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Abbreviated Accounts for the Year Ended 30 April 2015

<u>for</u>

EFG Housewares Limited

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EFG Housewares Limited

Company Information for the Year Ended 30 April 2015

DIRECTORS:

A B Shipton
T R Shipton
D Shipton

M W Shipton

SECRETARY: A B Shipton

REGISTERED OFFICE: 55 High Street

Hoddesdon Hertfordshire EN11 8TQ

REGISTERED NUMBER: 03530578 (England and Wales)

AUDITORS: Haslers

Chartered accountants and statutory auditor

Old Station Road

Loughton Essex IG10 4PL

Strategic Report for the Year Ended 30 April 2015

The directors present their strategic report for the year ended 30 April 2015.

REVIEW OF BUSINESS

The directors are satisfied with the company's performance as set out in the attached financial statements and the company continues to grow in line with our expectations with turnover growth in the last 12 months.

PRINCIPAL RISKS AND UNCERTAINTIES

The company's main risks are those relating to pressure on prices and increased competition. The company continues to monitor this and find ways of minimising these risks.

FINANCIAL KEY PERFORMANCE INDICATORS

Company turnover grew by 1.5% to £17.1m (2014-£16.8m). Gross profit for the year increased by 2% to £3.3m (2014-£3.2m) representing a margin of 19.2% (2014-19.1%). Profit on ordinary activities before taxation increased for the year by 2679.5% to £1.4m (2014-£53.1k), as contributions to EFRBS were not made this year.

ON BEHALF OF THE BOARD:

M W Shipton - Director

28 January 2016

Report of the Directors for the Year Ended 30 April 2015

The directors present their report with the accounts of the company for the year ended 30 April 2015.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of Cash and Carry Wholesalers

DIVIDENDS

No dividends will be distributed for the year ended 30 April 2015.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 May 2014 to the date of this report.

A B Shipton

T R Shipton

D Shipton

M W Shipton

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Haslers, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

M W Shipton - Director

28 January 2016

Report of the Independent Auditors to EFG Housewares Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages five to seventeen, together with the full financial statements of EFG Housewares Limited for the year ended 30 April 2015 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

aurerce & Boller

Lawrence E Shafier (Senior Statutory Auditor)

for and on behalf of Haslers

Chartered accountants and statutory auditor

Old Station Road

Loughton

Essex

IG10 4PL

28 January 2016

Abbreviated Profit and Loss Account for the Year Ended 30 April 2015

	Notes	30.4.15 £	30.4.14 £
TURNOVER	2	17,062,513	16,818,987
Cost of sales		(13,792,632)	(13,603,981)
		3,269,881	3,215,006
Administrative expenses		1,890,507	3,217,866
OPERATING PROFIT/(LOSS)	5	1,379,374	(2,860)
Income from fixed asset investments		44,138	56,387
		1,423,512	53,527
Interest payable and similar charges	6	120	405
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	S	1,423,392	53,122
Tax on profit on ordinary activities	7	88,865	11,324
PROFIT FOR THE FINANCIAL YEAR	2	1,334,527	41,798

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

Abbreviated Balance Sheet 30 April 2015

		30.4.	15	30.4.	14
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	8		240,225		273,957
Investments	9		2,649,913		2,554,130
			2,890,138		2,828,087
CURRENT ASSETS					
Stocks	10	2,055,332		2,356,453	
Debtors	11	2,550,394		1,111,157	
Cash at bank and in hand		170,741		248,493	
		4,776,467		3,716,103	
CREDITORS					
Amounts falling due within one year	12	1,583,216		1,744,855	
NET CURRENT ASSETS			3,193,251		1,971,248
TOTAL ASSETS LESS CURRENT LIABILITIES			6,083,389		4,799,335
CREDITORS Amounts falling due after more than one year	13		(1,724)		(6,872)
PROVISIONS FOR LIABILITIES	16		(684,391)		(694,093)
FROVISIONS FOR LIABILITIES	10		(084,391)		(094,093)
NET ASSETS			5,397,274		4,098,370
CAPITAL AND RESERVES					
Called up share capital	17		1,200		1,200
Share based payment reserve	18		30,593		81,817
Profit and loss account	18		5,365,481		4,015,353
SHAREHOLDERS' FUNDS	22		5,397,274		4,098,370

