# Strategic Report, Report of the Directors and

# Financial Statements for the Year Ended 31 December 2017

<u>for</u>

**EFG Housewares Limited** 

\*A7FF71P5\* 28/09/2018

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# **EFG Housewares Limited**

# Company Information for the Year Ended 31 December 2017

**DIRECTORS:** 

A B Shipton T R Shipton

D Shipton M W Shipton

**SECRETARY:** 

A B Shipton

**REGISTERED OFFICE:** 

55 High Street

Hoddesdon Hertfordshire EN11 8TQ

**REGISTERED NUMBER:** 

03530578 (England and Wales)

**AUDITORS:** 

Haslers

Chartered accountants and statutory auditor

Old Station Road

Loughton Essex IG10 4PL

# Strategic Report for the Year Ended 31 December 2017

The directors present their strategic report for the year ended 31 December 2017.

# **REVIEW OF BUSINESS**

The directors are satisfied with the company's performance as set out in the attached financial statements and the company continues to grow in line with our expectations with turnover growth in the last year.

# PRINCIPAL RISKS AND UNCERTAINTIES

The company's main risks are those relating to pressure on prices and increased competition. The company continues to monitor this and find ways of minimising these risks.

## FINANCIAL KEY PERFORMANCE INDICATORS

Company turnover grew during the year, showing £32.5m turnover for the year, which would represent, on an annualised basis, a 19% increase (December 2016 - £18.3m). The gross profit for the year of £4.47m would represent, on an annualised basis, an decrease of 0.4% (December 2016- £2.99m). This represents a margin of 13.7% (December 2016-16.4%).

ON BEHALF OF THE BOARD:

M W Shipton - Director

26 September 2018

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# Report of the Directors for the Year Ended 31 December 2017

The directors present their report with the financial statements of the company for the year ended 31 December 2017.

## PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of Cash and Carry Wholesalers

#### DIVIDENDS

No dividends will be distributed for the year ended 31 December 2017.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2017 to the date of this report.

A B Shipton

T R Shipton

D Shipton

M W Shipton

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will
  continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### AUDITORS

The auditors, Haslers, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

M W Shipton - Director

26 September 2018

# Report of the Independent Auditors to the Members of EFG Housewares Limited

### Opinion

We have audited the financial statements of EFG Housewares Limited (the 'company') for the year ended 31 December 2017 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

## Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

# Report of the Independent Auditors to the Members of EFG Housewares Limited

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Charalambos Patsalides (Senior Statutory Auditor) for and on behalf of Haslers
Chartered accountants and statutory auditor
Old Station Road
Loughton
Essex
IG10 4PL

26 September 2018

# Income Statement for the Year Ended 31 December 2017

	Notes	Year Ended 31.12.17 £	Period 1.5.16 to 31.12.16 £
TURNOVER	3	32,538,284	18,293,024
Cost of sales		28,070,175	15,298,164
GROSS PROFIT		4,468,109	2,994,860
Administrative expenses		3,353,401	2,382,603
		1,114,708	612,257
Other operating income		2,956	
OPERATING PROFIT	6	1,117,664	612,257
Interest payable and similar expenses	7	1,789	481
PROFIT BEFORE TAXATION		1,115,875	611,776
Tax on profit	8	219,678	120,210
PROFIT FOR THE FINANCIAL YEA	R	896,197	491,566

# Other Comprehensive Income for the Year Ended 31 December 2017

		Period
		1.5.16
	Year Ended	to
	31.12.17	31.12.16
Notes	£	£
PROFIT FOR THE YEAR	896,197	491,566
OTHER COMPREHENSIVE INCOME	<u>-</u>	
TOTAL COMPREHENSIVE INCOME	•	
FOR THE YEAR	896,197	491,566
A WAT AREM A MILES		

