REPORT OF THE DIRECTORS AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2011
FOR
MEDIVET GROUP LIMITED
(COMPANY NUMBER. 03481736)

TUESDAY

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# COMPANY INFORMATION FOR THE YEAR ENDED 30 APRIL 2011

**DIRECTORS:** 

A S Levy R M Leonard G Carter J Gladstone J Smithers K L Morris

**SECRETARY:** 

A S Levy

**REGISTERED OFFICE:** 

50 Seymour Street

London W1H 7JG

**REGISTERED NUMBER:** 

03481736 (England and Wales)

**AUDITOR** 

Grant Thornton UK LLP Grant Thornton House

Melton Street Euston Square

London NWI 2EP

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 APRIL 2011

The directors present their report with the financial statements of the company for the year ended 30 April 2011

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of veterinary practices

#### **REVIEW OF BUSINESS**

The business continues to grow in the right direction with the inclusion of more individual practices. Turnover and profitability have also shown a good trend. The company has been successful in recruiting and retaining professional staff. The company has capitalised on the business opportunities available within the group and resources are utilised best by employing them flexibly for overall growth.

On 1 May 2010 the company acquired the trade and assets of certain branch practices from its parent, Medivet Partnership LLP for a consideration of £41 5m

The principal risks facing the company constitute market competitors, professional regulations and continuing bank support. To minimise these risks, the company is improving practice premises, hiring qualified staff and investing in information technology system. The company's complete reliance on its parent and subsidiary entities, for revenue generation is not considered a risk as it is part of the business model for the group under common control.

#### **DIVIDENDS**

No dividends will be distributed for the year ended 30 April 2011

### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 May 2010 to the date of this report

A S Levy

R M Leonard

G Carter

J Gladstone

J Smithers

K L Morris

At 30 April 2011, all the issued share capital of the company was held by Medivet Veterinary Partnership LLP, a partnership in which all the directors of Medivet Group Limited are partners

### **KEY PERFORMANCE INDICATORS**

The members manage the group on key indicators including growth, profitability and cash generation. Other indicators include the acquisition of new customers and the retention of existing ones. Furthermore, the members are always considering improved and new sources of supply and any cost effectiveness.

### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The slowdown in consumer spending, rising costs and increased compliance costs are the principal risks for the group

The group is cash generating and it is not considered to carry material liquidity risks. The group has an excellent record of credit control and the members do not consider that it carries material credit risk.

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the group uses its bank facilities

The members, through financial and management controls applied at all levels of its operations, ensures corrective action can be taken to avoid future problems

#### POLITICAL AND CHARITABLE CONTRIBUTIONS

During the year the company made charitable donations amounting to £895 (2010 £2,028)

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 APRIL 2011

#### DISABLED EMPLOYEES

Applications for disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure their employment with the group continues and that appropriate training is arranged. It is the policy of the company that the training, career development and promotion of disables persons should, as far as possible, be identical with that of other employees

#### **EMPLOYEE CONSULTATION**

The company places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the performance of the company

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to.

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### AUDITORS

The auditors, Grant Thornton UK LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting

## **GOING CONCERN**

The accounts have been prepared on the going concern basis, and the directors are not aware of any factor that may cast significant doubt about the entity's ability to continue as a going concern.

ON BEHALF OF THE BOARD:

A S Levy - Secretary

Date .. . 30 01 12

# INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF MEDIVET GROUP LIMITED

We have audited the financial statements of Medivet Group Limited for the year ended 30 April 2011 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 April 2011 and of its profit for the year then ended.
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Philip Westerman (Senior Statutory Auditor)

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for and on behalf of Grant Thornton UK LLP Grant Thornton House

Melton Street

Euston Square

London NW1 2EP

Date 31 JANUARY 2012

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2011

	Notes	2011 £	£	201 £	0 £
	INUICS	~	*	*	~
TURNOVER Continuing operations		17,779,787			
Acquisitions		14,644,187	32,423,974		23,315,238
Administrative expenses			31,474,780		22,830,631
•		·	<del></del>		
OPERATING PROFIT Continuing operations		351,076			
Acquisitions	3	598,118	949,194		484,607
Income from fixed asset investments		17,042		151,667	
Interest receivable and similar income		85	17,127	8	151,675
			966,321		636,282
Interest payable and similar charges	4	-	4,579		6,185
PROFIT ON ORDINARY ACTIVITIES					
BEFORE TAXATION			961,742		630,097
Tax on profit on ordinary activities	5	-	749,608		435,183
PROFIT FOR THE FINANCIAL YEAR		z	212,134		194,914

# TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profit for the current year and the profit for the previous year

# BALANCE SHEET 30 APRIL 2011

		20	11	20	10
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	6		38,505,436		
Tangible assets	7		2,777,212		2,493,118
Investments	8		701,000		701,000
			41,983,648		3,194,118
CURRENT ASSETS					
Stocks	9	630,211		690,522	
Debtors	10	3,452,514		5,118,194	
Cash at bank		193,522	,	86,115	
		4,276,247		5,894,831	
CREDITORS					
Amounts falling due within one year	11	3,287,757		4,051,693	
NET CURRENT ASSETS			988,490		1,843,138
TOTAL ASSETS LESS CURRENT					
LIABILITIES			42,972,138		5,037,256
PROVISIONS FOR LIABILITIES	13		(212,307)		(224,520)
CREDITORS					
Amounts falling due after one year	14		(37,734,961)		-
NET ASSETS			5,024,870		4,812,736
CAPITAL AND RESERVES					
Called up share capital	15		710,000		710,000
Profit and loss account	16		4,314,870		4,102,736
HAREHOLDERS' FUNDS	21		5,024,870		4,812,736

The financial statements were approved by the Board of Directors on its behalf by

30.01.12.... and were signed on

A S Levy - Director

(COMPANY NUMBER: 03481736)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2011

#### ACCOUNTING POLICIES

## Accounting convention

The financial statements have been prepared under the historical cost convention

### Preparation of consolidated financial statements

The financial statements contain information about Medivet Group Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 400 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as it and its subsidiary undertaking are included by full consolidation in the consolidated financial statements of its parent, Medivet Partnership LLP. Exemption has been taken from preparing a cash flow statement on the grounds that the parent company includes the subsidiary in its published financial statements.

#### Turnover

Turnover represents net invoiced sales of services, excluding value added tax

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business is being amortised evenly over its estimated useful life of 15 years

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Improvements to property Software development costs

S

over the term of the lease15% on reducing balance

Fixtures and fittings
Motor vehicles

15% on reducing balance25% on reducing balance15% on reducing balance

Computer equipment

### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

## Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the years in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2011

#### 1 ACCOUNTING POLICIES - continued

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

#### Investments

Investments held as fixed assets are stated at cost less provision for permanent diminution in value. Those held as current assets are stated at the lower of cost and net realisable value.

### Critical judgements applied

The members have exercised significant judgement when determining the accounting treatment for the acquisition of certain branch practices from Medivet Partnership LLP. The acquisition has resulted in purchased goodwill of £41 50m being recognised on acquisition against which amortisation of £2 75m has been applied. The tax charge and year end liability has been reduced by £0 334m due to tax relief available on this amortisation. The profit attributable to branch partners of £3 564m has been recognised as an expense in the financial statements of the company and is a tax allowable deduction in the company tax return.

## 2 STAFF COSTS

		2011	2010
		£	£
	Wages and salaries	10,649,723	8,630,632
	Social security costs	844,472	758,749
	Other pension costs	43,118	80,082
		11,537,313	9,469,463
	The average monthly number of employees during the year was as follows		
		2011	2010
		No	No
	Administration	138	114
	Veterinary staff	<u>472</u>	<u>499</u>
		610	613
,	OPER ATING PROFIT		
3	OPERATING PROFIT		
	The operating profit is stated after charging		
		2011	2010
		£	£
	Hire of plant and machinery	56,973	72,098
	Depreciation - owned assets	493,777	430,246
	Auditors' remuneration	30,000	44,500
	Profits attributable to branch partners	3,546,804	-
	Directors' remuneration	_	_
	Directors remaineration		<del></del>
4	INTEREST PAYABLE AND SIMILAR CHARGES		
7	INTEREST FATABLE AND SIMILAR CHARGES	2011	2010
		£	£
	Bank interest	4,579	6,185
		<del>====</del>	