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on 28 January 2016 and were signed on its behalf by:

D Shipton - Director

Cash Flow Statement for the Year Ended 30 April 2015

		30.4.1	5	30.4.1	4
	Notes	. £	£	£	£
Net cash inflow from operating activities	1		52,866		93,967
nom operating activities	1		32,000		75,701
Returns on investments and	2		24 597		20.501
servicing of finance	2		24,587		29,581
Taxation			(1,831)		(6,528)
Capital expenditure					
and financial investment	2		(148,111)		(125,909)
			(72,489)		(8,889)
			(12,10)		(0,007)
Financing	2		(5,263)		(911)
Decrease in cash in the period			(77,752)		(9,800)
					- 1
Reconciliation of net cash flow					
to movement in net funds	3				
Decrease					
in cash in the period		(77,752)		(9,800)	
Cash outflow from decrease in debt		5,148		911	
Change in net funds resulting from cash flows			(72.604)		(0.000)
HOIH Casil HOWS			(72,604)		(8,889)
Movement in net funds in the period			(72,604)		(8,889)
Net funds at 1 May			241,621		250,510
Net funds at 30 April			169,017		241,621

Notes to the Cash Flow Statement for the Year Ended 30 April 2015

1. RECONCILIATION OF OPERATING PROFIT/(LOSS) TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	30.4.15	30.4.14
	£	£
Operating profit/(loss)	1,379,374	(2,860)
Depreciation charges	72,032	82,715
Share based payment	7,062	18,720
Decrease/(increase) in stocks	301,121	(600,444)
Decrease in debtors	193,039	401,196
(Decrease)/increase in creditors	(1,899,762)	194,640
Net cash inflow from operating activities	52,866	93,967

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	30.4.15 £	30.4.14 £
Returns on investments and servicing of finance		L
Interest paid	(120)	(405)
Income from film investment	24,707	29,986
Net cash inflow for returns on investments and servicing of finance	24,587	29,581
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(38,300)	(122,909)
Purchase of fixed asset investments	(131,040)	(3,000)
Sale of fixed asset investments	21,229	
Net cash outflow for capital expenditure and financial investment	(148,111)	(125,909) =====
Financing		
Loan repayments in year	(5,263)	(911)
Amount introduced by directors	-	1,350,000
Amount withdrawn by directors		(1,350,000)
Net cash outflow from financing	(5,263)	(911)

Notes to the Cash Flow Statement for the Year Ended 30 April 2015

3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.5.14 £	Cash flow £	At 30.4.15 £
Net cash: Cash at bank and in hand	248,493	(77,752)	170,741
	248,493	(77,752)	170,741
Debt: Debts falling due			
after one year	(6,872)	5,148	(1,724)
	(6,872)	5,148	(1,724)
Total	241,621	(72,604)	169,017

Notes to the Abbreviated Accounts for the Year Ended 30 April 2015

ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

1.

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Warehouse Equipment - 25% on reducing balance Fixtures and fittings - 25% on reducing balance Computer equipment - 25% on reducing balance

Investments

Investments held as fixed assets are shown at cost less provision for impairment.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Deferred tax liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred taxation in connection with the contributions to the SIP is provided at the rate at which relief is obtained.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Contributions to share incentive plan (sip)

In accordance with the Urgent Issue Task Force Abstract 38 (UITF 38), contributions to the Enfield Fancy Goods SIP are not recognised in the Profit and Loss Account until such time as the shares vest unconditionally with the employees. Until that time the SIP's investment in the shares of the holding company is shown as an investment.

