acquisition of Cooke Optics Limited, a division of Taylor Hobson Limited Cooke Optics operates in a longstanding and profitable market sector, and has over 100 continuous years of history. The sector has high market entry barriers due to the highly specialised and skilled workforce required.

The directors have considered the cost, current valuation and amortisation of goodwill and decided to amortise the cost on a straight line basis over ten years from the date of purchase

#### Research and Development

The company is continuing to develop new and improved products and the costs of research and development are written off in the year in which they are incurred

#### Depreciation

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows

Freehold land and buildings Furniture, fittings and office equipment Plant, machinery and tooling 1 2% straight line 10% straight line Between 10% and 33% straight line

#### Stocks

Stocks and work in progress are stated at the lower of cost and net realisable value. Cost includes materials and direct labour appropriate to the relevant stage of production. Net realisable value is based on the estimated selling price less all further costs to completion and all relevant marketing, selling and distribution costs.

#### Deferred taxation

Full provision is made for deferred taxation resulting from timing differences between the recognition of gains and losses in the accounts and their recognition for tax purposes

Deferred tax is calculated at the tax rates which are expected to apply in the periods when the timing differences will reverse, and discounted to reflect the time value of money using rates based on the post-tax yields to maturity that could be obtained at the balance sheet date on government bonds with similar maturity dates

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account

#### **Notes to the Accounts**

for the year ended 30 June 2006

#### Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding

Rentals paid under operating leases are charged to income on a straight line basis over the lease term

#### Pensions

The company operates a defined contribution pension scheme Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme

#### 2 Turnover

Turnover represents the invoiced value of goods and services supplied by the company, net of value added tax and trade discounts

Turnover is attributable to one continuing activity, the supply of precision optical systems

	Analysis by geographical market	2006 £	2005 £
	Within the European Community	2,072,580	1,661,160
	Within the USA	1,384,659	1,673,271
	Rest of the world	1,005,961	1,184,617
		4,463,200	4,519,048
3	Operating profit	2006 £	2005 £
	This is stated after charging		-
	Depreciation of owned fixed assets  Depreciation of assets held under finance leases and hire	273,797	380,260
	purchase contracts	88,838	84,190
	Amortisation of loan costs	11,352	11,352
	Amortisation of goodwill	73,356	73,356
	Auditors' remuneration for audit services	5,000	4,500
	Auditors' remuneration for other services	1,000	1,000
	Research and development costs	395,610	445,686

# **Notes to the Accounts**

4	Exceptional items	2006 £	2005 £
	Premium on purchase of own shares	184,750	
5	Directors' emoluments	2006 £	2005 £
	Emoluments Company contributions to money purchase pension schemes	63,069 5,928 68,997	61,708 5,676 67,384
	Number of directors in company pension schemes.	2006	2005
	Money purchase schemes	Number1	Number 1
6	Staff costs	2006 £	2005 £
	Wages and salaries Social security costs Other pension costs	1,515,774 144,351 96,870 1,756,995	1,475,273 144,342 98,111 1,717,726
	Average number of employees during the year	Number	Number
	Administration Manufacturing	9 54 63	9 52 61
7	Interest payable	2006 £	2005 £
	Bank loans and overdrafts Other loans Finance charges payable under finance leases and	66,670 19,003	56,118 32,228
	hire purchase contracts	21,733 107,406	24,172 112,518