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2011

5	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows	2011 £	2010 £
	Current tax UK corporation tax Deferred tax	761,821 (12,213)	210,663 224,520
	Tax on profit on ordinary activities	749,608	435,183
	Factors affecting the tax charge The tax assessed for the year is the same as the standard rate of corporation tax in	the UK 2011	2010
	Profit on ordinary activities before tax	£ 961,742	£ 630,097
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2010 - 28%)	269,287	176,427
	Effects of Expenses not deductible for tax purposes Capital allowances and depreciation Purchased goodwill not deductible for tax purposes Dividends receivable from investments	35,000 127,474 334,804 (4,744)	12,600 64,103 (42,467)
	Current tax charge	761,821	210,663
6	INTANGIBLE FIXED ASSETS		Goodwill £
	COST Additions Amortisation for the year At 30 April 2011		41,255,810 (2,750,374) 38,505,436
	NET BOOK VALUE At 30 April 2011		38,505,436
	ACQUISTION OF JOINT VENTURE BUSINESS  Effective from 1 May 2010, the company purchased the trade and assets of the brather Partnership LLP for a total consideration of £41 50m. The consideration was seed the deferred consolidation and the balance by the issue of redeemable preferences. Limited to the members of the partnership. The Redeemable Preference Sharehold their shares on or after May 2011 by giving not less than three months notice in the for redemption. The Redeemable Preference Shares shall be convertible at the optimary be converted into unsecured loan notes paying an interest rate of 1% above LI	ettled partly of shares by Moder may at an writing of the on of the com	eash, partly by Medivet Group y time redeem date proposed
	Consideration paid Assets acquired		41,500,000
	Trade debtors		(244,190)
	Purchase goodwill acquired		41,255,810

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2011

		<del></del>		
7	TANGIBLE FIXED ASSETS	Improvements to	Software development	Fixtures and
		property £	costs	fittings £
	COST	~	~	~
	At 1 May 2010	1,234,324	578,875	2,206,296
	Additions	578,623	157,882	-
	At 30 April 2011	1,812,947	736,757	2,206,296
	DEPRECIATION			
	At 1 May 2010	198,007	125,865	1,270,884
	Charge for year	240,483	95,181	141,100
	At 30 April 2011	438,490	221,046	1,411,984
	NET BOOK VALUE			
	At 30 April 2011	1,374,457	515,711	794,312
	At 30 April 2010	1,036,317	453,010	935,412
		Motor	Computer	
		vehicles	equipment	Totals
		£	£	£
	COST	2 222	01.650	4 104 047
	At 1 May 2010	3,800	81,652	4,104,947
	Additions	5,520	35,846	777,871
	At 30 April 2011	9,320	117,498	4,882,818
	DEPRECIATION			
	At 1 May 2010	3,800	13,273	1,611,829
	Charge for year	1,380	15,633	493,777
	At 30 April 2011	5,180	28,906	2,105,606
	NET BOOK VALUE			
	At 30 April 2011	4,140	88,592	2,777,212
	At 30 April 2010		68,379	2,493,118
8	FIXED ASSET INVESTMENTS			
				Unlisted investments
	COST			
	At 1 May 2010 and 30 April 2011			701,000
	NET BOOK VALUE			
	At 30 April 2011			701,000
	At 30 April 2010			701,000

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2011

# 8 FIXED ASSET INVESTMENTS - continued

The company's investments at the balance sheet date in the share capital of companies include the following

Complete Animal Care Limited Nature of business Veterinary equipment supplier	%		
Class of shares	holding		
Ordinary	90 00		
		2011 £	2010 £
Aggregate capital and reserves		719,253	544,170
Profit for the year		178,894	104,492
		<del></del>	<del></del>
Pet Health Education Services Limited			
Nature of business Training for veterinary nurses			
Classefalana	% h alden a		
Class of shares Ordinary	holding 100 00		
Ordinary	100 00	2011	2010
		£	£
Aggregate capital and reserves		214,015	214,245
(Loss)/Profit for the year		(130)	44,344
Canine Blood Supplies Limited Nature of business Blood bank			
Nature of business Blood bank	%		
Class of shares	holding		
Ordinary	90 00		
		2011	2010
Aggregate capital and reserves		£	£ (115)
Loss for the year		(100)	(2,794)
2002 101 3110 3011			<u> </u>
STOCKS			
STOCKS		2011	2010
		£	£
Stocks		630,211	690,522
The stock is made up of drugs and food			
DEBTORS: AMOUNTS FALLING DUE WITHI	N ONE YEAR		
		2011	2010
Total delection		£	£
Trade debtors Other debtors		245,550 737,752	16,302 688,946
Amounts due from group undertakings		1,924,000	4,104,925
Prepayments and accrued income		545,212	308,021
		2 452 514	5 110 104
		3,452,514	5,118,194