Employer financed retirement benefits scheme (efrbs)

During the current accounting period the Company did not make any additional contributions to a previously established employer financed retirement benefit scheme for the benefit of it's officers, employees and their wider families, the EFG Housewares Limited 2011 EFRBS ("the Scheme").

In accordance with UITF Abstract 32 "Employee Benefit Trusts and other intermediate payment arrangements" the Company does not include the assets and liabilities of the Scheme on it's balance sheet to the extent that it considers that it will not retain any future economic benefit from the assets of the Scheme and will not have control of the rights or other access to those future economic benefits.

Notes to the Abbreviated Accounts - continued for the Year Ended 30 April 2015

1. ACCOUNTING POLICIES - continued

Share based payments

On 5 April 2012 the trustees of the SIP granted 118,024 £0.01 'A' Ordinary shares held by the SIP to the employees of the group. These shares have a vesting period of five years. During this time in accordance with FRS 20, the value determined at the grant date of the shares is expensed on a straight-line basis to the profit and loss account over the vesting period based on the company's estimate of shares that will eventually vest.

The value is calculated using a generally accepted valuation methodology allowing for the lack of an observable market price as the company is an unlisted limited company.

If the value of the shares is less than the cost of the shares awarded, the difference is transferred between the SIP reserve and the profit and loss reserve over the vesting period.

2. TURNOVER

In the year to 30 April 2015, 31% of the company's turnover was derived from markets outside the United Kingdom (2014 - 31%).

3. STAFF COSTS

	Wages and salaries Social security costs	30.4.15 £ 1,000,939 70,599	30.4.14 £ 934,176 65,768
		1,071,538	999,944
	The average monthly number of employees during the year was as follows:	30.4.15	30.4.14
	Office and administration	4	4
	Warehouse and sales		51
		57 	
4.	DIRECTORS' EMOLUMENTS	30.4.15	30.4.14
	Directors' remuneration	£	£ 6,750

The Company, in order to motivate and incentives it's officers and employees, has in the past, made contributions to a previously established employer financed retirement benefit scheme for the benefit of the Company's officers, employees and their wider families, the EFG Housewares Limited 2011 EFRBS ("the Scheme").

No contributions were made to the Scheme during the accounting period. As such no further value was created in that Scheme. Because no earmarking has yet taken place in respect of this amount, , it is not considered that this amount can be regarded as directors' remuneration, and therefore it has been excluded from the the overall figure shown above.

Notes to the Abbreviated Accounts - continued for the Year Ended 30 April 2015

5. **OPERATING PROFIT/(LOSS)**

The operating profit (2014 - operating loss) is stated after charging:

	Depreciation - owned assets Auditors' remuneration Management Charges Share based payments EFRBS Contributions	30.4.15 £ 72,032 6,300 20,000 7,062	30.4.14 £ 82,715 6,300 20,000 18,720 1,350,200
6.	INTEREST PAYABLE AND SIMILAR CHARGES		
		30.4.15 £	30.4.14 £
	Bank loan interest	115	405
	Tax interest and penalties	5	-
		120	405
7.	TAXATION		
	Analysis of the tax charge		<i>f</i>
	The tax charge on the profit on ordinary activities for the year was as follows:	20.4.15	20.4.14
		30.4.15 £	30.4.14 £
	Current tax:		
	UK corporation tax	95,035	1,790
	Deferred tax:		
	Origination and reversal of timing differences	(4,556)	14,412
	Deferred taxation relating to SIP investment	(1,614)	(4,878)
	Total deferred tax	(6,170)	9,534
	Tax on profit on ordinary activities	88,865	11,324