# Balance Sheet 31 December 2017

	£ 263,165 2,846,408
Tangible assets         9         226,250           Investments         10         2,825,916	
Investments 10 2,825,916 2	
	2,040,400
3,052,166	
	3,109,573
CURRENT ASSETS	
Stocks 11 3,475,356 2,986,619	
Debtors 12 7,115,324 5,300,194	
Cash at bank and in hand 8,061 113,811	
10,598,741 8,400,624	
CREDITORS	
Amounts falling due within one year 13 4,591,897 3,332,501	
NET CURRENT ASSETS 6,006,844	5,068,123
TOTAL ASSETS LESS CURRENT LIABILITIES 9,059,010	8,177,696
CREDITORS Amounts falling due after more than one year 14 (17,461)	(11,852)
PROVISIONS FOR LIABILITIES 19 (453,295)	(457,189)
NET ASSETS 8,588,254	7,708,655
CAPITAL AND RESERVES	
Called up share capital 20 1,200	1,200
Share based payment reserve 21 -	20,492
Retained earnings 21 8,587,054	7,686,963
SHAREHOLDERS' FUNDS 8,588,254	7,708,655

The financial statements were approved by the Board of Directors on 26 September 2018 and were signed on its behalf by:

M W Shipton - Director

# Statement of Changes in Equity for the Year Ended 31 December 2017

	Called up share capital £	Retained earnings £	Share based payment reserve	Total equity £
Balance at 1 May 2016 Total comprehensive income	1,200	7,195,397 491,566	20,492	7,217,089 491,566
Total comprehensive meeting			<del></del>	
Total transactions with owners, recognised directly in equity	<u>-</u>	<u>-</u>	<u>-</u>	_
Balance at 31 December 2016	1,200	7,686,963	20,492	7,708,655
Total comprehensive income	<u> </u>	896,197		896,197
Shares vested		3,894	(20,492)	(16,598)
Total transactions with owners, recognised directly in equity	-	3,894	(20,492)	(16,598)
Balance at 31 December 2017	1,200	8,587,054		8,588,254

# Cash Flow Statement for the Year Ended 31 December 2017

			Period
		Year Ended	1.5.16
		31.12.17	to 31.12.16
N	otes	£	£
Cash flows from operating activities	oics	~	~
Cash generated from operations	1	(136,078)	(171,689)
Interest paid		(710)	481
Interest element of hire purchase payments			
paid		(1,079)	304
Tax paid		(136,406)	(16,186)
Net cash from operating activities		(274,273)	(187,090)
-		<del></del>	
Cash flows from investing activities	•		
Purchase of tangible fixed assets		(21,419)	(112,641)
Net cash from investing activities		(21,419)	(112,641)
Ç		<del></del>	
Cash flows from financing activities			
New finance leases		17,000	17,000
Capital repayments in year		(7,260)	(2,081)
Net cash from financing activities		9,740	14,919
•			
Decrease in cash and cash equivalents		(285,952)	(284,812)
Cash and cash equivalents at beginning of year	2	113,811	398,623
<b>3</b>		,	•
Cash and cash equivalents at end of year	2	(172,141)	113,811
Cash and cash equivalents at end of year	L	(1/2,111)	

# Notes to the Cash Flow Statement for the Year Ended 31 December 2017

# 1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

		Period
		1.5.16
	Year Ended	to
	31.12.17	31.12.16
	£	£
Profit before taxation	1,115,875	611,776
Depreciation charges	58,335	36,035
Tax Charge	-	(120,209)
Finance costs	1,789	481
	1,175,999	528,083
Increase in stocks	(488,737)	(188,617)
Increase in trade and other debtors	(1,815,130)	(506,993)
Increase/(decrease) in trade and other creditors	991,790	(4,162)
Cash generated from operations	(136,078)	(171,689)

# 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31 D	ecember 2017
-----------------	--------------

	31.12.17	1.1.17
	£	£
Cash and cash equivalents	8,061	113,811
Bank overdrafts	(180,202)	
	(172,141)	113,811
Period ended 31 December 2016		
	31.12.16	1.5.16
	£	£
Cash and cash equivalents	113,811	398,623

# Notes to the Financial Statements for the Year Ended 31 December 2017

## 1. STATUTORY INFORMATION

EFG Housewares Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

# 2. ACCOUNTING POLICIES

## General information and basis of preparation

EFG Housewares Limited is a private company limited by shares incorporated in United Kingdom. The address of the registered office is given in the company information on page one of these financial statements. The principal place of business is 29 Mollison Avenue, Enfield, Middlesex, EN3 7NJ. The nature of the company's operations and principle activities are that of Cash and Carry Wholesalers.

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

## Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. Income is recognised on delivery of goods.