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2011

11	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR  Bank loans and overdrafts (see note 12) Trade creditors Corporation tax Other taxes and social security Other creditors Amounts owed to group undertakings Accrued expenses Amounts owed to branch partners	2011 £ 78,804 1,183,204 761,821 542,040 9,479 411,928 88,481 212,000	2010 £ 215,982 1,156,542 252,708 1,181,724 25,268 1,117,769 101,700
		3,287,757	4,051,693
	The bank loans are secured as follows -  (1) A debenture and cross guarantee from Medivet Partnership LLP, Complete Health Education Service Limited and Medivet Group Limited	ete Anımal Ca	re Limited, Pet
	(11) A fixed charge over the Bank Deposit Account		
12	LOANS		
	An analysis of the maturity of loans is given below	2011 £	2010 £
	Amounts falling due within one year or on demand Bank overdrafts	78,804	215,982
13	PROVISIONS FOR LIABILITIES	2011 £	2010 £
	Deferred tax	212,307	224,520
	Balance at 1 May 2010 Deferred tax		Deferred tax £ 224,520 (12,213)
	Balance at 30 April 2011		212,307
14	CREDITORS: AMOUNTS FALLING DUE AFTER ONE YEAR	2011 £	2010 £
	Deferred consideration Preference shares	6,119,663 31,615,298	<u> </u>
		37,734,961	

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2011

As described in note 6, on 1 May 2010 the company acquired the trade and assets of certain branch practices from Medivet Partnership LLP for a total consideration of £415m. The consideration has been settled through the issue of £34,727,200 of £1 redeemable preference shares by the company and deferred consideration of £6,772,800 The deferred consideration is payable at any time at the company's option. The preference shares are redeemable at the company's option at any time after six months from the issue date.

### 15 CALLED UP SHARE CAPITAL

	Allotted, iss	ued and fully paid			
	Number	Class	Nominal value	2011 £	2010 £
	710,000	Ordinary	£1	710,000	710,000
16	RESERVE	S			
					Profit
			and loss		
					account
					£
	At 1 May 20				4,102,736
	Profit for the	e year			212,134
	At 30 Aprıl	2011			4,314,870

### 17 PENSION COMMITMENTS

The company operates a defined contribution pension scheme, for which the pension cost charged for the year amounted to £16,047 (2010 - £18,330)

## 18 CAPITAL COMMITMENTS

There were no capital commitments at the balance sheet date

## 19 RELATED PARTY DISCLOSURES

During the year the company purchased diagnostic services from Lab Services Limited, an associate company to the value of £591,358 (2010 £531,559)

During the year the company paid rent to Medivet Property Holdings Limited, a connected company to the value of £723,417 (2010 £681,991)

During the year the company purchased construction services from Topbuild Limited, an associate company to the value of £716,771 (2010 £848,180) During the year the company recharged expenses to Topbuild Limited, an associate company to the value of £7,793 (2010 £8,518)

At 30th April 2011, included in other debtors of the company are balance owed from Medivet Property Holdings Limited, a connected company, of £702,180 (2010 £702,180), Hayes Property Limited, a connected company, of £11,072 (2010 11,072) and Topbuild Limited, an associate company, of £24,500 (2010 £21,000)

Also at 30th April 2011, included in other creditors of the company are balances owed to Lab Services Limited, an associate company, of £9,479 (2010 £10,268)

The following directors, A Levy, J Smithers, R Leonard and G Carter are also directors of Lab Services Limited The following directors, A Levy, J Smithers, R Leonard and G Carter are also directors of Medivet Property Holdings Limited The following directors, A Levy and J Smithers are also directors of Topbuild (UK) Limited The following directors, A Levy and J Smithers are also directors of Hayes Property Limited

All transactions with related parties have been conducted on an arm's length basis

continued

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2011

# 20 ULTIMATE CONTROLLING PARTY

The company is controlled by Medivet Veterinary Partnership LLP

# 21 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2011 £	2010 f
Profit for the financial year	212,134	194,914
Net increase in shareholders' funds Opening shareholders' funds	212,134 _4,812,736	194,914 4,617,822
Closing shareholders' funds	5,024,870	4,812,736