Notes to the Abbreviated Accounts - continued for the Year Ended 30 April 2015

7. TAXATION - continued

Factors affecting	the tax	charge
-------------------	---------	--------

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

				30.4.15 £	30.4.14 £
	Profit on ordinary activities before tax			1,423,392	53,122
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20.770% (2014 - 22.830%)	ĸ		295,639	12,128
				2,0,00,	,
	Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation			1,494 -	190 (14,548)
	Depreciation in excess of capital allowances			2,999	-
	Share based payment Marginal tax rates			1,467	4,274 (254)
	Utilisation of tax losses from fixed asset Investm	nent		(206,564)	-
	Current tax charge			95,035	1,790
8.	TANGIBLE FIXED ASSETS				
		Warehouse Equipment £	Fixtures and fittings £	Computer equipment £	Totals £
	COST				
	At 1 May 2014 Additions	306,217 31,376	599,948	100,999 6,924	1,007,164 38,300
	At 30 April 2015	337,593	599,948	107,923	1,045,464
	DEPRECIATION				
	At 1 May 2014	249,160	395,058	88,989	733,207
	Charge for year	16,702	51,223	4,107	72,032
	At 30 April 2015	265,862	446,281	93,096	805,239
	NET BOOK VALUE At 30 April 2015	71,731	153,667	14,827	240,225
	At 30 April 2014	57,057	204,890	12,010	273,957
9.	FIXED ASSET INVESTMENTS				
•				30.4.15	30.4.14
				£	£
	Other investments not loans			2,649,913	2,554,130

Notes to the Abbreviated Accounts - continued for the Year Ended 30 April 2015

9. FIXED ASSET INVESTMENTS - continued

Additional information is as follows:

Additional information is as follows.		Unlisted investments £
COST At 1 May 2014 Additions		187,643 142,000
At 30 April 2015		329,643
NET BOOK VALUE At 30 April 2015 At 30 April 2014		329,643 ————————————————————————————————————
Investments (neither listed nor unlisted) were as follows:	30.4.15	30.4.14
SIP's holding in parent company shares brought forward Amounts written off	£ 2,366,487 (46,217)	£ 2,391,475 (24,988)
	2,320,270	2,366,487

Investment in parent company shares

	Shares held in Trust Number	Nominal Value	Cost	Total £
At 1 May 2014	3,443,292	3,039	2,366,487	2,366,487
Excess cost of shares awarded	-	-	(14,028)	(14,028)
Shares vested At 30 April 2015	(121,176) 3,322,116	(1,212) 1 ,827	(32,189) 2,320,27 0	(32,189) 2,320,270

The Enfield Fancy Goods Share Incentive Plan was established to purchase shares in the company for the benefit of employees of the group.

During the year, 121,176 shares vested unconditionally with employees from the award of 157,529 shares in 2010.

Investment in Film Production

The company made an investment in the partnership Big Screen Productions 17 LLP on 24 March 2011 of £183,143.

Income of £44,138 was receivable during the year.

10. STOCKS

		====
Stocks	2,055,332	2,356,453
	£	£
	30.4.15	30.4.14
OLOCIES		

Notes to the Abbreviated Accounts - continued for the Year Ended 30 April 2015

11.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		30.4.15	30.4.14
		£	£
	Trade debtors	615,759	890,726
	Amounts owed by group undertakings	1,641,384	-
	Amounts owed by participating interests	6,339	2,805
	Sundry Debtors and Prepayments	128,803	124,408
	VAT	158,109	93,218
		2,550,394	1,111,157
12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
12.	CREDITORS, AMOUNTS PADELING DOE WITHIN ONE TERM	30.4.15	30.4.14
		£	£
	Trade creditors	1,428,931	1,066,047
	Amounts owed to group undertakings	· · ·	631,353
	Tax	94,137	933
	Social security and other taxes	16,720	17,114
	Creditors and Accruals	43,428	29,408
		1,583,216	1,744,855
13.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
	YEAR	30.4.15	30.4.14
		£	£
	Other loans (see note 14)	1,724	6,872
14.	LOANS		
	An analysis of the maturity of loans is given below:		
		30.4.15	30.4.14
		£	£
	Amounts falling due between one and two years:		
	Film Investment Loan	1,724	6,872
15.	SECURED DEBTS		
	The following secured debts are included within creditors:		
		20.4.15	20.4.14
		30.4.15	30.4.14
	Film Investment Loan	£ 1,724	£ 6 972
	rim investment Loan	===	6,872
16			
16.	PROVISIONS FOR LIABILITIES	20 4 15	20 4 14
		30.4.15	30.4.14
	Deferred tax	£ 684,391	£ 694,093
	Deterred tax	=====	======