#### Financial Instruments

The Company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year) including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade payable or receivables, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of Comprehensive Income.

# Judgements and key sources of estimation uncertainty

In applying the Company's accounting policies, the directors are required to make judgements, estimates and assumptions in determining the carrying amounts of assets and liabilities. The directors' judgements, estimates and assumptions are based on the best and most reliable evidence available at the time when the decisions are made, and are based on historical experience and other factors that are considered to be applicable. Due to the inherent subjectivity involved in making such judgements, estimates and assumptions, the actual results and outcomes may differ.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision effects only that period, or in the period of the revision and future periods, if the revision effects both current and future periods.

The directors do not believe that there have been judgements (apart from those involving estimates) made in the process of applying the above accounting policies that have had a significant effect on amounts recognised in the financial statements.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

# 2. ACCOUNTING POLICIES - continued

## Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property

- 10% on straight line

Warehouse Equipment Fixtures and fittings

25% on reducing balance25% on reducing balance

Computer equipment

- 25% on reducing balance

#### Investments

Investments held as fixed assets are shown at cost less provision for impairment.

#### Stocks

Stocks are valued at the lower of cost and net realisable value (FIFO), after making due allowance for obsolete and slow moving items.

#### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

## Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

## Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

# Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

# 2. ACCOUNTING POLICIES - continued

# Contributions to share incentive plan (sip)

In accordance with FRS 102, contributions to the Enfield Fancy Goods SIP are not recognised in the Profit and Loss Account until such time as the shares vest unconditionally with the employees. Until that time the SIP's investment in the shares of the holding company is shown as an investment.

## Share based payments

On 5 April 2012 the trustees of the SIP granted 118,024 £0.01 'A' Ordinary shares held by the SIP to the employees of the group. These shares have a vesting period of five years. During this time in accordance with FRS 102, the value determined at the grant date of the shares is expensed on a straight-line basis to the profit and loss account over the vesting period based on the company's estimate of shares that will eventually vest.

The value is calculated using a generally accepted valuation methodology allowing for the lack of an observable market price as the company is an unlisted limited company.

If the value of the shares is less than the cost of the shares awarded, the difference is transferred between the SIP reserve and the profit and loss reserve over the vesting period.

## 3. TURNOVER

5.

In the period to 31 December 2017, 55% of the company's turnover was derived from markets outside the United Kingdom (December 2016 - 50%).

# 4. EMPLOYEES AND DIRECTORS

BALLO LEES AND BALLO LONG		Period 1.5.16
	Year Ended	to
	31.12.17	31.12.16
	£	£
Wages and salaries	1,663,149	1,016,963
Social security costs	139,801	81,230
Other pension costs	8,828	4,929
	1,811,778	1,103,122
The average number of employees during the year was as follows:		
		Period
		1.5.16
	Year Ended	to
	31.12.17	31.12.16
Office and administration	4	4
Warehouse and sales	74	64
	78	68
	<del></del>	===
DIRECTORS' EMOLUMENTS		
		Period
		1.5.16
	Year Ended	to
	31.12.17	31.12.16
	£	£
Directors' remuneration	-	-

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

# 6. **OPERATING PROFIT**

The operating profit is stated after charging:

	Depreciation - owned assets Depreciation - assets on hire purchase contracts Auditors' remuneration Management Charges	Year Ended 31.12.17 £ 51,418 6,916 6,450 492,000	Period 1.5.16 to 31.12.16 £ 33,893 2,142 6,300 120,000
7.	INTEREST PAYABLE AND SIMILAR EXPENSES		
8.	Interest on Corporation Tax Hire purchase  TAXATION	Year Ended 31.12.17 £ 710 1,079 — 1,789	Period 1.5.16 to 31.12.16 £ 177 304 ———————————————————————————————————
	Analysis of the tax charge The tax charge on the profit for the year was as follows:	Year Ended 31.12.17 £	Period 1.5.16 to 31.12.16 £
	Current tax: UK corporation tax	219,678	120,210
	Tax on profit	219,678	120,210

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

# 8. TAXATION - continued

9.

# Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

				Year Ended 31.12.17	Period 1.5.16 to 31.12.16
Profit before tax				£ 1,115,875	£ 611,776
Profit multiplied by the stan 19.250% (2016 - 20%)	dard rate of corpora	ation tax in the UI	ζ of	214,806	122,355
Effects of: Capital allowances in excess Depreciation in excess of ca				4,872	(2,145)
Total tax charge				219,678	120,210
TANGIBLE FIXED ASSE	TS Improvements to property	Warehouse Equipment	Fixtures and fittings	Computer equipment	Totals
	£	£	£	£	£
COST At 1 January 2017 Additions	74,591	379,643 17,000	599,948	111,606 4,419	1,165,788
At 31 December 2017	74,591	396,643	599,948	116,025	1,187,207
DEPRECIATION		200.010	504.030	00.669	002 (22
At 1 January 2017 Charge for year	- 7,459	298,91 <i>6</i> ° 23,383	504,039 23,978	99,668 3,514	902,623 58,334
At 31 December 2017	7,459	322,299	528,017	103,182	960,957
NET BOOK VALUE At 31 December 2017	67,132	74,344	71,931	12,843	226,250
At 31 December 2016	74,591	80,727	95,909	11,938	263,165

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

# 9. TANGIBLE FIXED ASSETS - continued

10.

Fixed assets, included in the above, which are held under hire purchase contracts	are as follows:	Warehouse Equipment £
COST At 1 January 2017 Additions		17,000 17,000
At 31 December 2017		34,000
DEPRECIATION At 1 January 2017 Charge for year		2,142 6,916
At 31 December 2017		9,058
NET BOOK VALUE At 31 December 2017		24,942
At 31 December 2016		14,858
FIXED ASSET INVESTMENTS		
	31.12.17 £	31.12.16 £
Other investments not loans	2,825,916 =======	2,846,408
Additional information is as follows:		Unlisted investments
COST At 1 January 2017		
and 31 December 2017		554,643
NET BOOK VALUE At 31 December 2017		554,643
At 31 December 2016		554,643
Investments (neither listed nor unlisted) were as follows:	31.12.17 £	31.12.16 £
SIP's holding in parent company shares brought forward Shares vested	2,291,765 (20,492)	2,291,765
	2,271,273	2,291,765

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

#### 10. FIXED ASSET INVESTMENTS - continued

# Investment in parent company shares

	Shares held in Trust	Nominal Value	Cost	Total
	Number	£	£	£
At 1 January 2017	3,274,852	4,494	2,291,765	2,291,765
Shares vested	(102,457)	(1,025)	(20,492)	(20,492)
At 31 December 2017	3,172,395	3,469	2,271,273	2,271,273

The Enfield Fancy Goods Share Incentive Plan was established to purchase shares in the company for the benefit of employees of the group.

During the year, 102,457 shares vested unconditionally with employees from the award of shares in 2012.

# **Investment in Film Production**

The company made an investment in the partnership Big Screen Productions 17 LLP on 24 March 2011 of

There was income receivable during the year of £2,956.

#### 11. **STOCKS**

	31.12.17	31.12.16
	£	£
Stocks	3,475,356	2,986,619

During the year £28,069,621 has been recognised as an expense (2016 - £15,298,164).

#### 12. **DEBTORS**

	31.12.17	31.12.16
	£	£
Amounts falling due within one year:		
Trade debtors	3,277,377	1,510,853
Amounts owed by group undertakings	2,680,487	2,568,772
Amounts owed by participating interests	70,000	80,000
Sundry Debtors and Prepayments	14,302	118,786
VAT	233,905	182,530
•	6,276,071	4,460,941
Amounts falling due after more than one year:		
Other debtors	839,253	839,253
Aggregate amounts	7,115,324	5,300,194

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

13.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.17	31.12.16
		£	£
	Bank loans and overdrafts (see note 15)	180,202	-
	Hire purchase contracts (see note 16)	8,294	4,163
	Trade creditors	3,359,434	2,260,803
	Tax	219,886	136,614
	Social security and other taxes	764,433	871,520
	Creditors and Accruals	59,648	59,401
		4,591,897	3,332,501
		<del></del>	
14.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		31.12.17	31.12.16
		£	£
	Other loans (see note 15)	1,097	1,097
	Hire purchase contracts (see note 16)	16,364	10,755
		17.461	11.052
		17,461	11,852
15.	LOANS		
	An analysis of the maturity of loans is given below:		
		31.12.17	31.12.16
		£	£
	Amounts falling due within one year or on demand:		
	Bank overdrafts	180,202	
	Amounts falling due between one and two years:		
	Film Investment Loan	1,097	1,097

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

# 16. LEASING AGREEMENTS

17.