# **Notes to the Accounts**

years

8	Taxation	2006	2005
	Analysis of charge in period	£	£
	Current tax UK corporation tax on profits of the period	15,214	800
	Adjustments in respect of previous periods	-	6,997
		15,214	7,797
	Deferred tax		
	Origination and reversal of timing differences	(14,634)	12,361
			<del></del>
	Tax on profit on ordinary activities	580	20,158
	Factors affecting tax charge for period  The differences between the tax assessed for the period and the st are explained as follows	andard rate of co	rporation tax
		2006	2005
		£	£
	(Loss)/profit on ordinary activities before tax	(125,406)	175,168
	Standard rate of corporation tax in the UK	19%	19%
		£	£
	Profit on ordinary activities multiplied by the standard rate of corporation tax	(23,827)	33,282
	Effects of		
	Expenses not deductible for tax purposes	39,041	(32,482)
	Adjustments to tax charge in respect of previous periods	-	6,997
	Current tax charge for period	15,214	7,797
9	Intangible fixed assets Goodwill		£
	Cost At 1 July 2005		722 560
	•	_	733,560
	At 30 June 2006	-	733,560
	Amortisation		
	At 1 July 2005		513,492
	Provided during the year	_	73,356
	At 30 June 2006	-	586,848
	Net book value At 30 June 2006	_	146,712
	At 30 June 2005		220,068
	Goodwill is being written off in equal annual instalments over its	estimated econo	mic life of 5

# COOKE OPTICS LIMITED Notes to the Accounts for the year ended 30 June 2006

# 10 Tangible fixed assets

10	Tangible fixed assets	Freehold land and buildings £	Fixtures, fittings & office equipment £	Plant, machinery and tooling £	Total £
	Cost	-	_	-	
	At 1 July 2005 Additions	1,701,337 -	158,919 1,485	2,579,740 73,101	4,439,996 74,586
	At 30 June 2006	1,701,337	160,404	2,652,841	4,514,582
	Depreciation At 1 July 2005 Charge for the year At 30 June 2006	387,255 78,710 465,965	150,468 5,247 155,715	1,339,234 278,678 1,617,912	1,876,957 362,635 2,239,592
	Net book value At 30 June 2006	1,235,372	4,689	1,034,929	2,274,990
	At 30 June 2005	1,314,082	8,451	1,240,506	2,563,039
	Net book value of plant and machin- under finance leases and hire purch	•	ve held	£ 430,621	£ 740,498
11	Stocks			2006	2005
				£	£
	Raw materials and consumables Work in progress Finished goods and goods for resald Demo lenses	e		610,362 275,951 188,484 29,500	526,340 447,643 185,775 29,500
				1,104,297	1,189,258
	The difference between purchase p not material	rice or production	on cost of stocks	and their replac	cement cost is
12	Debtors			2006 £	2005 £
	Trade debtors Other debtors Prepayments and accrued income Value added tax debtor			326,176 10,998 59,393 14,598	66,984 66,386 50,308
				411,165	183,678

# **Notes to the Accounts**

13	Creditors: amounts falling due within one year	2006	2005
		£	£
	Bank loans and overdrafts	506,519	102,826
	Obligations under finance lease and hire purchase contracts	83,255	150,276
	Trade creditors	272,569	393,711
	Corporation tax	15,215	769
	Other taxes and social security costs	77,210	78,422
	ZGC Current account	69,694	197,362
	Accruals and deferred income	216,818	206,735
		1,241,280	1,130,101
14	Creditors: amounts falling due after one year	2006	2005
		£	£
	Bank loans	685,000	720.000
	Obligations under finance lease and hire purchase contracts	221,873	307,366
	•	906,873	1,027,366
15	Loans	2006	2005
		£	£
	Analysis of maturity of debt		
	Within one year or on demand	506,519	102,286
	Between one and two years	125,000	80,000
	Between two and five years	240,000	240,000
	After five years	320,000	400,000
		<u>1,191,519</u>	822,286
	The bank loans are secured over the freehold property and floating company	charges over th	ne assets of the
16	Obligations under finance leases and hire purchase	2006	2005
10	contracts	£	£
	Amounts navable		
	Amounts payable Within one year	83,255	150,276
	Within two to five years	221,873	307,366
	Triding two to have yours		
		305,128	457,642