Notes to the Abbreviated Accounts - continued for the Year Ended 30 April 2015

16. PROVISIONS FOR LIABILITIES - continued

	Deterred
	tax
	£
Balance at 1 May 2014	694,093
Accelerated capital allowances	(4,556)
SIP Contribution released on	
share award	(5,146)
Balance at 30 April 2015	684,391

Deferred taxation arises from accelerated capital allowances restricted by any unrelieved trading losses and from contributions to the SIP (see note 1).

17. CALLED UP SHARE CAPITAL

18.

Allotted, issued	d and fully paid:			
Number:	Class:	Nominal	30.4.15	30.4.14
		value:	£	£
1,000	'A' Ordinary	£1	1,000	1,000
200	'B' Ordinary non-voting			
	non-equity	£1	200	200
			1,200	1,200
			===	===
RESERVES				
			Share	
		Profit	based	
		and loss	payment	
		account	reserve	Totals
		£	£	£
At 1 May 2014		4,015,353	81,817	4,097,170
Profit for the y		1,334,527	•	1,334,527
Deferred taxati		3,532	-	3,532
Other moveme		(46,217)	-	(46,217)
Share based pa		· , , , ,	7,062	7,062
Inter reserve tr		58,286	(58,286)	, -

5,365,481

30,593

5,396,074

19. ULTIMATE PARENT COMPANY

At 30 April 2015

Enfield Fancy Goods Limited registered in England.

Notes to the Abbreviated Accounts - continued for the Year Ended 30 April 2015

20. RELATED PARTY DISCLOSURES

During the year, the company made sales of £3,420 (2014 £11,147) to House Investments Limited, a company in which T R Shipton and M W Shipton are directors and shareholders. The balance at 30 April 2015 was nil (2014 £7,686 was due from House Investments Limited).

The company has taken advantage of the exemptions in Financial Reporting Standard 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the parent company, Enfield Fancy Goods Limited and are publicly available.

On 15 July 2013, the Company contracted to purchase a number of interests in trusts from M W Shipton and D Shipton respectively, whom are ultimate shareholders of EFG Housewares Limited, for consideration of £3,900,000, payable on completion of the agreements. The agreements are due to complete in three equal annual instalments, the first completion date being 1 April 2015 but this has been deferred until April 2016. The directors consider that this was an arms length transaction made at market value.

21. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is the Shipton family by virtue of the fact that they and family trusts in which they have beneficial interests own the majority of the issued share capital in the parent company.

22. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	30.4.15 £	30.4.14 £
Profit for the financial year	1,334,527	41,798
Other movements in profit and loss		
reserve	(46,217)	(18,387)
Share based payment charge	7,062	18,720
Deferred tax movement	3,532	-
Net addition to shareholders' funds	1,298,904	42,131
Opening shareholders' funds	4,098,370	4,056,239
Closing shareholders' funds	5,397,274	4,098,370
		

23. SHARE-BASED PAYMENT TRANSACTIONS

The Enfield Fancy Goods Limited Share Incentive Plan (SIP) was established on 26 April 2006 to reward employees with shares in the parent company.

On 5 April 2012, 206,021 'A' Ordinary £0.01 shares were granted. Of these 118,024 were in respect of employees of this company based on it's contributions.

The terms of the grant of shares was as follows:-

- 1. Shares are awarded to staff who have completed in excess of one month's service.
- 2. The shares are allocated on an equal basis.
- 3. The vesting period is five years.
- 4. Shares will not be given to employees at the end of the vesting period if the employee is no longer in relevant employment.

In accordance with FRS20, the value of the shares is expensed through the profit and loss account over the vesting period of five years. £7,062 was charged to the profit and loss account in the current year.