18.

Minimum lease payments under hire purchase fall due as follows:

	31.12.17 £	31.12.16 £
Gross obligations repayable: Within one year Between one and five years	9,350 18,373	4,771 12,325
	27,723	17,096
Finance charges repayable: Within one year	1,056	608
Between one and five years	3,065	1,570 2,178
Net obligations repayable: Within one year	8,294	4,163
Between one and five years	16,364	10,755
	24,658	14,918
SECURED DEBTS		
The following secured debts are included within creditors:		
Pilos Incordenced I and	31.12.17 £	31.12.16 £ 1,097
Film Investment Loan Hire purchase agreements	1,097 24,658	14,918
	25,755	16,015
FINANCIAL INSTRUMENTS		
	31.12.17 £	31.12.16 £
Financial assets		
Financial assets that are debt instruments measured at amortised cost	<u>5,926,730</u>	4,267,864
Financial liabilities		
Financial liabilities measured at amortised cost	3,502,346	2,276,819

Financial assets that are debt instruments measured at amortised cost comprise trade debtors, amounts owed by group undertakings and other debtors.

Financial liabilities measured at amortised cost comprise bank overdrafts, loans, trade creditors, amounts owed to group undertakings, finance leases and other creditors.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

## 19. PROVISIONS FOR LIABILITIES

Deferred tax	31.12.17 £ 453,295	31.12.16 £ 457,189
Balance at 1 January 2017 SIP shares vested		Deferred tax · £ 457,189 (3,894)
Balance at 31 December 2017		453,295

Deferred taxation arises from accelerated capital allowances restricted by any unrelieved trading losses and from contributions to the SIP (see note 1).

# 20. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

	Number:	Class:	Nominal	31.12.17	31.12.16
	1 000		value:	£	£
	1,000	'A' Ordinary	£1	1,000	1,000
	200	'B' Ordinary non-voting			
		non-equity	£1	200	200
				1,200	1,200
21.	RESERVES	S			
				Share	
				based	
			Retained	payment	
			earnings	reserve	Totals
				£	
			£	£	£
	At 1 January	2017	7,686,963	20,492	7,707,455
	Profit for the	e year	896,197		896,197
	Shares veste	•	3,894	(20,492)	(16,598)
	At 31 Decem	nber 2017	8,587,054		8,587,054

# 22. PENSION COMMITMENTS

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £8,828 (2016 £4,929). Contributions totalling £408 (2016 £977) were payable to fund at the balance sheet date and are included in creditors.

### 23. ULTIMATE PARENT COMPANY

Enfield Fancy Goods Limited registered in England.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

# 24. RELATED PARTY DISCLOSURES

The company has taken advantage of the exemptions in Financial Reporting Standard 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the parent company, Enfield Fancy Goods Limited and are publicly available.

On 15 July 2013, the Company contracted to purchase a number of interests in trusts from M W Shipton and D Shipton respectively, whom are ultimate shareholders of EFG Housewares Limited, for consideration of £3,900,000, payable on completion of the agreements. The agreements are due to complete in three equal annual instalments, the first completion date being 1 April 2015 but this has been deferred until April 2016. The directors consider that this was an arms length transaction made at market value.

## 25. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is the Shipton family by virtue of the fact that they and family trusts in which they have beneficial interests own the majority of the issued share capital in the parent company.

# 26. SHARE-BASED PAYMENT TRANSACTIONS

The Enfield Fancy Goods Limited Share Incentive Plan (SIP) was established on 26 April 2006 to reward employees with shares in the parent company.

On 5 April 2012, 206,021 'A' Ordinary £0.01 shares were granted. Of these 118,024 were in respect of employees of this company based on it's contributions.

The terms of the grant of shares was as follows:-

- 1. Shares are awarded to staff who have completed in excess of one month's service.
- 2. The shares are allocated on an equal basis.
- 3. The vesting period is five years.
- 4. Shares will not be given to employees at the end of the vesting period if the employee is no longer in relevant employment.

In accordance with FRS102, the value of the shares is expensed through the profit and loss account over the vesting period of five years.