### **COOKE OPTICS LIMITED Notes to the Accounts** for the year ended 30 June 2006

17	Deferred taxation		2006 £	2005 £
	Accelerated capital allowances		107,060	121,694
	Undiscounted provision for deferred tax		107,060	121,694
			2006 £	2005 £
	At 1 July		121,694	109,333
	Deferred tax charge in profit and loss account		(14,634)	12,361
	At 30 June		107,060	121,694
18	Subordinated Loans			
		ZGC Inc		
		Loan £	Other Loans £	Total £
	Within one year	-	-	-
	Between 2-5 years	-	-	-
	Outwith 5 years	653,000	-	653,000
		653,000	-	653,000
	Less offset of financing costs	6,679		6,679
	Balance at 30 June 2006	646,321		646,321

The company must obtain written consent from the lender prior to the creation of a mortgage or charge on the whole or any part of its assets

The ZGC Inc loan is unsecured and bears interest at 6% per annum

The ZGC Inc loan is a related party loan, details of the relationship are given in note 26

19	Share capital			2006	2005
	Authorised			£	£
	Ordinary shares of £1 each			100,000	100,000
	170,000 Preference shares of \$1 each	:h		94,450	-
				194,450	100,000
		2006	2005	2006	2005
		No	No	£	£
	Allotted, called up and fully paid				
	Ordinary shares of £1 each	8,145	9,145	8,145	9,145
	170,000 Preference shares of \$1	170,000	-	94,450	
				102,595	9,145

# **Notes to the Accounts**

20	Capital redemption reserve	2006 £	2005 £
	At 1 July Transfer from the profit and loss account	855 1,000	855 -
	At 30 June	1,855	855
21	Profit and loss account	2006 £	2005 £
	At 1 July (Loss)/profit for the financial year Transfer to capital redemption reserve	1,066,478 (125,986) (1,000)	911,468 155,010 -
	At 30 June	939,492	1,066,478
22	Reconciliation of movement in shareholders' funds	2006 £	2005 £
	At 1 July (Loss)/profit for the financial year Shares issued Shares redeemed	1,076,478 (125,986) 94,450 (1,000)	921,468 155,010 - -
	At 30 June	1,043,942	1,076,478
23	Gross cash flows	2006 £	2005 £
	Returns on investments and servicing of finance Interest received Interest paid Interest element of finance lease rental payments	565 (85,673) (21,733) (106,841)	1,776 (88,346) (24,172) (110,742)
	Capital expenditure Payments to acquire tangible fixed assets	(74,586)	(594,761)
	Financing Redemption of share capital New loans raised Loan repayments Capital element of finance lease rental payments	(185,750) - 84,450 (152,514)	(108,648) (80,000) 260,689
		(253,814)	72,041

# COOKE OPTICS LIMITED Notes to the Accounts for the year ended 30 June 2006

#### 24 Analysis of changes in net debt

24	Analysis of changes in het debt	At 1 Jul 2005 £	Cash flows	Non-cash changes £	At 30 Jun 2006 £
	Cash at bank and in hand Overdrafts	565 (2,826)	7,747 (378,693) (370,946)		8,312 (381,519)
	Debt due within 1 year Debt due after 1 year Finance leases	(100,000) (720,000) (457,642)	(119,450) 35,000 152,514 68,064		(219,450) (685,000) (305,128)
	Total	(1,279,903)	(302,882)	<u> </u>	(1,582,785)
25	Capital commitments			2006 £	2005 £
	Amounts contracted for but not prov	297,000	40,000		

#### 26 Related parties

The company made sales during the year to ZGC Inc of £ 967,294 (2005 - £1,321,067) ZGC Inc are related to the holders of a majority shareholding in Cooke Optics Limited, ZGC Llc by virtue of common ownership. The transactions were carried out at arms' length and on normal commercial terms. At the year end there was a balance outstanding of £ Nil. (2005 £Nil)

The company paid a management charge to ZGC Inc of £60,000 (2005 £60,000) for management and other services provided during the year

#### 27 Controlling party

The company's ultimate parent company is ZGC Ltc, a company registered in the USA